

Santiago, ocho de agosto dos mil veintitrés.

VISTOS Y OIDOS.

Se interpone demanda en causal **RIT O-772-2020**, acumulada causa **RIT O-1465-2020**, de declaración y cobro de semana corrida, por parte del **SINDICATO NACIONAL DE TRABAJADORES DE LA EMPRESA ADMINISTRADORA DE FONDOS DE PENSIONES PROVIDA S.A.**, RUT N°71.308.300-3, que comparece a juicio representado por la abogada Carmen Espinoza; en contra de **AFP PROVIDA S.A.**, RUT N°76.265.736-8, que comparece a juicio representado por el abogado Diego Saldaña.

El listado de trabajadores y trabajadoras que demandan se obtiene del escrito de ampliación de demanda en la causa O-772-2020 (326 trabajadores) y del escrito de demanda en la cuasa O-1465-2020 (102 trabajadores). Sin embargo, de esos 428 trabajadores en total, se deben restar 5 que se encuentran repetidos en ambas causas, lo que deja un total de 423 trabajadores. A esos 423 trabajadores deberá restarse otros 3, respeto de los cuales operó desistimiento de la demanda, quedando un total de 420 trabajadores. De esos 420 trabajadores, respecto de 5 no se incorporan en ninguna de las planillas de cálculo, existiendo unicamente su individualización. Esos 5 trabajadores son: Rosana Basualto Jara cedula 15.251.269-4, Boris Cristian Delgado Arce cedula 9.674.544-3, Álvaro Enrique Gutierrez Troncoso cedula 13.28.858-5, Marjorie Oriett de Lourdes Lobos Flores cedula 13.318.359-0 y Rozana Isabel Muñoz Fernandez cedula 9.156.296-0. Para la individualización de los restantes trabajadores, se han a anotado los datos pertinentes en las planillas referidas a las peticiones, más abajo en esta sentencia, de manera de no abultar innecesariamente este documento.

Señala la demanda que se requirió la representación judicial del sindicato para demandar al empleador, indicándose el listado de trabajadores requirentes. Agrega que todos los trabajadores se desempeñan como agentes de ventas para la demandada.

Explica que todos los trabajadores demandantes tienen jornada de trabajo y remuneración mixta, compuesta por sueldo base y variable, constituida esta última por comisiones por venta, bonos, incentivos y premios. Afirma que todos los trabajadores que participan de la demanda se encuentran sujetos en sus contratos de trabajo al inciso 2° del artículo 22 del Código del Trabajo, lo que es contradictorio con la obligación de concurrir todos los días a la empresa a las 08:30 para recibir instrucciones. Sostiene que se ejerce control funcional (sic) sobre las labores de los demandantes. Indica que la función consiste en promover traspasos de trabajadores dependientes e independientes a la administradora de fondos de pensiones demandadas, realizando los trámites necesarios para concretar esa afiliación.

Asegura que, pese a realizar buena parte de las funciones los trabajadores demandantes, desplazándose por distintas zonas geográficas, se encuentran fuertemente dirigidos por el empleador y regulados por normativa especial de la autoridad. Indica que las ordenes diarias son entregadas por el supervisor del equipo de ventas, quien imparte las ordenes diarias a través de distintos mecanismos de control, que detalla; es también ese supervisor, quien recepciona y gestiona las ventas que realizan los demandantes. Refiere las normas especiales a las que están sometidos en sus funciones, que son controladas en su cumplimiento por el supervisor, en particular, el compendio de normas de la Superintendencia de Pensiones. Cita algunas de esas normas.

Reclama que la demandada no ha pagado a los trabajadores requirentes la remuneración correspondiente al beneficio de semana corrida, pese a tener derecho a aquel. Indica que de la sola lectura de las liquidaciones de remuneraciones de los trabajadores, salta a la vista que la remuneración se compone de una parte variable, sobre la cual la demandada debería pagar tal beneficio del artículo 45 del Código del Trabajo. Agrega que la omisión del pago de ese beneficio se ha sostenido desde el inicio de la relación laboral entre las partes.

Haciendo referencias al derecho, cita y transcribe el artículo 45 del Código del Trabajo. Cita también doctrina y jurisprudencia administrativa y judicial. Afirma que el beneficio se establece en favor de los trabajadores que perciben remuneración mixta, sin que sea necesario que la parte variable se devengue diariamente. Indica que la norma contempla, actualmente, dos grupos de trabajadores beneficiados con la semana corrida, que son aquellos que son remunerados por día y aquellos que reciben remuneración variable, buscando favorecer el derecho al descanso los días domingos y feriados de esos grupos de trabajadores.

Explica que, teniendo los trabajadores derecho al pago del beneficio de semana corrida, para su cálculo se deben sumar las remuneraciones variables vengadas en el determinado mes, luego debe dividirse ese resultado por el número de días que debió laborar en aquel mes y, el resultado, será lo que corresponda percibir por los días domingos y festivos de ese periodo.

Pide, en definitiva, se condene a la demandada al pago del beneficio de semana corrida, respecto de cada uno de los trabajadores, por los siguientes montos:

(Se copiaran a continuación los listados anexados en la demanda -"cálculos y cálculos 1"- y ampliación de demanda en la causa O-772-2020 -"cálculos"-, y en la demanda en la causa O-1456-2020 -"cálculos por trabajador"-, excluidos 3 trabajadoras por las que la demanda es desistida durante la tramitación de la causa y depurada respecto de los 5 trabajadores reperidos -Diana Nathalie Barrios Casas, Juan Pablo Celestino Blasquez Tobar, Abraham Olviverio Ciudad Alvarez, María José Mella Mella y Fabiola Uribe Carvajal-, consignándose en relación a ellos los datos aportados en la causa O-772-2020, por ser la más antigua).

I.-Causa RIT O-772-2020, plantilla extraída del documento "Calculos" acompañado en la presentación de la demanda:

NOMBRE: Delgadillo Garabito Ana Katherine
RUT: 15.744.815-3
CARGO: Agente de Ventas
FECHA INGRESO: 21-08-2013
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|--------|------------|---------------|-----------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 0 | 0 | 30.79 2 | 1.083.3 33 | 1.083.333 | 650.0 00 | |
| Comisiones Reg. Administrativa | | | | | | 216.6 67 | |
| Premio AAVV D | | | | 50.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | 548.88 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 30.79 2 | 1.682.2 22 | 1.083.333 | 866.6 67 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 1.400 | 93.457 | 51.587 | 39.39 4 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 8.398 | 654.19 7 | 257.936 | 196.9 70 | 1.117. 501 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------------|-------------|-------------|--------|------------|---------------------|
| Comisiones Afil. - Trasp. | 866.667 | 1.083.3 33 | 433.3 33 | 433.33 3 | 7.341 | 53.84 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 866.667 | 1.083.3 33 | 433.3 33 | 433.33 3 | 7.341 | 53.84 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.333 | 51.587 | 21.66 7 | 20.635 | 367 | 2.448 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 260.000 | 309.52 4 | 130.0 00 | 103.17 5 | 1.468 | 12.23 8 | 816. 405 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|-------------|---------|---------|------------|---------------------|
| Comisiones Afil. - Trasp. | 11.999 | 0 | 137.9 45 | 64.935 | 190.056 | 18.19 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 11.999 | 0 | 137.9 45 | 64.935 | 190.056 | 18.19 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 600 | 0 | 6.270 | 3.820 | 8.639 | 827 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 4.200 | 0 | 31.35 1 | 30.558 | 43.195 | 5.791 | 115. 094 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 51.085 | 124.18 9 | 120.2 84 | 128.48 9 | 179.847 | 161.6 23 | |
| Comisiones Afil. - Trasp. | | | | | | 18.75 5 | |
| Premio AAVV D | | | | 64.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 135.124 | | |

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|----------------------------------|--------|-------------|-------------|-------------|---------------------|-------------|---------------|
| TOTAL RENTA VARIABLE MENSUALES | 51.085 | 124.18 9 | 120.2 84 | 192.48 9 | 314.971 | 180.3 78 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.433 | 5.914 | 5.728 | 9.166 | 15.749 | 8.199 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 9.730 | 35.483 | 28.63 9 | 54.997 | 62.994 | 40.99 5 | 232.8 38 |
| | | | | | TOTAL A DEMANDAR | | 2.281.8 38 |

NOMBRE: DIAZ ASENCIO, PAMELA ALEJANDRA
RUT: 11.922.318-0
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-11-18
LUGAR DE TRABAJO: ANTOFAGASTA

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|----------------------------------|---------|-------------|-------------|---------|---------|---------|-------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 58.108 | 179.27 3 | 103.53 4 | 72.875 | 126.184 | 292.300 | |
| Premio AAVV D | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 93.316 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 108.108 | 272.58 9 | 103.53 4 | 72.875 | 126.184 | 292.300 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.148 | 13.629 | 4.706 | 4.049 | 6.009 | 13.286 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 30.888 | 68.147 | 28.237 | 28.340 | 30.044 | 66.432 | 252.0 88 |

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|----------------------------------|---------|--------|--------|--------|---------|---------|-------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 181.406 | 74.985 | 36.719 | 63.968 | 229.023 | 314.082 | |
| BONO SPEN | 160.000 | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 341.406 | 74.985 | 36.719 | 63.968 | 229.023 | 474.082 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.070 | 3.571 | 1.836 | 3.046 | 11.451 | 21.549 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 102.422 | 21.424 | 11.016 | 15.230 | 45.805 | 107.746 | 303.6 43 |

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|----------------------------------|--------|--------|--|--|---------------------|--|-------------|
| DETALLE | dic-18 | nov-18 | | | | | |
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | TOTAL A DEMANDAR | | 555.73 0 |

NOMBRE: DIAZ DAVILA PAZ ANTONIETA

RUT: 10.297.040-3
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 18-08-16
 LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 347.249 | 534.316 | 754.263 | 559.732 | 220.153 | 300.358 | |
| Premio AAVV D | | | | 134.400 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 296.377 | |
| TOTAL RENTA VARIABLE MENSUALES | 397.249 | 534.316 | 754.263 | 694.132 | 220.153 | 596.735 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.917 | 26.716 | 34.285 | 38.563 | 10.483 | 27.124 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 113.500 | 133.579 | 205.708 | 269.940 | 52.417 | 135.622 | 910.766 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 548.134 | 550.656 | 45000 | 419.343 | 412.950 | 469.100 | |
| TOTAL RENTA VARIABLE MENSUALES | 548.134 | 550.656 | 45.000 | 419.343 | 412.950 | 469.100 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.407 | 26.222 | 2.250 | 19.969 | 20.648 | 21.323 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 164.440 | 157.330 | 13.500 | 99.844 | 82.590 | 106.614 | 624.318 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 500.000 | 468.479 | 557.963 | 355.046 | 350.811 | 432.439 | |
| Premio | | 18.900 | | | | | |
| | | 3.150 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 500.000 | 490.529 | 557.963 | 355.046 | 350.811 | 432.439 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.000 | 24.526 | 25.362 | 20.885 | 15.946 | 19.656 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 175.000 | 147.159 | 126.810 | 167.080 | 79.730 | 137.594 | 833.373 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 521.368 | 499.735 | 253.337 | 404.060 | 370.323 | 497.443 | |
| Comisiones Afil. - Trasp. | | | | | | 99.625 | |
| Prom. Renta Variable. Vacaciones | | | | | | 249.599 | |
| TOTAL RENTA VARIABLE MENSUALES | 521.368 | 499.735 | 253.337 | 404.060 | 370.323 | 846.667 | |

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|----------------------------------|--------|---------|--------|---------|--------|------------------|-----------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.827 | 23.797 | 12.064 | 19.241 | 18.516 | 38.485 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 99.308 | 142.781 | 60.318 | 115.446 | 74.065 | 192.424 | 684.343 |
| | | | | | | TOTAL A DEMANDAR | 3.052.799 |

NOMBRE: Diaz Ramos Erna Patricia
 RUT: 12.650.734-8
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 170.531 | 436.480 | 374.685 | 172.359 | 369.870 | 196.128 | |
| Premio AAVV D | | | 5.000 | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 170.531 | 436.480 | 379.685 | 222.359 | 369.870 | 196.128 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.121 | 21.824 | 17.258 | 12.353 | 17.613 | 8.915 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.723 | 109.120 | 103.550 | 86.473 | 88.064 | 44.575 | 480.505 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 0 | 247.136 | 140.311 | 331.490 | 285.325 | 634.020 | |
| Premio AAVV D | | | | | 202.400 | 349.600 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 247.136 | 140.311 | 331.490 | 487.725 | 983.620 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 11.768 | 7.016 | 15.785 | 24.386 | 44.710 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 70.610 | 42.093 | 78.926 | 97.545 | 223.550 | 512.725 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | | 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

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|--|--|--|--|--|-----------------------------|--|---------------------|
| | | | | | TOTAL A DEMANDAR | | 993.23 0 |
|--|--|--|--|--|-----------------------------|--|---------------------|

NOMBRE: Díaz Riquelme, Hugo Eugenio
 RUT: 14.441.605-8
 CARGO: Agente de venta (A.D.)
 FECHA INGRESO: 18-12-14
 LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 413.689 | 480.630 | 500.889 | 194.824 | 718.627 | 432.683 | |
| Comisiones Afil. - Trasp. | | | | 436.635 | | | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 593.689 | 480.630 | 500.889 | 631.459 | 718.627 | 432.683 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.271 | 24.032 | 22.768 | 35.081 | 34.220 | 19.667 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 169.625 | 120.158 | 136.606 | 245.567 | 171.102 | 98.337 | 941.395 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 478.708 | 808.436 | 206.890 | 124.486 | 231.271 | 198.873 | |
| Premio AAVV D | | 120.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 115.126 | | |
| Prom. Renta Variable. Vacaciones | | | | | 250.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 478.708 | 928.436 | 206.890 | 124.486 | 596.397 | 198.873 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.935 | 44.211 | 10.345 | 5.928 | 29.820 | 9.040 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 143.612 | 265.267 | 62.067 | 29.640 | 119.279 | 45.198 | 665.064 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 177.800 | 116.724 | 361.188 | 213.661 | 47.287 | 260.095 | |
| TOTAL RENTA VARIABLE MENSUALES | 177.800 | 116.724 | 361.188 | 213.661 | 47.287 | 260.095 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.890 | 5.836 | 16.418 | 12.568 | 2.149 | 11.823 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.230 | 35.017 | 82.088 | 100.546 | 10.747 | 82.758 | 373.386 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 226.309 | 325.366 | 224.119 | 222.532 | 281.070 | 157.663 | |
| Prom. Renta Variable. Vacaciones | | | | | 239.411 | | |
| Prom. Renta Variable. Vacaciones | | | | | 166.701 | | |
| TOTAL RENTA VARIABLE MENSUALES | 226.309 | 325.366 | 224.119 | 222.532 | 687.182 | 157.663 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.777 | 15.494 | 10.672 | 10.597 | 34.359 | 7.167 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.106 | 92.962 | 53.362 | 63.581 | 137.436 | 35.833 | 426.279 |
| TOTAL A DEMANDAR | | | | | | | 2.406.125 |

NOMBRE: DIAZ ZEPEDA, ALLISON ANGELICA

RUT: 19.125.350-7

CARGO AGENTE DE VENTAS

FECHA INGRESO: 06-11-17

LUGAR DE TRABAJO: COPIAPO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|---------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 144.124 | 65.024 | 146.267 | 67.153 | 40.100 | 130.268 | |
| Premio AAVV D | 120.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 314.124 | 65.024 | 146.267 | 117.153 | 40.100 | 130.268 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.958 | 3.251 | 6.649 | 6.509 | 1.910 | 5.921 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.750 | 16.256 | 39.891 | 45.560 | 9.548 | 29.606 | 230.610 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 58.269 | 205.441 | 348.384 | 202.343 | 490.468 | 45.629 | |
| Premio | | | 88.236 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 39.522 | | |
| TOTAL RENTA VARIABLE MENSUALES | 58.269 | 205.441 | 436.620 | 202.343 | 529.990 | 45.629 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.913 | 9.783 | 21.831 | 9.635 | 26.500 | 2.074 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.481 | 58.697 | 130.986 | 48.177 | 105.998 | 10.370 | 371.709 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|--------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 121.704 | 86.733 | 125.253 | 376.133 | 143.087 | 135.714 | |

| | | | | | | | |
|----------------------------------|---------|--------|---------|-------------|---------|---------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 121.704 | 86.733 | 125.253 | 376.13 3 | 143.087 | 135.714 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.085 | 4.337 | 5.693 | 22.125 | 6.504 | 6.169 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 42.596 | 26.020 | 28.467 | 177.00 4 | 32.520 | 43.182 | 349.7 88 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|------------|------------|-------------|-------------|------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 279.372 | 286.300 | 348.384 | 101.05 3 | 183.510 | 167.280 | |
| Premio AAVV D | | | | | 58.800 | | |
| Premio | | | 88.236 | | | 117.600 | |
| bono spen | | | | | | 30.000 | |
| bono incentivo | | | | | 160.000 | 160.000 | |
| Prom. Renta Variable. Vacaciones | 137.329 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 416.701 | 286.300 | 436.620 | 101.05 3 | 402.310 | 474.880 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.843 | 13.633 | 20.791 | 4.812 | 20.116 | 21.585 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.3 72 | 81.8 00 | 103.9 57 | 28.8 72 | 80.4 62 | 107.9 27 | 482.3 90 |
| TOTAL A DEMANDAR | | | | | | | 1.434.4 98 |

NOMBRE: DROGUETT AZAT, MARIA FERNANDA
RUT: 13.524.662-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-03-17
LUGAR DE TRABAJO: CONCEPCION

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 213.189 | 300.000 | 521.784 | 281.09 2 | 602.679 | 550.227 | |
| Premio AAVV D | | | | | 64.800 | | |
| Premio | | | 29.120 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 213.189 | 300.000 | 550.904 | 281.09 2 | 667.479 | 550.227 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.152 | 15.000 | 25.041 | 15.616 | 31.785 | 25.010 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 60.911 | 75.000 | 150.247 | 109.31 4 | 158.924 | 125.052 | 679.4 46 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 645.029 | 571.944 | 422.790 | 628.96 2 | 570.120 | 627.124 | |
| Premio AAVV D | | | | 60.000 | | | |
| Premio | | | | | | 120.000 | |
| Prom. Renta Variable. Vacaciones | | | | 393.00 4 | | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|------------------|
| TOTAL RENTA VARIABLE MENSUALES | 645.029 | 571.944 | 422.790 | 1.081.966 | 570.120 | 747.124 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.251 | 27.235 | 21.140 | 51.522 | 28.506 | 33.960 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 193.509 | 163.413 | 126.837 | 257.611 | 114.024 | 169.801 | 1.025.194 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-----------|---------|---------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 366.457 | 626.664 | 521.784 | 540.570 | 557.947 | 921.110 | |
| Premio AAVV D | | 391.398 | | | | | |
| Premio AAVV D | | 98.000 | | | | | |
| Premio | | | 29.120 | | 28.000 | 158.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 366.457 | 1.116.062 | 550.904 | 540.570 | 585.947 | 1.079.110 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.323 | 55.803 | 25.041 | 31.798 | 26.634 | 49.050 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 128.260 | 334.819 | 125.205 | 254.386 | 133.170 | 343.353 | 1.319.193 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-----------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 634.390 | 1.150.784 | 965.296 | 597.719 | 781.151 | 356.374 | |
| comision reg administrativa | | | | | | 118.783 | |
| Premio AAVV D | 9.720 | | | | | 350.000 | |
| Premio AAVV D | 18.000 | | | | | | |
| Premio | 51.030 | 252.992 | 343.932 | 236.078 | 139.500 | | |
| TOTAL RENTA VARIABLE MENSUALES | 713.140 | 1.403.776 | 1.309.228 | 833.797 | 920.651 | 825.157 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.959 | 66.846 | 62.344 | 39.705 | 46.033 | 37.507 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 135.836 | 401.079 | 311.721 | 238.228 | 184.130 | 187.536 | 1.458.530 |
| TOTAL A DEMANDAR | | | | | | | 4.482.363 |

NOMBRE: Duran Silva María Isabel
 RUT: 9.194.265-8
 CARGO: Agente de Ventas
 FECHA INGRESO: 21-08-2013
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|---------|---------|-----------|---------|---------|
| Comisiones Afil. - Trasp. | 0 | 462.573 | 318.279 | 1.190.061 | 423.513 | 472.582 |
| Premio AAVV D | 240.000 | | | 155.520 | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|---------------|---------|-------------|-----------------------|
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 260.146 | | | 316.84 4 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 550.146 | 462.5 73 | 318.2 79 | 1.662.4 25 | 423.513 | 472.5 82 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.197 | 23.12 9 | 14.46 7 | 92.357 | 20.167 | 21.48 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 157.185 | 115.6 43 | 86.80 3 | 646.49 9 | 100.836 | 107.4 05 | 1.214.3 71 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 680.889 | 311.1 27 | 503.1 20 | 495.40 7 | 247.313 | 961.1 87 | |
| TOTAL RENTA VARIABLE MENSUALES | 680.889 | 311.1 27 | 503.1 20 | 495.40 7 | 247.313 | 961.1 87 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.044 | 14.81 6 | 25.15 6 | 23.591 | 12.366 | 43.69 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 204.267 | 88.89 3 | 150.9 36 | 117.95 4 | 49.463 | 218.4 52 | 829.9 64 |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|---------------|---------|-------------|-----------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 1.148.898 | 840.3 18 | 964.8 06 | 767. 935 | 837.945 | 773.8 15 | |
| Prom. Renta Variable. Vacaciones | 448.741 | | | 314. 075 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.597.639 | 840.3 18 | 964.8 06 | 1.082. 010 | 837.945 | 773.8 15 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.882 | 42.01 6 | 43.85 5 | 63.648 | 38.088 | 35.17 3 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 559.174 | 252.0 95 | 219.2 74 | 509.18 1 | 190.442 | 246.2 14 | 1.976.3 80 |

| | | | | | | | |
|----------------------------------|---------|--------|-------------|---------------|---------|-------------|--|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 957.945 | | 976.9 54 | 860.58 3 | 768.023 | 574.3 45 | |
| Prom. Renta Variable. Vacaciones | | | | 344.71 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 957.945 | 0 | 976.9 54 | 1.205.2 93 | 768.023 | 574.3 45 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.616 | 0 | 46.52 2 | 57.395 | 38.401 | 26.10 7 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---------|---|---------|---------|---------|-------------------------|------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 182.466 | 0 | 232.608 | 344.369 | 153.605 | 130.533 | 1.043.581 |
| | | | | | | TOTAL A DEMANDAR | 5.064.297 |

NOMBRE: ECHEVERRIA OPAZO, RODRIGO ADOLFO
RUT: 13.709.325-1
CARGO : AGENTE DE VENTAS
FECHA INGRESO: 05-11-18
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 472.463 | 467.569 | 171.827 | 249.402 | 141.745 | 173.074 | |
| Premio AAVV D | 260.000 | | | 150.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 207.760 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 990.223 | 467.569 | 171.827 | 399.402 | 141.745 | 173.074 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 47.153 | 23.378 | 7.810 | 22.189 | 6.750 | 7.867 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 282.921 | 116.892 | 46.862 | 155.323 | 33.749 | 39.335 | 675.082 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------|----------|----------|----------------|-------------------------|----------------|
| Comisiones Afil. - Trasp. | 199.862 | 14.539 | 0 | 0 | 115.023 | 29.107 | |
| Premio AAVV D | 19.200 | | | | 11.200 | | |
| bono spen | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 219.062 | 14.539 | 0 | 0 | 286.223 | 189.107 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.953 | 692 | 0 | 0 | 14.311 | 8.596 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.719 | 4.154 | 0 | 0 | 57.245 | 42.979 | 170.096 |
| DETALLE | dic-18 | nov-18 | | | | | |
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | | TOTAL A DEMANDAR | 845.178 |

NOMBRE: Espinoza Lucero Alicia Andrea
RUT: 14.139.168-2
CARGO: Agente de Ventas
FECHA INGRESO: 18-12-2014
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 357.680 | 282.784 | 429.460 | 240.952 | 607.098 | 240.442 | |
| Premio AAVV D | 30.000 | 2.000 | | | 30.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 99.789 | |
| TOTAL RENTA VARIABLE MENSUALES | 437.680 | 284.784 | 429.460 | 240.952 | 637.098 | 340.231 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.842 | 14.239 | 19.521 | 13.386 | 30.338 | 15.465 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.051 | 71.196 | 117.125 | 93.704 | 151.690 | 77.325 | 636.092 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 390.557 | 418.411 | 682.862 | 337.808 | 304.859 | 484.560 | |
| Premio AAVV D | 5.000 | | | | 160.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | | 314.743 | |
| TOTAL RENTA VARIABLE MENSUALES | 395.557 | 418.411 | 682.862 | 337.808 | 464.859 | 799.303 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.778 | 19.924 | 34.143 | 16.086 | 23.243 | 36.332 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 118.667 | 119.546 | 204.859 | 80.430 | 92.972 | 181.660 | 798.134 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| Comisiones Afil. - Trasp. | 435.419 | 610.400 | 870.896 | 869.177 | 659.175 | 748.631 | |
| Prom. Renta Variable. Vacaciones | | 106.633 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 435.419 | 717.033 | 870.896 | 869.177 | 659.175 | 748.631 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.771 | 35.852 | 39.586 | 51.128 | 29.963 | 34.029 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.397 | 215.110 | 197.931 | 409.024 | 149.813 | 238.201 | 1.362.475 |

| | | | | | | | |
|----------------------------------|---------|-----------|-----------|-----------|---------|-------------------------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 460.404 | 1.210.809 | 1.046.116 | 849.373 | 709.364 | 288.060 | |
| Comisiones Afil. - Trasp. | | | | | | 36.149 | |
| Premio AAVV D | 19.200 | | 100.800 | 292.590 | 110.000 | | |
| Premio | 91.200 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 132.426 | | | 36.149 | |
| Prom. Renta Variable. Vacaciones | | | | | | 344.939 | |
| TOTAL RENTA VARIABLE MENSUALES | 570.804 | 1.210.809 | 1.279.342 | 1.141.963 | 819.364 | 705.297 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.181 | 57.658 | 60.921 | 54.379 | 40.968 | 32.059 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.725 | 345.945 | 304.605 | 326.275 | 163.873 | 160.295 | 1.409.718 |
| | | | | | | TOTAL A DEMANDAR | 4.206.419 |

NOMBRE: ESPINOZA SANDOVAL, SONIA ELIZABETH
RUT: 11.493.589-1
CARGO: AGENTE DE VENTA (A.D)
FECHA INGRESO: 06-05-98
LUGAR DE TRABAJO: CHILLAN

| | | | | | | | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|------------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 769.863 | 828.826 | 720.907 | 612.636 | 555.562 | 351.832 | |
| Premio AAVV D | 240.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.059.863 | 828.826 | 720.907 | 612.636 | 555.562 | 351.832 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.470 | 41.441 | 32.769 | 34.035 | 26.455 | 15.992 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 302.818 | 207.207 | 196.611 | 238.247 | 132.277 | 79.962 | 1.157.121 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 548.643 | 572.190 | 696.401 | 184.139 | 550.157 | 604.218 | |
| Prom. Renta Variable. Vacaciones | | | | | | 370.282 | |
| TOTAL RENTA VARIABLE MENSUALES | 548.643 | 572.190 | 696.401 | 184.139 | 550.157 | 974.500 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.432 | 27.247 | 34.820 | 8.769 | 27.508 | 44.295 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 164.593 | 163.483 | 208.920 | 43.843 | 110.031 | 221.477 | 912.347 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 540.468 | 426.667 | 619.787 | 731.283 | 265.368 | 422.274 | |
| TOTAL RENTA VARIABLE MENSUALES | 540.468 | 426.667 | 619.787 | 731.283 | 265.368 | 422.274 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.023 | 21.333 | 28.172 | 43.017 | 12.062 | 19.194 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 189.164 | 128.000 | 140.861 | 344.133 | 60.311 | 134.360 | 996.829 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|------------------|----------------|
| Comisiones Afil. - Trasp. | 680.432 | 877.802 | 603.781 | 122.667 | 441.984 | 636.638 | |
| Prom. Renta Variable. Vacaciones | | | | | | 414.343 | |
| TOTAL RENTA VARIABLE MENSUALES | 680.432 | 877.802 | 603.781 | 122.667 | 441.984 | 1.050.981 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.402 | 41.800 | 28.751 | 5.841 | 22.099 | 47.772 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 129.606 | 250.801 | 143.757 | 35.048 | 88.397 | 238.859 | 886.468 |
| TOTAL A DEMANDAR | | | | | | 3.952.765 | |

NOMBRE: Faundez Pino Paullette Alejandra
 RUT: 17.887.327-k
 CARGO: Agente de Ventas
 FECHA INGRESO: 18-08-2016
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 135.005 | 83.216 231.799 | | 89.632 | 127.999 | 144.353 | |
| Premio AAVV D | | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 185.005 | 83.216 | 231.799 | 89.632 | 127.999 | 144.353 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.810 | 4.161 | 10.536 | 4.980 | 6.095 | 6.562 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.859 | 20.804 | 63.218 | 34.857 | 30.476 | 32.808 | 235.021 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 173.772 | 242.804 | 93.022 | 118.736 | 110.335 | 139.098 | |
| Prom. Renta Variable. Vacaciones | | | | | | 145.016 | |
| TOTAL RENTA VARIABLE MENSUALES | 173.772 | 242.804 | 93.022 | 118.736 | 110.335 | 284.114 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 8.689 | 11.562 | 4.651 | 5.654 | 5.517 | 12.914 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.132 | 69.373 | 27.907 | 28.270 | 22.067 | 64.571 | 264.320 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|--------|--------|----------------|
| Comisiones Afil. - Trasp. | 129.509 | 126.156 | 365.829 | 86.556 | 72.264 | 71.705 | |
| TOTAL RENTA VARIABLE MENSUALES | 129.509 | 126.156 | 365.829 | 86.556 | 72.264 | 71.705 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.475 | 6.308 | 16.629 | 5.092 | 3.285 | 3.259 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 45.328 | 37.847 | 83.143 | 40.732 | 16.424 | 22.815 | 246.289 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|--------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 286.199 | 334.003 | 169.856 | 55.991 | 306.062 | 299.991 | |
| TOTAL RENTA VARIABLE MENSUALES | 286.199 | 334.003 | 169.856 | 55.991 | 306.062 | 408.018 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.629 | 15.905 | 8.088 | 2.666 | 15.303 | 18.546 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 54.514 | 95.429 | 40.442 | 15.997 | 61.212 | 92.731 | 360.327 |
| TOTAL A DEMANDAR | | | | | | | 1.105.956 |

NOMBRE: FERNANDEZ AZOCAR, MABEL TERESA
RUT: 12.751.858-0
CARGO: AGENTE DE VENTAS (A.D.)
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 215.657 | 162.809 | 513.962 | 216.464 | 319.483 | 234.329 | |
| Premio AAVV D | 33.000 | | | 180.000 | 92.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 28.419 | 205.630 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 327.076 | 368.439 | 513.962 | 396.464 | 411.483 | 234.329 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.575 | 18.422 | 23.362 | 22.026 | 19.594 | 10.651 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.450 | 92.110 | 140.171 | 154.180 | 97.972 | 53.257 | 631.141 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|---------|---------|---------|--------|--------|---------|--|
| Comisiones Afil. - Trasp. | 224.447 | 342.611 | 318.723 | 231.80 | | 193.487 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|----|---------|---------|
| | | | | 6 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 224.447 | 342.611 | 318.723 | 231.806 | 0 | 193.487 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.222 | 16.315 | 15.936 | 11.038 | 0 | 8.795 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.334 | 97.889 | 95.617 | 55.192 | 0 | 43.974 | 360.006 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 447.341 | 349.728 | 368.315 | 206.893 | 267.995 | 463.756 | |
| Premio | | | | 38.880 | | 130.400 | |
| BONO INCENTIVO | | | | | | 160.000 | |
| Prom. Renta Variable. Vacaciones | 160.636 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 607.977 | 349.728 | 368.315 | 245.773 | 267.995 | 754.156 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.399 | 17.486 | 16.742 | 14.457 | 12.182 | 34.280 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 212.792 | 104.918 | 83.708 | 115.658 | 60.908 | 239.959 | 817.943 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|---------|--------|--------|---|-----------|---------|
| Comisiones Afil. - Trasp. | 171.122 | | | | 0 | | |
| Premio | | 274.200 | | | | | |
| BONO | | | 30.000 | | | | |
| INCENTIVO | | 160.000 | | | | | |
| BONO SPEN | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 605.322 | 30.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 28.825 | 1.429 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 172.949 | 7.143 | 0 | | | 180.092 |
| TOTAL A DEMANDAR | | | | | | 1.989.182 | |

NOMBRE: FERNANDEZ IBANEZ, JORGE
 RUT: 13.132.940-7
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 22-04-13
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 377.603 | 287.614 | 426.100 | 145.420 | 254.563 | 178.526 |
| Premio AAVV D | 39.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 466.603 | 287.614 | 426.100 | 145.42 | 254.563 | 178.526 |

| | | | | | | | |
|----------------------------------|---------|--------|---------|--------|--------|--------|---------|
| | | | | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.219 | 14.381 | 19.368 | 8.079 | 12.122 | 8.115 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.315 | 71.904 | 116.209 | 56.552 | 60.610 | 40.574 | 479.164 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 162.812 | 435.509 | 284.797 | 227.007 | 200.667 | 221.771 | |
| Prom. Renta Variable. Vacaciones | | | | | 194.841 | | |
| TOTAL RENTA VARIABLE MENSUALES | 162.812 | 435.509 | 284.797 | 227.007 | 395.508 | 221.771 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.141 | 20.739 | 14.240 | 10.810 | 19.775 | 10.081 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.844 | 124.431 | 85.439 | 54.049 | 79.102 | 50.403 | 442.267 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 246.509 | 366.753 | 224.172 | 308.904 | 184.374 | 493.358 | |
| TOTAL RENTA VARIABLE MENSUALES | 246.509 | 366.753 | 224.172 | 308.904 | 184.374 | 493.358 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.325 | 18.338 | 10.190 | 18.171 | 8.381 | 22.425 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 86.278 | 110.026 | 50.948 | 145.367 | 41.903 | 156.978 | 591.500 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 413.848 | 251.879 | 169.439 | 91.136 | 247.577 | 314.814 | |
| TOTAL RENTA VARIABLE MENSUALES | 413.848 | 251.879 | 169.439 | 91.136 | 247.577 | 314.814 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.707 | 11.994 | 8.069 | 4.340 | 12.379 | 14.310 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.828 | 71.965 | 40.343 | 26.039 | 49.515 | 71.549 | 338.239 |
| TOTAL A DEMANDAR | | | | | | | 1.851.170 |

NOMBRE: FIGUEROA FIGUEROA, PAMELA FERNANDA
 RUT: 16.982.091-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: LOS ANGELES

| | | | | | | | |
|---------------------------|---------|---------|---------|---------|---------|--------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 708.365 | 416.968 | 507.963 | 296.152 | 117.587 | 67.449 | |
| Premio AAVV D | 455.000 | | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------|---------|---------|---------|--------|---------|
| Premio | 50.000 | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.213.365 | 416.968 | 507.963 | 346.152 | 117.587 | 67.449 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.779 | 20.848 | 23.089 | 19.231 | 5.599 | 3.066 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 346.676 | 104.242 | 138.535 | 134.615 | 27.997 | 15.329 | 767.394 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 157.883 | 195.015 | 247.828 | 141.014 | 286.624 | 56.766 | |
| Prom. Renta Variable. Vacaciones | | | 75.352 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 157.883 | 195.015 | 323.180 | 141.014 | 286.624 | 56.766 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.894 | 9.286 | 16.159 | 6.715 | 14.331 | 2.580 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.365 | 55.719 | 96.954 | 33.575 | 57.325 | 12.901 | |
| | | | | | | | 303.838 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|------------------|--------|-----------|
| Comisiones Afil. - Trasp. | 157.837 | 230.273 | 192.518 | 215.440 | 0 | 0 | |
| Premio AAVV D | 31.416 | | | | | | |
| Premio | | 82.880 | 36.400 | 132.600 | | | |
| BONO POR INCENTIVO | | 160.000 | | | | | |
| | | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 189.253 | 633.153 | 228.918 | 348.040 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.463 | 31.658 | 10.405 | 20.473 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.239 | 189.946 | 52.027 | 163.784 | 0 | 0 | 471.995 |
| | | | | | TOTAL A DEMANDAR | | 1.543.227 |

NOMBRE: FIGUEROA GONZALEZ, EDUARDO LEONEL
 RUT: 10.318.432-0
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 10-07-17
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 416.984 | 395.642 | 250.612 | 185.304 | 235.342 | 341.474 |
| Premio AAVV D | 39.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 505.984 | 395.642 | 250.612 | 185.304 | 235.342 | 341.474 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |

| | | | | | | | |
|----------------------------------|---------|--------|--------|--------|--------|--------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 24.094 | 19.782 | 11.391 | 10.295 | 11.207 | 15.522 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 144.567 | 98.911 | 68.349 | 72.063 | 56.034 | 77.608 | 517.530 |

| | | | | | | | |
|----------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 328.299 | 121.699 | 77.580 | 165.350 | 327.435 | 183.723 | |
| Prom. Renta Variable. Vacaciones | | | | 122.686 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 328.299 | 121.699 | 77.580 | 288.036 | 327.435 | 183.723 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.415 | 5.795 | 3.879 | 13.716 | 16.372 | 8.351 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 98.490 | 34.771 | 23.274 | 68.580 | 65.487 | 41.755 | 332.357 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 158.955 | 429.457 | 214.502 | 104.164 | 0 | 234.731 | |
| Premio AAVV D | 66.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 224.955 | 429.457 | 214.502 | 104.164 | 0 | 234.731 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.248 | 21.473 | 9.750 | 6.127 | 0 | 10.670 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.734 | 128.837 | 48.750 | 49.018 | 0 | 74.687 | 380.027 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-------------------------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 246.151 | 300.187 | 306.965 | 339.155 | 485.441 | 149.612 | |
| TOTAL RENTA VARIABLE MENSUALES | 246.151 | 300.187 | 306.965 | 339.155 | 485.441 | 149.612 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.721 | 14.295 | 14.617 | 16.150 | 24.272 | 6.801 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 46.886 | 85.768 | 73.087 | 96.901 | 97.088 | 34.003 | 433.733 |
| | | | | | | TOTAL A DEMANDAR | 1.663.648 |

NOMBRE: FIGUEROA HENRIQUEZ, CARLA SOLANGE
RUT: 17.393.629-K
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: CONCEPCION

| | | | | | | | |
|---------------------------|-----------|---------|---------|---------|--------|---------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 1.003.125 | 236.007 | 159.554 | 283.936 | 65.429 | 684.669 | |
| Premio AAVV D | 240.000 | 1.000 | | | | | |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|--------|-------------|---------------------|
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 182.47 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.293.125 | 237.00 7 | 159.55 4 | 283.93 6 | 65.429 | 867.14 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 61.577 | 11.850 | 7.252 | 15.774 | 3.116 | 39.416 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 369.464 | 59.252 | 43.515 | 110.42 0 | 15.578 | 197.07 8 | 795.3 06 |

| DETALLE | jun-19 | may -19 | abr- 19 | mar- 19 | feb -19 | ene -19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 213.388 | 314.96 3 | 644.68 1 | 365.36 7 | 222.77 6 | 301.984 | |
| TOTAL RENTA VARIABLE MENSUALES | 213.388 | 314.96 3 | 644.68 1 | 365.36 7 | 222.77 6 | 301.98 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.669 | 14.998 | 32.234 | 17.398 | 11.139 | 13.727 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.016 | 89.989 | 193.40 4 | 86.992 | 44.555 | 68.633 | 547.5 90 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 207.595 | 463.23 1 | 372.19 2 | 217.88 5 | 253.10 5 | 247.65 9 | |
| Prom. Renta Variable. Vacaciones | | | | | 123.64 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 207.595 | 463.23 1 | 372.19 2 | 217.88 5 | 376.74 5 | 247.65 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.380 | 23.162 | 16.918 | 12.817 | 17.125 | 11.257 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.658 | 138.96 9 | 84.589 | 102.53 4 | 85.624 | 78.801 | 563. 175 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|--|
| Comisiones Afil. - Trasp. | 668.986 | 80.333 | 348.81 4 | 223.29 0 | 269.48 3 | 269.19 3 | |
| premio D | 284.760 | | | 115.50 0 | 107.52 0 | 192.72 0 | |
| premio D | | | | | | 106. 000 | |
| Prom. Renta Variable. | | 65.034 | | | | | |
| VacacionesBONO INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 953.746 | 145.36 7 | 348.81 4 | 338.79 0 | 377.00 3 | 727.91 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.416 | 6.922 | 16.610 | 16.133 | 18.850 | 33.087 | |

| | | | | | | | |
|--------------------------------|---------|--------|--------|--------|--------|-------------------------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 181.666 | 41.533 | 83.051 | 96.797 | 75.401 | 165.435 | 643.883 |
| | | | | | | TOTAL A DEMANDAR | 2.549.954 |

NOMBRE: Flores Baez, Yasmin del Carmen
 RUT: 13.488.848-2
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 281.838 | 228.983 | 337.388 | 247.708 | 189.967 | 175.254 | |
| Premio AAVV D | | | | 100.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 99.433 | |
| TOTAL RENTA VARIABLE MENSUALES | 281.838 | 228.983 | 337.388 | 347.708 | 189.967 | 274.687 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.421 | 11.449 | 15.336 | 19.317 | 9.046 | 12.486 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.525 | 57.246 | 92.015 | 135.220 | 45.230 | 62.429 | 472.665 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 139.805 | 232.340 | 105.386 | 257.310 | 327.673 | 233.900 | |
| TOTAL RENTA VARIABLE MENSUALES | 139.805 | 232.340 | 105.386 | 257.310 | 327.673 | 233.900 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.990 | 11.064 | 5.269 | 12.253 | 16.384 | 10.632 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.942 | 66.383 | 31.616 | 61.264 | 65.535 | 53.159 | 319.898 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 230.905 | 213.024 | 98.041 | 195.951 | 210.811 | 148.975 | |
| Prom. Renta Variable. Vacaciones | 90.136 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 321.041 | 213.024 | 98.041 | 195.951 | 210.811 | 148.975 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.052 | 10.651 | 4.456 | 11.527 | 9.582 | 6.772 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 112.364 | 63.907 | 22.282 | 92.212 | 47.912 | 47.401 | 386.079 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|--------|---------|--------|--------|---------|--|
| Comisiones Afil. - Trasp. | 301.826 | 82.126 | 114.930 | 95.864 | 98.391 | 225.859 | |
| Premio | | | | | 41.580 | 119.40 | |

| | | | | | | | |
|----------------------------------|---------|--------|---------|--------|---------|-----------|---------|
| | | | | | | 0 | |
| bono spen | | | | | | 30.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 301.826 | 82.126 | 114.930 | 95.864 | 139.971 | 375.259 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.373 | 3.911 | 5.473 | 4.565 | 6.999 | 17.057 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.491 | 23.465 | 27.364 | 27.390 | 27.994 | 85.286 | 248.990 |
| TOTAL A DEMANDAR | | | | | | 1.427.631 | |

NOMBRE: FLORES CABRALES, MARCO ANTONIO
RUT: 11.827.959-K
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 26-12-08
LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|------------------------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.871.777 | 2.327.545 | 1.832.591 | 1.974.338 2.059.706 | 1.504.232 | | |
| Premio AAVV D | 385.000 | | | 156.240 | 80.000 | 176.000 | |
| Premio AAVV D | | | | 65.000 | 184.800 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 512.113 | | 339.855 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.306.777 | 2.327.545 | 1.832.591 | 2.707.691 | 1.769.032 | 2.575.561 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 109.847 | 116.377 | 83.300 | 150.427 | 84.240 | 117.071 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 659.079 | 581.886 | 499.798 | 1.052.991 | 421.198 | 585.355 | 3.800.307 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.144.736 | 2.007.399 | 2.151.129 | 1.726.520 | 2.496.014 | 2.312.862 | |
| Premio AAVV D | | 25.000 | | | | | |
| Premio AAVV A | 15.000 | | | | | 836.000 | |
| Premio AAVV A | 80.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 2.366.256 | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.239.736 | 2.032.399 | 2.151.129 | 1.726.520 | 4.862.270 | 3.148.862 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 111.987 | 96.781 | 107.556 | 82.215 | 243.114 | 143.130 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 671.921 | 580.685 | 645.339 | 411.076 | 972.454 | 715.650 | 3.997.126 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.759.974 | 2.996.410 | 2.477.103 | 2.634.345 | 1.770.117 | 2.526.725 | |
| Premio AAVV A | 311.080 | 924.768 | 759.696 | 259.200 | 617.600 | 1.025.600 | |
| BONO ANTIGUERDAD | 275.658 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 1.077.946 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.346.712 | 3.921.178 | 3.236.799 | 3.971.491 | 2.387.717 | 3.552.325 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 167.336 | 196.059 | 147.127 | 233.617 | 108.533 | 161.469 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.171.349 | 1.176.353 | 735.636 | 1.868.937 | 542.663 | 1.130.285 | 6.625.224 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|------------------|-----------|------------|
| Comisiones Afil. - Trasp. | 2.674.609 | 3.061.125 | 2.412.453 | 1.871.075 | 1.958.424 | 2.069.992 | |
| Comisiones Afil. - Trasp. | | | | | | 498.112 | |
| Premio AAVV A | 116.800 | 1.176.000 | 1.087.700 | | 114.000 | 1.503.000 | |
| Premio AAVV A | 890.064 | | | | | | |
| Premio AAVV A | 80.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 2.688.503 | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.761.473 | 4.237.125 | 3.500.153 | 1.871.075 | 4.760.927 | 4.071.104 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 179.118 | 201.768 | 166.674 | 89.099 | 238.046 | 185.050 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 716.471 | 1.210.607 | 833.370 | 534.593 | 952.185 | 925.251 | 5.172.477 |
| | | | | | TOTAL A DEMANDAR | | 19.595.133 |

NOMBRE: FRANCKE OYARZO, TERESA MARISOL
RUT: 10.496.337-4
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 21-04-16
LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 353.969 | 333.139 | 165.111 | 412.211 | 392.295 | 232.252 |
| Premio AAVV D | 36.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 439.969 | 333.139 | 165.111 | 412.211 | 392.295 | 232.252 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |

| | | | | | | | |
|----------------------------------|---------|--------|--------|---------|--------|--------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 20.951 | 16.657 | 7.505 | 22.901 | 18.681 | 10.557 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.705 | 83.285 | 45.030 | 160.304 | 93.404 | 52.785 | 560.513 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 192.527 | 268.060 | 259.871 | 139.575 | 744.780 | 258.751 | |
| Prom. Renta Variable. Vacaciones | | | | | 739.783 | | |
| TOTAL RENTA VARIABLE MENSUALES | 192.527 | 268.060 | 259.871 | 139.575 | 1.484.563 | 258.751 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.626 | 12.765 | 12.994 | 6.646 | 74.228 | 11.761 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.758 | 76.589 | 77.961 | 33.232 | 296.913 | 58.807 | 601.260 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 153.620 | 186.699 | 226.288 | 389.433 | 196.096 | 326.554 | |
| Premio AAVV D | | | | | | 56.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 153.620 | 186.699 | 226.288 | 389.433 | 196.096 | 382.554 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.681 | 9.335 | 10.286 | 22.908 | 8.913 | 17.389 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 53.767 | 56.010 | 51.429 | 183.263 | 44.567 | 121.722 | 510.757 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-------------------------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 301.618 | 222.370 | 417.399 | 190.769 | 311.350 | 363.586 | |
| TOTAL RENTA VARIABLE MENSUALES | 301.618 | 222.370 | 417.399 | 190.769 | 311.350 | 363.586 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.363 | 10.589 | 19.876 | 9.084 | 15.568 | 16.527 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.451 | 63.534 | 99.381 | 54.505 | 62.270 | 82.633 | 419.775 |
| | | | | | | TOTAL A DEMANDAR | 2.092.305 |

NOMBRE: FRANKE AHUMADA, LEONARDO MAURICIO
 RUT: 10.152.079-K
 CARGO: Agente de Venta
 FECHA INGRESO: 01-09-15
 LUGAR DE TRABAJO: Iquique

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|---------------------------|---------|----------------|--------|---------|---------|---------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 626.853 | 360.837336.592 | | 512.439 | 144.160 | 480.423 | |
| Premio AAVV D | 220.0 | | | 150.000 | | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Premio | 00 | | | | | | |
| | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 896.853 | 360.837 | 336.592 | 662.439 | 144.160 | 480.423 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.707 | 18.042 | 15.300 | 36.802 | 6.865 | 21.837 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 256.244 | 90.209 | 91.798 | 257.615 | 34.324 | 109.187 | 839.377 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 182.604 | 362.101 | 388.565 | 262.215 | 456.268 | 482.318 | |
| bono ayuda | | | | 200.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 385.826 | | |
| TOTAL RENTA VARIABLE MENSUALES | 182.604 | 362.101 | 388.565 | 462.215 | 842.094 | 482.318 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.130 | 17.243 | 19.428 | 22.010 | 42.105 | 21.924 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 54.781 | 103.457 | 116.570 | 110.051 | 168.419 | 109.618 | 662.896 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 415.339 | 388.427 | 514.808 | 493.951 | 589.113 | 554.662 | |
| TOTAL RENTA VARIABLE MENSUALES | 415.339 | 388.427 | 514.808 | 493.951 | 589.113 | 554.662 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.767 | 19.421 | 23.400 | 29.056 | 26.778 | 25.212 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 145.369 | 116.528 | 117.002 | 232.448 | 133.889 | 176.483 | 921.719 |
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 406.210 | 616.270 | 656.691 | 275.177 | 0 | 507.901 | |
| Comisiones Afil. - Trasp. | | | | | | 17.537 | |
| bono en funcion de resultados | | | | | 145.928 | | |
| Prom. Renta Variable. Vacaciones | | | | 226.692 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 406.210 | 616.270 | 656.691 | 501.869 | 145.928 | 525.438 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.343 | 29.346 | 31.271 | 23.899 | 7.296 | 23.884 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 77.373 | 176.077 | 156.355 | 143.391 | 29.186 | 119.418 | 701.800 |
| TOTAL A DEMANDAR | | | | | | | 3.125.791 |

NOMBRE: FUENTES FERNANDEZ, KAREN ELIZABETH
RUT: 15.684.408-K
CARGO: Agente De Ventas
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: IQUIQUE

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|---------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 568.270 | 455.835 | 855.023 | 557.429 | 840.165 | 887.535 | |
| Premio AAVV D | 240.000 | | | 96.768 | 259.200 | | |
| Premio AAVV D | | | | 150.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 329.008 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.187.278 | 455.835 | 855.023 | 804.197 | 1.099.365 | 887.535 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 56.537 | 22.792 | 38.865 | 44.678 | 52.351 | 40.343 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 339.222 | 113.959 | 233.188 | 312.743 | 261.754 | 201.713 | 1.462.578 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 522.413 | 609.644 | 377.281 | 524.938 | 662.448 | 444.213 | |
| Premio AAVV D | | | | | 120.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 522.413 | 609.644 | 377.281 | 524.938 | 782.448 | 444.213 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.121 | 29.031 | 18.864 | 24.997 | 39.122 | 20.192 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 156.724 | 174.184 | 113.184 | 124.985 | 156.490 | 100.958 | 826.525 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 476.923 | 335.107 | 552.858 | 324.986 | 519.813 | 238.499 | |
| PREMIO D | | 116.640 | 50.400 | 63.000 | 349.412 | 396.580 | |
| BONO INCENTIVO | | | 160.000 | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 476.923 | 451.747 | 763.258 | 387.986 | 869.225 | 795.079 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.846 | 22.587 | 34.694 | 22.823 | 39.510 | 36.140 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 166.923 | 135.524 | 173.468 | 182.582 | 197.551 | 252.980 | 1.109.027 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|---------------------------|---------|---------|--------|--------|--|--|--|
| Comisiones Afil. - Trasp. | 575.450 | 276.643 | 0 | 0 | | | |

| | | | | | | |
|----------------------------------|---------|-----------|--------|----|------------------|-----------|
| PREMIO D | 19.110 | 564.000 | | | | |
| PREMIO D | 373.350 | | | | | |
| BONO SPEN | | 160.000 | | | | |
| BONO DE INCENTIVO | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 967.910 | 1.000.643 | 50.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.091 | 47.650 | 2.381 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 184.364 | 285.898 | 11.905 | 0 | | 482.167 |
| | | | | | TOTAL A DEMANDAR | 3.880.297 |

NOMBRE: Fuentes Soriano Viviana Patricia
 RUT: 9.319.986-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 11-12-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 219.133 | 135.672 | 154.902 | 192.973 | 120.446 | 124.755 |
| Premio AAVV D | 39.000 | | | 50.000 | | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | 80.628 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 308.133 | 216.300 | 154.902 | 242.973 | 120.446 | 124.755 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 14.673 | 10.815 | 7.041 | 13.499 | 5.736 | 5.671 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 88.038 | 54.075 | 42.246 | 94.490 | 28.678 | 28.353 |
| | | | | | | 335.880 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|---------|--------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 116.525 | 49.179 | 127.282 | 28.133 | 56.720 | 174.132 |
| Premio AAVV D | | | | | | 105.600 |
| TOTAL RENTA VARIABLE MENSUALES | 116.525 | 49.179 | 127.282 | 28.133 | 56.720 | 279.732 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 5.826 | 2.342 | 6.364 | 1.340 | 2.836 | 12.715 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 34.958 | 14.051 | 38.185 | 6.698 | 11.344 | 63.575 |
| | | | | | | 168.811 |

| DETALLE | dic-18 | | | | | |
|----------------------------------|--------|--|--|--|--|--|
| Comisiones Afil. - Trasp. | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | |

| | | | | | | | |
|--------------------------------|---|--|--|--|--|-------------------------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | | | | | | 0 |
| | | | | | | TOTAL A DEMANDAR | 504.691 |

NOMBRE: GALINDO CANALES, ALICIA JEANETTE
RUT: 7.924.466-K
CARGO: AGENTE DE VENTA (A.D)
FECHA INGRESO: 18-08-16
LUGAR DE TRABAJO: QUILLOTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|--------|--------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 71.538 | 200.098 | 29.752 | 35.168 | 0 | 90.418 | |
| TOTAL RENTA VARIABLE MENSUALES | 71.538 | 200.098 | 29.752 | 35.168 | 0 | 90.418 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.577 | 9.528 | 1.488 | 1.675 | 0 | 4.110 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 21.461 | 57.171 | 8.926 | 8.373 | 0 | 20.550 | 116.481 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|---------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 73.992 | 7.804 | 326.295 | 270.155 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 73.992 | 7.804 | 326.295 | 270.155 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.700 | 390 | 14.832 | 15.891 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 25.897 | 2.341 | 74.158 | 127.132 | 0 | 0 | 229.528 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 0 | 249.721 | 588.908 | 369.960 | 466.358 | 538.900 | |
| Comisiones Afil. - Trasp. | | | | | | 142.717 | |
| Prom. Renta Variable. Vacaciones | | | | 300.038 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 249.721 | 588.908 | 669.998 | 466.358 | 681.617 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 11.891 | 28.043 | 31.905 | 23.318 | 30.983 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---|--------|---------|---------|--------|-------------------------|----------------|
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 71.349 | 140.216 | 191.428 | 93.272 | 154.913 | 651.178 |
| | | | | | | TOTAL A DEMANDAR | 997.186 |

NOMBRE: GALLARDO TABILO, YESSICA LISETTE
 RUT: 13.642.925-6
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 12-01-16
 LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 1.594.151 | 1.910.961 | 1.330.317 | 1.095.705 | 1.286.122 | 1.122.129 | |
| Premio AAVV D | 385.000 | 262.080 | 253.500 | 110.000 | 258.720 | 72.000 | |
| Premio AAVV D | 50.000 | 12.000 | 10.000 | 161.280 | | | |
| Prom. Renta Variable. Vacaciones | | | | 442.404 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.029.151 | 2.185.041 | 1.593.817 | 1.809.389 | 1.544.842 | 1.194.129 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 96.626 | 109.252 | 72.446 | 100.522 | 73.564 | 54.279 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 579.757 | 546.260 | 434.677 | 703.651 | 367.820 | 271.393 | 2.903.559 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---|------------------|------------------|------------------|----------------|----------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 1.242.663 | 1.576.905 | 748.540 | 489.381 | 684.246 | 1.042.652 | |
| Premio AAVV D | | 80.000 | | | | 574.080 | |
| Prom. Renta Variable. Vacaciones | | | 1.483.955 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.242.663 | 1.656.905 | 2.232.495 | 489.381 | 684.246 | 1.616.732 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 62.133 | 78.900 | 111.625 | 23.304 | 34.212 | 73.488 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 372.799 | 473.401 | 669.749 | 116.519 | 136.849 | 367.439 | 2.136.756 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 1.315.260 | 1.352.567 | 1.067.450 | 1.449.451 | 1.100.518 | 1.232.009 | |
| Premio AAVV D | 462.840 | 80.640 | | | | | |
| Premio AAVV D | | 564.480 | | | | | |
| Premio | | | 595.650 | 232.000 | 163.020 | 470.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.778.100 | 1.997.687 | 1.663.100 | 1.681.451 | 1.263.538 | 1.702.009 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 88.905 | 99.884 | 75.595 | 98.909 | 57.434 | 77.364 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 622.335 | 599.306 | 377.977 | 791.271 | 287.168 | 541.548 | 3.219.605 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|------------------|----------------|------------------|------------------|------------------|------------------|-------------------|
| Comisiones Afil. - Trasp. | 1.240.783 | 624.569 | 941.910 | 1.698.595 | 887.904 | 1.055.541 | |
| Comisiones Afil. - Trasp. | | | | | | 342.884 | |
| Premio AAVV D | 846.990 | | | | | | |
| Premio | 27.000 | | 117.600 | 546.652 | 531.300 | 254.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 1.080.745 | |
| TOTAL RENTA VARIABLE MENSUALES | 6.425.492 | 624.569 | 1.059.510 | 2.245.247 | 1.419.204 | 2.733.170 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 305.976 | 29.741 | 50.453 | 106.917 | 70.960 | 124.235 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.223.903 | 178.448 | 252.264 | 641.499 | 283.841 | 621.175 | 3.201.131 |
| TOTAL A DEMANDAR | | | | | | | 11.461.051 |

NOMBRE: García Lopez Alex Paul
 RUT: 13.980.067-2
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-10-17
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------|----------|---------------|----------------|---------------|----------|---------------|
| Comisiones Afil. - Trasp. | 0 | 0 | 21.035 | 162.101 | 10.431 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 21.035 | 162.101 | 10.431 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 956 | 9.006 | 497 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 5.737 | 63.039 | 2.484 | 0 | 71.260 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------|---------------|---------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 0 | 10.919 | 81.949 | 183.061 | 125.811 | 412.478 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 10.919 | 81.949 | 183.061 | 125.811 | 412.478 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 520 | 4.097 | 8.717 | 6.291 | 18.749 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 3.120 | 24.585 | 43.586 | 25.162 | 93.745 | 190.198 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------------------|---------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 66.997 | 741.180 | 437.303 | 30.747 | 412.416 | 396.649 |
| Premio AAVV D | | | | | 179.200 | 44.000 |
| Prom. Renta Variable. Vacaciones | | | | 520.156 | | |
| TOTAL RENTA VARIABLE MENSUALES | 66.997 | 741.180 | 437.303 | 550.903 | 591.616 | 440.649 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |

| | | | | | | | |
|----------------------------------|--------|---------|--------|---------|---------|---------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 3.350 | 37.059 | 19.877 | 32.406 | 26.892 | 20.030 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 23.449 | 222.354 | 99.387 | 259.248 | 134.458 | 140.207 | 879.103 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------|---------|---------|-----------|---------|----------------|
| Comisiones Afil. - Trasp. | 735.551 | 286.985 | 350.000 | 606.325 | 825.468 | 161.581 | |
| Premio AAVV D | 696.080 | | | 74.088 | 22.050 | | |
| Premio | | | | | 441.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.431.631 | 286.985 | 350.000 | 680.413 | 1.288.518 | 161.581 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.173 | 13.666 | 16.667 | 32.401 | 64.426 | 7.345 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 272.692 | 81.996 | 83.333 | 194.404 | 257.704 | 36.723 | 926.851 |

TOTAL A DEMANDAR 2.067.411

NOMBRE: GARCIA MATURANA, JOSSELYN ALEJANDRA
RUT: 17.186.659-6
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 03-07-19
LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|--------|----------------|
| Comisiones Afil. - Trasp. | 377.359 | 245.178 | 270.715 | 126.413 | 0 | 0 | |
| Premio AAVV D | 260.000 | | 144.000 | 341.550 | | | |
| Premio | 50.000 | | | | | | |
| PREMIO SPEN | | 160.000 | 160.000 | 300.000 | 50.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 687.359 | 405.178 | 574.715 | 767.963 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.731 | 20.259 | 26.123 | 42.665 | 2.381 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 196.388 | 101.295 | 156.740 | 298.652 | 11.905 | 0 | 764.980 |
| TOTAL A DEMANDAR | | | | | | | 764.980 |

NOMBRE: Garcia Vivanco, Patricia Andrea
RUT: 14.615.233-3
CARGO: Agente de venta (A.D.)
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|--------------------------------|---------|---------|---------|---------|--------|--------|
| Comisiones Afil. - Trasp. | 110.000 | 129.974 | 197.040 | 40.275 | 38.411 | 68.533 |
| Premio AAVV D | | | 99.840 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 110.000 | 129.974 | 296.880 | 40.275 | 38.411 | 68.533 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|-------|--------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.238 | 6.499 | 13.495 | 2.238 | 1.829 | 3.115 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 31.429 | 32.494 | 80.967 | 15.663 | 9.145 | 15.576 | 185.273 |

| | | | | | | | |
|----------------------------------|--------|--------|---------|---------|--------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 37.393 | 88.183 | 203.384 | 182.332 | 64.085 | 22.534 | |
| Prom. Renta Variable. Vacaciones | | | | | | 246.361 | |
| Prom. Renta Variable. Vacaciones | | | | | | 57.217 | |
| TOTAL RENTA VARIABLE MENSUALES | 37.393 | 88.183 | 203.384 | 182.332 | 64.085 | 326.112 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.870 | 4.199 | 10.169 | 8.682 | 3.204 | 14.823 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 11.218 | 25.195 | 61.015 | 43.412 | 12.817 | 74.116 | 227.774 |

| | | | | | | | |
|----------------------------------|--------|---------|--------|---------|---------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 13.308 | 134.840 | 97.069 | 120.222 | 139.540 | 103.159 | |
| TOTAL RENTA VARIABLE MENSUALES | 13.308 | 134.840 | 97.069 | 120.222 | 139.540 | 103.159 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 665 | 6.742 | 4.412 | 7.072 | 6.343 | 4.689 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 4.658 | 40.452 | 22.061 | 56.575 | 31.714 | 32.823 | 188.283 |

| | | | | | | | |
|----------------------------------|--------|---------|--------|---------|---------|--------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 47.576 | 117.923 | 26.858 | 181.697 | 209.889 | 43.262 | |
| TOTAL RENTA VARIABLE MENSUALES | 47.576 | 117.923 | 26.858 | 181.697 | 209.889 | 43.262 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.266 | 5.615 | 1.279 | 8.652 | 10.494 | 1.966 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 9.062 | 33.692 | 6.395 | 51.913 | 41.978 | 9.832 | 152.873 |

| | |
|-------------------------|----------------|
| TOTAL A DEMANDAR | 754.203 |
|-------------------------|----------------|

NOMBRE: GARRIDO NEIRA, CLAUDIO EUGENIO
RUT: 9.194.053-1
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 610.665 | 524.14 5 | 390.08 5 | 414.92 1 | 368.425 | 321.833 | |
| Premio AAVV D | 240.000 | | | 90.720 | 131.040 | | |
| Premio | 50.000 | | | 120.00 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 900.665 | 524.14 5 | 390.08 5 | 625.64 1 | 499.465 | 321.833 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.889 | 26.207 | 17.731 | 34.758 | 23.784 | 14.629 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 257.333 | 131.03 6 | 106.38 7 | 243.30 5 | 118.920 | 73.144 | 930.1 25 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 384.466 | 317.45 3 | 241.53 1 | 183.04 9 | 161.301 | 235.441 | |
| Prom. Renta Variable. Vacaciones | | | | | | 159.294 | |
| TOTAL RENTA VARIABLE MENSUALES | 384.466 | 317.45 3 | 241.53 1 | 183.04 9 | 161.301 | 394.735 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.223 | 15.117 | 12.077 | 8.717 | 8.065 | 17.943 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 115.340 | 90.701 | 72.459 | 43.583 | 32.260 | 89.713 | 444.0 56 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 359.128 | 164.19 4 | 319.99 8 | 197.52 3 | 140.128 | 178.327 | |
| TOTAL RENTA VARIABLE MENSUALES | 359.128 | 164.19 4 | 319.99 8 | 197.52 3 | 140.128 | 178.327 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.956 | 8.210 | 14.545 | 11.619 | 6.369 | 8.106 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.695 | 49.258 | 72.727 | 92.952 | 31.847 | 56.740 | 429.2 20 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|--------|---------|---------|--|
| Comisiones Afil. - Trasp. | 116.425 | 225.68 0 | 182.22 1 | 85.798 | 140.515 | 86.594 | |
| Premio | | | | 24.300 | | 66.240 | |
| BONO INCENTIVO | | | | | 160.000 | 160.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|------------------|---------|-----------|
| TOTAL RENTA VARIABLE MENSUALES | 116.425 | 225.680 | 182.221 | 110.098 | 300.515 | 312.834 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.544 | 10.747 | 8.677 | 5.243 | 15.026 | 14.220 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 22.176 | 64.480 | 43.386 | 31.457 | 60.103 | 71.099 | 292.700 |
| | | | | | TOTAL A DEMANDAR | | 2.096.100 |

NOMBRE: Gavilan Concha, Luis Jonathan
 RUT: 17.513.465-4
 CARGO: Agente de ventas
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 636.475 | 370.849 | | 546.421 | 127.660 | 276.957 | |
| | | 106.354 | | | | | |
| comisiones reg administrativa | | | | | | | |
| Premio AAVV D | 120.000 | | | 49.920 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 264.692 | | | |
| Prom. Renta Variable. Vacaciones | | | | 146.348 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 806.475 | 370.849 | 106.354 | 1.007.381 | 127.660 | 276.957 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.404 | 18.542 | 4.834 | 55.966 | 6.079 | 12.589 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 230.421 | 92.712 | 29.006 | 391.759 | 30.395 | 62.945 | 837.239 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 222.591 | 201.781 | 389.680 | 253.310 | 176.784 | 309.576 | |
| TOTAL RENTA VARIABLE MENSUALES | 222.591 | 201.781 | 389.680 | 253.310 | 176.784 | 309.576 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.130 | 9.609 | 19.484 | 12.062 | 8.839 | 14.072 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.777 | 57.652 | 116.904 | 60.312 | 35.357 | 70.358 | 407.360 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 193.359 | 380.988 | 264.771 | 286.229 | 465.478 | 235.167 | |
| TOTAL RENTA VARIABLE MENSUALES | 193.359 | 380.988 | 264.771 | 286.229 | 465.478 | 235.167 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.668 | 19.049 | 12.035 | 16.837 | 21.158 | 10.689 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|--------|-------------|--------|-------------|-------------|--------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 67.676 | 114.29 6 | 60.175 | 134.69 6 | 105.79 0 | 74.826 | 557.4 60 |
|------------------------------|--------|-------------|--------|-------------|-------------|--------|---------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 520.678 | 210.13 4 | 167.23 2 | 252.73 9 | 284.07 3 | 199.59 1 | |
| Comisiones Afil. - Trasp. | | | | | | 51.169 | |
| Prom. Renta Variable. Vacaciones | | | | 251.44 6 | | | |
| Prom. Renta Variable. Vacaciones | | | | 160.31 2 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 520.678 | 210.13 4 | 167.23 2 | 664.49 7 | 284.07 3 | 250.76 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.794 | 10.006 | 7.963 | 31.643 | 14.204 | 11.398 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 99.177 | 60.038 | 39.817 | 189.85 6 | 56.815 | 56.991 | 502.6 94 |
| TOTAL A DEMANDAR | | | | | | | 2.304.7 52 |

NOMBRE: Gómez Ramírez Yolanda Elisa
RUT: 8.225.658-k
CARGO: Agente de Ventas
FECHA INGRESO: 03-05-18
LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|-------------|-------------|--------|---------|---------------------|
| Comisiones Afil. - Trasp. | 489.885 | 77.569 | 163.00 7 | 220.48 8 | 16.426 | 120.402 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 578.885 | 77.569 | 163.00 7 | 220.48 8 | 16.426 | 120.402 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.566 | 3.878 | 7.409 | 12.249 | 782 | 5.473 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 165.396 | 19.392 | 44.456 | 85.745 | 3.911 | 27.364 | 346.2 65 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|--------|--------|---------|---------------------|
| Comisiones Afil. - Trasp. | 173.168 | 306.13 4 | 475.41 2 | 43.638 | 50.649 | 264.414 | |
| Prom. Renta Variable. Vacaciones | | | | | | 140.933 | |
| TOTAL RENTA VARIABLE MENSUALES | 173.168 | 306.13 4 | 475.41 2 | 43.638 | 50.649 | 405.347 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.658 | 14.578 | 23.771 | 2.078 | 2.532 | 18.425 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.950 | 87.467 | 142.62 4 | 10.390 | 10.130 | 92.124 | 394.6 85 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------|--------|--------|--------|---------|--------|--------|--|
|---------|--------|--------|--------|---------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|--------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 236.331 | 495.24 3 | 114.02 1 | 38.844 | 121.093 | 34.837 | |
| TOTAL RENTA VARIABLE MENSUALES | 236.331 | 495.24 3 | 114.02 1 | 38.844 | 121.093 | 34.837 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.817 | 24.762 | 5.183 | 2.285 | 5.504 | 1.584 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 82.716 | 148.57 3 | 25.914 | 18.280 | 27.521 | 11.085 | 314.0 88 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|--------|--------|--------|--|--|-----------------------|
| Comisiones Afil. - Trasp. | 148.326 | 29.220 | 0 | 0 | | | |
| Premio AAVV D | | 9.600 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 148.326 | 38.820 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.063 | 1.849 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 28.253 | 11.091 | 0 | 0 | | | 39.344 |
| TOTAL A DEMANDAR | | | | | | | 1.094.3 82 |

NOMBRE: González Albornoz Carolina
 RUT: 14.462.083-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-05-14
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 448.836 | 375.75 8 | 868.68 1 | 895.86 8 | 1.038.263 | 803.55 6 | |
| Premio AAVV D | | | | 61.425 | | | |
| Prom. Renta Variable. Vacaciones | | 186.60 8 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 448.836 | 562.36 6 | 868.68 1 | 957.29 3 | 1.038.263 | 803.55 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.373 | 28.118 | 39.486 | 53.183 | 49.441 | 36.525 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 128.239 | 140.59 2 | 236.91 3 | 372.28 1 | 247.205 | 182.62 6 | 1.307.8 56 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|--------|-------------|-----------|-------------|--|
| Comisiones Afil. - Trasp. | 262.672 | 792.41 3 | 0 | 859.48 3 | 950.610 | 918.04 5 | |
| Prom. Renta Variable. Vacaciones | | | | 130.14 0 | 878.418 | | |
| TOTAL RENTA VARIABLE MENSUALES | 262.672 | 792.41 3 | 0 | 989.62 3 | 1.829.028 | 918.04 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM | 13.134 | 37.734 | 0 | 47.125 | 91.451 | 41.729 | |

| | | | | | | | |
|--------------------------------|--------|-------------|---|-------------|---------|-------------|-----------------------|
| VARIABLE | | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.802 | 226.40 4 | 0 | 235.62 5 | 365.806 | 208.64 7 | 1.115.2 82 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-------------|---------------|---------------|-----------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.661.725 | 850.90 9 | 736.23 2 | 1.413.3 51 | 864.502 | 1.483.7 45 | |
| Premio AAVV D | 164.619 | | | 283.04 0 | 738.350 | 498.56 0 | |
| Prom. Renta Variable. Vacaciones | | | 280.15 4 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.826.344 | 850.90 9 | 1.016.3 86 | 1.696.3 91 | 1.602.852 | 1.982.3 05 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 91.317 | 42.545 | 46.199 | 99.788 | 72.857 | 90.105 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 639.220 | 255.27 3 | 230.99 7 | 798.30 2 | 364.285 | 630.73 3 | 2.918.8 10 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|-----------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.491.722 | 998.73 8 | 2.166.4 80 | 719.39 8 | 1.369.148 | 928.79 3 | |
| Comisiones Afil. - Trasp. | | | | | | 229.41 5 | |
| Premio AAVV D | | 570.00 0 | 55.680 | 737.76 0 | 234.080 | 438.30 0 | |
| Prom. Renta Variable. Vacaciones | | | | | 961.130 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.491.722 | 1.568.7 38 | 2.222.1 60 | 1.457.1 58 | 2.564.358 | 1.596.5 08 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 71.034 | 74.702 | 105.81 7 | 69.388 | 128.218 | 72.569 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 284.138 | 448.21 1 | 529.08 6 | 416.33 1 | 512.872 | 362.84 3 | 2.553.4 79 |
| TOTAL A DEMANDAR | | | | | | | 7.895.4 27 |

NOMBRE: GONZALEZ CUITIÑO, MANUEL GUILLERMO
 RUT: 10.945.375-7
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|--------------------------------|---------|-------------|-------------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 614.202 | 330.00 5 | 506.24 3 | 40.050 | 174.575 | 403.467 |
| Premio AAVV D | 110.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 774.202 | 330.00 5 | 506.24 3 | 40.050 | 174.575 | 403.467 |

| | | | | | | | |
|----------------------------------|---------|--------|---------|--------|--------|--------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.867 | 16.500 | 23.011 | 2.225 | 8.313 | 18.339 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 221.201 | 82.501 | 138.066 | 15.575 | 41.565 | 91.697 | 590.606 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 900.862 | 403.652 | 323.138 | 163.612 | 119.102 | 103.178 | |
| Prom. Renta Variable. Vacaciones | | | | | 102.590 | | |
| TOTAL RENTA VARIABLE MENSUALES | 900.862 | 403.652 | 323.138 | 163.612 | 221.692 | 103.178 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.043 | 19.222 | 16.157 | 7.791 | 11.085 | 4.690 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 270.259 | 115.329 | 96.941 | 38.955 | 44.338 | 23.450 | 589.272 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 169.065 | 167.238 | 273.672 | 234.513 | 140.365 | 278.020 | |
| TOTAL RENTA VARIABLE MENSUALES | 169.065 | 167.238 | 273.672 | 234.513 | 140.365 | 278.020 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.453 | 8.362 | 12.440 | 13.795 | 6.380 | 12.637 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.173 | 50.171 | 62.198 | 110.359 | 31.901 | 88.461 | 402.263 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 385.577 | 278.975 | 459.710 | 216.113 | 199.350 | 136.450 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| Premio AAVV D | | | | | | 90.020 | |
| TOTAL RENTA VARIABLE MENSUALES | 385.577 | 278.975 | 459.710 | 216.113 | 199.350 | 386.470 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.361 | 13.285 | 21.891 | 10.291 | 9.968 | 17.567 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.443 | 79.707 | 109.455 | 61.747 | 39.870 | 87.834 | 452.056 |
| TOTAL A DEMANDAR | | | | | | | 2.034.197 |

NOMBRE: Gonzalez Martinez Patricia Isabel
 RUT: 10.535.193-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 20-04-2015
 LUGAR DE TRABAJO: Santiago

| | | | | | | |
|---------|--------|--------|--------|---------|--------|--------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|---------------------------------------|----------------|---------------------|---------------------|-----------------------|----------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 156.578 | 602.22 4 | 290.0 06 | 866.66 7 | 650.000 | 216.66 7 | |
| Premio AAVV D | | | | 50.000 | | | |
| Premio AAVV D | | | | 10.000 | | | |
| Premio | 120.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 424.0 72 | 371.34 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 276.578 | 602.22 4 | 714.0 78 | 1.298.0 16 | 650.000 | 216.66 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.170 | 30.111 | 32.45 8 | 72.112 | 30.952 | 9.849 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.022 | 150.55 6 | 194.7 49 | 504.78 4 | 154.762 | 49.243 | 1.133.1 15 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|------------------|-----------------------|---------------------|-----------------------|------------------|-----------------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.083.333 | 1.516.6 67 | 866. 667 | 1.500.0 00 | 458.333 | 1.275.0 00 | |
| Comisiones Afil. - Trasp. | | | | | 1.733.333 | | |
| Prom. Renta Variable. Vacaciones | | | | | 505.492 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.083.333 | 1.516.6 67 | 866.6 67 | 1.500.0 00 | 2.697.158 | 1.275.0 00 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.167 | 72.222 | 43.33 3 | 71.429 | 134.858 | 57.955 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 325.000 | 433.33 3 | 260.0 00 | 357.14 3 | 539.432 | 289.77 3 | 2.204.6 81 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|------------------|---------------|---------------------|---------------------|----------------|---------------|---------------------|
| Comisiones Afil. - Trasp. | 1.733.333 | 24.620 | 117.2 67 | 230.17 0 | 134.073 | 70.798 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.733.333 | 24.620 | 117.2 67 | 230.17 0 | 134.073 | 70.798 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 86.667 | 1.231 | 5.330 | 13.539 | 6.094 | 3.218 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 606.667 | 7.386 | 26.65 2 | 108.31 5 | 30.471 | 22.527 | 802.0 17 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|---------------|----------|----------|---------------|----------------|---------------|--|
| Comisiones Afil. - Trasp. | 83.845 | | | 52.247 | 131.190 | 157.26 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 116.08 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 83.845 | 0 | 0 | 52.247 | 131.190 | 273.34 | |

| | | | | | | | |
|----------------------------------|--------|----|----|--------|------------------|--------|-----------|
| | | | | | | 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.993 | 0 | 0 | 2.488 | 6.560 | 12.425 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 15.970 | 0 | 0 | 14.928 | 26.238 | 62.125 | 119.261 |
| | | | | | TOTAL A DEMANDAR | | 4.259.074 |

NOMBRE: GONZALEZ MORALES, CLAUDIA ELIZABHET
RUT: 14.560.097-9
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 01-09-14
LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|--------------------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 92.763 | 416.228 | 538.589 | 571.505 616.470 | 463.113 | | |
| Premio AAVV D | 240.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 191.755 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 382.763 | 416.228 | 538.589 | 763.260 | 463.113 | 616.470 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.227 | 20.811 | 24.481 | 42.403 | 22.053 | 28.021 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 109.361 | 104.057 | 146.888 | 296.823 | 110.265 | 140.107 | 907.501 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | | 630.348 | | 267.053 | 423.442 | 556.816 | |
| Prom. Renta Variable. Vacaciones | | | | | | 359.775 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 630.348 | 0 | 267.053 | 423.442 | 916.591 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 30.017 | 0 | 12.717 | 21.172 | 41.663 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 180.099 | 0 | 63.584 | 84.688 | 208.316 | 536.688 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 381.049 | 741.188 | 581.865 | 561.584 | 468.451 | 344.762 |
| Prom. Renta Variable. Vacaciones | | | | 170.054 | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL RENTA VARIABLE MENSUALES | 381.049 | 741.188 | 581.865 | 731.638 | 468.451 | 344.762 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.052 | 37.059 | 26.448 | 43.038 | 21.293 | 15.671 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.367 | 222.356 | 132.242 | 344.300 | 106.466 | 109.697 | 1.048.429 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 578.136 | 723.980 | 535.269 | 493.290 | 325.963 | 425.335 | |
| Comisiones Afil. - Trasp. | | | | | | 17.999 | |
| Prom. Renta Variable. Vacaciones | | | | | | 340.535 | |
| TOTAL RENTA VARIABLE MENSUALES | 578.136 | 723.980 | 535.269 | 493.290 | 325.963 | 783.869 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.530 | 34.475 | 25.489 | 23.490 | 16.298 | 35.630 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 110.121 | 206.851 | 127.445 | 140.940 | 65.193 | 178.152 | 828.702 |
| | | | | | TOTAL A DEMANDAR | | 3.321.320 |

NOMBRE: González Ortiz Alexis Omar
 RUT: 16.766.906-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 18-12-2015
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-----------|---------|-----------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 785.642 | 1.053.066 | 785.642 | 1.375.000 | 998.556 | 904.750 | |
| TOTAL RENTA VARIABLE MENSUALES | 785.642 | 1.053.066 | 785.642 | 1.375.000 | 998.556 | 904.750 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.412 | 52.653 | 35.711 | 76.389 | 47.550 | 41.125 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 224.469 | 263.267 | 214.266 | 534.722 | 237.751 | 205.625 | 1.680.100 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 457.742 | 765.742 | 1.001.000 | 154.000 | 585.000 | 662.000 | |
| Comisiones Afil. - Trasp. | 682.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 651.835 | |
| TOTAL RENTA VARIABLE MENSUALES | 682.000 | 0 | 0 | 0 | 0 | 651.835 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.100 | 0 | 0 | 0 | 0 | 29.629 | |

| | | | | | | | |
|--------------------------------|---------|---|---|---|---|---------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 204.600 | 0 | 0 | 0 | 0 | 148.144 | 352.744 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|---------|---------|--------|---------|------------------|
| Comisiones Afil. - Trasp. | 1.223.000 | 1.190.000 | 800.000 | 600.000 | 0 | 201.920 | |
| Prom. Renta Variable. Vacaciones | | 46.175 | | | | 29.237 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.223.000 | 1.236.175 | 800.000 | 600.000 | 0 | 231.157 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 61.150 | 61.809 | 36.364 | 35.294 | 0 | 10.507 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 428.050 | 370.853 | 181.818 | 282.353 | 0 | 73.550 | 1.336.624 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|--------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 184.314 | 264.279 | 480.351 | 209.229 | 99.959 | 246.393 | |
| Comisiones Afil. - Trasp. | | | | | | 86.043 | |
| Prom. Renta Variable. Vacaciones | | | | | | 143.632 | |
| TOTAL RENTA VARIABLE MENSUALES | 184.314 | 264.279 | 480.351 | 209.229 | 99.959 | 476.068 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.777 | 12.585 | 22.874 | 9.963 | 4.998 | 21.639 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 35.107 | 75.508 | 114.369 | 59.780 | 19.992 | 108.197 | 412.954 |
| | | | | | | TOTAL A DEMANDAR | 3.782.422 |

NOMBRE: GONZALEZ POBLETE, ANA LUISA
RUT: 13.422.865-2
CARGO: AGENTE DE VENTAS (A.D)
FECHA INGRESO: 21-08-13
LUGAR DE TRABAJO: VALLENAR

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 157.378 | 211.247 | 68.470 | 245.999 | 251.364 | 213.988 | |
| Comisiones Afil. - Trasp. | | | | 87.720 | | | |
| Premio AAVV D | 36.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 243.378 | 211.247 | 68.470 | 333.719 | 251.364 | 213.988 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.589 | 10.562 | 3.112 | 18.540 | 11.970 | 9.727 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.537 | 52.812 | 18.674 | 129.780 | 59.849 | 48.634 | 379.284 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------|--------|--------|--------|--------|--------|--------|--|
|---------|--------|--------|--------|--------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|--------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 157.259 | 57.520 | 165.399 | 178.386 | 223.576 | 131.014 | |
| Prom. Renta Variable. Vacaciones | | | | | | 125.331 | |
| TOTAL RENTA VARIABLE MENSUALES | 157.259 | 57.520 | 165.399 | 178.386 | 223.576 | 256.345 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.863 | 2.739 | 8.270 | 8.495 | 11.179 | 11.652 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.178 | 16.434 | 49.620 | 42.473 | 44.715 | 58.260 | 258.680 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|---------|--------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 50.639 | 121.300 | 84.239 | 165.181 | 201.773 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 50.639 | 121.300 | 84.239 | 165.181 | 201.773 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.532 | 6.065 | 3.829 | 9.717 | 9.172 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.724 | 36.390 | 19.145 | 77.732 | 45.858 | 0 | 196.849 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------|--------|--------|--------|---------|--------|
| Comisiones Afil. - Trasp. | 45.600 | 11.400 | 11.400 | 0 | 0 | 42.899 | |
| Prom. Renta Variable. Vacaciones | | | | | | 217.627 | |
| TOTAL RENTA VARIABLE MENSUALES | 45.600 | 11.400 | 11.400 | 0 | 0 | 260.526 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.171 | 543 | 543 | 0 | 0 | 11.842 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 8.686 | 3.257 | 2.714 | 0 | 0 | 59.210 | 73.868 |
| TOTAL A DEMANDAR | | | | | | 908.680 | |

NOMBRE: GONZALEZ TABILO, CARINA FABIOLA

RUT: 13.422.547-5

CARGO: AGENTE DE VENTAS

FECHA INGRESO: 20-08-12

LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 568.911 | 541.431 | 486.459 | 590.049 | 571.918 | 548.125 | |
| Premio AAVV D | 36.000 | | | 60.480 | 147.840 | | |
| Premio | 50.000 | | | 60.480 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 654.911 | 541.431 | 486.459 | 711.009 | 719.758 | 548.125 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.186 | 27.072 | 22.112 | 39.501 | 34.274 | 24.915 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 187.117 | 135.358 | 132.671 | 276.504 | 171.371 | 124.574 | 1.027.594 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 338.928 | 206.470 | 405.601 | 231.430 | 771.433 | 329.643 | |
| Prom. Renta Variable. Vacaciones | | | | | 87.431 | | |
| TOTAL RENTA VARIABLE MENSUALES | 338.928 | 206.470 | 405.601 | 231.430 | 858.864 | 329.643 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.946 | 9.832 | 20.280 | 11.020 | 42.943 | 14.984 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 101.678 | 58.991 | 121.680 | 55.102 | 171.773 | 74.919 | 584.144 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 309.118 | 485.354 | 278.211 | 522.291 | 442.168 | 279.539 | |
| Prom. Renta Variable. Vacaciones | | | | | | 372.207 | |
| TOTAL RENTA VARIABLE MENSUALES | 309.118 | 485.354 | 278.211 | 522.291 | 442.168 | 651.746 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.456 | 24.268 | 12.646 | 30.723 | 20.099 | 29.625 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.191 | 145.606 | 63.230 | 245.784 | 100.493 | 207.374 | 870.678 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 627.338 | 466.914 | 432.451 | 663.026 | 303.064 | 618.845 | |
| TOTAL RENTA VARIABLE MENSUALES | 627.338 | 466.914 | 432.451 | 663.026 | 303.064 | 618.845 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.873 | 22.234 | 20.593 | 31.573 | 15.153 | 28.129 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.493 | 133.404 | 102.965 | 189.436 | 60.613 | 140.647 | 746.557 |
| | | | | | TOTAL A DEMANDAR | | 3.228.973 |

NOMBRE: GONZALEZ TAPIA, PAMELA ROSA
 RUT: 11.892.258-1
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 26-12-12
 LUGAR DE TRABAJO: TALCA

| | | | | | | | |
|---------|--------|--------|--------|---------|--------|--------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------|--------|--------|--------|---------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 531.198 | 920.70 4 | 195.22 5 | 534.64 2 | 665.469 | 181.728 | |
| Premio AAVV D | 240.000 | | | 120.00 0 | | | |
| Premio AAVV D | | | | 99.840 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 821.198 | 920.70 4 | 195.22 5 | 754.48 2 | 665.469 | 181.728 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.105 | 46.035 | 8.874 | 41.916 | 31.689 | 8.260 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 234.628 | 230.17 6 | 53.243 | 293.41 0 | 158.445 | 41.302 | 1.011.2 04 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 431.938 | 481.22 6 | 292.67 3 | 514.75 9 | 140.583 | 344.758 | |
| Prom. Renta Variable. Vacaciones | | | | | | 299.808 | |
| TOTAL RENTA VARIABLE MENSUALES | 431.938 | 481.22 6 | 292.67 3 | 514.75 9 | 140.583 | 644.566 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.597 | 22.916 | 14.634 | 24.512 | 7.029 | 29.298 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 129.581 | 137.49 3 | 87.802 | 122.56 2 | 28.117 | 146.492 | 652.0 47 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 468.571 | 341.96 0 | 268.78 0 | 211.19 3 | 170.730 | 460.376 | |
| Premio AAVV D | | | | | | 17.500 | |
| TOTAL RENTA VARIABLE MENSUALES | 468.571 | 341.96 0 | 268.78 0 | 211.19 3 | 170.730 | 477.876 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.429 | 17.098 | 12.217 | 12.423 | 7.760 | 21.722 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 164.000 | 102.58 8 | 61.086 | 99.385 | 38.802 | 152.051 | 617.9 13 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|------------|-------------|-------------|------------|------------|------------|-----------------------|
| Comisiones Afil. - Trasp. | 338.134 | 418.61 0 | 394.80 2 | 92.733 | 205.048 | 107.728 | |
| TOTAL RENTA VARIABLE MENSUALES | 338.134 | 418.61 0 | 394.80 2 | 92.733 | 205.048 | 107.728 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.102 | 19.934 | 18.800 | 4.416 | 10.252 | 4.897 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.4 06 | 119.6 03 | 94.0 00 | 26.4 95 | 41.0 10 | 24. 484 | 369.9 98 |
| TOTAL A DEMANDAR | | | | | | | 2.651.1 62 |

NOMBRE: HERNANDEZ ASTUDIO, CLARA DE LA LUZ
RUT: 9.133.117-9
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 03-05-11
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 385.721 | 253.019 | 282.479 | 268.842 | 76.190 | 251.335 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 565.721 | 253.019 | 282.479 | 268.842 | 76.190 | 251.335 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.939 | 12.651 | 12.840 | 14.936 | 3.628 | 11.424 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 161.635 | 63.255 | 77.040 | 104.550 | 18.140 | 57.122 | 481.741 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|-----------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 386.029 | 257.591 | 1.176.716 | 76.642 | 144.891 | 377.902 | |
| Prom. Renta Variable. Vacaciones | | | | | 200.902 | | |
| TOTAL RENTA VARIABLE MENSUALES | 386.029 | 257.591 | 1.176.716 | 76.642 | 345.793 | 377.902 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.301 | 12.266 | 58.836 | 3.650 | 17.290 | 17.177 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 115.809 | 73.597 | 353.015 | 18.248 | 69.159 | 85.887 | 715.714 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 264.277 | 218.829 | 234.306 | 135.893 | 244.005 | 476.868 | |
| Premio AAVV D | | | | | | 20.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 264.277 | 218.829 | 234.306 | 135.893 | 244.005 | 496.868 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.214 | 10.941 | 10.650 | 7.994 | 11.091 | 22.585 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.497 | 65.649 | 53.251 | 63.950 | 55.456 | 158.094 | 488.897 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|--------------------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 419.652 | 333.385 234.518 | 392.300 | 230.771 | | 289.931 | |
| TOTAL RENTA VARIABLE MENSUALES | 419.652 | 333.385 | 392.300 | 230.771 | 234.518 | 289.931 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.983 | 15.875 | 18.681 | 10.989 | 11.726 | 13.179 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|--------|--------|--------|--------|--------|-------------------------|------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 79.934 | 95.253 | 93.405 | 65.935 | 46.904 | 65.893 | 447.323 |
| | | | | | | TOTAL A DEMANDAR | 2.133.675 |

NOMBRE: HERNANDEZ QUILODRAN, LILIAN PAMELA
RUT: 11.975.874-2
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 23-05-16
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|------------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 738.581 | 684.027 | 1.081.630 | 688.53470 | 584.1 | 545.123 | |
| Premio AAVV D | | | | 224.640 | 155.520 | | |
| Prom. Renta Variable. | | | | | | 250.665 | |
| TOTAL RENTA VARIABLE MENSUALES | 738.581 | 684.027 | 1.081.630 | 913.174 | 739.690 | 795.788 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.171 | 34.201 | 49.165 | 50.732 | 35.223 | 36.172 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 211.023 | 171.007 | 294.990 | 355.123 | 176.117 | 180.861 | 1.389.121 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 624.859 | 877.891 | 548.347 | 488.002 | 600.021 | 506.095 | |
| Prom. Renta Variable. | | | | | 375.844 | | |
| TOTAL RENTA VARIABLE MENSUALES | 624.859 | 877.891 | 548.347 | 488.002 | 975.865 | 506.095 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.243 | 41.804 | 27.417 | 23.238 | 48.793 | 23.004 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 187.458 | 250.826 | 164.504 | 116.191 | 195.173 | 115.022 | 1.029.173 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| Comisiones Afil. - Trasp. | 678.838 | 691.383 | 735.987 | 548.144 | 311.680 | 396.435 | |
| Premio AAVV D | 161.280 | | | | | | |
| Premio D | | 78.120 | 70.560 | | | 22.000 | |
| Prom. Renta Variable. | | | | | | 163.739 | |
| TOTAL RENTA VARIABLE MENSUALES | 840.118 | 769.503 | 806.547 | 548.144 | 311.680 | 582.174 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|-----------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 42.006 | 38.47 5 | 36.661 | 32.24 4 | 14.167 | 26.462 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 294.041 | 230.8 51 | 183.30 6 | 257.9 50 | 70.836 | 185.23 7 | 1.222.2 22 |

| DETALLE | jun-18 | may -18 | abr-18 | mar- 18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 826.784 | 711. 290 | 567.14 3 | 450. 543 | 265.789 | 737.22 8 | |
| Comisiones Afil. - Trasp. | | | | | | 170.73 3 | |
| Premio D | | | | 110.0 00 | | 27.000 | |
| Prom. Renta Variable. | | | | | | 277.45 3 | |
| TOTAL RENTA VARIABLE MENSUALES | 826.784 | 711.2 90 | 567.14 3 | 560.5 43 | 265.789 | 1.212.4 14 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.371 | 33.87 1 | 27.007 | 26.69 3 | 13.289 | 55.110 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 157.483 | 203.2 26 | 135.03 4 | 160.1 55 | 53.158 | 275.54 9 | 984.6 04 |
| TOTAL A DEMANDAR | | | | | | | 4.625.1 20 |

NOMBRE: HERNANDEZ VALENZUELA, NOELIA FRANCISCA
RUT: 15.333.056-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov- 19 | oct- 19 | sept- 19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|---------------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 116.342 | 162.5 96 | 298.4 64 | 128.165 42 | 116.3 | 54.937 | |
| TOTAL RENTA VARIABLE MENSUALES | 116.342 | 162.5 96 | 298.4 64 | 128.1 65 | 116.342 | 54.937 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.540 | 8.130 | 13.56 7 | 7.120 | 5.540 | 2.497 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 33.241 | 40.64 9 | 81.39 9 | 49.84 2 | 27.700 | 12.486 | 245.3 17 |

| DETALLE | jun-19 | may- 19 | abr- 19 | mar- 19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 133.833 | 282.9 50 | 122.8 89 | 256.8 07 | 182.003 | 279.36 3 | |
| TOTAL RENTA VARIABLE MENSUALES | 133.833 | 282.9 50 | 122.8 89 | 256.8 07 | 182.003 | 279.36 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.692 | 13.47 4 | 6.144 | 12.22 9 | 9.100 | 12.698 | |

| | | | | | | | |
|--------------------------------|--------|------------|------------|------------|--------|--------|---------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.150 | 80.84 3 | 36.86 7 | 61.14 5 | 36.401 | 63.492 | 318.8 96 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 125.415 | 113.5 61 | 213.2 48 | 342.9 84 | 405.983 | 223.387 | |
| Premio D | | | | | 25.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 125.415 | 113.5 61 | 213.2 48 | 342.9 84 | 430.983 | 223.38 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.271 | 5.678 | 9.693 | 20.17 6 | 19.590 | 10.154 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.895 | 34.06 8 | 48.46 5 | 161.4 04 | 97.951 | 71.078 | 456.8 62 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------------------|-------------|-----------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 424.919 | 144.5 40 | 297.5 17 | 372.4 16 | 178.428 | 144.10 0 | |
| Premio D | | | | | 107.163 | 207.32 0 | |
| PREMIO POR INCENTIVO | | | | 160.0 00 | 160.000 | 160.00 0 | |
| PREMIO SPEN | | | | | | 30.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 424.919 | 144.5 40 | 297.5 17 | 532.4 16 | 445.591 | 541.42 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.234 | 6.883 | 14.16 7 | 25.35 3 | 22.280 | 24.610 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.937 | 41.29 7 | 70.83 7 | 152.1 19 | 89.118 | 123.05 0 | 557.3 59 |
| | | | | | TOTAL A DEMANDAR | | 1.578.4 33 |

NOMBRE: HERRERA FIGUEROA, IVAN PABLO
 RUT: 9.819.905-5
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 21-08-13
 LUGAR DE TRABAJO: QUILLOTA

| | | | | | | | |
|----------------------------------|---------|---------|---------|-------------|---------------|-------------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 316.278 | 649.822 | 638.402 | 467.71 2 | 680.33 8 | 482.95 1 | |
| Premio AAVV D | | | | 50.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 339.94 7 | | |
| TOTAL RENTA VARIABLE MENSUALES | 316.278 | 649.822 | 638.402 | 517.71 2 | 1.020.2 85 | 482.95 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.061 | 32.491 | 29.018 | 28.762 | 48.585 | 21.952 | |

| | | | | | | | |
|--------------------------------|--------|---------|---------|---------|---------|---------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 90.365 | 162.456 | 174.110 | 201.332 | 242.925 | 109.762 | 980.949 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 398.728 | 789.711 | 1.032.960 | 970.820 | 871.357 | 188.625 | |
| Prom. Renta Variable. Vacaciones | | | 266.034 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 398.728 | 789.711 | 1.298.994 | 970.820 | 871.357 | 188.625 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.936 | 37.605 | 64.950 | 46.230 | 43.568 | 8.574 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.618 | 225.632 | 389.698 | 231.148 | 174.271 | 42.869 | 1.183.237 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 646.644 | 650.235 | 807.903 | 1.153.886 | 476.440 | 547.319 | |
| Premio | 32.000 | | | 129.600 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 678.644 | 650.235 | 807.903 | 1.283.486 | 476.440 | 547.319 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.932 | 32.512 | 36.723 | 75.499 | 21.656 | 24.878 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 237.525 | 195.071 | 183.614 | 603.993 | 108.282 | 174.147 | 1.502.632 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-----------|---------|-----------|---------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 412.860 | 871.746 | 856.836 | 1.142.189 | 419.502 | 352.552 | |
| Comisiones Afil. - Trasp. | | | | | | 279.501 | |
| Premio | | | | 379.968 | 176.540 | | |
| Prom. Renta Variable. Vacaciones | | 595.031 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 412.860 | 1.466.777 | 856.836 | 1.522.157 | 596.042 | 632.053 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.660 | 69.847 | 40.802 | 72.484 | 29.802 | 28.730 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.640 | 419.079 | 204.009 | 434.902 | 119.208 | 143.648 | 1.399.487 |
| | | | | | | TOTAL A DEMANDAR | 5.066.305 |

NOMBRE: IBAÑEZ BURGOS, ILIA RAQUEL
 RUT: 8.889.221-6
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 21-04-16
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|----------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 206.739 | 184.515 | 116.582 | 64.08843 | 363.0 | 240.073 | |
| TOTAL RENTA VARIABLE MENSUALES | 206.739 | 184.515 | 116.582 | 64.088 | 363.043 | 240.073 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.845 | 9.226 | 5.299 | 3.560 | 17.288 | 10.912 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.068 | 46.129 | 31.795 | 24.923 | 86.439 | 54.562 | 302.916 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|------------|--------|---------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 220.955753 | 70. | 251.118 | 93.834 | 139.749 | 291.599 | |
| BONO EN FUNCION DE RESULTADOS | | | | | 149.808 | | |
| Prom. Renta Variable. Vacaciones | | | | | 121.480 | | |
| TOTAL RENTA VARIABLE MENSUALES | 220.955 | 70.753 | 251.118 | 93.834 | 411.037 | 291.599 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.048 | 3.369 | 12.556 | 4.468 | 20.552 | 13.255 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.287 | 20.215 | 75.335 | 22.341 | 82.207 | 66.273 | 332.658 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 186.290 | 272.363 | 138.226 | 182.788 | 110.041 | 435.278 | |
| TOTAL RENTA VARIABLE MENSUALES | 186.290 | 272.363 | 138.226 | 182.788 | 110.041 | 435.278 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.315 | 13.618 | 6.283 | 10.752 | 5.002 | 19.785 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.202 | 81.709 | 31.415 | 86.018 | 25.009 | 138.498 | 427.850 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|--------|---------|---------|--|
| Comisiones Afil. - Trasp. | 377.232 | 337.387 | 291.611 | 92.351 | 268.882 | 369.724 | |
| BONO EN FUNCION DE RESULTADOS | | | | | 145.928 | | |
| Prom. Renta Variable. Vacaciones | | | | | | 277.959 | |
| TOTAL RENTA VARIABLE MENSUALES | 377.232 | 337.387 | 291.611 | 92.351 | 414.810 | 647.683 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|------------------|---------|-----------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.963 | 16.066 | 13.886 | 4.398 | 20.741 | 29.440 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 71.854 | 96.396 | 69.431 | 26.386 | 82.962 | 147.201 | 494.230 |
| | | | | | TOTAL A DEMANDAR | | 1.557.654 |

NOMBRE: Ibañez Cousiño Daniela Cossette
 RUT: 10.480.711-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|---------|---------|--------|---------|-----------|
| Comisiones Afil. - Trasp. | 1.130.919 | 700.858 | 498.218 | 196.538 | 0 | 915.121 | |
| Premio AAVV D | 220.000 | 323.760 | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.400.919 | 1.024.618 | 498.218 | 196.538 | 0 | 915.121 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 66.710 | 51.231 | 22.646 | 10.919 | 0 | 41.596 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 400.263 | 256.155 | 135.878 | 76.431 | 0 | 207.982 | 1.076.708 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------|---------|--------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.080.633 | 908.957 | 621.718 | 0 | 729.644 | 1.737.881 | |
| Premio AAVV D | | | | | | 448.560 | |
| Prom. Renta Variable. Vacaciones | | | | | | 932.712 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.080.633 | 908.957 | 621.718 | 0 | 729.644 | 3.119.153 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.032 | 43.284 | 31.086 | 0 | 36.482 | 141.780 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 324.190 | 259.702 | 186.515 | 0 | 145.929 | 708.898 | 1.625.235 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|-----------|-----------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 1.285.074 | 1.211.981 | 840.325 | 740.187 | 775.145 | 943.202 | |
| Premio AAVV D | 170.820 | 51.240 | | | 47.520 | 17.500 | |
| Premio | | 256.200 | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 1.455.894 | 1.519.4 21 | 840.32 5 | 740.1 87 | 822.665 | 960.70 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 72.795 | 75.971 | 38.197 | 43.54 0 | 37.394 | 43.668 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 509.563 | 455.82 6 | 190.98 3 | 348.3 23 | 186.969 | 305.67 8 | 1.997.3 43 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------------|---------------|-------------|-----------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 927.204 | 1.091.8 13 | 976.36 3 | 138.5 09 | 323.653 | 835.70 3 | |
| Premio AAVV D | | 449.24 8 | 512.30 0 | 298.9 00 | | 242.40 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 263.79 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 927.204 | 1.541.0 61 | 1.488.6 63 | 437.4 09 | 323.653 | 1.341.9 00 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.153 | 73.384 | 70.889 | 20.82 9 | 16.183 | 60.995 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 176.610 | 440.30 3 | 354.44 4 | 124.9 74 | 64.731 | 304.97 7 | 1.466.0 39 |
| | | | | | TOTAL A DEMANDAR | | 6.165.3 24 |

NOMBRE: IBAÑEZ VIVANCO SUSAN MARLENE
RUT: 15.697.134-0
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 01-09-17
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 450.100 | 483.33 6 | 468.03 7 | 121.99 6 | 230.910 | 241.586 | |
| Premio AAVV D | 260.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 760.100 | 483.33 6 | 468.03 7 | 171.99 6 | 230.910 | 241.586 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.195 | 24.167 | 21.274 | 9.555 | 10.996 | 10.981 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 217.171 | 120.83 4 | 127.64 6 | 66.887 | 54.979 | 54.906 | 642.4 24 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 304.318 | 738.99 3 | 203.73 7 | 115.00 4 | 246.778 | 153.315 | |
| Prom. Renta Variable. Vacaciones | | | | | | 150.389 | |
| TOTAL RENTA VARIABLE MENSUALES | 304.318 | 738.99 3 | 203.73 7 | 115.00 4 | 246.778 | 303.704 | |

| | | | | | | | |
|----------------------------------|--------|---------|--------|--------|--------|--------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.216 | 35.190 | 10.187 | 5.476 | 12.339 | 13.805 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 91.295 | 211.141 | 61.121 | 27.382 | 49.356 | 69.024 | 509.318 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|--------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 353.146 | 162.816 | 128.563 | 130.383 | 60.139 | 84.204 | |
| Premio AAVV D | | | | | 24.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 353.146 | 162.816 | 128.563 | 130.383 | 84.139 | 84.204 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.657 | 8.141 | 5.844 | 7.670 | 3.825 | 3.827 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 123.601 | 48.845 | 29.219 | 61.357 | 19.123 | 26.792 | 308.936 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 321.458 | 265.039 | 231.237 | 214.049 | 152.162 | 159.373 | |
| TOTAL RENTA VARIABLE MENSUALES | 321.458 | 265.039 | 231.237 | 214.049 | 152.162 | 159.373 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.308 | 12.621 | 11.011 | 10.193 | 7.608 | 7.244 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 61.230 | 75.725 | 55.056 | 61.157 | 30.432 | 36.221 | 319.822 |

TOTAL A DEMANDAR
501 1.780.

NOMBRE: IBARRA CORTES, JENNY ELIZABETH
RUT: 12.507.94-3
CARGO AGENTE DE VENTAS
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: LOS ANGELES

| | | | | | | | |
|----------------------------------|-----------|---------|---------|------------|---------|---------|---------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 719.010 | 486.941 | 462.372 | 280.944393 | 508. | 807.941 | |
| Premio AAVV D | 240.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.009.010 | 486.941 | 462.372 | 280.944 | 508.393 | 807.941 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 48.048 | 24.347 | 21.017 | 15.608 | 24.209 | 36.725 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 288.289 | 121.735 | 126.101 | 109.256 | 121.046 | 183.623 | 950.050 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 559.951 | 266.78 9 | 424.88 7 | 518.29 3 | 447.20 3 | 389.94 5 | |
| Prom. Renta Variable. | | | | | | 185.62 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 559.951 | 266.78 9 | 424.88 7 | 518.29 3 | 447.20 3 | 575.56 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.998 | 12.704 | 21.244 | 24.681 | 22.360 | 26.162 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 167.985 | 76.225 | 127.46 6 | 123.40 3 | 89.441 | 130.81 1 | 715.3 31 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 302.554 | 466.09 0 | 367.63 9 | 151.00 9 | 187.60 7 | 222.52 4 | |
| BONO POR INCENTIVO | | | | | | 160.00 0 | |
| Premio D | | 57.000 | | | 62.800 | 56.160 | |
| TOTAL RENTA VARIABLE MENSUALES | 302.554 | 523.09 0 | 367.63 9 | 151.00 9 | 250.40 7 | 438.68 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.128 | 26.155 | 16.711 | 8.883 | 11.382 | 19.940 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.894 | 156.92 7 | 83.554 | 71.063 | 56.911 | 139.58 1 | 613.9 30 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|-------------|--------|--------|----|----|-----------------------|
| Comisiones Afil. - Trasp. | 304.385 | 156.46 9 | 0 | 0 | | | |
| BONO POR INCENTIVO | 160.000 | | | | | | |
| BONO SPEN | | 160.00 0 | | | | | |
| Premio D | 172.600 | 409.20 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 636.985 | 725.66 9 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.333 | 34.556 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.330 | 207.33 4 | 0 | 0 | 0 | 0 | 328. 664 |
| TOTAL A DEMANDAR | | | | | | | 2.607. 976 |

NOMBRE: INAY NAVARRO, MARCELO ALEJANDRO
 RUT: 13.586.724-1
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 21-08-09
 LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|-------------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 814.832 | 758.49 4 | 939.577 | 560.264 | 519.077 | 414.719 |

| | | | | | | |
|----------------------------------|-----------|-------------|---------|---------|---------|------------------|
| Premio AAVV D | 200.000 | | | 180.000 | 48.000 | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | 152.49 5 | | | | 97.766 |
| TOTAL RENTA VARIABLE MENSUALES | 1.064.832 | 910.98 9 | 939.577 | 740.264 | 567.077 | 512.485 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 50.706 | 45.549 | 42.708 | 41.126 | 27.004 | 23.295 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 304.238 | 227.74 7 | 256.248 | 287.880 | 135.018 | 116.474 |
| | | | | | | 1.327.606 |

| | | | | | | |
|----------------------------------|---------|-------------|---------|---------|---------|------------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
| Comisiones Afil. - Trasp. | 816.536 | 958.11 9 | 932.536 | 429.585 | 782.166 | 946.048 |
| Prom. Renta Variable. Vacaciones | | | | | | 448.510 |
| TOTAL RENTA VARIABLE MENSUALES | 816.536 | 958.11 9 | 932.536 | 429.585 | 782.166 | 1.394.558 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 40.827 | 45.625 | 46.627 | 20.456 | 39.108 | 63.389 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 244.961 | 273.74 8 | 279.761 | 102.282 | 156.433 | 316.945 |
| | | | | | | 1.374.130 |

| | | | | | | |
|----------------------------------|---------|-------------|---------|-----------|---------|------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
| Comisiones Afil. - Trasp. | 689.422 | 772.55 5 | 744.054 | 1.050.316 | 778.557 | 909.990 |
| Premio AAVV D | | | | | 38.500 | 31.500 |
| Prom. Renta Variable. Vacaciones | | | 168.437 | 223.006 | | |
| TOTAL RENTA VARIABLE MENSUALES | 689.422 | 772.55 5 | 912.491 | 1.273.322 | 817.057 | 941.490 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 34.471 | 38.628 | 41.477 | 74.901 | 37.139 | 42.795 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 241.298 | 231.76 7 | 207.384 | 599.210 | 185.695 | 299.565 |
| | | | | | | 1.764.919 |

| | | | | | | |
|----------------------------------|-----------|-------------|-----------|---------|-----------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
| Comisiones Afil. - Trasp. | 1.108.673 | 738.66 8 | 1.228.267 | 764.253 | 1.025.686 | 683.361 |
| Comisiones Afil. - Trasp. | | | | | | 287.316 |
| Prom. Renta Variable. Vacaciones | | | | | | 560.673 |
| TOTAL RENTA VARIABLE MENSUALES | 1.108.673 | 738.66 8 | 1.228.267 | 764.253 | 1.025.686 | 1.531.350 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 52.794 | 35.175 | 58.489 | 36.393 | 51.284 | 69.607 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |

| | | | | | | | |
|------------------------------|---------|-------------|---------|---------|---------|---------------------|---------------|
| TOTAL MENSUAL SEMANA CORRIDA | 211.176 | 211.04 8 | 292.445 | 218.358 | 205.137 | 348.034 | 1.486. 198 |
| | | | | | | TOTAL A DEMANDAR | 5.952. 852 |

NOMBRE: INZUNZA ALVARADO, JEANNETTE ALEJANDRA
RUT: 13.379.803-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 12-07-18
LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|---------|-------------|---------|---------|---------------|
| Comisiones Afil. - Trasp. | 742.271 | 761.50 7 | 486.880 | 655.96 3 | 342.345 | 428.676 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 922.271 | 761.50 7 | 486.880 | 500.00 0 | 342.345 | 428.676 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.918 | 38.075 | 22.131 | 27.778 | 16.302 | 19.485 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 263.506 | 190.37 7 | 132.785 | 255.09 7 | 81.511 | 97.426 | 1.020.7 02 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|---------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 548.717 | 449.42 1 | 671.396 | 940.21 3 | 401.222 | 371.168 | |
| Premio AAVV D | | | | | | 79.560 | |
| TOTAL RENTA VARIABLE MENSUALES | 548.717 | 449.42 1 | 671.396 | 940.21 3 | 401.222 | 450.728 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.436 | 21.401 | 33.570 | 44.772 | 20.061 | 20.488 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 164.615 | 128.40 6 | 201.419 | 223.86 0 | 80.244 | 102.438 | 900.9 83 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|---------------|-------------|--------|------------------|---------------|
| Comisiones Afil. - Trasp. | 476.513 | 325.52 0 | 619.471 | 406.60 6 | 0 | 0 | |
| Premio AAVV D | 138.600 | | | | | | |
| Premio | | 56.000 | 260.260 | 402.40 0 | | | |
| BONO POR INCENTIVO | | 160.00 0 | 160.000 | | 30.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 615.113 | 541.52 0 | 1.039.7 31 | 809.00 6 | 30.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.756 | 27.076 | 47.261 | 47.589 | 1.364 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 215.290 | 162.45 6 | 236.303 | 380.70 9 | 6.818 | 0 | 1.001.5 75 |
| | | | | | | TOTAL A DEMANDAR | 2.923. 260 |

NOMBRE: Jelvez Mella Rocío Soledad
RUT: 13.813.412-1
CARGO: Agente de Ventas
FECHA INGRESO: 20-04-2015
LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 133.645 | 67.330 | 20.900 | 0 | 84.286 | 120.402 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 183.645 | 67.330 | 20.900 | 0 | 84.286 | 120.402 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.745 | 3.367 | 950 | 0 | 4.014 | 5.473 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.470 | 16.833 | 5.700 | 0 | 20.068 | 27.364 | 122.435 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|--------|---------|--------|--------|
| Comisiones Afil. - Trasp. | 0 | 21.902 | 18.170 | 93.589 | 82.200 | 0 | |
| Prom. Renta Variable. Vacaciones | | | | | 62.048 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 21.902 | 18.170 | 93.589 | 144.248 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 1.043 | 909 | 4.457 | 7.212 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 6.258 | 5.451 | 22.283 | 28.850 | 0 | 62.841 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|---------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 0 | 33.500 | 132.050 | 138.320 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 33.500 | 132.050 | 138.320 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 1.675 | 6.002 | 8.136 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 10.050 | 30.011 | 65.092 | 0 | 0 | 105.153 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------|--------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |

| | | | | | | | |
|--------------------------------|---|---|---|---|-------------------------|---|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | TOTAL A DEMANDAR | | 290.429 |

NOMBRE: Junod Guarda Pascale
 RUT: 16.996.513-7
 CARGO: Agente de Ventas
 FECHA INGRESO: 09-03-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|----------------|------------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 935.587 | 891.887 | 401.937 | 544.845 | 476.659 | 461.919 | |
| Premio AAVV D | 120.000 | 101.920 | | 107.520 | | | |
| Premio | 50.000 | | | 150.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | 269.374 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.105.587 | 993.807 | 401.937 | 1.071.739 | 476.659 | 461.919 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.647 | 49.690 | 18.270 | 59.541 | 22.698 | 20.996 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 315.882 | 248.452 | 109.619 | 416.787 | 113.490 | 104.982 | 1.309.212 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 337.406 | 527.051 | 404.118 | 397.106 | 192.163 | 144.833 | |
| TOTAL RENTA VARIABLE MENSUALES | 337.406 | 527.051 | 404.118 | 397.106 | 192.163 | 144.833 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.870 | 25.098 | 20.206 | 18.910 | 9.608 | 6.583 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 101.222 | 150.586 | 121.235 | 94.549 | 38.433 | 32.917 | 538.941 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | | |
|---------------------------------------|----------------|----------------|----------------|----------|-------------------------|--|------------------|
| Comisiones Afil. - Trasp. | 246.757 | 260.840 | 306.880 | 0 | | | |
| Premio AAVV D | | | 68.400 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 246.757 | 260.840 | 375.280 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.338 | 13.042 | 17.058 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 86.365 | 78.252 | 85.291 | 0 | | | 249.908 |
| | | | | | TOTAL A DEMANDAR | | 2.098.061 |

NOMBRE: KLEIN NEIRA, FREDDY MANUEL
 RUT: 13.323.974-K
 CARGO : Agente de Venta (A. D.)

FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 369.077 | 820.58 7 | 530.82 3 | 610.20 7 | 278.58 5 | 409.60 2 | |
| Premio AAVV D | 110.000 | | | 78.400 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 107.08 4 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 529.077 | 820.58 7 | 637.90 7 | 688.60 7 | 278.58 5 | 409.60 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.194 | 41.029 | 28.996 | 38.256 | 13.266 | 18.618 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 151.165 | 205.14 7 | 173.97 5 | 267.79 2 | 66.330 | 93.091 | 957.4 99 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 306.440 | 720.92 6 | 446.13 1 | 256.91 7 | 572.39 1 | 302.16 8 | |
| Prom. Renta Variable. Vacaciones | | | | | | 362.91 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 306.440 | 720.92 6 | 446.13 1 | 256.91 7 | 572.39 1 | 665.08 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.322 | 34.330 | 22.307 | 12.234 | 28.620 | 30.231 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 91.932 | 205.97 9 | 133.83 9 | 61.171 | 114.47 8 | 151.15 5 | 758.5 54 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 519.101 | 391.043 | 450.782 | 437.147 | 301.508 | 187.855 | |
| Prom. Renta Variable. Vacaciones | | | | 133.065 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 519.101 | 391.04 3 | 450.78 2 | 570.21 2 | 301.50 8 | 187.85 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.955 | 19.552 | 20.490 | 33.542 | 13.705 | 8.539 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 181.685 | 117.31 3 | 102.45 0 | 268.33 5 | 68.525 | 59.772 | 798.0 80 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|--------------------|---------|---------|--------|--------|-------------|--|
| Comisiones Afil. - Trasp. | 235.470 480.672 | 414.411 | 372.794 | 89.016 | | 297.53 7 | |
| Comisiones Afil. - Trasp. | | | | | | 143.00 5 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|--------|-------------|-------------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 235.470 | 414.41 1 | 372.79 4 | 89.016 | 480.67 2 | 440.54 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.213 | 19.734 | 17.752 | 4.239 | 24.034 | 20.025 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 44.851 | 118.40 3 | 88.760 | 25.433 | 96.134 | 100.12 3 | 473.7 06 |

TOTAL A DEMANDAR 2.987.839

NOMBRE: Labra Escobar Francisco Javier
RUT: 16.639.639-5
CARGO: Agente de Ventas
FECHA INGRESO: 11-05-17
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 274.813 | 189.22 2 | 155.00 0 | 75.883 | 179.111 | 153.03 8 | |
| Premio AAVV D | | | | 10.000 | 10.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 85.070 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 324.813 | 274.29 2 | 155.00 0 | 85.883 | 189.111 | 153.03 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.467 | 13.715 | 7.045 | 4.771 | 9.005 | 6.956 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.804 | 68.57 3 | 42.27 3 | 33.39 9 | 45.026 | 34.78 1 | 316.8 56 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 126.776 | 232.02 6 | 289.17 5 | 343.47 5 | 360.591 | 82.228 | |
| Premio AAVV D | | 5.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 126.776 | 237.02 6 | 289.17 5 | 343.47 5 | 360.591 | 82.228 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.339 | 11.287 | 14.459 | 16.356 | 18.030 | 3.738 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 38.033 | 67.722 | 86.753 | 81.780 | 72.118 | 18.688 | 365. 093 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|--------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 130.861 | 191.53 5 | 91.755 | 324.31 3 | 176.324 | 181.69 4 | |
| Prom. Renta Variable. Vacaciones | | 151.62 9 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 130.861 | 343.16 4 | 91.755 | 324.31 3 | 176.324 | 181.69 4 | |

| | | | | | | | |
|----------------------------------|--------|---------|--------|---------|--------|--------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.543 | 17.158 | 4.171 | 19.077 | 8.015 | 8.259 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 45.801 | 102.949 | 20.853 | 152.618 | 40.074 | 57.812 | 420.107 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|------------------|---------|-----------|
| Comisiones Afil. - Trasp. | 255.000 | 240.910 | 328.321 | 245.397 | 304.938 | 307.038 | |
| Premio AAVV D | | | | | 113.400 | 361.200 | |
| Premio | | | | | 88.200 | | |
| TOTAL RENTA VARIABLE MENSUALES | 255.000 | 240.910 | 328.321 | 245.397 | 506.538 | 668.238 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.143 | 11.472 | 15.634 | 11.686 | 25.327 | 30.374 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.571 | 68.831 | 78.172 | 70.113 | 101.308 | 151.872 | 518.868 |
| | | | | | TOTAL A DEMANDAR | | 1.620.924 |

NOMBRE: Lagos Arriagada Gaston Salvador
RUT: 9.845.134-k
CARGO: Agente de Ventas
FECHA INGRESO: 09-07-09
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 5.493.064 | 4.952.457 | 5.227.829 | 4.474.110 | 4.405.251 | 4.540.882 | |
| Premio AAVV D | 330.000 | | | 282.240 | 235.200 | 136.000 | |
| Premio AAVV D | 385.000 | | | 25.000 | 70.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 738.281 | 845.283 | | 1.046.408 | | |
| TOTAL RENTA VARIABLE MENSUALES | 6.258.064 | 5.690.738 | 6.073.112 | 4.781.350 | 5.756.859 | 4.676.882 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 298.003 | 284.537 | 276.051 | 265.631 | 274.136 | 212.586 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.788.018 | 1.422.685 | 1.656.303 | 1.859.414 | 1.370.681 | 1.062.928 | 9.160.028 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 4.530.997 | 5.356.560 | 4.880.881 | 4.208.597 | 4.106.848 | 4.529.391 |
| Premio AAVV D | 80.000 | 5.000 | 60.000 | 60.000 | 60.000 | 672.000 |
| Premio | | 150.000 | | | | |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Prom. Renta Variable. Vacaciones | 896.683 | | 679.887 | 739.367 | 921.260 | | |
| TOTAL RENTA VARIABLE MENSUALES | 5.507.680 | 5.511.560 | 5.620.768 | 5.007.964 | 5.088.108 | 5.201.391 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 275.384 | 262.455 | 281.038 | 238.474 | 254.405 | 236.427 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.652.304 | 1.574.731 | 1.686.230 | 1.192.372 | 1.017.622 | 1.182.134 | 8.305.394 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Comisiones Afil. - Trasp. | 4.613.115 | 4.241.573 | 4.819.486 | 4.259.434 | 4.077.035 | 5.101.031 | |
| Premio AAVV D | 820.800 | 793.440 | 866.400 | 324.000 | 724.320 | 1.236.000 | |
| Prom. Renta Variable. Vacaciones | 912.354 | | 1.118.035 | | 1.048.705 | | |
| TOTAL RENTA VARIABLE MENSUALES | 6.346.269 | 5.035.013 | 6.803.921 | 4.583.434 | 5.850.060 | 6.337.031 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 317.313 | 251.751 | 309.269 | 269.614 | 265.912 | 288.047 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 2.221.194 | 1.510.504 | 1.546.346 | 2.156.910 | 1.329.559 | 2.016.328 | 10.780.841 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Comisiones Afil. - Trasp. | 4.359.010 | 4.402.473 | 5.238.316 | 4.476.815 | 4.554.728 | 4.542.137 | |
| Comisiones Afil. - Trasp. | | | | 1.350.135 | | 250.086 | |
| Comisiones Reg. Administrativa | 102.719 | | | 0 | | | |
| Premio AAVV D | 152.000 | 1.529.920 | 1.181.040 | 88.000 | 819.000 | 902.900 | |
| Premio AAVV D | 1.024.400 | | | | 299.250 | | |
| Premio | | | | | 165.000 | | |
| Prom. Renta Variable. Vacaciones | 1.071.862 | | 1.026.814 | | 1.034.591 | | |
| TOTAL RENTA VARIABLE MENSUALES | 6.709.991 | 5.932.393 | 7.446.170 | 5.914.950 | 6.872.569 | 5.695.123 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 319.523 | 282.495 | 354.580 | 281.664 | 343.628 | 258.869 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.278.094 | 1.694.969 | 1.772.898 | 1.689.986 | 1.374.514 | 1.294.346 | 9.104.806 |
| TOTAL A DEMANDAR | | | | | | | 37.351.070 |

NOMBRE: LEBANEK, ANDREA MARIELA
 RUT: 14.738.359-2
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 03-01-18
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|--------|-------------|-------------|--------|--------|-------------|
| Comisiones Afil. - Trasp. | 164.341 | 75.365 | 211.17 1 | 161.35 9 | 55.694 | 37.257 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 344.341 | 75.365 | 211.17 1 | 161.35 9 | 55.694 | 37.257 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.397 | 3.768 | 9.599 | 8.964 | 2.652 | 1.694 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 98.383 | 18.841 | 57.592 | 62.751 | 13.260 | 8.468 | 259.2 95 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|-------------|-------------|--------|--------|-------------|
| Comisiones Afil. - Trasp. | 33.465 | 262.60 7 | 148.88 0 | 128.05 1 | 14.236 | 27.175 | |
| Prom. Renta Variable. Vacaciones | | | | | 15.759 | | |
| TOTAL RENTA VARIABLE MENSUALES | 33.465 | 262.60 7 | 148.88 0 | 128.05 1 | 29.995 | 27.175 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.673 | 12.505 | 7.444 | 6.098 | 1.500 | 1.235 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 10.040 | 75.031 | 44.664 | 30.488 | 5.999 | 6.176 | 172. 398 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|-------------|--------|-------------|-------------|
| Comisiones Afil. - Trasp. | 21.082 | 19.282 | 88.056 | 115.29 6 | 0 | 56.877 | |
| | | | | | | 320.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 21.082 | 19.282 | 88.056 | 115.29 6 | 0 | 376.87 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.054 | 964 | 4.003 | 6.782 | 0 | 17.131 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 7.379 | 5.785 | 20.013 | 54.257 | 0 | 119.91 5 | 207.3 48 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 161.058 | 126.91 3 | 250.38 0 | 35.210 | 89.564 | 128.80 0 | |
| Premio | | | 7.968 | 93.480 | | 13.680 | |
| bono incentivo | | | | | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 161.058 | 126.91 3 | 258.34 8 | 128.69 0 | 249.564 | 142.48 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.669 | 6.043 | 12.302 | 6.128 | 12.478 | 6.476 | |

| | | | | | | | |
|--------------------------------|--------|--------|--------|--------|-------------------------|--------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 30.678 | 36.261 | 61.511 | 36.769 | 49.913 | 32.382 | 247.513 |
| | | | | | TOTAL A DEMANDAR | | 886.554 |

NOMBRE: LETELIER ROJAS, MARCELA ALEJANDRA
 RUT: 16.090.458-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 505.794 | 627.440 | 529.208 | 246.900 | 394.541 | 408.566 | |
| Premio AAVV D | 240.000 | 1.000 | 121.580 | 50.000 | 131.040 | 165.000 | |
| Premio | 50.000 | | | 5.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 795.794 | 628.440 | 650.788 | 301.900 | 525.581 | 573.566 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.895 | 31.422 | 29.581 | 16.772 | 25.028 | 26.071 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 227.370 | 157.110 | 177.488 | 117.406 | 125.138 | 130.356 | 934.867 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| Comisiones Afil. - Trasp. | 156.081 | 269.677 | 283.454 | 309.142 | 341.788 | 63.212 | |
| Premio AAVV D | | | | | | 20.160 | |
| Prom. Renta Variable. Vacaciones | | 176.495 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 156.081 | 446.172 | 283.454 | 309.142 | 341.788 | 83.372 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.804 | 21.246 | 14.173 | 14.721 | 17.089 | 3.790 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 46.824 | 127.478 | 85.036 | 73.605 | 68.358 | 18.948 | 420.249 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------|----------|--|
| Comisiones Afil. - Trasp. | 109.335 | 189.268 | 147.931 | 198.714 | 0 | 0 | |
| Premio AAVV D | 40.000 | | | | | | |
| Premio | | | | 172.400 | | | |
| BONO INCENTIVO | | 160.000 | 320.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 149.335 | 349.268 | 467.931 | 371.114 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.467 | 17.463 | 21.270 | 21.830 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|--------|-------------|-------------|-------------|---|-----------------------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 52.267 | 104.78 0 | 106.34 8 | 174.64 2 | 0 | 0 | 438.0 37 |
| | | | | | | TOTAL A DEMANDAR | 1.793.1 54 |

NOMBRE: LEYTON GONZALEZ, MARIA VERONICA
 RUT: 8.083.457-8
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 20-04-15
 LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 89.951 | 287.75 8 | 777.76 9 | 530.74 1 | 428.305 | 450.966 | |
| Comisiones Afil. - Trasp. | 530.741 | | | 89.951 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 620.692 | 287.75 8 | 777.76 9 | 620.69 2 | 428.305 | 450.966 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.557 | 14.388 | 35.353 | 34.483 | 20.395 | 20.498 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 177.341 | 71.940 | 212.11 9 | 241.38 0 | 101.977 | 102.492 | 907.2 49 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 320.092 | 630.62 8 | 246.88 1 | 268.96 4 | 526.152 | 492.348 | |
| Prom. Renta Variable. Vacaciones | | | | | 348.012 | | |
| TOTAL RENTA VARIABLE MENSUALES | 320.092 | 630.62 8 | 246.88 1 | 268.96 4 | 874.164 | 492.348 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.005 | 30.030 | 12.344 | 12.808 | 43.708 | 22.379 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 96.028 | 180.17 9 | 74.064 | 64.039 | 174.833 | 111.897 | 701.0 40 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 657.453 | 341.68 8 | 515.83 9 | 850.72 1 | 328.471 | 487.414 | |
| TOTAL RENTA VARIABLE MENSUALES | 657.453 | 341.68 8 | 515.83 9 | 850.72 1 | 328.471 | 487.414 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.873 | 17.084 | 23.447 | 50.042 | 14.931 | 22.155 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 230.109 | 102.50 6 | 117.23 6 | 400.33 9 | 74.653 | 155.086 | 1.079.9 29 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|--------|---------|--|
| Comisiones Afil. - Trasp. | 554.259 | 524.69 2 | 686.91 1 | 179.64 2 | 0 | 379.721 | |
| TOTAL RENTA VARIABLE MENSUALES | 554.259 | 524.69 2 | 686.91 1 | 179.64 2 | 0 | 379.721 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.393 | 24.985 | 32.710 | 8.554 | 0 | 17.260 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|--------|---|-------------------------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.573 | 149.912 | 163.550 | 51.326 | 0 | 86.300 | 556.662 |
| | | | | | | TOTAL A DEMANDAR | 3.244.880 |

NOMBRE: LEIVA LEIVA, JENNI ELIZABETH
 RUT: 15.654.987-8
 CARGO: Agente De Ventas
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: Temuco

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 594.560 | 570.169 | 504.436 | 404.551 | 177.420 | 330.474 | |
| Premio AAVV D | 39.000 | | | 102.600 | 64.800 | 16.000 | |
| Premio AAVV D | | | | | | 176.000 | |
| Premio | 50.000 | | | | | | |
| premio spen | | | | 160.000 | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 683.560 | 570.169 | 504.436 | 667.151 | 242.220 | 682.474 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.550 | 28.508 | 22.929 | 37.064 | 11.534 | 31.022 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 195.303 | 142.542 | 137.573 | 259.448 | 57.671 | 155.108 | 947.645 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|---------------------------------------|----------------|----------------|---------------|----------|---|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 363.791 | 134.4 | 0 | 0 | | | |
| Premio AAVV D | 00 | 134.400 | | | | | |
| | | 140.0 | | | | | |
| Premio | | 160.000 | | | | | |
| bono spen | | | 30.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 498.191 | 434.400 | 30.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.910 | 20.686 | 1.500 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 149.457 | 124.114 | 9.000 | 0 | 0 | 0 | 282.572 |
| | | | | | | TOTAL A DEMANDAR | 1.230.217 |

NOMBRE: LINNEBRINK SILVA, LUIS ALEJANDRO
 RUT: 13.585.937-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: ARICA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|-----------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 1.127.647 | 975.342 | 603.574 | 321.903 | 525.570 | 243.378 |

| | | | | | | | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|-----------|
| Premio AAVV D | 260.000 | | 87.542 | 137.600 | 330.000 | 126.000 | |
| Premio AAVV D | | | | 100.000 | | 12.600 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.437.647 | 975.342 | 691.116 | 559.503 | 855.570 | 381.978 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.459 | 48.767 | 31.414 | 31.084 | 40.741 | 17.363 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 410.756 | 243.836 | 188.486 | 217.585 | 203.707 | 86.813 | 1.351.183 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|---------|--------|--------|--|--|-----------|
| Comisiones Afil. - Trasp. | 251.862 | 222.907 | | 0 | | | |
| Premio AAVV D | 100.000 | 112.000 | | | | | |
| Premio SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 511.862 | 334.907 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.593 | 15.948 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 153.559 | 95.688 | 0 | 0 | | | 249.246 |
| TOTAL A DEMANDAR | | | | | | | 1.600.429 |

NOMBRE: LOBOS HURTADO, MAYRA PATRICIA
RUT: 16.612.451-4
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: Castro

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|------------------------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.609.452 | 2.128.528 | 1.980.886 | 2.237.748 1.061.747 | | 1.685.612 | |
| Premio AAVV D | 120.000 | | | 338.688 20 | 443.5 | | |
| Premio AAVV D | | | | 145.152 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 695.034 88 | 395.4 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.779.452 | 2.128.528 | 1.980.886 | 3.416.622 | 1.900.755 | 1.685.612 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 84.736 | 106.426 | 90.040 | 189.812 | 90.512 | 76.619 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 508.415 | 532.132 | 540.242 | 1.328.686 | 452.561 | 383.094 | 3.745.129 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 2.100.278 | 1.914.295 | 2.046.425 | 1.067.932 | 1.154.322 | 964.229 | |
| Premio AAVV D | | | 100.000 | | | 938.600 | |
| Prom. Renta Variable. Vacaciones | | | | | | 1.024.302 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.100.278 | 1.914.295 | 2.146.425 | 1.067.932 | 1.154.322 | 2.927.131 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 105.014 | 91.157 | 107.321 | 50.854 | 57.716 | 133.051 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 630.083 | 546.941 | 643.928 | 254.270 | 230.864 | 665.257 | 2.971.343 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-----------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 795.025 | 1.263.670 | 1.788.304 | 583.159 | 286.323 | 615.175 | |
| Premio | | 133.000 | 252.134 | | | | |
| Prom. Renta Variable. Vacaciones | | 619.824 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 795.025 | 2.016.494 | 2.040.438 | 583.159 | 286.323 | 615.175 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.751 | 100.825 | 92.747 | 34.303 | 13.015 | 27.963 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 278.259 | 604.948 | 463.736 | 274.428 | 65.073 | 195.738 | 1.882.182 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|---------|---------|-----------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 1.164.556 | 804.786 | 475.291 | 343.361 | 478.350 | 263.025 | |
| Premio AAVV D | | | | | 327.075 | | |
| Premio | | 556.200 | | | 99.330 | 319.520 | |
| premio incentivo | | | | | 242.880 | | |
| bono spen | | | | | | 50.000 | |
| bono incentivo | | | | 160.000 | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.164.556 | 1.360.986 | 475.291 | 503.361 | 1.307.635 | 792.545 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 55.455 | 64.809 | 22.633 | 23.970 | 65.382 | 36.025 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 221.820 | 388.853 | 113.165 | 143.817 | 261.527 | 180.124 | 1.309.306 |
| | | | | | | TOTAL A DEMANDAR | 9.907.960 |

NOMBRE: LOPEZ MERCAIDO, LAURA CONSUELO
 RUT: 19.421.420-0
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: Antofagasta

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 705.170 | 539.128 | 734.398 | 276.266 | 616.142 | 412.890 | |
| Premio AAVV D | 240.000 | | 25.000 | 86.400 | 20.000 | 10.000 | |
| Premio AAVV D | | | 176.000 | | 25.000 | | |
| Premio AAVV D | | | | | 150.000 | | |
| Premio | 50.000 | | | | 81.900 | | |
| Prom. Renta Variable. Vacaciones | | 413.876 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 995.170 | 953.004 | 935.398 | 362.666 | 893.042 | 422.890 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 47.389 | 47.650 | 42.518 | 20.148 | 42.526 | 19.222 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 284.334 | 238.251 | 255.109 | 141.037 | 212.629 | 96.111 | 1.227.471 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|----------------|
| Comisiones Afil. - Trasp. | 367.586 | 251.813 | 470.302 | 598.452 | 476.686 | 66.056 | |
| Premio AAVV D | | | | 99.220 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 367.586 | 251.813 | 470.302 | 697.672 | 476.686 | 66.056 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.379 | 11.991 | 23.515 | 33.222 | 23.834 | 3.003 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 110.276 | 71.947 | 141.091 | 166.112 | 95.337 | 15.013 | 599.775 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------|----------|------------------|
| Comisiones Afil. - Trasp. | 101.643 | 219.500 | 369.792 | 315.978 | 0 | 0 | |
| Premio AAVV D | | 160.000 | | 209.800 | | | |
| Premio | | 71.820 | 77.149 | | | | |
| BONO POR INCENTIVO | | | 160.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 101.643 | 451.320 | 606.941 | 525.778 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.082 | 22.566 | 27.588 | 30.928 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 35.575 | 135.396 | 137.941 | 247.425 | 0 | 0 | 556.337 |
| TOTAL A DEMANDAR | | | | | | | 2.383.583 |

NOMBRE: MACHUCA ROSAS, DANIEL ANDRES
 RUT: 17.7263.09-5
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: Temuco

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 245.710 | 452.037 | 277.753 | 117.11 1 | 35.385 | 310.027 | |
| | 120.000 | | | | | | |
| | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 103.660 | |
| TOTAL RENTA VARIABLE MENSUALES | 415.710 | 452.037 | 277.753 | 117.11 1 | 35.385 | 413.687 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.796 | 22.602 | 12.625 | 6.506 | 1.685 | 18.804 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 118.774 | 113.009 | 75.751 | 45.543 | 8.425 | 94.020 | 455.5 22 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 225.563 97 | 174.3 | 148.826 | 210.96 2 | 318.430 | 20.511 | |
| TOTAL RENTA VARIABLE MENSUALES | 225.563 | 174.397 | 148.826 | 210.96 2 | 318.430 | 20.511 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.278 | 8.305 | 7.441 | 10.046 | 15.922 | 932 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.669 | 49.828 | 44.648 | 50.229 | 63.686 | 4.662 | 280.7 21 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|---------------|----------|-----------------------|
| Comisiones Afil. - Trasp. | 138.826 | 184.385 | 343.164 | 269.59 7 | 0 | 0 | |
| Premio D | | | | 115.00 0 | | | |
| Bono Spen | | | | | 50.000 | | |
| BONO POR INCENTIVO | | 160.000 | 320.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 138.826 | 344.385 | 663.164 | 384.59 7 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.941 | 17.219 | 30.144 | 22.623 | 2.273 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.589 | 103.316 | 150.719 | 180.98 7 | 11.364 | 0 | 494. 974 |
| TOTAL A DEMANDAR | | | | | | | 1.231. 217 |

NOMBRE: MAJMUT MATUS ROSEMARIE DE LOS ANGELES
 RUT: 10.945.501-6
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 02-09-15
 LUGAR DE TRABAJO: COPIAPO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 643.079 | 504.447 | 224.116 | 561.940 | 388.301 | 352.306 |
| Premio AAVV D | 130.000 | | | 100.000 | | |
| Premio | 50.000 | | | | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 823.079 | 504.447 | 224.116 | 661.940 | 388.301 | 352.306 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.194 | 25.222 | 10.187 | 36.774 | 18.491 | 16.014 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 235.165 | 126.112 | 61.123 | 257.421 | 92.453 | 80.070 | 852.343 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|----------------|
| Comisiones Afil. - Trasp. | 419.968 | 285.44 8 | 329.81 4 | 369.62 2 | 468.08 4 | 394.60 6 | |
| Premio | | | | | 110.00 0 | | |
| Prom. Renta Variable. Vacaciones | | | | | 358.95 3 | | |
| TOTAL RENTA VARIABLE MENSUALES | 419.968 | 285.44 8 | 329.81 4 | 369.62 2 | 937.03 7 | 394.60 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.998 | 13.593 | 16.491 | 17.601 | 46.852 | 17.937 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.990 | 81.557 | 98.944 | 88.005 | 187.40 7 | 89.683 | 671.587 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|----------------|
| Comisiones Afil. - Trasp. | 277.697 | 575.83 6 | 636.83 6 | 269.97 5 | 319.08 0 | 329.15 6 | |
| Premio AAVV D | 48.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 325.697 | 575.836 | 636.836 | 269.975 | 319.080 | 329.156 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.285 | 28.792 | 28.947 | 15.881 | 14.504 | 14.962 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 113.994 | 172.751 | 144.735 | 127.047 | 72.518 | 104.731 | 735.777 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------------|---------|------------------|
| Comisiones Afil. - Trasp. | 558.498 | 702.89 6 | 285.48 3 | 424.12 3 | 485.811 | 667.471 | |
| Premio | | | | | 150.000 | 308.200 | |
| Prom. Renta Variable. Vacaciones | | | | | 604.336 | | |
| TOTAL RENTA VARIABLE MENSUALES | 558.498 | 702.896 | 285.483 | 424.123 | 1.240.1 47 | 975.671 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.595 | 33.471 | 13.594 | 20.196 | 62.007 | 44.349 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 106.381 | 200.827 | 67.972 | 121.178 | 248.029 | 221.743 | 966.131 |
| TOTAL A DEMANDAR | | | | | | | 3.225.838 |

NOMBRE: Maldonado Montecinos, Eugenia del Carmen
RUT: 10260040-1
CARGO: Agente de Venta (A. D.)

FECHA INGRESO: 06-03-17
LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|-----------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 1.259.552 | 845.328 | 770.657 | 876.652 | 593.520 | 624.969 | |
| Premio AAVV D | 455.000 | | | 199.584 | 201.600 | | |
| Premio AAVV D | | | | 150.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.764.552 | 845.328 | 770.657 | 1.226.236 | 795.120 | 624.969 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 84.026 | 42.266 | 35.030 | 68.124 | 37.863 | 28.408 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 504.158 | 211.332 | 210.179 | 476.870 | 189.314 | 142.038 | 1.733.891 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 636.692 | 833.366 | 982.090 | 337.779 | 683.601 | 767.744 | |
| Prom. Renta Variable. Vacaciones | | | | | 347.227 | | |
| TOTAL RENTA VARIABLE MENSUALES | 636.692 | 833.366 | 982.090 | 337.779 | 1.030.828 | 767.744 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.835 | 39.684 | 49.105 | 16.085 | 51.541 | 34.897 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 191.008 | 238.105 | 294.627 | 80.424 | 206.166 | 174.487 | 1.184.816 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 669.717 | 794.713 | 683.327 | 669.140 | 411.943 | 601.412 | |
| TOTAL RENTA VARIABLE MENSUALES | 669.717 | 794.713 | 683.327 | 669.140 | 411.943 | 601.412 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.486 | 39.736 | 31.060 | 39.361 | 18.725 | 27.337 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 234.401 | 238.414 | 155.302 | 314.889 | 93.623 | 191.358 | 1.227.988 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 484.508 | 423.604 | 708.245 | 405.712 | 438.722 | 389.701 | |
| Comisiones Afil. - Trasp. | | | | | | 95.984 | |
| Premio | | | 130.560 | 148.800 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 197.419 | |
| TOTAL RENTA VARIABLE MENSUALES | 484.508 | 423.604 | 838.800 | 554.512 | 438.722 | 683.100 | |

| | | | | | | | |
|----------------------------------|--------|---------|---------|---------|--------|-------------------------|------------------|
| | | 4 | 5 | 2 | 2 | 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.072 | 20.172 | 39.943 | 26.405 | 21.936 | 31.050 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.287 | 121.030 | 199.715 | 158.432 | 87.744 | 155.251 | 814.460 |
| | | | | | | TOTAL A DEMANDAR | 4.961.154 |

NOMBRE: MANCILLA CARCAMO, JOSE MIGUEL
RUT: 15.301.612-7
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 18-08-16
LUGAR DE TRABAJO: Castro

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 229.363 | 264.504 | 402.713 | 252.139 | 301.820 | 328.280 | |
| TOTAL RENTA VARIABLE MENSUALES | 229.363 | 264.504 | 402.713 | 252.139 | 301.820 | 328.280 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.922 | 13.225 | 18.305 | 14.008 | 14.372 | 14.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.532 | 66.126 | 109.831 | 98.054 | 71.862 | 74.609 | 486.014 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 286.546 | 486.777 | 151.240 | 270.859 | 396.955 | 492.056 | |
| Prom. Renta Variable. Vacaciones | | | | | 244.898 | | |
| TOTAL RENTA VARIABLE MENSUALES | 286.546 | 486.777 | 151.240 | 270.859 | 641.853 | 492.056 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.327 | 23.180 | 7.562 | 12.898 | 32.093 | 22.366 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.964 | 139.079 | 45.372 | 64.490 | 128.371 | 111.831 | 575.107 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 481.979 | 322.484 | 366.254 | 177.224 | 339.065 | 432.456 | |
| comision reg administrativa | | 87.060 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 481.979 | 409.544 | 366.254 | 177.224 | 339.065 | 432.456 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.099 | 20.477 | 16.648 | 10.425 | 15.412 | 19.657 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 168.693 | 122.863 | 83.240 | 83.400 | 77.060 | 137.600 | 672.855 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|--------|--------|--------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | | 299.49 | 259.85 | 171.38 | 223.00 | 291.13 | |

| | | | | | | | |
|----------------------------------|----|---------|---------|---------|---------|---------|-----------|
| | | 4 | 1 | 0 | 9 | 8 | |
| Prom. Renta Variable. Vacaciones | | | | | 184.880 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 299.494 | 259.851 | 171.380 | 407.889 | 291.138 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 14.262 | 12.374 | 8.161 | 20.394 | 13.234 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 85.570 | 61.869 | 48.966 | 81.578 | 66.168 | 344.150 |
| TOTAL A DEMANDAR | | | | | | | 2.078.126 |

NOMBRE: MANSILLA PEREZ, CRISTIAN ALEJANDRO
 RUT: 13.124.997-7
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 10-07-17
 LUGAR DE TRABAJO: PUNTA ARENAS

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|--------------------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 711.358 | 298.965 | 350.207 | 473.574 820.435 | 226.251 | | |
| Premio AAVV D | 36.000 | | | | | 2.592 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 79.087 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 797.358 | 298.965 | 429.294 | 473.574 | 226.251 | 823.027 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.969 | 14.948 | 19.513 | 26.310 | 10.774 | 37.410 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 227.817 | 74.741 | 117.080 | 184.168 | 53.869 | 187.052 | 844.727 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 658.236 | 659.184 | 475.627 | 128.481 | 524.239 | 420.601 | |
| Prom. Renta Variable. Vacaciones | | | | | 260.344 | | |
| TOTAL RENTA VARIABLE MENSUALES | 658.236 | 659.184 | 475.627 | 128.481 | 784.583 | 420.601 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.912 | 31.390 | 23.781 | 6.118 | 39.229 | 19.118 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 197.471 | 188.338 | 142.688 | 30.591 | 156.917 | 95.591 | 811.596 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 590.759 | 366.930 | 533.629 | 171.482 | 306.749 | 157.360 | |
| Prom. Renta Variable. Vacaciones | | | 257.458 | | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 590.759 | 366.9 30 | 791.0 87 | 171.4 82 | 306.749 | 157.3 60 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.538 | 18.34 7 | 35.95 9 | 10.08 7 | 13.943 | 7.153 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 206.766 | 110.0 79 | 179.7 93 | 80.69 7 | 69.716 | 50.06 9 | 697.1 19 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------------------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 427.093 | 659.1 84 | 475.6 27 | 389.4 71 | 369.366 | 208.17 8 | |
| Premio AAVV D | | | | | | 12.880 | |
| Premio | | | | | 152.145 | | |
| TOTAL RENTA VARIABLE MENSUALES | 427.093 | 659.18 4 | 475.62 7 | 389.47 1 | 521.511 | 221.05 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.338 | 31.390 | 22.649 | 18.546 | 26.076 | 10.048 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 81.351 | 188.33 8 | 113.24 5 | 111.27 7 | 104.302 | 50.240 | 648. 754 |
| | | | | | TOTAL A DEMANDAR | | 3.002. 195 |

NOMBRE: Manzanares Díaz Viukovi Carolina
RUT: 25.309.881-3
CARGO Agente de Ventas
FECHA INGRESO: 11-05-18
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|--------|--------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | | | | 189.90 9 | 537.868 | 407.24 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 189.90 9 | 537.868 | 407.24 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 10.551 | 25.613 | 18.511 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 73.854 | 128.064 | 92.555 | 294. 472 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 319.115 | 72.131 | 143.55 6 | 163.15 8 | 542.436 | 358.38 8 | |
| Premio AAVV D | | | | | | 105.60 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 319.115 | 72.131 | 143.55 6 | 163.15 8 | 542.436 | 463.98 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|---------|---------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 15.956 | 3.435 | 7.178 | 7.769 | 27.122 | 21.090 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 95.735 | 20.609 | 43.067 | 38.847 | 108.487 | 105.452 | 412.196 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|--|----------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| TOTAL A DEMANDAR | | | | | | | 706.668 |

NOMBRE: MARDONES ZAPATA, VERONICA LORENA
RUT: 10.294.969-6
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 06-03-17
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 272.153 | 304.589 | 142.678 | 135.040 | 212.633 | 232.713 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 442.153 | 304.589 | 142.678 | 135.040 | 212.633 | 232.713 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.055 | 15.229 | 6.485 | 7.502 | 10.125 | 10.578 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 126.329 | 76.147 | 38.912 | 52.516 | 50.627 | 52.889 | 397.421 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 234.085 | 206.100 | 271.409 | 192.698 | 111.493 | 206.695 | |
| Prom. Renta Variable. Vacaciones | | | | | | 155.534 | |
| TOTAL RENTA VARIABLE MENSUALES | 234.085 | 206.100 | 271.409 | 192.698 | 111.493 | 362.229 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.704 | 9.814 | 13.570 | 9.176 | 5.575 | 16.465 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.226 | 58.886 | 81.423 | 45.880 | 22.299 | 82.325 | 361.038 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 228.308 | 237.737 | 201.129 | 46.719 | 172.729 | 130.030 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|---------|
| Premio | | | | | | 10.000 | |
| BONO POR INCENTIVO | | | | | 20.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 228.308 | 237.737 | 201.129 | 46.719 | 192.729 | 140.030 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.415 | 11.887 | 9.142 | 2.748 | 8.760 | 6.365 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.908 | 71.321 | 45.711 | 21.985 | 43.802 | 44.555 | 307.282 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 320.800 | 167.331 | 110.504 | 205.909 | 194.689 | 184.523 | |
| Prom. Renta Variable. Vacaciones | | | | | 75.086 | | |
| TOTAL RENTA VARIABLE MENSUALES | 320.800 | 167.331 | 110.504 | 205.909 | 269.775 | 184.523 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.276 | 7.968 | 5.262 | 9.805 | 13.489 | 8.387 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 61.105 | 47.809 | 26.310 | 58.831 | 53.955 | 41.937 | 289.947 |
| | | | | | TOTAL A DEMANDAR | | 1.355.688 |

NOMBRE: Martinez Gutierrez, Rodrigo Fernando
 RUT: 12611793-0
 CARGO: Agente de ventas
 FECHA INGRESO: 21-04-16
 LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 266.176 | 262.650 | 535.603 | 240.315 | 280.232 | 235.058 | |
| Premio AAVV D | 36.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 136.430 | |
| TOTAL RENTA VARIABLE MENSUALES | 352.176 | 262.650 | 535.603 | 240.315 | 280.232 | 371.488 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.770 | 13.133 | 24.346 | 13.351 | 13.344 | 16.886 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 100.622 | 65.663 | 146.074 | 93.456 | 66.722 | 84.429 | 556.965 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 310.813 | 647.63 0 | 269.42 6 | 409.30 7 | 296.60 5 | 209.26 9 | |
| Prom. Renta Variable. Vacaciones | | | | | | 256.84 4 | |
| Prom. Renta Variable. Vacaciones | | | | | | 183.28 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 310.813 | 647.63 0 | 269.42 6 | 409.30 7 | 296.60 5 | 649.39 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.541 | 30.840 | 13.471 | 19.491 | 14.830 | 29.518 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.244 | 185.03 7 | 80.828 | 97.454 | 59.321 | 147.59 0 | 663.4 73 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 419.491 | 351.52 7 | 407.21 3 | 566.40 2 | 245.26 9 | 281.67 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 419.491 | 351.52 7 | 407.21 3 | 566.40 2 | 245.26 9 | 281.67 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.975 | 17.576 | 18.510 | 33.318 | 11.149 | 12.803 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 146.822 | 105.45 8 | 92.548 | 266.54 2 | 55.743 | 89.623 | 756.7 36 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-----------------------|---------------------|
| Comisiones Afil. - Trasp. | 504.375 | 267.28 7 | 531.48 6 | 268.40 9 | 380.69 5 | 400.00 0 | |
| Prom. Renta Variable. Vacaciones | | | | | 249.59 9 | | |
| Prom. Renta Variable. Vacaciones | | | | | 259.92 2 | | |
| TOTAL RENTA VARIABLE MENSUALES | 504.375 | 267.28 7 | 531.48 6 | 268.40 9 | 890.21 6 | 400.00 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.018 | 12.728 | 25.309 | 12.781 | 44.511 | 18.182 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 96.071 | 76.368 | 126.54 4 | 76.688 | 178.04 3 | 90.909 | 644.6 24 |
| TOTAL A DEMANDAR | | | | | | 2.621.7 98 | |

NOMBRE: Martínez Nehme María José
 RUT: 12.940.340-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 18-08-2016
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------------|---------------|---------------|---------------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.500.0 00 | 1.531.2 03 | 1.576.0 07 | 1.300.0 00 | 1.300.000 | 1.516.667 |
| Premio AAVV D | 240.000 | | | 5.000 | | |

2.50
5.2
15

2.388
.3
91

1.885
.6
52

**TOTAL A
DEMANDAR**

NOMBRE: MARTINIC GONZALEZ, TANIA DAYANA
RUT: 16.561.785-1
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 18-02-14
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------|----------------|----------|----------|---------------|---------------|
| Comisiones Afil. - Trasp. | 212.765 | 40.833 | 101.239 | 0 | 0 | 0 | |
| Premio AAVV D | 200.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 75.133 | |
| TOTAL RENTA VARIABLE MENSUALES | 462.765 | 40.833 | 101.239 | 0 | 0 | 75.133 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.036 | 2.042 | 4.602 | 0 | 0 | 3.415 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 132.219 | 10.208 | 27.611 | 0 | 0 | 17.076 | 187.13 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------|----------|----------|----------|----------|----------------|----------------|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 771.673 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 771.673 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 35.076 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 175.380 | 175.380 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|---------------|---------------|----------|----------|----------|----------|----------------|
| Comisiones Afil. - Trasp. | 11.724 | 86.592 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 11.724 | 86.592 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 558 | 4.123 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 2.233 | 24.741 | 0 | 0 | 0 | 0 | 26.974 |
| TOTAL A DEMANDAR | | | | | | | 389.467 |

NOMBRE: MEDEL MILLAN, ANDREA NOBELIA
RUT: 15.413.323-2
CARGO: AGENTE DE VENTAS

FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 427.362 | 597.271 | 438.444 | 207.55 2 | 112.294 | 224.154 | |
| Premio AAVV D | 39.000 | | | 67.200 | | 25.200 | |
| Premio AAVV D | | | | | | 126.000 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 516.362 | 597.271 | 438.444 | 274.75 2 | 112.294 | 375.354 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.589 | 29.864 | 19.929 | 15.264 | 5.347 | 17.062 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 147.532 | 149.318 | 119.576 | 106.84 8 | 26.737 | 85.308 | 635.3 18 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|---------|--------|--------|--|--|---------|
| Comisiones Afil. - Trasp. | 319.412 | 292.319 | 0 | 0 | | | |
| Premio AAVV D | 90.000 | 130.000 | | | | | |
| BONO SPEN | 160.000 | | 30.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 569.412 | 422.319 | 30.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.471 | 20.110 | 1.500 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 170.824 | 120.663 | 9.000 | 0 | | | 300.486 |

| | |
|-------------------------|----------------|
| TOTAL A DEMANDAR | 935.804 |
|-------------------------|----------------|

NOMBRE: MEJIAS TORRES, HECTOR EDUARDO
RUT: 11.372.673-3
CARGO : AGENTE DE VENTAS
FECHA INGRESO: 03-07-19
LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|---------|---------|--------|-----------|
| Comisiones Afil. - Trasp. | 2.119.248 | 1.458.661 | 1.121.034 | 297.650 | 0 | 0 | |
| Premio AAVV D | 455.000 | 406.560 | 411.840 | 356.400 | | | |
| Premio AAVV D | 360.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| PREMIO SPEN | | | | 300.000 | 90.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.984.248 | 1.865.221 | 1.532.874 | 954.050 | 90.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 142.107 | 93.261 | 69.676 | 53.003 | 4.286 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 852.642 | 466.305 | 418.057 | 371.019 | 21.429 | 0 | 2.129.452 |
| | | | | | TOTAL A | | 2.129. |

| | | |
|--|----------|-----|
| | DEMANDAR | 452 |
|--|----------|-----|

NOMBRE: Mella Mella María José
 RUT: 12.908.564-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 968.399 | 1.023.311 | 887.732 | 978.871 | 463.235 | 725.484 | |
| Premio AAVV D | 240.000 | 1.000 | 254.800 | 100.000 | 176.400 | | |
| Premio | 50.000 | | | 190.512 | | | |
| Prom. Renta Variable. Vacaciones | | | 563.081 | | | 106.951 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.258.399 | 1.024.311 | 1.705.613 | 1.269.383 | 639.635 | 832.435 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 59.924 | 51.216 | 77.528 | 70.521 | 30.459 | 37.838 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 359.543 | 256.078 | 465.167 | 493.649 | 152.294 | 189.190 | 1.915.920 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 945.155 | 414.620 | 555.748 | 355.040 | 471.533 | 593.072 | |
| Premio AAVV D | 250.000 | 255.000 | 224.400 | 98.400 | 220.000 | 429.400 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.195.155 | 669.620 | 780.148 | 453.440 | 691.533 | 1.022.472 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 59.758 | 31.887 | 39.007 | 21.592 | 34.577 | 46.476 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 358.547 | 191.320 | 234.044 | 107.962 | 138.307 | 232.380 | 1.262.559 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|------------------|--|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | TOTAL A DEMANDAR | | 3.178.480 |

NOMBRE: Mellado San Martín Sebastian
 RUT: 16.716.295-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-05-14
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 152.270 | 427.936 | 374.199 | 545.930 | 685.026 | 256.979 | |

| | | | | | | | |
|----------------------------------|-----------|-------------|---------------|-------------|-----------|---------------|-----------------------|
| Premio AAVV D | 30.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 232.270 | 427.9 36 | 374.19 9 | 545.9 30 | 685.026 | 256.97 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.060 | 21.39 7 | 17.009 | 30.32 9 | 32.620 | 11.681 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.363 | 106.9 84 | 102.05 4 | 212.3 06 | 163.101 | 58.404 | 709. 213 |
| | | | | | | | |
| DETALLE | jun-19 | may- 19 | abr-19 | mar- 19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 345.299 | 777.3 34 | 569.87 3 | 713.7 26 | 533.209 | 1.278.7 58 | |
| Premio AAVV D | | | | | | 156.80 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 612.91 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 345.299 | 777.3 34 | 569.87 3 | 713.7 26 | 533.209 | 2.048.4 72 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.265 | 37.01 6 | 28.494 | 33.98 7 | 26.660 | 93.112 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 103.590 | 222.0 95 | 170.96 2 | 169.9 35 | 106.642 | 465.56 2 | 1.238. 785 |
| | | | | | | | |
| DETALLE | dic-18 | nov- 18 | oct-18 | sept- 18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 936.148 | 598.9 05 | 783.52 5 | 852.8 93 | 597.553 | 700.61 8 | |
| Premio AAVV D | 141.120 | | 167.07 6 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.077.268 | 598.9 05 | 950.60 1 | 852.8 93 | 597.553 | 700.61 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.863 | 29.94 5 | 43.209 | 50.17 0 | 27.162 | 31.846 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 377.044 | 179.6 72 | 216.04 6 | 401.3 61 | 135.808 | 222.92 4 | 1.532. 854 |
| | | | | | | | |
| DETALLE | jun-18 | may- 18 | abr-18 | mar- 18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 633.484 | 871.1 69 | 1.097.3 10 | 510.2 95 | 1.221.036 | 594.97 7 | |
| Comisiones Afil. - Trasp. | | | | | | 287.81 8 | |
| Premio AAVV D | | | | 164.0 82 | 87.780 | 168.00 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 594.97 7 | |

| | | | | | | | |
|----------------------------------|---------|-------------|---------------|-------------|-----------------------------|---------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 633.484 | 871.1 69 | 1.097.3 10 | 674.3 77 | 1.308.816 | 1.645.7 72 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.166 | 41.48 4 | 52.253 | 32.11 3 | 65.441 | 74.808 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 120.664 | 248.9 05 | 261.26 4 | 192.6 79 | 261.763 | 374.03 9 | 1.459. 315 |
| | | | | | TOTAL A DEMANDAR | | 4.940. 167 |

NOMBRE: MILLA LUNA, LETZABEL ALEJANDRA
 RUT: 18.482.346-2
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|-------------|--------|---------|---------------------|
| Comisiones Afil. - Trasp. | 133.934 | 85.022 | 91.337 | 56.025 | 84.883 | 225.123 | |
| Premio AAVV D | 33.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 31.227 | | | 50.383 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 248.161 | 85.022 | 91.337 | 106.40 8 | 84.883 | 225.123 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.817 | 4.251 | 4.152 | 5.912 | 4.042 | 10.233 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.903 | 21.256 | 24.910 | 41.381 | 20.210 | 51.164 | 229.8 24 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|--------|--------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 60.097 | 163.36 9 | 52.933 | 38.709 | 187.855 | 27.408 | |
| TOTAL RENTA VARIABLE MENSUALES | 60.097 | 163.36 9 | 52.933 | 38.709 | 187.855 | 27.408 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.005 | 7.779 | 2.647 | 1.843 | 9.393 | 1.246 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 18.029 | 46.677 | 15.880 | 9.216 | 37.571 | 6.229 | 133.6 02 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|---------|--------|--------|--|
| Comisiones Afil. - Trasp. | 190.065 | 91.735 | 23.589 | 24.182 | 0 | 0 | |
| Premio AAVV D | 45.600 | | | | | | |
| BONO DE INCENTIVO | | 160.00 0 | 160.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 235.665 | 251.73 5 | 183.58 9 | 24.182 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.783 | 12.587 | 8.345 | 1.422 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|--------|--------|--------|--------|---|-------------------------|----------------|
| TOTAL MENSUAL SEMANA CORRIDA | 82.483 | 75.521 | 41.725 | 11.380 | 0 | 0 | 211.108 |
| | | | | | | TOTAL A DEMANDAR | 574.534 |

NOMBRE: Miranda Perez Catalina Elena
 RUT: 16.478.192-5
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 279.726 | 197.420 | 237.204 | 339.073 | 455.204 | 243.678 | |
| Premio AAVV D | 33.000 | 1.000 | 10.000 | 75.600 | 50.000 | | |
| Premio AAVV D | | | | 10.000 | | | |
| Premio | 50.000 | | | 150.000 | | | |
| Prom. Renta Variable. Vacaciones | | 105.886 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 362.726 | 304.306 | 247.204 | 574.673 | 505.204 | 243.678 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.273 | 15.215 | 11.237 | 31.926 | 24.057 | 11.076 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 103.636 | 76.077 | 67.419 | 223.484 | 120.287 | 55.381 | 646.284 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 182.537 | 179.088 | 125.392 | 308.739 | 254.702 | 211.943 | |
| Premio AAVV D | | 57.400 | | 220.000 | 90.200 | 100.800 | |
| Premio | | 10.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 182.537 | 246.488 | 125.392 | 528.739 | 344.902 | 312.743 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.127 | 11.738 | 6.270 | 25.178 | 17.245 | 14.216 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 54.761 | 70.425 | 37.618 | 125.890 | 68.980 | 71.078 | 428.752 |

| DETALLE | dic-18 | nov-18 | | | | |
|---------------------------------------|----------|----------|--|--|--|--|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | |

| | | | | | | | |
|------------------------------|---|---|--|--|------------------|--|-----------|
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | TOTAL A DEMANDAR | | 1.075.036 |

NOMBRE: MIRANDA SOTO, JESSICA MELISSA
RUT: 16.249.055-9
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 21-08-13
LUGAR DE TRABAJO: COPIAPO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 398.094 | 0 | 0 | 14.107 | 7.701 | 0 | |
| Premio AAVV D | 30.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 478.094 | 0 | 0 | 14.107 | 7.701 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.766 | 0 | 0 | 784 | 367 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 136.598 | 0 | 0 | 5.486 | 1.834 | 0 | 143.918 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Comisiones Afil. - Trasp. | 44133 | 24.015 | 0 | 23.941 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 44.133 | 24.015 | 0 | 23.941 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.207 | 1.144 | 0 | 1.140 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.240 | 6.861 | 0 | 5.700 | 0 | 0 | 25.802 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 0 | 257.322 | 186.434 | 41.079 | 138.871 | 20.760 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 257.322 | 186.434 | 41.079 | 138.871 | 20.760 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 12.866 | 8.474 | 2.416 | 6.312 | 944 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 77.197 | 42.371 | 19.331 | 31.562 | 6.605 | 177.066 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|--------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 292.048 | 186.601 | 107.439 | 308.989 | 323.698 | 190.514 | |
| TOTAL RENTA VARIABLE MENSUALES | 292.048 | 186.601 | 107.439 | 308.989 | 323.698 | 190.514 | |
| TOTAL DIAS LEGALMENTE | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|------------------|--------|---------|
| TRABAJADOS | | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.907 | 8.886 | 5.116 | 14.714 | 16.185 | 8.660 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 55.628 | 53.315 | 25.581 | 88.283 | 64.740 | 43.299 | 330.844 |
| | | | | | TOTAL A DEMANDAR | | 677.630 |

NOMBRE: Molina Molina, Marcelo
 RUT: 12.498.774-1
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 22-04-13
 LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 743.517 | 817.956 | 719.682 | 676.596 | 596.484 | 611.732 | |
| Premio AAVV D | 260.000 | | | 41.184 | 221.200 | | |
| Premio AAVV D | | | | 96.096 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.053.517 | 817.956 | 719.682 | 813.876 | 817.684 | 611.732 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.167 | 40.898 | 32.713 | 45.215 | 38.937 | 27.806 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 301.005 | 204.489 | 196.277 | 316.507 | 194.687 | 139.030 | 1.351.995 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 670.640 | 767.991 | 645.706 | 324.711 | 679.686 | 466.458 | |
| comision regimen admintrativa | | | | | 15.913 | | |
| Premio AAVV D | | 216.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 379.549 | |
| TOTAL RENTA VARIABLE MENSUALES | 670.640 | 983.991 | 645.706 | 324.711 | 695.599 | 846.007 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.532 | 46.857 | 32.285 | 15.462 | 34.780 | 38.455 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 201.192 | 281.140 | 193.712 | 77.312 | 139.120 | 192.274 | 1.084.750 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 310.913 | 614.305 | 701.421 | 457.837 | 254.765 | 350.592 | |
| TOTAL RENTA VARIABLE MENSUALES | 310.913 | 614.305 | 701.421 | 457.837 | 254.765 | 350.592 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.546 | 30.715 | 31.883 | 26.932 | 11.580 | 15.936 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|--------|---------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 108.820 | 184.29 2 | 159.41 4 | 215.45 3 | 57.901 | 111.552 | 837.4 31 |
|------------------------------|---------|-------------|-------------|-------------|--------|---------|---------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------------------------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 580.188 | 596.81 7 | 587.73 3 | 167.50 9 | 231.023 | 636.086 | |
| Prom. Renta Variable. Vacaciones | | | | | 303.256 | | |
| TOTAL RENTA VARIABLE MENSUALES | 580.188 | 596.81 7 | 587.73 3 | 167.50 9 | 534.279 | 636.086 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.628 | 28.420 | 27.987 | 7.977 | 26.714 | 28.913 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 110.512 | 170.51 9 | 139.93 6 | 47.860 | 106.856 | 144.565 | 720.2 48 |
| | | | | | TOTAL A DEMANDAR | | 3.994.4 24 |

NOMBRE: Miranda Tapia Carolina Andrea
RUT: 10.659.808-8
CARGO: Agente de Ventas
FECHA INGRESO: 07-09-18
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-------------|---------------|-------------|---------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.146.743 | 1.174.6 78 | 718.18 7 | 844.03 0 | 517.224 | 789.9 13 | |
| Premio AAVV D | 110.000 | 56.784 | 5.000 | 10.000 | 138.600 | | |
| Premio AAVV D | 50.000 | | | 322.56 0 | | | |
| Premio | | | | 150.00 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.306.743 | 1.231.4 62 | 723.18 7 | 1.326.5 90 | 655.824 | 789.9 13 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 62.226 | 61.573 | 32.872 | 73.699 | 31.230 | 35.90 5 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 373.3 55 | 307.8 66 | 197.2 33 | 515.8 96 | 156.1 49 | 179.5 26 | 1.730.0 24 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|---------|-------------|---------------|-------------|---------|-------------|
| Comisiones Reg. Administrativa | 73.520 | | | | | |
| Comisiones Afil. - Trasp. | 619.899 | 760.58 4 | 930.94 4 | 705.53 7 | 806.334 | 578.9 86 |
| Premio AAVV D | | | 91.080 | | | 274.5 60 |
| TOTAL RENTA VARIABLE MENSUALES | 619.899 | 760.58 4 | 1.022.0 24 | 705.53 7 | 806.334 | 853.5 46 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 30.995 | 36.218 | 51.101 | 33.597 | 40.317 | 38.79 8 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 185.970 | 217.31 0 | 306.60 7 | 167.98 5 | 161.267 | 193.9 88 | 1.233.1 26 |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | | |
|----------------------------------|---------|---------------|---------------|-------------|-----------------------------|---|-----------------------|
| Comisiones Afil. - Trasp. | 479.959 | 661.20 4 | 669.83 8 | 482.80 8 | | | |
| Premio AAVV D | 198.660 | 483.36 0 | 475.00 0 | 258.40 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 678.619 | 1.144.5 64 | 1.144.8 38 | 741.20 8 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.931 | 57.228 | 52.038 | 43.600 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 237.517 | 343.36 9 | 260.19 0 | 348.80 4 | 0 | 0 | 1.189. 880 |
| | | | | | TOTAL A DEMANDAR | | 4.153. 030 |

NOMBRE: MONSALVE PEREZ, WALESKA CLORINDA
RUT: 10.932.468-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov- 19 | oct- 19 | sept- 19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|---------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 527.254 | 398.3 09 | 445.5 01 | 511.987 31 | 405.8 | 300.6 51 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 707.254 | 398.3 09 | 445.5 01 | 511.9 87 | 405.831 | 300.6 51 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.679 | 19.91 5 | 20.25 0 | 28.44 4 | 19.325 | 13.66 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 202.073 | 99.57 7 | 121.5 00 | 199.1 06 | 96.626 | 68.33 0 | 787.2 12 |

| DETALLE | jun-19 | may- 19 | abr- 19 | mar- 19 | feb-19 | ene- 19 | |
|----------------------------------|--------------------|-------------|-------------|-------------|--------------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 251.260 254.843 | | 185.1 31 | 197. 934 | 302.041 134.614 | | |
| Prom. Renta Variable. Vacaciones | | | | | | 177.3 95 | |
| TOTAL RENTA VARIABLE MENSUALES | 251.260 | 254.8 43 | 185.1 31 | 197.9 34 | 302.041 | 312.0 09 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.563 | 12.13 5 | 9.257 | 9.425 | 15.102 | 14.18 2 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.378 | 72.81 2 | 55.53 9 | 47.12 7 | 60.408 | 70.91 1 | 382.1 76 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 402.665 | 156.337 | 201.264 | 484.107 | 212.581 | 533.521 | |
| TOTAL RENTA VARIABLE MENSUALES | 402.665 | 156.337 | 201.264 | 484.107 | 212.581 | 533.521 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.133 | 7.817 | 9.148 | 28.477 | 9.663 | 24.251 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 140.933 | 46.901 | 45.742 | 227.815 | 48.314 | 169.757 | 679.461 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 257.625 | 203.618 | 306.524 | 238.069 | 193.638 | 94.079 | |
| Bono por incentivo | | | | 160.000 | | 160.000 | |
| Premio D | | | | 66.220 | 66.780 | 94.480 | |
| TOTAL RENTA VARIABLE MENSUALES | 257.625 | 203.618 | 306.524 | 464.289 | 260.418 | 348.559 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.268 | 9.696 | 14.596 | 22.109 | 13.021 | 15.844 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.071 | 58.177 | 72.982 | 132.654 | 52.084 | 79.218 | 444.185 |
| | | | | | TOTAL A DEMANDAR | | 2.293.035 |

NOMBRE: Monsalve González Pedro Antonio
 RUT: 10.962.330-k
 CARGO: Agente de Ventas
 FECHA INGRESO: 09-01-15
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|--------|----------------|
| Comisiones Afil. - Trasp. | 175.583 | 350.488 | 236.190 | 11.963 | 64.384 | 9.591 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 225.583 | 350.488 | 236.190 | 11.963 | 64.384 | 9.591 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.742 | 17.524 | 10.736 | 665 | 3.066 | 436 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.452 | 87.622 | 64.415 | 4.652 | 15.330 | 2.180 | 238.651 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|--------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | 155.740 | 60.883 | 20.065 | 8.185 | 39.771 | 46.665 | |
| Prom. Renta Variable. Vacaciones | | | | | 29.572 | | |

| | | | | | | | |
|----------------------------------|---------|--------|--------|-------|--------|--------|---------------|
| TOTAL RENTA VARIABLE MENSUALES | 155.740 | 60.883 | 20.065 | 8.185 | 69.343 | 46.665 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.787 | 2.899 | 1.003 | 390 | 3.467 | 2.121 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 46.722 | 17.395 | 6.020 | 1.949 | 13.869 | 10.606 | 96.560 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---------------|
| Comisiones Afil. - Trasp. | 17.331 | 62.739 | 10.815 | 27.747 | 0 | 9.627 | |
| TOTAL RENTA VARIABLE MENSUALES | 17.331 | 62.739 | 10.815 | 27.747 | 0 | 9.627 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 867 | 3.137 | 492 | 1.632 | 0 | 438 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 6.066 | 18.822 | 2.458 | 13.057 | 0 | 3.063 | 43.466 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------|--------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 0 | 23.690 | 30.604 | 39.236 | 152.784 | 137.979 | |
| Prom. Renta Variable. Vacaciones | | | | | 39.135 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 23.690 | 30.604 | 39.236 | 191.919 | 137.979 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 1.128 | 1.457 | 1.868 | 9.596 | 6.272 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 6.769 | 7.287 | 11.210 | 38.384 | 31.359 | 95.008 |
| TOTAL A DEMANDAR | | | | | | | 473.685 |

NOMBRE: MONTES SEPULVEDA, SANDRA JACQUELINE
RUT: 10.286.165-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|----------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 561.997 | 592.120 | 377.092 | 85.03276 | 220.5 | 261.798 | |
| Premio AAVV D | 260.000 | | | 100.000 | | | |
| Premio | 50.000 | | | 160.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 871.997 | 592.120 | 377.092 | 345.032 | 220.576 | 261.798 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.524 | 29.606 | 17.141 | 19.168 | 10.504 | 11.900 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 249.142 | 148.030 | 102.843 | 134.179 | 52.518 | 59.500 | 746.212 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | |
|----------------------------------|--------------------|---------|--------|--------|------------------|---------|
| Comisiones Afil. - Trasp. | 271.651 277.082 | | 0 | 0 | | |
| Premio AAVV A | 59.200 | | | | | |
| Premio | | 160.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 330.851 | 437.082 | 0 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.543 | 20.813 | 0 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 99.255 | 124.881 | 0 | 0 | | 224.136 |
| | | | | | TOTAL A DEMANDAR | 970.348 |

NOMBRE: MORA GAJARDO, DIDIER JAMILETT
 RUT: 15.982.342-3
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 532.359 | 598.656 | 374.378 | 286.415 | 142.928 | 84.166 |
| Premio AAVV D | | 1.000 | 25.000 | 10.000 | 10.000 | |
| Premio AAVV D | | | | 50.000 | | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 138.901 |
| TOTAL RENTA VARIABLE MENSUALES | 582.359 | 599.656 | 399.378 | 346.415 | 152.928 | 223.067 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 27.731 | 29.983 | 18.154 | 19.245 | 7.282 | 10.139 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 166.388 | 149.914 | 108.921 | 134.717 | 36.411 | 50.697 |
| | | | | | | 647.049 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 239.222 | 228.710 | 365.472 | 273.734 | 343.952 | 192.754 |
| Premio AAVV D | | | | | | 33.000 |
| TOTAL RENTA VARIABLE MENSUALES | 239.222 | 228.710 | 365.472 | 273.734 | 343.952 | 225.754 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 11.961 | 10.891 | 18.274 | 13.035 | 17.198 | 10.262 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 71.767 | 65.346 | 109.642 | 65.175 | 68.790 | 51.308 |
| | | | | | | 432.027 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------|---------|--------|--------|---------|--------|--------|
| Comisiones Afil. - Trasp. | 217.271 | 260.50 | 281.50 | 258.29 | | 0 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|-----------|---------|
| | | 1 | 6 | 2 | | | |
| PREMIO D | | | 71.820 | 434.000 | | | |
| BONO INCENTIVO | | 160.000 | 320.000 | | | | |
| BONO SPEN | | | | | 30.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 217.271 | 420.501 | 673.326 | 692.292 | 30.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.864 | 21.025 | 30.606 | 40.723 | 1.364 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 76.045 | 126.150 | 153.029 | 325.784 | 6.818 | 0 | 687.826 |
| TOTAL A DEMANDAR | | | | | | 1.766.902 | |

NOMBRE: Morales Tapia Paola Alejandra
 RUT: 11.488.428-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 24-06-1996
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.771.436 | 1.764.830 | 3.003.027 | 587.417 | | | |
| Comisiones Afil. - Trasp. | | | | 2.434.181 | 2.998.744 | 2.368.357 | |
| Premio AAVV D | 200.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 2.317.245 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 250.000 | 0 | 0 | 4.751.426 | 2.998.744 | 2.368.357 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.905 | 0 | 0 | 263.968 | 142.797 | 107.653 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 71.429 | 0 | 0 | 1.847.777 | 713.987 | 538.263 | 3.171.455 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 1.644.668 | 3.355.465 | 2.457.445 | 2.004.464 | 1.688.697 | 1.919.726 | |
| Premio AAVV D | | 5.000 | | | | | |
| Premio | | | | | | | |
| premio | 2.468.450 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 1.015.863 | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.113.118 | 3.360.465 | 2.457.445 | 2.004.464 | 2.704.560 | 1.919.726 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 205.656 | 160.022 | 122.872 | 95.451 | 135.228 | 87.260 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |

| | | | | | | | |
|------------------------------|-----------|---------|---------|---------|---------|---------|------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 1.233.935 | 960.133 | 737.234 | 477.253 | 540.912 | 436.301 | 4.385.768 |
|------------------------------|-----------|---------|---------|---------|---------|---------|------------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 2.308.001 | 1.825.294 | 1.594.035 | 1.854.116 | 1.649.145 | 1.757.084 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.308.001 | 1.825.294 | 1.594.035 | 1.854.116 | 1.649.145 | 1.757.084 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 115.400 | 91.265 | 72.456 | 109.066 | 74.961 | 79.867 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 807.800 | 547.588 | 362.281 | 872.525 | 374.806 | 559.072 | 3.524.072 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.387.378 | 1.647.966 | 1.555.996 | 1.719.969 | 1.925.594 | 1.643.926 | |
| Comisiones Afil. - Trasp. | | | | | | 139.315 | |
| Prom. Renta Variable. Vacaciones | 815.872 | | | 1.195.110 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.203.250 | 1.647.966 | 1.555.996 | 2.915.079 | 1.925.594 | 1.783.241 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 104.917 | 78.475 | 74.095 | 138.813 | 96.280 | 81.056 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 419.667 | 470.847 | 370.475 | 832.880 | 385.119 | 405.282 | 2.884.270 |

TOTAL A DEMANDAR 13.965.556

NOMBRE: MOREIRA BORQUEZ, CRISTIAN ANDRES
RUT: 15.302.000-0

CARGO: AGENTE DE VENTAS
FECHA INGRESO: 17-04-19
LUGAR DE TRABAJO PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 1.499.962 | 1.335.825 | 826.848 | 471.448 | 533.369 | | |
| Premio AAVV D | 260.000 | 152.880 | 145.600 | 150.000 | 388.800 | 336.886 | |
| Premio AAVV D | | | | 290.400 | | 183.600 | |
| Premio | 50.000 | | | | | 36.720 | |
| PREMIO SPEN | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.809.962 | 1.488.705 | 972.448 | 911.848 | 922.169 | 717.206 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 86.189 | 74.435 | 44.202 | 50.658 | 43.913 | 32.600 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 517.132 | 372.176 | 265.213 | 354.608 | 219.564 | 163.001 | 1.891.694 |

| DETALLE | jun-19 | may-19 | abr-19 | | | | |
|----------------------------------|---------|---------|--------|--|--|--|-----------|
| Comisiones Afil. - Trasp. | 312.768 | 322.660 | 0 | | | | |
| Premio AAVV D | 147.200 | 144.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 459.968 | 466.660 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.998 | 22.222 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 137.990 | 133.331 | 0 | | | | 271.322 |
| TOTAL A DEMANDAR | | | | | | | 2.163.016 |

NOMBRE: MUNOZ GARCES, MELISA GORETTI
 RUT: 15.157.292-8
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 05-05-14
 LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|--------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------------|---------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | 0 | 24.197 00 | 126.0 | 0 | 16.326 | 36.115 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 24.197 | 126.000 | 0 | 16.326 | 36.115 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|---|-------|--------|---|------------------|-------|--------|
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 1.152 | 6.000 | 0 | 816 | 1.642 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 6.913 | 30.000 | 0 | 3.265 | 8.208 | 48.387 |
| | | | | | TOTAL A DEMANDAR | | 48.387 |

NOMBRE: MUNOZ ORTIZ, JAIME EDUARDO
 RUT: 15.217.951-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-03-18
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 86.427 | 16.859 | 0 | 84.176 | 28.187 | 64.154 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 175.427 | 16.859 | 0 | 84.176 | 28.187 | 64.154 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.354 | 843 | 0 | 4.676 | 1.342 | 2.916 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 50.122 | 4.215 | 0 | 32.735 | 6.711 | 14.580 | 108.364 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Comisiones Afil. - Trasp. | 28.256 | 0 | 79.088 | 18.257 | 45.408 | 32.572 | |
| TOTAL RENTA VARIABLE MENSUALES | 28.256 | 0 | 79.088 | 18.257 | 45.408 | 32.572 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.413 | 0 | 3.954 | 869 | 2.270 | 1.481 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 8.477 | 0 | 23.726 | 4.347 | 9.082 | 7.403 | 53.034 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|--------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 40.148 | 96.123 | 70.785 | 45.454 | 57.518 | 25.241 | |
| Premio AAVV D | 60.000 | | | | | 21.120 | |
| TOTAL RENTA VARIABLE MENSUALES | 100.148 | 96.123 | 70.785 | 45.454 | 57.518 | 46.361 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.007 | 4.806 | 3.218 | 2.674 | 2.614 | 2.107 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 35.052 | 28.837 | 16.088 | 21.390 | 13.072 | 14.751 | 129.190 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|---------------------------|---------|---------|--------|--------|--|--|--|
| Comisiones Afil. - Trasp. | 285.030 | 152.300 | 0 | 0 | | | |
| Premio | 16.800 | 110.900 | | | | | |
| BONO POR INCENTIVO | 160.000 | 160.000 | | | | | |

| | | | | | | | |
|----------------------------------|---------|---------|----|----|--|-------------------------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 461.830 | 423.200 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.992 | 20.152 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 87.968 | 120.914 | 0 | 0 | | | 208.882 |
| | | | | | | TOTAL A DEMANDAR | 499.470 |

NOMBRE: Muñoz Abreu María Angélica
 RUT: 11.848.935-7
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-09-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 544.339 | 394.096 | 360.668 | 168.187 | 287.212 | 205.129 | |
| Premio AAVV D | 120.000 | | | 100.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 714.339 | 394.096 | 360.668 | 268.187 | 287.212 | 205.129 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.016 | 19.705 | 16.394 | 14.899 | 13.677 | 9.324 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 204.097 | 98.524 | 98.364 | 104.295 | 68.384 | 46.620 | 620.284 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 256.277 | 159.071 | 223.010 | 179.362 | 181.058 | 122.419 | |
| Prom. Renta Variable. Vacaciones | | | 75.108 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 256.277 | 159.071 | 298.118 | 179.362 | 181.058 | 122.419 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.814 | 7.575 | 14.906 | 8.541 | 9.053 | 5.565 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 76.883 | 45.449 | 89.435 | 42.705 | 36.212 | 27.823 | 318.507 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|---------|---------|---------|--------|----------------|---------------|
| Comisiones Afil. - Trasp. | 97.921 | 117.414 | 163.941 | 137.974 | | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 97.921 | 117.414 | 163.941 | 137.974 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.896 | 5.871 | 7.452 | 8.116 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.272 | 35.224 | 37.259 | 64.929 | 0 | 0 | 171.685 |
| | | | | | | TOTAL A | 1.110. |

DEMANDAR

475

NOMBRE: Muñoz Arias Leonardo Mauricio
 RUT: 13.438.734-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 03-06-17
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|-----------|-----------|---------|---------|----------|
| Comisiones Afil. - Trasp. | 1.199.208 | 974.640 | 669.805 | 1.035.467 | 967.045 | 980.553 | |
| Premio AAVV D | 220.000 | | | 150.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 626.613 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.469.208 | 974.640 | 1.296.418 | 1.185.467 | 967.045 | 980.553 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 69.962 | 48.732 | 58.928 | 65.859 | 46.050 | 44.571 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 419.774 | 243.660 | 353.569 | 461.015 | 230.249 | 222.853 | 1.931.19 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 495.544 | 734.407 | 583.622 | 838.215 | 461.956 | 447.385 | |
| TOTAL RENTA VARIABLE MENSUALES | 495.544 | 734.407 | 583.622 | 838.215 | 461.956 | 447.385 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.777 | 34.972 | 29.181 | 39.915 | 23.098 | 20.336 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.663 | 209.831 | 175.087 | 199.575 | 92.391 | 101.678 | 927.225 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 326.711 | 443.844 | 695.834 | 465.423 | 232.544 | 662.842 | |
| Premio AAVV D | 10.000 | | | | | 7.500 | |
| Prom. Renta Variable. Vacaciones | | 291.755 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 336.711 | 735.599 | 695.834 | 465.423 | 232.544 | 670.342 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.836 | 36.780 | 31.629 | 27.378 | 10.570 | 30.470 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.849 | 220.680 | 158.144 | 219.023 | 52.851 | 213.291 | 981.837 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 509.391 | 484.155 | 407.132 | 497.920 | 402.449 | 424.952 | |
| Premio AAVV D | | | | 147.000 | | | |
| Prom. Renta Variable. Vacaciones | | 80.806 | | | | 297.536 | |

| | | | | | | | |
|----------------------------------|---------|-------------|---------|---------|---------|---------------------|---------------|
| TOTAL RENTA VARIABLE MENSUALES | 509.391 | 564.96 1 | 407.132 | 644.920 | 402.449 | 722.488 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.257 | 26.903 | 19.387 | 30.710 | 20.122 | 32.840 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 97.027 | 161.41 7 | 96.936 | 184.263 | 80.490 | 164.202 | 784. 335 |
| | | | | | | TOTAL A DEMANDAR | 4.624. 516 |

NOMBRE: Muñoz Calistro, Daniela Andrea
RUT: 16.583.686-3
CARGO: Agente de Ventas
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: Osorno

| | | | | | | | |
|----------------------------------|--------|------------|-------------|-------------|--------|--------|-------------|
| DETALLE | dic-19 | nov- 19 | oct-19 | sept- 19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 77.449 | 18.63 4 | 100.4 27 | | 18.380 | 81.837 | |
| Premio AAVV D | | | | 120.0 00 | 14.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 77.449 | 18.63 4 | 100.4 27 | 120.0 00 | 32.380 | 81.837 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.688 | 932 | 4.565 | 6.667 | 1.542 | 3.720 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 22.128 | 4.659 | 27.38 9 | 46.66 7 | 7.710 | 18.599 | 127.1 51 |

| | | | | | | | |
|----------------------------------|--------|-------------|--|--|--|---------------------|-------------|
| DETALLE | jun-19 | may- 19 | | | | | |
| Comisiones Afil. - Trasp. | 43.549 | 103.8 37 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 43.549 | 103.8 37 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.177 | 4.945 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.065 | 29.6 68 | | | | | 42.73 2 |
| | | | | | | TOTAL A DEMANDAR | 169.8 84 |

NOMBRE: MUÑOZ MUÑOZ ANGELICA PATRICIA
RUT: 13.906.792-4
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 17-08-15
LUGAR DE TRABAJO: TALCA

| | | | | | | | |
|--------------------------------|---------|-------------|-------------|-------------|---------|---------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 395.204 | 376.43 4 | 384.32 5 | 73.369 | 256.573 | 495.465 | |
| Premio AAVV D | 240.000 | | | 203.35 0 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 685.204 | 376.43 4 | 384.32 5 | 276.71 9 | 256.573 | 495.465 | |

| | | | | | | | |
|----------------------------------|---------|--------|---------|---------|--------|---------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.629 | 18.822 | 17.469 | 15.373 | 12.218 | 22.521 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 195.773 | 94.109 | 104.816 | 107.613 | 61.089 | 112.606 | 676.004 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 190.427 | 347.802 | 308.248 | 87.512 | 154.222 | 69.491 | |
| Premio AAVV D | | 60.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 110.672 | |
| TOTAL RENTA VARIABLE MENSUALES | 190.427 | 407.802 | 308.248 | 87.512 | 154.222 | 180.163 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.521 | 19.419 | 15.412 | 4.167 | 7.711 | 8.189 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.128 | 116.515 | 92.474 | 20.836 | 30.844 | 40.946 | 358.744 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 83.211 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 83.211 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.161 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.124 | 0 | 0 | 0 | 0 | 0 | 29.124 |

| | | | | | | | |
|----------------------------------|--------|---------|---------|--------|--------|--------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 0 | 140.750 | 151.036 | 40.324 | 15.157 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 140.750 | 151.036 | 40.324 | 15.157 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 6.702 | 7.192 | 1.920 | 758 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 40.214 | 35.961 | 11.521 | 3.031 | 0 | 90.728 |
| TOTAL A DEMANDAR | | | | | | | 1.154.600 |

NOMBRE: Muñoz Salfate Claudia del Carmen
 RUT: 11.864.958-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-10-17
 LUGAR DE TRABAJO: Santiago

| | | | | | | | |
|---------------------------|-----------|-----------|---------|---------|---------|---------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 1.116.962 | 1.155.809 | 907.862 | 949.196 | 770.608 | 604.330 | |
| Premio AAVV D | 220.000 | | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------|-------------|---------------|
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 235.37 2 | 235.37 2 | 235.37 1 | | 235.37 2 | |
| Prom. Renta Variable. Vacaciones | | 235.37 2 | 235.37 2 | 235.37 1 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.386.962 | 1.626.5 53 | 1.378.6 06 | 1.419.9 38 | 770.608 | 839.70 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 66.046 | 81.328 | 62.664 | 78.885 | 36.696 | 38.168 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 396.275 | 406.63 8 | 375.98 3 | 552.19 8 | 183.478 | 190.84 1 | 2.105.4 14 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------------|---------------|-------------|-----------|---------------|---------------|
| Comisiones Afil. - Trasp. | 874.797 | 933.27 0 | 929.64 3 | 582.26 4 | 1.163.551 | 1.989.3 39 | |
| Prom. Renta Variable. Vacaciones | 235.372 | 184.76 4 | 235.37 2 | | | | |
| Prom. Renta Variable. Vacaciones | | | 235.37 2 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.110.169 | 1.118.0 34 | 1.400.3 87 | 582.26 4 | 1.163.551 | 1.989.3 39 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 55.508 | 53.240 | 70.019 | 27.727 | 58.178 | 90.425 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 333.051 | 319.43 8 | 420.11 6 | 138.63 4 | 232.710 | 452.12 3 | 1.896.0 72 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.514.813 | 1.778.989 | 1.872.280 | 1.491.058 | 1.353.683 | 1.682.010 |
| Premio AAVV D | | | 156.000 | 501.600 | 224.000 | 811.200 |
| Prom. Renta Variable. Vacaciones | 405.930 | 442.806 | | 925.968 | 588.628 | 392.356 |
| TOTAL RENTA VARIABLE MENSUALES | 1.920.743 | 2.221.795 | 2.028.280 | 2.918.626 | 2.166.311 | 2.885.566 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 96.037 | 111.090 | 92.195 | 171.684 | 98.469 | 131.162 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 672.260 | 666.539 | 460.973 | 1.373.471 | 492.343 | 918.135 |
| | | | | | | 4.583.720 |
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
| Comisiones Afil. - Trasp. | 1.904.824 | 1.721.119 | 1.317.754 | 974.631 | 1.121.335 | 718.337 |
| Premio AAVV D | 121.600 | 660.000 | 1.566.400 | | 420.000 | 255.500 |
| Premio AAVV D | 922.400 | | | | 369.600 | |
| Premio | 43.200 | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|-------------|------------------|-------------|---------------|
| Prom. Renta Variable. Vacaciones | 289.813 | 280.90 0 | | | 550.523 | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.281.837 | 2.662.0 19 | 2.884.1 54 | 974.63 1 | 2.461.458 | 973.83 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 156.278 | 126.76 3 | 137.34 1 | 46.411 | 123.073 | 44.265 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 625.112 | 760.57 7 | 686.70 3 | 278.46 6 | 492.292 | 221.32 7 | 3.064.4 76 |
| | | | | | TOTAL A DEMANDAR | | ##### ### |

NOMBRE: Navarrete Delgado Fabian Dionisio
 RUT: 10.346.053-0
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-09-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 826.582 | 839.108 | 775.146 | 467.139 | 553.590 | 408.834 | |
| Premio AAVV D | | | | 241.920 | 259.200 | | |
| Premio | | | | 103.680 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 130.779 | |
| TOTAL RENTA VARIABLE MENSUALES | 826.582 | 839.108 | 775.146 | 812.739 | 812.790 | 539.613 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.361 | 41.955 | 35.234 | 45.152 | 38.704 | 24.528 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 236.166 | 209.777 | 211.403 | 316.065 | 193.521 | 122.639 | 1.289.573 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 162.605 | 262.53 2 | 359.53 7 | 155.79 6 | 307.908 | 115.864 | |
| TOTAL RENTA VARIABLE MENSUALES | 162.605 | 262.53 2 | 359.53 7 | 155.79 6 | 307.908 | 115.864 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.130 | 12.502 | 17.977 | 7.419 | 15.395 | 5.267 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.782 | 75.009 | 107.86 1 | 37.094 | 61.582 | 26.333 | 356. 660 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | |
|----------------------------------|---------|-------------|-------------|---------|--|--|
| Comisiones Afil. - Trasp. | 209.855 | 204.49 1 | 164.83 9 | 0 | | |
| Premio AAVV D | 11.286 | 30.240 | 32.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 221.141 | 234.73 1 | 196.83 9 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---|--|--|-----------|
| VALOR DIA TRABAJADO REM VARIABLE | 11.057 | 11.737 | 8.947 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 77.399 | 70.419 | 44.736 | 0 | | | 192.555 |
| TOTAL A DEMANDAR | | | | | | | 1.838.788 |

NOMBRE: NAVARRETE NOVOA, MARCO ALEJANDRO
RUT: 8.362.556-2
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 387.385 | 623.684 | 413.576 | 446.756 | 617.144 | 567.686 | |
| Premio AAVV D | 36.000 | | | | | | |
| Premio | 50.000 | | | 38.400 | | | |
| Prom. Renta Variable. Vacaciones | 389.062 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 862.447 | 623.684 | 413.576 | 485.156 | 617.144 | 567.686 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.069 | 31.184 | 18.799 | 26.953 | 29.388 | 25.804 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 246.413 | 155.921 | 112.793 | 188.672 | 146.939 | 129.020 | 979.758 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 685.725 | 491.157 | 442.207 | 562.909 | 366.678 | 355.400 | |
| TOTAL RENTA VARIABLE MENSUALES | 685.725 | 491.157 | 442.207 | 562.909 | 366.678 | 355.400 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.286 | 23.388 | 22.110 | 26.805 | 18.334 | 16.155 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 205.718 | 140.331 | 132.662 | 134.026 | 73.336 | 80.773 | 766.844 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 535.445 | 226.300 | 525.369 | 624.292 | 313.761 | 712.195 | |
| Prom. Renta Variable. Vacaciones | | 341.465 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 535.445 | 567.765 | 525.369 | 624.292 | 313.761 | 712.195 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.772 | 28.388 | 23.880 | 36.723 | 14.262 | 32.373 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 187.406 | 170.330 | 119.402 | 293.784 | 71.309 | 226.608 | 1.068.839 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|--------|--------|--------|--------|--------|---------|--|
| Comisiones Afil. - Trasp. | 346.3 | 579. | 708. | 351. | 628. | 471.910 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 57 | 187 | 610 | 146 | 745 | 78.837 | |
| TOTAL RENTA VARIABLE MENSUALES | 346.357 | 579.187 | 708.610 | 351.146 | 628.745 | 550.747 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.493 | 27.580 | 33.743 | 16.721 | 31.437 | 25.034 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.973 | 165.482 | 168.717 | 100.327 | 125.749 | 125.170 | 751.418 |
| TOTAL A DEMANDAR | | | | | | | 3.566.859 |

NOMBRE: NUÑEZ CARDENAS, VIVIANA ELENA
RUT: 8.407.236-2
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 13-04-17
LUGAR DE TRABAJO: Osorno

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.149.646 | 1.068.351 | 1.532.421 | 845.403 | 783.334 | 1.224.558 | |
| Premio AAVV D | 350.000 | | | 81.600 | | | |
| Premio AAVV D | | | | 300.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 243.825 | 275.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.549.646 | 1.068.351 | 1.532.421 | 1.470.828 | 1.058.334 | 1.224.558 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 73.793 | 53.418 | 69.656 | 81.713 | 50.397 | 55.662 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 442.756 | 267.088 | 417.933 | 571.989 | 251.984 | 278.309 | 2.230.058 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-----------|-----------|---------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 851.998 | 1.363.578 | 1.008.789 | 764.208 | 1.182.086 | 1.212.055 | |
| Premio AAVV D | | | | | | 119.000 | |
| Prom. Renta Variable. Vacaciones | | | 546.225 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 851.998 | 1.363.578 | 1.555.014 | 764.208 | 1.182.086 | 1.331.055 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.600 | 64.932 | 77.751 | 36.391 | 59.104 | 60.503 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 255.599 | 389.594 | 466.504 | 181.954 | 236.417 | 302.513 | 1.832.581 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------|-----------|---------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 1.010.251 | 760.857 | 1.215.345 | 870.339 | 1.087.539 | 1.155.740 | |
| Premio | | 48.960 | 55.510 | | | | |
| Prom. Renta Variable. Vacaciones | | | 484.341 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.010.251 | 809.817 | 1.755.196 | 870.339 | 1.087.539 | 1.155.740 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.513 | 40.491 | 79.782 | 51.196 | 49.434 | 52.534 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 353.588 | 242.945 | 398.908 | 409.571 | 247.168 | 367.735 | 2.019.916 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 1.055.202 | 747.136 | 999.299 | 661.202 | 647.309 | 838.993 | |
| Comisiones Afil. - Trasp. | | | | | | 20.727 | |
| Prom. Renta Variable. Vacaciones | | | | | 435.310 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.055.202 | 747.136 | 999.299 | 661.202 | 1.082.619 | 859.720 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.248 | 35.578 | 47.586 | 31.486 | 54.131 | 39.078 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 200.991 | 213.467 | 237.928 | 188.915 | 216.524 | 195.391 | 1.253.216 |
| TOTAL A DEMANDAR | | | | | | | 7.335.772 |

NOMBRE: OGUEDA MONTANARES, JULIO CESAR
RUT: 12.477.618-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 341.543 | 364.073 | 275.561 | 228.656 | 542.290 | 293.162 | |
| COMISION REG ADMINISTRATIVA | 76.577 | | | | | | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 588.120 | 364.073 | 275.561 | 228.656 | 542.290 | 293.162 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.006 | 18.204 | 12.526 | 12.703 | 25.823 | 13.326 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 168.034 | 91.018 | 75.153 | 88.922 | 129.117 | 66.628 | 618.872 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|-----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 417.428 | 243.626 | 228.080 | 192.918 | 248.283 | 223.842 | |
| BONO EN FUNCION DE RESULTADOS | | | | | 149.808 | | |
| BONO EN FUNCION DE RESIULT (Sept) | | | | | 37.154 | | |
| Prom. Renta Variable. | | | | 106.311 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 417.428 | 243.626 | 228.080 | 299.229 | 435.245 | 223.842 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 20.871 | 11.601 | 11.404 | 14.249 | 21.762 | 10.175 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.28 | 69.607 | 68.424 | 71.245 | 87.049 | 50.873 | 472.427 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 211.303 | 417.858 | 346.002 | 285.701 | 141.848 | 191.740 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| Premio D | | | 39.900 | | 127.560 | | |
| comisiones reg. Administrativa | | | | 15.811 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 211.303 | 417.858 | 385.902 | 301.512 | 269.408 | 351.740 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.565 | 20.893 | 17.541 | 17.736 | 12.246 | 15.988 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.956 | 125.357 | 87.705 | 141.888 | 61.229 | 111.917 | 602.053 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|-----------|--------|--------|--|--|----------------|
| Comisiones Afil. - Trasp. | 383.306 | 348.079 | | 0 | | | |
| bono por incentivo | 160.000 | | 50.000 | | | | |
| premio D | 259.955 | 877.000 | | | | | |
| premio D | 19.845 | | | | | | |
| spen | | 160.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 823.106 | 1.385.079 | 50.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.196 | 65.956 | 2.381 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 156.782 | 395.737 | 11.905 | 0 | | | 564.424 |

TOTAL A DEMANDAR
2.257.775

NOMBRE: OLIVARES CORTES, JOCELYN ALEJANDRA
RUT: 17.132.648-6
CARGO: Agente De Ventas
FECHA INGRESO: 05-11-18
LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 563.435 | 388.948 | 191.940 | 504.484 | 523.565 | 557.170 |
| Premio AAVV D | 240.000 | 1.000 | 5.000 | 50.000 | 134.400 | 80.000 |
| Premio AAVV D | | | | 5.000 | | |
| Premio | 50.000 | | | 92.160 | | |

| | | | | | | | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|----------|
| Prom. Renta Variable. Vacaciones | 344.037 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.197.472 | 389.948 | 196.940 | 651.644 | 657.965 | 637.170 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.022 | 19.497 | 8.952 | 36.202 | 31.332 | 28.962 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 342.135 | 97.487 | 53.711 | 253.417 | 156.658 | 144.811 | 1.048.20 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 285.799 | 215.214 | 516.465 | 296.015 | 375.795 | 228.015 | |
| Premio AAVV D | 37.200 | | 202.400 | 162.800 | 184.800 | 105.600 | |
| bono spen | | | | | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 322.999 | 215.214 | 718.865 | 458.815 | 720.595 | 333.615 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.150 | 10.248 | 35.943 | 21.848 | 36.030 | 15.164 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 96.900 | 61.490 | 215.660 | 109.242 | 144.119 | 75.822 | 703.231 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|--|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| premio incentivo | 30.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 30.000 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.500 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 10.500 | 0 | | | | | 10.500 |
| TOTAL A DEMANDAR | | | | | | | 1.761.951 |

NOMBRE: OROZCO GODOY, JUAN FERNANDO
RUT: 8.090.066-K
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: QUILLOTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 281.300 | 424.764 | 671.983 | 567.655 | 314.597 | 246.862 | |
| Premio AAVV D | 260.000 | | | 132.300 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 241.552 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 591.300 | 424.764 | 671.983 | 941.507 | 314.597 | 246.862 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.157 | 21.238 | 30.545 | 52.306 | 14.981 | 11.221 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |

| | | | | | | | |
|----------------------------------|---------|-------------|---------|---------|-------------|-------------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 168.943 | 106.191 | 183.268 | 366.142 | 74.904 | 56.105 | 955. 553 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 404.671 | 374.06 6 | 145.071 | 371.050 | 370.36 7 | 486.36 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 404.671 | 374.066 | 145.071 | 371.050 | 370.367 | 486.362 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.234 | 17.813 | 7.254 | 17.669 | 18.518 | 22.107 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.401 | 106.876 | 43.521 | 88.345 | 74.073 | 110.537 | 544. 754 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 366.285 | 182.55 5 | 596.79 2 | 131.31 6 | 401.16 8 | 305.81 6 | |
| TOTAL RENTA VARIABLE MENSUALES | 366.285 | 182.555 | 596.792 | 131.316 | 401.168 | 305.816 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.314 | 9.128 | 27.127 | 7.724 | 18.235 | 13.901 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 128.200 | 54.767 | 135.635 | 61.796 | 91.175 | 97.305 | 568. 876 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-----------------------------|-----------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 237.616 | 370.22 8 | 443.82 3 | 219.64 6 | 452.75 9 | 353.78 5 | |
| Comisiones Afil. - Trasp. | | | | | | 32.456 | |
| Prom. Renta Variable. Vacaciones | | | | | 205.60 6 | | |
| TOTAL RENTA VARIABLE MENSUALES | 237.616 | 370.22 8 | 443.82 3 | 219.64 6 | 658.36 5 | 386.24 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.315 | 17.630 | 21.134 | 10.459 | 32.918 | 17.556 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 45.260 | 105.77 9 | 105.67 2 | 62.756 | 131.67 3 | 87.782 | 538. 923 |
| | | | | | | TOTAL A DEMANDAR | 2.608. 106 |

NOMBRE: ORTIZ ABARCA, MARCIA LORENA
 RUT: 11.554.388-1
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 01-09-14
 LUGAR DE TRABAJO: CASTRO

| | | | | | | |
|----------------------------------|-----------|---------|--------|---------------|---------|---------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
| Comisiones Afil. - Trasp. | 1.181.945 | 930.054 | 0 | 1.141.7 43 | 582.026 | 770.377 |
| Premio AAVV D | 36.000 | | | 5.000 | 166.320 | |
| Premio AAVV D | | | | 166.32 0 | 15.000 | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 349.67 9 | 215.748 | 199.380 |

| | | | | | | | |
|----------------------------------|-----------|---------|----|-----------|---------|---------|------------------|
| TOTAL RENTA VARIABLE MENSUALES | 1.267.945 | 930.054 | 0 | 1.662.742 | 979.094 | 969.757 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 60.378 | 46.503 | 0 | 92.375 | 46.624 | 44.080 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 362.270 | 232.514 | 0 | 646.622 | 233.118 | 220.399 | 1.694.922 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-----------|-----------|---------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 912.157 | 1.258.311 | 1.262.368 | 272.323 | 384.037 | 751.927 | |
| Premio AAVV D | | 96.000 | 60.000 | | | | |
| PREMIO SSW | | | 80.000 | 80.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 480.382 | |
| TOTAL RENTA VARIABLE MENSUALES | 912.157 | 1.354.311 | 1.402.368 | 352.323 | 384.037 | 1.232.309 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.608 | 64.491 | 70.118 | 16.777 | 19.202 | 56.014 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 273.647 | 386.946 | 420.710 | 83.886 | 76.807 | 280.070 | 1.522.068 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-----------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 756.569 | 1.002.685 | 579.954 | 501.657 | 591.197 | 794.081 | |
| Premio AAVV D | | 9.900 | | | | | |
| Premio | | 52.800 | | | | 141.020 | |
| Prom. Renta Variable. Vacaciones | | | | | 292.095 | | |
| TOTAL RENTA VARIABLE MENSUALES | 756.569 | 1.065.385 | 579.954 | 501.657 | 883.292 | 935.101 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.828 | 53.269 | 26.362 | 29.509 | 40.150 | 42.505 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 264.799 | 319.616 | 131.808 | 236.074 | 200.748 | 297.532 | 1.450.577 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 437.271 | 504.931 | 361.327 | 468.674 | 537.791 | 230.305 | |
| Prom. Renta Variable. Vacaciones | | | | | 137.002 | | |
| TOTAL RENTA VARIABLE MENSUALES | 437.271 | 504.931 | 361.327 | 468.674 | 674.793 | 230.305 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.822 | 24.044 | 17.206 | 22.318 | 33.740 | 10.468 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.290 | 144.266 | 86.030 | 133.907 | 134.959 | 52.342 | 634.793 |
| TOTAL A DEMANDAR | | | | | | | 5.302.360 |

NOMBRE: ORTIZ MOSNICH, JOHANA ELIZABETH
RUT: 17.063.247-8
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 397.481 | 324.54 2 | 245.62 8 | 137.21 4 | 159.250 | 288.133 | |
| Premio AAVV D | 260.000 | 3.000 | 15.000 | 10.000 | 20.000 | | |
| Premio AAVV D | 50.000 | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 707.481 | 327.54 2 | 260.62 8 | 197.21 4 | 0 | 288.133 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.690 | 16.377 | 11.847 | 10.956 | 0 | 13.097 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 202.137 | 81.886 | 71.080 | 76.694 | 42.679 | 65.485 | 539.9 61 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 408.192 | 111.84 5 | 226.64 0 | 284.35 9 | 103.726 | 96.341 | |
| TOTAL RENTA VARIABLE MENSUALES | 408.192 | 111.84 5 | 226.64 0 | 284.35 9 | 103.726 | 96.341 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.410 | 5.326 | 11.332 | 13.541 | 5.186 | 4.379 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 122.458 | 31.956 | 67.992 | 67.705 | 20.745 | 21.896 | 332.7 51 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|-------------|-------------|---------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 96.341 | 243.14 9 | 379.71 8 | 88.000 | 71.112 | 57.528 | |
| Premio AAVV D | | | | | 40.304 | 50.400 | |
| Premio AAVV D | | | | | 19.260 | | |
| TOTAL RENTA VARIABLE MENSUALES | 96.341 | 243.14 9 | 379.71 8 | 88.000 | 130.676 | 107.928 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.817 | 12.157 | 17.260 | 5.176 | 5.940 | 4.906 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 33.719 | 72.945 | 86.300 | 41.412 | 29.699 | 34.341 | 298.4 15 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | |
|--------------------------------|---------|-------------|--------|--------|--|--|
| Comisiones Afil. - Trasp. | 164.950 | 162.95 5 | 0 | 0 | | |
| BONO DE INCENTIVO | 160.000 | 272.90 0 | | | | |
| Premio | 99.600 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 424.550 | 435.85 5 | 0 | 0 | | |

| | | | | | | | |
|----------------------------------|--------|---------|----|----|------------------|--|-----------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.217 | 20.755 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.867 | 124.530 | 0 | 0 | | | 205.397 |
| | | | | | TOTAL A DEMANDAR | | 1.376.524 |

NOMBRE: OVIEDO VALENZUELA, OLGA XIMENA
RUT: 11.617.938-5

CARGO: AGENTE DE VENTAS
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: COPIAPO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 492.935 | 550848 | 440.966 | 228.192 | 377.643 | 308.665 | |
| Premio AAVV D | 130.000 | | | 100.000 | 149.760 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 672.935 | 550.848 | 440.966 | 328.192 | 527.403 | 308.665 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.045 | 27.542 | 20.044 | 18.233 | 25.114 | 14.030 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 192.267 | 137.712 | 120.263 | 127.630 | 125.572 | 70.151 | 773.596 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 158.343 | 295.987 | 329.975 | 286.210 | 403.395 | 152.290 | |
| Premio AAVV D | | | | | | 67.200 | |
| TOTAL RENTA VARIABLE MENSUALES | 158.343 | 295.987 | 329.975 | 286.210 | 403.395 | 219.490 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.917 | 14.095 | 16.499 | 13.629 | 20.170 | 9.977 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.503 | 84.568 | 98.993 | 68.145 | 80.679 | 49.884 | 429.771 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|--------|--------|--|
| Comisiones Afil. - Trasp. | 113.678 | 155.506 | 116.569 | 294.257 | 0 | 0 | |
| Premio AAVV D | 40.000 | | | | | | |
| Premio | | 79.800 | 78.750 | 160.000 | 30.000 | | |
| BONO POR INCENTIVO | | 160.000 | 320.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 153.678 | 395.306 | 515.319 | 454.257 | 30.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.684 | 19.765 | 23.424 | 26.721 | 1.364 | 0 | |

| | | | | | | | |
|--------------------------------|--------|---------|---------|---------|-------|-------------------------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 53.787 | 118.592 | 117.118 | 213.768 | 6.818 | 0 | 510.083 |
| | | | | | | TOTAL A DEMANDAR | 1.713.451 |

NOMBRE: OYARZUN OYARZUN MELISSA CASANDRA
 RUT: 16.811.438-9
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 18-06-16
 LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|----------------|------------------|------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 1.226.641 | 794.213 | 837.361 | 1.129.921 | 1.222.690 | 652.527 | |
| Premio AAVV D | 220.000 | | | 336.000 | 262.080 | 198.000 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 375.081 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.496.641 | 794.213 | 837.361 | 1.841.002 | 1.484.770 | 850.527 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 71.269 | 39.711 | 38.062 | 102.278 | 70.703 | 38.660 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 427.612 | 198.553 | 228.371 | 715.945 | 353.517 | 193.302 | 2.117.300 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|------------------|------------------|------------------|----------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 733.551 | 1.060.111 | 1.269.708 | 1.079.597 | 650.687 | 992.437 | |
| Prom. Renta Variable. Vacaciones | | | | | | 884.755 | |
| TOTAL RENTA VARIABLE MENSUALES | 733.551 | 1.060.111 | 1.269.708 | 1.079.597 | 650.687 | 1.877.192 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.678 | 50.481 | 63.485 | 51.409 | 32.534 | 85.327 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 220.065 | 302.889 | 380.912 | 257.047 | 130.137 | 426.635 | 1.717.685 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|------------------|------------------|------------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 1.109.717 | 1.083.519 | 1.186.173 | 800.081 | 795.328 | 853.174 | |
| Premio AAVV D | 159.600 | 25.200 | 110.000 | | | | |
| Premio AAVV D | | 117.600 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.269.317 | 1.226.319 | 1.296.173 | 800.081 | 795.328 | 853.174 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 63.466 | 61.316 | 58.917 | 47.064 | 36.151 | 38.781 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 444.261 | 367.896 | 294.585 | 376.509 | 180.756 | 271.464 | 1.935.471 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------|--------|--------|--------|--------|--------|--------|--|
|---------|--------|--------|--------|--------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 789.564 | 579.213 | 711.745 | 524.702 | 989.521 | 312.863 | |
| Comisiones Afil. - Trasp. | | | | | | 40.640 | |
| COMISIONES REG ADMINISTRATIVAS | 39.361 | | | | | | |
| Premio AAVV D | 12.000 | | | | | | |
| Premio AAVV D | 60.000 | | | | | | |
| Premio AAVV D | 63.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 456.555 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 963.925 | 579.213 | 1.168.300 | 524.702 | 989.521 | 353.503 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.901 | 27.582 | 55.633 | 24.986 | 49.476 | 16.068 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 183.605 | 165.489 | 278.167 | 149.915 | 197.904 | 80.342 | 1.055.422 |
| TOTAL A DEMANDAR | | | | | | | 6.825.877 |

NOMBRE: PALOMERA ORDENES, ANGELES ELBA
RUT: 10.947.845-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 16-08-05
LUGAR DE TRABAJO: VIÑA DEL MAR

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.257.375 | 2.012.880 | 1.484.289 | 2.705.227 | 1.527.198 | 3.564.239 | |
| Premio AAVV D | 100.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.407.375 | 2.012.880 | 1.484.289 | 2.705.227 | 1.527.198 | 3.564.239 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 114.637 | 100.644 | 67.468 | 150.290 | 72.724 | 162.011 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 687.821 | 503.220 | 404.806 | 1.052.033 | 363.619 | 810.054 | 3.821.553 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.884.398 | 2.904.980 | 2.442.548 | 2.190.240 | 2.863.600 | 4.030.529 | |
| Prom. Renta Variable. Vacaciones | | 2.006.371 | | | 875.558 | | |
| Prom. Renta Variable. Vacaciones | | | | | 656.691 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.884.398 | 4.911.351 | 2.442.548 | 2.190.240 | 4.395.849 | 4.030.529 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 94.220 | 233.874 | 122.127 | 104.297 | 219.792 | 183.206 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 565.319 | 1.403.243 | 732.764 | 521.486 | 879.170 | 916.029 | 5.018.012 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 2.775.562 | 3.064.278 | 3.642.027 | 1.944.316 | 3.323.558 | 2.792.448 | |
| Premio AAVV D | | | 51.744 | | 362.080 | | |
| Premio | | | | | 7.500 | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.775.562 | 3.064.278 | 3.693.771 | 1.944.316 | 3.693.138 | 2.792.448 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 138.778 | 153.214 | 167.899 | 114.372 | 167.870 | 126.929 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 971.447 | 919.283 | 839.493 | 914.972 | 839.350 | 888.506 | 5.373.051 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
| Comisiones Afil. - Trasp. | 3.186.979 | 3.447.075 | 3.031.286 | 3.133.815 | 2.341.741 | 2.792.522 | |
| Comisiones Afil. - Trasp. | | | | | | 154.626 | |
| Prom. Renta Variable. Vacaciones | | | | | 134.779 | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.186.979 | 3.447.075 | 3.031.286 | 3.133.815 | 2.476.520 | 2.947.148 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 151.761 | 164.146 | 144.347 | 149.229 | 123.826 | 133.961 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 607.044 | 984.879 | 721.735 | 895.376 | 495.304 | 669.806 | 4.374.143 |
| TOTAL A DEMANDAR | | | | | | | 18.586.759 |

NOMBRE: PALZA MARTINEZ, CRISTIAN MAURICIO
 RUT: 12.209.903-2
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 18-05-15
 LUGAR DE TRABAJO: ARICA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.034.407 | 785.219 | 1.175.114 | 1.426.257 | 1.183.073 | 1.145.477 | |
| Premio AAVV D | 200.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.284.407 | 785.219 | 1.175.114 | 1.426.257 | 1.183.073 | 1.145.477 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 61.162 | 39.261 | 53.414 | 79.237 | 56.337 | 52.067 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 366.973 | 196.305 | 320.486 | 554.656 | 281.684 | 260.336 | 1.980.439 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.085.731 | 1.232.516 | 1.044.140 | 1.080.543 | 1.294.838 | 1.329.310 |
| Prom. Renta Variable. Vacaciones | | | | 883.705 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.085.731 | 1.232.516 | 1.044.140 | 1.964.248 | 1.294.838 | 1.329.310 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| | | 16 | 40 | 48 | 38 | 10 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.287 | 58.691 | 52.207 | 93.536 | 64.742 | 60.423 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 325.719 | 352.147 | 313.242 | 467.678 | 258.968 | 302.116 | 2.019.870 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------|-----------|---------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.163.160 | 518.698 | 1.287.907 | 889.242 | 1.188.283 | 1.259.713 | |
| Premio | | | 30.870 | | 94.550 | 266.000 | |
| Prom. Renta Variable. Vacaciones | | | 503.693 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.163.160 | 518.698 | 1.822.470 | 889.242 | 1.282.833 | 1.525.713 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 58.158 | 25.935 | 82.840 | 52.308 | 58.311 | 69.351 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 407.106 | 155.609 | 414.198 | 418.467 | 291.553 | 485.454 | 2.172.387 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.126.204 | 1.145.142 | 911.475 | 1.386.574 | 1.236.976 | 1.450.796 | |
| Comisiones Afil. - Trasp. | | | | | | 208.702 | |
| Premio | | 171.000 | 401.128 | 232.750 | 448.350 | 271.800 | |
| Prom. Renta Variable. Vacaciones | | | | | | 78.757 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.126.204 | 1.316.142 | 1.312.603 | 1.619.324 | 1.685.326 | 2.010.055 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.629 | 62.673 | 62.505 | 77.111 | 84.266 | 91.366 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 214.515 | 376.041 | 312.525 | 462.664 | 337.065 | 456.831 | 2.159.640 |
| TOTAL A DEMANDAR | | | | | | | 8.332.336 |

NOMBRE: PERALTA HEISSE, SILVANA ALEJANDRA
 RUT: 13.116.682-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 20-04-15
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------------|---------|---------|
| Comisiones Afil. - Trasp. | 608.626 | 454.267 | 475.179 | 458.460 46 | 241.9 | 458.460 |
| Premio AAVV D | 240.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 898.626 | 454.267 | 475.179 | 458.460 | 241.946 | 458.460 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|---------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 42.792 | 22.71 3 | 21.59 9 | 25.47 0 | 11.521 | 20.83 9 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 256.750 | 113.5 67 | 129.5 94 | 178.2 90 | 57.606 | 104.1 95 | 840.0 03 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------------------|-------------|-------------|-------------|--------------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 432.699 403.312 | | 223.7 18 | 214.3 12 | 327.055 131.620 | | |
| Prom. Renta Variable. Vacaciones | | | | | 185.437 | 16.20 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 432.699 | 403.3 12 | 223.7 18 | 214.3 12 | 512.492 | 147.8 21 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.635 | 19.20 5 | 11.18 6 | 10.20 5 | 25.625 | 6.719 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 129.8 10 | 115.2 32 | 67.1 15 | 51.0 27 | 102.4 98 | 33.5 96 | 499.2 78 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 159.208 | 473.3 00 | 509.2 27 | 461.1 90 | 73.100 | 143.467 | |
| Premio D | | 14.40 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 159.208 | 487.7 00 | 509.2 27 | 461.1 90 | 73.100 | 143.4 67 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.960 | 24.38 5 | 23.14 7 | 27.12 9 | 3.323 | 6.521 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 55.723 | 146.3 10 | 115.7 33 | 217.0 31 | 16.614 | 45.64 9 | 597.0 59 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 513.565 | 346.5 42 | 378.4 57 | 427.7 63 | 338.227 | 197.4 91 | |
| Comisiones Afil. - Trasp. | | | | | | 181.0 78 | |
| Premio D | | | | | 71.280 | | |
| Prom. Renta Variable. Vacaciones | | | | | 206.143 | | |
| TOTAL RENTA VARIABLE MENSUALES | 513.565 | 346.5 42 | 378.4 57 | 427.7 63 | 615.650 | 378.5 69 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.455 | 16.50 2 | 18.02 2 | 20.37 0 | 30.783 | 17.20 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 97.822 | 99.01 2 | 90.10 9 | 122.2 18 | 123.130 | 86.03 8 | 618.3 29 |

| | | | | | | | |
|--|--|--|--|--|-----------------------------|--|-----------------------|
| | | | | | TOTAL A DEMANDAR | | 2.554.6 69 |
|--|--|--|--|--|-----------------------------|--|-----------------------|

NOMBRE: PEREZ MELLA, LUIS ALBERTO
RUT: 9-881.289-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 18-08-16
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 445.763 | 474.783 | 266.157 | 474.14969 | 407.8 | 150.370 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 615.763 | 474.783 | 266.157 | 474.149 | 407.869 | 150.370 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.322 | 23.739 | 12.098 | 26.342 | 19.422 | 6.835 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 175.932 | 118.696 | 72.588 | 184.391 | 97.112 | 34.175 | 682.894 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 229.375 | 155.891 | 586.926 | 209.208 | 257.793 | 456.063 | |
| Prom. Renta Variable. Vacaciones | | | | | 213.676 | | |
| TOTAL RENTA VARIABLE MENSUALES | 229.375 | 155.891 | 586.926 | 209.208 | 471.469 | 456.063 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.469 | 7.423 | 29.346 | 9.962 | 23.573 | 20.730 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 68.813 | 44.540 | 176.078 | 49.811 | 94.294 | 103.651 | 537.186 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 461.015 | 456.554 | 787.260 | 481.949 | 468.895 | 460.904 | |
| TOTAL RENTA VARIABLE MENSUALES | 461.015 | 456.554 | 787.260 | 481.949 | 468.895 | 460.904 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.051 | 22.828 | 35.785 | 28.350 | 21.313 | 20.950 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 161.355 | 136.966 | 178.923 | 226.800 | 106.567 | 146.651 | 957.262 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------|--------|--------|--------|--------|--------|--------|--|
|---------|--------|--------|--------|--------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------------------|-------------|---------------|
| Comisiones Afil. - Trasp. | 615.487 | 784.4 47 | 406.9 11 | 203.6 86 | 455.273 | 720.8 95 | |
| Comisiones Afil. - Trasp. | | | | | | 14.74 8 | |
| Premio | | | 105.8 40 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 615.487 | 784.4 47 | 512.7 51 | 203.6 86 | 455.273 | 735.6 43 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.309 | 37.35 5 | 24.41 7 | 9.699 | 22.764 | 33.43 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.236 | 224.1 28 | 122.0 84 | 58.19 6 | 91.055 | 167.1 92 | 779.8 89 |
| | | | | | TOTAL A DEMANDAR | | 2.957.2 32 |

NOMBRE: PEREZ MIRANDA, OLGA YANETT
RUT: 13.642.934-5
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 04-05-15
LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.574.022 | 1.118.6 25 | 862.811 | 935.790 | 1.140.6 26 | 765.792 | |
| Premio AAVV D | 110.000 | 80.080 | 72.800 | 30.000 | 166.320 | | |
| Premio AAVV D | 50.000 | 2.000 | | 105.840 | 10.000 | | |
| | | | | 50.000 | | | |
| Prom. Renta Variable. Vacaciones | | | 182.238 | | | 252.710 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.734.022 | 1.200.7 05 | 1.117.8 49 | 1.121.6 30 | 1.316.9 46 | 1.018.5 02 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 82.572 | 60.035 | 50.811 | 62.313 | 62.712 | 46.296 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 495.435 | 300.176 | 304.868 | 436.189 | 313.559 | 231.478 | 2.081.7 05 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------------|---------------|---------|---------------|---------------|
| Comisiones Afil. - Trasp. | 841.705 | 838.872 | 1.016.7 72 | 1.089.5 53 | 791.724 | 1.106.9 03 | |
| Premio AAVV D | | | 60.000 | 60.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 953.353 | |
| TOTAL RENTA VARIABLE MENSUALES | 841.705 | 838.872 | 1.076.7 72 | 1.149.5 53 | 791.724 | 2.060.2 56 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.085 | 39.946 | 53.839 | 54.741 | 39.586 | 93.648 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 252.512 | 239.678 | 323.032 | 273.703 | 158.345 | 468.240 | 1.715.5 09 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------|--------|--------|--------|---------|--------|--------|--|
|---------|--------|--------|--------|---------|--------|--------|--|

| | | | | | | | |
|----------------------------------|-----------|---------|-----------|---------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.353.678 | 761.634 | 1.040.519 | 776.794 | 1.101.496 | 1.231.534 | |
| Premio AAVV D | | | | | | | |
| Premio | | 99.840 | 176.400 | | | 243.040 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.353.678 | 861.474 | 1.216.919 | 776.794 | 1.101.496 | 1.474.574 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 67.684 | 43.074 | 55.315 | 45.694 | 50.068 | 67.026 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 473.787 | 258.442 | 276.573 | 365.550 | 250.340 | 469.183 | 2.093.875 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------|-----------|---------|-----------|------------------|------------------|
| Comisiones Afil. - Trasp. | 897.090 | 663.755 | 1.030.144 | 274.804 | 708.416 | 788.360 | |
| PREMIO D | 111.930 | | | | | | |
| Premio | 21.320 | | 78.948 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 361.831 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.030.340 | 663.755 | 1.109.092 | 274.804 | 1.070.247 | 788.360 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.064 | 31.607 | 52.814 | 13.086 | 53.512 | 35.835 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 196.255 | 189.644 | 264.070 | 78.515 | 214.049 | 179.173 | 1.121.707 |
| TOTAL A DEMANDAR | | | | | | 7.012.795 | |

NOMBRE: Perez Navarro Norma Elena
RUT: 9.352.404-7
CARGO: Agente de Ventas
FECHA INGRESO: 03-06-17
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|----------------|-----------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 725.093 688 | 1.145.407 | 711. | 816.423 | 741.405 | 723.180 | |
| Comisiones Reg Administrativa | | | | | | 91.798 | |
| Premio AAVV D | 110.000 | | | | | | |
| Premio AAVV D | 300.000 | | | 180.480 | 166.320 | | |
| Premio | 50.000 | | | | 15.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.185.093 | 1.145.407 | 711.688 | 996.903 | 922.725 | 814.978 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 56.433 | 57.270 | 32.349 | 55.384 | 43.939 | 37.044 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 338.598 | 286.352 | 194.097 | 387.685 | 219.696 | 185.222 | 1.611.650 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 940.909 | 604.756 | 432.155 | 982.815 | 583.103 | 788.020 | |
| Comisiones Reg Administrativa | | | 12.147 | | | | |
| Premio AAVV D | 150.000 | | | | 100.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.090.909 | 604.756 | 444.302 | 982.815 | 683.103 | 788.020 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.545 | 28.798 | 22.215 | 46.801 | 34.155 | 35.819 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 327.273 | 172.787 | 133.291 | 234.004 | 136.621 | 179.095 | 1.183.070 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|------------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 393.581 | 889.953 | 979.187 | 613.323 | 599.639 | 918.270 | |
| Comisiones Reg Administrativa | 47.544 | | | | | | |
| Premio AAVV D | | 70.400 | 171.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 441.125 | 960.353 | 1.150.187 | 613.323 | 599.639 | 918.270 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.056 | 48.018 | 52.281 | 36.078 | 27.256 | 41.740 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 154.394 | 288.106 | 261.406 | 288.623 | 136.282 | 292.177 | 1.420.987 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 925.673 | 670.450 | 777.084 | 241.120 | 672.381 | 356.441 | |
| Prom. Renta Variable. Vacaciones | 150.103 | | | | 265.406 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.075.776 | 670.450 | 777.084 | 241.120 | 937.787 | 356.441 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.227 | 31.926 | 37.004 | 11.482 | 46.889 | 16.202 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 204.910 | 191.557 | 185.020 | 68.891 | 187.557 | 81.009 | 918.945 |
| TOTAL A DEMANDAR | | | | | | | 5.134.652 |

NOMBRE: PILICHEN GUTIERREZ, BLANCA PAOLA
 RUT: 12.268.166-1
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-12-14
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 570.968 | 546.755 | 486.658 | 292.91770 | 343.8 | 347.855 |
| Premio AAVV D | 120.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 740.968 | 546.755 | 486.658 | 292.917 | 343.870 | 347.855 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|--------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.284 | 27.338 | 22.121 | 16.273 | 16.375 | 15.812 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 211.705 | 136.689 | 132.725 | 113.912 | 81.874 | 79.058 | 755.963 |

| | | | | | | | |
|----------------------------------|--------------------|---------|---------|---------|---------|---------|---------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 654.148 440.668 | | 297.946 | 235.823 | 245.449 | 175.789 | |
| TOTAL RENTA VARIABLE MENSUALES | 654.148 | 440.668 | 297.946 | 235.823 | 245.449 | 175.789 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.707 | 20.984 | 14.897 | 11.230 | 12.272 | 7.990 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 196.244 | 125.905 | 89.384 | 56.148 | 49.090 | 39.952 | 556.724 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 374.193 | 472.953 | 379.956 | 316.409 | 148.816 | 441.567 | |
| TOTAL RENTA VARIABLE MENSUALES | 374.193 | 472.953 | 379.956 | 316.409 | 148.816 | 441.567 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.710 | 23.648 | 17.271 | 18.612 | 6.764 | 20.071 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 130.968 | 141.886 | 86.354 | 148.898 | 33.822 | 140.499 | 682.426 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|------------------|---------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 316.012 | 628.990 | 605.709 | 108.738 | 374.644 | 237.035 | |
| TOTAL RENTA VARIABLE MENSUALES | 316.012 | 628.990 | 605.709 | 108.738 | 374.644 | 237.035 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.048 | 29.952 | 28.843 | 5.178 | 18.732 | 10.774 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 60.193 | 179.711 | 144.216 | 31.068 | 74.929 | 53.872 | 543.989 |
| | | | | | TOTAL A DEMANDAR | | 2.539.101 |

NOMBRE: Pino Miranda Elcira de las Mercedes
RUT: 8.495.066-1

CARGO: Agente de Ventas
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 1.202.568 | 1.196.619 | 1.840.124 | 1.163.183 | 968.522 | 746.290 | |
| Premio AAVV D | 220.000 | | | 295.680 | 288.000 | | |
| Premio | 50.000 | | | 15.000 | 25.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.472.568 | 1.196.619 | 1.840.124 | 1.473.863 | 1.281.522 | 746.290 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 70.122 | 59.831 | 83.642 | 81.881 | 61.025 | 33.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 420.734 | 299.155 | 501.852 | 573.169 | 305.124 | 169.611 | 2.269.645 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.267.317 | 1.123.141 | 1.116.747 | 1.196.788 | 984.571 | 714.747 | |
| Premio AAVV D | 112.500 | 112.500 | 211.200 | | 120.000 | 400.400 | |
| Premio | | | 264.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 533.099 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.379.817 | 1.235.641 | 1.591.947 | 1.196.788 | 1.637.670 | 1.115.147 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.991 | 58.840 | 79.597 | 56.990 | 81.884 | 50.689 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 413.945 | 353.040 | 477.584 | 284.950 | 327.534 | 253.443 | 2.110.496 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|--------|-----------|-----------|
| Comisiones Afil. - Trasp. | 718.139 | 783.491 | 673.279 | 583.429 | 0 | 0 | |
| Premio AAVV D | 354.288 | 456.000 | 536.750 | 452.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.072.427 | 1.239.491 | 1.210.029 | 1.035.429 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.621 | 61.975 | 55.001 | 60.908 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 375.349 | 371.847 | 275.007 | 487.261 | 0 | 0 | 1.509.464 |
| TOTAL A DEMANDAR | | | | | | 5.889.605 | |

NOMBRE: Pizarro Jorquera Mauricio Enrique
 RUT: 11.267.482-9;
 CARGO: Agente de Ventas
 FECHA INGRESO: 19-04-2006
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|-----------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 617.135 | 869.034 | 806.001 | 913.924 | 696.703 | 1.015.132 |
| Premio AAVV D | 2.762.075 | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------|---------|-----------|---------|-----------|-----------|
| Prom. Renta Variable. Vacaciones | | | | 1.104.830 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.379.210 | 869.034 | 806.001 | 2.018.754 | 696.703 | 1.015.132 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 160.915 | 43.452 | 36.636 | 112.153 | 33.176 | 46.142 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 965.489 | 217.259 | 219.818 | 785.071 | 165.882 | 230.712 | 2.584.230 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-----------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 657.934 | 1.227.137 | 645.626 | 586.827 | 644.847 | 1.204.001 | |
| TOTAL RENTA VARIABLE MENSUALES | 657.934 | 1.227.137 | 645.626 | 586.827 | 644.847 | 1.204.001 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.897 | 58.435 | 32.281 | 27.944 | 32.242 | 54.727 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 197.380 | 350.611 | 193.688 | 139.721 | 128.969 | 273.637 | 1.284.005 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.298.632 | 725.366 | 439.594 | 1.194.244 | 1.186.102 | 1.279.878 | |
| Premio AAVV D | | | 708.601 | | | | |
| Prom. Renta Variable. Vacaciones | 506.143 | | | | | | |
| Prom. Renta Variable. Vacaciones | 2.125.802 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.930.577 | 725.366 | 1.148.195 | 1.194.244 | 1.186.102 | 1.279.878 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 196.529 | 36.268 | 52.191 | 70.250 | 53.914 | 58.176 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.375.702 | 217.610 | 260.953 | 561.997 | 269.569 | 407.234 | 3.093.065 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 601.171 | 595.877 | 691.174 | 959.412 | 1.160.363 | 79.195 | |
| Comisiones Afil. - Trasp. | | | | | | 690.108 | |
| TOTAL RENTA VARIABLE MENSUALES | 601.171 | 595.877 | 691.174 | 959.412 | 1.160.363 | 769.303 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.627 | 28.375 | 32.913 | 45.686 | 58.018 | 34.968 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 114.509 | 170.251 | 164.565 | 274.118 | 232.073 | 174.842 | 1.130.356 |
| TOTAL A DEMANDAR | | | | | | | 8.091.657 |

CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 10-07-17
LUGAR DE TRABAJO: Antofagasta

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 305.378 | 79.967 | 93.866 | 124.92 3 | 105.878 | 160.148 | |
| Premio AAVV D | | 2.000 | | 100.00 0 | | 5.000 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 355.378 | 81.967 | 93.866 | 224.92 3 | 105.878 | 165.148 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.923 | 4.098 | 4.267 | 12.496 | 5.042 | 7.507 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 101.537 | 20.492 | 25.600 | 87.470 | 25.209 | 37.534 | 297.8 41 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|-------------|--------|--------|---------|---------------------|
| Comisiones Afil. - Trasp. | 19.391 | 100.07 3 | 102.38 7 | 58.960 | 97.808 | 109.452 | |
| Prom. Renta Variable. Vacaciones | | 110.97 2 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 19.391 | 211.04 5 | 102.38 7 | 58.960 | 97.808 | 109.452 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 970 | 10.050 | 5.119 | 2.808 | 4.890 | 4.975 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 5.817 | 60.299 | 30.716 | 14.038 | 19.562 | 24.875 | 155.3 07 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|--------|-------------|--------|--------|---------------------|
| Comisiones Afil. - Trasp. | 183.403 | 227.28 7 | 80.532 | 217.84 0 | 15.920 | 44.436 | |
| TOTAL RENTA VARIABLE MENSUALES | 183.403 | 227.28 7 | 80.532 | 217.84 0 | 15.920 | 44.436 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.170 | 11.364 | 3.661 | 12.814 | 724 | 2.020 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.191 | 68.186 | 18.303 | 102.51 3 | 3.618 | 14.139 | 270.9 50 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|-------------------|--------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 16.326 | 11.287 250.540 | 80.589 | | 100.000 | 100.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 16.326 | 11.287 | 80.589 | 250.54 0 | 100.000 | 100.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 777 | 537 | 3.838 | 11.930 | 5.000 | 4.545 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 3.110 | 3.225 | 19.188 | 71.583 | 20.000 | 22.727 | 139.83 3 |

| | | | | | | | | |
|--|--|--|--|--|--|--|-----------------------------|---------------------|
| | | | | | | | TOTAL A DEMANDAR | 863.93 0 |
|--|--|--|--|--|--|--|-----------------------------|---------------------|

NOMBRE: PONCE ROJAS ERICA PILAR
RUT: 11.515.058-8
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 20-08-12
LUGAR DE TRABAJO: QUILLOTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 157.614 | 275.476 | 593.654 | 388399 | 562.497 | 518.023 | |
| TOTAL RENTA VARIABLE MENSUALES | 157.614 | 275.476 | 593.654 | 388.39 9 | 562.497 | 518.023 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.505 | 13.774 | 26.984 | 21.578 | 26.786 | 23.547 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 45.033 | 68.869 | 161.906 | 151.04 4 | 133.928 | 117.733 | 678.5 12 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Comisiones Afil. - Trasp. | 633.213 | 0 | 316.225 | 1.149.5 43 | 1.713.5 94 | 1.310.2 27 | |
| Premio AAVV D | | | | 100.00 0 | 120.000 | | |
| Prom. Renta Variable. Vacaciones | | | | 992.31 3 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 633.213 | 0 | 316.225 | 2.241.8 56 | 1.833.5 94 | 1.310.2 27 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.661 | 0 | 15.811 | 106.75 5 | 91.680 | 59.556 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 189.964 | 0 | 94.868 | 533.77 5 | 366.719 | 297.779 | 1.483.1 04 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|-----------------------|----------------|----------------|-----------------------|
| Comisiones Afil. - Trasp. | 577.351 | 658.316 | 785.331 | 1.098.1 26 | 805.852 | 507.490 | |
| COMISION REG ADMINISTRATIVA | | 38.033 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 421.514 | |
| TOTAL RENTA VARIABLE MENSUALES | 577.351 | 696.349 | 785.331 | 1.098.1 26 | 805.852 | 929.004 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.868 | 34.817 | 35.697 | 64.596 | 36.630 | 42.227 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 202.073 | 208.905 | 178.484 | 516.76 5 | 183.148 | 295.592 | 1.584.9 67 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|-----------------------|---------------------|----------------|----------------|--|
| Comisiones Afil. - Trasp. | 419.576 | 466.667 | 1.010.5 80 | 295.99 1 | 538.648 | 442.322 | |
| Comisiones Afil. - Trasp. | | | | | | 147.331 | |
| TOTAL RENTA VARIABLE MENSUALES | 419.576 | 466.667 | 1.010.5 80 | 295.99 1 | 538.648 | 589.653 | |

| | | | | | | | |
|----------------------------------|--------|---------|---------|--------|------------------|-----------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.980 | 22.222 | 48.123 | 14.095 | 26.932 | 26.802 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.919 | 133.333 | 240.614 | 84.569 | 107.730 | 134.012 | 780.177 |
| | | | | | TOTAL A DEMANDAR | 4.526.761 | |

NOMBRE: PROVOSTE YAÑEZ, PATRICIA DE LOURDES
RUT: 9.823.207-9

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 344.872 | 410.129 | 241.200 | 341.389 | 423.529 | 274.984 | |
| Premio AAVV D | 120.000 | | | 50.000 | | 91.520 | |
| Premio AAVV D | | | | | | 8.320 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 142.532 | | |
| TOTAL RENTA VARIABLE MENSUALES | 514.872 | 410.129 | 241.200 | 391.389 | 566.061 | 374.824 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.518 | 20.506 | 10.964 | 21.744 | 26.955 | 17.037 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 147.106 | 102.532 | 65.782 | 152.207 | 134.776 | 85.187 | 687.591 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 405.868 | 135.584 | 196.500 | 124.03 1 | 91.549 | 321.761 | |
| Premio AAVV D | | | 72.000 | 36.000 | | 96.000 | |
| bono spen | | | | 160.00 0 | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 405.868 | 135.584 | 268.500 | 320.03 1 | 251.549 | 577.761 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.293 | 6.456 | 13.425 | 15.240 | 12.577 | 26.262 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.760 | 38.738 | 80.550 | 76.198 | 50.310 | 131.309 | 498.8 66 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|---------|--|---------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | TOTAL A | | 1.186.4 |

| | |
|----------|----|
| DEMANDAR | 57 |
|----------|----|

NOMBRE: PUELLES CORDERO, MARCO ANTONIO
RUT: 13.229.022-9
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------------------|---------|---------|
| Comisiones Afil. - Trasp. | 376.421 | 250.886 | 329.729 | 78.897 | 144.561 253.854 | | |
| Premio AAVV D | 260.000 | 2.000 | 5.000 | 25.000 | 24.000 | 144.000 | |
| Premio AAVV D | | | | 50.000 | 5.000 | | |
| PREMIO SPEN | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 636.421 | 252.886 | 334.729 | 153.897 | 173.561 | 557.854 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.306 | 12.644 | 15.215 | 8.550 | 8.265 | 25.357 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 181.835 | 63.222 | 91.290 | 59.849 | 41.324 | 126.785 | 564.304 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|---------|--------|--------|--|---------|---------|
| Comisiones Afil. - Trasp. | 137.479 | 259.979 | | 0 | | | |
| BONO SPEN | 160.000 | | 50.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 297.479 | 259.979 | 50.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.874 | 12.380 | 2.500 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.244 | 74.280 | 15.000 | 0 | | | 178.523 |
| TOTAL A DEMANDAR | | | | | | 742.827 | |

NOMBRE: QUEIPUL MANSILLA EDECIA CORINA
RUT: 13.001.767-3
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 25-01-10
LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------|
| Comisiones Afil. - Trasp. | 2.909.135 | 3.909.857 | 3.162.968 | 4.557.963 | 1.953.879 | 3.024.467 | |
| Premio AAVV D | 315.000 | | 607.807 | 532.224 | 483.840 | | |
| Premio AAVV D | 420.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.694.135 | 3.909.857 | 3.770.775 | 5.090.187 | 2.437.719 | 3.024.467 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 175.911 | 195.493 | 171.399 | 282.788 | 116.082 | 137.476 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.055.467 | 977.464 | 1.028.3 | 1.979.5 | 580.409 | 687.379 | 6.308.6 |

| | | | | | | | |
|--|--|--|----|----|--|--|----|
| | | | 93 | 17 | | | 30 |
|--|--|--|----|----|--|--|----|

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.922.139 | 3.890.953 | 4.236.002 | 2.122.424 | 3.138.126 | 4.311.633 | |
| Prom. Renta Variable. Vacaciones | | | | | 3.665.325 | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.922.139 | 3.890.953 | 4.236.002 | 2.122.424 | 6.803.451 | 4.311.633 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 146.107 | 185.283 | 211.800 | 101.068 | 340.173 | 195.983 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 876.642 | 1.111.701 | 1.270.801 | 505.339 | 1.360.690 | 979.917 | 6.105.089 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 3.629.280 | 3.763.687 | 3.896.596 | 3.535.496 | 3.140.225 | 3.881.388 | |
| Premio AAVV D | 715.008 | 873.600 | 752.640 | 327.600 | 1.183.600 | 896.000 | |
| Premio AAVV D | | | | | | | |
| Premio | | | | | 14.000 | 10.500 | |
| TOTAL RENTA VARIABLE MENSUALES | 4.344.288 | 4.637.287 | 4.649.236 | 3.863.096 | 4.337.825 | 4.787.888 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 217.214 | 231.864 | 211.329 | 227.241 | 197.174 | 217.631 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.520.501 | 1.391.186 | 1.056.645 | 1.817.928 | 985.869 | 1.523.419 | 8.295.547 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|
| Comisiones Afil. - Trasp. | 3.868.198 | 3.803.659 | 3.361.443 | 2.486.316 | 3.231.963 | 3.290.375 | |
| Comisiones Afil. - Trasp. | | | | | | 94.546 | |
| Premio AAVV D | 195.840 | 1.085.600 | 1.286.480 | 248.240 | 607.200 | 578.480 | |
| Premio AAVV D | 601.600 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 2.614.554 | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.665.638 | 4.889.259 | 4.647.923 | 2.734.556 | 6.453.717 | 3.963.401 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 222.173 | 232.822 | 221.330 | 130.217 | 322.686 | 180.155 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 888.693 | 1.396.931 | 1.106.648 | 781.302 | 1.290.743 | 900.773 | 6.365.090 |
| TOTAL A DEMANDAR | | | | | | ##### ## | |

NOMBRE: Quinones Valdebenito Elizardo Javier

RUT: 10.546971-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 03-05-18
 LUGAR DE TRABAJO: CONCEPCION

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 494.156 | 404.97 1 | 124.8 73 | 101.1 33 | 188.780 | 158.5 42 | |
| Premio AAVV D | 420.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 964.156 | 404.97 1 | 124.8 73 | 101.1 33 | 188.780 | 158.5 42 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.912 | 20.249 | 5.676 | 5.619 | 8.990 | 7.206 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 275.473 | 101.24 3 | 34.05 6 | 39.33 0 | 44.948 | 36.03 2 | 531.0 82 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 140.814 | 112.96 7 | 138.3 92 | 341.3 19 | 228.117 | 205.0 56 | |
| TOTAL RENTA VARIABLE MENSUALES | 140.814 | 112.96 7 | 138.3 92 | 341.3 19 | 228.117 | 205.0 56 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.041 | 5.379 | 6.920 | 16.25 3 | 11.406 | 9.321 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 42.244 | 32.276 | 41.51 8 | 81.26 6 | 45.623 | 46.60 4 | 289.5 32 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 382.725 | 618.93 8 | 724.1 49 | 531.5 91 | 203.968 | 314.4 68 | |
| Premio AAVV D | 120.000 | | 78.62 4 | 77.76 0 | 126.540 | 395.4 50 | |
| TOTAL RENTA VARIABLE MENSUALES | 502.725 | 618.93 8 | 802.7 73 | 609.3 51 | 330.508 | 709.9 18 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.136 | 30.947 | 36.49 0 | 35.84 4 | 15.023 | 32.26 9 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 175.954 | 185.68 1 | 182.4 48 | 286.7 53 | 75.115 | 225.8 83 | 1.131.8 35 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|-------------|--------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | 618.562 | 421.98 2 | 0 | 0 | | | |
| Premio AAVV D | 8.820 | 928.00 0 | | | | | |
| Premio | 370.580 | | | | | | |

| | | | | | | | |
|----------------------------------|---------|-----------|----|----|------------------|----|-----------|
| TOTAL RENTA VARIABLE MENSUALES | 997.962 | 1.349.982 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 47.522 | 64.285 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 190.088 | 385.709 | 0 | 0 | 0 | 0 | 575.797 |
| | | | | | TOTAL A DEMANDAR | | 2.528.246 |

NOMBRE: Quintanilla Fuentealba Rolando Manuel
 RUT: 6.491.247-k
 CARGO: Agente de Ventas
 FECHA INGRESO: 18-12-2014
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.358.547 | 1.143.385 | 1.440.136 | 1.326.456 | 1.351.238 | 1.584.328 | |
| Premio AAVV D | 110.000 | | | 124.800 | 94.500 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.518.547 | 1.143.385 | 1.440.136 | 1.451.256 | 1.445.738 | 1.584.328 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 72.312 | 57.169 | 65.461 | 80.625 | 68.845 | 72.015 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 433.871 | 285.846 | 392.764 | 564.377 | 344.223 | 360.075 | 2.381.156 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.458.612 | 1.690.321 | 2.016.461 | 1.594.446 | 1.745.984 | 1.566.913 | |
| Premio AAVV D | | | | | | 217.360 | |
| Prom. Renta Variable. Vacaciones | | | | | | 813.937 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.458.612 | 1.690.321 | 2.016.461 | 1.594.446 | 1.745.984 | 2.598.210 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 72.931 | 80.491 | 100.823 | 75.926 | 87.299 | 118.100 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 437.584 | 482.949 | 604.938 | 379.630 | 349.197 | 590.502 | 2.844.800 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 1.647.621 | 2.067.950 | 1.110.239 | 1.806.711 | 1.426.784 | 1.964.804 | |
| Premio AAVV D | 97.280 | 258.400 | 50.960 | 75.600 | 118.080 | | |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| TOTAL RENTA VARIABLE MENSUALES | 1.744.901 | 2.326.350 | 1.161.199 | 1.882.311 | 1.544.864 | 1.964.804 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 87.245 | 116.318 | 52.782 | 110.724 | 70.221 | 89.309 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 610.715 | 697.905 | 263.909 | 885.793 | 351.105 | 625.165 | 3.434.593 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|------------------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.449.007 | 1.240.761 | 1.575.157 | 1.318.320 | 1.715.511 | 1.329.944 | |
| Comisiones Afil. - Trasp. | | | | | | 276.917 | |
| Premio AAVV D | 43.000 | 680.000 | 114.400 | 933.485 | 562.275 | 98.000 | |
| Premio AAVV D | 551.750 | | | | | | |
| Premio | 68.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 916.077 | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.111.757 | 1.920.761 | 1.689.557 | 2.251.805 | 3.193.863 | 1.704.861 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 148.179 | 91.465 | 80.455 | 107.229 | 159.693 | 77.494 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 592.716 | 548.789 | 402.275 | 643.373 | 638.773 | 387.468 | 3.213.394 |
| | | | | | TOTAL A DEMANDAR | | ##### |

NOMBRE: QUINTEROS NEIRA, LORETO NORMA
RUT: 14.289.188-3
CARGO: AGENTE DE VENTA (A.D)
FECHA INGRESO: 20-08-12
LUGAR DE TRABAJO: LINARES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 491.602 | 372.613 | 662.514 | 518.132 | 500.000 | 698.374 | |
| comisiones reg administrativa | | | | 251.412 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 491.602 | 372.613 | 662.514 | 769.544 | 500.000 | 698.374 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.410 | 18.631 | 30.114 | 42.752 | 23.810 | 31.744 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 140.458 | 93.153 | 180.686 | 299.267 | 119.048 | 158.721 | 991.333 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 416.232 | 759.304 | 633.570 | 288.680 | 735.856 | 469.616 | |
| Prom. Renta Variable. Vacaciones | | | | | | 648.074 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|------------------|
| TOTAL RENTA VARIABLE MENSUALES | 416.232 | 759.304 | 633.570 | 288.680 | 735.856 | 1.117.690 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.812 | 36.157 | 31.679 | 13.747 | 36.793 | 50.804 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 124.870 | 216.944 | 190.071 | 68.733 | 147.171 | 254.020 | 1.001.810 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 714.177 | 630.050 | 905.809 | 894.419 | 328.105 | 748.750 | |
| TOTAL RENTA VARIABLE MENSUALES | 714.177 | 630.050 | 905.809 | 894.419 | 328.105 | 748.750 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.709 | 31.503 | 41.173 | 52.613 | 14.914 | 34.034 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 249.962 | 189.015 | 205.866 | 420.903 | 74.569 | 238.239 | 1.378.554 |

| | | | | | | | |
|----------------------------------|---------|-----------|---------|---------|---------|-------------------------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 605.828 | 1.167.698 | 821.087 | 270.520 | 455.006 | 465.335 | |
| Comisiones Afil. - Trasp. | | | | | | 76.780 | |
| Prom. Renta Variable. Vacaciones | | | | | | 574.272 | |
| TOTAL RENTA VARIABLE MENSUALES | 605.828 | 1.167.698 | 821.087 | 270.520 | 455.006 | 1.116.387 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.849 | 55.605 | 39.099 | 12.882 | 22.750 | 50.745 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 115.396 | 333.628 | 195.497 | 77.291 | 91.001 | 253.724 | 1.066.538 |
| | | | | | | TOTAL A DEMANDAR | 4.438.234 |

NOMBRE: RAMIREZ TRONCOSO, ELIECER NERI
 RUT: 14.399.446-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 10-07-
 17LUGAR DE TRABAJO:
 TALCA

| | | | | | | | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|----------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 658.047 | 261.462 | 382.981 | 245.120 | 293.642 | 194.822 | |
| Premio AAVV D | 420.000 | | | | | | |
| Premio | 50.000 | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.128.047 | 261.462 | 382.981 | 295.120 | 293.642 | 194.822 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.717 | 13.073 | 17.408 | 16.396 | 13.983 | 8.856 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 322.299 | 65.366 | 104.449 | 114.769 | 69.915 | 44.278 | 721.075 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 196.815 | 295.654 | 542.197 | 278.186 | 226.216 | 247.621 | |
| TOTAL RENTA VARIABLE MENSUALES | 196.815 | 295.654 | 542.197 | 278.186 | 226.216 | 247.621 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.841 | 14.079 | 27.110 | 13.247 | 11.311 | 11.256 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.045 | 84.473 | 162.659 | 66.235 | 45.243 | 56.278 | 473.932 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 118.170 | 589.895 | 347.589 | 208.374 | 143.987 | 194.067 |
| TOTAL RENTA VARIABLE MENSUALES | 118.170 | 589.895 | 347.589 | 208.374 | 143.987 | 194.067 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 5.909 | 29.495 | 15.800 | 12.257 | 6.545 | 8.821 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |

| TOTAL MENSUAL SEMANA CORRIDA | 41.360 | 176.969 | 78.998 | 98.058 | 32.724 | 61.749 | 489.857 |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 299.466 | 267.089 | 326.234 | 288.834 | 534.455 | 112.615 | |
| Prom. Renta Variable. Vacaciones | | 166.383 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 299.466 | 433.472 | 326.234 | 288.834 | 534.455 | 112.615 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.260 | 20.642 | 15.535 | 13.754 | 26.723 | 5.119 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.041 | 123.849 | 77.675 | 82.524 | 106.891 | 25.594 | 473.574 |
| TOTAL A DEMANDAR | | | | | | | 2.158.438 |

NOMBRE: RICKENBERG TORREJON, ANITA JIMENA
 RUT: 12.421.200-6
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 23-04-12
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|--------------------------------|---------|-----------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 622.547 | 1.099.061 | 631.775 | 542.775 | 674.088 | 572.882 |
| Comisiones Reg. Administrativa | | | | | | 46.617 |
| Premio AAVV D | 130.000 | 4.000 | 183.800 | 50.000 | 10.000 | 15.000 |
| Premio | 50.000 | | 35.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 802.547 | 1.103.061 | 850.575 | 592.775 | 684.088 | 634.499 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.217 | 55.153 | 38.663 | 32.932 | 32.576 | 28.841 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 229.299 | 275.765 | 231.975 | 230.524 | 162.878 | 144.204 | 1.274.645 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Reg. Administrativa | 46.611 | | | | | | |
| Comisiones Afil. - Trasp. | 647.724 | 176.352 | 140.479 | 371.032 | 583.877 | 495.462 | |
| Premio AAVV D | | 5.000 | | 88.800 | 220.000 | 258.400 | |
| TOTAL RENTA VARIABLE MENSUALES | 647.724 | 181.352 | 140.479 | 459.832 | 803.877 | 753.862 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.386 | 8.636 | 7.024 | 21.897 | 40.194 | 34.266 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 194.317 | 51.815 | 42.144 | 109.484 | 160.775 | 171.332 | 729.867 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|---|---|------------------|---|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | TOTAL A DEMANDAR | | 2.004.513 |

NOMBRE: Rios Rios, Elizabeth Magaly
 RUT: 13.636.722-6
 CARGO: Agente de ventas
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 578.124 | 407.077 | 450.000 | 388.030 | 601.590 | 176.996 | |
| Premio AAVV D | 350.000 | | | | 112.000 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 978.124 | 407.077 | 450.000 | 388.030 | 713.590 | 176.996 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.577 | 20.354 | 20.455 | 21.557 | 33.980 | 8.045 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 279.464 | 101.769 | 122.727 | 150.901 | 169.902 | 40.226 | 864.990 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 209.641 | 374.884 | 442.549 | 452.141 | 331.759 | 192.427 | |
| Prom. Renta Variable. Vacaciones | | | | | 260.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 169.659 | | |
| TOTAL RENTA VARIABLE MENSUALES | 209.641 | 374.884 | 442.549 | 452.141 | 761.418 | 192.427 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.482 | 17.852 | 22.127 | 21.531 | 38.071 | 8.747 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.892 | 107.110 | 132.765 | 107.653 | 152.284 | 43.733 | 606.436 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 501.665 | 396.571 | 365.112 | 122.858 | 197.590 | 437.684 | |
| Prom. Renta Variable. Vacaciones | | | | | | 253.709 | |
| Prom. Renta Variable. Vacaciones | | | | | | 297.546 | |
| TOTAL RENTA VARIABLE MENSUALES | 501.665 | 396.571 | 365.112 | 122.858 | 197.590 | 988.939 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.083 | 19.829 | 16.596 | 7.227 | 8.981 | 44.952 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 175.583 | 118.971 | 82.980 | 57.816 | 44.907 | 314.662 | 794.919 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|------------------|
| Comisiones Afil. - Trasp. | 483.957 | 312.566 | 420.709 | 187.773 | 379.192 | 307.103 | |
| Comisiones Afil. - Trasp. | | | | | | 51.986 | |
| TOTAL RENTA VARIABLE MENSUALES | 483.957 | 312.566 | 420.709 | 187.773 | 379.192 | 51.986 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.046 | 14.884 | 20.034 | 8.942 | 18.960 | 2.363 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.182 | 89.305 | 100.169 | 53.649 | 75.838 | 11.815 | 422.958 |
| TOTAL A DEMANDAR | | | | | | | 2.689.303 |

NOMBRE: Riquelme Aliaga, Patricio Javier
 RUT: 12611751-5
 CARGO : Agente de venta (A.D.)
 FECHA INGRESO: 21-04-16
 LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|--------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 59.219 | 56.079 | 280.46 7 | 96.413 | 111.029 | 223.325 | |
| Premio AAVV D | 36.000 | 2.000 | | 5.000 | 5.000 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 145.219 | 58.079 | 280.46 7 | 101.41 3 | 116.029 | 223.325 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.915 | 2.904 | 12.749 | 5.634 | 5.525 | 10.151 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.491 | 14.520 | 76.491 | 39.438 | 27.626 | 50.756 | 250.3 22 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|--------|-------------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 64.037 | 103.07 2 | 40.071 | 173.83 7 | 478.551 | 74.552 | |
| Prom. Renta Variable. Vacaciones | | | | | 36.033 | | |
| TOTAL RENTA VARIABLE MENSUALES | 64.037 | 103.07 2 | 40.071 | 173.83 7 | 514.584 | 74.552 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.202 | 4.908 | 2.004 | 8.278 | 25.729 | 3.389 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 19.211 | 29.449 | 12.021 | 41.390 | 102.917 | 16.944 | 221.9 32 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|---------|---------------------|
| Comisiones Afil. - Trasp. | 27.589 | 52.287 | 9.326 | 82.179 | 25.979 | 168.802 | |
| Premio | | | | | | 80.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 27.589 | 52.287 | 9.326 | 82.179 | 25.979 | 248.802 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.379 | 2.614 | 424 | 4.834 | 1.181 | 11.309 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 9.656 | 15.686 | 2.120 | 38.672 | 5.904 | 79.164 | 151.2 03 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|--------|--------|--------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 498.032 | 36.610 | 72.988 | 10.499 | 267.649 | 270.466 | |
| Premio AAVV D | | | | | 82.320 | | |
| Premio | 302.590 | | | | 35.280 | 449.430 | |
| BONO DE INCENTIVO | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 800.622 | 36.610 | 72.988 | 10.499 | 545.249 | 879.896 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.125 | 1.743 | 3.476 | 500 | 27.262 | 39.995 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.499 | 10.460 | 17.378 | 3.000 | 109.050 | 199.976 | 492.3 63 |
| TOTAL A DEMANDAR | | | | | | | 1.115.8 20 |

NOMBRE: RODRIGUEZ CARO, DISMER ARTURO
RUT: 13.793.576-7
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 18-08-16
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 455.772 | 505.101 | 127.980 | 319.46 3 | 603.952 | 479.128 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 625.772 | 505.101 | 127.980 | 319.46 3 | 603.952 | 479.128 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.799 | 25.255 | 5.817 | 17.748 | 28.760 | 21.779 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 178.792 | 126.275 | 34.904 | 124.23 6 | 143.798 | 108.893 | 716.8 97 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 472.343 | 527.397 | 473.930 | 131.65 4 | 417.830 | 623.990 | |
| Prom. Renta Variable. Vacaciones | | | 182.540 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 472.343 | 527.397 | 656.470 | 131.65 4 | 417.830 | 623.990 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.617 | 25.114 | 32.824 | 6.269 | 20.892 | 28.363 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 141.703 | 150.685 | 196.941 | 31.346 | 83.566 | 141.816 | 746.0 57 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|-----------------------|
| Comisiones Afil. - Trasp. | 568.382 | 455.830 | 368.105 | 465.31 3 | 635.617 | 560.932 | |
| Premio AAVV D | 40.000 | | | | | | |
| BONO POR INCENTIVO | | | | | | 45.500 | |
| Prom. Renta Variable. Vacaciones | | | | 357.13 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 608.382 | 455.830 | 368.105 | 822.44 3 | 635.617 | 606.432 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.419 | 22.792 | 16.732 | 48.379 | 28.892 | 27.565 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 212.934 | 136.749 | 83.660 | 387.03 2 | 144.458 | 192.956 | 1.157.7 89 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|--|
| Comisiones Afil. - Trasp. | 787.850 | 901.555 | 650.098 | 268.38 5 | 592.791 | 662.990 | |
| TOTAL RENTA VARIABLE MENSUALES | 787.850 | 901.555 | 650.098 | 268.38 5 | 592.791 | 662.990 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|-------------|-------------|-------------|------------|-------------|-------------|-----------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 37.517 | 42.931 | 30.957 | 12.780 | 29.640 | 30.136 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 150.0 67 | 257.5 87 | 154.7 85 | 76.6 81 | 118.5 58 | 150.6 80 | 908. 358 |
| TOTAL A DEMANDAR | | | | | | | 3.529. 101 |

NOMBRE: Rodriguez Tapia, Jorge Carol
 RUT: 12.439.585-2
 CARGO: Agente de ventas
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 701.815 | 421.68 4 | 440.00 0 | 445.09 4 | 663.17 6 | 468.05 8 | |
| Premio AAVV D | 120.000 | | | | 147.84 0 | | |
| Premio AAVV D | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 871.815 | 421.68 4 | 440.00 0 | 445.09 4 | 811.01 6 | 468.05 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.515 | 21.084 | 20.000 | 24.727 | 38.620 | 21.275 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 249.090 | 105.42 1 | 120.00 0 | 173.09 2 | 193.09 9 | 106.37 7 | 947.0 79 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 753.546 | 952.75 9 | 759.87 5 | 569.79 8 | 662.88 9 | 1.057.0 01 | |
| comision regimen admintrativa | | | | | | 85.688 | |
| Prom. Renta Variable. Vacaciones | | | | | 260.00 0 | | |
| Prom. Renta Variable. Vacaciones | | | | | 415.98 8 | | |
| TOTAL RENTA VARIABLE MENSUALES | 753.546 | 952.75 9 | 759.87 5 | 569.79 8 | 1.338.8 77 | 1.142.6 89 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.677 | 45.369 | 37.994 | 27.133 | 66.944 | 51.940 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 226.064 | 272.21 7 | 227.96 3 | 135.66 6 | 267.77 5 | 259.70 2 | 1.389.3 87 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------------|-------------|-------------|---------------|-------------|--|
| Comisiones Afil. - Trasp. | 527.335 | 670.91 5 | 958.03 7 | 870.04 7 | 1.069.8 68 | 753.36 4 | |
| Prom. Renta Variable. Vacaciones | | 256.84 4 | | | | | |
| Prom. Renta Variable. Vacaciones | | 418.95 5 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 527.335 | 1.346.7 14 | 958.03 7 | 870.04 7 | 1.069.8 68 | 753.36 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.367 | 67.336 | 43.547 | 51.179 | 48.630 | 34.244 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------|
| TOTAL MENSUAL SEMANA CORRIDA | 184.567 | 404.01 4 | 217.73 6 | 409.43 4 | 243.15 2 | 239.70 7 | 1.698.6 10 |
|------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------------|-------------|-------------|-------------|---------------------|---------------|
| Comisiones Afil. - Trasp. | 759.841 | 1.013.7 23 | 860.63 7 | 871.01 7 | 448.10 0 | 796.00 7 | |
| Comisiones Afil. - Trasp. | | | | | | 208.44 3 | |
| Premio | | | | | 63.840 | | |
| TOTAL RENTA VARIABLE MENSUALES | 759.841 | 1.013.7 23 | 860.63 7 | 871.01 7 | 511.94 0 | 1.004.4 50 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.183 | 48.273 | 40.983 | 41.477 | 25.597 | 45.657 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 144.732 | 289.63 5 | 204.91 4 | 248.86 2 | 102.38 8 | 228.28 4 | 1.218.8 14 |
| | | | | | | TOTAL A DEMANDAR | 5.253.8 90 |

NOMBRE: ROJAS TRONCOSO, KAREN SOLEDAD
 RUT: 14.109.364-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 03-07-19
 LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|--------|---------------------|-------------|
| Comisiones Afil. - Trasp. | 481.934 | 310.13 2 | 188.28 2 | 82.227 | | 0 | |
| Premio AAVV D | | 211.20 0 | 10.000 | 172.80 0 | | | |
| Premio AAVV D | 260.000 | 11.000 | | | | | |
| Premio | 50.000 | | | | | | |
| PREMIO SPEN | | 160.00 0 | 160.00 0 | 300.00 0 | 90.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 791.934 | 692.33 2 | 358.28 2 | 555.02 7 | 90.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.711 | 34.617 | 16.286 | 30.835 | 4.286 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 226.267 | 173.08 3 | 97.713 | 215.84 4 | 21.429 | 0 | 734.33 6 |
| | | | | | | TOTAL A DEMANDAR | 734.33 6 |

NOMBRE: ROMERO ROMERO, GABRIELA MARCELA
 RUT: 12.424.974-0
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 18-12-15
 LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|-------------|-------------|-------------|---------|---------|
| Comisiones Afil. - Trasp. | 460.107 | 355.93 2 | 273.47 2 | 503.87 2 | 273.221 | 364.729 |
| Premio AAVV D | 36.000 | 2.000 | 10.000 | 20.000 | 45.000 | |
| Premio AAVV D | 50.000 | | | 150.00 | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| | | | | 0 | | | |
| Premio AAVV D | | | | 183.60 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 546.107 | 357.93 2 | 283.47 2 | 857.47 2 | 318.221 | 364.729 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.005 | 17.897 | 12.885 | 47.637 | 15.153 | 16.579 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 156.031 | 89.483 | 77.311 | 333.46 1 | 75.767 | 82.893 | 814.9 45 |

| DETALLE | jun- 19 | may- 19 | abr- 19 | mar- 19 | feb- 19 | ene- 19 | |
|----------------------------------|------------|------------|-------------|-------------|------------|------------|---------------------|
| Comisiones Afil. - Trasp. | 243.672 | 79.385 | 193.74 5 | 150.74 6 | 526.185 | 206.563 | |
| Prom. Renta Variable. Vacaciones | | | | | 192.252 | | |
| TOTAL RENTA VARIABLE MENSUALES | 243.672 | 79.385 | 193.74 5 | 150.74 6 | 718.437 | 206.563 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.184 | 3.780 | 9.687 | 7.178 | 35.922 | 9.389 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.102 | 22.681 | 58.124 | 35.892 | 143.687 | 46.946 | 380.4 32 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 97.647 | 493.80 5 | 300.30 2 | 286.01 7 | 311.365 | 197.454 | |
| Premio | | 25.920 | | | | 186.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 97.647 | 519.72 5 | 300.30 2 | 286.01 7 | 311.365 | 383.454 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.882 | 25.986 | 13.650 | 16.825 | 14.153 | 17.430 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.176 | 155.91 8 | 68.250 | 134.59 6 | 70.765 | 122.008 | 585.7 14 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 874.665 | 411.37 8 | 483.07 7 | 233.70 9 | 467.339 | 433.995 | |
| Comisiones Afil. - Trasp. | | | 120.84 0 | | | | |
| Premio | 264.000 | | | | | 100.980 | |
| Prom. Renta Variable. Vacaciones | | | | | | 390.913 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.138.665 | 411.37 8 | 603.91 7 | 233.70 9 | 467.339 | 925.888 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.222 | 19.589 | 28.758 | 11.129 | 23.367 | 42.086 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 216.889 | 117.53 7 | 143.79 0 | 66.774 | 93.468 | 210.429 | 848. 886 |

**TOTAL A
DEMANDAR**

**2.629.
977**

NOMBRE: ROMERO URBINA, JAIME ANDRES
RUT: 8.612.727-K
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 05-06-13
LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---|----------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 494.220 | 325.53 5 | 509.39 3 | 422.389 342.428 | 436.475 | | |
| Premio AAVV D | 110.000 | | | 60.012 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 174.82 3 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 654.220 | 325.53 5 | 509.39 3 | 657.22 4 | 436.475 | 342.42 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.153 | 16.27 7 | 23.15 4 | 36.51 2 | 20.785 | 15.56 5 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 186.920 | 81.38 4 | 138.9 25 | 255.5 87 | 103.923 | 77.82 5 | 844.5 63 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---|----------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 388.484 | 651.4 63 | 612.3 26 | 349.0 40 | 355.967 | 497.0 93 | |
| Premio AAVV D | | | 60.00 0 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 25.312 | 382.8 66 | |
| TOTAL RENTA VARIABLE MENSUALES | 388.484 | 651.4 63 | 672.3 26 | 349.0 40 | 381.279 | 879.9 59 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.424 | 31.02 2 | 33.61 6 | 16.62 1 | 19.064 | 39.99 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 116.545 | 186.1 32 | 201.6 98 | 83.10 5 | 76.256 | 199.9 91 | 863.7 27 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---|----------------|---------------------|---------------------|---------------------|------------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 514.632 | 532.2 41 | 654.6 62 | 530.8 07 | 8.612.727 | 422.0 29 | |
| TOTAL RENTA VARIABLE MENSUALES | 514.632 | 532.24 1 | 654.66 2 | 530.80 7 | 8.612.727 | 422.02 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.732 | 26.612 | 29.757 | 31.224 | 391.488 | 19.183 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 180.121 | 159.67 2 | 148.78 7 | 249.79 2 | 1.957.438 | 134.28 2 | 2.830. 092 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|-------------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 689.378 | 569.212 | 527.172 | 413.078 | 303.945 | 531.138 | |
| Comisiones Afil. - Trasp. | | | | | | 110.691 | |
| Prom. Renta Variable. Vacaciones | | | | | | 271.640 | |
| TOTAL RENTA VARIABLE MENSUALES | 689.378 | 569.212 | 527.172 | 413.078 | 303.945 | 913.469 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.828 | 27.105 | 25.103 | 19.670 | 15.197 | 41.521 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 131.310 | 162.632 | 125.517 | 118.022 | 60.789 | 207.607 | 805.877 |
| | | | | | TOTAL A DEMANDAR | | 5.344.259 |

NOMBRE: ROSALES ZUÑIGA, CARLOS EDUARDO
 RUT: 9.260.491-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-12-15
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|---------------|----------------|----------------|---------------|----------------|
| Comisiones Afil. - Trasp. | 2.017.762 | 102.939 | 89.796 | 271.89074 | 449.8 | 45.944 | |
| Premio AAVV D | 100.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.167.762 | 102.939 | 89.796 | 271.890 | 449.874 | 45.944 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 103.227 | 5.147 | 4.082 | 15.105 | 21.423 | 2.088 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 619.361 | 25.735 | 24.490 | 105.735 | 107.113 | 10.442 | 892.875 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|---------------|----------------|----------------|---------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 98.768 | 212.523 | 399.362 | 85.414 | 333.900 | 304.755 | |
| TOTAL RENTA VARIABLE MENSUALES | 98.768 | 212.523 | 399.362 | 85.414 | 333.900 | 304.755 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.938 | 10.120 | 19.968 | 4.067 | 16.695 | 13.853 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.630 | 60.721 | 119.809 | 20.337 | 66.780 | 69.263 | 366.539 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 319.583 | 314.258 | 236.778 | 582.568 | 318.231 | 288.644 | |
| Premio D | | | | | 25.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 319.583 | 314.258 | 236.778 | 582.568 | 343.231 | 288.644 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.979 | 15.713 | 10.763 | 34.269 | 15.601 | 13.120 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 111.854 | 94.277 | 53.813 | 274.150 | 78.007 | 91.841 | 703.943 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 362.955 | 198.603 | 470.943 | 355.136 | 309.409 | 188.267 | |
| Comisiones Afil. - Trasp. | | | | | | 90.420 | |
| Prom. Renta Variable. Vacaciones | | | | | | 168.120 | |
| TOTAL RENTA VARIABLE MENSUALES | 362.955 | 198.603 | 470.943 | 355.136 | 309.409 | 446.807 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.284 | 9.457 | 22.426 | 16.911 | 15.470 | 20.309 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.134 | 56.744 | 112.129 | 101.467 | 61.882 | 101.547 | 502.904 |
| | | | | | TOTAL A DEMANDAR | | 2.466.260 |

NOMBRE: ROSAS CALDERON, VICTOR GUILLERMO
 RUT: 9.028.834-2
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-----------|---------|-----------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 725.598 | 1.002.137 | 640.979 | 871.08069 | 765.6 | 419.562 | |
| Premio AAVV D | 36.000 | | | 238.464 | 216.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 167.385 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 811.598 | 1.169.522 | 640.979 | 1.109.544 | 981.669 | 419.562 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.648 | 58.476 | 29.135 | 61.641 | 46.746 | 19.071 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 231.885 | 292.381 | 174.812 | 431.489 | 233.731 | 95.355 | 1.459.653 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|---------------------|
| Comisiones Afil. - Trasp. | 284.829 | 565.64 4 | 510.41 3 | 649.77 6 | 558.34 1 | 72.695 | |
| TOTAL RENTA VARIABLE MENSUALES | 284.829 | 565.64 4 | 510.41 3 | 649.77 6 | 558.34 1 | 72.695 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.241 | 26.935 | 25.521 | 30.942 | 27.917 | 3.304 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.449 | 161.61 3 | 153.12 4 | 154.70 9 | 111.66 8 | 16.522 | 683.0 84 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|--------|-----------------------------|-----------------------|
| Comisiones Afil. - Trasp. | 416.734 | 227.468 | 378.047 | 465.315 | 0 | 0 | |
| COMISIONES REG ADMINISTRATIVA | 10.198 | | | | | | |
| Premio AAVV D | 121.600 | | | | | | |
| Premio | | | 72.540 | 462.000 | | | |
| BONO POR INCENTIVO | | | 320.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 548.532 | 227.468 | 770.587 | 927.315 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.427 | 11.373 | 35.027 | 54.548 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 191.986 | 68.240 | 175.133 | 436.384 | 0 | 0 | 871. 744 |
| | | | | | | TOTAL A DEMANDAR | 3.014. 480 |

NOMBRE: Rozas Aburto Hugo Alejandro
 RUT: 9.862.133-4
 CARGO: Agente de Ventas
 FECHA INGRESO: 11-06-17
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 328.045 | 236.11 0 | 262.46 8 | 211.67 3 | 249.792 | 117.395 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 417.045 | 236.11 0 | 262.46 8 | 211.67 3 | 249.792 | 117.395 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.859 | 11.806 | 11.930 | 11.760 | 11.895 | 5.336 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.156 | 59.028 | 71.582 | 82.317 | 59.474 | 26.681 | 418.2 38 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|--------------------------------|---------|-------------|-------------|-------------|---------|--------|
| Comisiones Afil. - Trasp. | 318.133 | 317.13 3 | 159.04 0 | 130.52 6 | 199.374 | 0 |
| TOTAL RENTA VARIABLE MENSUALES | 318.133 | 317.13 3 | 159.04 0 | 130.52 6 | 199.374 | 0 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|----|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.907 | 15.102 | 7.952 | 6.216 | 9.969 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 95.440 | 90.609 | 47.712 | 31.078 | 39.875 | 0 | 304.714 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 186.254 | 59.516 | 171.615 | 129.545 | 231.123 | 205.991 | |
| Premio AAVV D | | | | 26.247 | | | |
| Prom. Renta Variable. Vacaciones | 60.188 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 246.442 | 59.516 | 171.615 | 155.792 | 231.123 | 205.991 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.322 | 2.976 | 7.801 | 9.164 | 10.506 | 9.363 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 86.255 | 17.855 | 39.003 | 73.314 | 52.528 | 65.543 | 334.497 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 153.448 | 154.730 | 172.730 | 173.009 | 160.568 | 161.891 | |
| Comisiones Afil. - Trasp. | | | | | 74.200 | | |
| Premio AAVV D | | | | | | 166.960 | |
| TOTAL RENTA VARIABLE MENSUALES | 153.448 | 154.730 | 172.730 | 173.009 | 234.768 | 328.851 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.307 | 7.368 | 8.225 | 8.239 | 11.738 | 14.948 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.228 | 44.209 | 41.126 | 49.431 | 46.954 | 74.739 | 285.687 |
| TOTAL A DEMANDAR | | | | | | | 1.343.135 |

NOMBRE: ROZAS PORRIGA, PAOLA ANDREA
 RUT: 12.050.147-K
 CARGO: Agente De Ventas
 FECHA INGRESO: 12-11-18
 LUGAR DE TRABAJO: Antofagasta

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 1.349.900 | 976.682 | 656.726 | 419.455 | 359.313 | 542.865 | |
| Premio AAVV D | 240.000 | 7.000 | | 30.000 | 20.000 | 175.600 | |
| Premio AAVV D | | 257.400 | | 50.000 | | | |
| Premio | 50.000 | | 10.000 | | | | |
| Prom. Renta Variable. Vacaciones | 668.684 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.308.584 | 1.241.082 | 666.726 | 499.455 | 379.313 | 718.465 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|---------|-----------|
| VALOR DIA TRABAJADO REM VARIABLE | 109.933 | 62.054 | 30.306 | 27.748 | 18.063 | 32.658 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 659.595 | 310.271 | 181.834 | 194.233 | 90.313 | 163.288 | 1.599.533 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 806.615 | 441.234 | 320.987 | 198.261 | 341.124 | 589.609 | |
| Premio AAVV D | 58.000 | 210.000 | 183.600 | 64.000 | 88.800 | 429.400 | |
| bono spen | | | | 160.000 | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 864.615 | 651.234 | 504.587 | 422.261 | 589.924 | 1.179.009 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.231 | 31.011 | 25.229 | 20.108 | 29.496 | 53.591 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 259.385 | 186.067 | 151.376 | 100.538 | 117.985 | 267.957 | 1.083.307 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|----|----|----|-----------|--------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| BONO POR INCENTIVO | 30.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 30.000 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.500 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 10.500 | 0 | 0 | 0 | 0 | 0 | 10.500 |
| TOTAL A DEMANDAR | | | | | | 2.693.340 | |

NOMBRE: Rubilar González Luisa Ester
RUT: 8.001.075-3
CARGO: Agente de Ventas
FECHA INGRESO: 21-04-2016
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 483.662 | 501.386 | 555.834 | 867.177 | 894.674 | 1.010.286 | |
| TOTAL RENTA VARIABLE MENSUALES | 483.662 | 501.386 | 555.834 | 867.177 | 894.674 | 1.010.286 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.032 | 25.069 | 25.265 | 48.177 | 42.604 | 45.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.189 | 125.347 | 151.591 | 337.236 | 213.018 | 229.610 | 1.194.990 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|---------|---------|---------|---------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 722.779 | 979.316 | 812.719 | 754.164 | 1.009.467 | 1.554.887 | |

| | | | | | | |
|----------------------------------|---------|---------|---------|---------|-----------|------------------|
| Prom. Renta Variable. Vacaciones | | | | | 1.026.340 | |
| TOTAL RENTA VARIABLE MENSUALES | 722.779 | 979.316 | 812.719 | 754.164 | 2.035.807 | 1.554.887 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 36.139 | 46.634 | 40.636 | 35.913 | 101.790 | 70.677 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 216.834 | 279.805 | 243.816 | 179.563 | 407.161 | 353.383 |
| | | | | | | 1.680.562 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.641.447 | 1.787.523 | 2.359.479 | 1.553.684 | 1.260.711 | 1.644.039 |
| Premio AAVV D | | | 686.280 | 244.800 | | 315.000 |
| Prom. Renta Variable. Vacaciones | | 394.802 | | 818.482 | 268.936 | 358.581 |
| Prom. Renta Variable. Vacaciones | | | | | 268.936 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.641.447 | 2.182.325 | 3.045.759 | 2.616.966 | 1.798.583 | 2.317.620 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 82.072 | 109.116 | 138.444 | 153.939 | 81.754 | 105.346 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 574.506 | 654.698 | 692.218 | 1.231.513 | 408.769 | 737.425 |
| | | | | | | 4.299.129 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|----------------------------------|-----------|-----------|-----------|-----------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 2.174.912 | 1.549.808 | 1.409.742 | 1.080.891 | 0 | 1.419.530 |
| Premio AAVV D | 81.600 | 820.800 | 1.202.320 | | | 409.600 |
| Premio AAVV D | 136.000 | | | | | |
| Premio | 265.200 | | | | | |
| Prom. Renta Variable. Vacaciones | | 320.281 | 264.801 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.657.712 | 2.690.889 | 2.876.863 | 1.080.891 | 0 | 1.829.130 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 126.558 | 128.138 | 136.993 | 51.471 | 0 | 83.142 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 506.231 | 768.825 | 684.967 | 308.826 | 0 | 415.711 |
| | | | | | TOTAL A DEMANDAR | 9.859.242 |

NOMBRE: Sabando Manriquez Herminda Isabel
 RUT: 11.846.661-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 18-08-2016
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|--------|--------|---------------------|
| Comisiones Afil. - Trasp. | 220.842 | 108.47 8 | 230.10 1 | 161.76 1 | 59.161 | 35.299 | |
| Premio AAVV D | 60.000 | | | | 5.000 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 330.842 | 108.47 8 | 230.10 1 | 161.76 1 | 64.161 | 35.299 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.754 | 5.424 | 10.459 | 8.987 | 3.055 | 1.605 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.526 | 27.120 | 62.755 | 62.907 | 15.276 | 8.023 | 270. 607 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 101.661 | 185.04 5 | 114.36 2 | 10.773 | 372.876 | 121.294 | |
| Prom. Renta Variable. Vacaciones | | | | 139.58 7 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 101.661 | 185.04 5 | 114.36 2 | 150.36 0 | 372.876 | 121.294 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.083 | 8.812 | 5.718 | 7.160 | 18.644 | 5.513 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 30.498 | 52.870 | 34.309 | 35.800 | 74.575 | 27.567 | 255. 619 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 104.059 | 225.92 6 | 120.13 2 | 425.62 3 | 193.222 | 74.462 | |
| TOTAL RENTA VARIABLE MENSUALES | 104.059 | 225.92 6 | 120.13 2 | 425.62 3 | 193.222 | 74.462 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.203 | 11.296 | 5.461 | 25.037 | 8.783 | 3.385 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 36.421 | 67.778 | 27.303 | 200.29 3 | 43.914 | 23.692 | 399. 401 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 279.282 | 150.06 0 | 195.46 8 | 184.24 1 | 73.531 | 249.432 | |
| Comisiones Afil. - Trasp. | | | | | | 41.736 | |
| Premio AAVV D | | | | | 64.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 64.095 | | |
| TOTAL RENTA VARIABLE MENSUALES | 279.282 | 150.06 0 | 195.46 8 | 184.24 1 | 201.626 | 291.168 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.299 | 7.146 | 9.308 | 8.773 | 10.081 | 13.235 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|--------|--------|--------|--------|--------|-------------------------|------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 53.197 | 42.874 | 46.540 | 52.640 | 40.325 | 66.175 | 301.751 |
| | | | | | | TOTAL A DEMANDAR | 1.227.377 |

NOMBRE: SAEZ VEGA, PAULO ANDRES
RUT: 15.273.828-5
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 26-12-11
LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.244.480 | 1.159.318 | 1.704.809 | 1.167.431 | 1.093.238 | 1.293.720 | |
| Premio AAVV D | 385.000 | | | 300.000 | 225.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 327.151 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.679.480 | 1.159.3 | 1.704.8 | 1.794.5 | 1.318.2 | 1.293.7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 479.851 | 289.830 | 464.948 | 697.893 | 313.866 | 294.027 | 2.540.415 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.975 | 57.966 | 77.491 | 99.699 | 62.773 | 58.805 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.594.265 | 1.392.753 | 1.108.524 | 1.136.914 | 1.012.277 | 1.099.573 | |
| Premio AAVV D | | | 80.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 780.257 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.594.265 | 1.392.753 | 1.188.524 | 1.136.914 | 1.792.534 | 1.099.573 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.713 | 66.322 | 59.426 | 54.139 | 89.627 | 49.981 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 478.280 | 397.929 | 356.557 | 270.694 | 358.507 | 249.903 | 2.111.870 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|---------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.106.573 | 1.137.814 | 1.286.122 | 908.714 | 974.439 | 996.191 | |
| Premio AAVV D | | | | | | 35.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.106.573 | 1.137.814 | 1.286.122 | 908.714 | 974.439 | 1.031.191 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 55.329 | 56.891 | 58.460 | 53.454 | 44.293 | 46.872 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 387.301 | 341.344 | 292.300 | 427.630 | 221.463 | 328.106 | 1.998.145 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|-----------|-----------|-----------|---------|---------|-----------|--|
| Comisiones Afil. - Trasp. | 1.261.268 | 1.114.479 | 1.099.019 | 782.356 | 959.412 | 1.000.437 | |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | | | | | 88.000 | 118.901 | |
| Prom. Renta Variable. Vacaciones | | | | 677.223 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.261.268 | 1.114.479 | 1.099.019 | 1.459.579 | 1.047.412 | 1.119.338 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 60.060 | 53.070 | 52.334 | 69.504 | 52.371 | 50.879 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 240.242 | 318.423 | 261.671 | 417.023 | 209.482 | 254.395 | 1.701.235 |
| TOTAL A DEMANDAR | | | | | | | 8.351.665 |

NOMBRE: SAGREDO BUSTAMANTE, AURORA DOLORES
RUT: 10.643.878-1
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: TALCAHUANO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|-----------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 661.418 | 603.739 | 500.612 | 268.246 | 950.937 | 1.206.656 | |
| Comisiones Afil. - Trasp. | | | | 907.623 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 376.375 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.087.793 | 603.739 | 500.612 | 1.175.869 | 950.937 | 1.206.656 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.800 | 30.187 | 22.755 | 65.326 | 45.283 | 54.848 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 310.798 | 150.935 | 136.531 | 457.282 | 226.414 | 274.240 | 1.556.199 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 213.423 | 585.012 | 606.030 | 921.769 | 783.397 | 550.855 | |
| Prom. Renta Variable. Vacaciones | | | | | 507.798 | | |
| TOTAL RENTA VARIABLE MENSUALES | 213.423 | 585.012 | 606.030 | 921.769 | 1.291.195 | 550.855 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.671 | 27.858 | 30.302 | 43.894 | 64.560 | 25.039 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.027 | 167.146 | 181.809 | 219.469 | 258.239 | 125.194 | 1.015.884 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 639.712 | 873.188 | 982.674 | 794.568 | 786.787 | 916.332 | |
| TOTAL RENTA VARIABLE MENSUALES | 639.712 | 873.188 | 982.674 | 794.568 | 786.787 | 916.332 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.986 | 43.659 | 44.667 | 46.739 | 35.763 | 41.651 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|---------|---------|---------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 223.899 | 261.95 6 | 223.33 5 | 373.914 | 178.815 | 291.560 | 1.553.4 80 |
|------------------------------|---------|-------------|-------------|---------|---------|---------|-----------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|---------|---------------|-----------------------------|-----------------------|
| Comisiones Afil. - Trasp. | 621.677 | 347.62 1 | 551.35 6 | 573.610 | 1.265.3 82 | 471.762 | |
| Prom. Renta Variable. Vacaciones | | | | | 739.394 | | |
| TOTAL RENTA VARIABLE MENSUALES | 621.677 | 347.62 1 | 551.35 6 | 573.610 | 2.004.7 76 | 471.762 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.604 | 16.553 | 26.255 | 27.315 | 100.239 | 21.444 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 118.415 | 99.320 | 131.27 5 | 163.889 | 400.955 | 107.219 | 1.021. 073 |
| | | | | | | TOTAL A DEMANDAR | 5.146. 637 |

NOMBRE: SALAMANCA MEDINA, PATRICIA ALEJANDRA
RUT: 10.993.878-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 02-11-92
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 1.023.320 | 724.675 | 787.279 | 943.80 1 | 743.539 | 826.417 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 301.392 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.203.320 | 724.675 | 1.088.6 71 | 943.80 1 | 743.539 | 826.417 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.301 | 36.234 | 49.485 | 52.433 | 35.407 | 37.564 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 343.806 | 181.169 | 296.910 | 367.03 4 | 177.033 | 187.822 | 1.553.7 74 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|-------------|---------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 895.979 | 948.438 | 583.797 | 486.23 3 | 656.227 | 967.990 | |
| Prom. Renta Variable. Vacaciones | | | | | 701.836 | 405.326 | |
| TOTAL RENTA VARIABLE MENSUALES | 895.979 | 948.438 | 583.797 | 486.23 3 | 1.358.0 63 | 1.373.3 16 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.799 | 45.164 | 29.190 | 23.154 | 67.903 | 62.423 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 268.794 | 270.982 | 175.139 | 115.77 0 | 271.613 | 312.117 | 1.414.4 15 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|---------|---------|---------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 906.275 | 728.309 | 963.823 | 1.237.4 36 | 920.184 | 925.237 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|-----------|---------|-----------|------------------|
| Premio AAVV D | | | | | | 14.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 413.514 | |
| TOTAL RENTA VARIABLE MENSUALES | 906.275 | 728.309 | 963.823 | 1.237.436 | 920.184 | 1.352.751 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.314 | 36.415 | 43.810 | 72.790 | 41.827 | 61.489 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 317.196 | 218.493 | 219.051 | 582.323 | 209.133 | 430.421 | 1.976.616 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 1.235.227 | 1.059.930 | 1.426.473 | 1.105.149 | 1.154.700 | 1.115.099 | |
| Comisiones Afil. - Trasp. | | | | | | 58.287 | |
| Prom. Renta Variable. Vacaciones | | | | | | 795.574 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.235.227 | 1.059.930 | 1.426.473 | 1.105.149 | 1.154.700 | 1.968.960 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 58.820 | 50.473 | 67.927 | 52.626 | 57.735 | 89.498 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 235.281 | 302.837 | 339.636 | 315.757 | 230.940 | 447.491 | 1.871.943 |
| | | | | | | TOTAL A DEMANDAR | 6.816.747 |

NOMBRE: SALGADO DONOSO, CRISTINA ELIZABETH
RUT: 11.465.775-1
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: ARICA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 759.506 | 314.408 | 88.567 | 448.093 | 650.255 | 834.543 | |
| Premio AAVV D | | | | 150.000 | 124.800 | | |
| Prom. Renta Variable. Vacaciones | | | | | | 108.106 | |
| TOTAL RENTA VARIABLE MENSUALES | 759.506 | 314.408 | 88.567 | 598.093 | 775.055 | 942.649 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.167 | 15.720 | 4.026 | 33.227 | 36.907 | 42.848 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 217.002 | 78.602 | 24.155 | 232.592 | 184.537 | 214.238 | 951.125 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|--|
| Comisiones Afil. - Trasp. | 136.129 | 147.418 | 365.090 | 424.185 | 220.969 | 93.092 | |
| TOTAL RENTA VARIABLE MENSUALES | 136.129 | 147.418 | 365.090 | 424.185 | 220.969 | 93.092 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.806 | 7.020 | 18.255 | 20.199 | 11.048 | 4.231 | |

| | | | | | | | |
|--------------------------------|--------|--------|---------|---------|--------|--------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.839 | 42.119 | 109.527 | 100.996 | 44.194 | 21.157 | 358.833 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 239.888 | 669.408 | 482.668 | 235.743 | 273.901 | 689.870 | |
| Premio | | | | | | 27.900 | |
| Prom. Renta Variable. Vacaciones | | 231.446 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 239.888 | 900.854 | 482.668 | 235.743 | 273.901 | 717.770 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.994 | 45.043 | 21.939 | 13.867 | 12.450 | 32.626 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.961 | 270.256 | 109.697 | 110.938 | 62.250 | 228.381 | 865.484 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 1.056.654 | 496.600 | 251.123 | 229.053 | 721.652 | 298.761 | |
| PREMIO D | 245.952 | 285.000 | | | 89.040 | | |
| Premio | | | 124.200 | 49.500 | 164.065 | 471.760 | |
| BONO SPEN | | | | | | 30.000 | |
| BONO INCENTIVO | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.302.606 | 781.600 | 375.323 | 278.553 | 1.134.757 | 960.521 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 62.029 | 37.219 | 17.873 | 13.264 | 56.738 | 43.660 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 248.115 | 223.314 | 89.363 | 79.587 | 226.951 | 218.300 | 1.085.631 |
| TOTAL A DEMANDAR | | | | | | | 3.261.072 |

NOMBRE: SAN MARTIN NAVARRO, REBECA DEL CARMEN
 RUT: 10.342.805-K
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 588.682 | 377.151 | 509.299 | 271.834 | 509.299 | 528.585 | |
| Premio AAVV D | 110.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 748.682 | 377.151 | 509.299 | 271.834 | 509.299 | 528.585 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.652 | 18.858 | 23.150 | 15.102 | 24.252 | 24.027 | |

| | | | | | | | |
|--------------------------------|---------|--------|---------|---------|---------|---------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 213.909 | 94.288 | 138.900 | 105.713 | 121.262 | 120.133 | 794.204 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------------------|---------|---------|---------------|---------|----------------|
| Comisiones Afil. - Trasp. | 281.813 | 556.458 445.393 | | 342.921 | 441.632 80 | 342.5 | |
| Prom. Renta Variable. Vacaciones | | | | | | 237.708 | |
| TOTAL RENTA VARIABLE MENSUALES | 281.813 | 556.458 | 445.393 | 342.921 | 441.632 | 580.288 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.091 | 26.498 | 22.270 | 16.330 | 22.082 | 26.377 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 84.544 | 158.988 | 133.618 | 81.648 | 88.326 | 131.884 | 679.008 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 445.473 | 349.684 | 525.831 | 309.229 | 47.744 | 153.370 | |
| comision reg administrativa | 68.487 | | | | | | |
| Premio AAVV D | 1.920 | | | | | | |
| Premio | | 28.800 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 515.880 | 378.484 | 525.831 | 309.229 | 47.744 | 153.370 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.794 | 18.924 | 23.901 | 18.190 | 2.170 | 6.971 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 180.558 | 113.545 | 119.507 | 145.520 | 10.851 | 48.800 | 618.780 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|--------|---------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 126.405 | 260.280 | 429.548 | 11.437 | 251.002 | 305.789 | |
| Comisiones Afil. - Trasp. | | | | | | 14.298 | |
| Prom. Renta Variable. Vacaciones | | | 197.894 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 126.405 | 260.280 | 627.442 | 11.437 | 251.002 | 320.087 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.019 | 12.394 | 29.878 | 545 | 12.550 | 14.549 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.077 | 74.366 | 149.391 | 3.268 | 50.200 | 72.747 | 374.049 |
| | | | | | | TOTAL A DEMANDAR | 2.466.041 |

NOMBRE: SANDOVAL ACUÑA, IRIS MAGDALENA
 RUT: 10.210.136-7
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 21-08-95
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------|--------|--------|--------|---------|--------|--------|--|
|---------|--------|--------|--------|---------|--------|--------|--|

| | | | | | | | |
|----------------------------------|----|------------|----|-------------|----|-------------|------------|
| Comisiones Afil. - Trasp. | 0 | 21.11 6 | 0 | 127.872 | 0 | 127.1 19 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 21.11 6 | 0 | 127.8 72 | 0 | 127.1 19 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 1.056 | 0 | 7.104 | 0 | 5.778 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 5.279 | 0 | 49.72 8 | 0 | 28.89 1 | 83.8 98 |

DEMANDAR

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NOMBRE: SANDOVAL NAVEA, GEMA EVELYN
RUT: 14.902.151-5
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 06-03-17
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 609.203 | 380.246 | 243.081 | 361.882 | 409.790 | 411.743 | |
| Premio AAVV D | 260.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 919.203 | 380.246 | 243.081 | 361.882 | 409.790 | 411.743 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.772 | 19.012 | 11.049 | 20.105 | 19.514 | 18.716 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 262.629 | 95.062 | 66.295 | 140.732 | 97.569 | 93.578 | 755.865 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 231.654 | 272.707 | 250.104 | 143.904 | 201.536 | 180.719 | |
| Prom. Renta Variable. Vacaciones | | | | | | 181.475 | |
| TOTAL RENTA VARIABLE MENSUALES | 231.654 | 272.707 | 250.104 | 143.904 | 201.536 | 362.194 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.583 | 12.986 | 12.505 | 6.853 | 10.077 | 16.463 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.496 | 77.916 | 75.031 | 34.263 | 40.307 | 82.317 | 379.331 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 294.893 | 203.026 | 279.832 | 355.792 | 86.796 | 375.878 | |
| TOTAL RENTA VARIABLE MENSUALES | 294.893 | 203.026 | 279.832 | 355.792 | 86.796 | 375.878 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.745 | 10.151 | 12.720 | 20.929 | 3.945 | 17.085 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 103.213 | 60.908 | 63.598 | 167.432 | 19.726 | 119.598 | 534.474 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|---------------|----------------|--|
| Comisiones Afil. - Trasp. | 382.838 | 314.545 | 139.972 | 113.584 | 99.305 | 159.405 | |
| Prom. Renta Variable. Vacaciones | | | 28.596 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 382.838 | 314.545 | 168.568 | 113.584 | 99.305 | 159.405 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.230 | 14.978 | 8.027 | 5.409 | 4.965 | 7.246 | |

| | | | | | | | |
|--------------------------------|--------|--------|--------|--------|--------|-------------------------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.922 | 89.870 | 40.135 | 32.453 | 19.861 | 36.228 | 291.469 |
| | | | | | | TOTAL A DEMANDAR | 1.961.138 |

NOMBRE: Sanhueza Lobos Mauricio Antonio
 RUT: 8.656.044-5
 CARGO: Agente de Ventas
 FECHA INGRESO: 22-12-2008
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.059.351 | 1.236.427 | 1.585.939 | 1.342.415 | 1.457.236 | 1.223.517 | |
| Premio AAVV D | 100.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.209.351 | 1.236.427 | 1.585.939 | 1.342.415 | 1.457.236 | 1.223.517 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.588 | 61.821 | 72.088 | 74.579 | 69.392 | 55.614 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 345.529 | 309.107 | 432.529 | 522.050 | 346.961 | 278.072 | 2.234.248 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-----------|-----------|---------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 948.111 | 1.328.733 | 1.100.619 | 662.878 | 1.121.990 | 1.391.958 | |
| Prom. Renta Variable. Vacaciones | | | | | | 929.354 | |
| TOTAL RENTA VARIABLE MENSUALES | 948.111 | 1.328.733 | 1.100.619 | 662.878 | 1.121.990 | 2.321.312 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 47.406 | 63.273 | 55.031 | 31.566 | 56.100 | 105.514 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 284.433 | 379.638 | 330.186 | 157.828 | 224.398 | 527.571 | 1.904.054 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|--|
| Comisiones Afil. - Trasp. | 1.143.394 | 1.067.261 | 1.225.458 | 679.255 | 666.230 | 1.028.926 | |
| Premio AAVV D | | | | | 7.500 | 25.000 | |
| Prom. Renta Variable. Vacaciones | | | | 373.701 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.143.394 | 1.067.261 | 1.225.458 | 1.052.956 | 673.730 | 1.053.926 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.170 | 53.363 | 55.703 | 61.939 | 30.624 | 47.906 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 400.188 | 320.17 8 | 278.51 3 | 495.50 9 | 153.120 | 335.34 0 | 1.982.8 49 |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------------|---------------|-------------|-----------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.329.900 | 1.032.0 60 | 1.002.4 62 | 303.99 9 | 203.217 | 1.427.9 28 | |
| Comisiones Afil. - Trasp. | | | | | | 6.348 | |
| Prom. Renta Variable. Vacaciones | | | | | | 1.168.1 82 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.329.900 | 1.032.0 60 | 1.002.4 62 | 303.99 9 | 203.217 | 2.602.4 58 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 63.329 | 49.146 | 47.736 | 14.476 | 10.161 | 118.29 4 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 253.314 | 294.87 4 | 238.68 1 | 86.857 | 40.643 | 591.46 8 | 1.505.8 38 |
| | | | | | TOTAL A DEMANDAR | | 7.626.9 88 |

NOMBRE: SANHUEZA SEPULVEDA, MARISOL ELIZABETH
RUT: 12.562.140-6
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 10-07-17
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 516.306 | 883.93 7 | 579.45 2 | 630.47 8 | 335.178 | 265.616 | |
| Premio AAVV D | 130.000 | | | 195.84 0 | 126.720 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 173.755 | |
| TOTAL RENTA VARIABLE MENSUALES | 696.306 | 883.93 7 | 579.45 2 | 826.31 8 | 461.898 | 439.371 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.157 | 44.197 | 26.339 | 45.907 | 21.995 | 19.971 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 198.945 | 220.98 4 | 158.03 2 | 321.34 6 | 109.976 | 99.857 | 1.109.1 40 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 862.468 | 608.20 3 | 249.03 1 | 261.34 2 | 338.979 | 385.636 | |
| Prom. Renta Variable. Vacaciones | | | | | 177.339 | | |
| TOTAL RENTA VARIABLE MENSUALES | 862.468 | 608.20 3 | 249.03 1 | 261.34 2 | 516.318 | 385.636 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.123 | 28.962 | 12.452 | 12.445 | 25.816 | 17.529 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 258.740 | 173.77 2 | 74.709 | 62.224 | 103.264 | 87.645 | 760.3 54 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 510.622 | 244.16 5 | 392.91 9 | 371.47 9 | 357.875 | 259.249 | |
| COMISION REG ADMINISTRATIVA | | | | 52.173 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 510.622 | 244.16 5 | 392.91 9 | 423.65 2 | 357.875 | 259.249 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.531 | 12.208 | 17.860 | 24.921 | 16.267 | 11.784 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 178.718 | 73.250 | 89.300 | 199.36 6 | 81.335 | 82.488 | 704.4 56 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-----------------------|---------------------|
| Comisiones Afil. - Trasp. | 129.214 | 244.08 9 | 512.98 9 | 333.48 2 | 254.385 | 167.509 | |
| Premio | | | | | 105.000 | | |
| Premio | | | 247.33 1 | 186.34 0 | 55.440 | 8.910 | |
| TOTAL RENTA VARIABLE MENSUALES | 129.214 | 244.08 9 | 760.32 0 | 519.82 2 | 414.825 | 176.419 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.153 | 11.623 | 36.206 | 24.753 | 20.741 | 8.019 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.612 | 69.740 | 181.02 9 | 148.52 1 | 82.965 | 40.095 | 546. 961 |
| TOTAL A DEMANDAR | | | | | | 3.120.9 12 | |

NOMBRE: Sanhueza Venegas Yanett Marcela
 RUT: 12.973.515-5
 CARGO: Agente de Ventas
 FECHA INGRESO: 18-08-2016
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|--------|---------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 166.242 | 140.92 3 | 43.155 | 64.453 | 114.882 | 170.95 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 166.242 | 140.92 3 | 43.155 | 64.453 | 114.882 | 170.95 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.916 | 7.046 | 1.962 | 3.581 | 5.471 | 7.771 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.498 | 35.231 | 11.770 | 25.065 | 27.353 | 38.854 | 185. 770 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|-------------|--------|--------|-------------|--|
| Comisiones Afil. - Trasp. | 190.673 | 89.481 | 149.74 7 | 73.916 | 67.771 | 105.70 6 | |
| Prom. Renta Variable. Vacaciones | | | | | | 117.37 8 | |
| TOTAL RENTA VARIABLE MENSUALES | 190.673 | 89.481 | 149.74 | 73.916 | 67.771 | 223.08 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|---------|
| | | | 7 | | | 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.534 | 4.261 | 7.487 | 3.520 | 3.389 | 10.140 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.202 | 25.566 | 44.924 | 17.599 | 13.554 | 50.701 | 209.546 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|---------|---------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 87.206 | 145.857 | 269.986 | 63.772 | 74.262 | 79.568 | |
| TOTAL RENTA VARIABLE MENSUALES | 87.206 | 145.857 | 269.986 | 63.772 | 74.262 | 79.568 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.360 | 7.293 | 12.272 | 3.751 | 3.376 | 3.617 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 30.522 | 43.757 | 61.360 | 30.010 | 16.878 | 25.317 | 207.845 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|------------------|---------|---------|
| Comisiones Afil. - Trasp. | 134.685 | 156.340 | 219.260 | 164.355 | 133.323 | 190.151 | |
| Comisiones Afil. - Trasp. | | | | | | 75.145 | |
| Prom. Renta Variable. Vacaciones | | | | | | 105.894 | |
| TOTAL RENTA VARIABLE MENSUALES | 134.685 | 156.340 | 219.260 | 164.355 | 133.323 | 371.190 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.414 | 7.445 | 10.441 | 7.826 | 6.666 | 16.872 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 25.654 | 44.669 | 52.205 | 46.959 | 26.665 | 84.361 | 280.512 |
| | | | | | TOTAL A DEMANDAR | | 883.673 |

NOMBRE: SANTANDER RETAMAL, JOHANNA ANGELICA
 RUT: 10.926.969-7
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 05-03-18
 LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|--------------------------------|-----------|---------|---------|--------------------|---------|---------|
| Comisiones Afil. - Trasp. | 1.047.531 | 496.501 | 379.729 | 345.577 468.100 | 387.712 | |
| Premio AAVV D | 240.000 | 74.480 | 91.000 | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.337.531 | 570.981 | 470.729 | 345.577 | 387.712 | 468.100 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|-------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 63.692 | 28.54 9 | 21.39 7 | 19.19 9 | 18.462 | 21.27 7 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 382.152 | 142.7 45 | 128.3 81 | 134.3 91 | 92.312 | 106.3 86 | 986.3 67 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|------------|---------|-------------|-------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 294.074 | 201.7 21 | 188.3 52 | 12.01 6 | 184.504 | 116.2 54 | |
| Prom. Renta Variable. Vacaciones | | | | | 113.178 | | |
| TOTAL RENTA VARIABLE MENSUALES | 294.074 | 201.7 21 | 188.3 52 | 12.01 6 | 297.682 | 116.2 54 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.704 | 9.606 | 9.418 | 572 | 14.884 | 5.284 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.222 | 57.63 5 | 56.50 6 | 2.861 | 59.536 | 26.42 1 | 291.1 81 |

| | | | | | | | |
|----------------------------------|---------|-------------|------------|------------|--------|------------|-------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 199.558 | 220.2 65 | 78.37 4 | 44.66 5 | 65.472 | 68.43 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 199.558 | 220.26 5 | 78.374 | 44.665 | 65.472 | 68.439 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.978 | 11.013 | 3.562 | 2.627 | 2.976 | 3.111 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.845 | 66.080 | 17.812 | 21.019 | 14.880 | 21.776 | 211.4 12 |

| | | | | | | | |
|----------------------------------|---------|-------------|--------|--------|------------------|--|---------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
| Comisiones Afil. - Trasp. | 123.452 | 226.3 85 | 0 | 0 | | | |
| Premio | 6.500 | 275.20 0 | | | | | |
| BONO SPEN | 160.000 | 160.00 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 289.952 | 661.58 5 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.807 | 31.504 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 55.229 | 189.02 4 | 0 | 0 | | | 244. 253 |
| | | | | | TOTAL A DEMANDAR | | 1.733. 214 |

NOMBRE: SANZANA TRONCOSO, GAMADIEL HAROLDO

RUT: 9.245.532-7

CARGO AGENTE DE VENTAS

FECHA INGRES: 18-12-14

LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|-----------|--------|----------------|
| Comisiones Afil. - Trasp. | 103.818 | 180.393 | 131.167 | 189.39492 | 80.5 | 117.328 |
| Premio AAVV D | 39.000 | | | | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 192.818 | 180.393 | 131.167 | 189.394 | 80.592 | 117.328 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 9.182 | 9.020 | 5.962 | 10.522 | 3.838 | 5.333 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 55.091 | 45.098 | 35.773 | 73.653 | 19.189 | 26.665 |
| | | | | | | 255.469 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|-------------------------------------|---------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 117.816 | 106.208 | 106.494 | 68.976 | 141.479 | 212.296 |
| BONO EN FUNCION DE RESULTADO | | | | | 149.808 | |
| BONO EN FUNCION DE RESULTADO (SEPT) | | | | | 37.154 | |
| Prom. Renta Variable. | | | | | 133.903 | |
| TOTAL RENTA VARIABLE MENSUALES | 117.816 | 106.208 | 106.494 | 68.976 | 462.344 | 212.296 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 5.891 | 5.058 | 5.325 | 3.285 | 23.117 | 9.650 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 35.345 | 30.345 | 31.948 | 16.423 | 92.469 | 48.249 |
| | | | | | | 254.779 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|---------|---------|--------|---------|--------|----------------|
| Comisiones Afil. - Trasp. | 254.391 | 107.184 | 96.059 | 73.457 | 93.637 | 135.928 |
| TOTAL RENTA VARIABLE MENSUALES | 254.391 | 107.184 | 96.059 | 73.457 | 93.637 | 135.928 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 12.720 | 5.359 | 4.366 | 4.321 | 4.256 | 6.179 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 89.037 | 32.155 | 21.832 | 34.568 | 21.281 | 43.250 |
| | | | | | | 242.123 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|---------------------------|---------|---------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 252.425 | 312.103 | 216.093 | 93.838 | 99.363 | 112.338 |

| | | | | | | |
|---|---------|---------|---------|--------|-------------------------|------------------|
| BONO EN FUNCION DE RESULTADO BONO EN FUNCION DE RESULTADO (SEPT) Prom. Renta Variable. | | | | | 145.928 | |
| | | | | | 36.202 | |
| | | | | | 99.793 | |
| TOTAL RENTA VARIABLE MENSUALES | 252.425 | 312.103 | 216.093 | 93.838 | 381.286 | 112.338 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 12.020 | 14.862 | 10.290 | 4.468 | 19.064 | 5.106 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 48.081 | 89.172 | 51.451 | 26.811 | 76.257 | 25.531 |
| | | | | | TOTAL A DEMANDAR | 317.303 |
| | | | | | | 1.069.674 |

NOMBRE: SEGUEL PULGAR, GLADYS ORIANA
RUT: 9.200.418-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 611.301 | 884.224 | 690.403 | 976.90488 | 587.3 | 200.014 |
| Premio AAVV D | | | 136.800 | 100.000 | 81.900 | |
| Premio AAVV D | | | | 205.632 | | |
| TOTAL RENTA VARIABLE MENSUALES | 611.301 | 884.224 | 827.203 | 1.282.536 | 669.288 | 200.014 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 29.110 | 44.211 | 37.600 | 71.252 | 31.871 | 9.092 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 174.657 | 221.056 | 225.601 | 498.764 | 159.354 | 45.458 |
| | | | | | | 1.324.890 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|----------------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 168.031362.832 | | 296.125 | 369.756 | 218.205 | 127.689 |
| Prom. Renta Variable. | | | | | | 193.030 |
| TOTAL RENTA VARIABLE MENSUALES | 168.031 | 362.832 | 296.125 | 369.756 | 218.205 | 320.719 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 8.402 | 17.278 | 14.806 | 17.607 | 10.910 | 14.578 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 50.409 | 103.666 | 88.838 | 88.037 | 43.641 | 72.891 |
| | | | | | | 447.482 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 380.871 | 431.630 | 428.404 | 227.205 | 182.400 | 271.318 | |
| Premio D | | | | 30.000 | 20.000 | 54.000 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 380.871 | 431.630 | 428.404 | 257.205 | 202.400 | 485.318 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.044 | 21.582 | 19.473 | 15.130 | 9.200 | 22.060 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.305 | 129.489 | 97.365 | 121.038 | 46.000 | 154.419 | 681.615 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|--------|--------|------------------|--------|-----------|
| Comisiones Afil. - Trasp. | 378.130 | 325.885 | | 0 | | | |
| BONO POR INCENTIVO | | | 30.000 | | | | |
| Premio D | | 311.600 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 378.130 | 637.485 | 30.000 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.006 | 30.356 | 1.429 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.025 | 182.139 | 7.143 | 0 | 0 | 0 | 261.306 |
| | | | | | TOTAL A DEMANDAR | | 2.715.294 |

NOMBRE: SEPULVEDA GODOY, LUIS ALBERTO
RUT: 8.104.485-6
CARGO: AGENTE DE VENTAS (A.D.)
FECHA INGRESO: 21-01-16
LUGAR DE TRABAJO: TALCAHUANO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 126.329 | 279.471 | 623.665 | 523.512 | 532.013 | 359.452 | |
| TOTAL RENTA VARIABLE MENSUALES | 126.329 | 279.471 | 623.665 | 523.512 | 532.013 | 359.452 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.016 | 13.974 | 28.348 | 29.084 | 25.334 | 16.339 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 36.094 | 69.868 | 170.090 | 203.588 | 126.670 | 81.694 | 688.004 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 499.760 | 728.351 | 751.353 | 429.182 | 442.056 | 523.687 | |
| Prom. Renta Variable. Vacaciones | | | | | | | 399.730 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 499.760 | 728.351 | 751.353 | 429.182 | 442.056 | 923.417 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.988 | 34.683 | 37.568 | 20.437 | 22.103 | 41.974 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 149.928 | 208.100 | 225.406 | 102.186 | 88.411 | 209.868 | 983.899 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 449.580 | 521.865 | 825.416 | 391.471 | 485.144 | 322.972 | |
| Premio | | | | | | 20.000 | |
| Prom. Renta Variable. Vacaciones | 98.597 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 548.177 | 521.865 | 825.416 | 391.471 | 485.144 | 342.972 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.409 | 26.093 | 37.519 | 23.028 | 22.052 | 15.590 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 191.862 | 156.560 | 187.595 | 184.222 | 110.260 | 109.127 | 939.625 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 470.337 | 464.010 | 603.653 | 388.238 | 412.911 | 387.269 | |
| Comisiones Afil. - Trasp. | | | | | | 87.670 | |
| Prom. Renta Variable. Vacaciones | | | | | | 117.384 | |
| TOTAL RENTA VARIABLE MENSUALES | 470.337 | 464.010 | 603.653 | 388.238 | 412.911 | 592.323 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.397 | 22.096 | 28.745 | 18.488 | 20.646 | 26.924 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.588 | 132.574 | 143.727 | 110.925 | 82.582 | 134.619 | 694.015 |
| TOTAL A DEMANDAR | | | | | | | 3.305.543 |

NOMBRE: Sepulveda Pino Hector Edgardo
RUT: 8.159.548-8
CARGO: Agente de Ventas
FECHA INGRESO: 03-05-18
LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 610.853 | 526.320 | 598.202 | 677.640 | 216.963 | 364.266 | |
| Premio AAVV D | 39.999 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 700.852 | 526.320 | 598.202 | 727.640 | 216.963 | 364.266 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.374 | 26.316 | 27.191 | 40.424 | 10.332 | 16.558 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|--------|--------|---------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 200.243 | 131.580 | 163.146 | 282.971 | 51.658 | 82.788 | 912.386 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 403.008 | 433.845 | 222.567 | 144.539 | 359.754 | 381.703 | |
| Prom. Renta Variable. Vacaciones | | | | | | 138.442 | |
| TOTAL RENTA VARIABLE MENSUALES | 403.008 | 433.845 | 222.567 | 144.539 | 359.754 | 520.145 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.150 | 20.659 | 11.128 | 6.883 | 17.988 | 23.643 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 120.902 | 123.956 | 66.770 | 34.414 | 71.951 | 118.215 | 536.208 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 360.793 | 148.950 | 380.240 | 81.742 | 258.778 | 115.690 | |
| TOTAL RENTA VARIABLE MENSUALES | 360.793 | 148.950 | 380.240 | 81.742 | 258.778 | 115.690 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.040 | 7.448 | 17.284 | 4.808 | 11.763 | 5.259 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 126.278 | 44.685 | 86.418 | 38.467 | 58.813 | 36.810 | 391.471 |

| DETALLE | jun-18 | may-18 | | | | | |
|----------------------------------|---------|---------|--|--|--|--|-----------|
| Comisiones Afil. - Trasp. | 175.085 | 340.990 | | | | | |
| Premio AAVV D | 6.525 | 140.400 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 181.610 | 481.390 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.648 | 22.923 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.592 | 137.540 | | | | | 172.132 |
| TOTAL A DEMANDAR | | | | | | | 2.012.198 |

NOMBRE: SIERRA VALENZUELA, ELIZABETH YANET
 RUT: 12.550.686-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-04-17
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 501.095 | 635.828 | 599.900 | 361.32 5 | 272.401 | 203.570 | |
| Premio AAVV D | 120.000 | | 167.440 | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 671.095 | 635.828 | 767.340 | 411.32 5 | 272.401 | 203.570 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.957 | 31.791 | 34.879 | 22.851 | 12.971 | 9.253 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 191.741 | 158.957 | 209.275 | 159.96 0 | 64.857 | 46.266 | 831.0 56 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 362.817 | 491.707 | 600.633 | 185.40 6 | 383.311 | 347.407 | |
| Prom. Renta Variable. Vacaciones | | | | | | 313.201 | |
| TOTAL RENTA VARIABLE MENSUALES | 362.817 | 491.707 | 600.633 | 185.40 6 | 383.311 | 660.608 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.141 | 23.415 | 30.032 | 8.829 | 19.166 | 30.028 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.845 | 140.488 | 180.190 | 44.144 | 76.662 | 150.138 | 700.4 67 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 465.736 | 380.432 | 393.553 | 264.88 3 | 440.497 | 474.727 | |
| Premio AAVV D | 40.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 505.736 | 380.432 | 393.553 | 264.88 3 | 440.497 | 474.727 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.287 | 19.022 | 17.889 | 15.581 | 20.023 | 21.579 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 177.008 | 114.130 | 89.444 | 124.65 1 | 100.113 | 151.050 | 756.3 94 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|---------|---------------------|
| Comisiones Afil. - Trasp. | 474.0 03 | 406. 513 | 308. 170 | 188. 321 | 349. 645 | 419.187 | |
| Comisiones Afil. - Trasp. | | | | | | 68.601 | |
| Premio | | | | | | 39.600 | |
| Prom. Renta Variable. Vacaciones | | | | | 258.878 | | |
| TOTAL RENTA VARIABLE MENSUALES | 474.003 | 406.513 | 308.170 | 188.321 | 608.523 | 527.388 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.572 | 19.358 | 14.675 | 8.968 | 30.426 | 23.972 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 90.286 | 116.147 | 73.374 | 53.806 | 121.705 | 119.861 | 575. 178 |

| | | | | | | | | |
|--|--|--|--|--|--|--|-------------------------|------------------|
| | | | | | | | TOTAL A DEMANDAR | 2.863.096 |
|--|--|--|--|--|--|--|-------------------------|------------------|

NOMBRE: SILVA MARQUEZ, FLORENTINA SOLEDAD
RUT: 9.642.620-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 836.849 | 771.519 | 561.052 | 258.060471 | 310. | 272.383 | |
| Premio AAVV D | 130.000 | | 124.800 | 144.000 | | 14.400 | |
| Premio AAVV D | | | | 100.000 | | 144.000 | |
| Premio | 50.000 | | | | | | |
| PREMIO SPEN | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.016.849 | 771.519 | 685.852 | 502.060 | 310.471 | 590.783 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 48.421 | 38.576 | 31.175 | 27.892 | 14.784 | 26.854 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 290.528 | 192.880 | 187.051 | 195.246 | 73.922 | 134.269 | 1.073.895 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|---------------------------------------|----------------|----------------|----------|----------|-------------------------|--|------------------|
| Comisiones Afil. - Trasp. | 270.645 | 365.528 | 0 | 0 | | | |
| Premio AAVV D | 49.600 | 200.000 | | | | | |
| Premio | | 160.000 | | | | | |
| PREMIO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 480.245 | 725.528 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.012 | 34.549 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 144.074 | 207.294 | 0 | 0 | | | 351.367 |
| | | | | | TOTAL A DEMANDAR | | 1.425.262 |

NOMBRE: SILVA MORALES VANNESA YOLANDA
RUT: 19.101.215-1
CARGO: AGENTE DE VENTA
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 239.849 | 157.800 | 206.612 | 47.629 | 97.123 | 111.667 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|--------|---------|---------|
| Premio AAVV D | 39.000 | 3.000 | 20.000 | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| PREMIO SPEN | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 328.849 | 160.800 | 226.612 | 97.629 | 97.123 | 271.667 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.659 | 8.040 | 10.301 | 5.424 | 4.625 | 12.349 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.957 | 40.200 | 61.803 | 37.967 | 23.125 | 61.743 | 318.794 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|---------|--------|--------|------------------|--|---------|
| Comisiones Afil. - Trasp. | 65.198 | 60.744 | 0 | 0 | | | |
| PREMIO SPEN | 160.000 | 160.000 | 30.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 225.198 | 220.744 | 30.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.260 | 10.512 | 1.500 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.559 | 63.070 | 9.000 | 0 | | | 139.629 |
| | | | | | TOTAL A DEMANDAR | | 458.423 |

NOMBRE: SOTO FLORES, LUIS GERARDO
RUT: 10.171.891-3
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 16-12-13
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 210.071 | 441.40 4 | 290.71 3 | 450.50 3 | 484.050 | 178.988 | |
| Premio AAVV D | 100.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 310.071 | 441.40 4 | 290.71 3 | 450.50 3 | 484.050 | 178.988 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.765 | 22.070 | 13.214 | 25.028 | 23.050 | 8.136 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.592 | 110.35 1 | 79.285 | 175.19 6 | 115.250 | 40.679 | 609.353 |

| | | | | | | |
|----------------------------------|---------|--------|--------|--------|---------|---------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
| Comisiones Afil. - Trasp. | 392.381 | 222.19 | 251.12 | 476.16 | 237.524 | 606.413 |
| | | 3 | 9 | 5 | | |
| Premio | | | | | 80.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 290.944 |
| TOTAL RENTA VARIABLE MENSUALES | 392.381 | 222.19 | 251.12 | 476.16 | 317.524 | 897.357 |
| | | 3 | 9 | 5 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 19.619 | 10.581 | 12.556 | 22.675 | 15.876 | 40.789 |

| | | | | | | | |
|--------------------------------|---------|--------|--------|---------|--------|---------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.714 | 63.484 | 75.339 | 113.373 | 63.505 | 203.945 | 637.359 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 624.956 | 276.362 | 686.127 | 505.182 | 248.019 | 369.157 | |
| TOTAL RENTA VARIABLE MENSUALES | 624.956 | 276.362 | 686.127 | 505.182 | 248.019 | 369.157 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.248 | 13.818 | 31.188 | 29.717 | 11.274 | 16.780 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 218.735 | 82.909 | 155.938 | 237.733 | 56.368 | 117.459 | 869.141 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 569.412 | 534.762 | 436.182 | 272.726 | 282.417 | 285.121 | |
| Comisiones Afil. - Trasp. | | | | | | 29.735 | |
| Premio | | | | | 88.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 236.518 | | |
| TOTAL RENTA VARIABLE MENSUALES | 569.412 | 534.762 | 436.182 | 272.726 | 606.935 | 314.856 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.115 | 25.465 | 20.771 | 12.987 | 30.347 | 14.312 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.459 | 152.789 | 103.853 | 77.922 | 121.387 | 71.558 | 635.968 |
| TOTAL A DEMANDAR | | | | | | 2.751.821 | |

NOMBRE: SOTO RETAMAL, ALFREDO LUIS

RUT: 15.7266.698-5

CARGO: AGENTE DE VENTAS

FECHA INGRESO: 09-07-18

LUGAR DE TRABAJO: TEMUCO

| | | | | | | | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|----------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 393.683 | 688.195 | 131.289 | 164.62486 | 150.5 | 221.739 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 482.683 | 688.195 | 131.289 | 164.624 | 150.586 | 221.739 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.985 | 34.410 | 5.968 | 9.146 | 7.171 | 10.079 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 137.909 | 172.049 | 35.806 | 64.020 | 35.854 | 50.395 | 496.034 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|--------------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 393.282 202.183 | | 399.3 68 | 397.5 24 | 351.904 | 178.6 14 | |
| Premio AAVV D | | | | | | 367.6 00 | |
| Prom. Renta Variable. | | | | 222.8 30 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 393.282 | 202.1 83 | 399.3 68 | 620.3 54 | 351.904 | 546.2 14 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.664 | 9.628 | 19.96 8 | 29.54 1 | 17.595 | 24.82 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.985 | 57.76 7 | 119.8 10 | 147.7 03 | 70.381 | 124.1 40 | 637.7 85 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|-------------------------|--|-----------------------|
| Comisiones Afil. - Trasp. | 229.361 | 269.9 17 | 303.7 58 | 182.5 41 | | | |
| Premio AAVV D | 285.000 | | 326.6 00 | | | | |
| Premio D | | 220.0 00 | | 297.6 00 | | | |
| BONO POR INCENTIVO | | 160.0 00 | 160.0 00 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 514.361 | 649.9 17 | 790.3 58 | 480.1 41 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.718 | 32.49 6 | 35.92 5 | 28.24 4 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 180.026 | 194.9 75 | 179.6 27 | 225.9 49 | | | 780. 577 |
| | | | | | TOTAL A DEMANDAR | | 1.914. 396 |

NOMBRE: SOTO VALENZUELA, CAROLINA ALEJANDRA
 RUT: 11.741.646-1
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-03-18
 LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|-----------------------|---------------------|---------------------|---------------------|---------------------|--|
| Comisiones Afil. - Trasp. | 958.721 | 1.039.9 51 | 752.57 8 | 701.895 15 | 661.2 | 760.79 3 | |
| Premio AAVV D | 455.000 | | 131.04 0 | 100.00 0 | | | |
| Premio AAVV D | | | | 141.12 0 | | | |
| Premio D | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.463.721 | 1.039.9 51 | 883.61 8 | 943.01 5 | 661.21 5 | 760.79 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 69.701 | 51.998 | 40.164 | 52.390 | 31.486 | 34.582 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 418.206 | 259.988 | 240.987 | 366.728 | 157.432 | 172.908 | 1.616.248 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 450.000 | 695.940 | 369.715 | 579.912 | 409.869 | 518.455 | |
| BONO EN FUNCION RESULT (SEPT) | | | | | 140.808 | | |
| Prom. Renta Variable. | | | | | | 221.480 | |
| TOTAL RENTA VARIABLE MENSUALES | 450.000 | 695.940 | 369.715 | 579.912 | 550.677 | 739.935 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.500 | 33.140 | 18.486 | 27.615 | 27.534 | 33.633 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 135.000 | 198.840 | 110.915 | 138.074 | 110.135 | 168.167 | 861.131 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 417.000 | 505.580 | 383.360 | 248.303 | 457.772 | 292.514 | |
| Premio AAVV D | 43.560 | | | | | | |
| Premio D | | 12.800 | 61.500 | | 149.824 | 100.440 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 460.560 | 518.380 | 444.860 | 248.303 | 607.596 | 552.954 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.028 | 25.919 | 20.221 | 14.606 | 27.618 | 25.134 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 161.196 | 155.514 | 101.105 | 116.848 | 138.090 | 175.940 | 848.693 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|---------|--------|--------|--|--|--|
| Comisiones Afil. - Trasp. | 532.375 | 225.840 | | 0 | | | |
| COMISON POR INCENTIVO | 160.000 | | 50.000 | | | | |
| Premio D | 176.840 | 458.900 | | | | | |
| Premio D | 10.920 | | | | | | |
| BONO SPEN | | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 880.135 | 844.740 | 50.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.911 | 40.226 | 2.381 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |

| | | | | | | | |
|-------------------------------|---------|---------|--------|---|--|--|---------|
| TOTAL MENSUAL SEMANA CORRIDA | 167.645 | 241.354 | 11.905 | 0 | | | 420.904 |
| TOTAL A DEMANDAR 3.746.976 | | | | | | | |

NOMBRE: TAPIA GOMEZ, MARCELA JEANET
RUT: 9.391.867-3
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 06-03-17
LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 558.167 | 515.427 | 388.451 | 587.418 | 2.988.744 | | |
| | | | | 2.366.357 | | | |
| Premio AAVV D | 33.000 | 7.000 | 20.000 | 2.434.181 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 2.317.245 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 641.167 | 522.427 | 408.451 | 5.338.844 | 2.988.744 | 2.366.357 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.532 | 26.121 | 18.566 | 296.602 | 142.321 | 107.562 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 183.191 | 130.607 | 111.396 | 2.076.217 | 711.606 | 537.808 | 3.750.824 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.644.668 | 1.355.465 | 2.457.445 | 2.004.464 | 1.688.697 | 1.919.726 | |
| Premio AAVV D | | 5.000 | | | | | |
| Prom. Renta Variable. Vacaciones | 2.468.450 | | | | 1.015.863 | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.113.118 | 1.360.465 | 2.457.445 | 2.004.464 | 2.704.560 | 1.919.726 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 205.656 | 64.784 | 122.872 | 95.451 | 135.228 | 87.260 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.233.935 | 388.704 | 737.234 | 477.253 | 540.912 | 436.301 | 3.814.340 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 2.308.001 | 1.825.294 | 1.594.035 | 1.854.116 | 1.649.145 | 1.757.084 | |
| Premio AAVV D | | | | | | | |
| Premio | | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.308.001 | 1.825.294 | 1.594.035 | 1.854.116 | 1.649.145 | 1.757.084 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 115.400 | 91.265 | 72.456 | 109.066 | 74.961 | 79.867 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 807.800 | 547.588 | 362.281 | 872.525 | 374.806 | 559.072 | 3.524.072 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.387.378 | 1.647.966 | 1.555.996 | 1.719.969 | 1.925.594 | 1.643.926 | |
| Comisiones Afil. - Trasp. | | | | | | 139.315 | |
| Prom. Renta Variable. Vacaciones | 815.872 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.203.250 | 1.647.966 | 1.555.996 | 1.719.969 | 1.925.594 | 1.783.241 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 104.917 | 78.475 | 74.095 | 81.903 | 96.280 | 81.056 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 419.667 | 470.847 | 370.475 | 491.420 | 385.119 | 405.282 | 2.542.810 |
| TOTAL A DEMANDAR | | | | | | | ##### |
| ## | | | | | | | |

NOMBRE: Tapia Vivanco Narciso Rodrigo
RUT: 10.536.480-6
CARGO Agente de Ventas
FECHA INGRESO: 18-12-2015
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|-----------|---------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 820.594 | 408.323 | 1.041.009 | 917.244 | 1.043.330 | 1.167.267 | |
| Comisiones Reg. Administrativa | | | | | | 70.736 | |
| Premio AAVV D | 220.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.090.594 | 408.323 | 1.041.009 | 917.244 | 1.043.330 | 1.238.003 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.933 | 20.416 | 47.319 | 50.958 | 49.682 | 56.273 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 311.598 | 102.081 | 283.912 | 356.706 | 248.412 | 281.364 | 1.584.073 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-----------|---------|---------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 661.572 | 1.276.108 | 763.787 | 238.316 | 885.234 | 1.488.368 | |
| Prom. Renta Variable. Vacaciones | | | | | 2.293.498 | | |
| TOTAL RENTA VARIABLE MENSUALES | 661.572 | 1.276.108 | 763.787 | 238.316 | 3.178.732 | 1.488.368 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.079 | 60.767 | 38.189 | 11.348 | 158.937 | 67.653 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|--------|---------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 198.472 | 364.60 2 | 229.13 6 | 56.742 | 635.746 | 338.26 5 | 1.822.9 64 |
|------------------------------|---------|-------------|-------------|--------|---------|-------------|-----------------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|-----------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.173.973 | 1.649.5 04 | 874.53 4 | 818.06 1 | 912.108 | 1.537.0 82 | |
| Premio AAVV D | | | | | 32.000 | 932.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.173.973 | 1.649.5 04 | 874.53 4 | 818.06 1 | 944.108 | 2.469.0 82 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 58.699 | 82.475 | 39.752 | 48.121 | 42.914 | 112.23 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 410.891 | 494.85 1 | 198.75 8 | 384.97 0 | 214.570 | 785.61 7 | 2.489.6 56 |
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 2.465.203 | 1.892.6 07 | 2.229.7 79 | 637.86 5 | 2.751.041 | 1.958.3 38 | |
| Comisiones Afil. - Trasp. | | | | | | 173.82 0 | |
| Premio AAVV D | 120.000 | 1.462.8 00 | 281.60 0 | 806.40 0 | 63.000 | | |
| Premio AAVV D | 152.000 | | | | 724.500 | 350.00 0 | |
| Premio | 820.800 | | | | 1.982.162 | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.558.003 | 3.355.4 07 | 2.511.3 79 | 1.444.2 65 | 5.520.703 | 2.482.1 58 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 169.429 | 159.78 1 | 119.58 9 | 68.775 | 276.035 | 112.82 5 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 677.715 | 958.68 8 | 597.94 7 | 412.64 7 | 1.104.141 | 564.12 7 | 4.315.2 65 |
| | | | | | TOTAL A DEMANDAR | | ##### ## |

NOMBRE: Tobosque Sandoval Emperatriz
RUT: 8.903.962-2
CARGO: Agente de Ventas
FECHA INGRESO: 07-09-18
LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|
| Comisiones Afil. - Trasp. | 567.676 | 819.00 2 | 628.89 4 | 109.94 6 | 411.888 | 304.859 |
| Premio AAVV D | 110.000 | | | | | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 200.322 |
| TOTAL RENTA VARIABLE MENSUALES | 727.676 | 819.00 2 | 628.89 4 | 109.94 6 | 411.888 | 505.181 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 34.651 | 40.950 | 28.586 | 6.108 | 19.614 | 22.963 |

| | | | | | | | |
|--------------------------------|---------|---------|---------|--------|--------|---------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 207.907 | 204.751 | 171.517 | 42.757 | 98.069 | 114.814 | 839.814 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 412.790 | 435.230 | 353.909 | 509.052 | 258.648 | 197.123 | |
| TOTAL RENTA VARIABLE MENSUALES | 412.790 | 435.230 | 353.909 | 509.052 | 258.648 | 197.123 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.640 | 20.725 | 17.695 | 24.241 | 12.932 | 8.960 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 123.837 | 124.351 | 106.173 | 121.203 | 51.730 | 44.801 | 572.094 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|--------|--------|------------------|
| Comisiones Afil. - Trasp. | 128.525 | 373.592 | 285.275 | 326.303 | 0 | 0 | |
| Premio AAVV D | 63.200 | 39.200 | 59.472 | 182.500 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 191.725 | 412.792 | 344.747 | 508.803 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.586 | 20.640 | 15.670 | 29.930 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.104 | 123.838 | 78.352 | 239.437 | 0 | 0 | 508.730 |
| TOTAL A DEMANDAR | | | | | | | 1.920.638 |

NOMBRE: TOLOZA TOLEDO ANDRES FELIPE
RUT: 16.453.401-4
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 310.436 | 287.807 | 255.232 | 169.157 | 36.146 | 223.474 | |
| Premio AAVV D | | | | 100.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 135.949 | |
| TOTAL RENTA VARIABLE MENSUALES | 310.436 | 287.807 | 255.232 | 269.157 | 36.146 | 359.423 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.783 | 14.390 | 11.601 | 14.953 | 1.721 | 16.337 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.696 | 71.952 | 69.609 | 104.672 | 8.606 | 81.687 | 425.222 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 157.052 | 241.553 | 281.151 | 129.937 | 288.137 | 124.897 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 157.052 | 241.553 | 281.151 | 129.937 | 288.137 | 124.897 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.853 | 11.503 | 14.058 | 6.187 | 14.407 | 5.677 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.116 | 69.015 | 84.345 | 30.937 | 57.627 | 28.386 | 317.427 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|-------------------------|--------|------------------|
| Comisiones Afil. - Trasp. | 167.810 | 121.394 | 76.306 | 187.028 | 0 | 0 | |
| Premio AAVV D | 80.800 | | | | | | |
| Premio | | 34.200 | | 290.000 | | | |
| BONO INCENTIVO | | 160.000 | 320.000 | | | | |
| BONO SPEN | | | | | 50.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 248.610 | 315.594 | 396.306 | 477.028 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.431 | 15.780 | 18.014 | 28.060 | 2.273 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 87.014 | 94.678 | 90.070 | 224.484 | 11.364 | 0 | 507.609 |
| | | | | | TOTAL A DEMANDAR | | 1.250.257 |

NOMBRE: Torrealba Torrealba Mauricio Enrique
 RUT: 10.220.292-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 03-06-17
 LUGAR DE TRABAJO Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 775.586 | 1.146.300 | 1.022.266 | 792.728 | 873.603 | 647.548 | |
| Premio AAVV D | 220.000 | 2.000 | 218.400 | 266.112 | 163.800 | | |
| Premio AAVV D | | | | 150.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.045.586 | 1.148.300 | 1.240.666 | 1.208.840 | 1.037.403 | 647.548 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.790 | 57.415 | 56.394 | 67.158 | 49.400 | 29.434 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 298.739 | 287.075 | 338.363 | 470.104 | 247.001 | 147.170 | 1.788.452 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 718.015 | 521.524 | 647.018 | 550.826 | 464.292 | 811.764 | |
| Prom. Renta Variable. Vacaciones | | | 324.779 | | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 718.015 | 521.52 4 | 971.79 7 | 550.82 6 | 464.29 2 | 811.76 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.901 | 24.834 | 48.590 | 26.230 | 23.215 | 36.898 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 215.405 | 149.00 7 | 291.53 9 | 131.14 9 | 92.858 | 184.49 2 | 1.064.4 50 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 469.634 | 497.888 | 561.123 | 391.589 | 650.008 | 532.032 | |
| Premio AAVV D | | | | | | 45.000 | |
| Prom. Renta Variable. Vacaciones | | | | 364.996 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 469.634 | 497.888 | 561.123 | 756.585 | 650.008 | 577.032 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.482 | 24.894 | 25.506 | 44.505 | 29.546 | 26.229 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 164.372 | 149.366 | 127.528 | 356.040 | 147.729 | 183.601 | 1.128. 636 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-----------------------------|-----------------------|
| Comisiones Afil. - Trasp. | 597.940 | 480.52 8 | 276.26 6 | 732.50 6 | 183.02 5 | 367.52 4 | |
| Premio AAVV D | | | | | 70.560 | | |
| Prom. Renta Variable. Vacaciones | | | | | | 269.87 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 597.940 | 480.52 8 | 276.26 6 | 732.50 6 | 253.58 5 | 637.40 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.473 | 22.882 | 13.156 | 34.881 | 12.679 | 28.973 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 113.893 | 137.29 4 | 65.778 | 209.28 7 | 50.717 | 144.86 4 | 721. 833 |
| | | | | | | TOTAL A DEMANDAR | 4.703. 372 |

NOMBRE: TORRES CASTRO, SOFIA CAROLINA
 RUT: 10.312.831-5
 CARGO: EJECUTIVO PREVISIONAL PERSONAL
 FECHA INGRESO: 15-11-17
 LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|---------------|---------|--------|--|
| Comisiones Afil. - Trasp. | 1.836.600 | 979.520 | 918.300 | 1.285.6 20 | 734.640 | 0 | |
| Premio AAVV D | | | | 100.00 0 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.886.600 | 979.520 | 918.300 | 1.385.6 20 | 734.640 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.838 | 48.976 | 41.741 | 76.979 | 34.983 | 0 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---|-----------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 539.029 | 244.880 | 250.445 | 538.852 | 174.914 | 0 | 1.748.121 |

| | | | | | | | |
|----------------------------------|--------|-----------|-----------|-----------|-----------|-----------|-----------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 0 | 1.469.280 | 1.836.600 | 1.836.600 | 1.570.000 | 2.070.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 1.226.767 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 1.469.280 | 1.836.600 | 1.836.600 | 1.570.000 | 3.296.767 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 69.966 | 91.830 | 87.457 | 78.500 | 149.853 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 419.794 | 550.980 | 437.286 | 314.000 | 749.265 | 2.471.325 |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 1.650.000 | 2.436.800 | 1.724.200 | 1.695.600 | 2.090.000 | 1.300.000 | |
| Prom. Renta Variable. Vacaciones | | | | 228.704 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.650.000 | 2.436.800 | 1.724.200 | 1.924.304 | 2.090.000 | 1.300.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 82.500 | 121.840 | 78.373 | 113.194 | 95.000 | 59.091 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 577.500 | 731.040 | 391.864 | 905.555 | 475.000 | 413.636 | 3.494.595 |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 1.300.000 | 1.516.667 | 1.083.333 | 1.083.333 | 1.300.000 | 1.083.333 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.300.000 | 1.516.667 | 1.083.333 | 1.083.333 | 1.300.000 | 1.083.333 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 61.905 | 72.222 | 51.587 | 51.587 | 65.000 | 49.242 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 247.619 | 433.333 | 257.936 | 309.524 | 260.000 | 246.212 | 1.754.625 |

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|------------------|-----------|
| TOTAL A DEMANDAR | 9.468.665 |
|------------------|-----------|

NOMBRE: Torres Roa Mónica Beatriz
 RUT: 6.487.479-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 17-05-2016
 LUGAR DE TRABAJO: Concepción

| | | | | | | |
|--------------------------------|---------|---------|---------|---------|--------|--------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
| Comisiones Reg. Administrativa | 77.976 | 377.233 | | | 97.108 | |
| Comisiones Afil. - Trasp. | 301.073 | | 783.514 | 883.077 | | |

| | | | | | | | |
|----------------------------------|--------|----|----|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | | | | 178.33 8 | 206.061 | 576.604 | |
| Premio AAVV D | 36.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 165.31 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 86.000 | 0 | 0 | 343.65 7 | 206.061 | 576.604 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.095 | 0 | 0 | 19.092 | 9.812 | 26.209 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.571 | 0 | 0 | 133.64 4 | 49.062 | 131.046 | 338. 324 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 236.413 | 542.15 2 | 547.13 6 | 464.96 1 | 555.200 | 603.490 | |
| Comisiones Reg. Administrativa | | | 26.871 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 229.981 | | |
| TOTAL RENTA VARIABLE MENSUALES | 236.413 | 542.15 2 | 574.00 7 | 464.96 1 | 785.181 | 603.490 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.821 | 25.817 | 28.700 | 22.141 | 39.259 | 27.431 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.924 | 154.90 1 | 172.20 2 | 110.70 5 | 157.036 | 137.157 | 802. 925 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 244.779 | 301.63 7 | 659.50 3 | 681.81 0 | 431.139 | 575.871 | |
| Prom. Renta Variable. Vacaciones | | | | 176.15 5 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 244.779 | 301.63 7 | 659.50 3 | 857.96 5 | 431.139 | 575.871 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.239 | 15.082 | 29.977 | 50.469 | 19.597 | 26.176 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.673 | 90.491 | 149.88 7 | 403.74 8 | 97.986 | 183.232 | 1.011. 017 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 434.258 | 725.55 5 | 657.14 0 | 216.66 1 | 342.763 | 527.834 | |
| Prom. Renta Variable. Vacaciones | | | | | 399.127 | | |
| TOTAL RENTA VARIABLE MENSUALES | 434.258 | 725.55 5 | 657.14 0 | 216.66 1 | 741.890 | 527.834 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.679 | 34.550 | 31.292 | 10.317 | 37.095 | 23.992 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|--------|-------------|-------------|--------|---------|-----------------------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 82.716 | 207.30 1 | 156.46 2 | 61.903 | 148.378 | 119.962 | 776.7 23 |
| | | | | | | TOTAL A DEMANDAR | 2.928.9 88 |

NOMBRE: TRONCOSO HUAQUILAO, JOHANA ALEJANDRA
RUT: 15.845.972-8
CARGO AGENTE DE VENTAS
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 390.785 | 419.4 45 | 297.3 22 | 278.6 33 | 243.014 | 139.8 82 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio SPEN | | | | 160.0 00 | | 160.0 00 | |
| PREMIO | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 479.785 | 419.4 45 | 297.3 22 | 438.6 33 | 243.014 | 299.8 82 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.847 | 20.97 2 | 13.51 5 | 24.36 9 | 11.572 | 13.63 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 137.081 | 104.8 61 | 81.08 8 | 170.5 80 | 57.860 | 68.15 5 | 619.6 25 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|--------------------|-------------|------------|--------|--|-----------------------------|---------------------|
| Comisiones Afil. - Trasp. | 213.914 195.069 | | 0 | 0 | | | |
| Premio AAVV A | 25.600 | | | | | | |
| Premio | | 160.0 00 | | | | | |
| BONO SPEN | | | 50.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 239.514 | 355.0 69 | 50.00 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.976 | 16.90 8 | 2.500 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 71.854 | 101.4 48 | 15.0 00 | 0 | | | 188. 302 |
| | | | | | | TOTAL A DEMANDAR | 807. 928 |

NOMBRE: UREY OYARCE, KAREN PAULINA
RUT: 10.704.818-9
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 01-09-15
LUGAR DE TRABAJO: ARICA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|-------------|-------------|-------------|---------|---------|
| Comisiones Afil. - Trasp. | 777.969 | 347.96 7 | 661.15 0 | 348.78 4 | 234.507 | 759.829 |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|---------|---------------------|
| Premio AAVV D | 220.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 124.94 3 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.047.969 | 347.96 7 | 661.15 0 | 473.72 7 | 234.507 | 759.829 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.903 | 17.398 | 30.052 | 26.318 | 11.167 | 34.538 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 299.420 | 86.992 | 180.31 4 | 184.22 7 | 55.835 | 172.688 | 979.4 76 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 301.483 | 731.72 7 | 363.32 1 | 376.19 5 | 518.076 | 508.222 | |
| Prom. Renta Variable. Vacaciones | 310.596 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 612.079 | 731.72 7 | 363.32 1 | 376.19 5 | 518.076 | 508.222 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.604 | 34.844 | 18.166 | 17.914 | 25.904 | 23.101 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 183.624 | 209.06 5 | 108.99 6 | 89.570 | 103.615 | 115.505 | 810.3 75 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 214.909 | 209.55 7 | 434.93 8 | 580.04 1 | 346.331 | 430.273 | |
| Premio AAVV D | | | 423.48 5 | | | | |
| Premio | | | | | 12.500 | 19.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 214.909 | 209.55 7 | 858.42 3 | 580.04 1 | 358.831 | 449.273 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.745 | 10.478 | 39.019 | 34.120 | 16.311 | 20.422 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.218 | 62.867 | 195.09 6 | 272.96 0 | 81.553 | 142.951 | 830.6 45 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 385.262 | 504.64 6 | 303.90 9 | 497.47 0 | 335.885 | 280.716 | |
| Comisiones Afil. - Trasp. | | | | | | 129.015 | |
| TOTAL RENTA VARIABLE MENSUALES | 385.262 | 504.64 6 | 303.90 9 | 497.47 0 | 335.885 | 409.731 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.346 | 24.031 | 14.472 | 23.689 | 16.794 | 18.624 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.383 | 144.18 5 | 72.359 | 142.13 4 | 67.177 | 93.121 | 592.3 59 |

TOTAL A DEMANDAR
855 3.212.

NOMBRE: VALDES ZAVALA, MARIA ESTER
 RUT: 10.392.622-K
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 17-08-15
 LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 247.241 | 401.498 | 329.775 | 123.41086 | 214.7 | 256.513 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 171.542 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 468.783 | 401.498 | 329.775 | 123.410 | 214.786 | 256.513 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.323 | 20.075 | 14.990 | 6.856 | 10.228 | 11.660 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.938 | 100.375 | 89.939 | 47.993 | 51.140 | 58.298 | 481.682 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 516.437386.540 | | 139.502 | 58.564 | 120.543 | 299.850 | |
| Prom. Renta Variable. | | | | | | 279.077 | |
| TOTAL RENTA VARIABLE MENSUALES | 516.437 | 386.540 | 139.502 | 58.564 | 120.543 | 578.927 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.822 | 18.407 | 6.975 | 2.789 | 6.027 | 26.315 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 154.931 | 110.440 | 41.851 | 13.944 | 24.109 | 131.574 | 476.848 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 215.467 | 563.499 | 417.081 | 280.736 | 277.878 | 180.208 | |
| Premio D | | | | | 8.750 | | |
| TOTAL RENTA VARIABLE MENSUALES | 215.467 | 563.499 | 417.081 | 280.736 | 286.628 | 180.208 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.773 | 28.175 | 18.958 | 16.514 | 13.029 | 8.191 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.413 | 169.050 | 94.791 | 132.111 | 65.143 | 57.339 | 593.847 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|-------------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 491.135 | 463.308 | 448.113 | 508.691 | 204.484 | 252.404 | |
| Comisiones Afil. - Trasp. | | | | | | 32.079 | |
| BONO EN FUNCION DE RESULTADOS | | | | | 145.928 | | |
| BONO EN FUNCION DE RESULT. (SEPT) | | | | | 36.202 | | |
| Prom. Renta Variable. | | | | | | 317.632 | |
| TOTAL RENTA VARIABLE MENSUALES | 491.135 | 463.308 | 448.113 | 508.691 | 386.614 | 602.115 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.387 | 22.062 | 21.339 | 24.223 | 19.331 | 27.369 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.550 | 132.374 | 106.694 | 145.340 | 77.323 | 136.844 | 692.124 |
| | | | | | TOTAL A DEMANDAR | | 2.244.501 |

NOMBRE: Valenzuela Alfaro Claudia
 RUT: 8.470.304-4
 CARGO: Agente de Ventas
 FECHA INGRESO: 16-12-2013
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 244.342 | 119.613 | 101.014 | 267.841 | 101.154 | 164.555 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 333.342 | 119.613 | 101.014 | 267.841 | 101.154 | 164.555 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.873 | 5.981 | 4.592 | 14.880 | 4.817 | 7.480 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 95.241 | 29.903 | 27.549 | 104.160 | 24.084 | 37.399 | 318.337 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|---------------|---------------|---------------|----------------|--|
| Comisiones Reg. Administrativa | | | | | 8.125 | | |
| Comisiones Afil. - Trasp. | 264.117 | 145.422 | 23.946 | 10.761 | 18.780 | 104.007 | |
| Prom. Renta Variable. Vacaciones | 14.010 | | | | 54.796 | | |
| TOTAL RENTA VARIABLE MENSUALES | 278.127 | 145.422 | 23.946 | 10.761 | 73.576 | 104.007 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.906 | 6.925 | 1.197 | 512 | 3.679 | 4.728 | |

| | | | | | | | |
|--------------------------------|--------|--------|-------|-------|--------|--------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.438 | 41.549 | 7.184 | 2.562 | 14.715 | 23.638 | 173.086 |

| | | | | | | | |
|----------------------------------|--------|---------|---------|---------|--------|--------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 75.942 | 172.308 | 143.363 | 50.965 | 18.867 | 9.880 | |
| TOTAL RENTA VARIABLE MENSUALES | 75.942 | 172.308 | 143.363 | 50.965 | 18.867 | 9.880 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.797 | 8.615 | 6.517 | 2.998 | 858 | 449 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 26.580 | 51.692 | 32.583 | 23.984 | 4.288 | 3.144 | 142.270 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|-------------------------|--------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 198.180 | 185.186 | 183.158 | | | | |
| Prom. Renta Variable. Vacaciones | 30.600 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 228.780 | 185.186 | 183.158 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.894 | 8.818 | 8.722 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.577 | 52.910 | 43.609 | 0 | 0 | 0 | 140.096 |
| | | | | | TOTAL A DEMANDAR | | 773.789 |

NOMBRE VALENZUELA PEREIRA, VICTOR ERNESTO
RUT 10.215.588-2
CARGO Agente de Venta (A. D.)
FECHA INGRESO 05-03-18
LUGAR DE TRABAJO Linares

| | | | | | | | |
|----------------------------------|---------|--------|--------|---------|--------|--------|----------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 0 | 70.970 | 63.079 | 151.282 | 26.611 | 30.046 | |
| Prom. Renta Variable. Vacaciones | 156.032 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 156.032 | 70.970 | 63.079 | 151.282 | 26.611 | 30.046 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.430 | 3.549 | 2.867 | 8.405 | 1.267 | 1.366 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 44.581 | 17.743 | 17.203 | 58.832 | 6.336 | 6.829 | 151.523 |

| | | | | | | | |
|---------------------------|---------|--------|--------|--------|--------|---------|--|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 138.736 | 0 | 0 | 114.63 | 36.434 | 243.726 | |

| | | | | | | | |
|----------------------------------|---------|----|----|---------|--------|---------|---------|
| | | | | 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 138.736 | 0 | 0 | 114.639 | 36.434 | 243.726 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.937 | 0 | 0 | 5.459 | 1.822 | 11.078 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.621 | 0 | 0 | 27.295 | 7.287 | 55.392 | 131.595 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 88.785 | 81.181 | 386.623 | 35.523 | 329.821 | 230.255 | |
| Premio | | | | | | 15.000 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 88.785 | 81.181 | 386.623 | 35.523 | 329.821 | 405.255 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.439 | 4.059 | 17.574 | 2.090 | 14.992 | 18.421 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 31.075 | 24.354 | 87.869 | 16.717 | 74.959 | 128.945 | 363.919 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|---------|--------|--------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 61.263 | 244.773 | 0 | 0 | | | |
| Premio AAVV D | | 182.500 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 61.263 | 427.273 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.917 | 20.346 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 11.669 | 122.078 | 0 | 0 | | | 133.747 |
| TOTAL A DEMANDAR | | | | | | | 780.784 |

NOMBRE: VALLEJOS SOTO, LUIS ALEXIS
 RUT: 16.113.550-K
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 01-09-14
 LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|--|
| Comisiones Afil. - Trasp. | 1.486.449 | 1.196.406 | 1.362.592 | 624.958 | 488.328 | 1.024.946 | |
| Premio AAVV D | 455.000 | 7.000 | 249.600 | 151.536 | 92.000 | 150.000 | |
| Premio AAVV D | 50.000 | 97.843 | 40.000 | 25.000 | | | |
| Premio AAVV D | | | | 180.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | 213.548 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.991.449 | 1.301.249 | 1.652.192 | 1.195.042 | 580.328 | 1.174.946 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 94.831 | 65.062 | 75.100 | 66.391 | 27.635 | 53.407 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 568.985 | 325.312 | 450.598 | 464.739 | 138.173 | 267.033 | 2.214.841 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|------------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 990.348 | 639.758 | 550.678 | 517.824 | 868.280 | 745.579 | |
| Prom. Renta Variable. Vacaciones | | | 140.315 | | | 393.994 | |
| TOTAL RENTA VARIABLE MENSUALES | 990.348 | 639.758 | 690.993 | 517.824 | 868.280 | 1.139.573 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.517 | 30.465 | 34.550 | 24.658 | 43.414 | 51.799 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 297.104 | 182.788 | 207.298 | 123.291 | 173.656 | 258.994 | 1.243.132 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 732.166 | 760.637 | 886.084 | 805.906 | 609.610 | 720.666 | |
| Premio AAVV D | | 18.720 | | | | 192.000 | |
| Prom. Renta Variable. Vacaciones | | 155.212 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 732.166 | 934.569 | 886.084 | 805.906 | 609.610 | 912.666 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.608 | 46.728 | 40.277 | 47.406 | 27.710 | 41.485 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 256.258 | 280.371 | 201.383 | 379.250 | 138.548 | 290.394 | 1.546.203 |

| | | | | | | | |
|----------------------------------|---------|-----------|---------|---------|---------|-------------------------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 711.732 | 1.051.750 | 857.609 | 611.679 | 741.285 | 829.535 | |
| Comisiones Afil. - Trasp. | 59.040 | 129.320 | 7.920 | 78.210 | | 135.246 | |
| Premio AAVV D | | | | | | 117.160 | |
| Prom. Renta Variable. Vacaciones | | | | | | 557.071 | |
| TOTAL RENTA VARIABLE MENSUALES | 770.772 | 1.181.070 | 865.529 | 689.889 | 741.285 | 1.639.012 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.703 | 56.241 | 41.216 | 32.852 | 37.064 | 74.501 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 146.814 | 337.449 | 206.078 | 197.111 | 148.257 | 372.503 | 1.408.211 |
| | | | | | | TOTAL A DEMANDAR | 6.412.387 |

NOMBRE: VARGAS PACHECO, VIVIANA JACQUELINE
 RUT: 13.465.365-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 0 | 489.95 9 | 113.91 8 | 155.96 2 | 323.772 | 205.912 | |
| Premio AAVV D | 260.000 | 2.000 | 10.000 | 20.000 | 255.000 | 11.200 | |
| Premio AAVV D | | | | 100.00 0 | | 112.000 | |
| PREMIO SPEN | | | | | | 160.000 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 310.000 | 491.95 9 | 123.91 8 | 275.96 2 | 578.772 | 489.112 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.762 | 24.598 | 5.633 | 15.331 | 27.561 | 22.232 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.571 | 122.99 0 | 33.796 | 107.31 9 | 137.803 | 111.162 | 601.6 40 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|--------|--------|--------|--|--|-------------|
| Comisiones Afil. - Trasp. | 321.099 | 80.406 | 0 | 0 | | | |
| Premio AAVV D | 57.600 | | | | | | |
| PREMIO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 538.699 | 80.406 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.935 | 3.829 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 161.610 | 22.973 | 0 | 0 | | | 184.58 3 |
| TOTAL A DEMANDAR | | | | | | | 786.22 3 |

NOMBRE: VAROLI BADILLA, DANIELA DEL CARMEN
 RUT: 15.651.850-6
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------------|---------------|----------------|---------|-------------|---------|
| Comisiones Afil. - Trasp. | 714.530 | 1.033.1 24 | 793.42 0 | 728.698 027 | 614. | 843.7 09 | |
| Premio AAVV D | 420.000 | | | 258.5 52 | | 5.000 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. | | | 394.49 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.184.530 | 1.033.1 24 | 1.187.9 10 | 987.2 50 | 614.027 | 848.7 09 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 56.406 | 51.656 | 53.996 | 54.84 7 | 29.239 | 38.57 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 338.437 | 258.28 | 323.97 | 383.9 | 146.197 | 192.8 | 1.643.7 |

| | | | | | | | |
|--|--|---|---|----|--|----|----|
| | | 1 | 5 | 31 | | 88 | 09 |
|--|--|---|---|----|--|----|----|

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------|---------|---------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 1.099.354 | 730.738 | 555.916 | 467.979 | 844.471 | 880.619 | |
| Premio AAVV D | | 150.000 | | | | | |
| BONO EN FUNCION DE RESULTADOS | | | | | 149.808 | | |
| BONO EN FUNCION DE RESULTADOS | | | | | 37.154 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.099.354 | 880.738 | 555.916 | 467.979 | 1.031.433 | 880.619 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.968 | 41.940 | 27.796 | 22.285 | 51.572 | 40.028 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 329.806 | 251.639 | 166.775 | 111.424 | 206.287 | 200.141 | 1.266.071 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 714.890 | 431.998 | 368.217 | 787.557 | 497.685 | 374.220 | |
| Premio AAVV D | 436.800 | | | | | | |
| PREMIO D | | 51.200 | | | | 145.600 | |
| Prom. Renta Variable. | 437.059 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.588.749 | 483.198 | 368.217 | 787.557 | 497.685 | 519.820 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.437 | 24.160 | 16.737 | 46.327 | 22.622 | 23.628 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 556.062 | 144.959 | 83.686 | 370.615 | 113.110 | 165.397 | 1.433.830 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 729.425 | 413.750 | 386.450 | 151.540 | 109.265 | 151.362 | |
| BONO POR INCENTIVO | | | | 160.000 | 160.000 | 160.000 | |
| BONO SPEN | | | | | | 30.000 | |
| Premio D | 50.400 | 644.964 | 603.949 | 79.740 | 89.782 | 198.420 | |
| Premio D | 665.968 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.445.793 | 1.058.714 | 990.399 | 391.280 | 359.047 | 539.782 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.847 | 50.415 | 47.162 | 18.632 | 17.952 | 24.536 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 275.389 | 302.490 | 235.809 | 111.794 | 71.809 | 122.678 | 1.119.970 |
| | | | | | TOTAL A DEMANDAR | | 5.463.580 |

NOMBRE: VERA PINTO, RUBEN DARIO
 RUT: 11.585.759-2
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 01-09-14
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|--------|---------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 79.886 | 53.834 | 134.183 | 146.100 | 79.886 | 49.351 | |
| Comisiones Afil. - Trasp. | | | | 73.059 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 79.886 | 53.834 | 134.183 | 219.159 | 79.886 | 49.351 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.804 | 2.692 | 6.099 | 12.176 | 3.804 | 2.243 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 22.825 | 13.459 | 36.595 | 85.229 | 19.020 | 11.216 | 188.344 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|--------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 176.468 | 110.166 | 119.144 | 7.359 | 104.076 | 48.739 | |
| Prom. Renta Variable. Vacaciones | | | | | 44.870 | | |
| TOTAL RENTA VARIABLE MENSUALES | 176.468 | 110.166 | 119.144 | 7.359 | 148.946 | 48.739 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.823 | 5.246 | 5.957 | 350 | 7.447 | 2.215 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.940 | 31.476 | 35.743 | 1.752 | 29.789 | 11.077 | 162.778 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|--------|
| Comisiones Afil. - Trasp. | 0 | 38.656 | 43.537 | 9.120 | 26.025 | 56.985 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 38.656 | 43.537 | 9.120 | 26.025 | 56.985 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 1.933 | 1.979 | 536 | 1.183 | 2.590 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 11.597 | 9.895 | 4.292 | 5.915 | 18.132 | 49.830 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|---------|--------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | 95.522 | 144.210 | 27.602 | 47.040 | 22.786 | 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 60.677 | |
| TOTAL RENTA VARIABLE MENSUALES | 95.522 | 144.210 | 27.602 | 47.040 | 22.786 | 60.677 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|-------|--------|-------|-------------------------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 4.549 | 6.867 | 1.314 | 2.240 | 1.139 | 2.758 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 18.195 | 41.203 | 6.572 | 13.440 | 4.557 | 13.790 | 97.757 |
| | | | | | | TOTAL A DEMANDAR | 498.708 |

NOMBRE: VERDEJO BUSTAMANTE, ANA DEL ROSARIO
 RUT: 9.407.895-4
 CARGO: Agente De Ventas
 FECHA INGRESO: 21-04-16
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 955.444 | 1.259.738 | 631.484 | 245.214 | 854.486 | 725.650 | |
| Premio AAVV D | 110.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.115.444 | 1.259.738 | 631.484 | 245.214 | 854.486 | 725.650 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.116 | 62.987 | 28.704 | 13.623 | 40.690 | 32.984 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 318.698 | 314.935 | 172.223 | 95.361 | 203.449 | 164.920 | 1.269.586 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------|---------|-----------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 1.280.238 | 720.063 | 768.619 | 1.077.246 | 391.282 | 410.648 | |
| Prom. Renta Variable. Vacaciones | | 193.852 | | | 701.260 | 267.748 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.280.238 | 913.915 | 768.619 | 1.077.246 | 1.092.542 | 678.396 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 64.012 | 43.520 | 38.431 | 51.297 | 54.627 | 30.836 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 384.071 | 261.119 | 230.586 | 256.487 | 218.508 | 154.181 | 1.504.952 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-----------|-----------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 737.991 | 1.343.098 | 1.425.210 | 563.321 | 168.290 | 783.279 | |
| Prom. Renta Variable. Vacaciones | | | | 110.845 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 737.991 | 1.343.098 | 1.425.210 | 674.166 | 168.290 | 783.279 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.900 | 67.155 | 64.782 | 39.657 | 7.650 | 35.604 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 258.297 | 402.929 | 323.911 | 317.255 | 38.248 | 249.225 | 1.589.865 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 700.000 | 833.601 | 866.717 | 662.697 | 833.926 | 604.151 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | | | | | | 457.899 | |
| TOTAL RENTA VARIABLE MENSUALES | 700.000 | 833.601 | 866.717 | 662.697 | 833.926 | 1.062.050 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.333 | 39.695 | 41.272 | 31.557 | 41.696 | 48.275 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.333 | 238.172 | 206.361 | 189.342 | 166.785 | 241.375 | 1.175.368 |
| TOTAL A DEMANDAR | | | | | | | 5.539.772 |

NOMBRE: Vidal Cruz Roberto Adolfo
 RUT: 16.119.116-7
 CARGO: Agente de Ventas
 FECHA INGRESO: 03-06-17
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|---------|--------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 84.213 | 584.772 | 12.391 | 0 | 81.668 | 307.894 | |
| TOTAL RENTA VARIABLE MENSUALES | 84.213 | 584.772 | 12.391 | 0 | 81.668 | 307.894 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.010 | 29.239 | 563 | 0 | 3.889 | 13.995 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.061 | 146.193 | 3.379 | 0 | 19.445 | 69.976 | 263.054 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 372.607 | 29.520 | 149.152 | 142.243 | 111.773 | 306.335 | |
| TOTAL RENTA VARIABLE MENSUALES | 372.607 | 29.520 | 149.152 | 142.243 | 111.773 | 306.335 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.630 | 1.406 | 7.458 | 6.773 | 5.589 | 13.924 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 111.782 | 8.434 | 44.746 | 33.867 | 22.355 | 69.622 | 290.806 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|-----------|---------|-----------|--|
| Comisiones Afil. - Trasp. | 435.520 | | 774.614 | 254.590 | 529.678 | 1.097.180 | |
| Premio AAVV D | | | | | | 760.000 | |
| Prom. Renta Variable. Vacaciones | | | | 1.103.799 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 435.520 | 0 | 774.614 | 1.358.389 | 529.678 | 1.857.180 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---|-------------|-------------|---------|-------------|-----------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 21.776 | 0 | 35.21 0 | 79.905 | 24.076 | 84.417 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.432 | 0 | 176.0 49 | 639.24 2 | 120.381 | 590.92 1 | 1.679.0 25 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------------|-------------|-------------|-----------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.246.258 | 1.163.7 72 | 373.6 35 | 783.09 3 | 1.102.238 | 861.13 1 | |
| Comisiones Afil. - Trasp. | | | | | | 222.54 0 | |
| Premio AAVV D | 532.000 | 429.31 2 | | | 394.680 | 603.75 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 1.040.4 13 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.778.258 | 1.593.0 84 | 373.6 35 | 783.09 3 | 1.496.918 | 2.727.8 34 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 84.679 | 75.861 | 17.79 2 | 37.290 | 74.846 | 123.99 2 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 338.716 | 455.16 7 | 88.96 1 | 223.74 1 | 299.384 | 619.96 2 | 2.025.9 30 |
| | | | | | TOTAL A DEMANDAR | | 4.258.8 14 |

NOMBRE: VASQUEZ TAMAYO, LORENA ANDREA
 RUT: 13.369.952-K
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 559.526 | 751.7 69 | 643.26 0 | 441.0 37 | 359.277 | 501.3 59 | |
| Premio AAVV D | | | | 100.0 00 | | | |
| Prom. Renta Variable. | | | | | | 333.3 03 | |
| TOTAL RENTA VARIABLE MENSUALES | 559.526 | 751.7 69 | 643.26 0 | 541.0 37 | 359.277 | 834.6 62 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.644 | 37.58 8 | 29.239 | 30.05 8 | 17.108 | 37.93 9 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 159.865 | 187.9 42 | 175.43 5 | 210.4 03 | 85.542 | 189.6 96 | 1.008.8 83 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 589.392 | 789.6 18 | 486.40 8 | 592.6 20 | 591.800 | 325.9 30 | |
| Premio AAVV D | | | 134.40 0 | 207.3 60 | 150.000 | 92.40 0 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 589.392 | 789.6 18 | 620.80 8 | 799.9 80 | 741.800 | 418.3 30 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.470 | 37.60 1 | 31.040 | 38.09 4 | 37.090 | 19.01 5 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 176.818 | 225.6 05 | 186.24 2 | 190.4 71 | 148.360 | 95.07 5 | 1.022.5 72 |

| | | | | | | | |
|----------------------------------|---------|-------------|---------------|-------------|-----------------------------|---|-----------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | | |
| Comisiones Afil. - Trasp. | 464.209 | 392.6 20 | 318.64 6 | 324.7 49 | | | |
| Premio AAVV D | 415.800 | | | | | | |
| Premio D | | 406.5 80 | 369.00 0 | 373.9 00 | | | |
| BONO POR INCENTIVO | | 160.0 00 | 323.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 880.009 | 959.2 00 | 1.010.6 46 | 698.6 49 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.000 | 47.96 0 | 45.938 | 41.09 7 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 308.003 | 287.7 60 | 229.69 2 | 328.7 76 | 0 | 0 | 1.154. 231 |
| | | | | | TOTAL A DEMANDAR | | 3.185. 686 |

NOMBRE: Villalobos Mendoza, Alfredo Fernando
 RUT: 8.785.193-1
 CARGO: Agente de ventas
 FECHA INGRESO: 12-11-18
 LUGAR DE TRABAJO: Iquique

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|---------------|---------------|-----------------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 910.224 | 181.24 2 | 783.13 1 | 667.39 0 | 966.354 | 783.131 | |
| Premio AAVV D | 240.000 | | | 69.350 | 10.000 | 51.840 | |
| Premio AAVV D | | | | 69.350 | | | |
| Premio AAVV D | | | | 150.00 0 | 316.800 | 264.200 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 488.516 | | | | | 783.131 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.688.740 | 181.24 2 | 783.13 1 | 956.09 0 | 1.293.1 54 | 1.882.3 02 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 80.416 | 9.062 | 35.597 | 53.116 | 61.579 | 85.559 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 482.497 | 45.311 | 213.58 1 | 371.81 3 | 307.894 | 427.796 | 1.848. 891 |

| | | | | | | | |
|---------|--------|--------|--------|--------|--------|--------|--|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------|--------|--------|--------|--------|--------|--------|--|

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.085.099 | 469. 199 | 725.73 7 | 529.87 8 | 497.927 | 506.991 | |
| Premio AAVV D | 235.000 | 95. 000 | 162.80 0 | | 220.000 | 429.400 | |
| bono spen | | | | 160.00 0 | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.320.099 | 564.19 9 | 888.53 7 | 689.87 8 | 877.927 | 1.096.3 91 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 66.005 | 26.867 | 44.427 | 32.851 | 43.896 | 49.836 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 396.030 | 161.20 0 | 266.56 1 | 164.25 7 | 175.585 | 249.180 | 1.412. 812 |

| DETALLE | dic-18 | nov-18 | | | | |
|---------------------------------------|----------|----------|--|--|--|-----------------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | 0 |
| TOTAL A DEMANDAR | | | | | | 3.261.7 04 |

NOMBRE: VILLAMAN MEDINA, JAIME ANTONIO
RUT: 14.068.999-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 21-08-13
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-------------|-------------|-------------|------------------------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 150.2 23 | 125.51 2 | 224.75 5 | 134.227 427. 585 | | 156.11 2 | |
| Premio AAVV D | 130.0 00 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 330.223 | 125.51 2 | 224.75 5 | 134.22 7 | 427.58 5 | 156.11 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.725 | 6.276 | 10.216 | 7.457 | 20.361 | 7.096 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.349 | 31.378 | 61.297 | 52.199 | 101.80 6 | 35.480 | 376. 510 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 253.260 23 | 148.0 | 201.53 6 | 201.42 7 | 279.012 | 91.108 |
| Prom. Renta Variable. | | | | | | 158.520 |
| TOTAL RENTA VARIABLE MENSUALES | 253.260 | 148.02 3 | 201.53 6 | 201.42 7 | 279.01 2 | 249.62 8 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 12.663 | 7.049 | 10.077 | 9.592 | 13.951 | 11.347 |

| | | | | | | | |
|--------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.978 | 42.292 | 60.461 | 47.959 | 55.802 | 56.734 | 339.226 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 198.925 | 203.28 4 | 246.28 3 | 241.78 4 | 58.210 | 142.82 2 | |
| BONO ANTIGÜEDAD | | | | | 136.38 5 | | |
| TOTAL RENTA VARIABLE MENSUALES | 198.925 | 203.28 4 | 246.28 3 | 241.78 4 | 194.59 5 | 142.82 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.946 | 10.164 | 11.195 | 14.223 | 8.845 | 6.492 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.624 | 60.985 | 55.973 | 113.78 1 | 44.226 | 45.443 | 390.033 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 292.140 | 360.48 5 | 272.05 5 | 177.81 1 | 101.92 7 | 311.71 0 | |
| Premio D | | | | | | 32.400 | |
| Prom. Renta Variable. | | | | | | 160.53 8 | |
| TOTAL RENTA VARIABLE MENSUALES | 292.140 | 360.48 5 | 272.05 5 | 177.81 1 | 101.92 7 | 504.64 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.911 | 17.166 | 12.955 | 8.467 | 5.096 | 22.939 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 55.646 | 102.99 6 | 64.775 | 50.803 | 20.385 | 114.69 3 | 409.298 |
| TOTAL A DEMANDAR | | | | | | 1.515.066 | |

NOMBRE: Villena Sandoval Francisco Javier
 RUT: 11.494.709-1
 CARGO: Agente de Venta
 FECHA INGRESO: 03-05-18
 LUGAR DE TRABAJO: Concepción

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 786.015 | 720.68 1 | 535.98 5 | 628.61 8 | 733.795 | 467.33 8 | |
| Comisiones Reg. Administrativa | | | | | | 25.200 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 956.015 | 720.68 1 | 535.98 5 | 628.61 8 | 733.795 | 492.53 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.525 | 36.034 | 24.363 | 34.923 | 34.943 | 22.388 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 273.147 | 180.17 0 | 146.17 8 | 244.46 3 | 174.713 | 111.94 0 | 1.130. 611 |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 531.022 | 273.43 3 | 516.65 0 | 324.57 3 | 347.126 | 285.09 5 | |
| Prom. Renta Variable. Vacaciones | | | | | | 167.28 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 531.022 | 273.43 3 | 516.65 0 | 324.57 3 | 347.126 | 452.37 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.551 | 13.021 | 25.833 | 15.456 | 17.356 | 20.563 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 159.307 | 78.12 4 | 154.9 95 | 77.27 9 | 69.425 | 102.8 13 | 641.9 42 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 372.843 | 319.32 3 | 356.20 8 | 178.87 5 | 114.247 | 176.79 3 | |
| Premio AAVV D | | | 27.000 | | 24.960 | 52.920 | |
| TOTAL RENTA VARIABLE MENSUALES | 372.843 | 319.32 3 | 383.20 8 | 178.87 5 | 139.207 | 229.71 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.642 | 15.966 | 17.419 | 10.522 | 6.328 | 10.442 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 130.495 | 95.797 | 87.093 | 84.176 | 31.638 | 73.091 | 502. 290 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|--------|--------|-----------------------------|--------|-----------------------|
| Comisiones Afil. - Trasp. | 193.282 | 193.93 9 | 0 | 0 | | | |
| Premio AAVV D | | 136.80 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 193.282 | 330.73 9 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.204 | 15.749 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 36.816 | 94.497 | 0 | 0 | 0 | 0 | 131. 312 |
| | | | | | TOTAL A DEMANDAR | | 2.406. 156 |

NOMBRE: YAÑEZ ARISMENDI, LORENZO SEGUNDO
 RUT: 11.427.423-2
 CARGO : Agente de Venta (A. D.)
 FECHA INGRESO: 17-08-15
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 1.130.301 | 723.142 | 689.377 | 478.646 | 646.917 | 587.088 | |
| Premio AAVV D | 420.000 | | | | 140.400 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable vacaciones | | | | 165.565 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.600.301 | 723.142 | 689.377 | 644.211 | 787.317 | 587.088 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 76.205 | 36.157 | 31.335 | 35.790 | 37.491 | 26.686 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 457.229 | 180.786 | 188.012 | 250.527 | 187.456 | 133.429 | 1.397.438 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|------------------|----------------|----------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 754.293 | 700.890 | 1.034.467 | 544.292 | 337.100 | 798.770 | |
| Premio AAVV D | | | | | | | |
| Premio | | | | | | | |
| Prom. Renta Variable vacaciones | | | | | | 563.019 | |
| TOTAL RENTA VARIABLE MENSUALES | 754.293 | 700.890 | 1.034.467 | 544.292 | 337.100 | 1.361.789 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.715 | 33.376 | 51.723 | 25.919 | 16.855 | 61.900 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 226.288 | 200.254 | 310.340 | 129.593 | 67.420 | 309.498 | 1.243.393 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 558.239 | 797.711 | 785.210 | 846.489 | 671.207 | 259.898 | |
| Premio AAVV D | 168.080 | | | | | | |
| Premio | | | | | | | |
| Prom. Renta Variable vacaciones | | | | | | | |
| premio D | | 103.700 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 726.319 | 901.411 | 785.210 | 846.489 | 671.207 | 259.898 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.316 | 45.071 | 35.691 | 49.793 | 30.509 | 11.814 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 254.212 | 270.423 | 178.457 | 398.348 | 152.547 | 82.695 | 1.336.681 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|--------|---------|---------|--------|---------|--|
| Comisiones Afil. - Trasp. | 685.150 | | 695.670 | 448.434 | | 403.737 | |

| | | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------------------------|---------|-----------|---------|
| | 928 | | 684. | | 195 | | 254. | |
| Comisiones Afil. - Trasp. | | | | | | | | 118.651 |
| Premio AAVV D | | | | | | | | |
| Premio | | | | | | | | |
| Prom. Renta Variable vacaciones | | | | | | | | 337.793 |
| TOTAL RENTA VARIABLE MENSUALES | 685.150 | 684.928 | 695.670 | 448.434 | 254.195 | 860.181 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.626 | 32.616 | 33.127 | 21.354 | 12.710 | 39.099 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 130.505 | 195.694 | 165.636 | 128.124 | 50.839 | 195.496 | 866.293 | |
| | | | | | TOTAL L DEMA NDA | | 4.843.806 | |

NOMBRE: Yañez Neira Andrea
 RUT: 14.470.922-5
 CARGO: Agente de Ventas
 FECHA INGRESO: 22-04-2013
 LUGAR DE TRABAJO:
 Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 789.102 | 666.599 | 734.377 | 633.232 | 598.834 | 394.028 | |
| Premio AAVV D | | | | 150.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 789.102 | 666.599 | 734.377 | 783.232 | 598.834 | 394.028 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.576 | 33.330 | 33.381 | 43.513 | 28.516 | 17.910 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 225.458 | 166.650 | 200.285 | 304.590 | 142.580 | 89.552 | 1.129.114 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|---------|
| Comisiones Afil. - Trasp. | 255.124 | 901.457 | 751.815 | 525.721 | 149.752 | 239.511 | |
| Prom. Renta Variable. Vacaciones | | | | | 1.124.489 | | |
| TOTAL RENTA VARIABLE MENSUALES | 255.124 | 901.457 | 751.815 | 525.721 | 1.274.241 | 239.511 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.756 | 42.927 | 37.591 | 25.034 | 63.712 | 10.887 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 76.537 | 257.559 | 225.545 | 125.172 | 254.848 | 54.434 | 994.095 |

| DETALLE | dic-18 | nov- | oct-18 | sept-18 | ago-18 | jul-18 |
|---------|--------|------|--------|---------|--------|--------|
|---------|--------|------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| | | 18 | | | | | |
| Comisiones Afil. - Trasp. | 822.469 | 715.3 23 | 402.6 64 | 337.49 7 | 985.994 | 812.31 3 | |
| TOTAL RENTA VARIABLE MENSUALES | 822.469 | 715.3 23 | 402.6 64 | 337.49 7 | 985.994 | 812.31 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.123 | 35.76 6 | 18.30 3 | 19.853 | 44.818 | 36.923 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 287.864 | 214.5 97 | 91.51 5 | 158.82 2 | 224.090 | 258.46 3 | 1.235. 350 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|---------------|-------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 592.727 | 816.2 66 | 834.5 39 | 979.72 3 | 1.202.397 | 756.94 3 | |
| Comisiones Afil. - Trasp. | | | | 285.12 0 | | 71.400 | |
| Premio AAVV D | | | 96.62 4 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 702.80 6 | |
| TOTAL RENTA VARIABLE MENSUALES | 592.727 | 816.2 66 | 931.1 63 | 1.264.8 43 | 1.202.397 | 1.531.1 49 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.225 | 38.87 0 | 44.34 1 | 60.231 | 60.120 | 69.598 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 112.900 | 233.2 19 | 221.7 05 | 361.38 4 | 240.479 | 347.98 8 | 1.517.6 76 |
| | | | | | TOTAL A DEMANDAR | | 4.876.2 35 |

NOMBRE: Zarate Guzman, Fabiola Auristela

RUT: 13.008.267-K

CARGO: Agente de ventas

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 400.722 | 447.75 6 | 350.91 3 | 383.53 8 | 301.83 8 | 417.84 4 | |
| Premio AAVV D | 33.000 | | | | | 9.280 | |
| Premio AAVV D | | | | | | 92.800 | |
| Premio | 50.000 | | | | | | |
| bono incentivo | | | 30.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 483.722 | 447.75 6 | 380.91 3 | 383.53 8 | 301.83 8 | 519.92 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.034 | 22.388 | 17.314 | 21.308 | 14.373 | 23.633 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.206 | 111.93 9 | 103.88 5 | 149.15 4 | 71.866 | 118.16 5 | 693.2 15 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 504.867 | 274.77 1 | 178.17 8 | 123.33 1 | 206.97 5 | 188.57 0 | |
| Premio AAVV D | 29.400 | | 117.60 0 | 72.000 | | 116.80 0 | |
| bono spen | | | | 160.00 0 | 160.00 0 | 160.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 534.267 | 274.77 1 | 295.77 8 | 355.33 1 | 366.97 5 | 465.37 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.713 | 13.084 | 14.789 | 16.921 | 18.349 | 21.153 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 160.280 | 78.506 | 88.733 | 84.603 | 73.395 | 105.76 6 | 591.2 83 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|-----------------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL A DEMANDAR | | | | | | | 1.284.4 98 |

NOMBRE: Zuñiga Barrera Cristian
 RUT: 9.975.594-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|--------|-------------|---------|--------|---------------------|
| Comisiones Afil. - Trasp. | 89.956 | 429.34 2 | 91.567 | 91.567 | 51.691 | 23.085 | |
| Premio AAVV D | 130.000 | | | 50.000 | 82.944 | | |
| Premio | 50.000 | | | 100.80 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 269.956 | 429.34 2 | 91.567 | 242.36 7 | 134.635 | 23.085 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.855 | 21.467 | 4.162 | 13.465 | 6.411 | 1.049 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 77.130 | 107.33 6 | 24.973 | 94.254 | 32.056 | 5.247 | 340. 995 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | |
|--------------------------------|---------|--------|--------|--------|--|--|
| Comisiones Afil. - Trasp. | 190.612 | 0 | 0 | 0 | | |
| Premio | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 350.612 | 0 | 0 | 0 | | |
| TOTAL DIAS LEGALMENTE | 20 | 21 | 20 | 21 | | |

| | | | | | | |
|----------------------------------|---------|---|---|---|------------------|---------|
| TRABAJADOS | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.531 | 0 | 0 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.184 | 0 | 0 | 0 | | 105.184 |
| | | | | | TOTAL A DEMANDAR | 446.179 |

NOMBRE MERCADO ACEVEDO, MARIANA DOLORES DE MAR
RUT 8.955.832-8
CARGO AGENTE DE VENTA (A.D.)
FECHA INGRESO 06-11-17
LUGAR DE TRABAJO TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 218.443 | 380.380 | 411.066 | 257.125 | 470.031 | 240.748 |
| Premio AAVV D | | | | 150.000 | 161.280 | |
| Premio AAVV D | | | | | 10.000 | |
| Prom. Renta Variable. Vacaciones | | | | 138.525 | | |
| TOTAL RENTA VARIABLE MENSUALES | 218.443 | 380.380 | 411.066 | 545.650 | 641.311 | 240.748 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 10.402 | 19.019 | 18.685 | 30.314 | 30.539 | 10.943 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 62.412 | 95.095 | 112.109 | 212.197 | 152.693 | 54.715 |
| | | | | | | 689.222 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 223.292 | 367.111 | 334.270 | 496.428 | 505.297 | 292.968 |
| Bono en funcion de resultados | | | | | 37.154 | |
| Prom. Renta Variable. Vacaciones | | | | | | 84.410 |
| TOTAL RENTA VARIABLE MENSUALES | 223.292 | 367.111 | 334.270 | 496.428 | 542.451 | 377.378 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 11.165 | 17.481 | 16.714 | 23.639 | 27.123 | 17.154 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 66.988 | 104.889 | 100.281 | 118.197 | 108.490 | 85.768 |
| | | | | | | 584.613 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 234.980 | sin liq | 232.171 | 339.922 | 273.381 | 390.166 |
| Premio D | | | | | 8.320 | 310.880 |
| TOTAL RENTA VARIABLE MENSUALES | 234.980 | 0 | 232.171 | 339.922 | 281.701 | 701.046 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 11.749 | 0 | 10.553 | 19.995 | 12.805 | 31.866 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |

| | | | | | | | |
|------------------------------|--------|---|--------|-------------|--------|---------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 82.243 | 0 | 52.766 | 159.96 3 | 64.023 | 223.060 | 582.0 55 |
|------------------------------|--------|---|--------|-------------|--------|---------|---------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 545.254 | 274.200 | 453.748 | 303.76 7 | 223.531 | 134.657 | |
| Premio D | | | 178.560 | 186.30 0 | 61.740 | 93.120 | |
| premio incentivo | | | | 160.00 0 | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 545.254 | 274.200 | 632.308 | 650.06 7 | 285.271 | 387.777 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.964 | 13.057 | 30.110 | 30.956 | 14.264 | 17.626 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 103.858 | 78.343 | 150.550 | 185.73 3 | 57.054 | 88.131 | 663. 669 |
| TOTAL A DEMANDAR | | | | | | | 2.519. 559 |

NOMBRE Rojas Avila, Andrea del Pilar
 RUT 14441364-4
 CARGO Agente de Venta (A. D.)
 FECHA INGRESO 19-12-16
 LUGAR DE TRABAJO Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 873.590 | 782.26 0 | 665.75 1 | 670.49 4 | 586.33 9 | 592.58 1 | |
| Premio AAVV D | 455.000 | | | 96.000 | 230.40 0 | | |
| Premio AAVV D | | | | 96.000 | | | |
| Premio AAVV D | | | | 120.00 0 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 164.42 6 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.378.590 | 782.26 0 | 665.75 1 | 982.49 4 | 816.73 9 | 757.00 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 65.647 | 39.113 | 30.261 | 54.583 | 38.892 | 34.409 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 393.883 | 195.56 5 | 181.56 8 | 382.08 1 | 194.46 2 | 172.04 7 | 1.519.6 06 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|--|
| Comisiones Afil. - Trasp. | 529.821 | 793.40 6 | 790.81 6 | 322.65 0 | 471.10 6 | 464.28 1 | |
| bono remplazo interno | | | | 36.435 | | | |
| bono remplazo interno | | | | 72.870 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 351.70 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 529.821 | 793.40 6 | 790.81 6 | 431.95 5 | 471.10 6 | 815.99 0 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.491 | 37.781 | 39.541 | 20.569 | 23.555 | 37.090 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 158.946 | 226.687 | 237.245 | 102.846 | 94.221 | 185.452 | 1.005.398 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 641.532 | 857.041 | 604.014 | 752.626 | 358.780 | 407.796 | |
| comision reg administrativa | 12.977 | | | 11.506 | | | |
| Premio AAVV D | 48.000 | | | | | | |
| Premio D | | 110.400 | | | 96.000 | | |
| Prom. Renta Variable. Vacaciones | | | | 64.925 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 702.509 | 967.441 | 604.014 | 829.057 | 454.780 | 407.796 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.125 | 48.372 | 27.455 | 48.768 | 20.672 | 18.536 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 245.878 | 290.232 | 137.276 | 390.144 | 103.359 | 129.753 | 1.296.643 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|------------------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 598.235 | 413.903 | 690.692 | 359.284 | 421.677 | 297.381 | |
| Comisiones Afil. - Trasp. | | | | | | 102.804 | |
| Prom. Renta Variable. Vacaciones | | | | | 240.296 | | |
| TOTAL RENTA VARIABLE MENSUALES | 598.235 | 413.903 | 690.692 | 359.284 | 661.973 | 400.185 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.487 | 19.710 | 32.890 | 17.109 | 33.099 | 18.190 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 113.950 | 118.258 | 164.450 | 102.653 | 132.395 | 90.951 | 722.656 |
| TOTAL A DEMANDAR | | | | | | 4.544.304 | |

NOMBRE MUÑOZ SUAZO, PEDRO LUIS
 RUT 7.655.563-4
 CARGO AGENTE DE VENTAS
 FECHA INGRESO 20-08-12
 LUGAR DE TRABAJO TEMUCO

| | | | | | | |
|---------------------------|---------|---------|---------|------------|--------|---------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
| Comisiones Afil. - Trasp. | 521.343 | 421.391 | 392.487 | 508.514291 | 207. | 439.485 |
| Premio AAVV D | 36.000 | | | | | |

| | | | | | | | |
|---|------------------|------------------|------------------|-------------------|------------------|------------------|---------|
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 607.343 | 421.39 1 | 392.48 7 | 508.51 4 | 207.29 1 | 439.48 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.921 | 21.070 | 17.840 | 28.251 | 9.871 | 19.977 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 173.527 | 105.34 8 | 107.04 2 | 197.75 5 | 49.355 | 99.883 | 732.910 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 238.882 09 | 409.3 | 367.55 8 | 445.08 2 | 275.53 0 | 402.51 6 | |
| Prom. Renta Variable. Vacaciones | | | 336.93 8 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 238.882 | 409.30 9 | 704.49 6 | 445.08 2 | 275.53 0 | 402.51 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.944 | 19.491 | 35.225 | 21.194 | 13.777 | 18.296 | 652.518 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA DETALLE | 71.665 dic-18 | 116.94 nov-18 | 211.34 oct-18 | 105.97 sept-18 | 55.106 ago-18 | 91.481 jul-18 | |
| Comisiones Afil. - Trasp. | 624.091 | 286.48 4 | 465.86 2 | 564.31 4 | 181.11 5 | 241.16 4 | |
| Premio D | | | | | 19.444 | | |
| TOTAL RENTA VARIABLE MENSUALES | 624.091 | 286.48 4 | 465.86 2 | 564.31 4 | 200.55 9 | 241.16 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.205 | 14.324 | 21.176 | 33.195 | 9.116 | 10.962 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | 798.130 |
| TOTAL MENSUAL SEMANA CORRIDA | 218.432 | 85.945 | 105.87 8 | 265.56 0 | 45.582 | 76.734 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------------------------------------|-------------|--|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 248.999 | 325.96 8 | 576.06 7 | 337.87 0 | 349.61 1 | 256.22 3 | |
| Comisiones Afil. - Trasp. | | | | | | 214.45 4 | |
| Premio D | | | | | 86.400 | | |
| Prom. Renta Variable. Vacaciones | | 389.98 5 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 248.999 | 715.95 3 | 576.06 7 | 337.87 0 | 436.01 1 | 470.67 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.857 | 34.093 | 27.432 | 16.089 | TOTAL A DEMANDAR 21.801 679.854 | 21.394 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.428 | 204.55 8 | 137.15 9 | 96.534 | 2.863.411 87.202 | 106.97 2 | |

NOMBRE PINCHEIRA SCHEID, LUIS EDUARDO

RUT 8.050.609-0

CARGO AGENTE DE VENTAS

FECHA INGRESO 21-04-16

LUGAR DE TRABAJO TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 537.198 | 641.100 | 78.259 | 449.83200 | 303.7 | 201.647 | |
| Premio AAVV D | 200.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 61.304 | | |
| TOTAL RENTA VARIABLE MENSUALES | 787.198 | 641.100 | 78.259 | 449.832 | 365.004 | 201.647 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.486 | 32.055 | 3.557 | 24.991 | 17.381 | 9.166 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 224.914 | 160.275 | 21.343 | 174.935 | 86.906 | 45.829 | 714.201 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 609.238 | 358.619 | 455.104 | 291.373 | 201.239 | 724.842 | |
| Prom. Renta Variable. | | | | | 224.277 | | |
| TOTAL RENTA VARIABLE MENSUALES | 609.238 | 358.619 | 455.104 | 291.373 | 425.516 | 724.842 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.462 | 17.077 | 22.755 | 13.875 | 21.276 | 32.947 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 182.771 | 102.463 | 136.531 | 69.375 | 85.103 | 164.737 | 740.980 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|------------------|----------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 254.001 | 462.938 | 1.128.689 | 504.883 | 648.109 | 1.021.078 | |
| Prom. Renta Variable. | | | | | 420.634 | | |
| TOTAL RENTA VARIABLE MENSUALES | 254.001 | 462.938 | 1.128.689 | 504.883 | 1.068.743 | 1.021.078 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.700 | 23.147 | 51.304 | 29.699 | 48.579 | 46.413 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.900 | 138.881 | 256.520 | 237.592 | 242.896 | 324.888 | 1.289.679 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|-----------|---------|------------------|-----------|-----------|
| Comisiones Afil. - Trasp. | 254.001 | 462.938 | 1.128.689 | 504.883 | 648.109 | 1.021.078 | |
| TOTAL RENTA VARIABLE MENSUALES | 254.001 | 462.938 | 1.128.689 | 504.883 | 648.109 | 1.021.078 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.095 | 22.045 | 53.747 | 24.042 | 32.405 | 46.413 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.381 | 132.268 | 268.735 | 144.252 | 129.622 | 232.063 | 955.322 |
| | | | | | TOTAL A DEMANDAR | | 3.700.181 |

II.- Causa RIT O-772-2020, plantilla extraída del documento “Calculos 1” acompañado en la presentación de la demanda:

NOMBRE: ABARCA CORDOVA, GONZALO PATRICIO
RUT: 10.862.904-5
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 02-05-11
LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.465.686 | 1.434.905 | 2.442.518 | 1.538.882 | 1.793.762 | 1.973.038 | |
| Premio AAVV D | 120.000 | | | 55.000 | 75.000 | 30.000 | |
| Premio AAVV D | | | | | 235.200 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 458.759 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.635.686 | 1.434.905 | 2.442.518 | 2.052.641 | 2.103.962 | 2.003.038 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 77.890 | 71.745 | 111.024 | 114.036 | 100.189 | 91.047 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 467.339 | 358.726 | 666.141 | 798.249 | 500.943 | 455.236 | 3.246.635 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.766.333 | 2.179.217 | 2.099.716 | 1.307.383 | 2.453.386 | 2.953.076 | |
| Premio AAVV D | 25.000 | 20.000 | 50.000 | | | 542.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 2.186.115 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.791.333 | 2.199.217 | 2.149.716 | 1.307.383 | 2.453.386 | 5.681.191 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.567 | 104.725 | 107.486 | 62.256 | 122.669 | 258.236 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 537.400 | 628.348 | 644.915 | 311.282 | 490.677 | 1.291.180 | 3.903.801 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|--------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.483.601 | 1.314.487 | | 2.566.915 | 2.700.918 | 3.667.367 | |
| Comisiones Afil. - Trasp. | | 1.557.880 | | | | | |
| Premio AAVV D | 110.208 | 936.320 | | 667.600 | | 400.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.593.809 | 3.808.687 | 0 | 3.234.515 | 2.700.918 | 4.067.367 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 129.690 | 190.434 | 0 | 190.266 | 122.769 | 184.880 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 907.833 | 1.142.606 | 0 | 1.522.125 | 613.845 | 1.294.162 | 5.480.571 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|
| Comisiones Afil. - Trasp. | 3.461.454 | 3.247.577 | 2.925.381 | 2.238.259 | 3.140.782 | 2.953.076 | |
| Premio AAVV D | 84.600 | 1.174.400 | 870.864 | | 235.200 | 542.000 | |
| Premio AAVV D | 762.800 | | | | | | |
| Premio AAVV D | 294.400 | | | | | | |
| PREMIO | | | | 110.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 2.186.115 | |
| TOTAL RENTA VARIABLE MENSUALES | 4.603.254 | 4.421.977 | 3.796.245 | 2.348.259 | 3.375.982 | 5.681.191 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 219.203 | 210.570 | 180.774 | 111.822 | 168.799 | 258.236 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 876.810 | 1.263.422 | 903.868 | 670.931 | 675.196 | 1.291.180 | 5.681.407 |
| TOTAL A DEMANDAR | | | | | | | 18.312.415 |

NOMBRE: Abondano Yussem Mónica María
 RUT: 15.322.726-8
 CARGO: Agente de Ventas
 FECHA INGRESO: 04-04-16
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.534.107 | 2.623.857 | 2.688.171 | 2.418.920 | 2.764.480 | 2.418.920 |
| Comisiones Afil. - Trasp. | 524.771 | | | | | |
| Premio AAVV D | 363.000 | 5.000 | 20.000 | 50.000 | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.471.878 | 2.628.857 | 2.708.171 | 2.468.920 | 2.764.480 | 2.418.920 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 165.328 | 131.443 | 123.099 | 137.162 | 131.642 | 109.951 |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|-----------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 991.965 | 657.214 | 738.592 | 960.136 | 658.210 | 549.755 | 4.555. 871 |

[illegible][illegible][illegible]

NOMBRE: ACOSTA ORTIZ JUAN CARLOS
RUT: 10.133.157-1
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 21-08-13
LUGAR DE TRABAJO: QUILLOTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|----------------|----------------|-----------------------|
| Comisiones Afil. - Trasp. | 681.023 | 623.082 | 619.285 | 389.88 9 | 564.334 | 391.897 | |
| Premio AAVV D | 240.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 122.189 | | |
| TOTAL RENTA VARIABLE MENSUALES | 971.023 | 623.082 | 619.285 | 439.88 9 | 686.523 | 391.897 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.239 | 31.154 | 28.149 | 24.438 | 32.692 | 17.814 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 277.435 | 155.771 | 168.896 | 171.06 8 | 163.458 | 89.068 | 1.025.6 95 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------------|-----------------------|----------------|-----------------------|
| Comisiones Afil. - Trasp. | 541.194 | 637.904 | 703.262 | 252.33 6 | 744.157 | 811.827 | |
| Prom. Renta Variable. Vacaciones | | | | | 504.974 | | |
| TOTAL RENTA VARIABLE MENSUALES | 541.194 | 637.904 | 703.262 | 252.33 6 | 1.249.1 31 | 811.827 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.060 | 30.376 | 35.163 | 12.016 | 62.457 | 36.901 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 162.358 | 182.258 | 210.979 | 60.080 | 249.826 | 184.506 | 1.050.0 07 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------------|
| Comisiones Afil. - Trasp. | 750.682 | 601.688 | 893.100 | 831.18 9 | 686.250 | 750.070 | |
| TOTAL RENTA VARIABLE MENSUALES | 750.682 | 601.688 | 893.100 | 831.189 | 686.250 | 750.070 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.534 | 30.084 | 40.595 | 48.893 | 31.193 | 34.094 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 262.739 | 180.506 | 202.977 | 391.148 | 155.966 | 238.659 | 1.431. 995 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|-----------------------|--|
| Comisiones Afil. - Trasp. | 726.4 16 | 953. 111 | 681. 244 | 660. 229 | 580. 264 | 663.352 | |
| Comisiones Afil. - Trasp. | | | | | | 307.069 | |
| Prom. Renta Variable. Vacaciones | | | | | | 447.035 | |
| TOTAL RENTA VARIABLE MENSUALES | 726.416 | 953.111 | 681.244 | 660.229 | 580.264 | 1.417.4 56 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-------------------------|------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 34.591 | 45.386 | 32.440 | 31.439 | 29.013 | 64.430 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.365 | 272.317 | 162.201 | 188.637 | 116.053 | 322.149 | 1.199.722 |
| | | | | | | TOTAL A DEMANDAR | 4.707.419 |

NOMBRE: Ahumada Rivera Cristina Margot
 RUT: 12.763.985-k
 CARGO: Agente de Venta
 FECHA INGRESO: 07-09-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|----------------|
| Comisiones Afil. - Trasp. | 263.272 | 0 | 0 | 479.78 2 | 398.198 | 263.27 2 | |
| Comisiones Reg. Administrativa | | 396.25 6 | 506.18 1 | | | 36.819 | |
| Premio AAVV D | | | | 133.05 6 | | | |
| Premio | | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 263.272 | 396.25 6 | 506.18 1 | 662.83 8 | 398.198 | 300.09 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.537 | 19.813 | 23.008 | 36.824 | 18.962 | 13.641 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.221 | 99.064 | 138.04 9 | 257.77 0 | 94.809 | 68.203 | 733.116 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|----------------|
| Comisiones Afil. - Trasp. | 182.294 | 409.22 0 | 250.64 7 | 204.47 8 | 378.225 | 149.25 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 182.294 | 409.22 0 | 250.64 7 | 204.47 8 | 378.225 | 149.25 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.115 | 19.487 | 12.532 | 9.737 | 18.911 | 6.784 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 54.688 | 116.92 0 | 75.194 | 48.685 | 75.645 | 33.921 | 405.054 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|--------|-------------|--------|--------|--|
| Comisiones Afil. - Trasp. | 178.643 | 253.50 2 | 92.056 | 336.53 0 | 0 | | |
| Comisiones Reg. Administrativa | | 40.410 | | | 0 | | |
| Premio AAVV D | | | | 173.50 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 178.643 | 293.91 2 | 92.056 | 510.03 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|------------------|---|-----------|
| VALOR DIA TRABAJADO REM VARIABLE | 8.932 | 14.696 | 4.184 | 30.002 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.525 | 88.174 | 20.922 | 240.014 | 0 | 0 | 411.635 |
| | | | | | TOTAL A DEMANDAR | | 1.549.804 |

NOMBRE: Alaniz Cherres, Carlos Harold
RUT: 8.550.222-0
CARGO: Agente de venta (A.D.)
FECHA INGRESO: 20-04-15
LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|---------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 179.563 | 85.270 | 211.750 | 278.697 | 65.260 | 281.448 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 229.563 | 85.270 | 211.750 | 278.697 | 65.260 | 281.448 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.932 | 4.264 | 9.625 | 15.483 | 3.108 | 12.793 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.589 | 21.318 | 57.750 | 108.382 | 15.538 | 63.965 | 332.543 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 92.293 | 150.655 | 497.307 | 216.911 | 391.421 | 248.188 | |
| Prom. Renta Variable. Vacaciones | | | | | 260.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 75.922 | | |
| TOTAL RENTA VARIABLE MENSUALES | 92.293 | 150.655 | 497.307 | 216.911 | 727.343 | 248.188 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.615 | 7.174 | 24.865 | 10.329 | 36.367 | 11.281 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 27.688 | 43.044 | 149.192 | 51.645 | 145.469 | 56.406 | 473.445 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 125.644 | 165.225 | 114.209 | 198.001 | 162.562 | 346.268 | |
| Premio | | | | | | 40.800 | |
| TOTAL RENTA VARIABLE MENSUALES | 125.644 | 165.225 | 114.209 | 198.001 | 162.562 | 387.068 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.282 | 8.261 | 5.191 | 11.647 | 7.389 | 17.594 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.975 | 49.568 | 25.957 | 93.177 | 36.946 | 123.158 | 372.780 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 137.455 | 398.656 | 175.744 | 356.103 | 382.755 | 208.037 | |

| | | | | | | | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | | | | | | 24.037 | |
| Premio | | | | | 124.80 0 | | |
| Prom. Renta Variable. Vacaciones | | 251.44 6 | | | | | |
| Prom. Renta Variable. Vacaciones | | 161.68 5 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 137.455 | 811.78 7 | 175.74 4 | 356.10 3 | 507.55 5 | 232.07 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.545 | 38.657 | 8.369 | 16.957 | 25.378 | 10.549 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 26.182 | 231.93 9 | 41.844 | 101.74 4 | 101.51 1 | 52.744 | 555.9 64 |
| TOTAL A DEMANDAR | | | | | | | 1.734.7 31 |

NOMBRE: Alarcon Pinar María Veronica
 RUT: 9.371.383-4:
 CARGO : Agente de Ventas
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|-----------------------|---------------------|---------------------|----------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 622.547 | 1.099.0 61 | 631.7 75 | 542.7 75 | 674.088 | 572.8 82 | |
| Comisiones Reg. Administrativa | | | | | | 46.61 7 | |
| Premio AAVV D | 130.000 | 4.000 | 183.8 00 | 50.00 0 | 10.000 | 15.00 0 | |
| Premio | 50.000 | | 35.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 802.547 | 1.103.0 61 | 850.5 75 | 592.7 75 | 684.088 | 634.4 99 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.217 | 55.153 | 38.66 3 | 32.93 2 | 32.576 | 28.84 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 229.299 | 275.76 5 | 231.9 75 | 230.5 24 | 162.878 | 144.2 04 | 1.274.6 45 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|--------------|
| Comisiones Reg. Administrativa | 46.611 | | | | | | |
| Comisiones Afil. - Trasp. | 647.724 | 176.35 2 | 140.4 79 | 371.0 32 | 583.877 | 495.4 62 | |
| Premio AAVV D | | 5.000 | | 88.80 0 | 220.000 | 258.4 00 | |
| TOTAL RENTA VARIABLE MENSUALES | 647.724 | 181.35 2 | 140.4 79 | 459.8 32 | 803.877 | 753.8 62 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.386 | 8.636 | 7.024 | 21.89 7 | 40.194 | 34.26 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 194.317 | 51.815 | 42.14 | 109.4 | 160.775 | 171.3 | 729.8 |

| | | | | | | | |
|--|--|--|---|----|--|----|----|
| | | | 4 | 84 | | 32 | 67 |
|--|--|--|---|----|--|----|----|

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|---|---|-------------------------|---|------------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | TOTAL A DEMANDAR | | 2.004.513 |

NOMBRE: Alegria Vasques Carmen Gloria
RUT: 11.565.071-8
CARGO: Agente de venta (A. D.)
FECHA INGRESO: 26-12-12
LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|--------|--------|----------------|
| Comisiones Afil. - Trasp. | 348.665 | 224.949 | 76.409 | 20.453 | 86.118 | 32.976 | |
| Premio AAVV D | 260.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 658.665 | 224.949 | 76.409 | 20.453 | 86.118 | 32.976 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.365 | 11.247 | 3.473 | 1.136 | 4.101 | 1.499 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 188.190 | 56.237 | 20.839 | 7.954 | 20.504 | 7.495 | 301.219 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 75.568 | 51.635 | 93.950 | 71.790 | 135.261 | 88.532 | |
| Prom. Renta Variable. Vacaciones | | | | | | 246.361 | |
| Prom. Renta Variable. Vacaciones | | | | | | 103.013 | |
| TOTAL RENTA VARIABLE MENSUALES | 75.568 | 51.635 | 93.950 | 71.790 | 135.261 | 437.906 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.778 | 2.459 | 4.698 | 3.419 | 6.763 | 19.905 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 22.670 | 14.753 | 28.185 | 17.093 | 27.052 | 99.524 | 209.277 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------|---------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 700.022 | 74.560 | 188.992 | 215.895 | 115.590 | 137.874 |

| | | | | | | | |
|----------------------------------|---------|--------|---------|---------|---------|---------|---------|
| Prom. Renta Variable. Vacaciones | 37.290 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 737.312 | 74.560 | 188.992 | 215.895 | 115.590 | 137.874 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.866 | 3.728 | 8.591 | 12.700 | 5.254 | 6.267 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 258.059 | 22.368 | 42.953 | 101.598 | 26.270 | 43.869 | 495.117 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|--------|---------|-----------|---------|
| Comisiones Afil. - Trasp. | 147.551 | 174.816 | 146.362 | 57.489 | 67.084 | 145.609 | |
| Prom. Renta Variable. Vacaciones | | | | | 239.411 | | |
| Prom. Renta Variable. Vacaciones | | | | | 114.623 | | |
| TOTAL RENTA VARIABLE MENSUALES | 147.551 | 174.816 | 146.362 | 57.489 | 421.118 | 145.609 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.026 | 8.325 | 6.970 | 2.738 | 21.056 | 6.619 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 28.105 | 49.947 | 34.848 | 16.425 | 84.224 | 33.093 | 246.642 |
| TOTAL A DEMANDAR | | | | | | 1.252.256 | |

NOMBRE: ALFARO CHAVEZ, CRISTINA ELIANA
RUT: 16.704.224-4
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------------|---------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 181.353 | 163.23791.800 | 103.225 | | 0 | 39.442 | |
| Premio AAVV D | | | | 50.000 | | | |
| Premio | | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 78.520 | |
| TOTAL RENTA VARIABLE MENSUALES | 181.353 | 163.237 | 103.225 | 141.800 | 0 | 117.962 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.636 | 8.162 | 4.692 | 7.878 | 0 | 5.362 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.815 | 40.809 | 28.152 | 55.144 | 0 | 26.810 | 202.731 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|---------|---------|--------|--------|--|
| Comisiones Afil. - Trasp. | 99.572 | 55.658 | 120.613 | 111.546 | 80.224 | 81.221 | |
| Premio AAVV D | | | | | | | |
| Premio | | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |

| | | | | | | | |
|----------------------------------|--------|---------|---------|---------|--------|--------|---------|
| TOTAL RENTA VARIABLE MENSUALES | 99.572 | 55.658 | 120.613 | 111.546 | 80.224 | 81.221 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.979 | 2.650 | 6.031 | 5.312 | 4.011 | 3.692 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.872 | 15.902 | 36.184 | 26.559 | 16.045 | 18.459 | 143.020 |
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 84.587 | 97.185 | 154.742 | 87.817 | 0 | 0 | |
| Premio AAVV D | | | | | | | |
| Premio | | | | | | | |
| PREMIO D | | | | 106.800 | | | |
| BONO SPEN | | | | | 50.000 | | |
| BONO POR INCENTIVO | | 160.000 | 160.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 84.587 | 257.185 | 314.742 | 194.617 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.229 | 12.859 | 14.306 | 11.448 | 2.273 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.605 | 77.156 | 71.532 | 91.584 | 11.364 | 0 | 281.241 |

TOTAL A DEMANDAR 626.992

NOMBRE: Allendes Menares Leonardo Ariel
RUT: 16.146.345-0
CARGO: Agente de Ventas
FECHA INGRESO: 11-05-18
LUGAR DE TRABAJO: Santiago

| | | | | | | | |
|----------------------------------|---------|----------------|---------|---------|---------|---------|---------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 364.233 | 351.631200.870 | | 203.531 | 247.444 | 184.493 | |
| Premio AAVV D | 260.000 | 3.000 | 5.000 | 50.000 | 35.000 | 10.000 | |
| Premio | 50.000 | | | 15.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 674.233 | 354.631 | 205.870 | 268.531 | 282.444 | 194.493 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.106 | 17.732 | 9.358 | 14.918 | 13.450 | 8.841 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 192.638 | 88.658 | 56.146 | 104.429 | 67.249 | 44.203 | 553.322 |

| | | | | | | | |
|---------------------------|---------|---------|--------|--------|--------|---------|--|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 263.326 | 187.552 | 92.216 | 93.689 | 53.936 | 271.071 | |
| Premio AAVV D | 30.000 | | | 60.000 | 14.400 | 63.600 | |

| | | | | | | | |
|----------------------------------|---------|-------------|--------|-------------|--------|-------------|-------------|
| TOTAL RENTA VARIABLE MENSUALES | 293.326 | 187.55 2 | 92.216 | 153.68 9 | 68.336 | 334.67 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.666 | 8.931 | 4.611 | 7.319 | 3.417 | 15.212 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 87.998 | 53.586 | 27.665 | 36.593 | 13.667 | 76.062 | 295. 570 |
| DETALLE | dic-18 | nov-18 | | | | | |
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| TOTAL A DEMANDAR | | | | | | | 848.89 3 |

NOMBRE: Almuna Arias, Edgardo Nicolas
 RUT: 18.653.825-8
 CARGO: Agente de ventas (A.D.)
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: Linares

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept- 19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 550.907 | 392.96 5 | 257.93 7 | 232.02 2 | 160.03 6 | 206.64 4 | |
| Premio AAVV D | 39.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 639.907 | 392.96 5 | 257.93 7 | 282.02 2 | 160.03 6 | 206.64 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.472 | 19.648 | 11.724 | 15.668 | 7.621 | 9.393 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 182.831 | 98.241 | 70.346 | 109.67 5 | 38.104 | 46.965 | 546.1 62 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|------------|--------|--------|-------------|
| DETALLE | jun-19 | may- 19 | abr-19 | mar- 19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 164.224 | 185.50 1 | 135.38 2 | 71.827 | 53.558 | 38.207 | |
| TOTAL RENTA VARIABLE MENSUALES | 164.224 | 185.50 1 | 135.38 2 | 71.827 | 53.558 | 38.207 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.211 | 8.833 | 6.769 | 3.420 | 2.678 | 1.737 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.267 | 53.000 | 40.615 | 17.102 | 10.712 | 8.683 | 179.3 79 |

| | | | | | | | |
|---------|--------|--------|--------|-------|--------|--------|--|
| DETALLE | dic-18 | nov-18 | oct-18 | sept- | ago-18 | jul-18 | |
|---------|--------|--------|--------|-------|--------|--------|--|

| | | | | | | | |
|----------------------------------|--------|-------------|-------------|--------|----|----|-------------|
| | | | | 18 | | | |
| Comisiones Afil. - Trasp. | 73.102 | 55.398 | 10.789 | 24.949 | | 0 | |
| BONO POR INCENTIVO | | 160.00 0 | 320.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 73.102 | 215.39 8 | 330.78 9 | 24.949 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.655 | 10.770 | 15.036 | 1.468 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 25.586 | 64.619 | 75.179 | 11.741 | 0 | 0 | 177.12 5 |
| TOTAL A DEMANDAR | | | | | | | 902.66 6 |

NOMBRE: ALTAMINARO GARCES, LINDA VERENITT
RUT: 14.040.984-8
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 335.955 | 367.00 1 | 237.45 5 | 354.03 7 | 374.409 | 576.093 | |
| Premio AAVV D | 39.000 | | | | 149.760 | | |
| TOTAL RENTA VARIABLE MENSUALES | 374.955 | 367.00 1 | 237.45 5 | 354.03 7 | 524.169 | 576.093 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.855 | 18.350 | 10.793 | 19.669 | 24.960 | 26.186 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 107.130 | 91.750 | 64.760 | 137.68 1 | 124.802 | 130.930 | 657.0 54 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 244.415 | 262.66 6 | 681.76 8 | 440.36 7 | 308.820 | 283.486 | |
| Prom. Renta Variable. Vacaciones | | | | | 207.876 | | |
| TOTAL RENTA VARIABLE MENSUALES | 244.415 | 262.66 6 | 681.76 8 | 440.36 7 | 516.696 | 283.486 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.221 | 12.508 | 34.088 | 20.970 | 25.835 | 12.886 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.325 | 75.047 | 204.53 0 | 104.84 9 | 103.339 | 64.429 | 625.5 19 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 152.606 | 450.24 5 | 497.81 5 | 306.17 5 | 403.893 | 642.522 | |
| TOTAL RENTA VARIABLE MENSUALES | 152.606 | 450.24 5 | 497.81 5 | 306.17 5 | 403.893 | 642.522 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.630 | 22.512 | 22.628 | 18.010 | 18.359 | 29.206 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|--------|-------------|-------------|-------------|--------|---------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 53.412 | 135.07 4 | 113.14 0 | 144.08 2 | 91.794 | 204.439 | 741.9 40 |
|------------------------------|--------|-------------|-------------|-------------|--------|---------|---------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 296.548 | 492.07 3 | 359.90 5 | 230.10 3 | 286.683 | 350.564 | |
| Comisiones Afil. - Trasp. | | | | | | 116.192 | |
| Prom. Renta Variable. Vacaciones | | | | | 193.520 | | |
| TOTAL RENTA VARIABLE MENSUALES | 296.548 | 492.07 3 | 359.90 5 | 230.10 3 | 480.203 | 466.756 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.121 | 23.432 | 17.138 | 10.957 | 24.010 | 21.216 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 56.485 | 140.59 2 | 85.692 | 65.744 | 96.041 | 106.081 | 550.6 35 |
| TOTAL A DEMANDAR | | | | | | | 2.575.1 48 |

NOMBRE: ALVARES BARRIA , NICOLE ALEJANDRA
RUT: 19.206.060-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|---------|--------|--------|--------------------|
| Comisiones Afil. - Trasp. | 274.606 | 72.481 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 274.606 | 72.481 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.076 | 3.624 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.459 | 18.120 | 0 | 0 | 0 | 0 | 96.5 79 |

| DETALLE | jun-19 | may-19 | abr-19 | | | | |
|----------------------------------|--------|--------|--------|--|--|--|---------------------|
| Comisiones Afil. - Trasp. | 64.028 | 23.065 | 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 64.028 | 23.065 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.201 | 1.098 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 19.208 | 6.590 | 0 | | | | 25.798 |
| TOTAL A DEMANDAR | | | | | | | 122.37 8 |

NOMBRE: ALVAREZ PANIAGUA, NELLY ELIZABETH
RUT: 15.020.208-6
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------|---------|---------|-------------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 418.522 | 598.068 | 489.04 1 | 564.80 5 | 678.542 | 553.268 | |
| Premio AAVV D | 240.000 | | | 50.000 | 192.000 | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 708.522 | 598.068 | 489.041 | 614.805 | 870.542 | 553.268 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.739 | 29.903 | 22.229 | 34.156 | 41.454 | 25.149 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 202.435 | 149.517 | 133.375 | 239.091 | 207.272 | 125.743 | 1.057.432 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 321.454 | 303.364 | 314.620 | 563.617 | 548.760 | 420.653 | |
| Premio AAVV D | | | 120.000 | | 150.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 279.866 | | |
| TOTAL RENTA VARIABLE MENSUALES | 321.454 | 303.364 | 434.620 | 563.617 | 978.626 | 420.653 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.073 | 14.446 | 21.731 | 26.839 | 48.931 | 19.121 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 96.436 | 86.675 | 130.386 | 134.195 | 195.725 | 95.603 | 739.020 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 521.410 | 383.583 | 674.273 | 239.406 | 234.906 | 280.018 | |
| Premio AAVV D | | | 124.800 | 75.400 | | 187.120 | |
| Premio | | 156.000 | | | 201.944 | | |
| PREMIO D | | | | | 74.860 | | |
| TOTAL RENTA VARIABLE MENSUALES | 521.410 | 539.583 | 799.073 | 314.806 | 511.710 | 467.138 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.071 | 26.979 | 36.322 | 18.518 | 23.260 | 21.234 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 182.494 | 161.875 | 181.608 | 148.144 | 116.298 | 148.635 | 939.052 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|-----------|--------|--------|--|--|--|
| Comisiones Afil. - Trasp. | 269.286 | 631.160 | 0 | 0 | | | |
| Premio AAVV D | 55.125 | | | | | | |
| Premio | 141.800 | 636.700 | | | | | |
| BONO SPEN | | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 466.211 | 1.427.860 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.201 | 67.993 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |

| | | | | | | | |
|------------------------------|--------|---------|---|---|--|-----------------------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 88.802 | 407.960 | 0 | 0 | | | 496.7 62 |
| | | | | | | TOTAL A DEMANDAR | 3.232.2 67 |

NOMBRE: Alvarez Vergara, Lucila Del Carmen
 RUT: 11.200.581-1
 CARGO: Agente de ventas (A.D.)
 FECHA INGRESO: 18-12-14
 LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|-----------------------|-------------------|-------------------|---------------------|
| Comisiones Afil. - Trasp. | 182.518 | 262.67 9 | 438.56 6 | 583.94 8 | 23.486 | 41.128 | |
| Comisiones Afil. - Trasp. | | | | 423.74 7 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 182.518 | 262.67 9 | 438.56 6 | 1.007.6 95 | 23.486 | 41.128 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.691 | 13.134 | 19.935 | 55.983 | 1.118 | 1.869 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.148 | 65.6 70 | 119.6 09 | 391.8 81 | 5.5 92 | 9.3 47 | 644.2 47 |

| DETALLE | jun-19 | may- 19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------|---------------|---------------|---------------------|---------------|---------------------|
| Comisiones Afil. - Trasp. | 124.540 | 97.374 | 71.116 | 49.048 | 132.80 8 | 78.780 | |
| Prom. Renta Variable. Vacaciones | | | | | 250.00 0 | | |
| Prom. Renta Variable. Vacaciones | | | | | 69.720 | | |
| TOTAL RENTA VARIABLE MENSUALES | 124.540 | 97.374 | 71.116 | 49.048 | 452.52 8 | 78.780 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.227 | 4.637 | 3.556 | 2.336 | 22.626 | 3.581 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 37.362 | 27.821 | 21.335 | 11.678 | 90.506 | 17.905 | 206.6 06 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|---------------|---------------|---------------------|---------------|---------------|---------------|---------------------|
| Comisiones Afil. - Trasp. | 40.934 | 72.105 | 172.21 6 | 60.079 | 41.280 | 65.251 | |
| Prom. Renta Variable. Vacaciones | 13.529 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 54.463 | 72.105 | 172.21 6 | 60.079 | 41.280 | 65.251 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.723 | 3.605 | 7.828 | 3.534 | 1.876 | 2.966 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 19.062 | 21.632 | 39.140 | 28.272 | 9.382 | 20.762 | 138.2 50 |

| DETALLE | jun-18 | may- 18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|--------|------------|--------|--------|-------------|--------|--|
| Comisiones Afil. - Trasp. | 28.561 | 78.580 | 94.411 | 73.024 | 167.87 1 | 60.696 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|-----------------------------|--------|-----------------------|
| Comisiones Afil. - Trasp. | | | | | | 30.972 | |
| Prom. Renta Variable. Vacaciones | | | | | 239.41 1 | | |
| Prom. Renta Variable. Vacaciones | | | | | 35.558 | | |
| TOTAL RENTA VARIABLE MENSUALES | 28.561 | 78.580 | 94.411 | 73.024 | 442.84 0 | 91.668 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.360 | 3.742 | 4.496 | 3.477 | 22.142 | 4.167 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 5.440 | 22.451 | 22.479 | 20.864 | 88.568 | 20.834 | 180.6 36 |
| | | | | | TOTAL A DEMANDAR | | 1.169.7 39 |

NOMBRE: ANDERS SAN MARTIN, LESLIE ANDREA
 RUT: 15.551.049-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|-------------|--------|---------|-------------|
| Comisiones Afil. - Trasp. | 115.510 | 0 | 24.646 | 145.8 52 | 0 | 124.786 | |
| TOTAL RENTA VARIABLE MENSUALES | 115.510 | 0 | 24.646 | 145.8 52 | 0 | 124.786 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.500 | 0 | 1.120 | 8.103 | 0 | 5.672 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 33.003 | 0 | 6.722 | 56.72 0 | 0 | 28.360 | 124. 805 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 222.496 | 112.011 | 92.279 | 171.3 19 | 141.822 | 183.614 | |
| TOTAL RENTA VARIABLE MENSUALES | 222.496 | 112.011 | 92.279 | 171.3 19 | 141.822 | 183.614 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.125 | 5.334 | 4.614 | 8.158 | 7.091 | 8.346 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.749 | 32.003 | 27.684 | 40.79 0 | 28.364 | 41.730 | 237. 321 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|--|
| Comisiones Afil. - Trasp. | 85.688 | 166.653 | 272.707 | 163.5 92 | 178.783 | 158.399 | |
| Premio D | | | | | 324.800 | | |
| Prom. Renta Variable. | 638.443 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 724.131 | 166.653 | 272.707 | 163.5 92 | 503.583 | 158.399 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.207 | 8.333 | 12.396 | 9.623 | 22.890 | 7.200 | |

| | | | | | | | |
|--------------------------------|---------|--------|--------|--------|---------|--------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 253.446 | 49.996 | 61.979 | 76.984 | 114.451 | 50.400 | 607.255 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-----------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 441.786 | 747.616 | 344.280 | 183.930 | 200.250 | 196.146 | |
| BONO POR incentivo | | | | 160.000 | 160.000 | 160.000 | |
| Premio D | | 457.320 | 782.386 | | 72.842 | 199.200 | |
| TOTAL RENTA VARIABLE MENSUALES | 441.786 | 1.204.936 | 1.126.666 | 343.930 | 433.092 | 555.346 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.037 | 57.378 | 53.651 | 16.378 | 21.655 | 25.243 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 84.150 | 344.267 | 268.254 | 98.266 | 86.618 | 126.215 | 1.007.770 |
| TOTAL A DEMANDAR | | | | | | | 1.977.151 |

NOMBRE: ANGULO PAREDES, JAIME ANDRES
RUT: 13.734.703-2
CARGO : AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|----------|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|---------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 7.111 | 205.714 | 121.408 | | 156.578 | 124.946 | |
| TOTAL RENTA VARIABLE MENSUALES | 7.111 | 205.714 | 121.408 | 0 | 156.578 | 124.946 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 356 | 9.796 | 6.070 | 0 | 7.829 | 5.679 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 2.133 | 58.775 | 36.422 | 0 | 31.316 | 28.397 | 157.044 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 234.255 | 98.813 | 288.710 | 409.247 | 380.974 | 321.216 | |
| TOTAL RENTA VARIABLE MENSUALES | 234.255 | 98.813 | 288.710 | 409.247 | 380.974 | 321.216 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|--------|---------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 11.713 | 4.941 | 13.123 | 24.073 | 17.317 | 14.601 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 81.989 | 29.644 | 65.616 | 192.587 | 86.585 | 102.205 | 558.626 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|-----------|-----------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 311.274 | 312.443 | 1.400.435 | 982.926 | 689.781 | 829.346 | |
| Comisiones Afil. - Trasp. | | | | 225.160 | | 103.446 | |
| Premio | | | | | | 183.400 | |
| Prom. Renta Variable. Vacaciones | | | | | | 688.452 | |
| TOTAL RENTA VARIABLE MENSUALES | 311.274 | 312.443 | 1.400.435 | 1.208.086 | 689.781 | 1.804.644 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.823 | 14.878 | 66.687 | 57.528 | 34.489 | 82.029 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.290 | 89.269 | 333.437 | 345.167 | 137.956 | 410.146 | 1.375.267 |
| TOTAL A DEMANDAR | | | | | | | 2.090.936 |

NOMBRE: Aranguiz Salinas Ana María
RUT: 8.995.833-4
CARGO: Agente de Ventas
FECHA INGRESO: 11-06-17
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|----------------|
| Comisiones Afil. - Trasp. | 266.752 | 132.570 | 260.895 | 177.935 | 144.419 | 64.282 | |
| Premio AAVV D | 110.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 426.752 | 132.570 | 260.895 | 177.935 | 144.419 | 64.282 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.322 | 6.629 | 11.859 | 9.885 | 6.877 | 2.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.929 | 33.143 | 71.153 | 69.197 | 34.385 | 14.610 | 344.417 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 144.522 | 239.489 | 161.479 | 199.376 | 120.362 | 182.709 | |
| TOTAL RENTA VARIABLE MENSUALES | 144.522 | 239.489 | 161.479 | 199.376 | 120.362 | 182.709 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.226 | 11.404 | 8.074 | 9.494 | 6.018 | 8.305 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|--------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 13.201 | 2.690 | 70.911 | 37.124 | 104.270 | 172.909 | |
| TOTAL RENTA VARIABLE MENSUALES | 13.201 | 2.690 | 70.911 | 37.124 | 104.270 | 172.909 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 660 | 135 | 3.223 | 2.184 | 4.740 | 7.860 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 4.620 | 807 | 16.116 | 17.470 | 23.698 | 55.017 | 117.728 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|---------|--------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 75.505 | 209.925 | 71.358 | 111.701 | 76.627 | 53.830 | |
| TOTAL RENTA VARIABLE MENSUALES | 75.505 | 209.925 | 71.358 | 111.701 | 76.627 | 53.830 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.595 | 9.996 | 3.398 | 5.319 | 3.831 | 2.447 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 14.382 | 59.979 | 16.990 | 31.915 | 15.325 | 12.234 | 150.825 |
| TOTAL A DEMANDAR | | | | | | | 268.552 |

NOMBRE: Arellano Rodriguez Ivan Jorge
 RUT: 7.628.800-3
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-03-16
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 579.231 | 1.595.043 | 1.587.677 | 1.279.528 | 1.275.715 | 1.279.528 | |
| Premio AAVV D | 33.000 | | | | 201.600 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 662.231 | 1.595.043 | 1.587.677 | 1.279.528 | 1.477.315 | 1.279.528 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.535 | 79.752 | 72.167 | 71.085 | 70.348 | 58.160 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 189.209 | 398.761 | 433.003 | 497.594 | 351.742 | 290.802 | 2.161.110 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|---------|--------|--------|--------|--------|--------|--------|
|---------|--------|--------|--------|--------|--------|--------|

| | | | | | | |
|----------------------------------|-----------|-----------|-----------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.433.974 | 1.441.383 | 1.296.574 | 964.080 | 1.520.580 | 1.964.805 |
| Prom. Renta Variable. Vacaciones | | 356.055 | | | 1.559.597 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.433.974 | 1.797.438 | 1.296.574 | 964.080 | 3.080.177 | 1.964.805 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 71.699 | 85.592 | 64.829 | 45.909 | 154.009 | 89.309 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 430.192 | 513.554 | 388.972 | 229.543 | 616.035 | 446.547 |
| | | | | | | 2.624.843 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|-----------|-----------|-----------|-----------|--------|------------------|
| Comisiones Afil. - Trasp. | 1.808.313 | 1.560.789 | 1.775.625 | 2.123.885 | 0 | 1.671.157 |
| Premio AAVV D | 127.200 | 70.680 | 498.750 | 308.000 | | 884.800 |
| Premio | | 447.640 | | | | |
| Prom. Renta Variable. Vacaciones | | | 394.987 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.935.513 | 2.079.109 | 2.669.362 | 2.431.885 | 0 | 2.555.957 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 96.776 | 103.955 | 121.335 | 143.052 | 0 | 116.180 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 677.430 | 623.733 | 606.673 | 1.144.416 | 0 | 813.259 |
| | | | | | | 3.865.511 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|----------------------------------|-----------|-----------|-----------|-----------|-------------------------|-------------------|
| Comisiones Afil. - Trasp. | 1.475.744 | 1.899.924 | 1.571.138 | 1.214.208 | 1.698.815 | 1.353.476 |
| Comisiones Afil. - Trasp. | | | | 901.050 | | |
| Premio AAVV D | 84.000 | 718.464 | 984.000 | | 206.150 | 457.350 |
| Premio AAVV D | 537.200 | | | | | |
| Premio | 320.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 863.157 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.416.944 | 2.618.388 | 2.555.138 | 2.115.258 | 2.768.122 | 1.810.826 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 115.093 | 124.685 | 121.673 | 100.727 | 138.406 | 82.310 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 460.370 | 748.111 | 608.366 | 604.359 | 553.624 | 411.551 |
| | | | | | | 3.386.383 |
| | | | | | TOTAL A DEMANDAR | 12.037.847 |

NOMBRE: Arias Villarubia Cesar
 RUT: 10.645.128-1
 CARGO: Agente de Ventas
 FECHA INGRESO: 09-04-13
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|---------|-----------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 1.062.733 | 1.010.413 | 834.751 | 607.704 | 1.071.897 | 607.231 | |
| Premio AAVV D | 385.000 | 70.980 | 128.700 | 99.360 | 201.600 | | |
| Premio AAVV D | | | | 150.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 226.318 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.497.733 | 1.081.393 | 963.451 | 1.083.382 | 1.273.497 | 607.231 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 71.321 | 54.070 | 43.793 | 60.188 | 60.643 | 27.601 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 427.924 | 270.348 | 262.759 | 421.315 | 303.214 | 138.007 | 1.823.567 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 665.354 | 841.131 | 579.047 | 735.179 | 440.510 | 849.981 | |
| Premio AAVV D | | | 155.518 | 60.000 | | 92.820 | |
| Prom. Renta Variable. Vacaciones | | 109.459 | | | | 620.835 | |
| TOTAL RENTA VARIABLE MENSUALES | 665.354 | 950.590 | 734.565 | 795.179 | 440.510 | 1.563.636 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.268 | 45.266 | 36.728 | 37.866 | 22.026 | 71.074 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 199.606 | 271.597 | 220.370 | 189.328 | 88.102 | 355.372 | 1.324.375 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|------------------|------------------|------------------|------------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 968.692 | 859.847 | 799.837 | 949.807 | 689.889 | 692.625 | |
| Premio AAVV D | 183.040 | 166.400 | 129.600 | 182.160 | 79.920 | 72.500 | |
| Premio | | 31.200 | | | | | |
| Prom. Renta Variable. Vacaciones | | | 148.161 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.151.732 | 1.057.447 | 1.077.598 | 1.131.967 | 769.809 | 765.125 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.587 | 52.872 | 48.982 | 66.586 | 34.991 | 34.778 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 403.106 | 317.234 | 244.909 | 532.690 | 174.957 | 243.449 | 1.916.345 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|-------------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 723.171 | 417.939 | 692.241 | 390.430 | 368.819 | 384.319 | |
| Premio AAVV D | 25.200 | 86.400 | | | | | |
| Premio | 231.868 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 77.042 | | | 281.958 | | |
| TOTAL RENTA VARIABLE MENSUALES | 980.239 | 581.381 | 692.241 | 390.430 | 650.777 | 384.319 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.678 | 27.685 | 32.964 | 18.592 | 32.539 | 17.469 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 186.712 | 166.109 | 164.819 | 111.551 | 130.155 | 87.345 | 846.692 |
| | | | | | TOTAL A DEMANDAR | | 5.910.979 |

NOMBRE: Aros Santander Benito Alejandro
 RUT: 8.235.039-k
 CARGO: Agente de Ventas
 FECHA INGRESO: 01-03-11
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 1.469.040 | 1.368.994 | 2.232.573 | 1.765.931 | 1.666.678 | 2.068.217 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.469.040 | 1.368.994 | 2.232.573 | 1.765.931 | 1.666.678 | 2.068.217 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 69.954 | 68.450 | 101.481 | 98.107 | 79.366 | 94.010 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 419.726 | 342.249 | 608.884 | 686.751 | 396.828 | 470.049 | 2.924.486 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.920.011 | 1.527.933 | 1.960.658 | 1.615.901 | 2.574.742 | 1.405.217 | |
| Premio SSVV | | | 110.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 1.024.086 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.920.011 | 1.527.933 | 2.070.658 | 1.615.901 | 3.598.828 | 1.405.217 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 96.001 | 72.759 | 103.533 | 76.948 | 179.941 | 63.874 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 576.003 | 436.552 | 621.197 | 384.738 | 719.766 | 319.368 | 3.057.624 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.550.932 | 1.432.796 | 1.611.331 | 1.442.682 | 837.049 | 1.475.774 | |
| Premio AAVV D | | | | | | 17.500 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.550.932 | 1.432.796 | 1.611.331 | 1.442.682 | 837.049 | 1.493.274 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 77.547 | 71.640 | 73.242 | 84.864 | 38.048 | 67.876 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 542.826 | 429.839 | 366.212 | 678.909 | 190.238 | 475.133 | 2.683.157 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------|
| Comisiones Afil. - Trasp. | 1.647.016 | 1.513.390 | 1.834.165 | 1.569.721 | 1.821.496 | 1.710.026 | |
| Comisiones Afil. - Trasp. | | | 463.222 | | | | |
| Premio AAVV D | | | | 110.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.647.016 | 1.513.390 | 2.297.387 | 1.679.721 | 1.821.496 | 1.710.026 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 78.429 | 72.066 | 109.399 | 79.987 | 91.075 | 77.728 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 313.717 | 432.397 | 546.997 | 479.920 | 364.299 | 388.642 | 2.525.973 |
| TOTAL A DEMANDAR | | | | | | | 11.191.240 |

NOMBRE: Arriagada Barrera Constanza Melisa
 RUT: 17.862.319-2
 CARGO: Agente de Ventas
 FECHA INGRESO: 26-12-2011
 LUGAR DE TRABAJO:
 Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|--------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 142.555 | 170.70 6 | 183.22 4 | 79.539 | 108.925 | 186.79 5 | |
| TOTAL RENTA VARIABLE MENSUALES | 142.555 | 170.70 6 | 183.22 4 | 79.539 | 108.925 | 186.79 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.788 | 8.535 | 8.328 | 4.419 | 5.187 | 8.491 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.730 | 42.677 | 49.970 | 30.932 | 25.935 | 42.453 | 232.6 96 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 285.489 | 0 | 814.56 3 | 714.56 3 | 740.866 | 955.01 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 285.489 | 0 | 814.56 3 | 714.56 3 | 740.866 | 955.01 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.274 | 0 | 40.728 | 34.027 | 37.043 | 43.410 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.647 | 0 | 244.36 9 | 170.13 4 | 148.173 | 217.04 9 | 865.3 72 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------------|-------------|---------------|-----------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.042.307 | 1.129.4 61 | 681.58 5 | 1.588.2 01 | 1.657.040 | 1.649.8 17 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.042.307 | 1.129.4 61 | 681.58 5 | 1.588.2 01 | 1.657.040 | 1.649.8 17 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.115 | 56.473 | 30.981 | 93.424 | 75.320 | 74.992 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 364.807 | 338.83 8 | 154.90 6 | 747.38 9 | 376.600 | 524.94 2 | 2.507.4 82 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------------|---------------|---------------|-----------|-------------|---------------|
| Comisiones Afil. - Trasp. | 626.963 | 1.349.1 27 | 1.438.0 10 | 1.603.7 94 | 1.582.808 | 453.71 7 | |
| Comisiones Afil. - Trasp. | | | | | | 483.86 5 | |
| Prom. Renta Variable. Vacaciones | | | | | 1.268.172 | | |
| TOTAL RENTA VARIABLE MENSUALES | 626.963 | 1.349.1 27 | 1.438.0 10 | 1.603.7 94 | 2.850.980 | 937.58 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.855 | 64.244 | 68.477 | 76.371 | 142.549 | 42.617 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.422 | 385.46 5 | 342.38 3 | 458.22 7 | 570.196 | 213.08 7 | 2.088.7 79 |
| | | | | | TOTAL A | | 5.694.3 |

DEMANDAR

30

NOMBRE: ARRIAGADA GAYOSO, CLAUDIA JENY
RUT: 12.200.629-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 20-08-12
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.038.378 | 1.580.315 | 1.058.452 | 666.266 | 831.396 | 1.237.661 | |
| Comisiones Afil. - Trasp. | | | | 84.129 | | | |
| Prom. Renta Variable. Vacaciones | | | | 767.700 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.038.378 | 1.580.315 | 1.058.452 | 1.518.095 | 831.396 | 1.237.661 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.447 | 79.016 | 48.111 | 84.339 | 39.590 | 56.257 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 296.679 | 395.079 | 288.669 | 590.370 | 197.951 | 281.287 | 2.050.035 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|--------|--------|--------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 1.071.536 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.071.536 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.577 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 321.461 | 0 | 0 | 0 | 0 | 0 | 321.461 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------|--------|--------|------------------|--------|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | TOTAL A DEMANDAR | | 2.371.496 |

NOMBRE: ASCENCIO CABERO, YESICA ELIANA
RUT: 13.167.750-2

CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|---------|---------------|
| Comisiones Afil. - Trasp. | 752.667 | 573.70 1 | 355.98 0 | 377.36 9 | 484.231 | 269.628 | |
| Premio AAVV D | 260.000 | | | 100.00 0 | 168.480 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 295.49 4 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.062.667 | 869.19 5 | 355.98 0 | 477.36 9 | 652.711 | 269.628 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.603 | 43.460 | 16.181 | 26.521 | 31.081 | 12.256 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 303.619 | 217.29 9 | 97.085 | 185.64 4 | 155.407 | 61.279 | 1.020.3 33 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 354.633 | 238.44 3 | 209.30 3 | 207.01 6 | 189.037 | 101.847 | |
| Premio AAVV D | 31.000 | | | | | 36.000 | |
| BONO SPEN | | | | | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 385.633 | 238.44 3 | 209.30 3 | 207.01 6 | 349.037 | 137.847 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.282 | 11.354 | 10.465 | 9.858 | 17.452 | 6.266 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 115.690 | 68.127 | 62.791 | 49.290 | 69.807 | 31.329 | 397.0 33 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|--|---------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| TOTAL A DEMANDAR | | | | | | | 1.417.3 66 |

NOMBRE: Ascencio Castillo, Maclovio Del Carmen

RUT: 7.977.487-1

CARGO: Agente de venta (A.D.)

FECHA INGRESO: 05-05-14

LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|-------------|-------------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 554.526 | 251. 967 | 344. 073 | 222. 967 | 198.28 0 | 463.27 1 |
| Comisiones Afil. - Trasp. | | | | 99.8 | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | | | | 94 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 254.51 | |
| Prom. Renta Variable. Vacaciones | | | | | | 189.63 | |
| TOTAL RENTA VARIABLE MENSUALES | 554.526 | 251.967 | 344.073 | 322.861 | 198.280 | 907.421 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.406 | 12.598 | 15.640 | 17.937 | 9.442 | 41.246 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 158.436 | 62.992 | 93.838 | 125.557 | 47.210 | 206.232 | 694.264 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 460.349 | 267.532 | 220.315 | 106.474 | 131.058 | 263.934 | |
| TOTAL RENTA VARIABLE MENSUALES | 460.349 | 267.532 | 220.315 | 106.474 | 131.058 | 263.934 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.017 | 12.740 | 11.016 | 5.070 | 6.553 | 11.997 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.105 | 76.438 | 66.095 | 25.351 | 26.212 | 59.985 | 392.184 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 123.729 | 92.096 | 416.388 | 72.648 | 75.709 | 218.755 | |
| TOTAL RENTA VARIABLE MENSUALES | 123.729 | 92.096 | 416.388 | 72.648 | 75.709 | 218.755 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.186 | 4.605 | 18.927 | 4.273 | 3.441 | 9.943 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.305 | 27.629 | 94.634 | 34.187 | 17.207 | 69.604 | 286.565 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 118.811 | 484.440 | 237.860 | 168.486 | 271.415 | 253.486 | |
| Prom. Renta Variable. Vacaciones | | 241.183 | | | | | |
| Prom. Renta Variable. Vacaciones | | 180.736 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 118.811 | 906.359 | 237.860 | 168.486 | 271.415 | 253.486 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.658 | 43.160 | 11.327 | 8.023 | 13.571 | 11.522 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|--------|-------------|------------|------------|--------|-----------------------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 22.631 | 258.9 60 | 56.63 3 | 48.13 9 | 54.283 | 57.610 | 498. 256 |
| | | | | | | TOTAL A DEMANDAR | 1.871. 270 |

NOMBRE: ASCENCIO HIDALGO, JOSE GABRIEL
RUT: 16.338.962-2
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 360.113 | 312.68 9 | 504.06 4 | 313.99 4 | 258.263 | 378.748 | |
| Premio AAVV D | 110.000 | | | 180.00 0 | 16.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 79.502 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 520.113 | 312.68 9 | 504.06 4 | 573.49 6 | 274.263 | 378.748 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.767 | 15.634 | 22.912 | 31.861 | 13.060 | 17.216 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.604 | 78.172 | 137.47 2 | 223.02 6 | 65.301 | 86.079 | 738.6 54 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 369.151 | 391.78 5 | 346.95 8 | 156.56 5 | 678.975 | 621.631 | |
| Prom. Renta Variable. Vacaciones | | | | | 260.669 | | |
| TOTAL RENTA VARIABLE MENSUALES | 369.151 | 391.78 5 | 346.95 8 | 156.56 5 | 939.644 | 621.631 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.458 | 18.656 | 17.348 | 7.455 | 46.982 | 28.256 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 110.745 | 111.93 9 | 104.08 7 | 37.277 | 187.929 | 141.280 | 693.2 57 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 549.007 | 350.92 7 | 270.33 1 | 360.94 8 | 509.420 | 436.976 | |
| Premio AAVV D | 52.000 | | | | | | |
| Premio | | | | | 38.500 | | |
| Prom. Renta Variable. Vacaciones | | 102.35 1 | | 189.51 8 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 601.007 | 453.27 8 | 270.33 1 | 550.46 6 | 547.920 | 436.976 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.050 | 22.664 | 12.288 | 32.380 | 24.905 | 19.863 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 210.352 | 135.98 3 | 61.439 | 259.04 3 | 124.527 | 139.038 | 930.3 83 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|--------|-------------|-------------|---------------------|---------|---------------|
| Comisiones Afil. - Trasp. | 565.705 | 62.025 | 440.76 5 | 281.68 8 | 363.966 | 632.520 | |
| Comisiones Afil. - Trasp. | | | | | | 74.435 | |
| Prom. Renta Variable. Vacaciones | | | | | | 255.545 | |
| TOTAL RENTA VARIABLE MENSUALES | 565.705 | 62.025 | 440.76 5 | 281.68 8 | 363.966 | 962.500 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.938 | 2.954 | 20.989 | 13.414 | 18.198 | 43.750 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 107.753 | 17.721 | 104.94 4 | 80.482 | 72.793 | 218.750 | 602.4 44 |
| | | | | | TOTAL A DEMANDAR | | 2.964.7 38 |

NOMBRE: ASENJO CARRASCO SYLVANA ANDREA

RUT: 14.085.267-8

CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO: 09-07-18

LUGAR DE TRABAJO: OSORNO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 780.303 | 293.56 7 | 516.08 6 | 409.24 6 | 115.796 | 561.480 | |
| Premio AAVV D | 220.000 | | | 120.00 0 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 320.886 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.050.303 | 293.56 7 | 516.08 6 | 529.24 6 | 115.796 | 882.366 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.014 | 14.678 | 23.458 | 29.403 | 5.514 | 40.108 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 300.087 | 73.392 | 140.75 1 | 205.81 8 | 27.570 | 200.538 | 948.1 55 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 315.659 | 454.11 4 | 605.45 0 | 419.86 6 | 412.079 | 166.594 | |
| TOTAL RENTA VARIABLE MENSUALES | 315.659 | 454.11 4 | 605.45 0 | 419.86 6 | 412.079 | 166.594 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.783 | 21.624 | 30.273 | 19.994 | 20.604 | 7.572 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.698 | 129.74 7 | 181.63 5 | 99.968 | 82.416 | 37.862 | 626.3 26 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|-------------|-------------|-------------|--------|--------|--|
| Comisiones Afil. - Trasp. | 358.326 | 323.15 6 | 266.47 7 | 293.39 6 | | 0 | |
| Premio AAVV D | 75.600 | | | | | | |
| Premio | | | 70.623 | 352.40 | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|----|---------------|
| | | | | 0 | | | |
| BONO POR INCENTIVO | | 360.00 0 | 320.00 0 | | | | |
| BONO SPEN | | | | | 50.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 433.926 | 683.15 6 | 657.10 0 | 645.79 6 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.696 | 34.158 | 29.868 | 37.988 | 2.273 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 151.874 | 204.94 7 | 149.34 1 | 303.90 4 | 11.364 | 0 | 821.4 29 |
| TOTAL A DEMANDAR | | | | | | | 2.395.9 10 |

NOMBRE: ASTORGA FUENTES, MANUEL ALEJANDRO
RUT: 13.126.081-4
CARGO: AGENTE DE VENTA (A.D)
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: CURICO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------------|---------------|---------------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.661.955 | 976.688 | 1.525.3 24 | 933.990 | 1.298.6 06 | 1.421.0 16 | |
| Premio AAVV D | 420.000 | | | 70.000 | 403.200 | 150.000 | |
| Premio AAVV D | 50.000 | | | 332.640 | 25.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.131.955 | 976.688 | 1.525.3 24 | 1.336.6 30 | 1.726.8 06 | 1.571.0 16 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 101.522 | 48.834 | 69.333 | 74.257 | 82.229 | 71.410 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 609.130 | 244.172 | 415.997 | 519.801 | 411.144 | 357.049 | 2.557.2 93 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------|---------------|---------|---------|---------|---------------|
| Comisiones Afil. - Trasp. | 1.594.117 | 962194 | 963.624 | 549.356 | 793.574 | 868.963 | |
| Premio AAVV D | | 150.000 | 60.000 | | 100.000 | 97.600 | |
| Prom. Renta Variable. Vacaciones | | 493.311 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.594.117 | 643.311 | 1.023.6 24 | 549.356 | 893.574 | 966.563 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.706 | 30.634 | 51.181 | 26.160 | 44.679 | 43.935 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 478.235 | 183.803 | 307.087 | 130.799 | 178.715 | 219.673 | 1.498.3 13 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|--------------------------------------|---------|---------------|---------------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 944.184 | 1.226.2 52 | 1.372.7 17 | 521.329 | 509.537 | 554.556 | |
| COMISIONES REGULACION ADMINISTRATIVA | | | | 74.760 | | | |
| Premio AAVV D | 89.600 | | | | | | |
| Premio | | 356.440 | 280.060 | 288.000 | 364.200 | 785.000 | |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|---------|---------|-----------|-----------|
| BONO POR INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.033.784 | 1.582.692 | 1.652.777 | 884.089 | 873.737 | 1.499.556 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.689 | 79.135 | 75.126 | 52.005 | 39.715 | 68.162 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 361.824 | 474.808 | 375.631 | 416.042 | 198.577 | 477.131 | 2.304.013 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|-----------|-----------|--------|--------|--|--|-----------|
| Comisiones Afil. - Trasp. | 669.492 | 760.567 | | 0 | | | |
| Premio | 671.600 | 1.354.000 | | | | | |
| BONO SPEN | 160.000 | 160.000 | | | | | |
| BONO POR INCENTIVO | | | 30.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.501.092 | 2.274.567 | 30.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 71.481 | 108.313 | 1.429 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 285.922 | 649.876 | 7.143 | 0 | | | 942.941 |
| TOTAL A DEMANDAR | | | | | | | 7.302.561 |

NOMBRE: BAEZA BAEZA IRMA PAMELA
RUT: 15.298.734-K
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 06-11-07
LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 219.815 | 321.171 | 747.733 | 217.339 | 211.429 | 435.172 | |
| Prom. Renta Variable. Vacaciones | | | 349.637 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 219.815 | 321.171 | 1.097.370 | 217.339 | 211.429 | 435.172 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.467 | 16.059 | 49.880 | 12.074 | 10.068 | 19.781 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.804 | 80.293 | 299.283 | 84.521 | 50.340 | 98.903 | 676.143 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 925.081 | 789.461 | 634.395 | 588.435 | 498.117 | 620.784 | |
| Premio AAVV D | | | | | | 140.422 | |
| Prom. Renta Variable. Vacaciones | | | | | 353.957 | | |
| TOTAL RENTA VARIABLE MENSUALES | 925.081 | 789.461 | 634.395 | 588.435 | 852.074 | 761.206 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.254 | 37.593 | 31.720 | 28.021 | 42.604 | 34.600 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 277.524 | 225.560 | 190.319 | 140.104 | 170.415 | 173.001 | 1.176.923 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 248.150 | 336.726 | 815.738 | 307.442 | 465.113 | 425.065 | |
| COMISION REG ADMINISTRATIVA | | | 11.840 | | | | |
| Premio | | | 105.840 | | | | |
| Prom. Renta Variable. Vacaciones | 330.546 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 578.696 | 336.726 | 933.418 | 307.442 | 465.113 | 425.065 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.935 | 16.836 | 42.428 | 18.085 | 21.142 | 19.321 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 202.544 | 101.018 | 212.140 | 144.679 | 105.708 | 135.248 | 901.336 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 304.087 | 511.707 | 251.820 | 309.518 | 478.138 | 170.552 | |
| Premio D | 22.632 | | 206.664 | 106.480 | 173.880 | 157.000 | |
| Premio D | | | | | 378.525 | | |
| BONO INCENTIVO | | | | 160.000 | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 326.719 | 511.707 | 458.484 | 575.998 | 1.190.543 | 487.552 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.558 | 24.367 | 21.833 | 27.428 | 59.527 | 22.161 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.232 | 146.202 | 109.163 | 164.571 | 238.109 | 110.807 | 831.084 |
| TOTAL A DEMANDAR | | | | | | | 3.585.486 |

NOMBRE: BAHAMONDEZ ESCOBAR VICTOR HUGO
 RUT: 10.104.633-8
 CARGO: AGENTE DE VENTA(A.D.)
 FECHA INGRESO: 21-08-13
 LUGAR DE TRABAJO: QUILLOTA

| | | | | | | | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 692.218 | 976.766 | 391.184 | 646.005 | 597.660 | 570.222 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 170.000 | 976.766 | 391.184 | 646.005 | 597.660 | 570.222 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.095 | 48.838 | 17.781 | 35.889 | 28.460 | 25.919 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.571 | 244.192 | 106.687 | 251.224 | 142.300 | 129.596 | 922.570 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 1.088.961 | 461.056 | 897.758 | 518.085 | 351.861 | 579.604 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.088.961 | 461.056 | 897.758 | 518.085 | 351.861 | 579.604 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.448 | 21.955 | 44.888 | 24.671 | 17.593 | 26.346 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 326.688 | 131.730 | 269.327 | 123.354 | 70.372 | 131.728 | 1.053.200 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 384.921 | 596.151 | 602.300 | 422.312 | 227.929 | 407.896 | |
| TOTAL RENTA VARIABLE MENSUALES | 384.921 | 596.151 | 602.300 | 422.312 | 227.929 | 407.896 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.246 | 29.808 | 27.377 | 24.842 | 10.360 | 18.541 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 134.722 | 178.845 | 136.886 | 198.735 | 51.802 | 129.785 | 830.776 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 931.013 | 750.411 | 352.316 | 250.385 | 511.821 | 633.150 | |
| Comisiones Afil. - Trasp. | | | | | | 302.076 | |
| Premio | | | | | 80.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 447.209 | | |
| TOTAL RENTA VARIABLE MENSUALES | 931.013 | 750.411 | 352.316 | 250.385 | 1.039.030 | 935.226 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.334 | 35.734 | 16.777 | 11.923 | 51.952 | 42.510 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 177.336 | 214.403 | 83.885 | 71.539 | 207.806 | 212.551 | 967.520 |
| TOTAL A DEMANDAR | | | | | | | 3.774.065 |

NOMBRE: BALLADARES FLORES, NATALIA ELIZABETH
 RUT: 17.261.037-4
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 01-09-14
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov- | oct-19 | sept- | ago-19 | jul-19 |
|---------|--------|------|--------|-------|--------|--------|
|---------|--------|------|--------|-------|--------|--------|

| | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|----------------|
| | | 19 | | 19 | | |
| Comisiones Afil. - Trasp. | 123.049 | 163.572 | 214.160 | 93.175 | 134.3 | 192.673 |
| Comisiones Afil. - Trasp. | | | | 79 | | |
| | | | | 33.600 | | |
| TOTAL RENTA VARIABLE MENSUALES | 123.049 | 163.572 | 214.160 | 126.775 | 134.379 | 192.673 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 5.859 | 8.179 | 9.735 | 7.043 | 6.399 | 8.758 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 35.157 | 40.893 | 58.407 | 49.301 | 31.995 | 43.789 |
| | | | | | | 259.543 |

| | | | | | | |
|----------------------------------|---------|---------|--------|--------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
| Comisiones Afil. - Trasp. | 137.709 | | 32.023 | 54.137 | 132.868 | 210.223 |
| | 151.356 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 98.589 | |
| TOTAL RENTA VARIABLE MENSUALES | 137.709 | 151.356 | 32.023 | 54.137 | 231.457 | 210.223 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 6.885 | 7.207 | 1.601 | 2.578 | 11.573 | 9.556 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 41.313 | 43.245 | 9.607 | 12.890 | 46.291 | 47.778 |
| | | | | | | 201.123 |

| | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
| Comisiones Afil. - Trasp. | 227.027 | 154.282 | 150.291 | 120.954 | 84.050 | 234.820 |
| TOTAL RENTA VARIABLE MENSUALES | 227.027 | 154.282 | 150.291 | 120.954 | 84.050 | 234.820 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 11.351 | 7.714 | 6.831 | 7.115 | 3.820 | 10.674 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 79.459 | 46.285 | 34.157 | 56.920 | 19.102 | 74.715 |
| | | | | | | 310.638 |

| | | | | | | |
|----------------------------------|---------|---------|---------|--------|--------|---------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
| Comisiones Afil. - Trasp. | 183.492 | 198.831 | 273.442 | 77.763 | 48.204 | 115.018 |
| Comisiones Afil. - Trasp. | | | | | | 5.411 |
| TOTAL RENTA VARIABLE MENSUALES | 183.492 | 198.831 | 273.442 | 77.763 | 48.204 | 120.429 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 8.738 | 9.468 | 13.021 | 3.703 | 2.410 | 5.474 |

| | | | | | | | |
|--------------------------------|--------|--------|--------|--------|-------|-------------------------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.951 | 56.809 | 65.105 | 22.218 | 9.641 | 27.370 | 216.094 |
| | | | | | | TOTAL A DEMANDAR | 987.398 |

NOMBRE: BARRIA VASQUEZ, CARMEN GLORIA
RUT: 13.119.142-1
CARGO: Agente de Venta (A. D.)
FECHA INGRESO: 20-01-17
LUGAR DE TRABAJO: Osorno

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 765.628 | 359.310 | 689.399 | 301.744 | 449.073 | 603.902 | |
| Premio AAVV D | 110.000 | | | 300.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 140.271 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 925.628 | 359.310 | 829.670 | 601.744 | 449.073 | 603.902 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.078 | 17.966 | 37.712 | 33.430 | 21.384 | 27.450 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 264.465 | 89.828 | 226.274 | 234.012 | 106.922 | 137.250 | 1.058.750 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|---------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 448.344 | 751.232 | 596.666 | 66.535 | 220.139 | 475.767 | |
| Prom. Renta Variable. Vacaciones | | | | | 222.480 | | |
| TOTAL RENTA VARIABLE MENSUALES | 448.344 | 751.232 | 596.666 | 66.535 | 442.619 | 475.767 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.417 | 35.773 | 29.833 | 3.168 | 22.131 | 21.626 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 134.503 | 214.638 | 179.000 | 15.842 | 88.524 | 108.129 | 740.635 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 185.444 | 516.622 | 148.413 | 175.078 | 226.815 | 167.776 | |
| TOTAL RENTA VARIABLE MENSUALES | 185.444 | 516.622 | 148.413 | 175.078 | 226.815 | 167.776 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.272 | 25.831 | 6.746 | 10.299 | 10.310 | 7.626 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.905 | 154.987 | 33.730 | 82.390 | 51.549 | 53.383 | 440.944 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|--------|--------|--------|---------|---------|--|
| Comisiones Afil. - Trasp. | 304.540 | 567.01 | 320.61 | 444.55 | 147.118 | 206.787 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|------------------|-----------|
| | | 4 | 8 | 2 | | | |
| Comisiones Afil. - Trasp. | | | | | | | 96.134 |
| Prom. Renta Variable. Vacaciones | | | | | | | 182.140 |
| TOTAL RENTA VARIABLE MENSUALES | 304.540 | 567.014 | 320.618 | 444.552 | 147.118 | 485.061 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.502 | 27.001 | 15.268 | 21.169 | 7.356 | 22.048 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 58.008 | 162.004 | 76.338 | 127.015 | 29.424 | 110.241 | 563.029 |
| | | | | | | TOTAL A DEMANDAR | 2.803.358 |

NOMBRE: BARRIOS CASAS, DIANA NATHALIE
 RUT: 16.134.350-1
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 05-03-18
 LUGAR DE TRABAJO: Antofagasta

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 281.260 | 388.688 | 381.776 | 15.741 | 327.691 | 293.423 | |
| comisiones reg administrativa | | | | | | | |
| Premio AAVV D | 130.000 | | 5.000 | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 230.569 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 461.260 | 388.688 | 386.776 | 246.310 | 327.691 | 293.423 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.965 | 19.434 | 17.581 | 13.684 | 15.604 | 13.337 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 131.789 | 97.172 | 105.484 | 95.787 | 78.022 | 66.687 | 574.941 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 471.055 | 266.298 | 253.259 | 319.995 | 108.706 | 97.409 | |
| comision regimen admintrativa | | | | | 110.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 471.055 | 266.298 | 253.259 | 319.995 | 218.706 | 97.409 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.553 | 12.681 | 12.663 | 15.238 | 10.935 | 4.428 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 141.317 | 76.085 | 75.978 | 76.189 | 43.741 | 22.138 | 435.448 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|---------|---------|---------|--------|---------|--|
| Comisiones Afil. - Trasp. | 385.594 | 506.038 | 316.348 | 302.478 | 44.516 | 380.850 | |
| Premio AAVV D | | | | | | 95.400 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|---------|---------|
| Premio | | | | | | 50.320 | |
| premio incentivo | | | | | | 43.764 | |
| TOTAL RENTA VARIABLE MENSUALES | 385.594 | 506.038 | 316.348 | 302.478 | 44.516 | 570.334 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.280 | 25.302 | 14.379 | 17.793 | 2.023 | 25.924 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 134.958 | 151.811 | 71.897 | 142.343 | 10.117 | 181.470 | 692.596 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|---------|--------|--------|--|-----------|---------|
| Comisiones Afil. - Trasp. | 456.698 | 319.8 | 0 | 0 | | | |
| Premio | 50 | 83.000 | | | | | |
| | 00 | 472.0 | | | | | |
| bono spen | | 160.000 | | | | | |
| bono incentivo | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 699.698 | 951.850 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.319 | 45.326 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.276 | 271.957 | 0 | 0 | | | 405.233 |
| TOTAL A DEMANDAR | | | | | | 2.108.218 | |

NOMBRE: BASTIDAS BASTIDAS, KAREN VANESSA
RUT: 15.645.081-2
CARGO: AGENTE DE VENTA
FECHA INGRESO: 05-11-18
LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 505.218 | 478.144 | 474.145 | 384.994 | 261.619 | 398.376 | |
| Premio AAVV D | 39.000 | | | 15.000 | 5.000 | | |
| Premio AAVV D | | | | 136.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 253.559 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 594.218 | 478.144 | 727.704 | 535.994 | 266.619 | 398.376 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.296 | 23.907 | 33.077 | 29.777 | 12.696 | 18.108 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 169.777 | 119.536 | 198.465 | 208.442 | 63.481 | 90.540 | 850.240 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|---------|--------|--------|--------|--------|--------|--------|
|---------|--------|--------|--------|--------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 372.472 | 185.92 9 | 135.17 6 | 137.20 4 | 167.724 | 162.567 | |
| Premio AAVV D | 49.200 | 42.000 | | | 72.000 | 70.000 | |
| BONO SPEN | | | | | 160.000 | 160.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 421.672 | 227.92 9 | 135.17 6 | 137.20 4 | 399.724 | 392.567 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.084 | 10.854 | 6.759 | 6.534 | 19.986 | 17.844 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 126.502 | 65.123 | 40.553 | 32.668 | 79.945 | 89.220 | 434.0 09 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|--|-----------------------|
| Comisiones Afil. - Trasp. | | 0 | | | | | |
| BONO DE INCENTIVO | 30.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 30.000 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.500 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 10.500 | 0 | | | | | 10.500 |
| TOTAL A DEMANDAR | | | | | | | 1.294.7 49 |

NOMBRE: Basualto Aravena María
 RUT: 12.636.769-4
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-05-14
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.500.000 | 1.586.8 35 | 1.727.1 70 | 1.516.6 67 | 1.516.6 67 | 1.083.3 33 | |
| Premio AAVV D | 240.000 | | | 100.00 0 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.790.000 | 1.586.8 35 | 1.727.1 70 | 1.616.6 67 | 1.516.6 67 | 1.083.3 33 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 85.238 | 79.342 | 78.508 | 89.815 | 72.222 | 49.242 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 511.429 | 396.709 | 471.046 | 628.70 4 | 361.111 | 246.212 | 2.615.2 11 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|--------|--------|--------|---------|---------|--|
| Comisiones Afil. - Trasp. | 1.516.667 | 0 | 0 | 46.118 | 124.909 | 297.816 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.516.667 | 0 | 0 | 46.118 | 124.909 | 297.816 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 75.833 | 0 | 0 | 2.196 | 6.245 | 13.537 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---------|---|---|--------|--------|--------|----------------|
| TOTAL MENSUAL SEMANA CORRIDA | 455.000 | 0 | 0 | 10.980 | 24.982 | 67.685 | 558.648 |
|------------------------------|---------|---|---|--------|--------|--------|----------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 236.877 | 214.741 | 765.620 | 569.698 | 2.039.834 | 519.432 | |
| TOTAL RENTA VARIABLE MENSUALES | 236.877 | 214.741 | 765.620 | 569.698 | 2.039.834 | 519.432 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.844 | 10.737 | 34.801 | 33.512 | 92.720 | 23.611 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 82.907 | 64.422 | 174.005 | 268.093 | 463.599 | 165.274 | 1.218.299 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|--------|-----------|---------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 752.773 | | 969.952 | 453.246 | 629.077 | 531.602 | |
| Premio AAVV D | 200.000 | | 539.000 | | 406.000 | 406.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 361.162 | |
| TOTAL RENTA VARIABLE MENSUALES | 952.773 | 0 | 1.508.952 | 453.246 | 1.035.077 | 1.298.764 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.370 | 0 | 71.855 | 21.583 | 51.754 | 59.035 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 181.481 | 0 | 359.274 | 129.499 | 207.015 | 295.174 | 1.172.443 |
| TOTAL A DEMANDAR | | | | | | 5.564.601 | |

NOMBRE: BECERRA ALVAREZ, KAREN JUDITH
RUT: 15.769.091-4
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 274.606 | 65.939 | 202.057 | 34.498 | 92.587 | 200.939 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 65.605 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 444.606 | 65.939 | 267.662 | 34.498 | 92.587 | 200.939 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.172 | 3.297 | 12.166 | 1.917 | 4.409 | 9.134 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 127.030 | 16.485 | 72.999 | 13.416 | 22.045 | 45.668 | 297.642 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|--------|-------------------|--------|---------|--------------|--------|--|
| Comisiones Afil. - Trasp. | 54.412 | 167.006 59.545 | | 134.228 | 43.594 00 | 70.0 | |

| | | | | | | | |
|----------------------------------|--------|---------|--------|---------|--------|--------|---------|
| TOTAL RENTA VARIABLE MENSUALES | 54.412 | 167.006 | 59.545 | 134.228 | 43.594 | 70.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.721 | 7.953 | 2.977 | 6.392 | 2.180 | 3.182 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 16.324 | 47.716 | 17.864 | 31.959 | 8.719 | 15.909 | 138.490 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|---------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 161.363 | 65.939 | 164.013 | 55.467 | 0 | 0 | |
| Premio AAVV D | 39.640 | | | | | | |
| BONO INCENTIVO | | | 160.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 201.003 | 65.939 | 324.013 | 55.467 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.050 | 3.297 | 14.728 | 3.263 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.351 | 19.782 | 73.639 | 26.102 | 0 | 0 | 189.874 |
| TOTAL A DEMANDAR | | | | | | | 626.006 |

NOMBRE: BECKER MORALES, PAULINA ANDREA
RUT: 17.046.576-8
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 03-01-18
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 202.473 | 276.646 | 123.574 | 192.304 | 212.381 | 170.981 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 382.473 | 276.646 | 123.574 | 192.304 | 212.381 | 170.981 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.213 | 13.832 | 5.617 | 10.684 | 10.113 | 7.772 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 109.278 | 69.162 | 33.702 | 74.785 | 50.567 | 38.859 | 376.353 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|--------|--------|--------|---------|
| Comisiones Afil. - Trasp. | 216.942 | 211.537 | 125.483 | 54.370 | 42.379 | 30.477 | |
| Prom. Renta Variable. Vacaciones | | | | | 18.384 | | |
| TOTAL RENTA VARIABLE MENSUALES | 216.942 | 211.537 | 125.483 | 54.370 | 60.763 | 30.477 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.847 | 10.073 | 6.274 | 2.589 | 3.038 | 1.385 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.083 | 60.439 | 37.645 | 12.945 | 12.153 | 6.927 | 195.191 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 20.635 | 27.676 | 46.686 | 71.093 | 31.359 | 89.898 | |
| BONO POR INCENTIVO | | | | | | 320.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 20.635 | 27.676 | 46.686 | 71.093 | 31.359 | 409.898 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.032 | 1.384 | 2.122 | 4.182 | 1.425 | 18.632 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 7.222 | 8.303 | 10.610 | 33.456 | 7.127 | 130.422 | 197.140 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 218.762 | 174.580 | 217.201 | 90.337 | 98.482 | | |
| Comisiones Afil. - Trasp. | | | | 44.928 | | | |
| Premio | | | 3.744 | | 3.119 | 18.665 | |
| TOTAL RENTA VARIABLE MENSUALES | 218.762 | 174.580 | 220.945 | 135.265 | 101.601 | 18.665 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.417 | 8.313 | 10.521 | 6.441 | 5.080 | 848 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.669 | 49.880 | 52.606 | 38.647 | 20.320 | 4.242 | 207.364 |
| TOTAL A DEMANDAR | | | | | | | 976.048 |

NOMBRE: Bello Cisternas Sara Rosa
 RUT: 8.974.933-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 03-11-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 169.651 | 153.370 | 403.637 | 92.345 | 107.643 | 119.762 | |
| Premio AAVV D | 39.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 258.651 | 153.370 | 403.637 | 142.345 | 107.643 | 119.762 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.317 | 7.669 | 18.347 | 7.908 | 5.126 | 5.444 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.900 | 38.343 | 110.083 | 55.356 | 25.629 | 27.219 | 330.530 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|--------|--------|--------|--|
| Comisiones Afil. - Trasp. | 257.945 | 270.065 | 0 | | | | |
| Premio AAVV D | | 72.000 | | | | | |
| Premio | 160.000 | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 417.945 | 502.065 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---------|---|---|---|---|---------|
| VALOR DIA TRABAJADO REM VARIABLE | 20.897 | 23.908 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.384 | 143.447 | 0 | 0 | 0 | 0 | 268.831 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|------------------|---------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | | TOTAL A DEMANDAR | 599.361 |

NOMBRE: Benitez Espinoza, Yasna Angelica
 RUT: 11.369.826-8
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 686.564 | 463.533 | 460.234 | 418.924 | 523.466 | 432.616 | |
| Premio AAVV D | 240.000 | | | | 142.560 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 976.564 | 463.533 | 460.234 | 418.924 | 666.026 | 432.616 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.503 | 23.177 | 20.920 | 23.274 | 31.716 | 19.664 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 279.018 | 115.883 | 125.518 | 162.915 | 158.578 | 98.322 | 940.234 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 684.634 | 251.937 | 354.266 | 394.948 | 529.502 | 758.730 | |
| Premio AAVV D | | | | | | 100.800 | |
| Prom. Renta Variable. Vacaciones | | | | | 308.700 | | |
| TOTAL RENTA VARIABLE MENSUALES | 684.634 | 251.937 | 354.266 | 394.948 | 838.202 | 859.530 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.232 | 11.997 | 17.713 | 18.807 | 41.910 | 39.070 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 205.390 | 71.982 | 106.280 | 94.035 | 167.640 | 195.348 | 840.675 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 534.550 | 537.50 1 | 463.76 5 | 426.08 0 | 405.19 0 | 500.47 8 | |
| Premio AAVV D | 17.280 | | | | | | |
| Premio | | 4.455 | | | 66.880 | 40.500 | |
| Premio | | 31.185 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 342.89 8 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 551.830 | 573.14 1 | 463.76 5 | 768.97 8 | 472.07 0 | 540.97 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.592 | 28.657 | 21.080 | 45.234 | 21.458 | 24.590 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 193.141 | 171.94 2 | 105.40 1 | 361.87 2 | 107.28 9 | 172.12 9 | 1.111.7 74 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|--------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 432.753 | 319.57 7 | 195.06 0 | 62.712 | 456.22 2 | 279.17 6 | |
| Comisiones Afil. - Trasp. | | | | | | 82.954 | |
| Premio | 4.320 | 13.260 | | | | | |
| Premio | 19.440 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 456.513 | 332.83 7 | 195.06 0 | 62.712 | 456.22 2 | 362.13 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.739 | 15.849 | 9.289 | 2.986 | 22.811 | 16.460 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 86.955 | 95.096 | 46.443 | 17.918 | 91.244 | 82.302 | 419. 958 |
| TOTAL A DEMANDAR | | | | | | | 3.312. 642 |

NOMBRE: BEROIZA ACUÑA, PAULINA NICOLE
RUT: 17.466.636-9
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|------------|------------|--------------|--------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 142.395 | 96.77 4 | 40.53 2 | 49.134 26 | 70.1 | 190.8 75 | |
| Premio AAVV D | 220.000 | | | 50.00 0 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 412.395 | 96.77 4 | 40.53 2 | 99.13 4 | 70.126 | 190.8 75 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.638 | 4.839 | 1.842 | 5.507 | 3.339 | 8.676 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.827 | 24.19 4 | 11.05 4 | 38.55 2 | 16.697 | 43.38 1 | 251.7 04 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-------------------|-------------|-------------|------------|---------|------------|-------------|
| Comisiones Afil. - Trasp. | 75.506 265.678 | | 146.3 92 | 64.91 2 | 333.544 | 20.65 3 | |
| PROM RENTA VARIABLE | 90.097 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 165.603 | 265.6 78 | 146.3 92 | 64.91 2 | 333.544 | 20.65 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.280 | 12.65 1 | 7.320 | 3.091 | 16.677 | 939 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.681 | 75.9 08 | 43.9 18 | 15.4 55 | 66.709 | 4.6 94 | 256.3 64 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------------------|--------|---------------|
| Comisiones Afil. - Trasp. | 136.913 | 111.9 11 | 54.77 8 | 203.3 07 | 0 | 0 | |
| Premio AAVV D | 240.320 | | | | | | |
| Premio D | | 120.9 60 | | 319.6 00 | | | |
| BONO POR INCENTIVO | | 160.0 00 | 320.0 00 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 377.233 | 392.8 71 | 374.7 78 | 522.9 07 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.862 | 19.64 4 | 17.03 5 | 30.75 9 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 132.032 | 117.8 61 | 85.17 7 | 246.0 74 | 0 | 0 | 581.1 44 |
| | | | | | TOTAL A DEMANDAR | | 1.089.2 12 |

NOMBRE: Blasquez Tobar, Juan Pablo Clestino
 RUT: 13.718.266-1
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 19-12-16
 LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-------------|-------------|---------------|---------------|-------------|--|
| Comisiones Afil. - Trasp. | 806.674 | 629.31 7 | 279.86 7 | 786.65 7 | 792.31 5 | 493.46 1 | |
| Premio AAVV D | 260.000 | | | 137.76 0 | 285.12 0 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 151.87 5 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.116.674 | 629.31 7 | 279.86 7 | 1.076.2 92 | 1.077.4 35 | 493.46 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.175 | 31.466 | 12.721 | 59.794 | 51.306 | 22.430 | |

| | | | | | | | |
|--------------------------------|---------|---------|--------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 319.050 | 157.329 | 76.327 | 418.558 | 256.532 | 112.150 | 1.339.947 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 137.702 | 279.462 | 292.226 | 162.602 | 354.268 | 348.249 | |
| Prom. Renta Variable. Vacaciones | | | | | 147.803 | | |
| TOTAL RENTA VARIABLE MENSUALES | 137.702 | 279.462 | 292.226 | 162.602 | 502.071 | 348.249 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.885 | 13.308 | 14.611 | 7.743 | 25.104 | 15.830 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.311 | 79.846 | 87.668 | 38.715 | 100.414 | 79.148 | 427.101 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 257.633 | 344.277 | 125.683 | 405.513 | 396.203 | 453.537 | |
| Prom. Renta Variable. Vacaciones | | | | 46.617 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 257.633 | 344.277 | 125.683 | 452.130 | 396.203 | 453.537 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.882 | 17.214 | 5.713 | 26.596 | 18.009 | 20.615 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 90.172 | 103.283 | 28.564 | 212.767 | 90.046 | 144.307 | 669.139 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 199.132 | 417.632 | 304.148 | 450.117 | 500.647 | 210.747 | |
| Comisiones Afil. - Trasp. | | | | | | 75.731 | |
| Prom. Renta Variable. Vacaciones | | | | | 210.521 | | |
| TOTAL RENTA VARIABLE MENSUALES | 199.132 | 417.632 | 304.148 | 450.117 | 711.168 | 286.478 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.482 | 19.887 | 14.483 | 21.434 | 35.558 | 13.022 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 37.930 | 119.323 | 72.416 | 128.605 | 142.234 | 65.109 | 565.617 |
| | | | | | | TOTAL A DEMANDAR | 3.001.804 |

NOMBRE: Bobadilla Miranda, Maria Soledad
 RUT: 14.051.759-3
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|---------------------------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 1.054.678 | 517.718 | 619.726 | 584.014 | 359.647 | 464.008 | |
| comisiones reg administrativa | | | | | 93.177 | | |
| Premio AAVV D | 420.000 | | | 22.464 | 138.240 | | |
| Premio AAVV D | | | | 52.416 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.524.678 | 517.718 | 619.726 | 658.894 | 591.064 | 464.008 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 72.604 | 25.886 | 28.169 | 36.605 | 28.146 | 21.091 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 435.622 | 129.430 | 169.016 | 256.237 | 140.730 | 105.456 | 1.236.490 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 454.984 | 530.903 | 619.639 | 542.030 | 555.809 | 404.410 | |
| comision regimen admintrativa | | | | | 23.483 | 66.721 | |
| Premio AAVV D | | | 100.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 231.324 | |
| TOTAL RENTA VARIABLE MENSUALES | 454.984 | 530.903 | 719.639 | 542.030 | 579.292 | 702.455 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.749 | 25.281 | 35.982 | 25.811 | 28.965 | 31.930 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 136.495 | 151.687 | 215.892 | 129.055 | 115.858 | 159.649 | 908.635 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 435.375 | 729.848 | 284.099 | 449.579 | 771.312 | 379.492 | |
| Premio | | 16.000 | 21.760 | | | 22.680 | |
| TOTAL RENTA VARIABLE MENSUALES | 435.375 | 745.848 | 305.859 | 449.579 | 771.312 | 402.172 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.769 | 37.292 | 13.903 | 26.446 | 35.060 | 18.281 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.381 | 223.754 | 69.513 | 211.567 | 175.298 | 127.964 | 960.478 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--|
| Comisiones Afil. - Trasp. | 402.243 | 274.400 | 233.101 | 315.123 | 485.285 | 222.797 | |
| Premio | | | | 49.896 | 132.660 | 331.760 | |
| bono incentivo | | | | 160.000 | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 402.243 | 274.400 | 233.101 | 525.019 | 777.945 | 714.557 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|---------|---------|-----------|
| VALOR DIA TRABAJADO REM VARIABLE | 19.154 | 13.067 | 11.100 | 25.001 | 38.897 | 32.480 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 76.618 | 78.400 | 55.500 | 150.005 | 155.589 | 162.399 | 678.512 |
| TOTAL A DEMANDAR | | | | | | | 3.784.115 |

NOMBRE: BUSTAMANTE BARRIENTOS, MARIA ELENA
RUT: 17.715.105-K
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 518.325 | 454.389 | 503.852 | 429.084 | 675.874 | 406.618 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 75.267 | | | 306.177 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 773.592 | 454.389 | 503.852 | 735.261 | 675.874 | 406.618 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.838 | 22.719 | 22.902 | 40.848 | 32.184 | 18.483 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 221.026 | 113.597 | 137.414 | 285.935 | 160.922 | 92.413 | 1.011.308 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 295.307 | 297.804 | 319.388 | 545.571 | 523.306 | 234.425 | |
| TOTAL RENTA VARIABLE MENSUALES | 295.307 | 297.804 | 319.388 | 545.571 | 523.306 | 234.425 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.765 | 14.181 | 15.969 | 25.980 | 26.165 | 10.656 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.592 | 85.087 | 95.816 | 129.898 | 104.661 | 53.278 | 557.333 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 361.775 | 262.969 | 178.403 | 261.823 | 101.970 | 230.246 | |
| Premio AAVV D | | | | | | | |
| Premio | | 33.600 | | 105.804 | 40.320 | 50.640 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| Prom. Renta Variable. Vacaciones | | 137.671 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 361.775 | 434.240 | 178.403 | 367.627 | 142.290 | 440.886 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.089 | 21.712 | 8.109 | 21.625 | 6.468 | 20.040 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|---------|-------------|--------|-------------|--------|---------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 126.621 | 130.27 2 | 40.546 | 173.00 1 | 32.339 | 140.282 | 643.0 61 |
|------------------------------|---------|-------------|--------|-------------|--------|---------|---------------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|-------------|--------|--------|--|--|-----------------------|
| Comisiones Afil. - Trasp. | 164.603 | 136.75 1 | 0 | 0 | | | |
| PREMIO D | 45.120 | 252.20 0 | | | | | |
| Premio | 20.170 | | | | | | |
| BONO INCENTIVO | 160.000 | 160.00 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 389.893 | 548.95 1 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.566 | 26.141 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 74.265 | 156.84 3 | 0 | 0 | | | 231.1 08 |
| TOTAL A DEMANDAR | | | | | | | 2.442.8 10 |

NOMBRE: BUSTAMANTE TORRES, DENISSE YESENIA
RUT: 16.631.372-4
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 02-11-17
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|---------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 323.432 | 624.89 6 | 525.58 7 | 246.473 56 | 402.2 | 594.03 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 323.432 | 624.89 6 | 525.58 7 | 246.47 3 | 402.256 | 594.03 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.402 | 31.245 | 23.890 | 13.693 | 19.155 | 27.002 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.409 | 156.22 4 | 143.34 2 | 95.851 | 95.775 | 135.00 8 | 718.6 09 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 770.499 80 | 606.0 | 618.13 1 | 710.64 4 | SIN LIQ | 659.710 | |
| Premio AAVV D | | | | | | 158.62 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 770.499 | 606.08 0 | 618.13 1 | 710.64 4 | 0 | 818.33 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.525 | 28.861 | 30.907 | 33.840 | 0 | 37.197 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 231.150 | 173.16 6 | 185.43 9 | 169.20 1 | 0 | 185.98 4 | 944.9 40 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-------------|---------------|---------------|-----------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 433.139 | 705.50 3 | 819.41 8 | 933.43 1 | 814.597 | 911.303 | |
| Premio D | 117.720 | 139.32 0 | 274.50 0 | 527.80 0 | 1.006.590 | 1.026.8 80 | |
| Premio D | | 23.220 | | | | | |
| Prom. Renta Variable. | 950.887 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.501.746 | 868.04 3 | 1.093.9 18 | 1.461.2 31 | 1.821.187 | 1.938.1 83 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 75.087 | 43.402 | 49.724 | 85.955 | 82.781 | 88.099 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 525.611 | 260.41 3 | 248.61 8 | 687.63 8 | 413.906 | 616.69 5 | 2.752.8 81 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|-------------------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 803.319 | 831.89 0 | 623.45 6 | 447.54 0 | 524.353 | 212.08 7 | |
| BONO POR INCENTIVO | | | | 160.00 0 | 160.000 | 160.00 0 | |
| Premio D | 10.440 | 201.82 4 | 741.95 4 | 395.91 9 | 191.771 | 291.51 9 | |
| Premio D | 320.160 | | | | 151.110 | | |
| Premio D | 655.200 | | | | | | |
| Premio SPEN | | | | | | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.789.119 | 1.033.7 14 | 1.365.4 10 | 1.003.4 59 | 1.027.234 | 713.60 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 85.196 | 49.224 | 65.020 | 47.784 | 51.362 | 32.437 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 340.785 | 295.34 7 | 325.09 8 | 286.70 3 | 205.447 | 162.18 3 | 1.615.5 62 |
| | | | | | TOTAL A DEMANDAR | | 6.031.9 91 |

NOMBRE: CABELLO PINO, BETSABE DEL CARMEN

RUT: 11.276.985-4

CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO: 26-12-11

LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------------|---------------|---------------|---------------|---------|---------------|
| Comisiones Afil. - Trasp. | 2.467.6 65 | 2.644.4 86 | 2.564.6 60 | 2.308.1 33 | 0 | 2.558.9 08 |
| Premio AAVV D | 240.00 0 | | | 55.000 | 403.200 | 190.00 0 |
| Premio AAVV D | | | | 201.60 0 | 90.000 | |
| Premio AAVV D | | | | 201.60 0 | | |

| | | | | | | |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 2.082.138 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.757.665 | 2.644.486 | 2.564.660 | 2.766.333 | 2.575.338 | 2.748.908 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 131.317 | 132.224 | 116.575 | 153.685 | 122.635 | 124.950 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 787.904 | 661.122 | 699.453 | 1.075.796 | 613.176 | 624.752 |
| | | | | | | 4.462.202 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 2.634.325 | 3.205.217 | 2.583.702 | 2.619.677 | 2.671.216 | 3.325.207 |
| COMISIONES REG ADMINISTRATIVA | 48.236 | | | | | |
| Premio AAVV D | 150.000 | 30.000 | | 60.000 | 60.000 | 714.400 |
| Premio AAVV D | 5.000 | 150.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | 2.402.052 | | 673.809 |
| TOTAL RENTA VARIABLE MENSUALES | 2.837.561 | 3.385.217 | 2.583.702 | 5.081.729 | 2.731.216 | 4.713.416 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 141.878 | 161.201 | 129.185 | 241.987 | 136.561 | 214.246 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 851.268 | 967.205 | 775.111 | 1.209.935 | 546.243 | 1.071.231 |
| | | | | | | 5.420.993 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 3.823.408 | 3.745.132 | 9.902.589 | 2.847.744 | 3.391.909 | 3.301.133 |
| Premio AAVV D | 768.474 | 939.360 | 276.848 | 281.600 | 794.400 | 852.800 |
| Premio AAVV D | 26.000 | | | | | |
| Premio | | | | | 29.750 | 24.500 |
| Prom. Renta Variable. Vacaciones | | | 1.676.890 | | 2.196.171 | |
| TOTAL RENTA VARIABLE MENSUALES | 4.617.882 | 4.684.492 | ##### | 3.129.344 | 6.412.230 | 4.178.433 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 230.894 | 234.225 | 538.924 | 184.079 | 291.465 | 189.929 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 1.616.259 | 1.405.348 | 2.694.620 | 1.472.632 | 1.457.325 | 1.329.501 |
| | | | | | | 9.975.685 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 3.532.454 | 3.711.837 | 3.706.588 | 2.615.750 | 2.650.157 | 2.685.768 |

| | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|-------------------------|---------------|-------------------|
| Premio AAVV D | 116.80 0 | 1.309.5 20 | 1.074.4 80 | 694.57 0 | 323.400 | 172.98 4 | |
| Premio AAVV D | 1.229.8 00 | | | | 145.600 | 276.32 0 | |
| Premio AAVV D | 40.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 689.47 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.919.0 54 | 5.021.3 57 | 5.470.5 38 | 3.310.3 20 | 3.119.157 | 3.135.0 72 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 234.24 1 | 239.11 2 | 260.50 2 | 157.63 4 | 155.958 | 142.50 3 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 936.96 3 | 1.434.6 73 | 1.302.5 09 | 945.80 6 | 623.831 | 712.51 6 | 5.956.2 99 |
| | | | | | TOTAL A DEMANDAR | | 25.815.179 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|-------------|
| TOTAL RENTA VARIABLE MENSUALES | 270.310 | 257.99 0 | 473.21 4 | 362.34 5 | 71.111 | 512.43 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.516 | 12.900 | 21.510 | 21.314 | 3.232 | 23.292 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.609 | 77.397 | 107.54 9 | 170.51 5 | 16.162 | 163.04 6 | 629. 277 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 434.809 | 560.99 3 | 478.03 9 | 127.60 4 | 360.61 4 | 357.78 9 | |
| Comisiones Afil. - Trasp. | | | | | | 31.202 | |
| Prom. Renta Variable. | | | | | 329.78 8 | | |
| TOTAL RENTA VARIABLE MENSUALES | 434.809 | 560.99 3 | 478.03 9 | 127.60 4 | 690.40 2 | 388.99 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.705 | 26.714 | 22.764 | 6.076 | 34.520 | 17.681 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 82.821 | 160.28 4 | 113.81 9 | 36.458 | 138.08 0 | 88.407 | 619.8 69 |
| | | | | | TOTAL A DEMANDAR | | 3.093.8 13 |

NOMBRE: Cabezas Gainza Ruth Gladys
 RUT: 10.903.783-4
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-10-17
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|--------|-------------|-------------|---------|---------|--------|
| Comisiones Afil. - Trasp. | 0 | 100.34 5 | 100.00 0 | 99.156 | 136.910 | 23.423 |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 100.34 5 | 100.00 0 | 99.156 | 136.910 | 23.423 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |

| | | | | | | | |
|----------------------------------|---|--------|--------|--------|--------|-------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 5.017 | 4.545 | 5.509 | 6.520 | 1.065 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 25.086 | 27.273 | 38.561 | 32.598 | 5.323 | 128.841 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|--------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 86.453 | 88.180 | 28.176 | 104.414 | 89.855 | 152.449 | |
| Prom. Renta Variable. Vacaciones | | | 66.228 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 86.453 | 88.180 | 94.404 | 104.414 | 89.855 | 152.449 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.323 | 4.199 | 4.720 | 4.972 | 4.493 | 6.930 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 25.936 | 25.194 | 28.321 | 24.860 | 17.971 | 34.648 | 156.930 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 155.064 | 54.378 | 157.379 | 20.802 | 636.485 | 108.503 | |
| Premio AAVV D | | | | | | 722.100 | |
| TOTAL RENTA VARIABLE MENSUALES | 155.064 | 54.378 | 157.379 | 20.802 | 636.485 | 830.603 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.753 | 2.719 | 7.154 | 1.224 | 28.931 | 37.755 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 54.272 | 16.313 | 35.768 | 9.789 | 144.656 | 264.283 | 525.081 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|--------|---------|--------|----------------|---------|----------------|
| Comisiones Afil. - Trasp. | 402.552 | 19.371 | 151.515 | 67.239 | 218.225 | 190.420 | |
| Premio AAVV D | 27.040 | | | | | | |
| Premio AAVV D | 361.920 | | | | | 61.200 | |
| Premio | 849.108 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.640.620 | 19.371 | 151.515 | 67.239 | 218.225 | 251.620 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 78.125 | 922 | 7.215 | 3.202 | 10.911 | 11.437 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 312.499 | 5.535 | 36.075 | 19.211 | 43.645 | 57.186 | 474.151 |
| | | | | | TOTAL A | | 1.285. |

| | | | |
|--|----------|--|-----|
| | DEMANDAR | | 004 |
|--|----------|--|-----|

NOMBRE: CACERES GARRIDO, ALVARO ENRIQUE
RUT: 12.490.690-3
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 138.426 | 207.521 | 158.930 | 198.949 | 214.283 | 207.090 | |
| TOTAL RENTA VARIABLE MENSUALES | 138.426 | 207.521 | 158.930 | 198.949 | 214.283 | 207.090 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.592 | 10.376 | 7.224 | 11.053 | 10.204 | 9.413 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 39.550 | 51.880 | 43.345 | 77.369 | 51.020 | 47.066 | 310.230 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 434.873 | 168.620 | 196.321 | 487.393 | 306.869 | 418.779 | |
| Prom. Renta Variable. | | | | | | 197.865 | |
| TOTAL RENTA VARIABLE MENSUALES | 434.873 | 168.620 | 196.321 | 487.393 | 306.869 | 616.644 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.744 | 8.030 | 9.816 | 23.209 | 15.343 | 28.029 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 130.462 | 48.177 | 58.896 | 116.046 | 61.374 | 140.146 | 555.101 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 242.811 | 276.109 | 289.496 | 397.723 | 204.225 | 537.564 | |
| TOTAL RENTA VARIABLE MENSUALES | 242.811 | 276.109 | 289.496 | 397.723 | 204.225 | 537.564 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.141 | 13.805 | 13.159 | 23.395 | 9.283 | 24.435 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 84.984 | 82.833 | 65.795 | 187.164 | 46.415 | 171.043 | 638.233 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 207.594 | 476.059 | 356.992 | 211.594 | 481.627 | 517.847 | |
| PREMIO D | | | | | 129.780 | 741.790 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|-------------------------|-----------|------------------|
| BONO POR INCENTIVO | | | | 160.000 | 160.000 | | |
| BONO SPEN | | | | | | 50.000 | |
| Premio D | | | 5.280 | 74.240 | 90.720 | | |
| TOTAL RENTA VARIABLE MENSUALES | 207.594 | 476.059 | 362.272 | 445.834 | 862.127 | 1.309.637 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.885 | 22.669 | 17.251 | 21.230 | 43.106 | 59.529 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 39.542 | 136.017 | 86.255 | 127.381 | 172.425 | 297.645 | 859.265 |
| | | | | | TOTAL A DEMANDAR | | 2.362.829 |

NOMBRE: CAHUANA QUISPE, YENI BEATRIZ
 RUT: 26.564.718-9
 CARGO: AGENTE DE VENTA
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 96.508 | 116.749 | 163.134 | 0 | 38.922 | 58.840 | |
| Premio AAVV D | | 2.000 | 5.000 | | | | |
| Premio | 50.000 | | | | | | |
| PREMIO SPEN | | | | | | 160.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 146.508 | 118.749 | 168.134 | 0 | 38.922 | 218.840 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.977 | 5.937 | 7.642 | 0 | 1.853 | 9.947 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.859 | 29.687 | 45.855 | 0 | 9.267 | 49.736 | 176.405 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|--------|--------|--------|-------------------------|--|----------------|
| Comisiones Afil. - Trasp. | 9.330 | 24.579 | | 0 | | | |
| Premio AAVV D | | | | | | | |
| PREMIO SPEN | 160.000 | | | | | | |
| BONO SPEN | | | 30.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 169.330 | 24.579 | 30.000 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.467 | 1.170 | 1.500 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 50.799 | 7.023 | 9.000 | 0 | | | 66.822 |
| | | | | | TOTAL A DEMANDAR | | 243.226 |

NOMBRE: Calderon Pizarro Luisa

RUT: 11.854.274-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 16-12-2013
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|---------------|---------------|---------------|----------|----------|---------------|---------------|
| Comisiones Afil. - Trasp. | 23.985 | 23.985 | 14.570 | 0 | 0 | 45.944 | |
| Premio AAVV D | | 33.268 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 23.985 | 57.253 | 14.570 | 0 | 0 | 45.944 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.142 | 2.863 | 662 | 0 | 0 | 2.088 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 6.853 | 14.313 | 3.974 | 0 | 0 | 10.442 | 35.582 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------|---------------|----------|----------|----------------|---------------|---------------|
| Comisiones Afil. - Trasp. | 0 | 90.998 | 0 | 0 | 126.508 | 59.339 | |
| Prom. Renta Variable. Vacaciones | | | | | | 3.864 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 90.998 | 0 | 0 | 126.508 | 63.203 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 4.333 | 0 | 0 | 6.325 | 2.873 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 25.999 | 0 | 0 | 25.302 | 14.364 | 65.665 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|---------------|---------------|----------|----------|---------------|----------|---------------|
| Comisiones Afil. - Trasp. | 70.882 | 34.519 | 0 | 0 | 23.184 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 70.882 | 34.519 | 0 | 0 | 23.184 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.544 | 1.726 | 0 | 0 | 1.054 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.809 | 10.356 | 0 | 0 | 5.269 | 0 | 40.433 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|---------------|----------|----------|----------|----------|----------|----------------|
| Comisiones Afil. - Trasp. | 69.968 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 69.968 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.332 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.327 | 0 | 0 | 0 | 0 | 0 | 13.327 |
| TOTAL A DEMANDAR | | | | | | | 155.008 |

NOMBRE: CAMPOS GAJARDO, PATRICIO EDUARDO
 RUT: 9.636.405-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 533.002 | 491.759 | 158.090 | 273.45 5 | 417.598 | 787.953 | |
| TOTAL RENTA VARIABLE MENSUALES | 533.002 | 491.759 | 158.090 | 273.45 5 | 417.598 | 787.953 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.381 | 24.588 | 7.186 | 15.192 | 19.886 | 35.816 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.286 | 122.940 | 43.115 | 106.34 4 | 99.428 | 179.080 | 703.1 93 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------------------|---------|---------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 500.733 | 323.116 447.696 | | 209.175 | 126.745 | 113.348 | |
| Prom. Renta Variable. Vacaciones | | | | | | 130.437 | |
| TOTAL RENTA VARIABLE MENSUALES | 500.733 | 323.116 | 447.696 | 209.175 | 126.745 | 243.785 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.037 | 15.386 | 22.385 | 9.961 | 6.337 | 11.081 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 150.220 | 92.319 | 134.309 | 49.804 | 25.349 | 55.406 | 507. 406 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 110.290 | 197.036 | 251.688 | 285.74 9 | 296.829 | 456.990 | |
| COMISION REGIMEN ADMINISTRATIVA | | 34.987 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 110.290 | 232.023 | 251.688 | 285.74 9 | 296.829 | 456.990 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.515 | 11.601 | 11.440 | 16.809 | 13.492 | 20.772 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 38.602 | 69.607 | 57.202 | 134.47 0 | 67.461 | 145.406 | 512.7 47 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 415.436 | 324.072 | 235.241 | 263.23 3 | 367.749 | 114.358 | |
| Premio AAVV D | | | | | 58.800 | | |
| BONO SPEN | | | | | | 50.000 | |
| BONO POR INCENTIVO | | | | 160.00 0 | 160.000 | 160.000 | |
| Premio | | | | 66.000 | 144.270 | 146.640 | |
| TOTAL RENTA VARIABLE MENSUALES | 415.436 | 324.072 | 235.241 | 489.23 3 | 730.819 | 470.998 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.783 | 15.432 | 11.202 | 23.297 | 36.541 | 21.409 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.131 | 92.592 | 56.010 | 139.78 | 146.164 | 107.045 | 620. |

| | | | | | | | |
|--|--|--|--|---|--|-------------------------|------------------|
| | | | | 1 | | | 722 |
| | | | | | | TOTAL A DEMANDAR | 2.344.069 |

NOMBRE: CARCAMO OLMAZABAL, MARIA BELEN
RUT: 16.997.498-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|----------------|----------------|----------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 853.687 | 722.538 | 642.905 | 759.952 93 | 593.5 | 378.184 | |
| Premio AAVV D | 220.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 590.388 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.714.075 | 722.538 | 642.905 | 759.952 | 593.593 | 378.184 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 81.623 | 36.127 | 29.223 | 42.220 | 28.266 | 17.190 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 489.736 | 180.635 | 175.338 | 295.537 | 141.332 | 85.951 | 1.368.527 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 990.224 151 | 634. | 649.288 | 603.547 | 625.999 | 876.815 | |
| Premio AAVV D | | | | | | 146.650 | |
| Prom. Renta Variable. | | | | | | 557.305 | |
| TOTAL RENTA VARIABLE MENSUALES | 990.224 | 634.151 | 649.288 | 603.547 | 625.999 | 1.580.770 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.511 | 30.198 | 32.464 | 28.740 | 31.300 | 71.853 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 297.067 | 181.186 | 194.786 | 143.702 | 125.200 | 359.266 | 1.301.207 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|------------------|----------------|------------------|------------------|------------------|------------------|--|
| Comisiones Afil. - Trasp. | 1.008.758 | 555.205 | 1.190.422 | 982.650 | 955.172 | 496.929 | |
| Premio AAVV D | 145.200 | | | | | | |
| Premio D | | 174.720 | 79.872 | 360.960 | 535.328 | 612.840 | |
| BONO POR INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.153.958 | 729.925 | 1.270.294 | 1.343.610 | 1.490.500 | 1.269.769 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.698 | 36.496 | 57.741 | 79.036 | 67.750 | 57.717 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 403.885 | 218.978 | 288.703 | 632.287 | 338.750 | 404.017 | 2.286.620 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|---------|-----------|--------|--------|-------------------------|--|------------------|
| Comisiones Afil. - Trasp. | 333.040 | 946.743 | 0 | 0 | | | |
| BONO SPEN | | 160.000 | | | | | |
| BONO POR INCENTIVO | 160.000 | | | | | | |
| Premio D | 107.520 | | | | | | |
| Premio D | 211.200 | 765.400 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 811.760 | 1.872.143 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.655 | 89.150 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 154.621 | 534.898 | 0 | 0 | | | 689.519 |
| | | | | | TOTAL A DEMANDAR | | 5.645.874 |

NOMBRE: Cardemil Inostroza Ingrid Paulina
 RUT: 13.032.948-9
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-10-17
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 86.983 | 120.066 | | 191.595 | 150.779 | 190.271 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 136.983 | 120.066 | 0 | 191.595 | 150.779 | 190.271 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.523 | 6.003 | 0 | 10.644 | 7.180 | 8.649 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 39.138 | 30.017 | 0 | 74.509 | 35.900 | 43.243 | 222.807 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 328.393 | 232.342 | 183.399 | 74.138 | 224.621 | 235.697 | |
| TOTAL RENTA VARIABLE MENSUALES | 328.393 | 232.342 | 183.399 | 74.138 | 224.621 | 235.697 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.420 | 11.064 | 9.170 | 3.530 | 11.231 | 10.714 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 98.518 | 66.383 | 55.020 | 17.652 | 44.924 | 53.568 | 336.065 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|---------|---------|---------|--------|---------|--|
| Comisiones Afil. - Trasp. | 321.327 | 294.177 | 484.209 | 313.858 | 45.934 | 533.914 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|---------|
| Premio AAVV D | | | | | | 560.640 | |
| Prom. Renta Variable. Vacaciones | | | | | 614.562 | | |
| TOTAL RENTA VARIABLE MENSUALES | 321.327 | 294.177 | 484.209 | 313.858 | 660.496 | 1.094.554 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.066 | 14.709 | 22.010 | 18.462 | 30.023 | 49.752 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 112.464 | 88.253 | 110.048 | 147.698 | 150.113 | 348.267 | 956.843 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-----------|-----------|---------|---------|-----------|---------|
| Comisiones Afil. - Trasp. | 245.574 | 993.115 | 780.632 | 85.940 | 155.115 | 177.374 | |
| Comisiones Afil. - Trasp. | | | | | | | |
| Premio AAVV D | | 180.873 | 493.440 | 375.760 | | 72.440 | |
| TOTAL RENTA VARIABLE MENSUALES | 245.574 | 1.173.988 | 1.274.072 | 461.700 | 155.115 | 249.814 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.694 | 55.904 | 60.670 | 21.986 | 7.756 | 11.355 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 46.776 | 335.425 | 303.350 | 131.914 | 31.023 | 56.776 | 905.265 |
| TOTAL A DEMANDAR | | | | | | 2.420.979 | |

NOMBRE: CARO SEPULVEDA, PEDRO DOMINGO
RUT: 8.187.360-7
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 01-08-84
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-----------|---------|---------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 663.070 | 1.120.973 | 939.255 | 771.981 | 983.482 | 758.223 | |
| Premio AAVV D | 36.000 | | | | 117.600 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 749.070 | 1.120.973 | 939.255 | 771.981 | 1.101.082 | 758.223 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.670 | 56.049 | 42.693 | 42.888 | 52.432 | 34.465 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 214.020 | 280.243 | 256.160 | 300.215 | 262.162 | 172.323 | 1.485.124 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|----------------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 626.897432.782 | 581.453 | | 372.583 | 217.522 | 691.046 | |
| Prom. Renta Variable. Vacaciones | | | | | | 308.435 | |
| TOTAL RENTA VARIABLE MENSUALES | 626.897 | 581.453 | 432.782 | 372.583 | 217.522 | 999.481 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|--------|---------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.345 | 27.688 | 21.639 | 17.742 | 10.876 | 45.431 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 188.069 | 166.129 | 129.835 | 88.710 | 43.504 | 227.155 | 843.403 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 714.568 | 373.777 | 243.308 | 542.993 | 552.982 | 496.829 | |
| TOTAL RENTA VARIABLE MENSUALES | 714.568 | 373.777 | 243.308 | 542.993 | 552.982 | 496.829 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.728 | 18.689 | 11.059 | 31.941 | 25.136 | 22.583 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 250.099 | 112.133 | 55.297 | 255.526 | 125.678 | 158.082 | 956.815 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|------------------|---------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 878.735 | 780.586 | 632.742 | 178.410 | 150.340 | 605.775 | |
| Prom. Renta Variable. Vacaciones | | | | | | 317.737 | |
| TOTAL RENTA VARIABLE MENSUALES | 878.735 | 780.586 | 632.742 | 178.410 | 150.340 | 923.512 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.845 | 37.171 | 30.131 | 8.496 | 7.517 | 41.978 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 167.378 | 223.025 | 150.653 | 50.974 | 30.068 | 209.889 | 831.987 |
| | | | | | TOTAL A DEMANDAR | | 4.117.329 |

NOMBRE: Carrasco Burgos Gina Monica
 RUT: 15.536.201-4
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-10-17
 LUGAR DE TRABAJO: Santiago

| | | | | | | | |
|----------------------------------|--------|--------|--------|----------|---------|--------|--|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 41.42346 | 149.9 | 38.929 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 41.423 | 149.946 | 38.929 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 2.301 | 7.140 | 1.770 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |

| | | | | | | | |
|------------------------------|---|---|---|------------|--------|-------|--------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 16.10 9 | 35.701 | 8.848 | 60.6 58 |
|------------------------------|---|---|---|------------|--------|-------|--------------------|

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|--------|------------|--------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 82.396 | 120.76 4 | 87.398 | 42. 122 | 98.144 | 237.64 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 82.396 | 120.76 4 | 87.398 | 42.12 2 | 98.144 | 237.64 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.120 | 5.751 | 4.370 | 2.006 | 4.907 | 10.802 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.719 | 34.504 | 26.219 | 10.02 9 | 19.629 | 54.010 | 169.1 10 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------------|---------------------|
| Comisiones Afil. - Trasp. | 508.404 | 215.78 3 | 756.24 7 | 148.5 09 | 394.682 | 951.88 0 | |
| Premio AAVV D | | | | | | 252.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 508.404 | 215.78 3 | 756.24 7 | 148.5 09 | 394.682 | 1.203.8 80 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.420 | 10.789 | 34.375 | 8.736 | 17.940 | 54.722 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 177.941 | 64.735 | 171.87 4 | 69.88 7 | 89.700 | 383.05 3 | 957.1 90 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------------|---------------|-------------|-----------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 207.495 | 886.41 0 | 689.44 5 | 968.6 08 | 1.068.479 | 460.00 4 | |
| Premio AAVV D | 272.000 | 692.64 0 | 508.20 0 | | 367.483 | 722.55 0 | |
| Premio | 299.200 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 760.46 7 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 778.695 | 2.339.5 17 | 1.197.6 45 | 968.6 08 | 1.435.962 | 1.182.5 54 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.081 | 111.40 6 | 57.031 | 46.12 4 | 71.798 | 53.752 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.323 | 668.43 3 | 285.15 4 | 276.7 45 | 287.192 | 268.76 2 | 1.934.6 10 |
| | | | | | TOTAL A DEMANDAR | | 3.121.5 68 |

NOMBRE: Carrillo Castro Ximena Alicia
RUT: 9343725-k
CARGO: Agente de Ventas

FECHA INGRESO: 20-09-2005
LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 172.314 | 424.512 | 347.169 | 679.313 | 584.931 | 210.449 | |
| Premio AAVV D | 33.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 255.314 | 424.512 | 347.169 | 679.313 | 584.931 | 210.449 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.158 | 21.226 | 15.780 | 37.740 | 27.854 | 9.566 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.947 | 106.128 | 94.682 | 264.177 | 139.269 | 47.829 | 725.033 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|--------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 210.185 | 382.151 | 418.094 | 63.338 | 277.364 | 329.169 | |
| Prom. Renta Variable. Vacaciones | | | | | 288.091 | | |
| TOTAL RENTA VARIABLE MENSUALES | 210.185 | 382.151 | 418.094 | 63.338 | 565.455 | 329.169 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.509 | 18.198 | 20.905 | 3.016 | 28.273 | 14.962 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 63.056 | 109.186 | 125.428 | 15.080 | 113.091 | 74.811 | 500.652 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 443.754 | 267.373 | 536.074 | 344.391 | 467.719 | 401.550 | |
| Premio | | | | | | 10.500 | |
| Prom. Renta Variable. Vacaciones | | | | | | 69.701 | |
| TOTAL RENTA VARIABLE MENSUALES | 443.754 | 267.373 | 536.074 | 344.391 | 467.719 | 481.751 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.188 | 13.369 | 24.367 | 20.258 | 21.260 | 21.898 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 155.314 | 80.212 | 121.835 | 162.066 | 106.300 | 153.284 | 779.011 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 340.182 | 434.153 | 271.177 | 378.659 | 193.634 | 174.119 | |
| Prom. Renta Variable. Vacaciones | | | | | | 178.663 | |
| TOTAL RENTA VARIABLE MENSUALES | 340.182 | 434.153 | 271.177 | 378.659 | 193.634 | 352.782 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.199 | 20.674 | 12.913 | 18.031 | 9.682 | 16.036 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.797 | 124.044 | 64.566 | 108.18 | 38.727 | 80.178 | 480. |

| | | | | | | | |
|--|--|--|--|---|--|-------------------------|------------------|
| | | | | 8 | | | 499 |
| | | | | | | TOTAL A DEMANDAR | 2.485.196 |

NOMBRE: CARROZA DIAZ, GONZALO IGNACIO
RUT: 17.786.000-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 10-07-17
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 240.000 | 144.984 | 250.179 | 220.17754 | 172.5 | 150.000 | |
| Premio AAVV D | | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 240.000 | 144.984 | 250.179 | 270.177 | 172.554 | 150.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.429 | 7.249 | 11.372 | 15.010 | 8.217 | 6.818 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 68.571 | 36.246 | 68.231 | 105.069 | 41.084 | 34.091 | 353.292 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|---------------|----------------|----------------|---------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 50.824 | 274.417 | 300.256 | 88.232 | 427.653 | 230.321 | |
| Prom renta variable | | | | | 157.130 | | |
| TOTAL RENTA VARIABLE MENSUALES | 50.824 | 274.417 | 300.256 | 88.232 | 584.783 | 230.321 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.541 | 13.067 | 15.013 | 4.202 | 29.239 | 10.469 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 15.247 | 78.405 | 90.077 | 21.008 | 116.957 | 52.346 | 374.039 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|---------------|------------------|----------------|
| Comisiones Afil. - Trasp. | 422.720 | 298.282 | 262.719 | 217.550 | 59.441 | 370.989 | |
| Premio AAVV D | 58.800 | | | | | | |
| Premio D | | | | | | 768.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 481.520 | 298.282 | 262.719 | 217.550 | 59.441 | 1.138.989 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.076 | 14.914 | 11.942 | 12.797 | 2.702 | 51.772 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 168.532 | 89.485 | 59.709 | 102.376 | 13.509 | 362.406 | 796.017 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|-------------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 388.884 | 410.434 | 404.010 | 519.946 | 531.957 | 400.000 | |
| premio D | | | | 267.000 | 147.840 | | |
| Premio D | | | | | 156.870 | | |
| prom renta variable | | | 328.503 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 388.884 | 410.434 | 732.513 | 786.946 | 836.667 | 400.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.518 | 19.544 | 34.882 | 37.474 | 41.833 | 18.182 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 74.073 | 117.267 | 174.408 | 224.842 | 167.333 | 90.909 | 848.832 |
| | | | | | TOTAL A DEMANDAR | | 2.372.180 |

NOMBRE: Cartes Villagra, Ana Verónica

RUT: 9.227.428-4

CARGO: Agente de Venta (A. D.)

FECHA INGRESO: 06-05-98

LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 1.258.569 | 1.133.860 | 1.268.490 | 1.212.218 | 1.034.267 | 1.375.126 | |
| Premio AAVV D | 120.000 | | | 344.736 | 403.200 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 465.117 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.428.569 | 1.133.860 | 1.268.490 | 2.022.071 | 1.437.467 | 1.375.126 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.027 | 56.693 | 57.659 | 112.337 | 68.451 | 62.506 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 408.163 | 283.465 | 345.952 | 786.361 | 342.254 | 312.529 | 2.478.723 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|------------------|----------------|----------------|----------------|------------------|--|
| Comisiones Afil. - Trasp. | 992.913 | 1.338.326 | 963.421 | 727.070 | 806.772 | 1.083.669 | |
| Prom. Renta Variable. Vacaciones | | | | | | 246.361 | |
| Prom. Renta Variable. Vacaciones | | | | | | 931.243 | |
| TOTAL RENTA VARIABLE MENSUALES | 992.913 | 1.338.326 | 963.421 | 727.070 | 806.772 | 2.261.273 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.646 | 63.730 | 48.171 | 34.622 | 40.339 | 102.785 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 297.874 | 382.379 | 289.026 | 173.112 | 161.354 | 513.926 | 1.817.671 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.233.175 | 992.196 | 1.107.101 | 919.040 | 1.307.793 | 1.008.629 | |
| Premio AAVV D | 20.000 | | | | 54.912 | | |
| Prom. Renta Variable. Vacaciones | | | | 604.674 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.253.175 | 992.196 | 1.107.101 | 1.523.714 | 1.362.705 | 1.008.629 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 62.659 | 49.610 | 50.323 | 89.630 | 61.941 | 45.847 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 438.611 | 297.659 | 251.614 | 717.042 | 309.706 | 320.927 | 2.335.559 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 970.394 | 1.255.984 | 1.513.883 | 1.300.821 | 1.122.941 | 1.050.609 | |
| Comisiones Afil. - Trasp. | | | | | | 95.818 | |
| Premio | | | | 88.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 239.411 | |
| Prom. Renta Variable. Vacaciones | | | | | | 363.115 | |
| Prom. Renta Variable. Vacaciones | | | | | | 907.789 | |
| TOTAL RENTA VARIABLE MENSUALES | 970.394 | 1.255.984 | 1.513.883 | 1.388.821 | 1.122.941 | 2.656.742 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.209 | 59.809 | 72.090 | 66.134 | 56.147 | 120.761 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 184.837 | 358.853 | 360.448 | 396.806 | 224.588 | 603.805 | 2.129.337 |
| TOTAL A DEMANDAR | | | | | | | 8.761.290 |

NOMBRE: CARVACHO MERCADO, RAQUEL ALICIA
 RUT: 15.749.204-7
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 18-12-04
 LUGAR DE TRABAJO: CASTRO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 352.795 | 495.608 | 431.896 | 311.345 | 487.279 | 395.214 | |
| Premio AAVV D | 130.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 164.895 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 482.795 | 495.608 | 431.896 | 476.24 | 487.279 | 395.214 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|--------|----------------|
| | | | | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.990 | 24.780 | 19.632 | 26.458 | 23.204 | 17.964 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 137.941 | 123.902 | 117.790 | 185.204 | 116.019 | 89.821 | 770.678 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 466.646 | 441.215 | 314.006 | 538.166 | 347.875 | 429.231 | |
| Prom. Renta Variable. Vacaciones | | | | | | 159.482 | |
| TOTAL RENTA VARIABLE MENSUALES | 466.646 | 441.215 | 314.006 | 538.166 | 347.875 | 588.713 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.332 | 21.010 | 15.700 | 25.627 | 17.394 | 26.760 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 139.994 | 126.061 | 94.202 | 128.135 | 69.575 | 133.798 | 691.765 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 333.504 | 262.688 | 413.488 | 300.876 | 179.490 | 386.845 | |
| TOTAL RENTA VARIABLE MENSUALES | 333.504 | 262.688 | 413.488 | 300.876 | 179.490 | 386.845 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.675 | 13.134 | 18.795 | 17.699 | 8.159 | 17.584 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 116.726 | 78.806 | 93.975 | 141.589 | 40.793 | 123.087 | 594.976 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 458.347 | 440.678 | 125.803 | 173.625 | 175.468 | 217.063 | |
| Prom. Renta Variable. Vacaciones | | | | | 118.321 | | |
| TOTAL RENTA VARIABLE MENSUALES | 458.347 | 440.678 | 125.803 | 173.625 | 293.789 | 217.063 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.826 | 20.985 | 5.991 | 8.268 | 14.689 | 9.867 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 87.304 | 125.908 | 29.953 | 49.607 | 58.758 | 49.333 | 400.863 |
| TOTAL A DEMANDAR | | | | | | | 2.458.282 |

NOMBRE: Castillo Varas, Maria Isabel
 RUT: 14.442.094-2
 CARGO: Agente de ventas (A.D.)
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 472.870 | 615.71 1 | 480.56 6 | 198.99 5 | 317.21 3 | 232.60 7 | |
| Premio AAVV D | 36.000 | | 66.248 | 150.00 0 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 558.870 | 615.71 1 | 546.81 4 | 348.99 5 | 317.21 3 | 232.60 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.613 | 30.786 | 24.855 | 19.389 | 15.105 | 10.573 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 159.677 | 153.92 8 | 149.13 1 | 135.72 0 | 75.527 | 52.865 | 726.8 48 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 399.077 | 484.22 0 | 239.74 4 | 214.30 4 | 262.05 6 | 117.88 3 | |
| Prom. Renta Variable. Vacaciones | | | | | | 246.36 1 | |
| Prom. Renta Variable. Vacaciones | | | | | | 148.77 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 399.077 | 484.22 0 | 239.74 4 | 214.30 4 | 262.05 6 | 513.02 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.954 | 23.058 | 11.987 | 10.205 | 13.103 | 23.319 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.723 | 138.34 9 | 71.923 | 51.025 | 52.411 | 116.59 6 | 550.0 27 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|---------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 254.362 | 158.15 7 | 225.36 3 | 82.506 | 153.19 1 | 147.65 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 254.362 | 158.15 7 | 225.36 3 | 82.506 | 153.19 1 | 147.65 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.718 | 7.908 | 10.244 | 4.853 | 6.963 | 6.712 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.027 | 47.447 | 51.219 | 38.826 | 34.816 | 46.982 | 308.3 17 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|--------|-------------|-------------|-------------|--------------|
| Comisiones Afil. - Trasp. | 122.036 | 140.46 3 | 49.999 | 86.988 | 83.897 | 73.466 | |
| Premio | | | | | 52.920 | 49.920 | |
| Premio | | | | | 33.120 | | |
| bono incentivo | | | | 160.00 0 | 160.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 122.036 | 140.46 3 | 49.999 | 246.98 8 | 329.93 7 | 123.38 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.811 | 6.689 | 2.381 | 11.761 | 16.497 | 5.608 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 23.245 | 40.132 | 11.905 | 70.568 | 65.987 | 28.042 | 239.8 |

| | | | | | | | |
|--|--|--|--|--|-------------------------|--|------------------|
| | | | | | | | 79 |
| | | | | | TOTAL A DEMANDAR | | 1.825.071 |

NOMBRE: Cejas Cejas, Nicole Alejendra
 RUT: 16.593.300-1
 CARGO: Agente de ventas
 FECHA INGRESO: 09-04-18
 LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------|
| Comisiones Afil. - Trasp. | 812.073 | 446.83 2 | 381.11 1 | 640.19 5 | 527.18 2 | 678.58 5 | |
| Premio AAVV D | 240.000 | | | 89.856 | 168.48 0 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.102.073 | 446.83 2 | 381.11 1 | 730.05 1 | 695.66 2 | 678.58 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.480 | 22.342 | 17.323 | 40.558 | 33.127 | 30.845 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 314.878 | 111.70 8 | 103.93 9 | 283.90 9 | 165.63 4 | 154.22 4 | 1.134.292 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|-----------------------|---------------------|----------------|
| Comisiones Afil. - Trasp. | 387.568 | 473.04 4 | 414.98 9 | 320.68 3 | 523.60 6 | 196.71 7 | |
| comision regimen admintrativa | | | 21.628 | | | | |
| Premio AAVV D | | | | | 120.00 0 | | |
| Prom. Renta Variable. Vacaciones | | | | | 260.00 0 | | |
| Prom. Renta Variable. Vacaciones | | | | | 133.23 7 | | |
| TOTAL RENTA VARIABLE MENSUALES | 387.568 | 473.04 4 | 436.61 7 | 320.68 3 | 1.036.8 43 | 196.71 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.378 | 22.526 | 21.831 | 15.271 | 51.842 | 8.942 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 116.270 | 135.15 5 | 130.98 5 | 76.353 | 207.36 9 | 44.708 | 710.841 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|------------------|---------------------|----------------|
| Comisiones Afil. - Trasp. | 271.679 | 369.76 8 | 392.11 4 | 250.32 2 | 40.020 | 83.340 | |
| Premio | | 18.360 | 56.700 | | 3.840 | 24.200 | |
| BONO POR INCENTIVO | | | | | | 160.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 271.679 | 388.12 8 | 448.81 4 | 250.32 2 | 43.860 | 267.54 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.584 | 19.406 | 20.401 | 14.725 | 1.994 | 12.161 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 95.088 | 116.4 38 | 102.0 03 | 117.7 99 | 9. 96 | 85.1 26 | 526.422 |

| | | | | | | | |
|--|--|--|--|--|---|--|--|
| | | | | | 8 | | |
|--|--|--|--|--|---|--|--|

| DETALLE | jun-18 | may-18 | abr-18 | | | | |
|----------------------------------|---------|---------|--------|--|--|------------------|-----------|
| Comisiones Afil. - Trasp. | 186.848 | 256.670 | 0 | | | | |
| Premio | 34.800 | 205.900 | | | | | |
| bono spen | | 160.000 | | | | | |
| bono incentivo | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 381.648 | 622.570 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.174 | 29.646 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.695 | 177.877 | 0 | | | | 250.572 |
| | | | | | | TOTAL A DEMANDAR | 2.622.127 |

NOMBRE: CELEDON GARCIA, HIRACEMA SOLEDAD
RUT: 17.269.070-K
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|--------|---------|--------|--------|--------|
| Comisiones Afil. - Trasp. | 43.057 | 0 | 0 | 63.558 | 0 | 0 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 132.057 | 0 | 0 | 63.558 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.288 | 0 | 0 | 3.531 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 37.731 | 0 | 0 | 24.717 | 0 | 0 | 62.448 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|--------|---------|--------|---------|--------|--------|
| Comisiones Afil. - Trasp. | 0 | 0 | 145.593 | 96.668 | 33.376 | 0 | |
| Prom. Renta Variable. Vacaciones | | | | | 82.194 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 145.593 | 96.668 | 115.570 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 7.280 | 4.603 | 5.779 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 43.678 | 23.016 | 23.114 | 0 | 89.808 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------|--------|--------|--------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 0 | 75.364 | 0 | 37.871 | 31.866 | 101.239 |

| | | | | | | | |
|----------------------------------|----|--------|----|--------|--------|---------|---------------|
| TOTAL RENTA VARIABLE MENSUALES | 0 | 75.364 | 0 | 37.871 | 31.866 | 101.239 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 3.768 | 0 | 2.228 | 1.448 | 4.602 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 22.609 | 0 | 17.822 | 7.242 | 32.212 | 79.886 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------|--------|--------|---------|--------|----------------|
| Comisiones Afil. - Trasp. | 0 | 0 | 60.088 | 67.571 | 198.415 | 60.450 | |
| Premio AAVV D | | | | | 32.670 | | |
| Premio | | | | | 15.730 | | |
| BONO INCENTIVO | | | | | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 60.088 | 67.571 | 406.815 | 60.450 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 2.861 | 3.218 | 20.341 | 2.748 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 14.307 | 19.306 | 81.363 | 13.739 | 128.714 |
| TOTAL A DEMANDAR | | | | | | | 360.855 |

NOMBRE: Cerda Escobar, Cristian Alberto
 RUT: 16.837.892-0
 CARGO: Agente de venta (A.D.)
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|--------|--------|----------------|
| Comisiones Afil. - Trasp. | 103.727 | 125.050 | 46.539 | 26.914 | 23.461 | 50.734 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 192.727 | 125.050 | 46.539 | 26.914 | 23.461 | 50.734 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.177 | 6.253 | 2.115 | 1.495 | 1.117 | 2.306 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 55.065 | 31.263 | 12.692 | 10.467 | 5.586 | 11.530 | 126.603 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|--------|--------|--------|---------|--|
| Comisiones Afil. - Trasp. | 114.476 | 56.773 | 56.883 | 91.861 | 26.983 | 58.863 | |
| Prom. Renta Variable. Vacaciones | | | | | | 246.361 | |
| Prom. Renta Variable. Vacaciones | | | | | | 40.925 | |
| TOTAL RENTA VARIABLE MENSUALES | 114.476 | 56.773 | 56.883 | 91.861 | 26.983 | 346.149 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.724 | 2.703 | 2.844 | 4.374 | 1.349 | 15.734 | |

| | | | | | | | |
|--------------------------------|--------|--------|--------|--------|-------|--------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.343 | 16.221 | 17.065 | 21.872 | 5.397 | 78.670 | 173.567 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|--------|---------|----------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 38.657 | 76.951 | 59.785 | 30.054 | 11.924 | 119.007 | |
| Premio | | | | | 40.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 38.657 | 76.951 | 59.785 | 30.054 | 51.924 | 119.007 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.933 | 3.848 | 2.718 | 1.768 | 2.360 | 5.409 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.530 | 23.085 | 13.588 | 14.143 | 11.801 | 37.866 | 114.013 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|---------|-------------------------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 24.200 | 41.913 | 65.664 | 25.883 | 154.840 | 11.273 | |
| TOTAL RENTA VARIABLE MENSUALES | 24.200 | 41.913 | 65.664 | 25.883 | 154.840 | 11.273 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.152 | 1.996 | 3.127 | 1.233 | 7.742 | 512 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 4.610 | 11.975 | 15.634 | 7.395 | 30.968 | 2.562 | 73.144 |
| | | | | | | TOTAL A DEMANDAR | 487.327 |

NOMBRE: CERDA QUITO, CHRISTIAN REINALDO
RUT: 14.217.917-2
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 18-08-16
LUGAR DE TRABAJO: TEMUCO

| | | | | | | | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|----------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 144.672 | 352.198 | 189.919 | 302.30257 | 184.3 | 103.588 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 324.672 | 352.198 | 189.919 | 302.302 | 184.357 | 103.588 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.461 | 17.610 | 8.633 | 16.795 | 8.779 | 4.709 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.763 | 88.050 | 51.796 | 117.562 | 43.895 | 23.543 | 417.608 |

| | | | | | | | |
|---------|--------|--------|--------|--------|--------|--------|--|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------|--------|--------|--------|--------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 432.395 | 121.3 09 | 173.9 29 | 18.72 2 | 345.548 | 154.6 38 | |
| Prom. Renta Variable. Vacaciones | | | | | 135.446 | | |
| TOTAL RENTA VARIABLE MENSUALES | 432.395 | 121.3 09 | 173.9 29 | 18.72 2 | 480.994 | 154.6 38 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.620 | 5.777 | 8.696 | 892 | 24.050 | 7.029 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 129.719 | 34.66 0 | 52.17 9 | 4.458 | 96.199 | 35.14 5 | 352.3 58 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 197.779 | 228.0 66 | 139.4 45 | 173.9 51 | 186.234 | 205.2 66 | |
| TOTAL RENTA VARIABLE MENSUALES | 197.779 | 228.0 66 | 139.4 45 | 173.9 51 | 186.234 | 205.2 66 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.889 | 11.40 3 | 6.338 | 10.23 2 | 8.465 | 9.330 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.223 | 68.42 0 | 31.69 2 | 81.85 9 | 42.326 | 65.31 2 | 358.8 32 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------------------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 329.351 | 410.5 89 | 191.9 43 | 259.1 50 | 233.921 | 215.6 19 | |
| Prom. Renta Variable. Vacaciones | | | | | 74.542 | | |
| TOTAL RENTA VARIABLE MENSUALES | 329.351 | 410.5 89 | 191.9 43 | 259.1 50 | 308.463 | 215.6 19 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.683 | 19.55 2 | 9.140 | 12.34 0 | 15.423 | 9.801 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.734 | 117.3 11 | 45.70 1 | 74.04 3 | 61.693 | 49.00 4 | 410.4 85 |
| | | | | | TOTAL A DEMANDAR | | 1.539.2 83 |

NOMBRE: Chavez Alfaro Pamela Marisol
 RUT: 12.583.324-1
 CARGO: Agente de Ventas
 FECHA INGRESO: 24-06-1996
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|-------------|---------------|---------------|---------------|-----------|---------------|
| Comisiones Afil. - Trasp. | 913.51 6 | 1.457.6 10 | 1.165.2 37 | 199.70 8 | 1.307.063 | 76.358 |
| Comisiones Afil. - Trasp. | | | | 1.321.4 89 | | 1.490.4 00 |
| Prom. Renta Variable. Vacaciones | 869.95 8 | 1.159.9 44 | | | | |

| | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---------------|-----------|---------------|---------------|
| Prom. Renta Variable. Vacaciones | 434.97 9 | 117.09 8 | 607.86 7 | | | 434.97 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.218.4 53 | 2.734.6 52 | 1.773.1 04 | 1.521.1 97 | 1.307.063 | 2.001.7 37 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 105.64 1 | 136.73 3 | 80.596 | 84.511 | 62.241 | 90.988 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 633.84 4 | 683.66 3 | 483.57 4 | 591.57 7 | 311.205 | 454.94 0 | 3.158.8 03 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Reg. Administrativa | 1.246.049 | 186.764 | 2.777.742 | 87.555 | | | |
| Comisiones Afil. - Trasp. | | 2.293.009 | | 2.285.961 | 1.891.236 | 1.372.142 | |
| Premio AAVV D | | | | 220.000 | | | |
| Prom. Renta Variable. Vacaciones | | | 1.449.930 | 434.979 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 2.293.009 | 1.449.930 | 2.940.940 | 1.891.236 | 1.372.142 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 109.191 | 72.497 | 140.045 | 94.562 | 62.370 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 655.145 | 434.979 | 700.224 | 378.247 | 311.850 | 2.480.446 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.202.266 | 1.461.662 | 1.117.221 | 1.114.562 | 1.114.562 | 1.147.374 | |
| Prom. Renta Variable. Vacaciones | | | 1.014.951 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.202.266 | 1.461.662 | 2.132.172 | 1.114.562 | 1.114.562 | 1.147.374 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 60.113 | 73.083 | 96.917 | 65.562 | 50.662 | 52.153 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 420.793 | 438.499 | 484.585 | 524.500 | 253.310 | 365.074 | 2.486.759 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|----------------------------------|---------------|---------------|---------------|---------------|---------|---------------|
| Comisiones Afil. - Trasp. | 1.301.6 60 | 882.66 8 | 1.550.9 21 | 822.21 7 | 962.664 | 1.274.8 70 |
| Comisiones Afil. - Trasp. | | | | | 434.979 | 179.20 0 |
| Premio AAVV D | | | | 110.00 0 | | |
| Prom. Renta Variable. Vacaciones | | 1.449.9 30 | | 1.449.9 30 | | |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-------------------------|-----------|-------------------|
| TOTAL RENTA VARIABLE MENSUALES | 1.301.660 | 2.332.598 | 1.550.921 | 2.382.147 | 1.397.643 | 1.454.070 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 61.984 | 111.076 | 73.853 | 113.436 | 69.882 | 66.094 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 247.935 | 666.457 | 369.267 | 680.613 | 279.529 | 330.470 | 2.574.271 |
| | | | | | TOTAL A DEMANDAR | | 10.700.279 |

NOMBRE: Cheasu Perez, Patricia Josefina
 RUT: 8.032.855-9
 CARGO: Agente de venta (A.D.)
 FECHA INGRESO: 18-12-14
 LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 373.912 | 295.314 | 415.750 | 154.871 | 133.367 | 241.295 | |
| Comisiones Afil. - Trasp. | | | | 241.872 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 373.912 | 295.314 | 415.750 | 396.743 | 133.367 | 241.295 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.805 | 14.766 | 18.898 | 22.041 | 6.351 | 10.968 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 106.832 | 73.829 | 113.386 | 154.289 | 31.754 | 54.840 | 534.930 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 147.260 | 233.306 | 192.838 | 145.436 | 196.677 | 246.932 | |
| Prom. Renta Variable. Vacaciones | | | | | 250.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 144.824 | | |
| TOTAL RENTA VARIABLE MENSUALES | 147.260 | 233.306 | 192.838 | 145.436 | 591.501 | 246.932 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.363 | 11.110 | 9.642 | 6.926 | 29.575 | 11.224 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 44.178 | 66.659 | 57.851 | 34.628 | 118.300 | 56.121 | 377.737 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-------|
| Comisiones Afil. - Trasp. | 150.217 | 223.523 | 100.810 | 160.319 | 107.723 | 214.605 | |
| TOTAL RENTA VARIABLE MENSUALES | 150.217 | 223.523 | 100.810 | 160.319 | 107.723 | 214.605 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.511 | 11.176 | 4.582 | 9.431 | 4.897 | 9.755 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.576 | 67.057 | 22.911 | 75.444 | 24.483 | 68.283 | 310.7 |

| | | | | | | | |
|--|--|--|--|--|--|--|-----------|
| | | | | | | | 54 |
|--|--|--|--|--|--|--|-----------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------|---------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 166.777 | 150.35 1 | 218.20 5 | 97.307 | 216.27 2 | 49.379 | |
| Prom. Renta Variable. Vacaciones | | | | | 239.41 1 | | |
| Prom. Renta Variable. Vacaciones | | | | | 65.209 | | |
| TOTAL RENTA VARIABLE MENSUALES | 166.777 | 150.35 1 | 218.20 5 | 97.307 | 520.89 2 | 49.379 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.942 | 7.160 | 10.391 | 4.634 | 26.045 | 2.245 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 31.767 | 42.957 | 51.954 | 27.802 | 104.17 8 | 11.223 | 269.8 81 |
| TOTAL A DEMANDAR | | | | | | | 1.493.3 02 |

NOMBRE: CID FIGUEROA, MABEL SOLANGE
RUT: 14.564.520-4
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 20-08-12
LUGAR DE TRABAJO: QUILLOTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------|----------|----------|---------------|----------------|----------|--------------------|
| Comisiones Afil. - Trasp. | 0 | 0 | 0 | 62.515 | 155.354 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 62.515 | 155.354 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 2.977 | 7.768 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 14.885 | 31.071 | 0 | 45.9 55 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------|---------------|---------------|----------------|--------------|----------------|---------------------|
| Comisiones Afil. - Trasp. | 0 | 13.509 | 58.934 | 293.50 6 | 9.833 | 128.926 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 13.509 | 58.934 | 293.506 | 9.833 | 128.926 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 675 | 2.679 | 17.265 | 447 | 5.860 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 4.053 | 13.394 | 138.120 | 2.235 | 41.022 | 198.8 24 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|--------|---------------------|---------|-------------|
| Comisiones Afil. - Trasp. | 438.434 | 214.30 5 | 142.05 3 | 46.425 | 0 | 577.251 | |
| Comisiones Afil. - Trasp. | | | | | | 280.888 | |
| TOTAL RENTA VARIABLE MENSUALES | 438.434 | 214.30 5 | 142.05 3 | 46.425 | 0 | 858.139 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.878 | 10.205 | 6.764 | 2.211 | 0 | 39.006 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.511 | 61.230 | 33.822 | 13.264 | 0 | 195.032 | 386.85 9 |
| | | | | | TOTAL A DEMANDAR | | 631.63 9 |

NOMBRE: Cifuentes Miranda, Maria Veronica
 RUT: 14.083.625-7
 CARGO: Agente de Venta (A. D.)
 FECHA INGRESO: 21-04-16
 LUGAR DE TRABAJO: Osorno

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|--------|-------------|-------------|
| Comisiones Afil. - Trasp. | 668.295 | 449.93 8 | 244.68 0 | 300.20 1 | 0 | 228.74 3 | |
| Premio AAVV D | 385.000 | | | 120.00 0 | | | |
| Premio AAVV D | | | | 72.380 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.103.295 | 449.93 8 | 244.68 0 | 492.58 1 | 0 | 228.74 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.538 | 22.497 | 11.122 | 27.366 | 0 | 10.397 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 315.227 | 112.48 5 | 66.731 | 191.55 9 | 0 | 51.987 | 737.9 89 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|--------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 474.545 | 160.34 4 | 120.36 8 | 98.071 | 239.60 8 | 199.27 4 | |
| Prom. Renta Variable. Vacaciones | | | | | | 255.30 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 474.545 | 160.34 4 | 120.36 8 | 98.071 | 239.60 8 | 454.58 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.727 | 7.635 | 6.018 | 4.670 | 11.980 | 20.663 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 142.364 | 45.813 | 36.110 | 23.350 | 47.922 | 103.31 4 | 398.8 72 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|-------------|-------------|-------------|--------|-------------|--|
| Comisiones Afil. - Trasp. | 283.978 | 162.11 4 | 561.83 9 | 649.97 8 | 48.077 | 228.55 3 | |
| Premio | | | 86.240 | | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 283.978 | 162.11 4 | 648.07 9 | 649.97 8 | 48.077 | 228.55 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.199 | 8.106 | 29.458 | 38.234 | 2.185 | 10.389 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 99.392 | 48.634 | 147.29 1 | 305.87 2 | 10.927 | 72.721 | 684.8 37 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|---------------|---------------------|
| Comisiones Afil. - Trasp. | 242.742 | 166.36 2 | 229.00 0 | 209.49 3 | 331.75 8 | 405.57 9 | |
| Prom. Renta Variable. Vacaciones | | | | | | 441.52 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 242.742 | 166.36 2 | 229.00 0 | 209.49 3 | 331.75 8 | 847.10 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.559 | 7.922 | 10.905 | 9.976 | 16.588 | 38.505 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 46.237 | 47.532 | 54.524 | 59.855 | 66.352 | 192.52 4 | 467. 023 |
| TOTAL A DEMANDAR | | | | | | 2.288. 721 | |

NOMBRE COFRE BAEZA, EMILIO SEGUNDO
RUT 11.801.477-4
CARGO AGENTE DE VENTAS
FECHA INGRESO 19-12-16
LUGAR DE TRABAJO TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------------|---------------|-----------------|---------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.518.882 | 1.281.8 07 | 1.361.3 19 | 1.374.899 82 | 798.1 | 757.5 37 | |
| Premio AAVV D | 420.000 | | | 307.44 0 | 138.600 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. | | | | | | 50.00 6 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.988.882 | 1.281.8 07 | 1.361.3 19 | 1.682.3 39 | 936.782 | 807.5 43 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 94.709 | 64.090 | 61.878 | 93.463 | 44.609 | 36.70 7 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 568.252 | 320.45 2 | 371.26 9 | 654.24 3 | 223.043 | 183.5 33 | 2.320.7 91 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|---------|---------------|---------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 998.170 | 1.214.3 73 | 1.294.6 73 | 225.77 2 | 475.561 | 365.9 36 | |
| Premio AAVV D | | | | | | 16.90 0 | |
| BONO EN FUNCION DE | | | | | 149.808 | | |

| | | | | | | |
|----------------------------------|---------|-----------|-----------|---------|---------|------------------|
| RESULTADOSBONO EN FUNCION | | | | | 37.154 | |
| DE RESULTADOS | | | | | 250.000 | |
| Prom. Renta Variable. | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 998.170 | 1.214.373 | 1.294.673 | 225.772 | 912.523 | 382.836 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 49.909 | 57.827 | 64.734 | 10.751 | 45.626 | 17.402 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 299.451 | 346.964 | 388.402 | 53.755 | 182.505 | 87.008 |
| | | | | | | 1.358.085 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|---------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 612.497 | 1.169.134 | 436.505 | 411.840 | 381.443 | 706.529 |
| Premio D | | 62.400 | | | | 10.000 |
| Premio D | | 23.400 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 612.497 | 1.254.934 | 436.505 | 411.840 | 381.443 | 716.529 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 30.625 | 62.747 | 19.841 | 24.226 | 17.338 | 32.570 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 214.374 | 376.480 | 99.206 | 193.807 | 86.692 | 227.987 |
| | | | | | | 1.198.545 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|------------------------------------|---------|---------|-----------|---------|-------------------------|------------------|
| Comisiones Afil. - Trasp. | 831.025 | 469.838 | 1.538.745 | 618.907 | 1.158.188 | 698.758 |
| BONO EN FUNCION DE RESULTDO | | | | | 145.928 | |
| BONO EN FUNCION DE RESULTDO (sept) | | | | | 36.202 | |
| Premio D | | | 131.328 | | 8.280 | 298.880 |
| Premio D | | | | | 173.880 | |
| Prom. Renta Variable. | | 492.483 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 831.025 | 962.321 | 1.670.073 | 618.907 | 1.522.478 | 997.638 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 39.573 | 45.825 | 79.527 | 29.472 | 76.124 | 45.347 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 158.290 | 274.949 | 397.636 | 176.831 | 304.496 | 226.736 |
| | | | | | TOTAL A DEMANDAR | 6.416.359 |

NOMBRE: Cofre Sepulveda Marco Antonio
RUT: 10.911.075-2
CARGO: Agente de Ventas

FECHA INGRESO: 20-04-2015
LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|----------------|
| Comisiones Afil. - Trasp. | 403.286 | 234.20 5 | 580.81 2 | 83.078 | 421.000 | 343.45 5 | |
| Comisiones Afil. - Trasp. | | | | 209.83 1 | | | |
| Premio AAVV D | 33.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 486.286 | 234.20 5 | 580.81 2 | 292.90 9 | 421.000 | 343.45 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.156 | 11.710 | 26.401 | 16.273 | 20.048 | 15.612 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.939 | 58.551 | 158.40 3 | 113.90 9 | 100.238 | 78.058 | 648.098 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|----------------|
| Comisiones Afil. - Trasp. | 494.908 | 530.02 2 | 389.34 6 | 341.98 2 | 173.836 | 233.00 8 | |
| Prom. Renta Variable. Vacaciones | | | | | 421.382 | | |
| TOTAL RENTA VARIABLE MENSUALES | 494.908 | 530.02 2 | 389.34 6 | 341.98 2 | 595.218 | 233.00 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.745 | 25.239 | 19.467 | 16.285 | 29.761 | 10.591 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.472 | 151.43 5 | 116.80 4 | 81.424 | 119.044 | 52.956 | 670.135 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|----------------|
| Comisiones Afil. - Trasp. | 455.110 | 149.35 4 | 799.22 5 | 387.43 3 | 299.357 | 288.26 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 455.110 | 149.35 4 | 799.22 5 | 387.43 3 | 299.357 | 288.26 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.756 | 7.468 | 36.328 | 22.790 | 13.607 | 13.103 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 159.289 | 44.806 | 181.64 2 | 182.32 1 | 68.036 | 91.720 | 727.814 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 619.265 | 570.72 8 | 651.91 9 | 245.11 8 | 236.878 | 349.34 3 | |
| Comisiones Afil. - Trasp. | | | | | | 39.798 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------------------|-------------|---------------|
| Prom. Renta Variable. Vacaciones | | | | | | 290.03 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 619.265 | 570.72 8 | 651.91 9 | 245.11 8 | 236.878 | 679.17 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.489 | 27.178 | 31.044 | 11.672 | 11.844 | 30.871 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.955 | 163.06 5 | 155.21 9 | 70.034 | 47.376 | 154.35 7 | 708. 006 |
| | | | | | TOTAL A DEMANDAR | | 2.754. 053 |

NOMBRE: Constanzo Figueroa, Alvaro Israel

RUT: 10.222.568-6

CARGO: Agente de Venta

FECHA INGRESO: 11-06-17

LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 301.345 | 269.201 | 81.250 | 158.368 | 241.394 | 237.298 | |
| Premio AAVV D | 110.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 461.345 | 269.201 | 81.250 | 208.368 | 241.394 | 237.298 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.969 | 13.460 | 3.693 | 11.576 | 11.495 | 10.786 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 131.813 | 67.300 | 22.159 | 81.032 | 57.475 | 53.931 | 413. 710 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 261.216 | 266.541 | 179.420 | 191.425 | 286.805 | 158.578 | |
| Prom. Renta Variable. Vacaciones | | | 104.010 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 261.216 | 266.541 | 283.430 | 191.425 | 286.805 | 158.578 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.061 | 12.692 | 14.172 | 9.115 | 14.340 | 7.208 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.365 | 76.155 | 85.029 | 45.577 | 57.361 | 36.040 | 378. 527 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 223.252 | 158.972 | 101.237 | 75.971 | 231.525 | 173.412 | |
| Premio | | | | | 15.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 97.835 | | |
| TOTAL RENTA VARIABLE MENSUALES | 223.252 | 158.972 | 101.237 | 75.971 | 344.360 | 173.412 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.163 | 7.949 | 4.602 | 4.469 | 15.653 | 7.882 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |

| | | | | | | | |
|------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| TOTAL MENSUAL SEMANA CORRIDA | 78.138 | 47.692 | 23.008 | 35.751 | 78.264 | 55.177 | 318.029 |
|------------------------------|--------|--------|--------|--------|--------|--------|----------------|

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 304.064 | 109.534 | 108.901 | 149.335 | 178.721 | 265.937 | |
| Premio | | | | | 37.800 | 210.200 | |
| TOTAL RENTA VARIABLE MENSUALES | 304.064 | 109.534 | 108.901 | 149.335 | 216.521 | 476.137 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.479 | 5.216 | 5.186 | 7.111 | 10.826 | 21.643 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.917 | 31.295 | 25.929 | 42.667 | 43.304 | 108.213 | 309.325 |
| TOTAL A DEMANDAR | | | | | | | 1.419.592 |

NOMBRE: Contreras Leiva Margarita Teresa
RUT: 12.180.668-1
CARGO: agente de venta
FECHA INGRESO: 18-12-2015
LUGAR DE TRABAJO Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 225.060 | 148.339 | 127.274 | 132.363 | 58.938 | 264.918 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 275.060 | 148.339 | 127.274 | 132.363 | 58.938 | 264.918 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.098 | 7.417 | 5.785 | 7.354 | 2.807 | 12.042 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.589 | 37.085 | 34.711 | 51.475 | 14.033 | 60.209 | 276.100 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 114.649 | 219.389 | 191.855 | 411.644 | 176.110 | 190.502 | |
| Prom. Renta Variable. Vacaciones | | | | | 182.502 | | |
| TOTAL RENTA VARIABLE MENSUALES | 114.649 | 219.389 | 191.855 | 411.644 | 358.612 | 190.502 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.732 | 10.447 | 9.593 | 19.602 | 17.931 | 8.659 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.395 | 62.683 | 57.557 | 98.010 | 71.722 | 43.296 | 367.663 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 229.416 | 184.306 | 437.890 | 150.567 | 171.587 | 357.547 | |
| Prom. Renta Variable. Vacaciones | | | 99.813 | | | | |

| | | | | | | | |
|----------------------------------|---------|---------|-------------|-------------|---------|-------------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 229.416 | 184.306 | 537.70 3 | 150.56 7 | 171.587 | 357.54 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.471 | 9.215 | 24.441 | 8.857 | 7.799 | 16.252 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.296 | 55.292 | 122.20 5 | 70.855 | 38.997 | 113.76 5 | 481.4 10 |

| | | | | | | | |
|----------------------------------|---------|---------|-------------|--------|-----------------------------|-------------|-----------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 260.809 | 368.859 | 323.41 9 | 98.579 | 310.660 | 284.91 2 | |
| Comisiones Afil. - Trasp. | | | | | | 63.523 | |
| Prom. Renta Variable. Vacaciones | | | | | | 214.45 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 260.809 | 368.859 | 323.41 9 | 98.579 | 310.660 | 562.88 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.419 | 17.565 | 15.401 | 4.694 | 15.533 | 25.586 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.678 | 105.388 | 77.005 | 28.165 | 62.132 | 127.92 9 | 450.2 97 |
| | | | | | TOTAL A DEMANDAR | | 1.575.4 69 |

NOMBRE: CONTRERAS REBOLLEDO, JAIME ANTONIO
RUT: 9.167.567-6
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 07-09-07
LUGAR DE TRABAJO: CHILLAN

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|-------------|-----------------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 948.614 | 546.0 73 | 848.8 04 | 581.5 33 | 548.546 | 739.42 1 | |
| Premio AAVV D | 110.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.108.614 | 546.0 73 | 848.8 04 | 581.5 33 | 548.546 | 739.42 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.791 | 27.30 4 | 38.58 2 | 32.30 7 | 26.121 | 33.610 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 316.747 | 136.5 18 | 231.4 92 | 226.1 52 | 130.606 | 168.05 0 | 1.209. 565 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 657.022 | 828.1 31 | 864.7 33 | 158.4 25 | 484.943 | 508.88 2 | |
| Prom. Renta Variable. Vacaciones | | | | | 374.833 | | |
| TOTAL RENTA VARIABLE MENSUALES | 657.022 | 828.1 31 | 864.7 33 | 158.4 25 | 859.776 | 508.88 2 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.851 | 39.435 | 43.237 | 7.544 | 42.989 | 23.131 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 197.107 | 236.609 | 259.420 | 37.720 | 171.955 | 115.655 | 1.018.466 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 575.571 | | 209.951 | 427.388 | 310.025 | 351.474 | |
| Premio D | | | | | | 10.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 575.571 | 0 | 209.951 | 427.388 | 310.025 | 361.474 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.779 | 0 | 9.543 | 25.140 | 14.092 | 16.431 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 201.450 | 0 | 47.716 | 201.124 | 70.460 | 115.014 | 635.764 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 880.098 | 298.480 | 523.037 | 294.081 | 378.368 | 855.972 | |
| Prom. Renta Variable. Vacaciones | | | | | | 395.259 | |
| TOTAL RENTA VARIABLE MENSUALES | 880.098 | 298.480 | 523.037 | 294.081 | 378.368 | 1.251.231 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.909 | 14.213 | 24.907 | 14.004 | 18.918 | 56.874 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 167.638 | 85.280 | 124.533 | 84.023 | 75.674 | 284.371 | 821.518 |
| TOTAL A DEMANDAR | | | | | | | 3.685.313 |

NOMBRE: CONTRERAS SILVA, MARIA PAULINA
RUT: 9.100.305-8
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 18-12-14
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 860.667 | 471.986 | 682.116 | 619.124 | 394.392 | 904.265 | |
| Premio AAVV D | 240.000 | | | | 80.080 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.150.667 | 471.986 | 682.116 | 619.124 | 474.472 | 904.265 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.794 | 23.599 | 31.005 | 34.396 | 22.594 | 41.103 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 328.762 | 117.997 | 186.032 | 240.770 | 112.970 | 205.515 | 1.192.045 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 380.690 | 435.409 | 202.507 | 60.300 | 357.118 | 687.459 | |
| Prom. Renta Variable. Vacaciones | | | | | 350.585 | | |
| TOTAL RENTA VARIABLE MENSUALES | 380.690 | 435.409 | 202.507 | 60.300 | 707.703 | 687.459 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.035 | 20.734 | 10.125 | 2.871 | 35.385 | 31.248 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 114.207 | 124.403 | 60.752 | 14.357 | 141.541 | 156.241 | 611.500 |
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 457.769 | 357.277 | 410.023 | 570.276 | 589.776 | 550.676 | |
| TOTAL RENTA VARIABLE MENSUALES | 457.769 | 357.277 | 410.023 | 570.276 | 589.776 | 550.676 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.888 | 17.864 | 18.637 | 33.546 | 26.808 | 25.031 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 160.219 | 107.183 | 93.187 | 268.365 | 134.040 | 175.215 | 938.210 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 308.894 | 730.267 | 475.715 | 50.263 | 298.492 | 413.472 | |
| COMISIONES REG ADMINISTRATIVAS | | | | | | 83.171 | |
| Premio AAVV D | 12.600 | | | | | | |
| Premio | 34.650 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 312.516 | | |
| TOTAL RENTA VARIABLE MENSUALES | 356.144 | 730.267 | 475.715 | 50.263 | 611.008 | 496.643 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.959 | 34.775 | 22.653 | 2.393 | 30.550 | 22.575 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.837 | 208.648 | 113.265 | 14.361 | 122.202 | 112.873 | 639.186 |
| TOTAL A DEMANDAR | | | | | | | 3.380.941 |

NOMBRE: Cornejo Narváez Cecilia Amparo
 RUT: 8.969.647-k
 CARGO: Agente de Ventas
 FECHA INGRESO: 05-3-18
 LUGAR DE TRABAJO: Santiago

| | | | | | | |
|----------------------------------|--------|------------------------|--------|-----------|-----------|-----------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
| Comisiones Afil. - Trasp. | 0 | 1.384.889 1.013.334 | | 1.013.334 | 2.128.000 | 2.229.334 |
| Premio AAVV D | | | | 50.000 | | |
| Prom. Renta Variable. Vacaciones | | | | 1.238.8 | | |

| | | | | | | | |
|----------------------------------|----|-----------|-----------|-----------|-----------|-----------|------------------|
| | | | | 00 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 1.384.889 | 1.013.334 | 2.302.134 | 2.128.000 | 2.229.334 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 69.244 | 46.061 | 127.896 | 101.333 | 101.333 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 346.222 | 276.364 | 895.274 | 506.667 | 506.667 | 2.531.194 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 2.128.000 | 1.621.334 | | | | | |
| Comisiones Afil. - Trasp. | | 53.334 | 1.960.000 | 784.000 | 1.750.000 | 980.000 | |
| Premio | | | | 15.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 755.067 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 53.334 | 1.960.000 | 799.000 | 2.505.067 | 980.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 2.540 | 98.000 | 38.048 | 125.253 | 44.545 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 15.238 | 588.000 | 190.238 | 501.013 | 222.727 | 1.517.217 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.780.000 | 1.730.000 | 1.640.000 | 1.840.000 | 2.600.000 | 1.700.000 | |
| Prom. Renta Variable. Vacaciones | | 364.000 | | 412.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.780.000 | 2.094.000 | 1.640.000 | 2.252.000 | 2.600.000 | 1.700.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.000 | 104.700 | 74.545 | 132.471 | 118.182 | 77.273 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 623.000 | 628.200 | 372.727 | 1.059.765 | 590.909 | 540.909 | 3.815.510 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | | |
|----------------------------------|-----------|-----------|--------|--------|--|--|--|
| Comisiones Afil. - Trasp. | 1.880.000 | 1.733.333 | 0 | 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.880.000 | 1.733.333 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.524 | 82.540 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | | |

| | | | | | | | |
|------------------------------|---------|---------|---|---|---|------------------|-----------|
| TOTAL MENSUAL SEMANA CORRIDA | 358.095 | 495.238 | 0 | 0 | 0 | 0 | 853.333 |
| | | | | | | TOTAL A DEMANDAR | 8.717.254 |

NOMBRE: Coronado Torres Gino Hector
 RUT: 10.852.672-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 07-09-18
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|-----------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 1.001.427 | 691.308 | 642.372 | 644.719 | 722.088 | 724.195 | |
| Premio AAVV D | | | | 118.800 | 211.680 | 115.200 | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 415.070 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.051.427 | 691.308 | 642.372 | 1.178.589 | 933.768 | 839.395 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.068 | 34.565 | 29.199 | 65.477 | 44.465 | 38.154 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 300.408 | 172.827 | 175.192 | 458.340 | 222.326 | 190.772 | 1.519.865 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 424.268 | 92.507 | 135.996 | 157.743 | 347.562 | 247.430 | |
| Premio AAVV D | | | | | | 103.320 | |
| TOTAL RENTA VARIABLE MENSUALES | 424.268 | 92.507 | 135.996 | 157.743 | 347.562 | 350.750 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.213 | 4.405 | 6.800 | 7.512 | 17.378 | 15.943 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 127.280 | 26.431 | 40.799 | 37.558 | 69.512 | 79.716 | 381.296 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | |
|----------------------------------|---------|---------|---------|---------|--|--|
| Comisiones Afil. - Trasp. | 127.879 | 137.231 | 245.421 | 310.362 | | |
| Comisiones Reg. Administrativa | | 21.145 | | | | |
| Premio AAVV D | 22.680 | 27.720 | 60.420 | 233.600 | | |
| TOTAL RENTA VARIABLE MENSUALES | 150.559 | 186.096 | 305.841 | 543.962 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.528 | 9.305 | 13.902 | 31.998 | | |

| | | | | | | | |
|--------------------------------|--------|------------|------------|-------------|---------------------|--|---------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.696 | 55.82 9 | 69.50 9 | 255.98 2 | | | 434.0 16 |
| | | | | | TOTAL A DEMANDAR | | 2.335.1 76 |

NOMBRE: Coronado Valdes Juan Claudio
 RUT: 10.171.668-6
 CARGO: Agente de Ventas
 FECHA INGRESO: 16-12-2013
 LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 326.411 | 279.77 2 | 205.70 5 | 267.13 6 | 190.944 | 228.53 5 | |
| Premio AAVV D | | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 326.411 | 279.77 2 | 205.70 5 | 317.13 6 | 190.944 | 228.53 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.543 | 13.989 | 9.350 | 17.619 | 9.093 | 10.388 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.260 | 69.943 | 56.101 | 123.33 1 | 45.463 | 51.940 | 440. 038 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 252.567 | 358.76 3 | 235.95 2 | 170.87 8 | 275.602 | 321.14 2 | |
| Prom. Renta Variable. Vacaciones | | | | | 249.420 | | |
| TOTAL RENTA VARIABLE MENSUALES | 252.567 | 358.76 3 | 235.95 2 | 170.87 8 | 525.022 | 321.14 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.628 | 17.084 | 11.798 | 8.137 | 26.251 | 14.597 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.770 | 102.5 04 | 70.78 6 | 40.68 5 | 105.004 | 72.98 7 | 467.7 36 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 273.108 | 253.07 6 | 438.16 3 | 346.40 7 | 336.458 | 333.48 4 | |
| Premio AAVV D | 88.000 | | | | | 44.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 361.108 | 253.07 6 | 438.16 3 | 346.40 7 | 336.458 | 377.48 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.055 | 12.654 | 19.917 | 20.377 | 15.294 | 17.158 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 126.388 | 75.923 | 99.583 | 163.01 5 | 76.468 | 120.10 9 | 661. 484 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|-------------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 274.088 | 373.469 | 446.788 | 212.944 | 337.990 | 355.757 | |
| Comisiones Afil. - Trasp. | | | | | | 16.319 | |
| Premio AAVV D | | | | 203.148 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 201.541 | | |
| TOTAL RENTA VARIABLE MENSUALES | 274.088 | 373.469 | 446.788 | 416.092 | 539.531 | 372.076 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.052 | 17.784 | 21.276 | 19.814 | 26.977 | 16.913 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.207 | 106.705 | 106.378 | 118.883 | 107.906 | 84.563 | 576.643 |
| | | | | | TOTAL A DEMANDAR | | 2.145.901 |

NOMBRE: COVARRUBIAS ROMERO, ROSA ELVIRA
RUT: 14.027.657-K
CARGO AGENTE DE VENTAS
FECHA INGRESO: 17-08-15
LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 440.941 | 594.005 | 526.603 | 390.241 | 464.009 | 368.950 | |
| Premio AAVV D | 33.000 | | | 50.000 | 47.775 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 523.941 | 594.005 | 526.603 | 440.241 | 511.784 | 368.950 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.950 | 29.700 | 23.937 | 24.458 | 24.371 | 16.770 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 149.697 | 148.501 | 143.619 | 171.205 | 121.853 | 83.852 | 818.728 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 525.705 | 494.273 | 455.083 | 263.869 | 240.445 | 626.158 | |
| Prom. Renta Variable. Vacaciones | | | | | 58 | | |
| | | | | | 337.157 | | |
| TOTAL RENTA VARIABLE MENSUALES | 525.705 | 494.273 | 455.083 | 263.869 | 577.602 | 626.158 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.285 | 23.537 | 22.754 | 12.565 | 28.880 | 28.462 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 157.712 | 141.221 | 136.525 | 62.826 | 115.520 | 142.309 | 756.112 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------|--------|--------|--------|---------|--------|--------|
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 264.523 | 489.37 9 | 381.52 4 | 334.52 0 | 294.12 1 | 359.28 7 | |
| Premio AAVV D | | 64.400 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 264.523 | 553.779 | 381.524 | 334.520 | 294.121 | 359.287 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.226 | 27.689 | 17.342 | 19.678 | 13.369 | 16.331 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.583 | 166.134 | 86.710 | 157.421 | 66.846 | 114.319 | 684. 012 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------|-----------------------|
| Comisiones Afil. - Trasp. | 387.049 | 707.94 5 | 496.95 4 | 402.46 5 | 141.985 | 419.141 | |
| Prom. Renta Variable. Vacaciones | | | | | | 188.736 | |
| TOTAL RENTA VARIABLE MENSUALES | 387.049 | 707.945 | 496.954 | 402.465 | 141.985 | 607.877 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.431 | 33.712 | 23.664 | 19.165 | 7.099 | 27.631 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.724 | 202.270 | 118.322 | 114.990 | 28.397 | 138.154 | 675. 857 |
| TOTAL A DEMANDAR | | | | | | | 2.934. 709 |

NOMBRE: CRUZ SANTANDER, ROBERTH ANDRO
 RUT: 17.973.731-0
 CARGO: AGENTE DE VENTA (A.D.)
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: CALAMA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|--------|-------------|-------------|---------|---------|---------------------|
| Comisiones Afil. - Trasp. | 59.219 | 56.079 | 280.46 7 | 96.413 | 111.029 | 223.325 | |
| Premio AAVV D | 36.000 | 2.000 | | 5.000 | 5.000 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 145.219 | 58.079 | 280.46 7 | 101.41 3 | 116.029 | 223.325 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.915 | 2.904 | 12.749 | 5.634 | 5.525 | 10.151 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.491 | 14.520 | 76.491 | 39.438 | 27.626 | 50.756 | 250.3 22 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|---------|--------|---------|---------|--------|----------------|
| Comisiones Afil. - Trasp. | 64.037 | 103.072 | 40.071 | 173.837 | 478.551 | 74.552 | |
| Prom. Renta Variable. Vacaciones | | | | | 36.033 | | |
| TOTAL RENTA VARIABLE MENSUALES | 64.037 | 103.072 | 40.071 | 173.837 | 514.584 | 74.552 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.202 | 4.908 | 2.004 | 8.278 | 25.729 | 3.389 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 19.211 | 29.449 | 12.021 | 41.390 | 102.917 | 16.944 | 221.932 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|--------|--------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 27.589 | 52.287 | 9.326 | 82.179 | 25.979 | 168.802 | |
| Premio | | | | | | 80.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 27.589 | 52.287 | 9.326 | 82.179 | 25.979 | 248.802 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.379 | 2.614 | 424 | 4.834 | 1.181 | 11.309 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 9.656 | 15.686 | 2.120 | 38.672 | 5.904 | 79.164 | 151.203 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|--------|--------|--------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 498.032 | 36.610 | 72.988 | 10.499 | 267.649 | 270.466 | |
| Premio AAVV D | | | | | 82.320 | | |
| Premio | 302.590 | | | | 35.280 | 449.430 | |
| BONO DE INCENTIVO | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 800.622 | 36.610 | 72.988 | 10.499 | 545.249 | 879.896 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.125 | 1.743 | 3.476 | 500 | 27.262 | 39.995 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.499 | 10.460 | 17.378 | 3.000 | 109.050 | 199.976 | 492.363 |
| TOTAL A DEMANDAR | | | | | | | 1.115.820 |

III.- Causa RIT O-772-2020, plantilla extraída del documento “Cálculos” acompañado en la presentación de la Ampliación de demanda ingresada con fecha 06 de febrero del año 2020:

NOMBRE: Agurto Inzunza Luz Eliana

RUT: 11.425.715-k

CARGO Agente de Ventas

FECHA INGRESO: 11-06-17

LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 151.598 | 122.948 | 160.726 | 61.344 | 21.429 | 290.263 | |
| Premio AAVV D | 36.000 | | | | | | |
| PREMIO | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 237.598 | 122.948 | 160.726 | 61.344 | 21.429 | 290.263 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.314 | 6.147 | 7.306 | 3.408 | 1.020 | 13.194 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.885 | 30.737 | 43.834 | 23.856 | 5.102 | 65.969 | 237.384 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|--------|---------|--------|----------------|
| Comisiones Afil. - Trasp. | 137.306 | 509.932 | 41.176 | 53.152 | 137.306 | 67.266 | |
| TOTAL RENTA VARIABLE MENSUALES | 137.306 | 509.932 | 41.176 | 53.152 | 137.306 | 67.266 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.865 | 24.282 | 2.059 | 2.531 | 6.865 | 3.058 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.192 | 145.695 | 12.353 | 12.655 | 27.461 | 15.288 | 254.644 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|--------|---------|--------|---------|----------------|
| Comisiones Afil. - Trasp. | 107.231 | 178.470 | 75.513 | 192.541 | 65.516 | 120.743 | |
| Premio AAVV D | | | | | | 20.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 107.231 | 178.470 | 75.513 | 192.541 | 65.516 | 140.743 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.362 | 8.924 | 3.432 | 11.326 | 2.978 | 6.397 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 37.531 | 53.541 | 17.162 | 90.608 | 14.890 | 44.782 | 258.513 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 406.491 | 76.600 | 195.520 | 119.950 | 128.990 | 107.710 | |
| Premio AAVV D | | | | 37.800 | 18.900 | 43.200 | |
| TOTAL RENTA VARIABLE MENSUALES | 406.491 | 76.600 | 195.520 | 157.750 | 147.890 | 150.910 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|-------------------------|--------|------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 19.357 | 3.648 | 9.310 | 7.512 | 7.395 | 6.860 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 77.427 | 21.886 | 46.552 | 45.071 | 29.578 | 34.298 | 254.812 |
| | | | | | TOTAL A DEMANDAR | | 1.005.353 |

NOMBRE: ARAYA ARAYA CLAUDIA ANDREA

RUT: 13.987.168-9

CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO: 18-08-16

LUGAR DE TRABAJO: QUILLOTA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 597.203 | 518.952 | 474.984 | 0 | 376.086 | 487.283 | |
| Premio AAVV D | 36.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 256.270 | |
| TOTAL RENTA VARIABLE MENSUALES | 683.203 | 518.952 | 474.984 | 0 | 376.086 | 743.553 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.533 | 25.948 | 21.590 | 0 | 17.909 | 33.798 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 195.201 | 129.738 | 129.541 | 0 | 89.544 | 168.989 | 713.014 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 632.809 | 405.834 | 555.966 | 348.825 | 378.302 | 412.145 | |
| TOTAL RENTA VARIABLE MENSUALES | 632.809 | 405.834 | 555.966 | 348.825 | 378.302 | 412.145 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.640 | 19.325 | 27.798 | 16.611 | 18.915 | 18.734 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 189.843 | 115.953 | 166.790 | 83.054 | 75.660 | 93.669 | 724.968 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 478.296 | 490.180 | 643.130 | 359.107 | 523.244 | 403.034 | |
| Prom. Renta Variable. Vacaciones | | 262.679 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 478.296 | 752.859 | 643.130 | 359.107 | 523.244 | 403.034 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.915 | 37.64 3 | 29.23 3 | 21.12 4 | 23.784 | 18.32 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 167.404 | 225.8 58 | 146.1 66 | 168.9 92 | 118.919 | 128.2 38 | 955.5 76 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|------------------|-------------|---------------|
| Comisiones Afil. - Trasp. | 529.910 | 482.6 46 | 538.1 59 | 564.7 48 | 0 | 462.0 41 | |
| TOTAL RENTA VARIABLE MENSUALES | 529.910 | 482.6 46 | 538.1 59 | 564.7 48 | 0 | 462.0 41 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.234 | 22.98 3 | 25.62 7 | 26.89 3 | 0 | 21.00 2 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 100.935 | 137.8 99 | 128.1 33 | 161.3 57 | 0 | 105.0 09 | 633.3 33 |
| | | | | | TOTAL A DEMANDAR | | 3.026.8 91 |

NOMBRE: Arriagada Orellana Yasna Amalia

RUT: 11.643.319-2

CARGO: Agente de Ventas

FECHA INGRESO: 07-09-18

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-------------|
| Comisiones Afil. - Trasp. | 504.596 | 675.958 | 261.573 | 244.014 | 715.967 | 603.703 | |
| Premio AAVV D | 30.000 | | 74.520 | | 221.760 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 584.596 | 675.958 | 336.093 | 244.014 | 937.727 | 603.703 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.838 | 33.798 | 15.277 | 13.556 | 44.654 | 27.441 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 167.027 | 168.990 | 91.662 | 94.894 | 223.268 | 137.205 | 883. 047 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 674.589 | 420.874 | 740.499 | 532.474 | 567.233 | 556.969 | |
| Premio AAVV D | | | 266.200 | | | 400.520 | |
| Prom. Renta Variable. Vacaciones | | | | 292.285 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 674.589 | 420.874 | 1.006.6 99 | 824.759 | 567.233 | 957.489 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.729 | 20.042 | 50.335 | 39.274 | 28.362 | 43.522 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 202.377 | 120.250 | 302.010 | 196.371 | 113.447 | 217.611 | 1.152.065 |
|------------------------------|---------|---------|---------|---------|---------|---------|------------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------|----------|------------------|
| Comisiones Afil. - Trasp. | 304.973 | 308.453 | 241.644 | 277.967 | 0 | 0 | |
| Premio AAVV D | 49.280 | 57.760 | 63.000 | 248.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 354.253 | 366.213 | 304.644 | 525.967 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.713 | 18.311 | 13.847 | 30.939 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 123.989 | 109.864 | 69.237 | 247.514 | 0 | 0 | 550.604 |
| TOTAL A DEMANDAR | | | | | | | 2.585.715 |

NOMBRE: BARRIOS MUÑOZ, ISMAEL MAURICIO

RUT: 11.876.575-3

CARGO: Agente de Ventas

FECHA INGRESO: 02-06-11

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|------------------|----------------|------------------|------------------|------------------|------------------|------------------|
| Comisiones Afil. - Trasp. | 2.202.528 | 855.224 | 1.663.740 | 1.308.617 | 1.176.878 | 1.416.622 | |
| Premio AAVV D | 110.000 | | | 126.000 | 15.000 | 20.000 | |
| Premio AAVV D | | | | 25.000 | | | |
| Premio | 50.000 | | | | 15.680 | | |
| Prom. Renta Variable. Vacaciones | | | 592.771 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.362.528 | 855.224 | 2.256.511 | 1.459.617 | 1.207.558 | 1.436.622 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 112.501 | 42.761 | 102.569 | 81.090 | 57.503 | 65.301 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 675.008 | 213.806 | 615.412 | 567.629 | 287.514 | 326.505 | 2.685.874 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|--|
| Comisiones Afil. - Trasp. | 1.725.748 | 1.289.939 | 2.249.245 | 1.144.309 | 1.201.438 | 1.678.896 | |
| Premio AAVV D | | 15.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 751.438 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.725.748 | 1.304.939 | 2.249.245 | 1.144.309 | 1.952.876 | 1.678.896 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 86.287 | 62.140 | 112.462 | 54.491 | 97.644 | 76.313 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 517.724 | 372.840 | 674.774 | 272.455 | 390.575 | 381.567 | 2.609.935 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 986.929 | 2.119.408 | 2.004.862 | 1.366.824 | 1.112.594 | 1.000.477 | |
| Premio AAVV D | | 45.440 | | | 5.000 | 12.500 | |
| Prom. Renta Variable. Vacaciones | | | | | 684.433 | | |
| TOTAL RENTA VARIABLE MENSUALES | 986.929 | 2.164.848 | 2.004.862 | 1.366.824 | 1.802.027 | 1.012.977 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.346 | 108.242 | 91.130 | 80.401 | 81.910 | 46.044 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 345.425 | 649.454 | 455.650 | 643.211 | 409.552 | 322.311 | 2.825.604 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|---------|-------------------------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.657.529 | 1.585.221 | 1.326.229 | 963.391 | 1.964.553 | 1.600.766 | |
| Premio AAVV D | 144.200 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 722.101 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.801.729 | 1.585.221 | 1.326.229 | 963.391 | 2.686.654 | 1.600.766 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 85.797 | 75.487 | 63.154 | 45.876 | 134.333 | 72.762 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 343.186 | 452.920 | 315.769 | 275.255 | 537.331 | 363.810 | 2.288.271 |
| | | | | | TOTAL A DEMANDAR | | ##### |

NOMBRE: Benvenuto Figueroa Jacqueline Salome

RUT: 9.435.423-4

CARGO: Agente de Ventas

FECHA INGRESO: 07-09-18

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 543.108 | 526.555 | 645.041 | 346.666 | 354.169 | 531.826 |
| Premio AAVV D | 130.000 | | | 10.000 | | |
| Premio | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 723.108 | 526.555 | 645.041 | 356.666 | 354.169 | 531.826 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 34.434 | 26.328 | 29.320 | 19.815 | 16.865 | 24.174 |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|--------|---------|---------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 206.602 | 131.639 | 175.920 | 138.703 | 84.326 | 120.870 | 858.060 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 361.446 | 434.343 | 281.532 | 676.453 | 545.926 | 281.658 | |
| Premio AAVV D | | 5.000 | | | | 37.400 | |
| TOTAL RENTA VARIABLE MENSUALES | 361.446 | 439.343 | 281.532 | 676.453 | 545.926 | 319.058 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.072 | 20.921 | 14.077 | 32.212 | 27.296 | 14.503 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.434 | 125.527 | 84.460 | 161.060 | 109.185 | 72.513 | 661.179 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|--------|--------|-----------|
| Comisiones Afil. - Trasp. | 205.680 | 171.785 | 367.858 | 206.505 | 0 | 0 | |
| Premio AAVV D | 35.280 | 40.320 | 54.080 | 98.600 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 240.960 | 212.105 | 421.938 | 305.105 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.048 | 10.605 | 19.179 | 17.947 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 84.336 | 63.632 | 95.895 | 143.579 | 0 | 0 | 387.441 |
| TOTAL A DEMANDAR | | | | | | | 1.906.680 |

NOMBRE: BERNAL VARGAS, ELENA ISABEL

RUT: 15.714.305-0

CARGO: Agente de Ventas

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 737.890 | 580.013 | 341.629 | 202.856 | 289.541 | 412.884 | |
| Premio AAVV D | 240.000 | 2.000 | 5.000 | 50.000 | 10.000 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | 236.300 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.264.190 | 582.013 | 346.629 | 252.856 | 299.541 | 412.884 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 60.200 | 29.101 | 15.756 | 14.048 | 14.264 | 18.767 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 361.197 | 145.503 | 94.535 | 98.333 | 71.319 | 93.837 | 864.725 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|--------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 450.184 | 161.183 | 66.710 | 62.311 | 197.590 | 233.824 | |
| Premio AAVV D | 10.000 | | | | 36.000 | 105.600 | |
| Premio | 56.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 516.184 | 161.183 | 66.710 | 62.311 | 233.590 | 339.424 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.809 | 7.675 | 3.336 | 2.967 | 11.680 | 15.428 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 154.855 | 46.052 | 20.013 | 14.836 | 46.718 | 77.142 | 359.616 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|--|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| TOTAL A DEMANDAR | | | | | | | 1.224.341 |

NOMBRE: Bleck Miño, Sibyl de Lourdes

RUT: 11.342.728-0

CARGO Agente de ventas

FECHA INGRESO: 10-07-17

LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 277.682 | 441.181 | 327.248 | 297.763 | 216.324 | 63.317 | |
| Premio AAVV D | 39.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 366.682 | 441.181 | 327.248 | 297.763 | 216.324 | 63.317 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.461 | 22.059 | 14.875 | 16.542 | 10.301 | 2.878 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 104.766 | 110.295 | 89.249 | 115.797 | 51.506 | 14.390 | 486.004 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|---------|--------|--------|--------|--------|--------|--------|
|---------|--------|--------|--------|--------|--------|--------|

| | | | | | | | |
|---------------------------------------|----------------|---------------------|---------------------|---------------|---------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 154.759 | 279.41 6 | 575.02 1 | 93.395 | 72.772 | 226.31 2 | |
| Prom. Renta Variable. Vacaciones | 261.040 | | | | | | |
| Prom. Renta Variable. Vacaciones | 157.972 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 573.771 | 279.41 6 | 575.02 1 | 93.395 | 72.772 | 226.31 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.689 | 13.306 | 28.751 | 4.447 | 3.639 | 10.287 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 172.131 | 79.833 | 172.50 6 | 22.237 | 14.554 | 51.435 | 512.6 97 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 230.955 | 284.32 9 | 374.83 6 | 272.44 6 | 279.82 3 | 270.13 7 | |
| Prom. Renta Variable. Vacaciones | | | | | | 253.70 9 | |
| Prom. Renta Variable. Vacaciones | | | | | | 124.46 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 230.955 | 284.32 9 | 374.83 6 | 272.44 6 | 279.82 3 | 648.30 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.548 | 14.216 | 17.038 | 16.026 | 12.719 | 29.469 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.834 | 85.299 | 85.190 | 128.21 0 | 63.596 | 206.28 0 | 649.4 08 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 261.040 | 150.16 3 | 335.56 0 | 318.73 7 | 369.31 7 | 142.45 0 | |
| Premio | | | | | 65.520 | | |
| TOTAL RENTA VARIABLE MENSUALES | 261.040 | 150.16 3 | 335.56 0 | 318.73 7 | 434.83 7 | 142.45 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.430 | 7.151 | 15.979 | 15.178 | 21.742 | 6.475 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.722 | 42.904 | 79.895 | 91.068 | 86.967 | 32.375 | 382. 931 |
| TOTAL A DEMANDAR | | | | | | | 2.031. 040 |

NOMBRE: Cáceres Herrera Yhoselina
 RUT: 23.117.857-0
 CARGO Agente de Ventas
 FECHA INGRESO: 07-09-18
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|---------|--------|--------|---------|---------|--------|
| Comisiones Afil. - Trasp. | 492.511 | 667.3 | 659.2 | 212.50 | 455.749 | 340.8 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| | | 47 | 47 | 2 | | 52 | |
| Premio AAVV D | 240.000 | | | | 138.240 | | |
| Premio | 50.000 | | | 50.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 782.511 | 667.3 47 | 659.2 47 | 262.50 2 | 593.989 | 340.8 52 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.262 | 33.36 7 | 29.96 6 | 14.583 | 28.285 | 15.49 3 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 223.575 | 166.8 37 | 179.7 95 | 102.08 4 | 141.426 | 77.46 6 | 891.1 82 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-------------|-------------|-------------|---------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 592.692 | 453.5 42 | 328.3 75 | 639.56 4 | 671.385 | 456.3 53 | |
| Premio AAVV D | | | | | 150.000 | 541.8 80 | |
| Prom. Renta Variable. Vacaciones | | | | 453.07 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 592.692 | 453.5 42 | 328.3 75 | 1.092.6 34 | 821.385 | 998.2 33 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.635 | 21.59 7 | 16.41 9 | 52.030 | 41.069 | 45.37 4 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 177.8 08 | 129.5 83 | 98.5 13 | 260.1 51 | 164.2 77 | 226.8 71 | 1.057.2 03 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------------------|--------|-----------------------|
| Comisiones Afil. - Trasp. | 515.760 | 228.8 40 | 297.8 13 | 313.21 4 | 0 | 0 | |
| Premio AAVV D | 383.040 | 255.3 60 | 306.0 00 | 456.00 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 898.800 | 484.2 00 | 603.8 13 | 769.21 4 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.940 | 24.21 0 | 27.44 6 | 45.248 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 314.580 | 145.2 60 | 137.2 30 | 361.98 3 | 0 | 0 | 959.0 53 |
| | | | | | TOTAL A DEMANDAR | | 2.907.4 38 |

NOMBRE: CARDENAS GILLIBRAN, CESAR MISAE
RUT: 13.506.946-9

CARGO: AGENTE DE VENTAS
FECHA INGRESO: 19-04-06
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------------|---------------|---------------|-------------|---------------|---------------|
| Comisiones Afil. - Trasp. | 229.075 | 1.096.8 61 | 1.770.4 43 | 1.244.5 72 | 639.59 4 | 1.017.8 39 | |
| Premio AAVV D | 100.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 379.075 | 1.096.8 61 | 1.770.4 43 | 1.244.5 72 | 639.59 4 | 1.017.8 39 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.051 | 54.843 | 80.475 | 69.143 | 30.457 | 46.265 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.307 | 274.21 5 | 482.84 8 | 484.00 0 | 152.28 4 | 231.32 7 | 1.732.9 82 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.274.480 | 2.329.8 10 | 1.113.4 26 | 1.017.0 04 | 1.542.7 30 | 1.320.4 65 | |
| Prom. Renta Variable. Vacaciones | 842.490 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.116.970 | 2.329.8 10 | 1.113.4 26 | 1.017.0 04 | 1.542.7 30 | 1.320.4 65 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 105.849 | 110.94 3 | 55.671 | 48.429 | 77.137 | 60.021 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 635.091 | 665.66 0 | 334.02 8 | 242.14 4 | 308.54 6 | 300.10 6 | 2.485.5 74 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-------------|---------------|---------------|---------------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.527.959 | 573.50 0 | 2.136.2 08 | 1.796. 060 | 1.332.7 97 | 2.021.9 42 | |
| Premio D | | | | | 30.000 | | |
| Prom. Renta Variable. Vacaciones | | | 345.38 7 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.527.959 | 573.50 0 | 2.481.5 95 | 1.796.0 60 | 1.362.7 97 | 2.021.9 42 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 76.398 | 28.675 | 112.80 0 | 105.65 1 | 61.945 | 91.906 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 534.786 | 172.05 0 | 563.99 9 | 845.20 5 | 309.72 7 | 643.34 5 | 3.069.1 11 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|-----------|---------------|---------------|---------------|---------------|---------------|--|
| Comisiones Afil. - Trasp. | 1.675.026 | 3.732.2 09 | 3.107.1 38 | 1.334.8 70 | 3.107.1 38 | 1.334.8 70 | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|----------------|
| Premio AAVV A | | 816.00 0 | 705.60 0 | | | | |
| Prom. Renta Variable. Vacaciones | 2.046.895 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.721.921 | 4.548.2 09 | 3.812.7 38 | 1.334.8 70 | 3.107.1 38 | 1.334.8 70 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 177.234 | 216.58 1 | 181.55 9 | 63.565 | 155.35 7 | 60.676 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 708.937 | 1.299.4 88 | 907.79 5 | 381.39 1 | 621.42 8 | 303.38 0 | 4.222. 419 |
| TOTAL A DEMANDAR | | | | | | | 11.510. 086 |

NOMBRE: CARREÑO ROJAS, MANUEL

RUT: 13.766.018-0

CARGO AGENTE DE VENTA (A.D.)

FECHA INGRESO: 26-12-12

LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------------|---------------|---------------|-----------|---------------|---------------|
| Comisiones Afil. - Trasp. | 1.545.524 | 1.492.9 29 | 889.04 0 | 1.607.017 | 1.271.787 | 1.097.786 | |
| Premio AAVV D | 455.000 | 4.000 | 234.00 0 | 443.52 0 | 443.520 | | 30.000 |
| Premio AAVV D | 50.000 | | 40.000 | 65.000 | 70.000 | | |
| Premio AAVV D | | | | 150.00 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.050.524 | 1.496.9 29 | 1.163.0 40 | 2.265.5 37 | 1.785.307 | 1.127.7 86 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 97.644 | 74.846 | 52.865 | 125.86 3 | 85.015 | 51.263 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 585.864 | 374.23 2 | 317.19 3 | 881.04 2 | 425.073 | 256.31 5 | 2.839.7 19 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------------------|---------------|-------------|-----------|-------------|--|
| Comisiones Afil. - Trasp. | 692.868 | 690.225 871.857 | | 910.48 3 | 789.414 | 994. | |
| Premio AAVV D | 10.000 | | 150.00 0 | | 150.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | 663.306 | | |
| TOTAL RENTA VARIABLE MENSUALES | 702.868 | 690.22 5 | 1.021.8 57 | 910.48 3 | 1.602.720 | 994.47 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.143 | 32.868 | 51.093 | 43.356 | 80.136 | 45.203 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 210.860 | 197.20 7 | 306.55 7 | 216.78 2 | 320.544 | 226.01 7 | 1.477.9 67 |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|------------------|---------------------|-----------------------|---------------------|------------------|-----------------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.088.458 | 851.86 7 | 1.055.7 27 | 494.52 4 | 1.063.702 | 1.322.6 26 | |
| Premio AAVV D | 126.000 | | | | | | |
| Premio | | 81.180 | 110.40 0 | | | 214.44 0 | |
| Prom. Renta Variable. Vacaciones | | | | 397.96 4 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.214.458 | 933.04 7 | 1.166.1 27 | 892.48 8 | 1.063.702 | 1.537.0 66 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 60.723 | 46.652 | 53.006 | 52.499 | 48.350 | 69.867 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 425.060 | 279.91 4 | 265.02 9 | 419.99 4 | 241.750 | 489.06 6 | 2.120.8 15 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|-------------------------|-----------------------|-----------------------|
| Comisiones Afil. - Trasp. | 980.905 | 890.66 8 | 455.93 8 | 736.76 6 | 1.013.769 | 1.085.1 68 | |
| Premio | | | | | | 120.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 980.905 | 890.66 8 | 455.93 8 | 736.76 6 | 1.013.769 | 1.205.1 68 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.710 | 42.413 | 21.711 | 35.084 | 50.688 | 54.780 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 186.839 | 254.47 7 | 108.55 7 | 210.50 5 | 202.754 | 273.90 2 | 1.237.0 32 |
| | | | | | TOTAL A DEMANDAR | | 7.675.5 33 |

NOMBRE: Castillo Nuñez, Pamela Alejandra

RUT: 15.152.283-1

CARGO Agente de ventas (A.D.)

FECHA INGRESO: 06-11-17

LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------------------|----------------|--------------|---------------------|---------------|---------------------|---------------|
| Comisiones Afil. - Trasp. | 15.925 | 5.177 | 133.13 8 | 26.620 | 15.531 | 33.339 |
| Premio AAVV D | 36.000 | | | | | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 153.21 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 101.925 | 5.177 | 133.13 8 | 26.620 | 168.74 8 | 33.339 |

| | | | | | | | |
|----------------------------------|--------|-------|--------|--------|--------|-------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.854 | 259 | 6.052 | 1.479 | 8.036 | 1.515 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.121 | 1.294 | 36.310 | 10.352 | 40.178 | 7.577 | 124.833 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|---------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 56.679 | 36.605 | 0 | 51.361 | 73.654 | 15.344 | |
| Prom. Renta Variable. Vacaciones | | | | | | 32.207 | |
| TOTAL RENTA VARIABLE MENSUALES | 56.679 | 36.605 | 0 | 51.361 | 73.654 | 47.551 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.834 | 1.743 | 0 | 2.446 | 3.683 | 2.161 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.004 | 10.459 | 0 | 12.229 | 14.731 | 10.807 | 65.229 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|--------|--------|---------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 29.697 | 69.225 | 82.973 | 41.046 | 35.076 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 29.697 | 69.225 | 82.973 | 41.046 | 35.076 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.485 | 3.461 | 3.772 | 2.414 | 1.594 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 10.394 | 20.768 | 18.858 | 19.316 | 7.972 | 0 | 77.307 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|---------|-------------------------|----------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 62.168 | 55.903 | 9.025 | 34.624 | sin liq | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 62.168 | 55.903 | 9.025 | 34.624 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.960 | 2.662 | 430 | 1.649 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 11.842 | 15.972 | 2.149 | 9.893 | 0 | 0 | 39.855 |
| | | | | | | TOTAL A DEMANDAR | 307.224 |

NOMBRE: CIUDAD ALVAREZ, ABRAHAM MARIO OLIVERIO

RUT: 16.351.749-3

12.908CARGO: AGENTE DE

VENTA FECHA INGRESO: 09-07-

18 LUGAR DE TRABAJO:

VALPARAISO

| | | | | | | |
|---------------------------|---------|---------|---------|------------|--------|---------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
| Comisiones Afil. - Trasp. | 287.575 | 406.516 | 231.019 | 301.582054 | 149. | 326.170 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 207.1 48 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 467.575 | 406.5 16 | 438.1 67 | 301.5 82 | 149.054 | 326.1 70 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.265 | 20.32 6 | 19.91 7 | 16.75 5 | 7.098 | 14.82 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.593 | 101.6 29 | 119.5 00 | 117.2 82 | 35.489 | 74.13 0 | 581.6 22 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 387.190 | 231.859 | 381.101 | 262.070 | 400.994 | 144.801 | |
| Premio AAVV D | | | 69.120 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 387.190 | 231.859 | 450.221 | 262.070 | 400.994 | 144.801 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.360 | 11.041 | 22.511 | 12.480 | 20.050 | 6.582 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 116.157 | 66.245 | 135.066 | 62.398 | 80.199 | 32.909 | |
| | | | | | | | 492.974 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|---------|-------------|-------------|-------------|--------|-----------|
| Comisiones Afil. - Trasp. | 270.807 | 138.29 2 | 185.69 8 | 184.75 0 | 0 | 0 |
| Premio AAVV D | 79.040 | | | | | |
| Premio D | | 35.700 | 93.500 | 287.90 0 | | |
| BONO POR INCENTIVO | | 160.00 0 | 320.00 0 | | | |
| BONO SPEN | | | | | 30.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 349.847 | 333.99 2 | 599.19 8 | 472.65 0 | 30.000 | 0 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 17.492 | 16.700 | 27.236 | 27.803 | 1.364 | 0 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 122.446 | 100.19 8 | 136.18 1 | 222.42 4 | 6.818 | 0 |
| TOTAL A DEMANDAR | | | | | | 588.067 |
| | | | | | | 1.662.664 |

NOMBRE: CUEVAS SOTO, MITZI ELIZABETH
RUT: 9.220.720-K

CARGOAGENTE DE VENTA (A.D.)
FECHA INGRESO: 06-03-17
LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|---------|-----------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 915.914 | 1.017.630 | 710.399 | 758.869 | 789.783 | 682.418 | |
| Premio AAVV D | 240.000 | | | 150.000 | | | |
| Premio AAVV D | | | | 134.400 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.205.914 | 1.017.630 | 710.399 | 1.043.269 | 789.783 | 682.418 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.424 | 50.882 | 32.291 | 57.959 | 37.609 | 31.019 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 344.547 | 254.408 | 193.745 | 405.716 | 188.044 | 155.095 | 1.541.554 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 760.580 | 795.854 | 855.618 | 795.841 | 229.850 | 1.074.496 | |
| Premio AAVV D | | 112.500 | | | | 85.500 | |
| Prom. Renta Variable. Vacaciones | | | | | | 812.608 | |
| TOTAL RENTA VARIABLE MENSUALES | 760.580 | 908.354 | 855.618 | 795.841 | 229.850 | 1.972.604 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.029 | 43.255 | 42.781 | 37.897 | 11.493 | 89.664 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 228.174 | 259.530 | 256.685 | 189.486 | 45.970 | 448.319 | 1.428.164 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|---------|-----------|---------|-----------|
| Comisiones Afil. - Trasp. | 987.144 | 1.093.633 | 1.238.150 | 220.321 | 1.071.989 | 885.775 | |
| Premio AAVV D | 163.680 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.150.824 | 1.093.633 | 1.238.150 | 220.321 | 1.071.989 | 885.775 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.541 | 54.682 | 56.280 | 12.960 | 48.727 | 40.263 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 402.788 | 328.090 | 281.398 | 103.680 | 243.634 | 281.838 | 1.641.428 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------|-----------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 1.263.889 | 688.830 | 393.582 | 718.254 | 534.779 | 520.249 | |
| Comisiones Afil. - Trasp. | | | | | | 44.617 | |
| Premio AAVV D | 16.000 | | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|-----------|
| Premio AAVV D | 221.600 | | | | | | |
| Premio | 46.000 | | 105.840 | 175.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 349.496 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.547.489 | 688.830 | 499.422 | 893.254 | 534.779 | 914.362 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 73.690 | 32.801 | 23.782 | 42.536 | 26.739 | 41.562 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 294.760 | 196.809 | 118.910 | 255.215 | 106.956 | 207.810 | 1.180.459 |
| TOTAL A DEMANDAR | | | | | | | 5.791.605 |

NOMBRE: DELGADO RAMOS, VICTOR ENRIQUE

RUT: 8.950.972-6

CARGO: AGENTE DE VENTA

FECHA INGRESO: 09-11-15

LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 328.305 | 301.139 | 127.867 | 248.560 | 217.831 | 359.803 | |
| comisiones reg administrativa | | | 104.288 | | | | |
| Premio AAVV D | 200.000 | | | 10.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 578.305 | 301.139 | 232.155 | 258.560 | 217.831 | 359.803 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.538 | 15.057 | 10.553 | 14.364 | 10.373 | 16.355 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 165.230 | 75.285 | 63.315 | 100.551 | 51.865 | 81.773 | 538.019 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 351.984 | 334.087 | 137.626 | 69.690 | 269.501 | 400.939 | |
| Premio AAVV D | | | | | 100.000 | 140.400 | |
| Prom. Renta Variable. Vacaciones | | | | 201.614 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 351.984 | 334.087 | 137.626 | 271.304 | 369.501 | 541.339 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.599 | 15.909 | 6.881 | 12.919 | 18.475 | 24.606 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.595 | 95.453 | 41.288 | 64.596 | 73.900 | 123.032 | 503.864 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|--------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 385.252 | 92.795 | 78.034 | 215.768 | 147.559 | 179.739 | |
| TOTAL RENTA VARIABLE MENSUALES | 385.252 | 92.795 | 78.034 | 215.768 | 147.559 | 179.739 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.263 | 4.640 | 3.547 | 12.692 | 6.707 | 8.170 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 134.838 | 27.839 | 17.735 | 101.538 | 33.536 | 57.190 | 372.675 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|---------|
| Comisiones Afil. - Trasp. | 158.087 | 311.709 | 406.635 | 369.230 | 203.817 | 134.012 | |
| Prom. Renta Variable. | | | | | | 9.017 | |
| Prom. Renta Variable. Vacaciones | | | | | | 126.238 | |
| TOTAL RENTA VARIABLE MENSUALES | 158.087 | 311.709 | 406.635 | 369.230 | 203.817 | 269.267 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.528 | 14.843 | 19.364 | 17.582 | 10.191 | 12.239 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 30.112 | 89.060 | 96.818 | 105.494 | 40.763 | 61.197 | 423.444 |
| TOTAL A DEMANDAR | | | | | | 1.838.003 | |

NOMBRE: Del Giudice Díaz Anna Karina

RUT: 26.147.834-k

CARGO: Agente de Ventas

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------------------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 419.998 350.679 | | 406.006 | 517.262 | 332.032 | 77.208 | |
| Premio AAVV D | 240.000 | | 15.000 | 5.000 | | | |
| Premio AAVV D | | | | 40.320 | | | |
| Premio | 50.000 | | | 150.000 | | | |
| Prom. Renta Variable. Vacaciones | | | 274.223 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 709.998 | 350.679 | 695.229 | 712.582 | 332.032 | 77.208 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.809 | 17.534 | 31.601 | 39.588 | 15.811 | 3.509 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 202.857 | 87.670 | 189.608 | 277.115 | 79.055 | 17.547 | 853.852 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|---------|
| Comisiones Afil. - Trasp. | 351.379 | 345.879 | 298.364 | 286.429 | 69.421 | 124.107 | |
| Premio AAVV D | | 112.500 | 108.000 | 184.800 | | 87.600 | |
| TOTAL RENTA VARIABLE MENSUALES | 351.379 | 458.379 | 406.364 | 471.229 | 69.421 | 211.707 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.569 | 21.828 | 20.318 | 22.439 | 3.471 | 9.623 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.414 | 130.965 | 121.909 | 112.197 | 13.884 | 48.115 | 532.485 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|------------------|--|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| | | | | | TOTAL A DEMANDAR | | 1.386.337 |

NOMBRE: Diaz Arce Fernando Felipe
RUT: 15.618.949-9
CARGO: Agente de Ventas
FECHA INGRESO: 03-05-18
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 410.810 | 395.255 | 639.018 | 395.255 | 534.259 | 339.237 | |
| Premio AAVV D | 240.000 | | 5.000 | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 700.810 | 395.255 | 644.018 | 445.255 | 534.259 | 339.237 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.372 | 19.763 | 29.274 | 24.736 | 25.441 | 15.420 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 200.231 | 98.814 | 175.641 | 173.155 | 127.205 | 77.099 | 852.145 |

| DETALLE | jun-19 | may- | abr-19 | mar- | feb-19 | ene- |
|---------|--------|------|--------|------|--------|------|
|---------|--------|------|--------|------|--------|------|

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | | 19 | | 19 | | 19 | |
| Comisiones Afil. - Trasp. | 626.340 | 501.975 | 211.880 | 298.091 | 324.514 | 339.836 | |
| Premio AAVV D | | | | 100.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 119.803 | |
| TOTAL RENTA VARIABLE MENSUALES | 626.340 | 501.975 | 211.880 | 398.091 | 324.514 | 459.639 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.317 | 23.904 | 10.594 | 18.957 | 16.226 | 20.893 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 187.902 | 143.421 | 63.564 | 94.784 | 64.903 | 104.463 | 659.037 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 181.924 | 297.939 | 243.165 | 290.296 | 132.416 | 43.032 | |
| Premio AAVV D | | | | | 30.912 | | |
| TOTAL RENTA VARIABLE MENSUALES | 181.924 | 297.939 | 243.165 | 290.296 | 163.328 | 43.032 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.096 | 14.897 | 11.053 | 17.076 | 7.424 | 1.956 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 63.673 | 89.382 | 55.265 | 136.610 | 37.120 | 13.692 | 395.742 |

| | | | | | | | |
|----------------------------------|---------|---------|---|---|------------------|---|-----------|
| DETALLE | jun-18 | may-18 | | | | | |
| Comisiones Afil. - Trasp. | 225.434 | 229.794 | | | | | |
| Comisiones Afil. - Trasp. | | 192.300 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 225.434 | 422.094 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.735 | 20.100 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 42.940 | 120.598 | 0 | 0 | 0 | 0 | 163.538 |
| | | | | | TOTAL A DEMANDAR | | 2.070.462 |

NOMBRE: Diaz Perez Jeannette Esteysi

RUT: 17.255.297-8

CARGO: Agente de Ventas

FECHA INGRESO: 18-2015

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 663.777 | 742.01 4 | 988.41 5 | 806.48 7 | 901.084 | 803.01 4 | |
| Premio AAVV D | 30.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 743.777 | 742.01 4 | 988.41 5 | 806.48 7 | 901.084 | 803.01 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.418 | 37.101 | 44.928 | 44.805 | 42.909 | 36.501 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 212.508 | 185.50 4 | 269.56 8 | 313.63 4 | 214.544 | 182.50 3 | 1.378.2 60 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|-----------------------|-----------------------|---------------------|------------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 871.891 | 950.99 7 | 1.117.3 47 | 800.88 9 | 1.083.769 | 653.69 7 | |
| Premio AAVV D | | 96.000 | | 60.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 778.464 | | |
| TOTAL RENTA VARIABLE MENSUALES | 871.891 | 1.046.9 97 | 1.117.3 47 | 860.88 9 | 1.862.233 | 653.69 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.595 | 49.857 | 55.867 | 40.995 | 93.112 | 29.714 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 261.567 | 299.14 2 | 335.20 4 | 204.97 4 | 372.447 | 148.56 8 | 1.621.9 01 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|----------------|-----------------------|---------------------|---------------------|----------------|---------------------|-----------------------|
| Comisiones Afil. - Trasp. | 807.512 | 1.027.7 66 | 996.46 6 | 895.01 7 | 731.604 | 756.61 9 | |
| Premio AAVV D | | | | | | 208.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 807.512 | 1.027.7 66 | 996.46 6 | 895.01 7 | 731.604 | 964.61 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.376 | 51.388 | 45.294 | 52.648 | 33.255 | 43.846 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 282.629 | 308.33 0 | 226.47 0 | 421.18 4 | 166.274 | 306.92 4 | 1.711.8 11 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|---------------|-------------|---------|---------------|--|
| Comisiones Afil. - Trasp. | 601.842 | 721.42 7 | 1.285.5 55 | 874.09 6 | 656.377 | 1.038.0 01 | |
| Comisiones Afil. - Trasp. | | | | | | 67.729 | |
| Premio AAVV D | | | | 297.60 0 | | | |
| Prom. Renta Variable. Vacaciones | | | | | 829.508 | | |

| | | | | | | | |
|----------------------------------|---------|-------------|---------------|---------------|-----------------------------|---------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 601.842 | 721.42 7 | 1.285.5 55 | 1.171.6 96 | 1.485.885 | 1.105.7 30 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 28.659 | 34.354 | 61.217 | 55.795 | 74.294 | 50.260 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 114.637 | 206.12 2 | 306.08 5 | 334.77 0 | 297.177 | 251.30 2 | 1.510.0 93 |
| | | | | | TOTAL A DEMANDAR | | 6.222.0 64 |

NOMBRE: Farias Olmedo, Claudio Alejandro

RUT: 16.350.522-3

CARGO: Agente de ventas

FECHA INGRESO: 18-08-16

LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 294.078 | 382.19 8 | 145.05 3 | 115.12 5 | 202.77 4 | 154.71 6 | |
| Premio AAVV D | 220.000 | | | 50.000 | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 264.69 2 | | |
| Prom. Renta Variable. Vacaciones | | | | | 113.99 2 | | |
| TOTAL RENTA VARIABLE MENSUALES | 564.078 | 382.19 8 | 145.05 3 | 165.12 5 | 581.45 8 | 154.71 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.861 | 19.110 | 6.593 | 9.174 | 27.688 | 7.033 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 161.165 | 95.550 | 39.560 | 64.215 | 138.44 2 | 35.163 | 534.0 95 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|--------|-------------|-------------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 444.728 | 57.791 | 160.26 8 | 243.09 4 | 181.43 0 | 228.49 3 | |
| TOTAL RENTA VARIABLE MENSUALES | 444.728 | 57.791 | 160.26 8 | 243.09 4 | 181.43 0 | 228.49 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.236 | 2.752 | 8.013 | 11.576 | 9.072 | 10.386 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 133.418 | 16.512 | 48.080 | 57.880 | 36.286 | 51.930 | 344.1 06 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|--------|-------------|-------------|-------------|-------------|--|
| Comisiones Afil. - Trasp. | 148.655 | 91.040 | 211.74 9 | 173.54 5 | 226.55 9 | 194.42 6 | |
| Premio | | | | | 28.000 | 28.000 | |

| | | | | | | | |
|----------------------------------|---------|--------|-------------|-------------|-------------|-------------|---------------------|
| Prom. Renta Variable. Vacaciones | | | | | | 253.70 9 | |
| Prom. Renta Variable. Vacaciones | | | | | | 162.99 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 148.655 | 91.040 | 211.74 9 | 173.54 5 | 254.55 9 | 639.12 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.433 | 4.552 | 9.625 | 10.209 | 11.571 | 29.051 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.029 | 27.312 | 48.125 | 81.668 | 57.854 | 203.35 8 | 470.3 47 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|--------|-------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 251.639 | 247.00 3 | | 257.07 4 | 232.90 9 | 226.07 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 251.639 | 247.00 3 | 0 | 257.07 4 | 232.90 9 | 226.07 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.983 | 11.762 | 0 | 12.242 | 11.645 | 10.276 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.931 | 70.572 | 0 | 73.450 | 46.582 | 51.380 | 289. 915 |
| TOTAL A DEMANDAR | | | | | | | 1.638. 463 |

NOMBRE: Ferrer Perez Natalie Florentina

RUT: 16.139.834-9

CARGO: Agente de Ventas

FECHA INGRESO: 07-09-18

LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 334.851 | 409.12 6 | 171.38 7 | 498.99 2 | 33.387 | 130.90 6 | |
| Premio AAVV D | 39.000 | | | 161.56 8 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 423.851 | 409.12 6 | 171.38 7 | 660.56 0 | 33.387 | 130.90 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.183 | 20.456 | 7.790 | 36.698 | 1.590 | 5.950 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.100 | 102.28 2 | 46.742 | 256.88 4 | 7.949 | 29.751 | 564. 709 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 74.976 | 151.16 5 | 201.30 2 | 304.78 3 | 233.302 | 42.205 | |
| TOTAL RENTA VARIABLE MENSUALES | 74.976 | 151.16 5 | 201.30 2 | 304.78 3 | 233.302 | 42.205 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|-------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.749 | 7.198 | 10.065 | 14.513 | 11.665 | 1.918 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 22.493 | 43.190 | 60.391 | 72.567 | 46.660 | 9.592 | 254.893 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | | | |
|----------------------------------|---------|---------|---------|---------|------------------|--|-----------|
| Comisiones Afil. - Trasp. | 139.311 | 254.058 | 227.883 | 0 | | | |
| Premio | | | 81.600 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 139.311 | 254.058 | 309.483 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.966 | 12.703 | 14.067 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.759 | 76.217 | 70.337 | 0 | | | 195.313 |
| | | | | | TOTAL A DEMANDAR | | 1.014.915 |

NOMBRE: Freraut Monsalvez Cesar Enrique

RUT: 17.032.059-k

CARGO: Agente de Ventas

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 151.345 | 200.263 | 89.569 | 207.842 | 329.379 | 177.500 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 331.345 | 200.263 | 89.569 | 207.842 | 329.379 | 177.500 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.778 | 10.013 | 4.071 | 11.547 | 15.685 | 8.068 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.670 | 50.066 | 24.428 | 80.827 | 78.424 | 40.341 | 368.756 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|--------------------------------|---------|--------|---------|---------|---------|--------|--|
| Comisiones Afil. - Trasp. | 187.804 | 44.347 | 136.631 | 186.989 | 178.423 | 92.656 | |
| Premio AAVV D | | | | 62.400 | | 74.200 | |
| TOTAL RENTA VARIABLE MENSUALES | 187.804 | 44.347 | 136.63 | 249.38 | 178.423 | 166.85 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| | | | 1 | 9 | | 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.390 | 2.112 | 6.832 | 11.876 | 8.921 | 7.584 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 56.341 | 12.671 | 40.989 | 59.378 | 35.685 | 37.922 | 242.986 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|--|--|--|--|----------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | | | | | 0 |
| TOTAL A DEMANDAR | | | | | | | 611.741 |

NOMBRE: Fuentes Oyarzun Claudia Carolina

RUT: 15.139.942-8

CARGO Agente de Ventas

FECHA INGRESO: 11-06-17

LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 455.609 | 518.676 | 256.110 | 48.900 | 287.693 | 476.073 | |
| Premio AAVV D | 36.000 | 3.000 | 10.000 | | 105.840 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 217.419 | | |
| TOTAL RENTA VARIABLE MENSUALES | 541.609 | 521.676 | 266.110 | 48.900 | 610.952 | 476.073 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.791 | 26.084 | 12.096 | 2.717 | 29.093 | 21.640 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 154.745 | 130.419 | 72.575 | 19.017 | 145.465 | 108.198 | 630.420 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|--|
| Comisiones Afil. - Trasp. | 309.953 | 365.014 | 135.354 | 163.782 | 244.761 | 33.962 | |
| TOTAL RENTA VARIABLE MENSUALES | 309.953 | 365.014 | 135.354 | 163.782 | 244.761 | 33.962 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|--------|---------|--------|--------|--------|-------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 15.498 | 17.382 | 6.768 | 7.799 | 12.238 | 1.544 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.986 | 104.290 | 40.606 | 38.996 | 48.952 | 7.719 | 333.548 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 129.690 | 105.502 | 170.437 | 248.983 | 181.338 | 153.870 | |
| Premio AAVV D | | | | | | 25.000 | |
| Prom. Renta Variable. Vacaciones | 93.319 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 223.009 | 105.502 | 170.437 | 248.983 | 181.338 | 178.870 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.150 | 5.275 | 7.747 | 14.646 | 8.243 | 8.130 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 78.053 | 31.651 | 38.736 | 117.168 | 41.213 | 56.913 | 363.734 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|-------------------------|--------|------------------|
| Comisiones Afil. - Trasp. | 221.243 | 163.074 | 272.420 | 434.895 | 156.898 | 56.294 | |
| Premio AAVV D | 36.000 | | | 65.016 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 257.243 | 163.074 | 272.420 | 499.911 | 156.898 | 56.294 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.250 | 7.765 | 12.972 | 23.805 | 7.845 | 2.559 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.999 | 46.593 | 64.862 | 142.832 | 31.380 | 12.794 | 347.459 |
| | | | | | TOTAL A DEMANDAR | | 1.675.161 |

NOMBRE: Gamonal Osses, Debbie Katherine

RUT; 13.576.488-4

CARGO: Agente de venta (A.D.)

FECHA INGRESO: 10-07-17

LUGAR DE TRABAJO: Linares

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|--------------------------------|---------|---------|---------|---------|---------|--------|--|
| Comisiones Afil. - Trasp. | 212.290 | 272.594 | 181.803 | 310.066 | 158.217 | 64.273 | |
| Premio AAVV D | 130.000 | | | 120.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 392.290 | 272.594 | 181.803 | 430.066 | 158.217 | 64.273 | |

| | | | | | | | |
|----------------------------------|---------|--------|--------|---------|--------|--------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.680 | 13.630 | 8.264 | 23.893 | 7.534 | 2.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 112.083 | 68.149 | 49.583 | 167.248 | 37.671 | 14.608 | 449.340 |

| | | | | | | | |
|----------------------------------|--------|---------|---------|--------|---------|--------|---------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 38.199 | 121.860 | 110.228 | 27.584 | 183.939 | 79.793 | |
| Prom. Renta Variable. Vacaciones | | | 74.447 | | | | |
| Prom. Renta Variable. Vacaciones | | | 251.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 38.199 | 121.860 | 435.675 | 27.584 | 183.939 | 79.793 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.910 | 5.803 | 21.784 | 1.314 | 9.197 | 3.627 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 11.460 | 34.817 | 130.703 | 6.568 | 36.788 | 18.135 | 238.470 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|---------|---------|--------|---------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 72.886 | 47.948 | 57.853 | 147.123 | 104.460 | 11.656 | |
| TOTAL RENTA VARIABLE MENSUALES | 72.886 | 47.948 | 57.853 | 147.123 | 104.460 | 11.656 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.644 | 2.397 | 2.630 | 8.654 | 4.748 | 530 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 25.510 | 14.384 | 13.148 | 69.234 | 23.741 | 3.709 | 149.727 |

| | | | | | | | |
|----------------------------------|---------|--------|--------|---------|--------|--------|---------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 53.091 | 34.720 | 66.447 | 109.520 | 59.774 | 26.397 | |
| Premio | | | | 16.800 | | | |
| Prom. Renta Variable. Vacaciones | 241.183 | | | | | | |
| Prom. Renta Variable. Vacaciones | 45.497 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 339.771 | 34.720 | 66.447 | 126.320 | 59.774 | 26.397 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.180 | 1.653 | 3.164 | 6.015 | 2.989 | 1.200 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 64.718 | 9.920 | 15.821 | 36.091 | 11.955 | 5.999 | 144.505 |
| TOTAL A DEMANDAR | | | | | | | 982.041 |

NOMBRE: Garnica Caceres Tamara Nicole
RUT: 15.993.706-2

CARGO: Agente de Ventas
FECHA INGRESO: 07-09-18
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| Comisiones Afil. - Trasp. | 760.947 | 757.38 3 | 412.80 0 | 528.66 6 | 591.184 | 566.60 2 | |
| Premio AAVV D | 110.000 | | 99.680 | 100.00 0 | 170.100 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 217.39 5 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 920.947 | 757.38 3 | 729.87 5 | 628.66 6 | 761.284 | 566.60 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.855 | 37.869 | 33.176 | 34.926 | 36.252 | 25.755 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 263.1 28 | 189.3 46 | 199.0 57 | 244.4 81 | 181.2 58 | 128.7 73 | 1.206.0 43 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 540.184 | 508.13 2 | 674.31 9 | 278.89 2 | 448.724 | 462.96 4 | |
| Premio AAVV D | | | | | | 255.36 0 | |
| Prom. Renta Variable. Vacaciones | | | | 216.89 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 540.184 | 508.13 2 | 674.31 9 | 495.79 1 | 448.724 | 718.32 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.009 | 24.197 | 33.716 | 23.609 | 22.436 | 32.651 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 162.055 | 145.18 1 | 202.29 6 | 118.04 5 | 89.745 | 163.25 5 | 880. 577 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-------------|-------------|-------------|--------|--------|------|
| Comisiones Afil. - Trasp. | 502.718 | 220.43 1 | 238.77 9 | 179.64 1 | 0 | 0 | |
| Premio AAVV D | 539.600 | 131.60 0 | 64.701 | 183.60 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.042.318 | 352.03 1 | 303.48 0 | 363.24 1 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.116 | 17.602 | 13.795 | 21.367 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 364.811 | 105.60 | 68.973 | 170.93 | 0 | 0 | 710. |

| | | | | | | | |
|--|--|---|--|---|------------------|--|-----------|
| | | 9 | | 7 | | | 330 |
| | | | | | TOTAL A DEMANDAR | | 2.796.950 |

NOMBRE: Godoy Rivera Lucía de la Luz

RUT: 9.040.971-9

CARGO: Agente de Ventas

FECHA INGRESO: 31-12-1991

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.811.730 | 1.378.464 | 1.252.153 | 1.499.257 | 1.322.622 | 1.154.225 | |
| Premio AAVV D | 110.000 | | | | 18.522 | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | 365.410 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.971.730 | 1.743.874 | 1.252.153 | 1.499.257 | 1.341.144 | 1.154.225 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 93.892 | 87.194 | 56.916 | 83.292 | 63.864 | 52.465 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 563.351 | 435.969 | 341.496 | 583.044 | 319.320 | 262.324 | 2.505.504 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 1.457.380 | 1.367.427 | 1.421.952 | 1.397.797 | 805.677 | 1.282.775 | |
| Prom. Renta Variable. Vacaciones | | | | 829.588 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.457.380 | 1.367.427 | 1.421.952 | 2.227.385 | 805.677 | 1.282.775 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 72.869 | 65.116 | 71.098 | 106.066 | 40.284 | 58.308 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 437.214 | 390.693 | 426.586 | 530.330 | 161.135 | 291.540 | 2.237.498 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|---------|
| Comisiones Afil. - Trasp. | 1.346.758 | 1.181.960 | 1.093.543 | 903.841 | 1.047.150 | 854.386 |
| Premio AAVV D | | | | | 10.500 | 21.000 |
| Prom. Renta Variable. Vacaciones | 297.935 | | | 172.430 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.644.693 | 1.181.960 | 1.093.543 | 1.076.271 | 1.057.650 | 875.386 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 82.235 | 59.098 | 49.707 | 63.310 | 48.075 | 39.790 |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 575.643 | 354.588 | 248.533 | 506.480 | 240.375 | 278.532 | 2.204.150 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-----------|-----------|---------|-------------------------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.170.706 | 1.412.883 | 1.329.352 | 852.629 | 861.584 | 966.026 | |
| Comisiones Afil. - Trasp. | | | | | | 331.414 | |
| Prom. Renta Variable. Vacaciones | | 225.639 | | | | 543.269 | |
| Prom. Renta Variable. Vacaciones | | | | | | 38.805 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.170.706 | 1.638.522 | 1.329.352 | 852.629 | 861.584 | 1.879.514 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 55.748 | 78.025 | 63.302 | 40.601 | 43.079 | 85.432 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 222.992 | 468.149 | 316.512 | 243.608 | 172.317 | 427.162 | 1.850.741 |
| | | | | | TOTAL A DEMANDAR | | 8.797.893 |

NOMBRE: González Zapata Corina del Carmen

RUT: 12.313.245-9

CARGO Agente de Ventas

FECHA INGRESO: 09-01-14

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 559.576 | 807.359 | 565.180 | 692.210 | 635.855 | 597.545 | |
| Premio AAVV D | | 3.000 | 98.420 | 105.000 | 343.200 | | |
| Premio | | | 5.000 | 72.800 | 5.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 559.576 | 810.359 | 668.600 | 870.010 | 984.055 | 597.545 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.646 | 40.518 | 30.391 | 48.334 | 46.860 | 27.161 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 159.879 | 202.590 | 182.345 | 338.337 | 234.299 | 135.806 | 1.253.256 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 723.279 | 658.135 | 839.440 | 123.821 | 520.416 | 659.081 | |

| | | | | | | | |
|----------------------------------|---------|-------------|---------------|-------------|---------|-------------|---------------|
| Premio AAVV D | | | | | 60.000 | | |
| Prom. Renta Variable. Vacaciones | | | 242.36 7 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 723.279 | 658.13 5 | 1.081.8 07 | 123.8 21 | 580.416 | 659.08 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.164 | 31.340 | 54.090 | 5.896 | 29.021 | 29.958 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 216.984 | 188.03 9 | 324.54 2 | 29.48 1 | 116.083 | 149.79 1 | 1.024.9 20 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|-----------|
| Comisiones Afil. - Trasp. | 498.180 | 438.590 | 442.318 | 556.350 | 498.336 | 539.217 | |
| Premio AAVV D | | | | | 48.750 | | |
| Prom. Renta Variable. Vacaciones | | | | | | 521.308 | |
| TOTAL RENTA VARIABLE MENSUALES | 498.180 | 438.590 | 442.318 | 556.350 | 547.086 | 1.060.525 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.909 | 21.930 | 20.105 | 32.726 | 24.868 | 48.206 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 174.363 | 131.577 | 100.527 | 261.812 | 124.338 | 337.440 | 1.130.056 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|----------------------------------|---------|-----------|-----------|---------|------------------|-----------|
| Comisiones Afil. - Trasp. | 310.157 | 1.079.847 | 1.087.221 | 571.051 | 570.565 | 399.531 |
| Comisiones Afil. - Trasp. | | | | | | 13.197 |
| Premio AAVV D | | 254.800 | 358.348 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 310.157 | 1.334.647 | 1.445.569 | 571.051 | 570.565 | 412.728 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 14.769 | 63.555 | 68.837 | 27.193 | 28.528 | 18.760 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 59.078 | 381.328 | 344.183 | 163.157 | 114.113 | 93.802 |
| | | | | | TOTAL A DEMANDAR | |
| | | | | | | 4.563.892 |

NOMBRE: Huenteleo Moreno Ana Jacqueline
 RUT: 10.487.993-4
 CARGO Agente de Ventas
 FECHA INGRESO: 16-12-2013
 LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 496.173 | 801.420 | 593.545 | 510.226 | 662.659 | 350.635 | |
| Comisiones Afil. - Trasp. | | | | 42.726 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 496.173 | 801.420 | 593.545 | 552.952 | 662.659 | 350.635 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.627 | 40.071 | 26.979 | 30.720 | 31.555 | 15.938 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 141.764 | 200.355 | 161.876 | 215.037 | 157.776 | 79.690 | 956.497 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 594.288 | 602.089 | 955.116 | 891.838 | 750.470 | 458.107 | |
| Prom. Renta Variable. Vacaciones | | | | | 809.270 | | |
| TOTAL RENTA VARIABLE MENSUALES | 594.288 | 602.089 | 955.116 | 891.838 | 1.559.740 | 458.107 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.714 | 28.671 | 47.756 | 42.468 | 77.987 | 20.823 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 178.286 | 172.025 | 286.535 | 212.342 | 311.948 | 104.115 | 1.265.252 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 715.671 | 469.080 | 973.136 | 423.743 | 765.018 | 631.773 | |
| TOTAL RENTA VARIABLE MENSUALES | 715.671 | 469.080 | 973.136 | 423.743 | 765.018 | 631.773 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.784 | 23.454 | 44.233 | 24.926 | 34.774 | 28.717 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 250.485 | 140.724 | 221.167 | 199.408 | 173.868 | 201.019 | 1.186.671 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 713.644 | 797.178 | 360.354 | 682.458 | 433.074 | 805.479 | |
| TOTAL RENTA VARIABLE MENSUALES | 713.644 | 797.178 | 360.354 | 682.458 | 433.074 | 805.479 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.983 | 37.961 | 17.160 | 32.498 | 21.654 | 36.613 | |

| | | | | | | | |
|--------------------------------|---------|-------------|--------|-------------|---------------------|-------------|---------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 135.932 | 227.76 5 | 85.799 | 194.98 8 | 86.615 | 183.06 3 | 914. 162 |
| | | | | | TOTAL A DEMANDAR | | 4.322. 583 |

NOMBRE: INOSTROZA LILLO, JAIME ALONSO

RUT: 9.977.340-5

CARGO: Agente de Ventas

FECHA INGRESO: 10-07-17

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept- 19 | ago-19 | jul-19 | |
|-------------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 409.056 | 254.00 2 | 172.1 44 | 320.1 76 | 299.169 | 321.3 35 | |
| Premio AAVV D | 385.000 | | 27.30 0 | 120.0 00 | | | |
| Premio AAVV D | | | 5.000 | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 844.056 | 254.00 2 | 204.4 44 | 440.1 76 | 299.169 | 321.3 35 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.193 | 12.700 | 9.293 | 24.45 4 | 14.246 | 14.60 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 241.159 | 63.501 | 55.75 7 | 171.1 80 | 71.231 | 73.03 1 | 675.8 58 |

| DETALLE | jun-19 | may-19 | abr-19 | mar- 19 | feb-19 | ene- 19 | |
|-------------------------------------|---------|-------------|-------------|-------------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 205.272 | 203.71 6 | 215.4 57 | 229.3 26 | 526.565 | 744.4 89 | |
| Premio AAVV D | | | | | 60.000 | | |
| Prom. Renta Variable. Vacaciones | | | | 668.4 98 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 205.272 | 203.71 6 | 215.4 57 | 897.8 24 | 586.565 | 744.4 89 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.264 | 9.701 | 10.77 3 | 42.75 4 | 29.328 | 33.84 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 61.582 | 58.205 | 64.63 7 | 213.7 68 | 117.313 | 169.2 02 | 684.7 06 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept- 18 | ago-18 | jul-18 | |
|---------------------------|---------|---------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 395.354 | 1.144.7 37 | 409.8 28 | 190.3 26 | 414.517 | 170.6 61 | |
| Premio AAVV D | | | | | 12.500 | 25.00 0 | |

| | | | | | | | |
|----------------------------------|---------|-----------|---------|---------|---------|---------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 395.354 | 1.144.737 | 409.828 | 190.326 | 427.017 | 195.661 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.768 | 57.237 | 18.629 | 11.196 | 19.410 | 8.894 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.374 | 343.421 | 93.143 | 89.565 | 97.049 | 62.256 | 823.808 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|------------------|
| Comisiones Afil. - Trasp. | 347.456 | 830.874 | 425.544 | 757.933 | 386.263 | 73.908 | |
| Prom. Renta Variable. Vacaciones | | | | | 19.260 | | |
| TOTAL RENTA VARIABLE MENSUALES | 347.456 | 830.874 | 425.544 | 757.933 | 405.523 | 73.908 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.546 | 39.565 | 20.264 | 36.092 | 20.276 | 3.359 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.182 | 237.393 | 101.320 | 216.552 | 81.105 | 16.797 | 719.349 |
| TOTAL A DEMANDAR | | | | | | | 2.903.721 |

NOMBRE: Latorre Lisperguer, Maria Angelica

RUT: 10.00.0016-4

CARGO Agente de Venta (A. D.)

FECHA INGRESO: 18-12-15

LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 208.107 | 356.369 | 653.829 | 1.232.733 | 356.906 | 243.092 | |
| Premio AAVV D | | | | 33.660 | | | |
| Premio AAVV D | | | | 33.660 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 208.107 | 356.369 | 653.829 | 1.300.053 | 356.906 | 243.092 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.910 | 17.818 | 29.720 | 72.225 | 16.996 | 11.050 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.459 | 89.092 | 178.317 | 505.576 | 84.978 | 55.248 | 972.670 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|--|
| Comisiones Afil. - Trasp. | 765.810 | 649.432 | 908.386 | 346.132 | 534.724 | 1.070.226 | |
| Prom. Renta Variable. Vacaciones | | | | | | 629.652 | |
| TOTAL RENTA VARIABLE MENSUALES | 765.810 | 649.432 | 908.386 | 346.132 | 534.724 | 1.699.878 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|--------|-------------|-------------|-----------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.291 | 30.925 | 45.419 | 16.482 | 26.736 | 77.267 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 229.743 | 185.55 2 | 272.51 6 | 82.412 | 106.94 5 | 386.33 6 | 1.263.5 04 |

| | | | | | | | |
|----------------------------------|---------|---------------|-------------|-------------|-------------|-------------|-----------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 686.230 | 948.03 3 | 870.38 6 | 660.29 5 | 846.12 5 | 476.87 9 | |
| Premio AAVV D | 60.840 | 72.960 | | | | | |
| Premio | | | 60.060 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 747.070 | 1.020.9 93 | 930.44 6 | 660.29 5 | 846.12 5 | 476.87 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.354 | 51.050 | 42.293 | 38.841 | 38.460 | 21.676 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 261.475 | 306.29 8 | 211.46 5 | 310.72 7 | 192.30 1 | 151.73 4 | 1.434.0 00 |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|--------|-------------|-----------------------|-----------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 1.236.181 | 749.45 9 | 603.40 1 | 0 | 416.83 9 | 944.74 7 | |
| Comisiones Afil. - Trasp. | | | | | | 46.558 | |
| Premio | 11.160 | | 80.370 | | | 8.160 | |
| Premio | 30.690 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 499.22 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.278.031 | 749.45 9 | 683.77 1 | 0 | 416.83 9 | 1.498.6 85 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 60.859 | 35.689 | 32.561 | 0 | 20.842 | 68.122 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 243.434 | 214.13 1 | 162.80 3 | 0 | 83.368 | 340.61 0 | 1.044.3 46 |
| TOTAL A DEMANDAR | | | | | | 4.714.5 20 | |

NOMBRE: López Gomez Mónica Alejandra

RUT: 11.152.023-0

CARGO Agente de Ventas

FECHA INGRESO: 26-12-2008

LUGAR DE TRABAJO: Santiago

| | | | | | | |
|--------------------------------|-----------|---------------|---------------|---------------|-----------|---------------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
| Comisiones Afil. - Trasp. | 3.611.796 | 4.005.2 10 | 3.611.7 96 | 3.845.0 95 | 3.084.584 | 3.436.4 31 |
| Comisiones Reg. Administrativa | | | | | | 105.13 9 |
| Premio AAVV D | | | | 322.56 0 | 403.200 | 225.00 0 |

| | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|------------------|
| Premio AAVV D | | | | 45.000 | | |
| Premio | | | | | 70.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 3.611.796 | 4.005.210 | 3.611.796 | 4.212.655 | 3.557.784 | 3.766.570 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 171.990 | 200.261 | 164.173 | 234.036 | 169.418 | 171.208 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 1.031.942 | 1.001.303 | 985.035 | 1.638.255 | 847.091 | 856.039 |
| | | | | | | 6.359.664 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 3.312.415 | 2.815.959 | 3.642.564 | 3.043.529 | 3.650.541 | 4.154.337 |
| Premio AAVV D | 10.000 | 5.000 | 60.000 | 60.000 | 60.000 | |
| Premio | 150.000 | 150.000 | | | | |
| Prom. Renta Variable. Vacaciones | | | 996.260 | | 1.840.650 | |
| TOTAL RENTA VARIABLE MENSUALES | 3.472.415 | 2.970.959 | 4.698.824 | 3.103.529 | 5.551.191 | 4.154.337 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 173.621 | 141.474 | 234.941 | 147.787 | 277.560 | 188.834 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 1.041.725 | 848.845 | 1.409.647 | 738.935 | 1.110.238 | 944.168 |
| | | | | | | 6.093.558 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 2.741.505 | 3.326.867 | 4.118.133 | 2.992.110 | 2.856.795 | 2.921.524 |
| Premio AAVV D | | 363.660 | 818.748 | 105.600 | 446.400 | 177.500 |
| PREMIO | | | | | | 52.500 |
| TOTAL RENTA VARIABLE MENSUALES | 2.741.505 | 3.690.527 | 4.936.881 | 3.097.710 | 3.303.195 | 3.151.524 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 137.075 | 184.526 | 224.404 | 182.218 | 150.145 | 143.251 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 959.527 | 1.107.158 | 1.122.018 | 1.457.746 | 750.726 | 1.002.758 |
| | | | | | | 6.399.933 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 3.888.501 | 3.638.697 | 3.177.451 | 2.850.627 | 2.862.421 | 3.550.195 |
| Comisiones Afil. - Trasp. | | | | | | 472.729 |
| Premio AAVV D | 387.280 | 443.520 | 292.002 | 228.620 | 167.200 | 381.432 |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|------------------|-----------|-----------|
| Prom. Renta Variable. Vacaciones | | | | | | 1.524.33 | |
| Prom. Renta Variable. Vacaciones | | | 1.238.93 | | | 351.769 | |
| TOTAL RENTA VARIABLE MENSUALES | 4.275.781 | 4.082.217 | 4.708.386 | 3.079.247 | 3.029.621 | 6.280.458 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 203.609 | 194.391 | 224.209 | 146.631 | 151.481 | 285.475 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 814.434 | 1.166.348 | 1.121.044 | 879.785 | 605.924 | 1.427.377 | 6.014.912 |
| | | | | | TOTAL A DEMANDAR | | ##### |

| | | | | | | |
|---------|--------|--------|--------|---------|--------|--------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------|--------|--------|--------|---------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 121.704 | 86.73 3 | 125.2 53 | 376.1 33 | 143.087 | 135.7 14 | |
| TOTAL RENTA VARIABLE MENSUALES | 121.704 | 86.73 3 | 125.2 53 | 376.1 33 | 143.087 | 135.7 14 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.085 | 4.337 | 5.693 | 22.12 5 | 6.504 | 6.169 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 42.596 | 26.02 0 | 28.46 7 | 177.0 04 | 32.520 | 43.18 2 | 349.7 88 |

NOMBRE: MARAMBIO CEPEDA, ALLISON ANGELICA

RUT: 19.125.350-7

CARGO AGENTE DE VENTAS

FECHA INGRESO: 06-11-17

LUGAR DE TRABAJO: COPIAPO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|------------|-------------|-------------|--------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 144.121 | 65.02 4 | 146.2 67 | 67.15 3 | 40.100 | 130.2 68 | |
| Premio AAVV D | 120.000 | | | 50.00 0 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 314.121 | 65.02 4 | 146.2 67 | 117.1 53 | 40.100 | 130.2 68 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.958 | 3.251 | 6.649 | 6.509 | 1.910 | 5.921 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.749 | 16.25 6 | 39.89 1 | 45.56 0 | 9.548 | 29.60 6 | 230.6 09 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|-------------|-------------|---------|------------|---------------------|
| Comisiones Afil. - Trasp. | 58.269 | 205.4 41 | 130.2 68 | 202.3 43 | 490.468 | 45.62 9 | |
| Prom. Renta Variable. Vacaciones | | | | | 39.522 | | |
| TOTAL RENTA VARIABLE MENSUALES | 58.269 | 205.4 41 | 130.2 68 | 202.3 43 | 529.990 | 45.62 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.913 | 9.783 | 6.513 | 9.635 | 26.500 | 2.074 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.481 | 58.69 7 | 39.08 0 | 48.17 7 | 105.998 | 10.37 0 | 279.8 04 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|-------------------------|----------------|------------------|
| Comisiones Afil. - Trasp. | 279.372 | 286.300 | 348.384 | 101.053 | 183.510 | 167.280 | |
| BONO SPEN | | | | | 160.000 | 30.000 | |
| Premio | | | 88.236 | | 58.800 | 117.600 | |
| Prom. Renta Variable. Vacaciones | 137.329 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 416.701 | 286.300 | 436.620 | 101.053 | 402.310 | 314.880 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.843 | 13.633 | 20.791 | 4.812 | 20.116 | 14.313 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.372 | 81.800 | 103.957 | 28.872 | 80.462 | 71.564 | 446.027 |
| | | | | | TOTAL A DEMANDAR | | 1.306.228 |

NOMBRE: Marín Díaz, Teresa Eliana

RUT: 11369358-4

CARGO: Agente de Venta (A. D.)

FECHA INGRESO: 18-12-14

LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Comisiones Afil. - Trasp. | 265.562 | 276.066 | 127.388 | 182.879 | 337.430 | 305.649 | |
| TOTAL RENTA VARIABLE MENSUALES | 265.562 | 276.066 | 127.388 | 182.879 | 337.430 | 305.649 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.646 | 13.803 | 5.790 | 10.160 | 16.068 | 13.893 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.875 | 69.017 | 34.742 | 71.120 | 80.340 | 69.466 | 400.559 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------|
| Comisiones Afil. - Trasp. | 418.378 | 301.005 | 160.554 | 292.678 | 121.179 | 216.291 | |
| Prom. Renta Variable. Vacaciones | | | | | | 274.139 | |
| TOTAL RENTA VARIABLE MENSUALES | 418.378 | 301.005 | 160.554 | 292.678 | 121.179 | 490.430 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.919 | 14.334 | 8.028 | 13.937 | 6.059 | 22.292 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.513 | 86.001 | 48.166 | 69.685 | 24.236 | 111.46 | 465.0 |

| | | | | | | | |
|--|--|--|--|--|--|---|----|
| | | | | | | 1 | 63 |
|--|--|--|--|--|--|---|----|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|--------|-------------|-------------|-------------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | | 264.05 8 | 510.20 5 | 346.95 9 | 142.12 3 | 509.79 8 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 264.05 8 | 510.20 5 | 346.95 9 | 142.12 3 | 509.79 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 13.203 | 23.191 | 20.409 | 6.460 | 23.173 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 79.217 | 115.95 6 | 163.27 5 | 32.301 | 162.20 8 | 552.9 57 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|--------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 345.393 | 402.56 7 | 288.76 9 | 75.631 | 475.67 6 | 325.24 7 | |
| Premio | | 36.464 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 156.09 2 | | |
| TOTAL RENTA VARIABLE MENSUALES | 345.393 | 439.03 1 | 288.76 9 | 75.631 | 631.76 8 | 325.24 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.447 | 20.906 | 13.751 | 3.601 | 31.588 | 14.784 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.789 | 125.43 7 | 68.755 | 21.609 | 126.35 4 | 73.920 | 481.8 63 |
| TOTAL A DEMANDAR | | | | | | | 1.900.443 |

NOMBRE: MARTINEZ SUAREZ ISABEL ALEJANDRA

RUT: 16.291.534-7

CARGO AGENTE DE VENTAS

FECHA INGRESO: 11-03-19

LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------------|-------------|-------------|---------|-------------|
| Comisiones Afil. - Trasp. | 649.063 | 920.98 8 | 550.2 51 | 248.6 89 | 314.348 | 185.4 08 |
| Premio AAVV D | 260.000 | 140.71 2 | 111.5 40 | 60.00 0 | 306.000 | 126.0 00 |
| Premio AAVV D | 50.000 | 9.000 | 20.00 0 | 150.0 00 | 5.000 | |
| Premio AAVV D | | | | 226.8 00 | | |
| PREMIO SPEN | | | | | | 160.0 00 |
| TOTAL RENTA VARIABLE MENSUALES | 959.063 | 1.070.7 00 | 681.7 91 | 685.4 89 | 625.348 | 471.4 08 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 45.670 | 53.535 | 30.99 1 | 38.08 3 | 29.778 | 21.42 8 |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 274.018 | 267.675 | 185.943 | 266.579 | 148.892 | 107.138 | 1.250.246 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | |
|----------------------------------|---------|---------|--------|--------|--|-----------|
| Comisiones Afil. - Trasp. | 147.635 | 141.626 | | 0 | | |
| Premio AAVV D | 84.000 | | | | | |
| Premio | | 160.000 | | | | |
| BONO SPEN | 160.000 | | 30.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 391.635 | 301.626 | 30.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.582 | 14.363 | 1.500 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.491 | 86.179 | 9.000 | 0 | | 212.669 |
| TOTAL A DEMANDAR | | | | | | 1.462.915 |

NOMBRE: MOLINA ORTEGA YASNA
RUT: 11.297.361-3
CARGO EJECUTIVO EMPRESA
FECHA INGRESO: 05-05-14
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.078.644 | 1.078.644 | 1.187.039 | 835.87220 | 1.213.0 | 1.237.559 |
| Prom. Renta Variable. Vacaciones | | | | 361.320 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.078.644 | 1.078.644 | 1.187.039 | 1.197.192 | 1.213.020 | 1.237.559 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 51.364 | 53.932 | 53.956 | 66.511 | 57.763 | 56.253 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 308.184 | 269.661 | 323.738 | 465.575 | 288.814 | 281.263 |
| | | | | | | 1.937.235 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.251.333 | 1.529.000 | 1.284.539 | 1.450.649 | 1.127.500 | 1.163.642 |
| Prom. Renta Variable. Vacaciones | | | | | | 703.422 |
| Prom. Renta Variable. Vacaciones | | | | | | 565.600 |

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| TOTAL RENTA VARIABLE MENSUALES | 1.251.333 | 1.529.000 | 1.284.539 | 1.450.649 | 1.127.500 | 2.432.664 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 62.567 | 72.810 | 64.227 | 69.079 | 56.375 | 110.576 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 375.400 | 436.857 | 385.362 | 345.393 | 225.500 | 552.878 | 2.321.390 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|---------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 1.575.000 | 1.157.000 | 904.000 | 1.271.000 | 1.343.000 | 1.170.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.575.000 | 1.157.000 | 904.000 | 1.271.000 | 1.343.000 | 1.170.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 78.750 | 57.850 | 41.091 | 74.765 | 61.045 | 53.182 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 551.250 | 347.100 | 205.455 | 598.118 | 305.227 | 372.273 | 2.379.422 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|--------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 0 | 0 | 700.634 | 715.117 | 902.647 | 492.409 | |
| Comisiones Afil. - Trasp. | | | | | | 155.067 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 700.634 | 715.117 | 902.647 | 647.476 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 33.364 | 34.053 | 45.132 | 29.431 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 166.818 | 204.319 | 180.529 | 147.154 | 698.820 |
| | | | | | TOTAL A DEMANDAR | | 7.336.867 |

NOMBRE: MUÑOZ GUERRA, FERNANDO ORLANDO

RUT: 11.832.194-4

CARGO AGENTE DE VENTA (A.D.)

FECHA INGRESO: 19-12-16

LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|-----------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 1.143.057 | 719.622 | 320.761 | 681.602 | 706.489 | 652.488 |
| Premio AAVV D | | 5.000 | 15.000 | 150.000 | 103.950 | 20.000 |
| Premio AAVV D | | | | 52.200 | 45.000 | |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|-------------|-----------------------|
| Premio AAVV D | | | | 25.00 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.143.057 | 724.62 2 | 335.76 1 | 908.8 02 | 855.439 | 672.48 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.431 | 36.231 | 15.262 | 50.48 9 | 40.735 | 30.568 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 326.588 | 181.15 6 | 91.571 | 353.4 23 | 203.676 | 152.83 8 | 1.309.2 52 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 775.410 | 477.93 2 | 604.20 2 | 689.6 93 | 508.263 | 701.94 0 | |
| Premio AAVV D | 30.000 | | 120.00 0 | | | | |
| Prom. Renta Variable. Vacaciones | | | 105.55 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 805.410 | 477.93 2 | 829.75 2 | 689.6 93 | 508.263 | 701.94 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.271 | 22.759 | 41.488 | 32.84 3 | 25.413 | 31.906 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 241.623 | 136.55 2 | 248.92 6 | 164.2 13 | 101.653 | 159.53 2 | 1.052.4 98 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------------|---------------|-------------|---------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.038.756 | 772.83 0 | 1.329.9 95 | 571.7 69 | 696.637 | 1.266.8 43 | |
| Premio | | | 121.50 0 | | 15.000 | 100.00 0 | |
| Prom. Renta Variable. Vacaciones | | 638.14 4 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.038.756 | 1.410.9 74 | 1.451.4 95 | 571.7 69 | 711.637 | 1.366.8 43 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.938 | 70.549 | 65.977 | 33.63 3 | 32.347 | 62.129 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 363.565 | 423.29 2 | 329.88 5 | 269.0 68 | 161.736 | 434.90 5 | 1.982.4 50 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|--------------------------------|---------|-------------|---------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 853.716 | 975.20 5 | 967.90 0 | 648.0 42 | 963.014 | 723.24 4 | |
| Premio | | | 105.28 8 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 853.716 | 975.20 5 | 1.073.1 88 | 648.0 42 | 963.014 | 723.24 4 | |
| TOTAL DIAS LEGALMENTE | 21 | 21 | 21 | 21 | 20 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|------------------|---------|-----------|
| TRABAJADOS | | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.653 | 46.438 | 51.104 | 30.859 | 48.151 | 32.875 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 162.613 | 278.630 | 255.521 | 185.155 | 192.603 | 164.374 | 1.238.895 |
| | | | | | TOTAL A DEMANDAR | | 5.583.094 |

NOMBRE: OLGUIN QUINTANA, VANIA ITALIA

RUT: 8.833.205-9

CARGO AGENTE DE VENTA (A.D.)

FECHA INGRESO: 20-12-10

LUGAR DE TRABAJO: VALPARAISO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 486.936 | 464.543 | 721.924 | 377.457 | 360.748 | 601.599 | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 536.936 | 464.543 | 721.924 | 377.457 | 360.748 | 601.599 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.568 | 23.227 | 32.815 | 20.970 | 17.178 | 27.345 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 153.410 | 116.136 | 196.888 | 146.789 | 85.892 | 136.727 | 835.843 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 429.769 | 571.692 | 532.113 | 502.838 | 545.335 | 499.992 | |
| Prom. Renta Variable. Vacaciones | | 111.086 | 86.009 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 429.769 | 682.778 | 618.122 | 502.838 | 545.335 | 499.992 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.488 | 32.513 | 30.906 | 23.945 | 27.267 | 22.727 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 128.931 | 195.079 | 185.437 | 119.723 | 109.067 | 113.635 | 851.872 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| Comisiones Afil. - Trasp. | 390.283 | 610.897 | 397.656 | 541.607 | 577.328 | 420.970 | |
| Prom. Renta Variable. Vacaciones | | | 379.061 | 247.032 | | 108.366 | |
| TOTAL RENTA VARIABLE MENSUALES | 390.283 | 610.897 | 776.717 | 788.639 | 577.328 | 529.336 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.514 | 30.545 | 35.305 | 46.391 | 26.242 | 24.061 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 136.599 | 183.269 | 176.527 | 371.124 | 131.211 | 168.425 | 1.167.155 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------|---------|-------------|---------|---------------|---------------|
| Comisiones Afil. - Trasp. | 839.904 | 490.764 | 830.840 | 942.48 1 | 459.434 | 525.582 | |
| Comisiones Afil. - Trasp. | | | | | | 239.154 | |
| Prom. Renta Variable. Vacaciones | 276.722 | | | | | 103.335 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.116.626 | 490.764 | 830.840 | 942.48 1 | 459.434 | 868.071 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 53.173 | 23.370 | 39.564 | 44.880 | 22.972 | 39.458 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 212.691 | 140.218 | 197.819 | 269.28 0 | 91.887 | 197.289 | 1.109.1 84 |
| TOTAL A DEMANDAR | | | | | | 3.964.0 53 | |

NOMBRE: Opazo Peña Blanca Ivonne

RUT: 8.056.102-4

CARGO Agente de Ventas

FECHA INGRESO: 07-09-18

LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------------|--------------|---------|---------|-------------|-------------|
| Comisiones Afil. - Trasp. | 135.637 | 99.476 638 | 135. 135. | 97.993 | 165.855 | 162.07 9 | |
| Premio AAVV D | | | | | | | |
| Premio | | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 66.478 | |
| TOTAL RENTA VARIABLE MENSUALES | 135.637 | 99.476 | 135.63 8 | 97.993 | 165.855 | 228.55 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.459 | 4.974 | 6.165 | 5.444 | 7.898 | 10.389 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 38.753 | 24.869 | 36.992 | 38.108 | 39.489 | 51.945 | 230. 157 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|--------|------|
| Comisiones Afil. - Trasp. | 157.910 | 123.89 3 | 145.55 7 | 367.34 3 | 174.063 | 95.423 | |
| TOTAL RENTA VARIABLE MENSUALES | 157.910 | 123.89 3 | 145.55 7 | 367.34 3 | 174.063 | 95.423 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.896 | 5.900 | 7.278 | 17.493 | 8.703 | 4.337 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.373 | 35.398 | 43.667 | 87.463 | 34.813 | 21.687 | 270. |

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|--|--|--|--|--|--|--|-----|
| | | | | | | | 400 |
|--|--|--|--|--|--|--|-----|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------------------|---------|--------|---------|---------|-------------------------|--------|----------------|
| Comisiones Afil. - Trasp. | 144.276 | 67.438 | 236.482 | 138.678 | 0 | 0 | |
| Premio AAVV D | | | 11.700 | 96.600 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 144.276 | 67.438 | 248.182 | 235.278 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.214 | 3.372 | 11.281 | 13.840 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 50.497 | 20.231 | 56.405 | 110.719 | 0 | 0 | 237.852 |
| | | | | | TOTAL A DEMANDAR | | 738.409 |

NOMBRE: Pavez Cabrera Stephanie Alejandra

RUT: 15.566.513-0

CARGO: Agente de Ventas

FECHA INGRESO: 11-06-17

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|---------|---------|---------|-----------|-----------|-----------|------------------|
| Comisiones Afil. - Trasp. | 529.834 | 963.335 | 290.006 | 1.516.667 | 1.083.333 | 1.300.000 | |
| Premio AAVV D | 220.000 | 3.000 | 15.000 | 50.000 | | | |
| Premio | 50.000 | | | 10.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | 539.259 | |
| TOTAL RENTA VARIABLE MENSUALES | 799.834 | 966.335 | 305.006 | 1.576.667 | 1.083.333 | 1.839.259 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.087 | 48.317 | 13.864 | 87.593 | 51.587 | 83.603 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 228.524 | 241.584 | 83.183 | 613.148 | 257.936 | 418.013 | 1.842.389 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|---------------------------------------|-----------|---------|-----------|-----------|---------|---------|--|
| Comisiones Afil. - Trasp. | 1.300.000 | 866.667 | 1.083.333 | 1.515.667 | 433.333 | 866.667 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.300.000 | 866.667 | 1.083.333 | 1.515.667 | 433.333 | 866.667 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 65.000 | 41.270 | 54.167 | 72.175 | 21.667 | 39.394 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|--------|---------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 390.000 | 247.619 | 325.000 | 360.873 | 86.667 | 196.970 | 1.607.129 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 328.073 | 356.595 | 549.328 | 399.001 | 167.116 | 278.200 | |
| Comisiones Reg. Administrativa | | | 156.116 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 328.073 | 356.595 | 705.444 | 399.001 | 167.116 | 278.200 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.404 | 17.830 | 32.066 | 23.471 | 7.596 | 12.645 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 114.826 | 106.979 | 160.328 | 187.765 | 37.981 | 88.518 | 696.396 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|---------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 575.842 | 514.944 | 353.445 | 244.525 | 235.623 | 217.620 | |
| Premio AAVV D | 27.840 | 290.304 | 386.880 | | | 229.590 | |
| Premio AAVV D | 174.000 | | | | | | |
| Premio | 301.330 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.079.012 | 805.248 | 740.325 | 244.525 | 235.623 | 447.210 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.382 | 38.345 | 35.254 | 11.644 | 11.781 | 20.328 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 205.526 | 230.071 | 176.268 | 69.864 | 47.125 | 101.639 | 830.492 |
| | | | | | TOTAL A DEMANDAR | | 4.976.407 |

NOMBRE: Peña Canaves Manuel Alejandro

RUT: 7.250.533-6

CARGO Agente de Ventas

FECHA INGRESO: 11-06-17

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------|-----------|---------|-----------|---------|---------|---------|--|
| Comisiones Afil. - Trasp. | 1.194.943 | 537.949 | 1.069.792 | 766.893 | 980.471 | 949.680 | |
| Premio AAVV D | 385.000 | | | 300.960 | 221.760 | | |
| Premio | 50.000 | | | | | | |

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|----------------------------------|-----------|-------------|---------------|---------------|-----------|-------------|-----------------------|
| Prom. Renta Variable. Vacaciones | | | | 672.81 5 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.629.943 | 537.9 49 | 1.069.7 92 | 1.740.6 68 | 1.202.231 | 949.68 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 77.616 | 26.89 7 | 48.627 | 96.704 | 57.249 | 43.167 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 465.698 | 134.4 87 | 291.76 1 | 676.92 6 | 286.245 | 215.83 6 | 2.070.9 55 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.035.105 | 753.7 42 | 810.99 4 | 699.10 3 | 986.466 | 1.229.0 27 | |
| Premio AAVV D | | 5.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.035.105 | 758.7 42 | 810.99 4 | 699.10 3 | 986.466 | 1.229.0 27 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.755 | 36.13 1 | 40.550 | 33.291 | 49.323 | 55.865 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 310.532 | 216.7 83 | 243.29 8 | 166.45 3 | 197.293 | 279.32 4 | 1.413.6 84 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 876.859 | 901. 007 | 909.16 2 | 652.93 9 | 1.028.593 | 893.19 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 876.859 | 901.0 07 | 909.16 2 | 652.93 9 | 1.028.593 | 893.19 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.843 | 45.05 0 | 41.326 | 38.408 | 46.754 | 40.600 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 306.901 | 270.3 02 | 206.62 8 | 307.26 5 | 233.771 | 284.20 0 | 1.609.0 67 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 976.833 | 743.8 61 | 133.87 3 | 469.71 2 | 518.663 | 508.94 3 | |
| Premio AAVV D | 134.760 | | 344.25 0 | 134.67 3 | 96.000 | 482.92 0 | |
| Premio | 23.040 | | | | 243.800 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.134.633 | 743.8 61 | 478.12 3 | 604.38 5 | 858.463 | 991.86 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.030 | 35.42 2 | 22.768 | 28.780 | 42.923 | 45.085 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|---------------------|-------------|---------------|
| TOTAL MENSUAL SEMANA CORRIDA | 216.121 | 212.5 32 | 113.83 9 | 172.68 1 | 171.693 | 225.42 3 | 1.112.2 89 |
| | | | | | TOTAL A DEMANDAR | | 6.205.9 94 |

NOMBRE: Ross Ogaz Angela Marlene

RUT: 11.835.716-7

CARGO: Agente de Ventas

FECHA INGRESO: 18-12-2014

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|---------------|-------------|-------------|-----------|-------------|---------------|
| Comisiones Afil. - Trasp. | 1.054.563 | 1.035.3 80 | 731.00 0 | 594.77 0 | 941.106 | 509.20 2 | |
| Premio AAVV D | | | | 25.000 | | | |
| Premio AAVV D | 420.000 | 20.000 | | 100.00 0 | 241.920 | | |
| Premio | 50.000 | 6.000 | | 185.76 0 | 20.000 | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.524.563 | 1.061.3 80 | 731.00 0 | 905.53 0 | 1.203.026 | 509.20 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 72.598 | 53.069 | 33.227 | 50.307 | 57.287 | 23.146 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 435.589 | 265.34 5 | 199.36 4 | 352.15 1 | 286.435 | 115.72 8 | 1.654.6 11 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------------|-------------|-------------|---------|---------------|---------------|
| Comisiones Afil. - Trasp. | 696.172 | 1.006.3 49 | 427.11 8 | 749.55 3 | 389.735 | 876.97 3 | |
| Premio AAVV D | | | | | | 50.490 | |
| Prom. Renta Variable. Vacaciones | | | | | | 487.81 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 696.172 | 1.006.3 49 | 427.11 8 | 749.55 3 | 389.735 | 1.415.2 74 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.809 | 47.921 | 21.356 | 35.693 | 19.487 | 64.331 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 208.852 | 287.52 8 | 128.13 5 | 178.46 5 | 77.947 | 321.65 3 | 1.202.5 80 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|---------|-------------|-------------|-------------|---------|-------------|--|
| Comisiones Afil. - Trasp. | 830.950 | 800.51 1 | 918.15 8 | 999.28 0 | 488.513 | 635.63 5 | |
| Premio AAVV D | 97.680 | 156.80 0 | 169.00 0 | 110.40 0 | 36.288 | 56.000 | |
| Premio | | 33.600 | | | | | |

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|----------------------------------|---------|-------------|---------------|---------------|---------|-------------|
| Prom. Renta Variable. Vacaciones | | | 129.22 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 928.630 | 990.91 1 | 1.216.3 87 | 1.109.6 80 | 524.801 | 691.63 5 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 46.432 | 49.546 | 55.290 | 65.275 | 23.855 | 31.438 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 325.021 | 297.27 3 | 276.45 2 | 522.20 2 | 119.273 | 220.06 6 |
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| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------------------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 666.435 | 430.03 7 | 548.41 6 | 146.85 4 | 297.418 | 485.16 0 | |
| Premio AAVV D | 11.840 | 100.62 0 | | | | | |
| Premio AAVV D | 145.600 | | | | | | |
| Premio | 10.880 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | | | 295.105 | | |
| TOTAL RENTA VARIABLE MENSUALES | 834.755 | 530.65 7 | 548.41 6 | 146.85 4 | 592.523 | 485.16 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.750 | 25.269 | 26.115 | 6.993 | 29.626 | 22.053 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 159.001 | 151.61 6 | 130.57 5 | 41.958 | 118.505 | 110.26 4 | 711.9 19 |
| | | | | | TOTAL A DEMANDAR | | 5.329.3 97 |

NOMBRE: SAAVEDRA SOTO, CARMEN GLORIA

RUT: 14.319.967-3

CARGO: AGENTE DE VENTAS

FECHA INGRESO: 02-12-16

LUGAR DE TRABAJO: CHILLAN

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 567.257 | 857.67 8 | 437.778 | 411.5 68 | 446.747 | 437.0 20 | |
| Premio AAVV D | 30.000 | | | | 79.200 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 647.257 | 857.67 8 | 437.7 78 | 411.5 68 | 525.947 | 437.0 20 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.822 | 42.884 | 19.89 9 | 22.86 5 | 25.045 | 19.86 5 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 184.931 | 214.42 0 | 119.3 94 | 160.0 54 | 125.225 | 99.32 3 | 903. 346 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 669.491 | 665.806 | 648.964 | 316.495 | 371.379 | 473.507 | |
| Prom. Renta Variable. Vacaciones | | | | | | 417.150 | |
| TOTAL RENTA VARIABLE MENSUALES | 669.491 | 665.806 | 648.964 | 316.495 | 371.379 | 890.657 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.475 | 31.705 | 32.448 | 15.071 | 18.569 | 40.484 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 200.847 | 190.230 | 194.689 | 75.356 | 74.276 | 202.422 | 937.821 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 612.706 | 465.711 | 688.367 | 434.256 | 211.525 | 377.239 | |
| Premio | | | | | | 70.000 | |
| Prom. Renta Variable. Vacaciones | | | | | | 484.887 | |
| TOTAL RENTA VARIABLE MENSUALES | 612.706 | 465.711 | 688.367 | 434.256 | 211.525 | 932.126 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.635 | 23.286 | 31.289 | 25.544 | 9.615 | 42.369 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 214.447 | 139.713 | 156.447 | 204.356 | 48.074 | 296.586 | 1.059.623 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-----------|---------|---------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 827.725 | 1.133.040 | 606.177 | 482.773 | 542.547 | 483.130 | |
| TOTAL RENTA VARIABLE MENSUALES | 827.725 | 1.133.040 | 606.177 | 482.773 | 542.547 | 483.130 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 39.415 | 53.954 | 28.866 | 22.989 | 27.127 | 21.960 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 157.662 | 323.726 | 144.328 | 137.935 | 108.509 | 109.802 | 981.962 |
| | | | | | TOTAL A DEMANDAR | | 3.882.752 |

NOMBRE: SAN MARTIN JARA ALEJANDRA ANDREA
 RUT: 12.590.021-1
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 06-03-18

LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 619.210 | 397.007 | 400.052 | 328.084 | 295.716 | 318.496 | |
| Premio AAVV D | 260.000 | | | 120.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 929.210 | 397.007 | 400.052 | 448.084 | 295.716 | 318.496 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.248 | 19.850 | 18.184 | 24.894 | 14.082 | 14.477 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 265.489 | 99.252 | 109.105 | 174.255 | 70.409 | 72.385 | 790.894 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 300.909 | 396.737 | 310.055 | 169.623 | 322.963 | 182.648 | |
| TOTAL RENTA VARIABLE MENSUALES | 300.909 | 396.737 | 310.055 | 169.623 | 322.963 | 182.648 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.045 | 18.892 | 15.503 | 8.077 | 16.148 | 8.302 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 90.273 | 113.353 | 93.017 | 40.386 | 64.593 | 41.511 | 443.133 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 288.561 | 339.780 | 291.217 | 175.398 | 100.536 | 158.689 | |
| Premio | | 68.400 | | | 66.432 | 172.620 | |
| BONO DE INCENTIVO | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 288.561 | 408.180 | 291.217 | 175.398 | 166.968 | 491.309 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.428 | 20.409 | 13.237 | 10.318 | 7.589 | 22.332 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 100.996 | 122.454 | 66.186 | 82.540 | 37.947 | 156.326 | 566.449 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | | |
|---------------------------|---------|---------|--------|--------|--|--|
| Comisiones Afil. - Trasp. | 217.171 | 174.210 | 0 | 0 | | |

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|----------------------------------|---------|---------|----|----|------------------|-----------|
| PREMIO D | 48.720 | | | | | |
| PREMIO D | 376.520 | 165.800 | | | | |
| BONO DE INCENTIVO | 160.000 | | | | | |
| BONO SPEN | | 160.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 802.411 | 500.010 | 0 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.210 | 23.810 | 0 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.840 | 142.860 | 0 | 0 | | 295.700 |
| | | | | | TOTAL A DEMANDAR | 2.096.176 |

NOMBRE: SANTANDER JARA, SARA PATRICIA
RUT: 10.487.050-3
CARGO AGENTE DE VENTA
FECHA INGRESO: 09-06-11
LUGAR DE TRABAJO: TEMUCO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.374.884 | 1.206.520 | 1.573.754 | 1.374.884 | 1.126.641 | 1.697.855 |
| Comisiones Afil. - Trasp. | | | | 156.365 | | |
| Premio AAVV D | | | | 35.000 | 35.000 | 190.000 |
| Prom. Renta Variable. Vacaciones | | | 871.863 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.374.884 | 1.206.520 | 2.445.617 | 1.566.249 | 1.161.641 | 1.887.855 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 65.471 | 60.326 | 111.164 | 87.014 | 55.316 | 85.812 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 392.824 | 301.630 | 666.986 | 609.097 | 276.581 | 429.058 |
| | | | | | | 2.676.176 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 |
|----------------------------------|---------|---------|-----------|-----------|-----------|---------|
| Comisiones Afil. - Trasp. | 814.310 | 709.549 | 1.137.318 | 990.899 | 1.106.286 | 856.090 |
| Premio AAVV A | | | 60.000 | 60.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 814.310 | 709.549 | 1.197.318 | 1.050.899 | 1.106.286 | 856.090 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 40.716 | 33.788 | 59.866 | 50.043 | 55.314 | 38.913 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 |

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|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 244.293 | 202.72 8 | 359.19 5 | 250.21 4 | 221.257 | 194.56 6 | 1.472.2 54 |
|------------------------------|---------|-------------|-------------|-------------|---------|-------------|-----------------------|

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------------|-------------|---------------|-----------------------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 918.863 | 642.2 45 | 706.60 4 | 1.181.3 35 | 1.333.062 | 850.132 | |
| Prom. Renta Variable. Vacaciones | | 536.8 34 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 918.863 | 1.179.0 79 | 706.60 4 | 1.181.3 35 | 1.333.062 | 850.13 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.943 | 58.954 | 32.118 | 69.490 | 60.594 | 38.642 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 321.602 | 353.72 4 | 160.59 2 | 555.92 2 | 302.969 | 270.49 7 | 1.965.3 05 |
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 737.023 | 818.23 2 | 899.83 4 | 452.88 2 | 991.896 | 781.38 0 | |
| Prom. Renta Variable. Vacaciones | | | | | 448.382 | | |
| TOTAL RENTA VARIABLE MENSUALES | 737.023 | 818.23 2 | 899.83 4 | 452.88 2 | 1.440.278 | 781.38 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.096 | 38.963 | 42.849 | 21.566 | 72.014 | 35.517 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 140.385 | 233.78 1 | 214.24 6 | 129.39 5 | 288.056 | 177.58 6 | 1.183.4 49 |
| | | | | | TOTAL A DEMANDAR | | 7.297.1 84 |

NOMBRE: Soto Quezada, Marcela Angelica

RUT: 11.232.741-K

CARGO Agente de Venta (A. D.)

FECHA INGRESO: 23-05-16

LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 350.653 | 363.39 4 | 225.49 1 | 657.58 7 | 316.36 3 | 259.35 9 | |
| Premio AAVV D | 39.000 | | | 153.50 4 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 439.653 | 363.39 4 | 225.49 1 | 811.09 1 | 316.36 3 | 259.35 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.936 | 18.170 | 10.250 | 45.061 | 15.065 | 11.789 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.615 | 90.849 | 61.498 | 315.42 4 | 75.325 | 58.945 | 727.6 55 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|--------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 71.663 | 382.41 2 | 191.35 8 | 147.84 3 | 262.80 9 | 210.82 8 | |
| Prom. Renta Variable. Vacaciones | | | | | 154.95 3 | | |
| TOTAL RENTA VARIABLE MENSUALES | 71.663 | 382.41 2 | 191.35 8 | 147.84 3 | 417.76 2 | 210.82 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.583 | 18.210 | 9.568 | 7.040 | 20.888 | 9.583 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 21.499 | 109.26 1 | 57.407 | 35.201 | 83.552 | 47.915 | 354.8 35 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 235.141 | 218.28 6 | 238.47 8 | 263.12 5 | 306.63 2 | 207.74 4 | |
| Premio | | | | | 7.500 | | |
| TOTAL RENTA VARIABLE MENSUALES | 278.576 | 261.69 1 | 281.85 2 | 306.46 9 | 357.44 5 | 251.02 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.929 | 13.085 | 12.811 | 18.028 | 16.248 | 11.410 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 97.502 | 78.507 | 64.057 | 144.22 1 | 81.238 | 79.872 | 545.3 96 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| Comisiones Afil. - Trasp. | 282.318 | 196.09 7 | 335.43 5 | 220.82 0 | 304.78 0 | 276.06 2 | |
| Prom. Renta Variable. Vacaciones | | | | | | 195.78 7 | |
| TOTAL RENTA VARIABLE MENSUALES | 435.961 | 246.36 9 | 378.26 9 | 227.65 0 | 659.27 4 | 586.64 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.760 | 11.732 | 18.013 | 10.840 | 32.964 | 26.666 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.040 | 70.391 | 90.064 | 65.043 | 131.85 5 | 133.32 9 | 573. 722 |
| TOTAL A DEMANDAR | | | | | | | 2.201. 609 |

NOMBRE: SUBIABRE GONZALEZ,MAURICIO ANDRES

RUT: 16.243.471-3

CARGO: Agente de Ventas

FECHA INGRESO: 10-07-17

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|---------------------------|-----------|---------------|---------------|---------------|-----------|-------------|
| Comisiones Afil. - Trasp. | 1.442.824 | 1.635.0 91 | 1.480.0 26 | 1.617.3 02 | 1.153.239 | 658.98 3 |
| Premio AAVV D | 220.000 | 1.000 | 15.000 | 150.00 0 | 5.000 | 5.000 |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|-----------|---------------|---------------|
| Premio AAVV D | | | 152.88 0 | 30.000 | | | |
| Premio | 50.000 | | | 184.80 0 | 89.100 | | |
| Prom. Renta Variable. Vacaciones | | | | 1.030.0 85 | | 355.62 3 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.712.824 | 1.636.0 91 | 1.647.9 06 | 3.012.1 87 | 1.247.339 | 1.019.6 06 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 81.563 | 81.805 | 74.905 | 167.34 4 | 59.397 | 46.346 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 489.378 | 409.02 3 | 449.42 9 | 1.171.4 06 | 296.985 | 231.72 9 | 3.047.9 50 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-----------|-----------|---------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 988.754 | 1.056.799 | 1.010.704 | 985.912 | 1.162.603 | 1.732.770 | |
| Premio AAVV D | | | | | 200.000 | 369.608 | |
| Prom. Renta Variable. Vacaciones | | | 355.623 | | | 363.950 | |
| TOTAL RENTA VARIABLE MENSUALES | 988.754 | 1.056.799 | 1.366.327 | 985.912 | 1.362.603 | 2.466.328 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.438 | 50.324 | 68.316 | 46.948 | 68.130 | 112.106 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 296.626 | 301.943 | 409.898 | 234.741 | 272.521 | 560.529 | |
| | | | | | | | 2.076.258 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|
| Comisiones Reg. Administrativa | 16.892 | | | | | |
| Comisiones Afil. - Trasp. | 1.346.643 | 1.220.567 | 1.565.181 | 812.919 | 833.099 | 760.198 |
| Premio AAVV D | | 684.000 | 923.400 | | 161.280 | 1.418.400 |
| Prom. Renta Variable. Vacaciones | 363.950 | | 280.575 | 1.064.454 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.710.593 | 1.904.567 | 2.769.156 | 1.877.373 | 994.379 | 2.178.598 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 |
| VALOR DIA TRABAJADO REM VARIABLE | 85.530 | 95.228 | 125.871 | 110.434 | 45.199 | 99.027 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 |
| TOTAL MENSUAL SEMANA CORRIDA | 598.708 | 571.370 | 629.354 | 883.470 | 225.995 | 693.190 |
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| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 |
|---------------------------|---------|-------------|-------------|-------------|---------|-------------|
| Comisiones Afil. - Trasp. | 964.775 | 856.75 0 | 367.33 1 | 239.96 9 | 117.981 | 230.44 3 |

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|----------------------------------|-----------|-------------|-------------|-------------|---------------------|-------------|---------------|
| Premio AAVV D | 904.400 | | 333.50 0 | 56.376 | | 167.80 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.869.175 | 856.75 0 | 700.83 1 | 296.34 5 | 117.981 | 398.24 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.008 | 40.798 | 33.373 | 14.112 | 5.899 | 18.102 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 356.033 | 244.78 6 | 166.86 5 | 84.670 | 23.596 | 90.510 | 966.4 60 |
| | | | | | TOTAL A DEMANDAR | | 9.692.7 54 |

NOMBRE: TOLEDO GONZALEZ, RICARDO ANTONIO

RUT: 16.533.472-8

CARGO Agente de Venta (A. D.)

FECHA INGRESO: 12-07-18

LUGAR DE TRABAJO: Temuco

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
| Comisiones Afil. - Trasp. | 435.273 | 333.71 2 | 265.61 6 | 169.41 3 | 260.34 9 | 195.92 8 | |
| Premio AAVV D | 42.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 527.273 | 333.712 | 265.616 | 169.41 3 | 260.349 | 195.928 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.108 | 16.686 | 12.073 | 9.412 | 12.398 | 8.906 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 150.649 | 83.428 | 72.441 | 65.883 | 61.988 | 44.529 | 478.9 18 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|-------------|
| Comisiones Afil. - Trasp. | 279.230 | 272.12 5 | 122.74 7 | 160.74 2 | 113.39 1 | 48.170 | |
| Prom. Renta Variable. Vacaciones | | | 53.717 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 279.230 | 272.125 | 176.464 | 160.74 2 | 113.391 | 48.170 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.962 | 12.958 | 8.823 | 7.654 | 5.670 | 2.190 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.769 | 77.750 | 52.939 | 38.272 | 22.678 | 10.948 | 286.3 56 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|---------------------------|--------|--------|---------|-------------|--------|--------|--|
| Comisiones Afil. - Trasp. | 30.140 | 71.907 | 60.228 | 151.68 3 | 0 | 0 | |
| Premio | | | | 171.10 0 | | | |
| BONO POR INCENTIVO | | | 160.000 | | | | |

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|----------------------------------|--------|--------|---------|---------|--------|----|-----------|
| bono spen | | | | | 50.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 30.140 | 71.907 | 220.228 | 322.783 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.507 | 3.595 | 10.010 | 18.987 | 2.273 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 10.549 | 21.572 | 50.052 | 151.898 | 11.364 | 0 | 245.434 |
| TOTAL A DEMANDAR | | | | | | | 1.010.708 |

NOMBRE: TOLOSA SOTO, EDUARDO ANTONIO

RUT: 11.131.312-1

CARGO AGENTE DE VENTAS

FECHA INGRESO: 20-12-06

LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.166.136 | 1.489.756 | 1.983.801 | 1.696.896 | 1.381.412 | 1.027.447 | |
| comisiones reg administrativa | | | | | | 189.326 | |
| Premio AAVV D | 110.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| Prom. Renta Variable. Vacaciones | | | 1.487.772 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.326.136 | 1.489.756 | 3.471.573 | 1.696.896 | 1.381.412 | 1.216.773 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 63.149 | 74.488 | 157.799 | 94.272 | 65.782 | 55.308 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 378.896 | 372.439 | 946.793 | 659.904 | 328.908 | 276.539 | 2.963.479 |
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 1.627.563 | 2.114.985 | 2.511.486 | 3.015.558 | 2.356.871 | 2.218.838 | |
| comision regimen admintrativa | | | | 104.342 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.627.563 | 2.114.985 | 2.511.486 | 3.119.900 | 2.356.871 | 2.218.838 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 81.378 | 100.714 | 125.574 | 148.567 | 117.844 | 100.856 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 488.269 | 604.281 | 753.446 | 742.833 | 471.374 | 504.281 | 3.564.485 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 2.790.477 | 2.727.700 | 3.025.009 | 3.008.166 | 1.797.845 | 2.241.605 |

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|---------------------------------------|------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| comision reg administrativa | | 267.61 6 | | | | | |
| Prom. Renta Variable. Vacaciones | | 899.94 8 | | 2.495.5 75 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.790.477 | 3.895.2 64 | 3.025.0 09 | 5.503.7 41 | 1.797.8 45 | 2.241.6 05 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 139.524 | 194.76 3 | 137.50 0 | 323.74 9 | 81.720 | 101.89 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 976.667 | 1.168.5 79 | 687.50 2 | 2.589.9 96 | 408.60 1 | 713.23 8 | 6.544.5 83 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|---------------------------------------|------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------|
| Comisiones Afil. - Trasp. | 2.124.666 | 2.305.4 25 | 3.050.2 70 | 1.947.5 87 | 2.052.0 84 | 1.365.8 87 | |
| Comisiones Afil. - Trasp. | | | | | | 763.49 1 | |
| Prom. Renta Variable. Vacaciones | | 587.12 4 | | 733.99 3 | | 1.614.7 84 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.124.666 | 2.892.5 49 | 3.050.2 70 | 2.681.5 80 | 2.052.0 84 | 3.744.1 62 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 101.175 | 137.74 0 | 145.25 1 | 127.69 4 | 102.60 4 | 170.18 9 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 404.698 | 826.44 3 | 726.25 5 | 766.16 6 | 410.41 7 | 850.94 6 | 3.984.924 |
| TOTAL A DEMANDAR | | | | | | | 17.057.47 1 |

NOMBRE: TORRES CASTILLO, MARIA ANGELICA

RUT: 11.061.001-7

CARGO AGENTE DE VENTA (A.D.)

FECHA INGRESO: 18-12-14

LUGAR DE TRABAJO: TALCA

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|---------------------------------------|----------------|---------------------|---------------------|---------------------|----------------|---------------------|---------------------|
| Comisiones Afil. - Trasp. | 280.327 | 339.2 28 | 349.8 82 | 192.7 76 | 262.571 | 344.1 88 | |
| Prom. Renta Variable. Vacaciones | | | 101.1 52 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 280.327 | 339.2 28 | 451.0 34 | 192.7 76 | 262.571 | 344.1 88 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.349 | 16.96 1 | 20.50 2 | 10.71 0 | 12.503 | 15.64 5 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.093 | 84.80 7 | 123.0 09 | 74.96 8 | 62.517 | 78.22 5 | 503.6 20 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 290.640 | 342.513 | 296.305 | 169.784 | 275.288 | 208.191 | |
| Prom. Renta Variable. Vacaciones | | | | | 300.692 | | |
| TOTAL RENTA VARIABLE MENSUALES | 290.640 | 342.513 | 296.305 | 169.784 | 575.980 | 208.191 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.532 | 16.310 | 14.815 | 8.085 | 28.799 | 9.463 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 87.192 | 97.861 | 88.892 | 40.425 | 115.196 | 47.316 | 476.881 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 402.022 | 312.546 | 445.779 | 180.978 | 213.535 | 445.716 | |
| Prom. Renta Variable. Vacaciones | | | | 64.879 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 402.022 | 312.546 | 445.779 | 245.857 | 213.535 | 445.716 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.101 | 15.627 | 20.263 | 14.462 | 9.706 | 20.260 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 140.708 | 93.764 | 101.313 | 115.697 | 48.531 | 141.819 | 641.832 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|---------|---------|--------|-------------------------|---------|------------------|
| Comisiones Afil. - Trasp. | 354.712 | 530.818 | 476.576 | 17.721 | 259.362 | 258.464 | |
| Comisiones Afil. - Trasp. | | | | | | 8.362 | |
| Prom. Renta Variable. Vacaciones | | 128.533 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 354.712 | 659.351 | 476.576 | 17.721 | 259.362 | 266.826 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.891 | 31.398 | 22.694 | 844 | 12.968 | 12.128 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.564 | 188.386 | 113.470 | 5.063 | 51.872 | 60.642 | 486.998 |
| | | | | | TOTAL A DEMANDAR | | 2.109.331 |

NOMBRE: Uribe Carvajal Fabiola
RUT: 15.633.970-9
CARGO: Agente de Ventas
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 489.846 | 574.021 | 221.140 | 332.628 | 181.684 | 174.751 | |
| Comisiones Reg. Administrativa | | | | | | 15.021 | |
| Premio AAVV D | 39.000 | | 5.000 | 150.000 | 20.000 | | |
| Premio | 50.000 | | | 10.000 | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 578.846 | 574.021 | 226.140 | 492.628 | 201.684 | 349.772 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.564 | 28.701 | 10.279 | 27.368 | 9.604 | 15.899 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 165.385 | 143.505 | 61.675 | 191.578 | 48.020 | 79.494 | 689.656 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | | | |
|----------------------------------|---------|---------|--------|--------|------------------|--|---------|
| Comisiones Afil. - Trasp. | 225.975 | 267.817 | 0 | 0 | | | |
| Premio AAVV D | 112.000 | 110.000 | | | | | |
| Premio | 160.000 | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 497.975 | 537.817 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.899 | 25.610 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 149.393 | 153.662 | 0 | 0 | | | 303.055 |
| | | | | | TOTAL A DEMANDAR | | 992.710 |

NOMBRE: VALENZUELA FLORES, JAIME

RUT: 7.893.471-9

CARGO AGENTE DE VENTAS

FECHA INGRESO: 06-11-17

LUGAR DE TRABAJO: SANTIAGO

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 601.555 | 288.319 | 482.548 | 349.475 | 669.178 | 576.655 |
| Premio AAVV D | | | | 50.000 | 117.600 | |
| Premio | 50.000 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 585.711 | | |

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|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 651.555 | 288.31 9 | 482.54 8 | 985.18 6 | 786.77 8 | 576.65 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.026 | 14.416 | 21.934 | 54.733 | 37.466 | 26.212 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 186.159 | 72.080 | 131.60 4 | 383.12 8 | 187.32 8 | 131.05 8 | 1.091.3 56 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
| Comisiones Afil. - Trasp. | 642.313 | 437.31 5 | 433.07 3 | 701.33 9 | 674.38 8 | 814.80 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 642.313 | 437.31 5 | 433.07 3 | 701.33 9 | 674.38 8 | 814.80 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.116 | 20.825 | 21.654 | 33.397 | 33.719 | 37.036 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 192.694 | 124.94 7 | 129.92 2 | 166.98 5 | 134.87 8 | 185.18 2 | 934.6 08 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| DETALLE | dic-18 | nov-18 | oct-18 | sept- 18 | ago-18 | jul-18 | |
| Comisiones Afil. - Trasp. | 630.932 | 350.39 7 | 440.05 8 | 361.15 2 | 466.29 9 | 640.26 7 | |
| Premio D | | | | | 40.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 630.932 | 350.39 7 | 440.05 8 | 361.15 2 | 506.29 9 | 640.26 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.547 | 17.520 | 20.003 | 21.244 | 23.014 | 29.103 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 220.826 | 105.11 9 | 100.01 3 | 169.95 4 | 115.06 8 | 203.72 1 | 914.7 02 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 435.961 | 246.36 9 | 269.40 7 | 227.65 0 | 398.47 4 | 297.44 6 | |
| Premio D | | | 108.86 2 | | 100.80 0 | 239.20 0 | |
| bono spen | | | | | | 50.000 | |
| bono incentivo | | | | | 160.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 435.961 | 246.36 9 | 378.26 9 | 227.65 0 | 659.27 4 | 586.64 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.760 | 11.732 | 18.013 | 10.840 | 32.964 | 26.666 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.040 | 70.391 | 90.064 | 65.043 | 131.85 5 | 133.32 9 | 573. 722 |
| TOTAL A DEMANDAR | | | | | | | 3.514. 388 |

NOMBRE: VASQUEZ VASQUEZ, CRISTIAN WILTON

RUT: 12.463.343-5

CARGO: Agente de Ventas

FECHA INGRESO: 06-11-17

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.081.529 | 1.951.441 | 1.276.607 | 1.429.124 | 1.086.291 | 1.109.228 | |
| Premio AAVV D | | 207.360 | 60.000 | 50.000 | 75.000 | 25.000 | |
| Premio AAVV D | | 16.000 | 167.400 | | | | |
| Premio | | | | 150.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.081.529 | 2.174.801 | 1.504.007 | 1.629.124 | 1.161.291 | 1.134.228 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.501 | 108.740 | 68.364 | 90.507 | 55.300 | 51.556 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 309.008 | 543.700 | 410.184 | 633.548 | 276.498 | 257.779 | 2.430.717 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Comisiones Afil. - Trasp. | 1.425.685 | 1.787.220 | 1.428.537 | 1.770.248 | 1.397.519 | 1.905.782 | |
| Premio AAVV D | | 5.000 | | | | 1.003.200 | |
| Prom. Renta Variable. Vacaciones | | | | | 1.524.075 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.425.685 | 1.792.220 | 1.428.537 | 1.770.248 | 2.921.594 | 2.908.982 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 71.284 | 85.344 | 71.427 | 84.298 | 146.080 | 132.226 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 427.706 | 512.063 | 428.561 | 421.488 | 584.319 | 661.132 | 3.035.268 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| Comisiones Afil. - Trasp. | 1.516.336 | 1.557.649 | 1.473.361 | 1.187.226 | 2.063.813 | 1.521.389 | |
| Comisiones Reg. Administrativa | | | | | | 61.545 | |
| Premio AAVV D | 966.720 | 837.900 | 940.500 | 316.160 | 537.676 | 938.400 | |
| Premio | | 119.700 | | | | | |
| Prom. Renta Variable. Vacaciones | | | 656.466 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 966.720 | 957.600 | 1.596.966 | 316.160 | 537.676 | 999.945 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| VALOR DIA TRABAJADO REM VARIABLE | 48.336 | 47.880 | 72.589 | 18.598 | 24.440 | 45.452 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 338.352 | 287.280 | 362.947 | 148.781 | 122.199 | 318.164 | 1.577.723 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|--------|-----------|-----------|-----------|-------------------------|-----------|------------------|
| Comisiones Afil. - Trasp. | | 515.360 | 812.985 | 897.048 | 928.210 | 1.177.175 | |
| Comisiones Afil. - Trasp. | | | | | | 646.957 | |
| Premio AAVV D | | 827.961 | 339.200 | 881.205 | 686.481 | | |
| Premio | | | | | 297.500 | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 1.343.321 | 1.152.185 | 1.778.253 | 1.912.191 | 1.824.132 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 63.968 | 54.866 | 84.679 | 95.610 | 82.915 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 383.806 | 274.330 | 508.072 | 382.438 | 414.575 | 1.963.222 |
| | | | | | TOTAL A DEMANDAR | | 9.006.931 |

NOMBRE: Velasquez Painen Karen Denisse

RUT: 13.275.717-8

CARGO Agente de Ventas

FECHA INGRESO: 07-09-18

LUGAR DE TRABAJO: Santiago

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|--------|---------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 16.310 | 945.818 | 979.096 | 592.848 | 289.290 | 270.128 | |
| Premio AAVV D | 33.000 | 1.000 | 20.000 | 50.000 | | | |
| Premio AAVV D | 50.000 | 13.200 | 316.800 | 5.000 | | | |
| Premio | | | | 216.000 | | | |
| Prom. Renta Variable. Vacaciones | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 99.310 | 960.018 | 1.315.896 | 863.848 | 289.290 | 270.128 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.729 | 48.001 | 59.813 | 47.992 | 13.776 | 12.279 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 28.374 | 240.005 | 358.881 | 335.941 | 68.879 | 61.393 | 1.093.472 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|------------------|
| Comisiones Afil. - Trasp. | 558.166 | 704.621 | 1.167.169 | 466.789 | 720.319 | 429.972 | |
| Premio AAVV D | | | | | | 367.080 | |
| TOTAL RENTA VARIABLE MENSUALES | 558.166 | 704.621 | 1.167.169 | 466.789 | 720.319 | 797.052 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.908 | 33.553 | 58.358 | 22.228 | 36.016 | 36.230 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 167.450 | 201.320 | 350.151 | 111.140 | 144.064 | 181.148 | 1.155.273 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|-----------|-----------|---------|--------|--------|------------------|
| Comisiones Afil. - Trasp. | 563.924 | 565.194 | 588.049 | 482.987 | 0 | 0 | |
| Premio AAVV D | 611.952 | 638.400 | 584.250 | 490.400 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.175.876 | 1.203.594 | 1.172.299 | 973.387 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 58.794 | 60.180 | 53.286 | 57.258 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 411.557 | 361.078 | 266.432 | 458.064 | 0 | 0 | 1.497.131 |
| TOTAL A DEMANDAR | | | | | | | 3.745.876 |

NOMBRE: Villa Muñoz Patricia del Carmen

RUT: 10.367.716-5

CARGO Agente de Ventas

FECHA INGRESO: 05-05-14

LUGAR DE TRABAJO: Concepción

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|-----------|-----------|---------|------------------|
| Comisiones Afil. - Trasp. | 573.356 | 517.372 | 802.147 | 1.190.061 | 1.039.999 | 265.819 | |
| Premio AAVV D | 110.000 | | | 155.520 | 99.000 | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 733.356 | 517.372 | 802.147 | 1.345.581 | 1.138.999 | 265.819 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.922 | 25.869 | 36.461 | 74.755 | 54.238 | 12.083 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 209.530 | 129.343 | 218.767 | 523.282 | 271.190 | 60.413 | 1.412.526 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 401.334 | 583.86 9 | 602.46 0 | 906.52 3 | 753.325 | 1.187.5 70 | |
| TOTAL RENTA VARIABLE MENSUALES | 401.334 | 583.86 9 | 602.46 0 | 906.52 3 | 753.325 | 1.187.5 70 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.067 | 27.803 | 30.123 | 43.168 | 37.666 | 53.980 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 120.400 | 166.82 0 | 180.73 8 | 215.83 9 | 150.665 | 269.90 2 | 1.104.3 64 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|-----------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 1.088.451 | 1.137.1 28 | 1.115.8 38 | 755.89 7 | 1.196.003 | 1.153.6 01 | |
| Premio AAVV D | | 50.160 | 152.10 0 | | | | |
| Premio | | 234.08 0 | | | | | |
| Prom. Renta Variable. Vacaciones | | | | 384.51 2 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.088.451 | 1.421.3 68 | 1.267.9 38 | 1.140.4 09 | 1.196.003 | 1.153.6 01 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.423 | 71.068 | 57.634 | 67.083 | 54.364 | 52.436 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 380.958 | 426.41 0 | 288.16 8 | 536.66 3 | 271.819 | 367.05 5 | 2.271.0 73 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-----------------------------|---------------|-----------------------|
| Comisiones Afil. - Trasp. | 558.985 | 979.89 8 | 772.73 3 | 621.31 8 | 1.068.464 | 495.42 2 | |
| Comisiones Afil. - Trasp. | | | | | | 255.72 7 | |
| Prom. Renta Variable. Vacaciones | | | | | | 635.80 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 558.985 | 979.89 8 | 772.73 3 | 621.31 8 | 1.068.464 | 1.386.9 49 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.618 | 46.662 | 36.797 | 29.587 | 53.423 | 63.043 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 106.473 | 279.97 1 | 183.98 4 | 177.51 9 | 213.693 | 315.21 6 | 1.276.8 56 |
| | | | | | TOTAL A DEMANDAR | | 6.064.8 19 |

NOMBRE: Villarroel Silva, Paola del Pilar

RUT: 14.052.831-5

CARGO Agente de Venta (A. D.)
FECHA INGRESO: 10-07-17
LUGAR DE TRABAJO: Curicó

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 302.154 | 373.14 9 | 172.95 1 | 118.27 1 | 306.63 2 | 233.56 1 | |
| Premio AAVV D | 130.000 | | | | | | |
| Premio | 50.000 | | | | 7.500 | | |
| TOTAL RENTA VARIABLE MENSUALES | 482.154 | 373.14 9 | 172.95 1 | 118.27 1 | 314.13 2 | 233.56 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.960 | 18.657 | 7.861 | 6.571 | 14.959 | 10.616 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 137.758 | 93.287 | 47.168 | 45.994 | 74.793 | 53.082 | 452.0 84 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 493.342 | 200.03 1 | 137.46 4 | 152.85 1 | 180.21 8 | 306.08 2 | |
| Prom. Renta Variable. Vacaciones | | | | | | 128.04 5 | |
| TOTAL RENTA VARIABLE MENSUALES | 493.342 | 200.03 1 | 137.46 4 | 152.85 1 | 180.21 8 | 434.12 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.667 | 9.525 | 6.873 | 7.279 | 9.011 | 19.733 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.003 | 57.152 | 41.239 | 36.393 | 36.044 | 98.665 | 417.4 95 |

| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Comisiones Afil. - Trasp. | 243.706 | 198.22 0 | 381.22 2 | 118.27 1 | 166.39 1 | 171.78 0 | |
| Prom. Renta Variable. Vacaciones | | | | | | 100.62 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 243.706 | 198.22 0 | 381.22 2 | 118.27 1 | 166.39 1 | 272.40 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.185 | 9.911 | 17.328 | 6.957 | 7.563 | 12.382 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.297 | 59.466 | 86.641 | 55.657 | 37.816 | 86.673 | 411.5 50 |

| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|--|
| Comisiones Afil. - Trasp. | 136.474 | 297.62 0 | 212.75 0 | 140.98 5 | 199.36 5 | 74.851 | |
| TOTAL RENTA VARIABLE MENSUALES | 136.474 | 297.62 0 | 212.75 0 | 140.98 5 | 199.36 5 | 74.851 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.499 | 14.172 | 10.131 | 6.714 | 9.968 | 3.402 | |

| | | | | | | |
|--------------------------------|----------------|--------|--------|--------|-------------------------|------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 25.995 | 85.034 | 50.655 | 40.281 | 39.873 | 17.012 |
| | 258.850 | | | | | |
| | | | | | TOTAL A DEMANDAR | 1.539.979 |

NOMBRE: Zavala Moscoso, Luilly Enrique

RUT: 10.979.163-6

CARGO: Agente de ventas

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: Iquique

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|------------------|
| Comisiones Afil. - Trasp. | 650.895 | 590.197 | 808.564 | 493.768 | 382.069 | 849.205 | |
| Premio AAVV D | 240.000 | 2.000 | 5.000 | 100.000 | 94.080 | 170.200 | |
| Premio AAVV D | | | | 5.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 940.895 | 592.197 | 813.564 | 598.768 | 476.149 | 1.019.405 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.805 | 29.610 | 36.980 | 33.265 | 22.674 | 46.337 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 268.827 | 148.049 | 221.881 | 232.854 | 113.369 | 231.683 | 1.216.663 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| Comisiones Afil. - Trasp. | 506.164 | 457.207 | | 235.221 | 553.058 | 274.849 | |
| Premio AAVV D | 49.600 | 235.000 | | | 220.000 | 296.800 | |
| bono spen | | | | 160.000 | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 555.764 | 692.207 | 0 | 395.221 | 933.058 | 571.649 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.788 | 32.962 | 0 | 18.820 | 46.653 | 25.984 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 166.729 | 197.773 | 0 | 94.100 | 186.612 | 129.920 | 775.135 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|---|---|---|---|---------------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| BONO POR INCENTIVO | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 50.000 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.500 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.500 | 0 | 0 | 0 | 0 | 0 | 17.500 |

| | | | | | TOTAL A DEMANDAR | | 2.009.298 |
|----------------------------------|---------|---------|---------|---------|------------------|-----------|-----------|
| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
| Comisiones Afil. - Trasp. | 650.895 | 590.197 | 808.564 | 493.768 | 382.069 | 849.205 | |
| Premio AAVV D | 240.000 | 2.000 | 5.000 | 100.000 | 94.080 | 170.200 | |
| Premio AAVV D | | | | 5.000 | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 940.895 | 592.197 | 813.564 | 598.768 | 476.149 | 1.019.405 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.805 | 29.610 | 36.980 | 33.265 | 22.674 | 46.337 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 268.827 | 148.049 | 221.881 | 232.854 | 113.369 | 231.683 | 1.216.663 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 506.164 | 457.207 | | 235.221 | 553.058 | 274.849 | |
| Premio AAVV D | 49.600 | 235.000 | | | 220.000 | 296.800 | |
| bono spen | | | | 160.000 | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 555.764 | 692.207 | 0 | 395.221 | 933.058 | 571.649 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.788 | 32.962 | 0 | 18.820 | 46.653 | 25.984 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 166.729 | 197.773 | 0 | 94.100 | 186.612 | 129.920 | 775.135 |

| DETALLE | dic-18 | nov-18 | | | | | |
|----------------------------------|--------|--------|---|---|------------------|---|-----------|
| Comisiones Afil. - Trasp. | 0 | 0 | | | | | |
| BONO POR INCENTIVO | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 50.000 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.500 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.500 | 0 | 0 | 0 | 0 | 0 | 17.500 |
| | | | | | TOTAL A DEMANDAR | | 2.009.298 |

IV.- Causa RIT O-1465-2020, plantilla extraída del documento “Calculos por trabajador” acompañado en la presentación de la demanda:

NOMBRE: AGÜERO MONSALVE NANCY LEONOR
RUT: 12.994.218-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 03-06-17
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------|--------|--------|--------|--------|---------|--------|
|---------|--------|--------|--------|--------|---------|--------|

| | | | | | | | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 760.275 | 682.620 | 311.705 | 452.15 2 | 320.848 | 512.335 | |
| PREMIO AAVV D | | 120.000 | | | | 160.000 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 102.627 | | |
| TOTAL RENTA VARIABLE MENSUALES | 760.275 | 852.620 | 311.705 | 452.15 2 | 423.475 | 672.335 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.558 | 40.601 | 15.585 | 20.552 | 23.526 | 32.016 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 172.790 | 243.606 | 77.926 | 123.31 4 | 164.685 | 160.080 | 769.6 11 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 500.478 | 146.673 | 920.724 | 342.63 7 | 180.520 | 337.151 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 397.815 | |
| TOTAL RENTA VARIABLE MENSUALES | 500.478 | 146.673 | 920.724 | 342.63 7 | 180.520 | 734.966 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.749 | 7.334 | 43.844 | 17.132 | 8.596 | 36.748 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 113.745 | 44.002 | 263.064 | 102.79 1 | 42.981 | 146.993 | 599.8 31 |

1.000.956

| | | | | | | | |
|----------------------------------|---------|-------------|---------|-------------|---------|---------|---------------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 374.962 | 655.290 | 523.468 | 349.03 0 | 595.603 | 264.453 | |
| PREMIO AAVV D | | 151.200 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 85.252 | | |
| TOTAL RENTA VARIABLE MENSUALES | 374.962 | 806.490 | 523.468 | 349.03 0 | 680.855 | 264.453 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.044 | 40.325 | 26.173 | 15.865 | 40.050 | 12.021 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.219 | 282.27 2 | 157.040 | 79.325 | 320.402 | 60.103 | 899.1 42 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 432.016 | 399.628 | 314.605 | 246.95 6 | 135.526 | 302.759 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 104.565 | |
| TOTAL RENTA VARIABLE MENSUALES | 432.016 | 399.628 | 314.605 | 246.95 6 | 135.526 | 407.324 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.637 | 19.030 | 14.981 | 11.760 | 6.454 | 20.366 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 137.460 | 76.120 | 89.887 | 58.799 | 38.722 | 81.465 | 344.9 92 |

| | |
|-----------------------------|-----------------------|
| TOTAL A DEMANDAR | 2.613.5 76 |
|-----------------------------|-----------------------|

NOMBRE: AGUILA FUENTES, MARISOL KARINA
RUT: 10.239.077-6
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 08-05-95
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------------|--------|-----------------------|
| COMISIONES AFIL. - TRASP. | 533.150 | 634.38 8 | 718.83 4 | 793.56 6 | 936.83 1 | 0 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 470.130 | | 151.93 2 | | 251.03 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.003.280 | 684.38 8 | 870.76 6 | 793.56 6 | 1.187.8 61 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 45.604 | 32.590 | 43.538 | 36.071 | 65.992 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 228.018 | 195.53 9 | 217.69 2 | 216.42 7 | 461.94 6 | 0 | 1.091.6 04 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|--------|--------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 793.566 | 0 | 0 | 0 | 424.11 3 | 567.72 0 | |
| PROM. RENTA VARIABLE. VACACIONES | 125.513 | | | | | 349.44 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 919.079 | 0 | 0 | 0 | 424.11 3 | 917.16 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.776 | 0 | 0 | 0 | 20.196 | 45.858 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 208.882 | 0 | 0 | 0 | 100.97 9 | 183.43 2 | 284.4 11 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 711.551 | 735.96 8 | 698.91 3 | 925.36 9 | 801.30 2 | 840.72 6 | |
| PROM. RENTA VARIABLE. VACACIONES | 338.766 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.050.317 | 735.96 8 | 698.91 3 | 925.36 9 | 801.30 2 | 840.72 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 47.742 | 36.798 | 34.946 | 42.062 | 47.135 | 38.215 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 238.708 | 257.58 9 | 209.67 4 | 210.31 1 | 377.08 3 | 191.07 4 | 1.245.7 31 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 |
|---------------------------|---------|-------------|-------------|---------------|-------------|---------------|
| COMISIONES AFIL. - TRASP. | 591.581 | 970.23 7 | 968.10 8 | 1.171.1 38 | 984.94 0 | 1.167.9 33 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|-----------|---------|-----------|-----------|
| PROM. RENTA VARIABLE. VACACIONES | 138.199 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 591.581 | 970.237 | 968.108 | 1.171.138 | 984.940 | 1.167.933 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.890 | 46.202 | 46.100 | 55.768 | 46.902 | 58.397 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 188.230 | 184.807 | 276.602 | 278.842 | 281.411 | 233.587 | 1.255.250 |
| TOTAL A DEMANDAR | | | | | | 3.876.996 | |

NOMBRE: ANCHIL ASENJO, BARBARA ELIZABETH
RUT: 13.910.812-4
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 405.523 | 331.604 | 309.661 | 331.587 | 454.193 | 271.802 | |
| PREMIO AAVV D | | | 1.000 | 20.000 | 5.000 | 5.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 249.102 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 654.625 | 331.604 | 310.661 | 351.587 | 459.193 | 276.802 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.756 | 15.791 | 15.533 | 15.981 | 25.511 | 13.181 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.778 | 94.744 | 77.665 | 95.887 | 178.575 | 65.905 | 512.777 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 274.200 | 179.718 | 101.382 | 346.749 | 126.894 | 263.012 | |
| PROM. RENTA VARIABLE. VACACIONES | | | 122.776 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 274.200 | 179.718 | 224.158 | 346.749 | 126.894 | 263.012 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.464 | 8.986 | 10.674 | 17.337 | 6.043 | 13.151 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.318 | 53.915 | 64.045 | 104.025 | 30.213 | 52.602 | 304.801 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 230.794 | 167.448 | 404.911 | 243.673 | 143.558 | 163.659 | |
| TOTAL RENTA VARIABLE MENSUALES | 230.794 | 167.448 | 404.911 | 243.673 | 143.558 | 163.659 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.491 | 8.372 | 20.246 | 11.076 | 8.445 | 7.439 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |

| | | | | | | | |
|------------------------------|--------|--------|-------------|--------|--------|--------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 52.453 | 58.607 | 121.47 3 | 55.380 | 67.557 | 37.195 | 340.2 12 |
|------------------------------|--------|--------|-------------|--------|--------|--------|---------------------|

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | | |
|----------------------------------|---------|-------------|-------------|--------|--------|-----------------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 264.253 | 310.79 1 | 237.51 7 | 0 | 0 | | |
| PREMIO D | 12.480 | | 112.00 0 | | | | |
| BONO SPEN | | | 160.00 0 | | | | |
| BONO INCENTIVO | 160.000 | 160.00 0 | | 30.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 436.733 | 470.79 1 | 509.51 7 | 30.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 19.852 | 22.419 | 24.263 | 1.429 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 138.961 | 89.674 | 145.57 6 | 7.143 | 0 | 0 | 242.3 94 |
| | | | | | | TOTAL A DEMANDAR | 1.400.1 83 |

NOMBRE: ANDAUR ANDAUR, GRETTEL VICTORIA
RUT: 16.806.316-4
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|--------|--------|---------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 201.192 | 110.59 4 | 94.610 | 32.546 | 30.093 | 76.512 | |
| PREMIO AAVV D | | 36.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 29.699 | | | | | 56.656 | |
| TOTAL RENTA VARIABLE MENSUALES | 230.891 | 196.59 4 | 94.610 | 32.546 | 30.093 | 133.16 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.495 | 9.362 | 4.731 | 1.479 | 1.672 | 6.341 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.475 | 56.170 | 23.653 | 8.876 | 11.703 | 31.707 | 132.1 08 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|--------|-------------|--------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 122.171 | 96.403 | 49.796 | 148.07 9 | 55.910 | 178.82 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 122.171 | 96.403 | 49.796 | 148.07 9 | 55.910 | 178.82 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.553 | 4.820 | 2.371 | 7.404 | 2.662 | 8.941 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 27.766 | 28.921 | 14.227 | 44.424 | 13.312 | 35.764 | 136.6 48 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|--------|--------|--------|--------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 36.009 | 39.578 | 35.916 | 54.971 | 64.189 | 0 | |
| COMISION REG ADMINISTRATIVA | | | 11.203 | | | | |
| PREMIO | | | | | 40.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 36.009 | 39.578 | 47.119 | 54.971 | 104.189 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.637 | 1.979 | 2.356 | 2.499 | 6.129 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 8.184 | 13.852 | 14.136 | 12.493 | 49.030 | 0 | 89.512 |
| TOTAL A DEMANDAR | | | | | | | 358.268 |

NOMBRE: ARCOS ARCOS, ANGELA IRENE
 RUT: 11.592.565-2
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 21-04-16
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 313.456 | 391.432 | 396.881 | 352.461 | 281.412 | 177.526 | |
| PREMIO AAVV D | | 30.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 189.898 | | | | 124.064 | | |
| TOTAL RENTA VARIABLE MENSUALES | 503.354 | 471.432 | 396.881 | 352.461 | 405.476 | 177.526 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.880 | 22.449 | 19.844 | 16.021 | 22.526 | 8.454 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 114.399 | 134.695 | 99.220 | 96.126 | 157.685 | 42.268 | 529.994 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 466.402 | 371.137 | 217.705 | 252.629 | 308.025 | 349.111 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 179.256 | |
| TOTAL RENTA VARIABLE MENSUALES | 466.402 | 371.137 | 217.705 | 252.629 | 308.025 | 528.367 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.200 | 18.557 | 10.367 | 12.631 | 14.668 | 26.418 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 106.000 | 111.341 | 62.201 | 75.789 | 73.339 | 105.673 | 428.344 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------|--------|--------|--------|--------|---------|--------|--|
|---------|--------|--------|--------|--------|---------|--------|--|

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 162.469 | 500.74 7 | 489.14 6 | 423.11 9 | 436.01 9 | 268.40 2 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 70.128 | | |
| TOTAL RENTA VARIABLE MENSUALES | 162.469 | 500.74 7 | 489.14 6 | 423.11 9 | 506.14 7 | 268.40 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.385 | 25.037 | 24.457 | 19.233 | 29.773 | 12.200 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 36.925 | 175.26 1 | 146.74 4 | 96.163 | 238.18 7 | 61.000 | 717.3 56 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 226.939 | 406.30 7 | 390.55 0 | 83.911 | 181.17 2 | 220.72 9 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 43.736 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 226.939 | 406.30 7 | 390.55 0 | 127.64 7 | 181.17 2 | 220.72 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.315 | 19.348 | 18.598 | 6.078 | 8.627 | 11.036 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.208 | 77.392 | 111.58 6 | 30.392 | 51.763 | 44.146 | 315.2 79 |
| TOTAL A DEMANDAR | | | | | | | 1.990.9 73 |

NOMBRE: ARIAS PACHECO, ROSSANA ANGELICA
 RUT: 12.535.262-6
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 06-03-17
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 299.287 | 522.04 5 | 317.82 4 | 378.75 5 | 329.35 0 | 614.83 9 | |
| PREMIO AAVV D | | 385.00 0 | | | | 128.70 0 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 299.287 | 957.04 5 | 317.82 4 | 378.75 5 | 329.35 0 | 743.53 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.604 | 45.574 | 15.891 | 17.216 | 18.297 | 35.407 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 68.020 | 273.44 1 | 79.456 | 103.29 7 | 128.08 1 | 177.03 3 | 761.3 08 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|--|
| COMISIONES AFIL. - TRASP. | 320.945 | 209.33 3 | 274.24 5 | 291.90 2 | 451.86 4 | 430.16 8 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 237.81 1 | | |
| TOTAL RENTA VARIABLE MENSUALES | 320.945 | 209.33 3 | 274.24 5 | 291.90 2 | 689.67 5 | 430.16 8 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|---------|--------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.588 | 10.467 | 13.059 | 14.595 | 32.842 | 21.508 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.942 | 62.800 | 78.356 | 87.571 | 164.208 | 86.034 | 478.968 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 261.085 | 283.938 | 784.919 | 436.590 | 384.594 | 326.790 | |
| PREMIO AAVV D | | 44.000 | | | | | |
| PREMIO D | | | 149.760 | 47.040 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 261.085 | 327.938 | 934.679 | 483.630 | 384.594 | 326.790 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.868 | 16.397 | 46.734 | 21.983 | 22.623 | 14.854 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.338 | 114.778 | 280.404 | 109.916 | 180.985 | 74.270 | 760.354 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|-------------------------|---------|------------------|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 278.649 | 217.698 | 152.760 | 238.437 | 237.198 | 238.437 | |
| PREMIO D | 26.250 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 195.224 | | |
| TOTAL RENTA VARIABLE MENSUALES | 304.899 | 217.698 | 152.760 | 238.437 | 432.422 | 238.437 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.859 | 10.367 | 7.274 | 11.354 | 20.592 | 11.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 97.013 | 41.466 | 43.646 | 56.771 | 123.549 | 47.687 | 313.119 |
| | | | | | TOTAL A DEMANDAR | | 2.313.749 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 299.287 | 522.045 | 317.824 | 378.755 | 329.350 | 614.839 | |
| PREMIO AAVV D | | 385.000 | | | | 128.700 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 299.287 | 957.045 | 317.824 | 378.755 | 329.350 | 743.539 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.604 | 45.574 | 15.891 | 17.216 | 18.297 | 35.407 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 68.020 | 273.441 | 79.456 | 103.297 | 128.081 | 177.033 | 761.308 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 320.945 | 209.33 3 | 274.24 5 | 291.90 2 | 451.86 4 | 430.16 8 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 237.81 1 | | |
| TOTAL RENTA VARIABLE MENSUALES | 320.945 | 209.33 3 | 274.24 5 | 291.90 2 | 689.67 5 | 430.16 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.588 | 10.467 | 13.059 | 14.595 | 32.842 | 21.508 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 72.942 | 62.800 | 78.356 | 87.571 | 164.20 8 | 86.034 | 478.9 68 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 261.085 | 283.93 8 | 784.91 9 | 436.59 0 | 384.59 4 | 326.79 0 | |
| PREMIO AAVV D | | 44.000 | | | | | |
| PREMIO D | | | 149.76 0 | 47.040 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 261.085 | 327.93 8 | 934.67 9 | 483.63 0 | 384.59 4 | 326.79 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.868 | 16.397 | 46.734 | 21.983 | 22.623 | 14.854 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.338 | 114.77 8 | 280.40 4 | 109.91 6 | 180.98 5 | 74.270 | 760.3 54 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-----------------------|---------------------|
| COMISIONES AFIL. - TRASP. | 278.649 | 217.69 8 | 152.76 0 | 238.43 7 | 237.19 8 | 238.43 7 | |
| PREMIO D | 26.250 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 195.22 4 | | |
| TOTAL RENTA VARIABLE MENSUALES | 304.899 | 217.69 8 | 152.76 0 | 238.43 7 | 432.42 2 | 238.43 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.859 | 10.367 | 7.274 | 11.354 | 20.592 | 11.922 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 97.013 | 41.466 | 43.646 | 56.771 | 123.54 9 | 47.687 | 313.1 19 |
| TOTAL A DEMANDAR | | | | | | 2.313.7 49 | |

NOMBRE: AVALOS STEFANIN, GIANELLA DEL PILAR
 RUT: 8.274-613-7
 CARGO : AGENTE DE VENTAS
 FECHA INGRESO: 21-08-13
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------------------------|---------|-------------|-------------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 232.122 | 484.63 4 | 293.88 5 | 606.57 2 | 521.18 0 | 258.97 9 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| PREMIO AAVV D | | 110.00 0 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 284.32 7 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 232.122 | 928.96 1 | 293.88 5 | 606.57 2 | 521.18 0 | 258.97 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.551 | 44.236 | 14.694 | 27.571 | 28.954 | 12.332 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.755 | 265.41 7 | 73.471 | 165.42 9 | 202.68 1 | 61.662 | 768.6 60 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| DETALLE | JUL-19 | JUN-19 | MAY- 19 | ABR-19 | MAR- 19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 224.966 | 517.55 7 | 319.33 4 | 664.80 0 | 475.65 6 | 334.25 0 | |
| BONO REEMPLAZO INTERNO | | | | | | 108.87 0 | |
| PROM. RENTA VARIABLE. VACACIONES | | 291.95 8 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 224.966 | 809.51 5 | 319.33 4 | 664.80 0 | 475.65 6 | 443.12 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.226 | 40.476 | 15.206 | 33.240 | 22.650 | 22.156 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.129 | 242.85 5 | 91.238 | 199.44 0 | 113.25 1 | 88.624 | 735.4 08 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|---------------|-----------------------|
| DETALLE | ENE-19 | DIC-18 | NOV- 18 | OCT-18 | SEPT- 18 | AGO- 18 | |
| COMISIONES AFIL. - TRASP. | 792.784 | 262.92 4 | 572.80 4 | 501.12 6 | 505.67 6 | 984.35 6 | |
| BONO ANTIGÜEDAD | | | | | | 136.38 5 | |
| PROM. RENTA VARIABLE. VACACIONES | | 390.58 7 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 792.784 | 653.51 1 | 572.80 4 | 501.12 6 | 505.67 6 | 1.120.7 41 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.036 | 32.676 | 28.640 | 22.778 | 29.746 | 50.943 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 180.178 | 228.72 9 | 171.84 1 | 113.89 2 | 237.96 5 | 254.71 4 | 1.007.1 41 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|---------------|--|
| DETALLE | JUL-18 | JUN-18 | MAY- 18 | ABR-18 | MAR- 18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 479.333 | 632.35 2 | 371.42 5 | 768.34 4 | 716.93 6 | 1.021.3 86 | |
| PROM. RENTA VARIABLE. VACACIONES | 98.451 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 479.333 | 632.35 2 | 371.42 5 | 768.34 4 | 716.93 6 | 1.021.3 86 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| VALOR DIA TRABAJADO REM VARIABLE | 21.788 | 30.112 | 17.687 | 36.588 | 34.140 | 51.069 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 152.515 | 120.448 | 106.121 | 182.939 | 204.839 | 204.277 | 818.625 |
| TOTAL A DEMANDAR | | | | | | | 3.329.834 |

NOMBRE: BARRA BARRA, HERMINDA MAGDALENA
 RUT: 14.083.076-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 19-05-16
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 219.326 | 390.357 | 165.973 | 226.770 | 244.711 | 126.498 | |
| PREMIO AAVV D | | 39.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 50.785 | | |
| TOTAL RENTA VARIABLE MENSUALES | 219.326 | 479.357 | 165.973 | 226.770 | 295.496 | 126.498 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.969 | 22.827 | 8.299 | 10.308 | 16.416 | 6.024 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.847 | 136.959 | 41.493 | 61.846 | 114.915 | 30.119 | 385.332 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 299.423 | 227.034 | 260.716 | 337.862 | 148.343 | 222.545 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 131.866 | |
| TOTAL RENTA VARIABLE MENSUALES | 299.423 | 227.034 | 260.716 | 337.862 | 148.343 | 354.411 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.610 | 11.352 | 12.415 | 16.893 | 7.064 | 17.721 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 68.051 | 68.110 | 74.490 | 101.359 | 35.320 | 70.882 | 350.161 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 233.234 | 335.400 | 279.041 | 268.457 | 317.427 | 187.020 | |
| TOTAL RENTA VARIABLE MENSUALES | 233.234 | 335.400 | 279.041 | 268.457 | 317.427 | 187.020 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.602 | 16.770 | 13.952 | 12.203 | 18.672 | 8.501 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 53.008 | 117.390 | 83.712 | 61.013 | 149.377 | 42.505 | 453.997 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 254.277 | 225.328 | 211.318 | 293.577 | 167.026 | 174.356 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 146.983 | |
| TOTAL RENTA VARIABLE MENSUALES | 254.277 | 225.328 | 211.318 | 293.577 | 167.026 | 321.339 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.558 | 10.730 | 10.063 | 13.980 | 7.954 | 16.067 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 80.906 | 42.920 | 60.377 | 69.899 | 47.722 | 64.268 | 285.185 |
| TOTAL A DEMANDAR | | | | | | | 1.474.676 |

NOMBRE: BARRETO MORA, INGRID PASTORA
 RUT: 26.188.987-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-----------|-----------|-----------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 616.227 | 1.122.343 | 1.305.050 | 872.260 | 359.600 | 427.528 | |
| PREMIO AAVV D | 132.000 | 455.000 | 113.568 | 228.800 | 30.000 | 40.000 | |
| PREMIO AAVV D | | | 7.000 | 60.000 | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 874.258 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 748.227 | 2.501.601 | 1.425.618 | 1.161.060 | 439.600 | 467.528 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.010 | 119.124 | 71.281 | 52.775 | 24.422 | 22.263 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 170.052 | 714.743 | 356.405 | 316.653 | 170.956 | 111.316 | 1.670.072 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|--------------------------------|---------|---------|---------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 473.642 | 493.295 | 326.307 | 138.385 | 301.478 | 226.101 | |
| PREMIO AAVV D | 29.440 | | 65.000 | 67.200 | 96.800 | 42.000 | |
| PREMIO AAVV D | 152.200 | | | | | | |
| PREMIO AAVV A | | 67.200 | | | | | |
| BONO SPEN | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 655.282 | 560.495 | 391.307 | 205.585 | 558.278 | 428.101 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|--------|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.786 | 28.025 | 18.634 | 10.279 | 26.585 | 21.405 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.928 | 168.149 | 111.802 | 61.676 | 132.923 | 85.620 | 560.170 |

| | | | | | | | |
|----------------------------------|---------|--------|--------|---|---|---|-----------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
| COMISIONES AFIL. - TRASP. | 311.871 | 0 | 0 | | | | |
| PREMIO AAVV D | 224.200 | | | | | | |
| BONO POR INCENTIVO | | 50.000 | | | | | |
| BONO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 696.071 | 50.000 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.640 | 2.500 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 158.198 | 17.500 | 0 | 0 | 0 | 0 | 17.500 |
| TOTAL A DEMANDAR | | | | | | | 2.247.742 |

NOMBRE: BARRIA ESPINOZA, MARLIE JEANNETTE
RUT: 9.165.450-4
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: CONCEPCION

| | | | | | | | |
|----------------------------------|---------|---------|--------|---------|---------|---------|---------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 179.059 | 177.140 | 60.930 | 245.762 | 113.890 | 144.161 | |
| TOTAL RENTA VARIABLE MENSUALES | 179.059 | 177.140 | 60.930 | 245.762 | 113.890 | 144.161 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.139 | 8.435 | 3.047 | 11.171 | 6.327 | 6.865 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.695 | 50.611 | 15.233 | 67.026 | 44.291 | 34.324 | 211.485 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 200.021 | 116.051 | 334.009 | 343.613 | 110.041 | 257.254 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 63.404 | | |
| TOTAL RENTA VARIABLE MENSUALES | 200.021 | 116.051 | 334.009 | 343.613 | 173.445 | 257.254 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.092 | 5.803 | 15.905 | 17.181 | 8.259 | 12.863 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 45.459 | 34.815 | 95.431 | 103.084 | 41.296 | 51.451 | 326.078 |

| | | | | | | |
|---------|--------|--------|--------|--------|---------|--------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 |
|---------|--------|--------|--------|--------|---------|--------|

| | | | | | | | |
|----------------------------------|--------|--------|-------------|-------------|-------------|--------|-------------|
| | | | 18 | | 18 | 18 | |
| COMISIONES AFIL. - TRASP. | 90.676 | 59.668 | 177.75 3 | 120.96 7 | 160.30 8 | 63.879 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 85.391 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 90.676 | 59.668 | 177.75 3 | 206.35 8 | 160.30 8 | 63.879 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.122 | 2.983 | 8.888 | 9.380 | 9.430 | 2.904 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 20.608 | 20.884 | 53.326 | 46.900 | 75.439 | 14.518 | 211.0 66 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|-------------|--------|--------|--------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 97.226 | 178.37 8 | 81.525 | 82.817 | 18.178 | 132.93 4 | |
| PREMIO D | 65.000 | | | | | | |
| BONO POR INCENTIVO | | | | | | 160.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 162.226 | 178.37 8 | 81.525 | 82.817 | 18.178 | 292.93 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.374 | 8.494 | 3.882 | 3.944 | 866 | 14.647 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.617 | 33.977 | 23.293 | 19.718 | 5.194 | 58.587 | 140.76 8 |
| TOTAL A DEMANDAR | | | | | | 889.39 7 | |

2.801

NOMBRE: BARRIOS LUNA, ADRIAN GUILLERMO
RUT: 25.017.290-7
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 03-07-19
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|-------------|
| COMISIONES AFIL. - TRASP. | SIN LIQ | 387.08 0 | 158.55 7 | 81.620 | 54.780 | | |
| PREMIO AAVV D | | 260.00 0 | 4.000 | 30.000 | 108.00 0 | | |
| PREMIO | | 50.000 | | | | | |
| PREMIO SPEN | | | 160.00 0 | 160.00 0 | 300.00 0 | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 697.08 0 | 322.55 7 | 271.62 0 | 462.78 0 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 33.194 | 16.128 | 12.346 | 25.710 | 2.381 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 199.16 6 | 80.639 | 74.078 | 179.97 0 | 11.905 | 545.7 58 |
| DETALLE | JUL-19 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |

| | | | | | | | |
|----------------------------------|----|---|---|---|---|-------------------------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 545.758 |

NOMBRE: BOBADILLA HERRADA, CARMEN GLORIA
 RUT: 11.041.319-K
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 15-05-07
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|--------|---------|--------|--------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 0 | 211.451 | 89.829 | 14.678 | 98.430 | 180.527 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 211.451 | 89.829 | 14.678 | 98.430 | 180.527 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 10.069 | 4.491 | 667 | 5.468 | 8.597 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 60.415 | 22.457 | 4.003 | 38.278 | 42.983 | 168.136 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|--|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 101.995 | 980.633 | 136.042 | 249.189 | 946.495 | 152.059 | |
| DIFERENCIA REMUNERACIONES DEV. COMISIONES 2019 | | | | 17.745 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 101.995 | 980.633 | 136.042 | 266.934 | 946.495 | 152.059 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.636 | 49.032 | 6.478 | 13.347 | 45.071 | 7.603 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 23.181 | 294.190 | 38.869 | 80.080 | 225.356 | 30.412 | 668.907 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|---------|---------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 2.182.932 | 338.395 | 517.244 | 1.835.088 | 1.084.126 | 1.417.920 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.182.932 | 338.395 | 517.244 | 1.835.088 | 1.084.126 | 1.417.920 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 99.224 | 16.920 | 25.862 | 83.413 | 63.772 | 64.451 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 496.121 | 118.438 | 155.173 | 417.065 | 510.177 | 322.255 | 1.523.108 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|---------|--------|--------|--------|--------|--------|--------|--|
|---------|--------|--------|--------|--------|--------|--------|--|

| | | | | | | | |
|----------------------------------|---------|-------------|---------------|---------------|-------------|---------------|---------------|
| COMISIONES AFIL. - TRASP. | 690.033 | 373.9 08 | 1.378.9 72 | 1.359.0 02 | 386.04 7 | 1.266.3 16 | |
| TOTAL RENTA VARIABLE MENSUALES | 690.033 | 373.9 08 | 1.378.9 72 | 1.359.0 02 | 386.04 7 | 1.266.3 16 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.365 | 17.80 5 | 65.665 | 64.714 | 18.383 | 63.316 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 219.556 | 71.22 1 | 393.99 2 | 323.57 2 | 110.29 9 | 253.26 3 | 1.152.3 47 |
| TOTAL A DEMANDAR | | | | | | | 3.512.4 98 |

NOMBRE: BOZO RONDON, ANDRES HUMBERTO
 RUT: 26.549.810-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 03-07-19
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|-------------|
| COMISIONES AFIL. - TRASP. | 370.935 | 455.00 0 | 398.01 2 | 444.37 6 | 129.40 0 | 0 | |
| PREMIO AAVV D | 396.000 | 50.000 | 152.46 0 | 45.000 | 267.30 0 | | |
| PREMIO AAVV D | | | 6.000 | 207.00 0 | | | |
| PREMIO SPEN | | | | | | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 766.935 | 505.00 0 | 556.47 2 | 696.37 6 | 396.70 0 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.861 | 24.048 | 27.824 | 31.653 | 22.039 | 2.381 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 174.303 | 144.28 6 | 139.11 8 | 189.92 1 | 154.27 2 | 11.905 | 639.50 1 |
| TOTAL A DEMANDAR | | | | | | | 639.50 1 |

NOMBRE: BUGUEÑO PEREZ, ANDREA ALEXANDRA
 RUT: 17.865.950-2
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: VALLENAR

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|-------------|
| COMISIONES AFIL. - TRASP. | 162.098 | 297.73 6 | 334.96 4 | 131.31 6 | 147.42 9 | 72.595 | |
| PREMIO AAVV D | | 120.00 0 | | | 48.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 162.098 | 467.73 6 | 334.96 4 | 131.31 6 | 195.42 9 | 72.595 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.368 | 22.273 | 16.748 | 5.969 | 10.857 | 3.457 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 36.840 | 133.63 9 | 83.741 | 35.813 | 76.000 | 17.285 | 346.4 78 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | | | | |
|----------------------------------|---------|---------|---------|--|--|--|---------|
| COMISIONES AFIL. - TRASP. | 127.384 | 186.582 | 162.763 | | | | |
| PREMIO AAVV A | | 28.000 | | | | | |
| PREMIO | | | 160.000 | | | | |
| PREMIO SPEN | | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 127.384 | 374.582 | 322.763 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.790 | 18.729 | 15.370 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 28.951 | 112.375 | 92.218 | | | | 204.593 |
| TOTAL A DEMANDAR | | | | | | | 551.071 |

NOMBRE: CANALES ALVEAR MARÍA LUZ
 RUT: 16.026.734-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: LOS ANDES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 427.611 | 622.020 | 565.834 | 388.615 | 145.852 | 148.005 | |
| PREMIO AAVV D | 264.000 | 260.000 | 3.000 | 10.000 | 120.000 | 61.600 | |
| PREMIO AAVV D | | | | | 15.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 691.611 | 932.020 | 568.834 | 398.615 | 280.852 | 209.605 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.437 | 44.382 | 28.442 | 18.119 | 15.603 | 9.981 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 157.184 | 266.291 | 142.209 | 108.713 | 109.220 | 49.906 | 676.339 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
|----------------------------------|---------|---------|---------|--------|--------|---|---------|
| COMISIONES AFIL. - TRASP. | 103.588 | 254.154 | 168.328 | | 0 | | |
| PREMIO AAVV D | | 46.000 | 64.800 | | | | |
| PREMIO INCENTIVO | | | 160.000 | | | | |
| PREMIO SPEN | | 160.000 | | 30.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 103.588 | 460.154 | 393.128 | 30.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.709 | 23.008 | 18.720 | 1.500 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 23.543 | 138.046 | 112.322 | 9.000 | 0 | 0 | 259.368 |

NOMBRE: CARLOSAMA, AIDA MERCEDES
RUT: 24.032.273-0
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: CALAMA

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | |
|----------------------------------|---------|---------|--------|--------|------------------|---------|
| COMISIONES AFIL. - TRASP. | 99.818 | 61.721 | 27.832 | 0 | 0 | |
| PREMIO SPEN | 160.000 | 160.000 | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 259.818 | 221.721 | 27.832 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.810 | 11.086 | 1.325 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.050 | 66.516 | 7.952 | 0 | 0 | 74.468 |
| | | | | | TOTAL A DEMANDAR | 407.646 |

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 106.554 | 230.960 | 285.443 | 187.036 | 171.209 | 31.042 | |
| PREMIO AAVV D | | 39.000 | 1.000 | 35.000 | 50.000 | | |
| PREMIO AAVV D | | | | | 41.600 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 106.554 | 319.960 | 286.443 | 222.036 | 262.809 | 31.042 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.843 | 15.236 | 14.322 | 10.093 | 14.601 | 1.478 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.217 | 91.417 | 71.611 | 60.555 | 102.204 | 7.391 | 333.178 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
|----------------------------------|---------|---------|--------|--------|--------|------------------|---------|
| COMISIONES AFIL. - TRASP. | 99.818 | 61.721 | 27.832 | 0 | 0 | | |
| PREMIO SPEN | 160.000 | 160.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 259.818 | 221.721 | 27.832 | 0 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.810 | 11.086 | 1.325 | 0 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.050 | 66.516 | 7.952 | 0 | 0 | | 74.468 |
| | | | | | | TOTAL A DEMANDAR | 407.646 |

NOMBRE: CAROCA SANCHEZ, AYRLIN GERALDINE
 RUT: 18.941.178-2
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 499.224 | 280.744 | 320.866 | 361.517 | 321.341 | 444.950 | |
| PREMIO AAVV D | | | | 15.000 | | 280.800 | |
| PREMIO AAVV D | | | | | | 20.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 499.224 | 280.744 | 320.866 | 376.517 | 321.341 | 745.750 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.692 | 13.369 | 16.043 | 17.114 | 17.852 | 35.512 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 113.460 | 80.213 | 80.217 | 102.686 | 124.966 | 177.560 | 565.641 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 102.159 | 228.599 | 496.439 | 130.965 | 288.698 | 253.636 | |
| PREMIO AAVV D | | | 5.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 102.159 | 228.599 | 501.439 | 130.965 | 288.698 | 253.636 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.644 | 11.430 | 23.878 | 6.548 | 13.748 | 12.682 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 23.218 | 68.580 | 143.268 | 39.290 | 68.738 | 50.727 | 370.602 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------|---------|---------|--------|---------|---------|--------|--|
| COMISIONES AFIL. - TRASP. | 247.384 | 484.047 | 39.676 | 137.929 | 141.562 | 0 | |
| PREMIO AAVV D | | 90.160 | | | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|----|-------------|
| PREMIO D | | | | | 63.600 | | |
| BONO POR INCENTIVO | | | 160.00 0 | 160.00 0 | 160.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 247.384 | 574.20 7 | 199.67 6 | 297.92 9 | 365.16 2 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.245 | 28.710 | 9.984 | 13.542 | 21.480 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 56.224 | 200.97 2 | 59.903 | 67.711 | 171.84 1 | 0 | 500.4 27 |

| | | | | | | | |
|----------------------------------|--------|---|---|---|------------------|---|-----------|
| DETALLE | JUL-18 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | TOTAL A DEMANDAR | | 1.436.671 |

NOMBRE: CARRASCO MOYANO MARÍA SOLEDAD
 RUT: 8.675.944-6
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-05-14
 LUGAR DE TRABAJO SAN FERNANDO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 2.425.754 | 1.399.341 | 1.431.996 | 903.479 | 708.315 | 692.735 | |
| PREMIO AAVV D | 330.000 | 455.000 | 405.600 | 112.320 | 80.640 | 172.800 | |
| PREMIO AAVV D | | | | | 34.560 | | |
| PREMIO AAVV D | | | | | 150.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 669.349 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.755.754 | 1.904.341 | 1.837.596 | 1.685.148 | 973.515 | 865.535 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 125.262 | 90.683 | 91.880 | 76.598 | 54.084 | 41.216 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 626.308 | 544.097 | 459.399 | 459.586 | 378.589 | 206.080 | 2.047.751 |

| | | | | | | |
|----------------------------------|---------|---------|---------|-------------|---------|---------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 |
| COMISIONES AFIL. - TRASP. | 885.020 | 738.507 | 838.903 | 642.06 7 | 841.739 | 841.649 |
| PREMIO AAVV D | | | | | 120.000 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 425.755 |
| TOTAL RENTA VARIABLE MENSUALES | 885.020 | 738.507 | 838.903 | 642.06 7 | 961.739 | 1.267.4 04 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.228 | 36.925 | 39.948 | 32.103 | 45.797 | 63.370 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 201.141 | 221.552 | 239.687 | 192.620 | 228.985 | 253.481 | 1.136.325 |

| | | | | | | | |
|----------------------------------|---------|-----------|---------|---------|---------|---------|------------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 656.474 | 841.143 | 750.818 | 787.061 | 736.772 | 614.429 | |
| PREMIO AAVV D | 127.920 | 360.640 | | | | 92.400 | |
| TOTAL RENTA VARIABLE MENSUALES | 784.394 | 1.201.783 | 750.818 | 787.061 | 736.772 | 706.829 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.654 | 60.089 | 37.541 | 35.776 | 43.340 | 32.129 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 178.271 | 420.624 | 225.245 | 178.878 | 346.716 | 160.643 | 1.332.106 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|------------------|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 777.197 | 737.412 | 910.563 | 777.024 | 730.359 | 954.607 | |
| PREMIO AAVV D | | | | 106.920 | 114.840 | 165.120 | |
| PREMIO AAVV D | | | | | | 119.140 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 389.074 | |
| TOTAL RENTA VARIABLE MENSUALES | 777.197 | 737.412 | 910.563 | 883.944 | 845.199 | 1.627.941 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.327 | 35.115 | 43.360 | 42.093 | 40.248 | 81.397 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 247.290 | 140.459 | 260.161 | 210.463 | 241.485 | 325.588 | 1.178.157 |
| TOTAL A DEMANDAR | | | | | | 5.694.339 | |

NOMBRE: CARRASCO OSORIO, FANNY ANDREA
 RUT: 12.902.169-1
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 04-12-02
 LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|--|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 505.513 | 533.301 | 716.734 | 614.235 | 753.484 | 569.512 | |
| PREMIO AAVV D | | | | | 50.000 | 67.200 | |
| PREMIO | | | | | 15.000 | 5.000 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 228.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 505.513 | 533.301 | 716.734 | 614.235 | 1.046.484 | 641.712 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.978 | 25.395 | 35.837 | 27.920 | 58.138 | 30.558 | |

| | | | | | | | |
|--------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 114.889 | 152.37 2 | 179.18 4 | 167.51 9 | 406.96 6 | 152.78 9 | 1.058.8 28 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 560.555 | 849.76 5 | 485.45 7 | 567.79 4 | 349.30 0 | 755.88 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 560.555 | 849.76 5 | 485.45 7 | 567.79 4 | 349.30 0 | 755.88 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.480 | 42.488 | 23.117 | 28.390 | 16.633 | 37.794 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 127.399 | 254.93 0 | 138.70 2 | 170.33 8 | 83.167 | 151.17 6 | 798.3 13 |

| | | | | | | | |
|----------------------------------|-----------|-------------|---------------|-------------|-------------|-------------|-----------------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 921.657 | 645.88 6 | 1.202.5 87 | 772.77 8 | 572.28 6 | 594.28 6 | |
| PROM. RENTA VARIABLE. VACACIONES | 730.818 | | 689.31 9 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.652.475 | 645.88 6 | 1.891.9 06 | 772.77 8 | 572.28 6 | 594.28 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 75.113 | 32.294 | 94.595 | 35.126 | 33.664 | 27.013 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 375.563 | 226.06 0 | 567.57 2 | 175.63 1 | 269.31 1 | 135.06 5 | 1.373.6 39 |

| | | | | | | | |
|----------------------------------|-----------|-------------|---------------|-------------|-------------|-------------|-----------------------|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 1.118.810 | 898.45 1 | 1.063.0 97 | 443.81 2 | 898.45 3 | 518.00 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.118.810 | 898.45 1 | 1.063.0 97 | 443.81 2 | 898.45 3 | 518.00 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.855 | 42.783 | 50.624 | 21.134 | 42.783 | 25.900 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 355.985 | 171.13 4 | 303.74 2 | 105.67 0 | 256.70 1 | 103.60 0 | 940.8 46 |
| TOTAL A DEMANDAR | | | | | | | 4.171.6 27 |

NOMBRE: CONTRERAS LABBE, REMIGIO
 RUT: 9.383.161-6
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 14-04-97
 LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|---------------------------|-----------|---------------|---------------|---------------|---------------|---------------|--|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 2.619.526 | 2.091.8 81 | 2.691.8 20 | 1.643.6 22 | 2.451.2 70 | 2.498.7 43 | |
| PREMIO AAVV D | | 100.00 | | | | | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| | | 0 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 566.210 | | | | 330.86 4 | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.472.146 | | | | 772.01 6 | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.657.882 | 2.241.8 81 | 2.691.8 20 | 1.643.6 22 | 3.554.1 50 | 2.498.7 43 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 211.722 | 106.75 6 | 134.59 1 | 74.710 | 197.45 3 | 118.98 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.058.610 | 640.53 7 | 672.95 5 | 448.26 1 | 1.382.1 69 | 594.93 9 | 3.738.8 61 |
| DETALLE | JUL-19 | JUN-19 | MAY- 19 | ABR-19 | MAR- 19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 2.813.346 | 4.190.2 89 | 3.288.3 08 | 4.127.5 73 | 3.183.5 89 | 2.516.5 56 | |
| COMISION REGIMEN ADMINTRATIVA | | | | 1.330.6 11 | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.325.565 | | | | | 1.076.7 64 | |
| TOTAL RENTA VARIABLE MENSUALES | 4.138.911 | 4.190.2 89 | 3.288.3 08 | 5.458.1 84 | 3.183.5 89 | 3.593.3 20 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 188.132 | 209.51 4 | 156.58 6 | 272.90 9 | 151.59 9 | 179.66 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 940.662 | 1.257.0 87 | 939.51 7 | 1.637.4 55 | 757.99 7 | 718.66 4 | 5.310.7 20 |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|-------------|-----------------------|
| DETALLE | ENE-19 | DIC-18 | NOV- 18 | OCT-18 | SEPT- 18 | AGO- 18 | |
| COMISIONES AFIL. - TRASP. | 2.877.671 | 2.779.6 99 | 2.789.2 73 | 2.340.5 24 | 1.115.9 59 | 618.67 7 | |
| PREMIO AAVV D | | 12.000 | | | | | |
| PREMIO AAVV D | | | | | | 40.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 1.232.233 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.109.904 | 2.791.6 99 | 2.789.2 73 | 2.340.5 24 | 1.115.9 59 | 658.67 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 186.814 | 139.58 5 | 139.46 4 | 106.38 7 | 65.645 | 29.940 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 934.069 | 977.09 5 | 836.78 2 | 531.93 7 | 525.15 7 | 149.69 9 | 3.020.6 70 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|--|
| DETALLE | JUL-18 | JUN-18 | MAY- 18 | ABR-18 | MAR- 18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 673.379 | 698.79 3 | 660.36 8 | 733.13 9 | 178.65 1 | 277.77 1 | |
| PREMIO D | | | | | | 120.00 0 | |
| PROM. RENTA VARIABLE. VACACIONES | 185.982 | | | | | | |

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|----------------------------------|---------|-------------|-------------|-------------|---------------------|-------------|-------------|
| TOTAL RENTA VARIABLE MENSUALES | 673.379 | 698.79 3 | 660.36 8 | 733.13 9 | 178.65 1 | 397.77 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.608 | 33.276 | 31.446 | 34.911 | 8.507 | 19.889 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 214.257 | 133.10 3 | 188.67 7 | 174.55 7 | 51.043 | 79.554 | 626. 934 |
| | | | | | TOTAL A DEMANDAR | ##### ## | |

NOMBRE: CONTRERAS VILUGRON, MARIA SOLEDAD
 RUT: 13.731.633-1
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 03-05-10
 LUGAR DE TRABAJO: TEMUCO

| | | | | | | | |
|----------------------------------|-----------|---------------|-------------|-------------|-------------|-------------|---------------|
| DETALLE | ENE-20 | DIC-19 | NOV- 19 | OCT-19 | SEPT- 19 | AGO- 19 | |
| COMISIONES AFIL. - TRASP. | 589.778 | 1.116.9 52 | 949.55 9 | 889.85 3 | 620.41 9 | 593.99 9 | |
| PREMIO AAVV D | | 110.00 0 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 727.152 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.316.930 | 1.276.9 52 | 949.55 9 | 889.85 3 | 620.41 9 | 593.99 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 59.860 | 60.807 | 47.478 | 40.448 | 40.072 | 28.286 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 299.302 | 364.84 3 | 237.39 0 | 242.68 7 | 241217 | 141.42 8 | 1.227.6 19 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------|
| DETALLE | JUL-19 | JUN-19 | MAY- 19 | ABR-19 | MAR- 19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 831646 | 804.39 1 | 844.89 7 | 797.88 0 | 846.89 5 | 964.54 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 831.646 | 804.39 1 | 844.89 7 | 797.88 0 | 846.89 5 | 964.54 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.802 | 40.220 | 40.233 | 39.894 | 40.328 | 48.227 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 189.010 | 241.31 7 | 241.39 9 | 239.36 4 | 201.64 2 | 192.90 8 | 1.116.6 31 |

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|----------------------------------|-----------|-------------|-------------|-------------|-------------|-------------|--|
| DETALLE | ENE-19 | DIC-18 | NOV- 18 | OCT-18 | SEPT- 18 | AGO- 18 | |
| COMISIONES AFIL. - TRASP. | 562.223 | 602.62 4 | 566.00 9 | 591.52 6 | 751.68 6 | 427.16 0 | |
| PREMIO AAVV A | | | 100.80 0 | | 105.60 0 | | |
| PREMIO D | | | | | | 42.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 537.611 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.099.834 | 602.62 4 | 666.80 9 | 591.52 6 | 857.28 6 | 469.16 0 | |

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|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.992 | 30.131 | 33.340 | 26.888 | 50.429 | 21.325 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 249.962 | 210.918 | 200.043 | 134.438 | 403.429 | 106.627 | 1.055.455 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|---------|
| COMISIONES AFIL. - TRASP. | 339.079 | 673.105 | 629.265 | 767.449 | 681.816 | 446.221 | |
| PREMIO AAVV A | | | | 136.410 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 339.079 | 673.105 | 629.265 | 903.859 | 681.816 | 446.221 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.413 | 32.053 | 29.965 | 43.041 | 32.467 | 22.311 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 107.889 | 128.210 | 179.790 | 215.205 | 194.805 | 89.244 | 807.254 |
| TOTAL A DEMANDAR | | | | | | 4.206.958 | |

NOMBRE: CORDOVA CORREA, RODRIGO ANDRES
RUT: 15.527.806-4
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 10-07-17
LUGAR DE TRABAJO: SAN FERNANDO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 1.137.996 | 860.377 | 712.532 | 600.114 | 476.959 | 690.490 | |
| PREMIO AAVV D | 363.000 | 420.000 | 4.000 | 25.000 | 50.000 | 50.000 | |
| PREMIO AAVV D | | | | 23.040 | 40.000 | 147.840 | |
| PREMIO AAVV D | | | | | 161.280 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.500.996 | 1.330.377 | 716.532 | 648.154 | 728.239 | 888.330 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.227 | 63.351 | 35.827 | 29.462 | 40.458 | 42.301 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 341.135 | 380.108 | 179.133 | 176.769 | 283.204 | 211.507 | 1.230.721 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 644.287 | 728.983 | 951.552 | 610.040 | 567.809 | 721.009 | |
| PREMIO AAVV D | 192.000 | | 150.000 | | | | |
| PREMIO AAVV A | | 5.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 465.716 | |

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|----------------------------------|---------|-------------|---------------|-------------|-------------|---------------|-----------------------|
| TOTAL RENTA VARIABLE MENSUALES | 836.287 | 733.98 3 | 1.101.5 52 | 610.04 0 | 567.80 9 | 1.186.7 25 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 38.013 | 36.699 | 52.455 | 30.502 | 27.039 | 59.336 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 190.065 | 220.19 5 | 314.72 9 | 183.01 2 | 135.19 3 | 237.34 5 | 1.090.4 74 |

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|----------------------------------|---------|-------------|-------------|---------------|-------------|-------------|-----------------------|
| DETALLE | ENE-19 | DIC-18 | NOV- 18 | OCT-18 | SEPT- 18 | AGO- 18 | |
| COMISIONES AFIL. - TRASP. | 974.616 | 693.54 0 | 753.39 8 | 805.10 5 | 595.18 0 | 591.52 8 | |
| PREMIO AAVV D | | 44.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 354.08 9 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 974.616 | 737.54 0 | 753.39 8 | 1.159.1 94 | 595.18 0 | 591.52 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.301 | 36.877 | 37.670 | 52.691 | 35.011 | 26.888 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 221.504 | 258.13 9 | 226.01 9 | 263.45 3 | 280.08 5 | 134.43 8 | 1.162.1 34 |

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|----------------------------------|---------|-------------|-------------|-------------|---------------|-----------------------|-----------------------|
| DETALLE | JUL-18 | JUN-18 | MAY- 18 | ABR-18 | MAR- 18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 583.736 | 509.70 2 | 955.39 1 | 730.93 4 | 973.35 0 | 414.77 6 | |
| PREMIO D | | | | | 511.24 2 | 422.62 5 | |
| PREMIO D | | | | | | 90.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 583.736 | 509.70 2 | 955.39 1 | 730.93 4 | 1.484.5 92 | 927.40 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.533 | 24.272 | 45.495 | 34.806 | 70.695 | 46.370 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 185.734 | 97.086 | 272.96 9 | 174.03 2 | 424.16 9 | 185.48 0 | 1.153.7 36 |
| TOTAL A DEMANDAR | | | | | | 4.637.0 66 | |

NOMBRE: CORNEJO SOTO ALMA SORAYA
 RUT: 8.952.581-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-06-17
 LUGAR DE TRABAJO: CONCEPCIÓN

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|----------------------------------|--------|---------|---------|-------------|---------|---------|--|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 98.899 | 95.797 | 103.381 | 249.88 6 | 75.053 | 200.394 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 80.140 | | |
| TOTAL RENTA VARIABLE MENSUALES | 98.899 | 145.797 | 103.381 | 249.88 6 | 155.193 | 200.394 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 4.495 | 6.943 | 5.169 | 11.358 | 8.622 | 9.543 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 22.477 | 41.656 | 25.845 | 68.151 | 60.353 | 47.713 | 243.718 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|---------|---------|--------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 215.314 | 99.476 | 231.363 | 188.916 | 22.894 | 390.348 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 27.384 | |
| TOTAL RENTA VARIABLE MENSUALES | 215.314 | 99.476 | 231.363 | 188.916 | 22.894 | 417.732 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.787 | 4.974 | 11.017 | 9.446 | 1.090 | 20.887 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 48.935 | 29.843 | 66.104 | 56.675 | 5.451 | 83.546 | 241.619 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|--------|---------|--------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 166.936 | 28.821 | 156.323 | 52.653 | 245.727 | 313.816 | |
| PREMIO AAVV D | | | | | | 25.000 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 132.007 | | |
| TOTAL RENTA VARIABLE MENSUALES | 166.936 | 28.821 | 156.323 | 52.653 | 377.734 | 338.816 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.588 | 1.441 | 7.816 | 2.393 | 22.220 | 15.401 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 37.940 | 10.087 | 46.897 | 11.967 | 177.757 | 77.004 | 323.712 |

333.872

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|--------|---------|---------|---------|---------|-------------------------|------------------|
| COMISIONES AFIL. - TRASP. | 89.975 | 603.225 | 155.418 | 219.545 | 350.517 | 185.843 | |
| PREMIO AAVV D | | | | | 34.398 | | |
| TOTAL RENTA VARIABLE MENSUALES | 89.975 | 603.225 | 155.418 | 219.545 | 384.915 | 185.843 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.090 | 28.725 | 7.401 | 10.455 | 18.329 | 9.292 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 28.628 | 114.900 | 44.405 | 52.273 | 109.976 | 37.169 | 358.722 |
| | | | | | | TOTAL A DEMANDAR | 1.167.770 |

NOMBRE: DIAZ PAVEZ, CESAR ANTONIO
RUT: 16.544.336-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 304.576 | 234.067 | 337.523 | 222.291 | 203.800 | 354.035 | |

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|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
| PREMIO AAVV D | | 100.00 0 | | | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 146.826 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 451.402 | 384.06 7 | 337.52 3 | 222.29 1 | 253.80 0 | 354.03 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.518 | 18.289 | 16.876 | 10.104 | 14.100 | 16.859 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 102.591 | 109.73 3 | 84.381 | 60.625 | 98.700 | 84.294 | 437.7 33 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 164.992 | 220.593 | 311.078 | 297.721 | 427.634 | 387.187 | |
| PROM. RENTA VARIABLE. VACACIONES | | 161.223 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 164.992 | 381.816 | 311.078 | 297.721 | 427.634 | 387.187 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.500 | 19.091 | 14.813 | 14.886 | 20.364 | 19.359 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 37.498 | 114.545 | 88.879 | 89.316 | 101.818 | 77.437 | 471.996 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 218.293 | 188.898 | 156.523 | 314.652 | 128.622 | 0 | |
| PREMIO D | | | 22.400 | | 173.800 | | |
| BONO POR INCENTIVO | | | 160.000 | 160.000 | | | |
| BONO SPEN | | | | | | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 218.293 | 188.898 | 338.923 | 474.652 | 302.422 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.922 | 9.445 | 16.946 | 21.575 | 17.790 | 2.273 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.612 | 66.114 | 101.677 | 107.875 | 142.316 | 11.364 | 429.347 |

| | | | | | | | |
|----------------------------------|--------|---|---|---|---|---|---|
| DETALLE | JUL-18 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|-----------------------------|-----------------------|
| TOTAL A DEMANDAR | 1.339.0 75 |
|-----------------------------|-----------------------|

NOMBRE: DIAZ SEPULVEDA, GONZALO JESUS
 RUT: 13.884.518-4
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-03-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| COMISIONES AFIL. - TRASP. | 1.147.044 | 1.185.563 | 1.480.427 | 884.895 | 1.239.017 | 863.956 | |
| PREMIO AAVV D | 363.000 | 455.000 | | 238.680 | 150.000 | 198.000 | |
| PREMIO AAVV D | | | | | 10.000 | | |
| PREMIO AAVV D | | | | | 295.142 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.002.065 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.512.109 | 1.690.563 | 1.480.427 | 1.123.575 | 1.694.159 | 1.061.956 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 114.187 | 80.503 | 74.021 | 51.072 | 94.120 | 50.569 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 570.934 | 483.018 | 370.107 | 306.430 | 658.840 | 252.847 | 2.071.241 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 395.419 | 483.227 | 363.362 | 780.928 | 251.329 | 27.541 | |
| PREMIO AAVV D | | | 5.000 | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 196.151 | |
| TOTAL RENTA VARIABLE MENSUALES | 395.419 | 483.227 | 368.362 | 780.928 | 251.329 | 223.692 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.974 | 24.161 | 17.541 | 39.046 | 11.968 | 11.185 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.868 | 144.968 | 105.246 | 234.278 | 59.840 | 44.738 | 589.071 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 527.059 | 484.152 | 487.759 | 236.138 | 65.042 | 334.786 | |
| PREMIO D | | | 52.920 | | | 32.400 | |
| TOTAL RENTA VARIABLE MENSUALES | 527.059 | 484.152 | 540.679 | 236.138 | 65.042 | 367.186 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.957 | 24.208 | 27.034 | 10.734 | 3.826 | 16.690 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.786 | 169.453 | 162.204 | 53.668 | 30.608 | 83.451 | 499.384 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | | |
|----------------------------------|---------|-------------|-------------|--------|--------|---|---------------|
| COMISIONES AFIL. - TRASP. | 238.860 | 235.41 4 | 174.56 5 | 0 | 0 | | |
| PREMIO D | 93.740 | | 92.000 | | | | |
| BONO SPEN | | | 160.00 0 | | | | |
| BONO INCENTIVO | | 160.00 0 | | 30.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 332.600 | 395.41 4 | 426.56 5 | 30.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.118 | 18.829 | 20.313 | 1.429 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.827 | 75.317 | 121.87 6 | 7.143 | 0 | 0 | 204. 336 |
| TOTAL A DEMANDAR | | | | | | | 3.364. 032 |

NOMBRE: DONOSO DONOSO, NATALIA GRACIELA
 RUT: 16.367.910-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: PUERTO MONTT

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 684.906 | 704.76 1 | 744.10 6 | 543.48 4 | 376.57 7 | 347.25 2 | |
| PREMIO AAVV D | | 39.000 | | | 98.560 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 684.906 | 793.76 1 | 744.10 6 | 543.48 4 | 475.13 7 | 347.25 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.132 | 37.798 | 37.205 | 24.704 | 26.397 | 16.536 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 155.660 | 226.78 9 | 186.02 7 | 148.22 3 | 184.77 6 | 82.679 | 828.4 93 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
|----------------------------------|---------|-------------|-------------|--------|--------|---|-------|
| COMISIONES AFIL. - TRASP. | 546.220 | 397.15 1 | 581.00 4 | 0 | 0 | | |
| PREMIO AAVV D | 209.000 | 115.20 0 | 160.00 0 | | | | |
| PREMIO | | | 160.00 0 | | | | |
| BONO SPEN | | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 755.220 | 512.35 1 | 901.00 4 | 50.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 34.328 | 25.618 | 42.905 | 2.500 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 171.641 | 153.70 | 257.43 | 15.000 | 0 | 0 | 426.1 |

| | | | | | | | |
|--|--|---|---|--|--|-------------------------|------------------|
| | | 5 | 0 | | | | 35 |
| | | | | | | TOTAL A DEMANDAR | 1.254.628 |

NOMBRE: DUARTE GOMEZ JEANETTE DE LOURDES
 RUT: 8.978.649-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-12-2015
 LUGAR DE TRABAJO: SAN FERNANDO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 358.541 | 405.553 | 407.048 | 349.717 | 412.410 | 366.570 | |
| PREMIO AAVV D | | 110.000 | | | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 205.694 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 564.235 | 565.553 | 407.048 | 349.717 | 462.410 | 366.570 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.647 | 26.931 | 20.352 | 15.896 | 25.689 | 17.456 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 128.235 | 161.587 | 101.762 | 95.377 | 179.826 | 87.279 | 625.831 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 365.062 | 219.339 | 308.123 | 288.866 | 285.468 | 304.925 | |
| PROM. RENTA VARIABLE. VACACIONES | | | 146.543 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 365.062 | 219.339 | 454.666 | 288.866 | 285.468 | 304.925 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.594 | 10.967 | 21.651 | 14.443 | 13.594 | 15.246 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 82.969 | 65.802 | 129.905 | 86.660 | 67.969 | 60.985 | 411.320 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 290.374 | 397.439 | 285.121 | 485.906 | 283.747 | 397.340 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 461.655 | | |
| TOTAL RENTA VARIABLE MENSUALES | 290.374 | 397.439 | 285.121 | 485.906 | 745.402 | 397.340 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.199 | 19.872 | 14.256 | 22.087 | 43.847 | 18.061 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 65.994 | 139.104 | 85.536 | 110.433 | 350.777 | 90.305 | 776.155 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 |
|---------|--------|--------|--------|--------|--------|--------|
|---------|--------|--------|--------|--------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------|
| COMISIONES AFIL. - TRASP. | 663.696 | 523.096 | 480.210 | 379.90 7 | 806.747 | 444.225 | |
| PREMIO AAVV D | 10.500 | | | | | 117.180 | |
| TOTAL RENTA VARIABLE MENSUALES | 674.196 | 523.096 | 480.210 | 379.90 7 | 806.747 | 561.405 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.645 | 24.909 | 22.867 | 18.091 | 38.417 | 28.070 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 214.517 | 99.637 | 137.203 | 90.454 | 230.499 | 112.281 | 670. 074 |
| TOTAL A DEMANDAR | | | | | | | 2.483. 380 |

NOMBRE: DUERTO ZABALA, PATRICIA CAROLINA
 RUT: 25.231.468-7
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 06-11-17
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|--------|-------------|-------------|--------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 0 | 105.42 3 | 0 | 15.793 | 140.05 2 | 191.81 1 | |
| PREMIO AAVV D | | 30.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | 951.23 8 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 185.42 3 | 951.23 8 | 15.793 | 140.05 2 | 191.81 1 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 8.830 | 47.562 | 718 | 7.781 | 9.134 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 52.978 | 237.81 0 | 4.307 | 54.465 | 45.669 | 395.2 29 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|--------|--------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 157.053 | 91.614 | 14.923 | 0 | 109.48 2 | 300.18 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 157.053 | 91.614 | 14.923 | 0 | 109.48 2 | 300.18 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.139 | 4.581 | 711 | 0 | 5.213 | 15.009 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 35.694 | 27.484 | 4.264 | 0 | 26.067 | 60.037 | 117.8 52 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 309.608 | 559.24 3 | 309.21 6 | 219.39 9 | 58.631 | 364.49 4 |
| PREMIO AAVV D | | | | | | 392.00 0 |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 785.80 5 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 309.608 | 559.24 3 | 309.21 6 | 219.39 9 | 844.43 6 | 756.49 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.073 | 27.962 | 15.461 | 9.973 | 49.673 | 34.386 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.365 | 195.7 35 | 92.7 65 | 49.8 63 | 397.3 82 | 171.9 30 | 907.6 75 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|---------------|-------------|--------|--------|-----------------------|---------------------|
| COMISIONES AFIL. - TRASP. | 889.494 | 621.86 3 | 457.07 9 | 43.586 | 0 | 239.23 9 | |
| PREMIO AAVV D | 224.000 | 1.094.4 00 | 333.00 0 | | | | |
| PREMIO | | 102.40 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.113.494 | 1.818.6 63 | 790.07 9 | 43.586 | 0 | 239.23 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.613 | 86.603 | 37.623 | 2.076 | 0 | 11.962 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 354.294 | 346.41 2 | 225.73 7 | 10.378 | 0 | 47.848 | 630.3 74 |
| TOTAL A DEMANDAR | | | | | | 2.051.1 30 | |

NOMBRE: FARIAS GARATE, JORGE GASTON
RUT: 8.315.602-3
CARGO AGENTE DE VENTAS
FECHA INGRESO: 03-07-19
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 117.488 | 230.66 0 | 130.69 5 | 238.07 3 | 81.283 | 0 | |
| PREMIO AAVV D | 110.000 | 130.00 0 | 4.000 | 10.000 | 120.00 0 | | |
| PREMIO | | 50.000 | | | | | |
| PREMIO SPEN | | | 160.00 0 | 160.00 0 | 300.00 0 | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 227.488 | 410.66 0 | 294.69 5 | 408.07 3 | 501.28 3 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.340 | 19.555 | 14.735 | 18.549 | 27.849 | 2.381 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.702 | 117.33 1 | 73.674 | 111.29 3 | 194.94 3 | 11.905 | 509.1 46 |

| DETALLE | JUL-19 | | | | | | |
|----------------------------------|--------|--|--|--|--|--|--|
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |

| | | | | | | | |
|--------------------------------|---|--|--|--|--|-------------------------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | | | | | | 0 |
| | | | | | | TOTAL A DEMANDAR | 509.146 |

NOMBRE: FERNANDEZ BARRIENTOS JULIA GALINDA
 RUT: 15.547.948-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 19-12-2016
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|--------|---------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 108.429 | 236.253 | 133.374 | 86.878 | 224.508 | 99.626 | |
| TOTAL RENTA VARIABLE MENSUALES | 108.429 | 236.253 | 133.374 | 86.878 | 224.508 | 99.626 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.929 | 11.250 | 6.669 | 3.949 | 12.473 | 4.744 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.643 | 67.501 | 33.344 | 23.694 | 87.309 | 23.720 | 235.568 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 279.781 | 235.621 | 359.306 | 350.917 | 194.813 | 133.862 | |
| TOTAL RENTA VARIABLE MENSUALES | 279.781 | 235.621 | 359.306 | 350.917 | 194.813 | 133.862 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.717 | 11.781 | 17.110 | 17.546 | 9.277 | 6.693 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 63.587 | 70.686 | 102.659 | 105.275 | 46.384 | 26.772 | 351.777 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 308.574 | 380.379 | 470.420 | 203.691 | 405.976 | 260.356 | |
| PROM. RENTA VARIABLE. VACACIONES | | 341.341 | | | 101.479 | | |
| TOTAL RENTA VARIABLE MENSUALES | 308.574 | 721.720 | 470.420 | 203.691 | 507.455 | 260.356 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.026 | 36.086 | 23.521 | 9.259 | 29.850 | 11.834 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.130 | 252.602 | 141.126 | 46.293 | 238.802 | 59.172 | 737.996 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|-------------|
| COMISIONES AFIL. - TRASP. | 545.742 | 498.631 | 285.371 | 436.930 | 86.966 | 173.258 | |
| TOTAL RENTA VARIABLE MENSUALES | 545.742 | 498.631 | 285.371 | 436.930 | 86.966 | 173.258 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.806 | 23.744 | 13.589 | 20.806 | 4.141 | 8.663 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 173.645 | 94.977 | 81.535 | 104.03 | 24.847 | 34.652 | 340. |

| | | | | | | | |
|--|--|--|--|---|--|-------------------------|------------------|
| | | | | 1 | | | 042 |
| | | | | | | TOTAL A DEMANDAR | 1.665.382 |

NOMBRE: FUENTES LILLO, NICOL ALEJANDRA
 RUT: 17.817.903-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: LOS ANDES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 340.693 | 702.247 | 422.684 | 355.739 | 425.083 | 222.657 | |
| PREMIO AAVV D | 110.000 | 130.000 | | | 50.000 | 129.600 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 450.693 | 882.247 | 422.684 | 355.739 | 475.083 | 352.257 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.486 | 42.012 | 21.134 | 16.170 | 26.394 | 16.774 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 102.430 | 252.071 | 105.671 | 97.020 | 184.755 | 83.871 | 723.387 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
|----------------------------------|---------|--------|---------|--------|--------|-------------------------|----------------|
| COMISIONES AFIL. - TRASP. | 315.172 | 15.222 | 302.409 | 0 | 0 | | |
| PREMIO AAVV D | 25.000 | | 105.000 | | | | |
| PREMIO AAVV D | 125.000 | | | | | | |
| BONO SPEN | | | | 50.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 465.172 | 15.222 | 407.409 | 50.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.144 | 761 | 19.400 | 2.500 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.721 | 4.567 | 116.403 | 15.000 | 0 | 0 | 135.969 |
| | | | | | | TOTAL A DEMANDAR | 859.356 |

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------------|
| COMISIONES AFIL. - TRASP. | 340.693 | 702.247 | 422.684 | 355.739 | 425.083 | 222.657 | |
| PREMIO AAVV D | 110.000 | 130.000 | | | 50.000 | 129.600 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 450.693 | 882.247 | 422.684 | 355.739 | 475.083 | 352.257 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.486 | 42.012 | 21.134 | 16.170 | 26.394 | 16.774 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 102.430 | 252.071 | 105.671 | 97.020 | 184.755 | 83.871 | 723.38 |

| | | | | | | | |
|--|--|---|---|--|---|--|---|
| | | 1 | 1 | | 5 | | 7 |
|--|--|---|---|--|---|--|---|

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | |
|----------------------------------|---------|--------|---------|--------|--------|---|
| COMISIONES AFIL. - TRASP. | 315.172 | 15.222 | 302.409 | 0 | 0 | |
| PREMIO AAVV D | 25.000 | | 105.000 | | | |
| PREMIO AAVV D | 125.000 | | | | | |
| BONO SPEN | | | | 50.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 465.172 | 15.222 | 407.409 | 50.000 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.144 | 761 | 19.400 | 2.500 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.721 | 4.567 | 116.403 | 15.000 | 0 | 0 |

TOTAL A DEMANDAR 859.356

NOMBRE: GALLARDO ZAMORA DANIELA ISABEL
RUT: 16.334.410-6
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-03-17
LUGAR DE TRABAJO: LOS ANDES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|----------------------------------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 297.476 | 354.535 | 254.301 | 309.425 | 235.489 | 193.945 |
| PREMIO AAVV D | | 240.000 | | | 50.000 | |
| PREMIO | | 50.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 297.476 | 644.535 | 254.301 | 309.425 | 285.489 | 193.945 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 |
| VALOR DIA TRABAJADO REM VARIABLE | 13.522 | 30.692 | 12.715 | 14.065 | 15.861 | 9.235 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 67.608 | 184.153 | 63.575 | 84.389 | 111.024 | 46.177 |

489.318

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 |
|----------------------------------|---------|---------|---------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 37.865 | 264.842 | 317.202 | 396.585 | 37.126 | 290.785 |
| PROM. RENTA VARIABLE. VACACIONES | 228.347 | | | | | 123.032 |
| TOTAL RENTA VARIABLE MENSUALES | 266.212 | 264.842 | 317.202 | 396.585 | 37.126 | 413.817 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 |
| VALOR DIA TRABAJADO REM VARIABLE | 12.101 | 13.242 | 15.105 | 19.829 | 1.768 | 20.691 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 |
| TOTAL MENSUAL SEMANA CORRIDA | 60.503 | 79.453 | 90.629 | 118.976 | 8.840 | 82.763 |

380.660

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 |
|---------------------------|---------|---------|---------|--------|---------|---------|
| COMISIONES AFIL. - TRASP. | 290.609 | 199.453 | 252.851 | 89.074 | 121.764 | 228.971 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|----------------|
| PREMIO AAVV D | | 48.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 290.609 | 247.453 | 252.851 | 89.074 | 121.764 | 228.971 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.210 | 12.373 | 12.643 | 4.049 | 7.163 | 10.408 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.048 | 86.609 | 75.855 | 20.244 | 57.301 | 52.039 | 292.048 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|--------|---------|--------|--------|------------------|----------------|
| COMISIONES AFIL. - TRASP. | 147.706 | 69.709 | 178.391 | 48.472 | 83.312 | 280.667 | |
| TOTAL RENTA VARIABLE MENSUALES | 147.706 | 69.709 | 178.391 | 48.472 | 83.312 | 280.667 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.714 | 3.319 | 8.495 | 2.308 | 3.967 | 14.033 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 46.997 | 13.278 | 50.969 | 11.541 | 23.803 | 56.133 | 155.725 |
| TOTAL A DEMANDAR | | | | | | 1.317.750 | |

NOMBRE: GONZALEZ CARCAMO, VIVIANA SOLANGE

RUT: 17.424.218-6

CARGO: AGENTE DE VENTAS

FECHA INGRESO: 05-11-18

LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 251.024 | 532.184 | 436.346 | 191.813 | 94.642 | 168.709 | |
| PREMIO AAVV D | | 260.000 | 1.000 | 10.000 | 55.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 251.024 | 842.184 | 437.346 | 201.813 | 149.642 | 168.709 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.410 | 40.104 | 21.867 | 9.173 | 8.313 | 8.034 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.051 | 240.624 | 109.337 | 55.040 | 58.194 | 40.169 | 503.363 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|--------|--------|---------|--------|--------------|
| COMISIONES AFIL. - TRASP. | 175.423 | 221.427 | 45.338 | 0 | 120.352 | 0 | |
| PREMIO AAVV D | 20.000 | | | | | 50.600 | |
| PROM. RENTA VARIABLE. VACACIONES | 41.497 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 236.920 | 221.427 | 45.338 | 0 | 120.352 | 50.600 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.769 | 11.071 | 2.159 | 0 | 5.731 | 2.530 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 53.845 | 66.428 | 12.954 | 0 | 28.655 | 10.120 | 118.1 |

| | | | | | | | |
|--|--|--|--|--|--|--|----|
| | | | | | | | 57 |
|--|--|--|--|--|--|--|----|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
|----------------------------------|---------|--------|--------|---|---|------------------|---------|
| COMISIONES AFIL. - TRASP. | 269.280 | 0 | 0 | | | | |
| PREMIO AAVV D | 116.800 | | | | | | |
| BONO POR INCENTIVO | | 90.000 | | | | | |
| BONO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 546.080 | 90.000 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.822 | 4.500 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 124.109 | 31.500 | 0 | 0 | 0 | 0 | 31.500 |
| | | | | | | TOTAL A DEMANDAR | 653.020 |

NOMBRE: GONZÁLEZ MARDONES RICARDO

RUT: 13.888.133-4

CARGO: AGENTE DE VENTAS

FECHA INGRESO: 21-08-2013

LUGAR DE TRABAJO: TEMUCO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 263.764 | 558.186 | 245.944 | 376.064 | 294.706 | 35.000 | |
| COMISIONES AFIL. - TRASP. | | | | | 103.200 | | |
| COMISIONES REG ADMINISTRATIVA | | | 48.000 | | | | |
| PREMIO AAVV D | | 120.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 263.764 | 728.186 | 293.944 | 376.064 | 397.906 | 35.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.989 | 34.676 | 14.697 | 17.094 | 22.106 | 1.667 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.946 | 208.053 | 73.486 | 102.563 | 154.741 | 8.333 | 547.177 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|---------|
| COMISIONES AFIL. - TRASP. | 613.367 | 343.024 | 449.486 | 309.017 | 93.053 | 488.340 | |
| TOTAL RENTA VARIABLE MENSUALES | 613.367 | 343.024 | 449.486 | 309.017 | 93.053 | 488.340 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.880 | 17.151 | 21.404 | 15.451 | 4.431 | 24.417 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 139.402 | 102.907 | 128.425 | 92.705 | 22.155 | 97.668 | 443.860 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------|---------|---------|---------|--------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 566.428 | 501.352 | 490.301 | 543.23 | 313.467 | 339.188 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| | | | | 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 566.428 | 501.352 | 490.301 | 543.230 | 313.467 | 339.188 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.747 | 25.068 | 24.515 | 24.692 | 18.439 | 15.418 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 128.734 | 175.473 | 147.090 | 123.461 | 147.514 | 77.088 | 670.627 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 209.369 | 468.987 | 395.174 | 284.807 | 159.028 | 568.295 | |
| TOTAL RENTA VARIABLE MENSUALES | 209.369 | 468.987 | 395.174 | 284.807 | 159.028 | 568.295 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.517 | 22.333 | 18.818 | 13.562 | 7.573 | 28.415 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 66.617 | 89.331 | 112.907 | 67.811 | 45.437 | 113.659 | 429.144 |
| TOTAL A DEMANDAR | | | | | | | 2.090.808 |

NOMBRE: GUAJE GONZÁLEZ BERNARDO RIGOBERTO
RUT: 11.703.419-4

CARGO : AGENTE DE VENTAS
FECHA INGRESO: 09-01-14
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 395.217 | 723.601 | 375.789 | 522.869 | 408.682 | 321.208 | |
| PREMIO AAVV D | | 33.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 395.217 | 806.601 | 375.789 | 522.869 | 408.682 | 321.208 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.964 | 38.410 | 18.789 | 23.767 | 22.705 | 15.296 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.822 | 230.457 | 93.947 | 142.601 | 158.932 | 76.478 | 702.415 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|---------|
| COMISIONES AFIL. - TRASP. | 518.319 | 843.299 | 454.733 | 339.982 | 94.145 | 348.626 | |
| TOTAL RENTA VARIABLE MENSUALES | 518.319 | 843.299 | 454.733 | 339.982 | 94.145 | 348.626 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.560 | 42.165 | 21.654 | 16.999 | 4.483 | 17.431 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 117.800 | 252.990 | 129.924 | 101.995 | 22.415 | 69.725 | 577.049 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 297.951 | 375.053 | 539.982 | 340.91 2 | 637.222 | 335.934 | |
| PREMIO AAVV D | | | 42.560 | | | 14.000 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 123.789 | | |
| TOTAL RENTA VARIABLE MENSUALES | #¡REF! | 375.053 | 582.542 | 340.91 2 | 761.011 | 349.934 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | #¡REF! | 18.753 | 29.127 | 15.496 | 44.765 | 15.906 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | #¡REF! | 131.269 | 174.763 | 77.480 | 358.123 | 79.530 | 821.1 64 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 282.631 | 369.751 | 321.467 | 608.87 9 | 181.325 | 266.601 | |
| PREMIO AAVV D | 10.500 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 373.919 | |
| TOTAL RENTA VARIABLE MENSUALES | 293.131 | 369.751 | 321.467 | 608.87 9 | 181.325 | 640.520 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.324 | 17.607 | 15.308 | 28.994 | 8.635 | 32.026 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.269 | 70.429 | 91.848 | 144.97 1 | 51.807 | 128.104 | 487.1 59 |
| TOTAL A DEMANDAR | | | | | | | 2.587.787 |

NOMBRE: HERNANDEZ HERNANDEZ, MILKA IVETTE
 RUT: 17.294.964-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 09-07-18
 LUGAR DE TRABAJO: LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 226.585 | 290.71 2 | 120.26 0 | 186.43 0 | 110.94 7 | 189.66 5 | |
| PREMIO AAVV D | | 120.00 0 | | | 120.00 0 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 135.988 | 30.851 | | 17.672 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 362.573 | 491.56 3 | 120.26 0 | 204.10 2 | 230.94 7 | 189.66 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.481 | 23.408 | 6.013 | 9.277 | 12.830 | 9.032 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 82.403 | 140.44 7 | 30.065 | 55.664 | 89.813 | 45.158 | 361.1 47 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|---------------------------|---------|-------------|-------------|-------------|-------------|-------------|--|
| COMISIONES AFIL. - TRASP. | 109.551 | 129.84 7 | 183.36 6 | 186.88 5 | 141.88 2 | 110.61 7 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| TOTAL RENTA VARIABLE MENSUALES | 109.551 | 129.847 | 183.366 | 186.885 | 141.882 | 110.617 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.980 | 6.492 | 8.732 | 9.344 | 6.756 | 5.531 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.898 | 38.954 | 52.390 | 56.066 | 33.781 | 22.123 | 203.315 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|---------|--------|---------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 0 | 62.569 | 62.735 | 49.226 | 12.063 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 62.569 | 62.735 | 49.226 | 12.063 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 3.128 | 3.137 | 2.238 | 710 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 21.899 | 18.821 | 11.188 | 5.677 | 0 | 57.584 |

| | | | | | | | |
|----------------------------------|--------|---|---|---|---|---|----------------|
| DETALLE | JUL-18 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL A DEMANDAR | | | | | | | 622.046 |

NOMBRE: HERNANDEZ SANTIBAÑEZ, CRISTINA DEL CARMEN
RUT: 8.982.999-2
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 12-09-95
LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|----------------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 2.377.275 | 2.186.103 | 2.254.182 | 1.593.991 | 2.041.548 | 1.988.860 | |
| PREMIO AAVV D | 220.000 | 220.000 | 128.700 | 128.700 | 77.616 | 45.000 | |
| PREMIO AAVV D | | | 6.000 | 25.000 | 181.104 | 201.600 | |
| PREMIO AAVV D | | | | | 120.000 | | |
| | | | | | 25.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.597.275 | 2.456.103 | 2.388.882 | 1.747.691 | 2.445.268 | 2.235.460 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 118.058 | 116.957 | 119.444 | 79.441 | 135.848 | 106.450 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 590.290 | 701.74 | 597.22 | 476.64 | 950.93 | 532.25 | 3.258.7 |

| | | | | | | | |
|--|--|---|---|---|---|---|----|
| | | 4 | 1 | 3 | 8 | 2 | 97 |
|--|--|---|---|---|---|---|----|

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 2.405.137 | 2.593.186 | 1.874.158 | 2.347.002 | 1.794.229 | 2.199.086 | |
| PREMIO AAVV D | 96.000 | | | | | | |
| PREMIO AAVV A | | | | 60.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.501.137 | 2.593.186 | 1.874.158 | 2.407.002 | 1.794.229 | 2.199.086 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 113.688 | 129.659 | 89.246 | 120.350 | 85.439 | 109.954 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 568.440 | 777.956 | 535.474 | 722.101 | 427.197 | 439.817 | 2.902.545 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 2.122.222 | 2.278.106 | 2.403.408 | 2.793.745 | 1.924.819 | 1.827.929 | |
| PREMIO AAVV A | 192.960 | 120.000 | 204.480 | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.213.293 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.528.475 | 2.398.106 | 2.607.888 | 2.793.745 | 1.924.819 | 1.827.929 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 160.385 | 119.905 | 130.394 | 126.988 | 113.225 | 83.088 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 801.926 | 839.337 | 782.366 | 634.942 | 905.797 | 415.438 | 3.577.881 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|
| COMISIONES AFIL. - TRASP. | 1.781.734 | 2.165.985 | 3.046.479 | 2.010.647 | 2.282.977 | 2.060.939 | |
| PREMIO AAVV A | | | 163.200 | | 164.320 | 184.800 | |
| PROM. RENTA VARIABLE. VACACIONES | | | 1.191.766 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.781.734 | 2.165.985 | 4.401.445 | 2.010.647 | 2.447.297 | 2.245.739 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 80.988 | 103.142 | 209.593 | 95.745 | 116.538 | 112.287 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 566.915 | 412.569 | 1.257.556 | 478.725 | 699.228 | 449.148 | 3.297.225 |
| TOTAL A DEMANDAR | | | | | | ##### ## | |

NOMBRE: IZQUIER FARIAS, LUISANA JOSE
RUT: 26.283.530-8
CARGO: AGENTE DE VENTAS

FECHA INGRESO: 11-03-19
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 410.620 | 629.300 | 624.261 | 274.465 | 249.978 | 156.730 | |
| PREMIO AAVV D | | | 3.000 | 20.000 | 20.000 | 25.000 | |
| PREMIO AAVV D | | | | | 57.600 | 60.800 | |
| | | | | | 100.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 410.620 | 679.300 | 627.261 | 294.465 | 427.578 | 242.530 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.665 | 32.348 | 31.363 | 13.385 | 23.754 | 11.549 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 93.323 | 194.086 | 156.815 | 80.309 | 166.280 | 57.745 | 655.235 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
|----------------------------------|---------|---------|---------|--------|--------|---------|---------|
| COMISIONES AFIL. - TRASP. | 238.557 | 144.294 | 88.472 | 0 | 0 | | |
| PREMIO | | | 160.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 238.557 | 144.294 | 248.472 | 0 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.844 | 7.215 | 11.832 | 0 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 54.218 | 43.288 | 70.992 | 0 | 0 | 0 | 114.280 |
| TOTAL A DEMANDAR | | | | | | 769.515 | |

NOMBRE: JARA ESTRADA PAOLA ALEJANDRA
RUT: 13.320.471-7
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 18-12-2014
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|--------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 143.544 | 158.384 | 128.480 | 74.472 | 108.149 | 49.115 | |
| PREMIO AAVV D | 105.000 | 120.000 | | | 50.000 | | |
| BONO ANTIGÜEDAD | | 141.550 | | | | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 248.544 | 469.934 | 128.480 | 74.472 | 158.149 | 49.115 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.297 | 22.378 | 6.424 | 3.385 | 8.786 | 2.339 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 56.487 | 134.267 | 32.120 | 20.311 | 61.502 | 11.694 | 259.894 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|--------|--------|--------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 88.846 | 151.095 | 77.174 | 71.615 | 88.481 | 9.363 | |
| PROM. RENTA VARIABLE. VACACIONES | 19.992 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 108.838 | 151.095 | 77.174 | 71.615 | 88.481 | 9.363 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.947 | 7.555 | 3.675 | 3.581 | 4.213 | 468 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 24.736 | 45.329 | 22.050 | 21.485 | 21.067 | 1.873 | 111.802 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|--------|---------|---------|---------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 112.908 | 15.282 | 288.935 | 117.312 | 31.572 | 51.555 | |
| PROM. RENTA VARIABLE. VACACIONES | 65.571 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 178.479 | 15.282 | 288.935 | 117.312 | 31.572 | 51.555 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.113 | 764 | 14.447 | 5.332 | 1.857 | 2.343 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.563 | 5.349 | 86.681 | 26.662 | 14.857 | 11.717 | 145.265 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|--------|---------|---------|---------|--------|-------------------------|----------------|
| COMISIONES AFIL. - TRASP. | 55.286 | 212.325 | 145.185 | 155.244 | 95.175 | 143.401 | |
| TOTAL RENTA VARIABLE MENSUALES | 55.286 | 212.325 | 145.185 | 155.244 | 95.175 | 143.401 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.513 | 10.111 | 6.914 | 7.393 | 4.532 | 7.170 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 17.591 | 40.443 | 41.481 | 36.963 | 27.193 | 28.680 | 174.760 |
| | | | | | | TOTAL A DEMANDAR | 691.722 |

NOMBRE: LETELIER MENDEZ, PAMELA PATRICIA
 RUT: 14.329.477-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 20-08-18
 LUGAR DE TRABAJO: LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|--------------------------------|-----------|-----------|---------|---------|-----------|---------|--|
| COMISIONES AFIL. - TRASP. | 1.114.239 | 1.262.637 | 736.792 | 563.012 | 717.784 | 429.346 | |
| PREMIO AAVV D | 315.000 | 50.000 | 239.580 | 102.800 | 50.000 | 253.440 | |
| PREMIO AAVV D | | | | | 181.440 | | |
| PREMIO AAVV D | | | | | 77.760 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.429.239 | 1.312.637 | 976.372 | 665.812 | 1.026.984 | 682.786 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 64.965 | 62.507 | 48.819 | 30.264 | 57.055 | 32.514 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 324.827 | 375.039 | 244.093 | 181.585 | 399.383 | 162.568 | 1.362.668 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 484.894 | 263.290 | 346.545 | 390.240 | 192.414 | 387.036 | |
| PROM. RENTA VARIABLE. VACACIONES | 177.791 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 662.685 | 263.290 | 346.545 | 390.240 | 192.414 | 387.036 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.122 | 13.165 | 16.502 | 19.512 | 9.163 | 19.352 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 150.610 | 78.987 | 99.013 | 117.072 | 45.813 | 77.407 | 418.292 |

| | | | | | | | |
|----------------------------------|---------|---------|--------|---------|---------|--------|-----------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 115.404 | 179.241 | 76.756 | 82.006 | 51.628 | 0 | |
| PREMIO AAVV D | | 59.850 | | | | | |
| PREMIO D | | | | 42.000 | | | |
| BONO POR INCENTIVO | | | | 320.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 115.404 | 239.091 | 76.756 | 444.006 | 51.628 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.246 | 11.955 | 3.838 | 20.182 | 3.037 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 26.228 | 83.682 | 23.027 | 100.910 | 24.296 | 0 | 231.915 |
| TOTAL A DEMANDAR | | | | | | | 2.012.875 |

NOMBRE: LIENAN RAMIREZ, MARIA ISABEL
 RUT: 10.748.388-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-12-14
 LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|----------------------------------|--------|---------|--------|---------|---------|--------|--|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 0 | 116.258 | 0 | 0 | 0 | 0 | |
| PREMIO AAVV D | | 30.000 | | | | | |
| BONO ANTIGÜEDAD | | 141.500 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 207.013 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 337.758 | 0 | 207.013 | 0 | 0 | |

| | | | | | | | |
|----------------------------------|----|--------|----|--------|----|----|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 16.084 | 0 | 9.410 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 96.502 | 0 | 56.458 | 0 | 0 | 152.960 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|--------|--------|--------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 0 | 0 | 0 | 0 | 127.083 | 354.366 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 127.083 | 354.366 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 6.052 | 17.718 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 30.258 | 70.873 | 101.131 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|--------|--------|--------|--------|---------|--------|---------------|
| COMISIONES AFIL. - TRASP. | 35.124 | 0 | 84.571 | 0 | 35.696 | 11.079 | |
| TOTAL RENTA VARIABLE MENSUALES | 35.124 | 0 | 84.571 | 0 | 35.696 | 11.079 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.597 | 0 | 4.229 | 0 | 2.100 | 504 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 7.983 | 0 | 25.371 | 0 | 16.798 | 2.518 | 44.687 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|--------|--------|---------|-------------------------|----------------|
| COMISIONES AFIL. - TRASP. | 381.675 | 543.511 | 29.830 | 0 | 253.236 | 430.814 | |
| TOTAL RENTA VARIABLE MENSUALES | 381.675 | 543.511 | 29.830 | 0 | 253.236 | 430.814 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.349 | 25.881 | 1.420 | 0 | 12.059 | 21.541 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.442 | 103.526 | 8.523 | 0 | 72.353 | 86.163 | 270.565 |
| | | | | | | TOTAL A DEMANDAR | 569.344 |

NOMBRE: LLAUPE RAMIREZ, ALEJANDRO ANTONIO
 RUT: 16.280.736-6
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 448.278 | 523.116 | 181.849 | 387.640 | 175.020 | 390.658 | |
| PREMIO AAVV D | | 260.000 | | | 15.000 | 15.000 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| PREMIO AAVV D | | | | | 50.000 | 141.120 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 448.278 | 833.116 | 181.849 | 387.640 | 240.020 | 546.778 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.376 | 39.672 | 9.092 | 17.620 | 13.334 | 26.037 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 101.881 | 238.033 | 45.462 | 105.720 | 93.341 | 130.185 | 612.742 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|--------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 374.076 | 280.561 | 159.887 | 72.692 | 121.482 | 241.480 | |
| PREMIO AAVV D | 5.000 | | 5.000 | | | 98.000 | |
| BONO SPEN | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 379.076 | 280.561 | 164.887 | 72.692 | 281.482 | 499.480 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.231 | 14.028 | 7.852 | 3.635 | 13.404 | 24.974 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 86.154 | 84.168 | 47.111 | 21.808 | 67.020 | 99.896 | 320.002 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
|----------------------------------|---------|--------|--------|---|---|---|----------------|
| COMISIONES AFIL. - TRASP. | 292.601 | 0 | 0 | | | | |
| PREMIO AAVV D | 116.800 | | | | | | |
| BONO POR INCENTIVO | | 30.000 | | | | | |
| BONO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 569.401 | 30.000 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.882 | 1.500 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 129.409 | 10.500 | 0 | 0 | 0 | 0 | 10.500 |
| TOTAL A DEMANDAR | | | | | | | 943.244 |

NOMBRE: LOPEZ JIMENEZ, YANET AURORA
 RUT: 13.084.695-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------------------------|-----------|-----------|-----------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 1.106.039 | 1.050.400 | 1.199.726 | 679.341 | 952.068 | 871.988 |
| PREMIO AAVV D | 330.000 | 455.000 | 48.922 | 244.608 | 45.000 | 5.000 |
| PREMIO AAVV D | | | 7.000 | 55.000 | 345.60 | 285.12 |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|-------------|---------------|---------------|-----------------------|
| | | | | | 0 | 0 | |
| PREMIO AAVV D | | | | | 150.00 0 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | 569.18 1 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.436.039 | 1.555.4 00 | 1.824.8 29 | 978.94 9 | 1.492.6 68 | 1.162.1 08 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 65.275 | 74.067 | 91.241 | 44.498 | 82.926 | 55.338 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 326.373 | 444.40 0 | 456.20 7 | 266.98 6 | 580.48 2 | 276.69 2 | 2.024.7 68 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|-------------|--------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 546.865 | 662.69 7 | 78.999 | 440.70 0 | 289.10 9 | 468.14 4 | |
| PREMIO AAVV D | | | | 184.80 0 | 180.00 0 | 184.80 0 | |
| BONO SPEN | | | | | 160.00 0 | 160.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 546.865 | 662.69 7 | 78.999 | 625.50 0 | 629.10 9 | 812.94 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.858 | 33.135 | 3.762 | 31.275 | 29.958 | 40.647 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 124.288 | 198.80 9 | 22.571 | 187.65 0 | 149.78 8 | 162.58 9 | 721.4 07 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
|----------------------------------|-----------|--------|--------|---|---|-----------------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 675.315 | 0 | 0 | | | | |
| PREMIO AAVV D | 566.200 | | | | | | |
| BONO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.401.515 | 0 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 63.705 | 0 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 318.526 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 2.746.1 75 |

NOMBRE: MANZANO FIGUEROA, PAOLA ANDREA
 RUT: 15.216.715-6
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-03-18
 LUGAR DE TRABAJO: CONCEPCION

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------------------------|---------|-------------|-------------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 156.600 | 178.35 3 | 212.17 7 | 276.42 4 | 231.27 2 | 171.69 3 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| PREMIO AAVV D | | 120.00 0 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 195.290 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 351.890 | 348.35 3 | 212.17 7 | 276.42 4 | 231.27 2 | 171.69 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.995 | 16.588 | 10.609 | 12.565 | 12.848 | 8.176 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.975 | 99.529 | 53.044 | 75.388 | 89.939 | 40.879 | 358.7 80 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|--------|-------------|---------------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 171.712 | 157.64 9 | 114.45 8 | 250.99 9 | 65.839 | 171.37 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 171.712 | 157.64 9 | 114.45 8 | 250.99 9 | 65.839 | 171.37 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.805 | 7.882 | 5.450 | 12.550 | 3.135 | 8.569 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 39.025 | 47.295 | 32.702 | 75.300 | 15.676 | 34.276 | 205.2 48 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|---------------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 122.550 | 134.07 7 | 153.86 4 | 156.90 4 | 54.437 | 111.43 6 | |
| PROM. RENTA VARIABLE. VACACIONES | 69.198 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 191.748 | 134.07 7 | 153.86 4 | 156.90 4 | 54.437 | 111.43 6 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.716 | 6.704 | 7.693 | 7.132 | 3.202 | 5.065 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.579 | 46.927 | 46.159 | 35.660 | 25.617 | 25.326 | 179.6 90 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|--------|--------|--|--|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | | |
| COMISIONES AFIL. - TRASP. | 301.770 | 213.90 7 | 194.60 3 | 0 | 0 | | |
| PREMIO D | 29.680 | | 191.20 0 | | | | |
| PREMIO INCENTIVO | | | | 50.000 | | | |
| BONO INCENTIVO | 160.000 | 160.00 0 | 160.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 491.450 | 373.90 7 | 545.80 3 | 50.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.339 | 17.805 | 25.991 | 2.381 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | | |

| | | | | | | | |
|------------------------------|---------|--------|-------------|--------|---|-----------------------------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 156.370 | 71.220 | 155.94 4 | 11.905 | 0 | 0 | 239.06 9 |
| | | | | | | TOTAL A DEMANDAR | 982.78 8 |

NOMBRE: MANZUR MARDONES ANAMARIA DESIREE
 RUT: 16.027.286-4
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 17-08-2015
 LUGAR DE TRABAJO: LOS ANDES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------------|-------------|-------------|---------|---------|-----------------------|
| COMISIONES AFIL. - TRASP. | 412.060 | 941.625 | 833.365 | 557.21 5 | 706.304 | 595.193 | |
| PREMIO AAVV D | | 36.000 | | | 150.000 | 134.400 | |
| PREMIO AAVV D | | | | | 78.624 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 361.746 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 773.806 | 1.027.6 25 | 833.36 5 | 557.21 5 | 934.928 | 729.593 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 35.173 | 48.935 | 41.668 | 25.328 | 51.940 | 34.743 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 175.865 | 293.607 | 208.341 | 151.96 8 | 363.583 | 173.713 | 1.191.2 12 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------------|---------------------|
| COMISIONES AFIL. - TRASP. | 734.301 | 725.297 | 388.627 | 811.94 6 | 256.032 | 760.714 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 307.699 | |
| TOTAL RENTA VARIABLE MENSUALES | 734.301 | 725.297 | 388.627 | 811.94 6 | 256.032 | 1.068.4 13 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.377 | 36.265 | 18.506 | 40.597 | 12.192 | 53.421 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 166.887 | 217.589 | 111.036 | 243.58 4 | 60.960 | 213.683 | 846.8 52 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 707.535 | 691.913 | 550.615 | 482.49 1 | 853.511 | 1.078.4 26 | |
| PREMIO AAVV D | | 28.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 384.61 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | #¡REF! | 719.913 | 550.615 | 867.10 1 | 853.511 | 1.078.4 26 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | #¡REF! | 35.996 | 27.531 | 39.414 | 50.207 | 49.019 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | #¡REF! | 251.970 | 165.185 | 197.06 8 | 401.652 | 245.097 | 1.260.9 72 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 571.468 | 513.537 | 552.586 | 873.431 | 797.349 | 580.656 | |
| TOTAL RENTA VARIABLE MENSUALES | 571.468 | 513.537 | 552.586 | 873.431 | 797.349 | 580.656 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.976 | 24.454 | 26.314 | 41.592 | 37.969 | 29.033 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 181.831 | 97.817 | 157.882 | 207.960 | 227.814 | 116.131 | 807.603 |
| TOTAL A DEMANDAR | | | | | | | 4.106.638 |

NOMBRE: MARTINEZ PÉREZ EDUARDO ESTEBAN
 RUT: 15.970.870-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 620.271 | 517.641 | 322.219 | 283.973 | 243.898 | 241.768 | |
| PREMIO AAVV D | 110.000 | 240.000 | | 81.120 | 15.000 | 10.000 | |
| PREMIO AAVV D | | | | 20.000 | 100.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 135.795 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 730.271 | 807.641 | 322.219 | 520.888 | 358.898 | 251.768 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.194 | 38.459 | 16.111 | 23.677 | 19.939 | 11.989 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 165.971 | 230.755 | 80.555 | 142.060 | 139.571 | 59.945 | 652.886 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|--------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 262.301 | 203.866 | 141.110 | 65.232 | 130.410 | 87.525 | |
| TOTAL RENTA VARIABLE MENSUALES | 262.301 | 203.866 | 141.110 | 65.232 | 130.410 | 87.525 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.923 | 10.193 | 6.720 | 3.262 | 6.210 | 4.376 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 59.614 | 61.160 | 40.317 | 19.570 | 31.050 | 17.505 | 169.602 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | |
|----------------------------------|---------|--------|--------|--|--|--|
| COMISIONES AFIL. - TRASP. | 171.330 | 0 | 0 | | | |
| PREMIO AAVV D | 88.200 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 259.530 | 0 | 0 | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.797 | 0 | 0 | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | |

| | | | | | | | |
|------------------------------|--------|---|---|---|---|-------------------------|----------------|
| TOTAL MENSUAL SEMANA CORRIDA | 58.984 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 822.487 |

NOMBRE: MENDEZ GARRIDO, CLAUDIA ALEJANDRA
 RUT: 12.372.619-9
 CARGO AGENTE DE VENTAS
 FECHA INGRESO: 01-09-14
 LUGAR DE TRABAJO: LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 494.495 | 517.167 | 469.017 | 585.377 | 101.325 | 551.304 | |
| COMISIONES AFIL. - TRASP. | | | | | 230.836 | | |
| BONO ANTIGÜEDAD | | | | | 140.215 | | |
| TOTAL RENTA VARIABLE MENSUALES | 494.495 | 517.167 | 469.017 | 585.377 | 472.376 | 551.304 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 22.477 | 24.627 | 23.451 | 26.608 | 26.243 | 26.253 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 112.385 | 147.762 | 117.254 | 159.648 | 183.702 | 131.263 | 739.629 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|---------------------------------------|----------------|----------------|----------------|----------------|---------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 348343 | 276.591 | 458.922 | 150.889 | 39.854 | 191.726 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 184.296 | |
| TOTAL RENTA VARIABLE MENSUALES | 348.343 | 276.591 | 458.922 | 150.889 | 39.854 | 376.022 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.834 | 13.830 | 21.853 | 7.544 | 1.898 | 18.801 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 79.169 | 82.977 | 131.121 | 45.267 | 9.489 | 75.204 | 344.058 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| COMISIONES AFIL. - TRASP. | 223150 | 209.579 | 270.360 | 325.645 | 299.574 | 115.139 | |
| TOTAL RENTA VARIABLE MENSUALES | 223.150 | 209.579 | 270.360 | 325.645 | 299.574 | 115.139 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.143 | 10.479 | 13.518 | 14.802 | 17.622 | 5.234 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 50.716 | 73.353 | 81.108 | 74.010 | 140.976 | 26.168 | 395.615 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|---------------------------|---------|--------|--------|--------|--------|--------|--|
| COMISIONES AFIL. - TRASP. | 255.033 | 291.33 | 562.56 | 360.58 | 98.562 | 95.751 | |

| | | | | | | | |
|----------------------------------|---------|--------|--------|--------|--------|-------------------------|----------------|
| | | 7 | 9 | 1 | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 175.94 | |
| | | | | | | 1 | |
| TOTAL RENTA VARIABLE MENSUALES | 255.033 | 291.33 | 562.56 | 360.58 | 98.562 | 271.69 | |
| | | 7 | 9 | 1 | | 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 11.592 | 13.873 | 26.789 | 17.171 | 4.693 | 13.585 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 81.147 | 55.493 | 160.73 | 85.853 | 28.161 | 54.338 | 384.5 |
| | | | 4 | | | | 78 |
| | | | | | | TOTAL A DEMANDAR | 1.863.8 |
| | | | | | | | 80 |

NOMBRE: MENESES NAVARRO, CONSTANZA FELICITA
RUT: 17.796.410-7
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 23-05-16
LUGAR DE TRABAJO: CURICO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|--------|--------|---------|--------|-------|
| COMISIONES AFIL. - TRASP. | 309.646 | 758.04 | 917.22 | 288.36 | 557.33 | 333.09 | |
| | | 0 | 3 | 4 | 8 | 9 | |
| PREMIO AAVV D | | 240.00 | 51.201 | | 100.00 | | |
| | | 0 | | | 0 | | |
| PREMIO | | 5.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 309.646 | 1.003.0 | 968.42 | 288.36 | 657.33 | 333.09 | |
| | | 40 | 4 | 4 | 8 | 9 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.075 | 47.764 | 48.421 | 13.107 | 36.519 | 15.862 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 70.374 | 286.58 | 242.10 | 78.645 | 255.63 | 79.309 | 942.2 |
| | | 3 | 6 | | 1 | | 74 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|--------|--------|--------|--------|-------|
| COMISIONES AFIL. - TRASP. | 325.602 | 697.40 | 462.80 | 103.22 | 386.00 | 243.63 | |
| | | 2 | 2 | 1 | 7 | 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 325.602 | 697.40 | 462.80 | 103.22 | 386.00 | 243.63 | |
| | | 2 | 2 | 1 | 7 | 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.800 | 34.870 | 22.038 | 5.161 | 18.381 | 12.182 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 74.000 | 209.22 | 132.22 | 30.966 | 91.906 | 48.727 | 513.0 |
| | | 1 | 9 | | | | 49 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|--------|--------|--------|---------|--------|--|
| COMISIONES AFIL. - TRASP. | 761.581 | 598.61 | 313.18 | 812.07 | 270.34 | 545.16 | |
| | | 3 | 6 | 6 | 3 | 8 | |
| PROM. RENTA VARIABLE. VACACIONES | 287.313 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.048.894 | 598.61 | 313.18 | 812.07 | 270.34 | 545.16 | |
| | | 3 | 6 | 6 | 3 | 8 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 47.677 | 29.931 | 15.659 | 36.913 | 15.903 | 24.780 | |

| | | | | | | | |
|--------------------------------|---------|---------|--------|---------|---------|---------|----------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 238.385 | 209.515 | 93.956 | 184.563 | 127.220 | 123.902 | 739.155 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|------------------|
| COMISIONES AFIL. - TRASP. | 679.399 | 443.047 | 1.100.574 | 487.714 | 133.584 | 686.851 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 345.409 | | |
| TOTAL RENTA VARIABLE MENSUALES | 679.399 | 443.047 | 1.100.574 | 487.714 | 478.993 | 686.851 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 30.882 | 21.097 | 52.408 | 23.224 | 22.809 | 34.343 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 216.172 | 84.390 | 314.450 | 116.122 | 136.855 | 137.370 | 789.187 |
| TOTAL A DEMANDAR | | | | | | | 2.983.666 |

NOMBRE: MILLANES CORDERO AMANDA ROSARIO
 RUT: 11.130.212-K
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-08-2016
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 207.611 | 238.220 | 257.158 | 186.200 | 277.046 | 121.714 | |
| PREMIO AAVV D | | 36.000 | | | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 179.101 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 386.712 | 324.220 | 257.158 | 186.200 | 327.046 | 121.714 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.578 | 15.439 | 12.858 | 8.464 | 18.169 | 5.796 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 87.889 | 92.634 | 64.290 | 50.782 | 127.185 | 28.980 | 363.870 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|---------|---------|--------|--------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 61.604 | 242.488 | 142.432 | 52.067 | 92.624 | 64.889 | |
| TOTAL RENTA VARIABLE MENSUALES | 61.604 | 242.488 | 142.432 | 52.067 | 92.624 | 64.889 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.800 | 12.124 | 6.782 | 2.603 | 4.411 | 3.244 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 14.001 | 72.746 | 40.695 | 15.620 | 22.053 | 12.978 | 164.092 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------|---------|---------|---------|---------|---------|--------|--|
| COMISIONES AFIL. - TRASP. | 238.361 | 236.708 | 101.070 | 266.276 | 240.493 | 80.459 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| PROM. RENTA VARIABLE. VACACIONES | 140.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 378.361 | 236.708 | 101.070 | 266.276 | 240.493 | 80.459 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.198 | 11.835 | 5.054 | 12.103 | 14.147 | 3.657 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.991 | 82.848 | 30.321 | 60.517 | 113.173 | 18.286 | 305.145 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 181.866 | 201.909 | 281.556 | 244.654 | 92.619 | 165.953 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 72.817 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 181.866 | 201.909 | 281.556 | 317.471 | 92.619 | 165.953 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.267 | 9.615 | 13.407 | 15.118 | 4.410 | 8.298 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.866 | 38.459 | 80.445 | 75.588 | 26.463 | 33.191 | 254.145 |
| TOTAL A DEMANDAR | | | | | | | 1.087.252 |

NOMBRE: MITRE TEJEDA, YEANNINE DEL CARMEN
RUT: 15.549.454-9
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 12-11-18
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 478.549 | 337.154 | 303.886 | 379.472 | 333.145 | 193.203 | |
| PREMIO AAVV D | | 120.000 | | | | | |
| BONO INCENTIVO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 478.549 | 507.154 | 303.886 | 379.472 | 333.145 | 193.203 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.752 | 24.150 | 15.194 | 17.249 | 18.508 | 9.200 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 108.761 | 144.901 | 75.972 | 103.492 | 129.556 | 46.001 | 499.922 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|--------|---------|--|
| COMISIONES AFIL. - TRASP. | 268.830 | 215.287 | 497.726 | 120.883 | 88.895 | 274.492 | |
| TOTAL RENTA VARIABLE MENSUALES | 268.830 | 215.287 | 497.726 | 120.883 | 88.895 | 274.492 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.220 | 10.764 | 23.701 | 6.044 | 4.233 | 13.725 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |

| | | | | | | | |
|------------------------------|--------|--------|-------------|--------|--------|--------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 61.098 | 64.586 | 142.20 7 | 36.265 | 21.165 | 54.898 | 319.1 22 |
|------------------------------|--------|--------|-------------|--------|--------|--------|---------------------|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
|----------------------------------|--------|-------------|--------|---|---|-----------------------------|---------------------|
| COMISIONES AFIL. - TRASP. | 79.856 | 347.89 3 | 0 | | | | |
| PREMIO AAVV D | | 22.050 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 79.856 | 369.94 3 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.630 | 18.497 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 18.149 | 129.48 0 | 0 | 0 | 0 | 0 | 129.48 0 |
| | | | | | | TOTAL A DEMANDAR | 948.52 4 |

NOMBRE: MONTECINOS OLIVARES, JESSICA ELIANA
 RUT: 10.528.630-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: IQUIQUE

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------------|---------------|-------------|---------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 931.141 | 1.455.0 52 | 1.126.2 87 | 894.31 1 | 860.93 4 | 534.06 0 | |
| PREMIO AAVV D | | 260.00 0 | 6.000 | 5.000 | 127.00 8 | 168.48 0 | |
| PREMIO AAVV D | | | | 94.276 | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 492.14 9 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 931.141 | 2.257.2 01 | 1.132.2 87 | 993.58 7 | 1.037.9 42 | 702.54 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.325 | 107.48 6 | 56.614 | 45.163 | 57.663 | 33.454 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 211.623 | 644.91 5 | 283.07 2 | 270.97 8 | 403.64 4 | 167.27 1 | 1.769.8 80 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|--------------------------------|-----------|-------------|-------------|-------------|-------------|-------------|--|
| COMISIONES AFIL. - TRASP. | 930.877 | 597.32 8 | 379.49 7 | 583.87 9 | 352.45 4 | 558.47 0 | |
| COMISION REGIMEN ADMINTRATIVA | | | | | | | |
| PREMIO AAVV D | 144.000 | | 225.00 0 | 69.600 | 184.80 0 | 176.00 0 | |
| PREMIO AAVV D | 14.400 | | | | | | |
| PREMIO AAVV A | | 49.600 | | | | | |
| BONO SPEN | | | | | 160.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.089.277 | 646.92 8 | 604.49 7 | 653.47 9 | 697.25 4 | 734.47 0 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 49.513 | 32.346 | 28.786 | 32.674 | 33.203 | 36.724 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 247.563 | 194.078 | 172.713 | 196.044 | 166.013 | 146.894 | 875.742 |

| | | | | | | | |
|----------------------------------|---------|--------|--------|---|---|-------------------------|------------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
| COMISIONES AFIL. - TRASP. | 323.471 | 0 | 0 | | | | |
| PREMIO AAVV D | 156.800 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 480.271 | 0 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.831 | 0 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 109.153 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 2.645.623 |

NOMBRE: MORAGA DIAZ, ADELA
 RUT: 9.131.694-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 12-07-18
 LUGAR DE TRABAJO: PUERTO MONTT

| | | | | | | | |
|----------------------------------|---------|-----------|-----------|-----------|-----------|---------|------------------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 693.745 | 1.030.571 | 1.250.709 | 1.269.881 | 1.108.659 | 673.885 | |
| PREMIO AAVV D | | 36.000 | | | 198.000 | 288.000 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 664.751 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 693.745 | 1.781.322 | 1.250.709 | 1.269.881 | 1.306.659 | 961.885 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.534 | 84.825 | 62.535 | 57.722 | 72.592 | 45.804 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 157.669 | 508.949 | 312.677 | 346.331 | 508.145 | 229.020 | 1.905.123 |

| | | | | | | | |
|----------------------------------|---------|---------|-----------|---------|---------|---------|--|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 691.630 | 703.369 | 1.006.398 | 714.953 | 372.641 | 283.523 | |
| COMISION REGIMEN ADMINTRATIVA | | | | 29.023 | | | |
| PREMIO AAVV D | | | 180.000 | 70.200 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 691.630 | 703.369 | 1.186.398 | 814.176 | 372.641 | 283.523 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 31.438 | 35.168 | 56.495 | 40.709 | 17.745 | 14.176 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|--------|--------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 157.189 | 211.01 1 | 338.97 1 | 244.25 3 | 88.724 | 56.705 | 939.6 63 |
|------------------------------|---------|-------------|-------------|-------------|--------|--------|---------------------|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 191.011 | 409.05 1 | 268.70 5 | 223.53 3 | 309.09 2 | 0 | |
| PREMIO AAVV D | | 76.960 | | | | | |
| PREMIO D | | | 35.280 | | 240.00 0 | | |
| BONO POR INCENTIVO | | | | 320.00 0 | | | |
| BONO SPEN | | | | | | 30.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 191.011 | 486.01 1 | 303.98 5 | 543.53 3 | 549.09 2 | 30.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.682 | 24.301 | 15.199 | 24.706 | 32.300 | 1.364 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 43.412 | 170.10 4 | 91.196 | 123.53 0 | 258.39 6 | 6.818 | 650.0 44 |

| DETALLE | JUL-18 | | | | | | |
|----------------------------------|--------|---|---|---|---|-----------------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 3.494.8 30 |

NOMBRE: MORAN BRAVO, NORMA DEL CARMEN
 RUT: 8.025.008-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 02-11-07
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.882.899 | 2.324.6 43 | 2.573.0 82 | 1.710.0 97 | 2.464.1 93 | 1.468.5 67 | |
| PREMIO AAVV D | 220.000 | 200.00 0 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 529.32 5 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.102.899 | 2.574.6 43 | 2.573.0 82 | 1.710.0 97 | 2.464.1 93 | 1.997.8 92 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 95.586 | 122.60 2 | 128.65 4 | 77.732 | 136.90 0 | 95.138 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 477.932 | 735.61 2 | 643.27 1 | 466.39 0 | 958.29 7 | 475.68 9 | 3.279.2 59 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 1.817.040 | 1.955.882 | 2.181.986 | 2.200.983 | 1.619.613 | 1.817.040 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.817.040 | 1.955.882 | 2.181.986 | 2.200.983 | 1.619.613 | 1.817.040 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 82.593 | 97.794 | 103.904 | 110.049 | 77.124 | 90.852 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 412.964 | 586.765 | 623.425 | 660.295 | 385.622 | 363.408 | 2.619.514 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 2.560.399 | 1.292.429 | 1.690.002 | 1.595.424 | 2.008.586 | 1.904.406 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.560.399 | 1.292.429 | 1.690.002 | 1.595.424 | 2.008.586 | 1.904.406 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 116.382 | 64.621 | 84.500 | 72.519 | 118.152 | 86.564 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 581.909 | 452.350 | 507.001 | 362.596 | 945.217 | 432.820 | 2.699.984 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-------------|------------------|
| COMISIONES AFIL. - TRASP. | 1.247.032 | 1.410.559 | 1.838.516 | 2.202.520 | 1.257.505 | 1.675.823 | |
| PREMIO AAVV A | 420.000 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | 1.426.624 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.667.032 | 1.410.559 | 3.265.140 | 2.202.520 | 1.257.505 | 1.675.823 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 75.774 | 67.169 | 155.483 | 104.882 | 59.881 | 83.791 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 530.419 | 268.678 | 932.897 | 524.410 | 359.287 | 335.165 | 2.420.436 |
| TOTAL A DEMANDAR | | | | | | ##### ## | |

NOMBRE: OLIVARES ALVAREZ JUAN CARLOS
 RUT: 10.368.852-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 09-01-14
 LUGAR DE TRABAJO: TEMUCO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------------------------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 378.758 | 694.396 | 412.865 | 537.613 | 445.468 | 548.517 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| PREMIO AAVV D | | 39.000 | | | | 161.280 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 346.775 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 725.533 | 783.396 | 412.865 | 537.613 | 445.468 | 709.797 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.979 | 37.305 | 20.643 | 24.437 | 24.748 | 33.800 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 164.894 | 223.827 | 103.216 | 146.622 | 173.238 | 168.999 | 815.902 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 368.179 | 430.593 | 404.453 | 628.950 | 234.408 | 337.610 | |
| TOTAL RENTA VARIABLE MENSUALES | 368.179 | 430.593 | 404.453 | 628.950 | 234.408 | 337.610 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.735 | 21.530 | 19.260 | 31.448 | 11.162 | 16.881 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.677 | 129.178 | 115.558 | 188.685 | 55.811 | 67.522 | 556.754 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 602.276 | | 551.994 | 206.072 | 267.176 | 403.558 | |
| COMISION REG ADMINISTRATIVA | | 10.381 | | | | | |
| PREMIO AAVV D | | 426.127 | | | | 21.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 210.523 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 812.799 | 436.508 | 551.994 | 206.072 | 267.176 | 424.558 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.945 | 21.825 | 27.600 | 9.367 | 15.716 | 19.298 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 184.727 | 152.778 | 165.598 | 46.835 | 125.730 | 96.490 | 587.431 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-------------------------|------------------|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 522.195 | 267.690 | 423.832 | 377.143 | 214.352 | 258.008 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 237.960 | |
| TOTAL RENTA VARIABLE MENSUALES | 522.195 | 267.690 | 423.832 | 377.143 | 214.352 | 495.968 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.736 | 12.747 | 20.182 | 17.959 | 10.207 | 24.798 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 166.153 | 50.989 | 121.095 | 89.796 | 61.243 | 99.194 | 422.316 |
| | | | | | | TOTAL A DEMANDAR | 2.382.404 |

NOMBRE: OLIVARES ORELLANA, LUIS MAURICIO
RUT: 13.076.398-7
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 21-04-16
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|--------|--------|--------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 151.736 | 95.363 | 76.697 | 85.120 | 155.415 | 202.564 | |
| TOTAL RENTA VARIABLE MENSUALES | 151.736 | 95.363 | 76.697 | 85.120 | 155.415 | 202.564 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.897 | 4.541 | 3.835 | 3.869 | 8.634 | 9.646 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.485 | 27.247 | 19.174 | 23.215 | 60.439 | 48.230 | 178.304 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 267.753 | 317.704 | 585.158 | 766.171 | 458.345 | 737.904 | |
| TOTAL RENTA VARIABLE MENSUALES | 267.753 | 317.704 | 585.158 | 766.171 | 458.345 | 737.904 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.171 | 15.885 | 27.865 | 38.309 | 21.826 | 36.895 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 60.853 | 95.311 | 167.188 | 229.851 | 109.130 | 147.581 | 749.061 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 1.357.112 | 1.198.391 | 1.736.623 | 1.416.021 | 991.910 | 910.938 | |
| PREMIO D | | 51.975 | 87.780 | 122.094 | | 149.200 | |
| PREMIO D | | | 351.120 | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.323.734 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.680.846 | 1.250.366 | 2.175.523 | 1.538.115 | 991.910 | 1.060.138 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 121.857 | 62.518 | 108.776 | 69.914 | 58.348 | 48.188 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 609.283 | 437.628 | 652.657 | 349.572 | 466.781 | 240.940 | 2.147.578 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| COMISIONES AFIL. - TRASP. | 1.498.521 | 1.919.026 | 1.824.197 | 1.629.252 | 1.014.582 | 1.230.830 | |
| PREMIO D | 271.200 | 61.000 | 563.600 | 726.560 | 391.920 | 123.200 | |
| PREMIO D | | 13.000 | | | | 128.800 | |

| | | | | | | | |
|----------------------------------|-------------|---------------|---------------|---------------|---------------|-----------------------------|-----------------------|
| PREMIO D | | 429.25 0 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 1.245.2 99 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.769.721 | 2.422.2 76 | 2.387.7 97 | 2.355.8 12 | 1.406.5 02 | 2.728.1 29 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 80.442 | 115.34 6 | 113.70 5 | 112.18 2 | 66.976 | 136.40 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 563.0 93 | 461.3 86 | 682.2 28 | 560.9 08 | 401.8 58 | 545.6 26 | 2.652.0 05 |
| | | | | | | TOTAL A DEMANDAR | 5.726.9 48 |

NOMBRE: OYARZUN PRADENAS JUAN RAMON

RUT: 11.633.565-4

CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO: 10-07-17

LUGAR DE TRABAJO: SAN FERNANDO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-------------|
| COMISIONES AFIL. - TRASP. | 332.054 | 302.660 | 539.222 | 525.28 2 | 84.019 | 299.825 | |
| PREMIO AAVV D | | 240.000 | 111.720 | | | | |
| PREMIO | | 50.000 | | | 50.000 | | |
| PROM. RENTA VARIABLE. VACACIONES | 373.431 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 705.485 | 592.660 | 650.942 | 525.28 2 | 134.019 | 299.825 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 32.068 | 28.222 | 32.547 | 23.876 | 7.446 | 14.277 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 160.338 | 169.331 | 162.736 | 143.25 9 | 52.119 | 71.387 | 598.8 31 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-------------|
| COMISIONES AFIL. - TRASP. | 303543 | 316.077 | 617.104 | 422.64 9 | 316077 | 433.129 | |
| TOTAL RENTA VARIABLE MENSUALES | 303.543 | 316.077 | 617.104 | 422.64 9 | 316.077 | 433.129 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.797 | 15.804 | 29.386 | 21.132 | 15.051 | 21.656 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 68.987 | 94.823 | 176.315 | 126.79 5 | 75.256 | 86.626 | 559.8 15 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|--------|---------|---------|-------------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | | 466.063 | 326.850 | 453.68 6 | 538.177 | 235.952 | |
| PROM. RENTA VARIABLE. VACACIONES | | | 204.735 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 466.063 | 531.585 | 453.68 6 | 538.177 | 235.952 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |

| | | | | | | | |
|----------------------------------|---|---------|---------|---------|---------|--------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 23.303 | 26.579 | 20.622 | 31.657 | 10.725 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 163.122 | 159.476 | 103.110 | 253.260 | 53.625 | 732.593 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| COMISIONES AFIL. - TRASP. | 613.296 | 662.032 | 601.723 | 630.416 | 223.353 | 793.062 | |
| TOTAL RENTA VARIABLE MENSUALES | 613.296 | 662.032 | 601.723 | 630.416 | 223.353 | 793.062 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 27.877 | 31.525 | 28.653 | 30.020 | 10.636 | 39.653 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 195.140 | 126.101 | 171.921 | 150.099 | 63.815 | 158.612 | 670.549 |
| TOTAL A DEMANDAR | | | | | | | 2.561.789 |

NOMBRE: PACHECO CARVALLO, ALEJANDRA MARCELA
RUT: 18.938.391-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 03-07-19
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 164.098 | 317.595 | 150.365 | 85.785 | 29.880 | | |
| PREMIO AAVV D | 132.000 | 455.000 | 2.000 | 30.000 | | | |
| PREMIO | | 50.000 | | | | | |
| PREMIO SPEN | | | 160.000 | 160.000 | 300.000 | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 296.098 | 822.595 | 312.365 | 275.785 | 329.880 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.459 | 39.171 | 15.618 | 12.536 | 18.327 | 2.381 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 67.295 | 235.027 | 78.091 | 75.214 | 128.287 | 11.905 | 528.524 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 0 | 0 | 0 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL A DEMANDAR | | | | | | | 528.524 |

NOMBRE: PALACIOS DELGADO KATHERINE NICOL
RUT: 16.871.724-5
CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|--------|---------|---------|-------------|---------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 36.918 | 93.731 | 124.648 | 174.25 2 | 51.640 | 80.362 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 44.487 | | |
| TOTAL RENTA VARIABLE MENSUALES | 36.918 | 143.731 | 124.648 | 174.25 2 | 96.127 | 80.362 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.678 | 6.844 | 6.232 | 7.921 | 5.340 | 3.827 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 8.390 | 41.066 | 31.162 | 47.523 | 37.383 | 19.134 | 176.2 68 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|---------|--------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 183734 | 99.887 | 103738 | 85.808 | 184.477 | 103.738 | |
| TOTAL RENTA VARIABLE MENSUALES | 183.734 | 99.887 | 103.738 | 85.808 | 184.477 | 103.738 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.352 | 4.994 | 4.940 | 4.290 | 8.785 | 5.187 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.758 | 29.966 | 29.639 | 25.742 | 43.923 | 20.748 | 150.0 19 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|--------|--------|-------------|---------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 152.715 | 92.653 | 65.635 | 273.44 3 | 167.188 | 84.723 | |
| PROM. RENTA VARIABLE. VACACIONES | 82.955 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 235.670 | 92.653 | 65.635 | 273.44 3 | 167.188 | 84.723 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.712 | 4.633 | 3.282 | 12.429 | 9.835 | 3.851 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 53.561 | 32.429 | 19.691 | 62.146 | 78.677 | 19.255 | 212.1 97 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|--------|--------|-------------|--------|-----------------------------|---------------------|
| COMISIONES AFIL. - TRASP. | 219.485 | 66.270 | 69.250 | 164.83 5 | 69.030 | 69.600 | |
| TOTAL RENTA VARIABLE MENSUALES | 219.485 | 66.270 | 69.250 | 164.83 5 | 69.030 | 69.600 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.977 | 3.156 | 3.298 | 7.849 | 3.287 | 3.480 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.836 | 12.623 | 19.786 | 39.246 | 19.723 | 13.920 | 105.29 8 |
| | | | | | | TOTAL A DEMANDAR | 643.78 1 |

NOMBRE: PAREDES PEREZ ANA LUISA

RUT: 7.995.785-2
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-07-98
 LUGAR DE TRABAJO: SAN FERNANDO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|---------------|---------------|-------------|-------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.016.381 | 836.00 5 | 970.04 7 | 514.34 6 | 780.89 6 | 581.71 3 | |
| PREMIO AAVV D | 200.000 | 220.00 0 | 51.480 | 76.050 | 43.680 | | |
| PREMIO AAVV D | | | | | 100.00 0 | | |
| PREMIO AAVV D | | | | | 18.720 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 211.394 | | | | | 182.64 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.427.775 | 1.106.0 05 | 1.021.5 27 | 590.39 6 | 943.29 6 | 764.35 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 64.899 | 52.667 | 51.076 | 26.836 | 52.405 | 36.398 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 324.494 | 316.00 1 | 255.38 2 | 161.01 7 | 366.83 7 | 181.98 9 | 1.281.2 26 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|-------------|-------------|---------------|---------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 535.466 | 700.43 9 | 270.80 7 | 920.54 9 | 807.19 5 | 730.60 0 | |
| COMISION REGIMEN ADMINTRATIVA | 51.295 | | | | | | |
| PREMIO SSVV | | | | 110.00 0 | 110.00 0 | | |
| PREMIO AAVV D | 5.000 | | | | | | |
| BONO REEMPLAZO INTERNO | | | | | 87.444 | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 329.83 1 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 591.761 | 700.43 9 | 270.80 7 | 1.360.3 80 | 1.004.6 39 | 730.60 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.898 | 35.022 | 12.896 | 68.019 | 47.840 | 36.530 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 134.491 | 210.13 2 | 77.373 | 408.11 4 | 239.20 0 | 146.12 0 | 1.080.9 39 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-------------|-------------|-------------|-------------|-------------|--|
| COMISIONES AFIL. - TRASP. | 938.602 | 805.15 8 | 967.61 0 | 951.21 0 | 776.15 0 | 961.04 1 | |
| COMISION REG ADMINISTRATIVA | | | 31.035 | | | | |
| PREMIO AAVV D | | 44.000 | | | | | |
| PREMIO D | | | | | | 10.500 | |
| PROM. RENTA VARIABLE. VACACIONES | 492.085 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.430.687 | 849.15 8 | 998.64 5 | 951.21 0 | 776.15 0 | 971.54 1 | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 65.031 | 42.458 | 49.932 | 43.237 | 45.656 | 44.161 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 325.156 | 297.20 5 | 299.59 4 | 216.18 4 | 365.24 7 | 220.80 5 | 1.399.0 35 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-------------|---------------|---------------|---------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.000.194 | 881.10 9 | 735.84 0 | 1.021.7 24 | 1.149.6 88 | 679.32 7 | |
| BONO ANTIGÜEDAD | | | 541.40 9 | | | | |
| PREMIO D | 28.000 | | | 110.00 0 | | | |
| PROM. RENTA VARIABLE. VACACIONES | 61.082 | | | | 210.02 6 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.028.194 | 881.10 9 | 1.277.2 49 | 1.131.7 24 | 1.359.7 14 | 679.32 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.736 | 41.958 | 60.821 | 53.892 | 64.748 | 33.966 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 327.153 | 167.83 0 | 364.92 8 | 269.45 8 | 388.49 0 | 135.86 5 | 1.326.5 72 |

TOTAL A DEMANDAR 5.087.772

NOMBRE: PEREIRA GONZÁLEZ FELIPE CRISTOBAL
RUT: 14.551.043-0
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 10-02-07
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|--------|--------|--------|-------------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 11.502 | 1.177 | 7.474 | 44.873 | 48.223 | 21.451 | |
| COMISIONES REG ADMINISTRATIVA | | | | | 720.620 | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.729.488 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.740.990 | 1.177 | 7.474 | 44.873 | 768.843 | 21.451 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.136 | 56 | 374 | 2.040 | 42.714 | 1.021 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 395.680 | 336 | 1.869 | 12.238 | 298.99 5 | 5.107 | 318.5 45 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|---------|---------|-------------|--------|--------|--|
| COMISIONES AFIL. - TRASP. | 801.963 | 128.015 | 131.460 | 388.92 9 | 1.771 | 37.800 | |
| PROM. RENTA VARIABLE. VACACIONES | 504.435 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.225.057 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.531.455 | 128.015 | 131.460 | 388.92 9 | 1.771 | 37.800 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 115.066 | 6.401 | 6.260 | 19.446 | 84 | 1.890 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |

| | | | | | | | |
|------------------------------|---------|--------|--------|-------------|-----|-------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 575.331 | 38.405 | 37.560 | 116.67 9 | 422 | 7.560 | 200.6 25 |
|------------------------------|---------|--------|--------|-------------|-----|-------|---------------------|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 119.026 | 100.206 | 140.149 | 240.04 6 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 119.026 | 100.206 | 140.149 | 240.04 6 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.410 | 5.010 | 7.007 | 10.911 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 27.051 | 35.072 | 42.045 | 54.556 | 0 | 0 | 131.6 73 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|--------|---------------|---------|--------|-----------------------------|--------|-----------------------|
| COMISIONES AFIL. - TRASP. | 42.759 | 0 | 455.064 | 43.568 | 0 | 82.507 | |
| PROM. RENTA VARIABLE. VACACIONES | | 1.585.3 64 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 42.759 | 1.585.3 64 | 455.064 | 43.568 | 0 | 82.507 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.944 | 75.494 | 21.670 | 2.075 | 0 | 4.125 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.605 | 301.974 | 130.018 | 10.373 | 0 | 16.501 | 458.8 67 |
| | | | | | TOTAL A DEMANDAR | | 1.109.7 09 |

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|--------|--------|--------|-------------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 11.502 | 1.177 | 7.474 | 44.873 | 48.223 | 21.451 | |
| COMISIONES REG ADMINISTRATIVA | | | | | 720.620 | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.729.488 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.740.990 | 1.177 | 7.474 | 44.873 | 768.84 3 | 21.451 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.136 | 56 | 374 | 2.040 | 42.714 | 1.021 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 395.680 | 336 | 1.869 | 12.238 | 298.995 | 5.107 | 318.5 45 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|---------|---------|-------------|--------|--------|--|
| COMISIONES AFIL. - TRASP. | 801.963 | 128.015 | 131.460 | 388.92 9 | 1.771 | 37.800 | |
| PROM. RENTA VARIABLE. VACACIONES | 504.435 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.225.057 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.531.455 | 128.015 | 131.460 | 388.92 9 | 1.771 | 37.800 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 115.066 | 6.401 | 6.260 | 19.446 | 84 | 1.890 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |

| | | | | | | | |
|------------------------------|---------|--------|--------|-------------|-----|-------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 575.331 | 38.405 | 37.560 | 116.67 9 | 422 | 7.560 | 200.6 25 |
|------------------------------|---------|--------|--------|-------------|-----|-------|---------------------|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 119.026 | 100.206 | 140.149 | 240.04 6 | 0 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 119.026 | 100.206 | 140.149 | 240.04 6 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.410 | 5.010 | 7.007 | 10.911 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 27.051 | 35.072 | 42.045 | 54.556 | 0 | 0 | 131.6 73 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|--------|---------------|---------|--------|--------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 42.759 | 0 | 455.064 | 43.568 | 0 | 82.507 | |
| PROM. RENTA VARIABLE. VACACIONES | | 1.585.3 64 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 42.759 | 1.585.3 64 | 455.064 | 43.568 | 0 | 82.507 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.944 | 75.494 | 21.670 | 2.075 | 0 | 4.125 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.605 | 301.974 | 130.018 | 10.373 | 0 | 16.501 | 458.8 67 |

TOTAL A DEMANDAR 1.109.709

NOMBRE: PEREZ ORTEGA, ADRIANA JULIA
RUT: 11.746.598-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 06-11-17
LUGAR DE TRABAJO: LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-------------|-------------|-------------|---------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 929.126 | 778.98 5 | 681.89 7 | 735.07 0 | 685.21 3 | 447.39 7 | |
| PREMIO AAVV D | 220.000 | | | | 237.60 0 | | |
| PREMIO AAVV D | | | | | 150.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.149.126 | 778.98 5 | 681.89 7 | 735.07 0 | 1.072.8 13 | 447.39 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 52.233 | 37.095 | 34.095 | 33.412 | 59.601 | 21.305 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 261.165 | 222.56 7 | 170.47 4 | 200.47 4 | 417.20 5 | 106.52 3 | 1.117.2 43 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|-------------|-------------|-------------|-------------|-------------|--|
| COMISIONES AFIL. - TRASP. | 279824 | 173.70 0 | 530.54 1 | 294.70 4 | 217.93 5 | 237.01 5 | |
| PROM. RENTA VARIABLE. VACACIONES | 53382 | | | | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| TOTAL RENTA VARIABLE MENSUALES | 333.206 | 173.70 0 | 530.54 1 | 294.70 4 | 217.93 5 | 237.01 5 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.146 | 8.685 | 25.264 | 14.735 | 10.378 | 11.851 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 75.729 | 52.110 | 151.58 3 | 88.411 | 51.889 | 47.403 | 391.3 97 |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|--------|-------------|-------------|---------------------|
| DETALLE | ENE-19 | DIC-18 | NOV- 18 | OCT-18 | SEPT- 18 | AGO- 18 | |
| COMISIONES AFIL. - TRASP. | 236.129 | 287.52 8 | 161.35 5 | 66.652 | 51.579 | 89.727 | |
| PREMIO INCENTIVO | | | | | | 160.00 0 | |
| PROM. RENTA VARIABLE. VACACIONES | 85.923 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 322.052 | 287.52 8 | 161.35 5 | 66.652 | 51.579 | 249.72 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 14.639 | 14.376 | 8.068 | 3.030 | 3.034 | 11.351 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 73.194 | 100.63 5 | 48.407 | 15.148 | 24.272 | 56.756 | 245.2 18 |

| | | | | | | | |
|----------------------------------|---------|-------------|------------|--------|-------------|-----------------------------|-----------------------|
| DETALLE | JUL-18 | JUN-18 | MAY- 18 | ABR-18 | MAR- 18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 280.716 | 214.68 9 | 18.490 | 66.318 | 71.683 | 202.84 7 | |
| PREMIO INCENTIVO | | | | | 160.00 0 | 160.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 280.716 | 214.68 9 | 18.490 | 66.318 | 231.68 3 | 362.84 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.760 | 10.223 | 880 | 3.158 | 11.033 | 18.142 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 89.319 | 40.893 | 5.283 | 15.790 | 66.195 | 72.569 | 200.7 31 |
| | | | | | | TOTAL A DEMANDAR | 1.954.5 88 |

NOMBRE: PRADO MENARES, VICTOR ANDRES
 RUT: 15.507.138-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 20-08-12
 LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|----------------------------------|---------|---------------|-------------|---------------|-------------|-------------|--|
| DETALLE | ENE-20 | DIC-19 | NOV- 19 | OCT-19 | SEPT- 19 | AGO- 19 | |
| COMISIONES AFIL. - TRASP. | 973.680 | 1.003.1 12 | 818.90 3 | 1.270.7 00 | 636.45 2 | 856.20 4 | |
| PREMIO AAVV D | | | | | 45.000 | 35.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 973.680 | 1.003.1 12 | 818.90 3 | 1.270.7 00 | 681.45 2 | 891.20 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.258 | 47.767 | 40.945 | 57.759 | 37.858 | 42.438 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 221.291 | 286.60 3 | 204.72 6 | 346.55 5 | 265.00 9 | 212.19 1 | 1.315.0 84 |
|------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-----------------------|

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------------|---------------|-------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 895.592 | 1.073.1 37 | 1.322.7 92 | 458.32 7 | 1.278.8 72 | 1.532.2 98 | |
| PREMIO AAVV D | 10.000 | | | | | | |
| PREMIO AAVV A | | 15.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 1.514.6 46 | |
| TOTAL RENTA VARIABLE MENSUALES | 905.592 | 1.088.1 37 | 1.322.7 92 | 458.32 7 | 1.278.8 72 | 3.046.9 44 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.163 | 54.407 | 62.990 | 22.916 | 60.899 | 152.34 7 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 205.816 | 326.44 1 | 377.94 1 | 137.49 8 | 304.49 3 | 609.38 9 | 1.755.7 62 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.608.090 | 1.614.4 51 | 1.892.0 53 | 2.036.9 41 | 1.940.4 87 | 1.756.1 13 | |
| PREMIO AAVV D | 685.900 | 804.38 4 | | | | | |
| PREMIO D | | | | 760.00 0 | 240.00 0 | 1.308.4 00 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.293.990 | 2.418.8 35 | 1.892.0 53 | 2.796.9 41 | 2.180.4 87 | 3.064.5 13 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 104.272 | 120.94 2 | 94.603 | 127.13 4 | 128.26 4 | 139.29 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 521.361 | 846.59 2 | 567.61 6 | 635.66 8 | 1.026.1 12 | 696.48 0 | 3.772.4 68 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|--|
| COMISIONES AFIL. - TRASP. | 1.722.264 | 1.860.9 68 | 1.155.5 84 | 1.571.6 30 | 1.479.5 40 | 1.358.7 76 | |
| PREMIO D | 936.000 | 121.60 0 | 921.60 0 | 920.00 0 | 782.80 0 | 724.50 0 | |
| PREMIO D | | 240.00 0 | | | | | |
| PREMIO D | | 638.40 0 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 1.532.3 51 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.658.264 | 2.860.9 68 | 2.077.1 84 | 2.491.6 30 | 2.262.3 40 | 3.615.6 27 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 120.830 | 136.23 7 | 98.914 | 118.64 9 | 107.73 0 | 180.78 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |

| | | | | | | | |
|----------------------------------|---------|---------------|-------------|---------------|-------------|-----------------------------|-----------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 845.811 | 544.94 6 | 593.48 1 | 593.24 5 | 646.38 3 | 723.12 5 | 3.101.1 81 |
| | | | | | | TOTAL A DEMANDAR | 9.944.4 95 |
| DETALLE | ENE-20 | DIC-19 | NOV- 19 | OCT-19 | SEPT- 19 | AGO- 19 | |
| COMISIONES AFIL. - TRASP. | 973.680 | 1.003.1 12 | 818.90 3 | 1.270.7 00 | 636.45 2 | 856.20 4 | |
| PREMIO AAVV D | | | | | 45.000 | 35.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 973.680 | 1.003.1 12 | 818.90 3 | 1.270.7 00 | 681.45 2 | 891.20 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 44.258 | 47.767 | 40.945 | 57.759 | 37.858 | 42.438 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 221.291 | 286.60 3 | 204.72 6 | 346.55 5 | 265.00 9 | 212.19 1 | 1.315.0 84 |

| | | | | | | | |
|----------------------------------|---------|---------------|---------------|-------------|---------------|---------------|-----------------------|
| DETALLE | JUL-19 | JUN-19 | MAY- 19 | ABR-19 | MAR- 19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 895.592 | 1.073.1 37 | 1.322.7 92 | 458.32 7 | 1.278.8 72 | 1.532.2 98 | |
| PREMIO AAVV D | 10.000 | | | | | | |
| PREMIO AAVV A | | 15.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 1.514.6 46 | |
| TOTAL RENTA VARIABLE MENSUALES | 905.592 | 1.088.1 37 | 1.322.7 92 | 458.32 7 | 1.278.8 72 | 3.046.9 44 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 41.163 | 54.407 | 62.990 | 22.916 | 60.899 | 152.34 7 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 205.816 | 326.44 1 | 377.94 1 | 137.49 8 | 304.49 3 | 609.38 9 | 1.755.7 62 |

| | | | | | | | |
|----------------------------------|-------------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| DETALLE | ENE-19 | DIC-18 | NOV- 18 | OCT-18 | SEPT- 18 | AGO- 18 | |
| COMISIONES AFIL. - TRASP. | 1.608.090 | 1.614.4 51 | 1.892.0 53 | 2.036.9 41 | 1.940.4 87 | 1.756.1 13 | |
| PREMIO AAVV D | 685.900 | 804.38 4 | | | | | |
| PREMIO D | | | | 760.00 0 | 240.00 0 | 1.308.4 00 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.293.990 | 2.418.8 35 | 1.892.0 53 | 2.796.9 41 | 2.180.4 87 | 3.064.5 13 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 104.272 | 120.94 2 | 94.603 | 127.13 4 | 128.26 4 | 139.29 6 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 521.3 61 | 846.5 92 | 567.6 16 | 635.6 68 | 1.026.1 12 | 696.4 80 | 3.772.4 68 |

| | | | | | | | |
|---------------------------|-----------|---------|------------|---------|------------|---------|--|
| DETALLE | JUL-18 | JUN-18 | MAY- 18 | ABR-18 | MAR- 18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 1.722.264 | 1.860.9 | 1.155.5 | 1.571.6 | 1.479.5 | 1.358.7 | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| | | 68 | 84 | 30 | 40 | 76 | |
| PREMIO D | 936.000 | 121.60 0 | 921.60 0 | 920.00 0 | 782.80 0 | 724.50 0 | |
| PREMIO D | | 240.00 0 | | | | | |
| PREMIO D | | 638.40 0 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 1.532.3 51 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.658.264 | 2.860.9 68 | 2.077.1 84 | 2.491.6 30 | 2.262.3 40 | 3.615.6 27 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 120.830 | 136.23 7 | 98.914 | 118.64 9 | 107.73 0 | 180.78 1 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 845.811 | 544.94 6 | 593.48 1 | 593.24 5 | 646.38 3 | 723.12 5 | 3.101. 181 |
| TOTAL A DEMANDAR | | | | | | 9.944. 495 | |

NOMBRE: QUERO LOYOLA, FRANCISCO ANDRES
RUT: 15.930.431-0
CARGO: EJECUTIVO PREVISIONAL PERSONAL
FECHA INGRESO: 20-08-12
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|--------|---------------|---------------|-------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 62.088 | 0 | 1.079.8 80 | 206.30 7 | 1.300.0 00 | 1.733.3 33 | |
| PREMIO AAVV D | | | | | 125.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 1.038.8 80 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 62.088 | 1.088.8 80 | 1.079.8 80 | 206.30 7 | 1.425.0 00 | 1.733.3 33 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.822 | 51.851 | 53.994 | 9.378 | 79.167 | 82.540 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 14.111 | 311.109 | 269.970 | 56.266 | 554.167 | 412.698 | 1.604.2 09 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1516667 | 1.950.0 00 | 2.166.6 67 | 1.300.0 00 | 1.733.3 33 | 1.516.6 67 | |
| PREMIO AAVV D | | | 10.000 | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | 481.484 | 280.84 8 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.516.667 | 1.950.0 00 | 2.658.1 51 | 1.580.8 48 | 1.733.3 33 | 1.516.6 67 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.939 | 97.500 | 126.579 | 79.042 | 82.540 | 75.833 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 344.697 | 585.000 | 759.472 | 474.25 4 | 412.698 | 303.333 | 2.534.7 58 |
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|---------------|
| COMISIONES AFIL. - TRASP. | 1.733.333 | 1.755.9 12 | 2.418.0 23 | 2.930.8 50 | 2.422.5 75 | 2.534.7 78 | |
| COMISION REG ADMINISTRATIVA | | | | | 43.288 | | |
| PREMIO | | | | 969.57 0 | 183.040 | 804.800 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 326.85 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.733.333 | 1.755.9 12 | 2.418.0 23 | 4.227.2 70 | 2.648.9 03 | 3.339.5 78 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 78.788 | 87.796 | 120.901 | 192.14 9 | 155.818 | 151.799 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 393.939 | 614.569 | 725.407 | 960.74 3 | 1.246.5 43 | 758.995 | 4.306.2 57 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------------|---------------|---------------|
| COMISIONES AFIL. - TRASP. | 2.169.113 | 2.968.2 97 | 2.760.3 68 | 2.215.8 28 | 2.043.3 57 | 2.126.1 54 | |
| PREMIO | 1.691.200 | 393.600 | 1.282.5 60 | 2.201.3 60 | 1.041.4 95 | 367.500 | |
| PROM. RENTA VARIABLE. VACACIONES | | 2.716.9 04 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.860.313 | 6.078.8 01 | 4.042.9 28 | 4.417.1 88 | 3.084.8 52 | 2.493.6 54 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 175.469 | 289.467 | 192.520 | 210.34 2 | 146.898 | 124.683 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.228.281 | 1.157.8 67 | 1.155.1 22 | 1.051.7 11 | 881.386 | 498.731 | 4.744. 818 |
| | | | | | TOTAL A DEMANDAR | ##### ## | |

NOMBRE: REBOLLEDO BURGOS OTILIA DEL CARMEN
 RUT: 12.074.118-7
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 18-08-16
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|-------------|---------|---------|-------------|
| COMISIONES AFIL. - TRASP. | 230.363 | 293.321 | 150.993 | 125.16 1 | 142.854 | 151.640 | |
| PREMIO AAVV D | | 240.000 | | | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 60.592 | | |
| TOTAL RENTA VARIABLE MENSUALES | 230.363 | 583.321 | 150.993 | 125.16 1 | 253.446 | 151.640 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.471 | 27.777 | 7.550 | 5.689 | 14.080 | 7.221 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 52.355 | 166.663 | 37.748 | 34.135 | 98.562 | 36.105 | 373.2 13 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 |
|---------|--------|--------|--------|--------|--------|--------|
|---------|--------|--------|--------|--------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|---------|--------|---------|--------|--------|---------|
| COMISIONES AFIL. - TRASP. | 177.839 | 166.271 | 92.732 | 137.426 | 42.441 | 86.032 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 54.862 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 177.839 | 166.271 | 92.732 | 192.288 | 42.441 | 86.032 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.084 | 8.314 | 4.416 | 9.614 | 2.021 | 4.302 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.418 | 49.881 | 26.495 | 57.686 | 10.105 | 17.206 | 161.374 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|--------|---------|--------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 145.834 | 94.018 | 143.323 | 12.987 | 265.620 | 188.240 | |
| TOTAL RENTA VARIABLE MENSUALES | 145.834 | 94.018 | 143.323 | 12.987 | 265.620 | 188.240 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.629 | 4.701 | 7.166 | 590 | 15.625 | 8.556 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 33.144 | 32.906 | 42.997 | 2.952 | 124.998 | 42.782 | 246.634 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|--------|---------|---------|---------|---------|------------------|-----------|
| COMISIONES AFIL. - TRASP. | 98.727 | 306.118 | 100.118 | 382.179 | 138.022 | 60.906 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 43.939 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 98.727 | 306.118 | 100.118 | 426.118 | 138.022 | 60.906 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.488 | 14.577 | 4.768 | 20.291 | 6.572 | 3.045 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 31.413 | 58.308 | 28.605 | 101.457 | 39.435 | 12.181 | 239.986 |
| | | | | | | TOTAL A DEMANDAR | 1.021.208 |

NOMBRE: RETAMAL GUZMAN, DESIDERIO VALDEMAR
 RUT: 15.537.180-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 03-07-19
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|----------------------------------|---------|---------|---------|---------|---------|--------|
| COMISIONES AFIL. - TRASP. | 252.695 | 366.805 | 365.539 | 106.751 | 270.377 | 0 |
| PREMIO AAVV D | | 260.000 | | 185.150 | | |
| PREMIO | | 50.000 | | | | |
| PREMIO SPEN | | | | 300.000 | 160.000 | 90.000 |
| TOTAL RENTA VARIABLE MENSUALES | 252.695 | 676.805 | 365.539 | 591.901 | 430.377 | 90.000 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 |
| VALOR DIA TRABAJADO REM VARIABLE | 11.486 | 32.229 | 18.277 | 26.905 | 23.910 | 4.286 |

| | | | | | | | |
|--------------------------------|--------|-------------|--------|-------------|-------------|--------|---------------------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 57.431 | 193.37 3 | 91.385 | 161.42 8 | 167.36 9 | 21.429 | 634.9 83 |

| | | | | | | | |
|----------------------------------|--------|---|---|---|---|-----------------------------|---------------------|
| DETALLE | JUL-19 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 634.98 3 |

NOMBRE: RIVAS ALARCON, DOMINGO ALBERTO
 RUT: 8.234.261-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 21-04-08
 LUGAR DE TRABAJO: CONCEPCION

| | | | | | | | |
|----------------------------------|-----------|---------------|-------------|-------------|-------------|---------------|-----------------------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 1.043.527 | 835.14 0 | 841.16 6 | 767.72 2 | 753.50 3 | 656.47 9 | |
| PREMIO AAVV D | 220.000 | 420.00 0 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 802.61 6 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.263.527 | 1.305.1 40 | 841.16 6 | 767.72 2 | 753.50 3 | 1.459.0 95 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 57.433 | 62.150 | 42.058 | 34.896 | 41.861 | 69.481 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 287.165 | 372.89 7 | 210.29 2 | 209.37 9 | 293.02 9 | 347.40 4 | 1.433.0 00 |

| | | | | | | | |
|----------------------------------|---------|---------------|-------------|-------------|-------------|-------------|-----------------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 654.902 | 1.080.2 53 | 940.23 3 | 901.75 2 | 680.15 9 | 495.67 2 | |
| TOTAL RENTA VARIABLE MENSUALES | 654.902 | 1.080.2 53 | 940.23 3 | 901.75 2 | 680.15 9 | 495.67 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 29.768 | 54.013 | 44.773 | 45.088 | 32.389 | 24.784 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 148.841 | 324.07 6 | 268.63 8 | 270.52 6 | 161.94 3 | 99.134 | 1.124.3 17 |

| | | | | | | | |
|---------------------------|-----------|-------------|-------------|-------------|-------------|-------------|--|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 1.110.973 | 988.00 8 | 941.76 2 | 919.76 8 | 637.63 7 | 900.14 8 | |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|-------------|---------------|-----------------------|
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 718.78 9 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.110.973 | 988.00 8 | 941.76 2 | 919.76 8 | 637.63 7 | 1.618.9 37 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 50.499 | 49.400 | 47.088 | 41.808 | 37.508 | 73.588 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 252.494 | 345.80 3 | 282.52 9 | 209.03 8 | 300.06 4 | 367.94 0 | 1.505.3 74 |
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 770.445 | 883.20 1 | 888.62 9 | 969.07 4 | 769.84 0 | 1.203.1 23 | |
| PREMIO AAVV D | 28.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 798.445 | 883.20 1 | 888.62 9 | 969.07 4 | 769.84 0 | 1.203.1 23 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 36.293 | 42.057 | 42.316 | 46.146 | 36.659 | 60.156 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 254.051 | 168.22 9 | 253.89 4 | 230.73 2 | 219.95 4 | 240.62 5 | 1.113. 434 |
| TOTAL A DEMANDAR | | | | | | | 5.176. 124 |

NOMBRE: RODRIGUEZ FABRE, OSCAR GUILLERMO
 RUT: 11.905.681-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 10-07-17
 LUGAR DE TRABAJO: TEMUCO

| | | | | | | | |
|----------------------------------|---------|---------|---------|--------|---------|---------|---------------------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 153229 | 153.534 | 235.780 | 68.854 | 77.394 | 211.116 | |
| PREMIO AAVV D | | 110.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 123634 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 276.863 | 313.534 | 235.780 | 68.854 | 77.394 | 211.116 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.585 | 14.930 | 11.789 | 3.130 | 4.300 | 10.053 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 62.923 | 89.581 | 58.945 | 18.778 | 30.098 | 50.266 | 247.6 68 |

| | | | | | | | |
|----------------------------------|--------|---------|--------|-------------|---------|--------|---------------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 79896 | 350.515 | 40.608 | 323.35 8 | 168.381 | 91.975 | |
| TOTAL RENTA VARIABLE MENSUALES | 79.896 | 350.515 | 40.608 | 323.35 8 | 168.381 | 91.975 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.632 | 17.526 | 1.934 | 16.168 | 8.018 | 4.599 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 18.158 | 105.155 | 11.602 | 97.007 | 40.091 | 18.395 | 272.2 50 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|------------|-------------|------------|-------------|------------|------------|---------------------|
| COMISIONES AFIL. - TRASP. | 113.584 | 311.146 | 132.467 | 211.09 9 | 174.937 | 130.461 | |
| PREMIO | | | | | | 48.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 113.584 | 311.146 | 132.467 | 211.09 9 | 174.937 | 178.461 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.163 | 15.557 | 6.623 | 9.595 | 10.290 | 8.112 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 25.8 15 | 108.9 01 | 39.7 40 | 47.9 77 | 82.3 23 | 40.5 59 | 319.5 01 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|-------------|---------|-----------------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 317.939 | 520.509 | 249.098 | 281.03 0 | 363.947 | 472.147 | |
| PREMIO | 88.000 | 171.100 | | | 125.874 | 171.864 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 245.99 3 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 405.939 | 691.609 | 249.098 | 527.02 3 | 489.821 | 644.011 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.452 | 32.934 | 11.862 | 25.096 | 23.325 | 32.201 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 129.162 | 131.735 | 71.171 | 125.48 2 | 139.949 | 128.802 | 597. 139 |
| | | | | | | TOTAL A DEMANDAR | 1.436. 557 |

NOMBRE: ROJAS GONZALEZ JOCELYN CAREN
 RUT: 15.002.610-5
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: IQUIQUE

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|---------------|---------------|-------------|---------------|-------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 857.292 | 986.992 | 1.184.1 15 | 696.46 6 | 788.767 | 375.402 | |
| PREMIO AAVV D | 110.000 | 195.000 | 222.768 | 291.20 0 | 100.000 | | |
| PREMIO AAVV D | | 250.000 | | | 331.776 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 602.516 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.569.808 | 1.481.9 92 | 1.406.8 83 | 987.66 6 | 1.220.5 43 | 375.40 2 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 71.355 | 70.571 | 70.344 | 44.894 | 67.808 | 17.876 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 356.775 | 423.426 | 351.721 | 269.36 3 | 474.656 | 89.381 | 1.608.5 48 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 |
|---------|--------|--------|--------|--------|--------|--------|
|---------|--------|--------|--------|--------|--------|--------|

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|---------|
| COMISIONES AFIL. - TRASP. | 340862 | 474.131 | 281.964 | 624.160 | 276.006 | 415.226 | |
| PREMIO AAVV D | 32000 | 144.000 | 100.800 | 224.400 | | 180.400 | |
| PREMIO AAVV D | 160000 | | | | | | |
| BONO SPEN | | | | | 160.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 532.862 | 618.131 | 382.764 | 848.560 | 436.006 | 595.626 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.221 | 30.907 | 18.227 | 42.428 | 20.762 | 29.781 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 121.105 | 185.439 | 109.361 | 254.568 | 103.811 | 119.125 | 772.305 |
| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
| COMISIONES AFIL. - TRASP. | 286.783 | 0 | 0 | | | | |
| PREMIO AAVV D | 101.200 | | | | | | |
| BONO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 547.983 | 0 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 24.908 | 0 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 124.542 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL A DEMANDAR | | | | | | 2.380.852 | |

NOMBRE: ROMERO BAEZA, MARIA TERESA

RUT: 9-587.820-2

CARGO: AGENTE DE VENTAS

FECHA INGRESO: 17-08-15

LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 1.596.182 | 1.602.290 | 1.523.865 | 1.110.091 | 1.264.781 | 959.346 | |
| PREMIO AAVV D | 363.000 | 240.000 | 2.000 | 116.480 | 387.072 | 345.600 | |
| PREMIO AAVV D | | | | 10.000 | 205.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.959.182 | 1.892.290 | 1.525.865 | 1.236.571 | 1.856.853 | 1.304.946 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.054 | 90.109 | 76.293 | 56.208 | 103.159 | 62.140 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 445.269 | 540.654 | 381.466 | 337.247 | 722.110 | 310.701 | 2.292.178 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|---------------------------|-----------|-----------|-----------|-----------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 1.231.946 | 1.917.087 | 1.276.195 | 1.390.168 | 999.249 | 839.364 | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|-------------|---------------|-----------------------|
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 924.35 3 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.231.946 | 1.917.0 87 | 1.276.1 95 | 1.390.1 68 | 999.24 9 | 1.763.7 17 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 55.998 | 95.854 | 60.771 | 69.508 | 47.583 | 88.186 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 279.988 | 575.12 6 | 364.62 7 | 417.05 0 | 237.91 6 | 352.74 3 | 1.947.4 63 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.758.829 | 1.032.7 38 | 1.171.3 17 | 1.127.1 37 | 1.010.9 85 | 999.11 6 | |
| PREMIO AAVV D | 182.240 | 191.52 0 | | | | | |
| PREMIO D | | | 237.60 0 | | 69.660 | 86.400 | |
| PREMIO D | | | 47.520 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.941.069 | 1.224.2 58 | 1.456.4 37 | 1.127.1 37 | 1.080.6 45 | 1.085.5 16 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 88.230 | 61.213 | 72.822 | 51.234 | 63.567 | 49.342 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 441.152 | 428.49 0 | 436.93 1 | 256.16 8 | 508.53 9 | 246.70 8 | 1.876.8 36 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|-------------|-----------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.017.005 | 1.367.2 92 | 1.450.2 47 | 1.048.5 02 | 641.45 5 | 1.261.1 18 | |
| COMISION REG ADMINISTRATIVA | | | | | 25.625 | | |
| PREMIO D | | 125.55 0 | | 672.32 0 | | 23.188 | |
| PREMIO D | | | | | | 231.88 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.017.005 | 1.492.8 42 | 1.450.2 47 | 1.720.8 22 | 667.08 0 | 1.516.1 86 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.228 | 71.088 | 69.059 | 81.944 | 31.766 | 75.809 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 323.593 | 284.35 1 | 414.35 6 | 409.72 0 | 190.59 4 | 303.23 7 | 1.602. 258 |
| TOTAL A DEMANDAR | | | | | | 7.718. 736 | |

NOMBRE: RUIZ RUIZ VERÓNICA ELBA
 RUT: 13.609.539-0
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-06-17
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------------------------|---------|---------|---------|-------------|---------|---------|
| COMISIONES AFIL. - TRASP. | 152.721 | 323.661 | 181.222 | 109.76 4 | 124.629 | 303.330 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| PREMIO AAVV D | | 110.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 58.919 | | |
| TOTAL RENTA VARIABLE MENSUALES | 152.721 | 483.661 | 181.222 | 109.764 | 183.548 | 303.330 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.942 | 23.031 | 9.061 | 4.989 | 10.197 | 14.444 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 34.709 | 138.189 | 45.306 | 29.936 | 71.380 | 72.221 | 357.031 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 264.684 | 189.520 | 310.589 | 376.374 | 415.876 | 270.403 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 121.340 | |
| TOTAL RENTA VARIABLE MENSUALES | 264.684 | 189.520 | 310.589 | 376.374 | 415.876 | 391.743 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.031 | 9.476 | 14.790 | 18.819 | 19.804 | 19.587 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 60.155 | 56.856 | 88.740 | 112.912 | 99.018 | 78.349 | 435.875 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 183.377 | 247.954 | 348.715 | 317.072 | 207.258 | 190.800 | |
| TOTAL RENTA VARIABLE MENSUALES | 183.377 | 247.954 | 348.715 | 317.072 | 207.258 | 190.800 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.335 | 12.398 | 17.436 | 14.412 | 12.192 | 8.673 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.677 | 86.784 | 104.615 | 72.062 | 97.533 | 43.364 | 404.357 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|---------|
| COMISIONES AFIL. - TRASP. | 269.958 | 310.956 | 235.830 | 222.715 | 156.258 | 197.871 | |
| PREMIO AAVV D | | | | | 41.580 | 37.800 | |
| BONO INCENTIVO | | | | | 160.000 | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 269.958 | 310.956 | 235.830 | 222.715 | 357.838 | 395.671 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 12.271 | 14.807 | 11.230 | 10.605 | 17.040 | 19.784 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 85.896 | 59.230 | 67.380 | 53.027 | 102.239 | 79.134 | 361.011 |
| TOTAL A DEMANDAR | | | | | | 1.558.274 | |

CARGO: AGENTE DE VENTAS
FECHA INGRESO: 09-07-18
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 793.624 | 623.956 | 469.882 | 557.229 | 409.558 | 431.682 | |
| PREMIO AAVV D | 231.000 | 240.000 | 4.000 | 10.000 | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.024.624 | 913.956 | 473.882 | 567.229 | 459.558 | 431.682 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 46.574 | 43.522 | 23.694 | 25.783 | 25.531 | 20.556 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 232.869 | 261.130 | 118.471 | 154.699 | 178.717 | 102.781 | 815.798 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|-----------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 415.055 | 343.245 | 406.969 | 802.972 | 583.379 | 648.549 | |
| PREMIO AAVV D | | | | 216.000 | 241.920 | 150.000 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 411.993 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 415.055 | 343.245 | 406.969 | 1.430.965 | 825.299 | 798.549 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.866 | 17.162 | 19.379 | 71.548 | 39.300 | 39.927 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.331 | 102.974 | 116.277 | 429.290 | 196.500 | 159.710 | 1.004.749 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 286.891 | 353.235 | 301.114 | 244.811 | 267.497 | 0 | |
| PREMIO AAVV D | 270.400 | 288.000 | | | | | |
| PREMIO D | | | 44.400 | 70.380 | 284.400 | | |
| PREMIO INCENTIVO | | | | | | | |
| BONO POR INCENTIVO | | | 160.000 | 160.000 | 160.000 | | |
| BONO SPEN | | | | | | 50.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 557.291 | 641.235 | 505.514 | 475.191 | 711.897 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 25.331 | 32.062 | 25.276 | 21.600 | 41.876 | 2.273 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 126.657 | 224.432 | 151.654 | 107.998 | 335.010 | 11.364 | 830.458 |

| DETALLE | JUL-18 | | | | | | |
|----------------------------------|--------|---|---|---|---|---|-----------|
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL A DEMANDAR | | | | | | | 2.651.006 |

NOMBRE: SAEZ SAEZ, ALEJANDRO ISMAEL
 RUT: 8.102.070-1
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 10-07-17
 LUGAR DE TRABAJO: CONCEPCION

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 298.760 | 255.355 | 323.481 | 200.938 | 242.474 | 170.401 | |
| PREMIO AAVV D | | 39.000 | | | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 164.102 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 462.862 | 344.355 | 323.481 | 200.938 | 292.474 | 170.401 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.039 | 16.398 | 16.174 | 9.134 | 16.249 | 8.114 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 105.196 | 98.387 | 80.870 | 54.801 | 113.740 | 40.572 | 388.370 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|--------|--------|---------|---------|
| COMISIONES AFIL. - TRASP. | 184.209 | 138.804 | 122.046 | 66.857 | 0 | 129.611 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 96.048 | |
| TOTAL RENTA VARIABLE MENSUALES | 184.209 | 138.804 | 122.046 | 66.857 | 0 | 225.659 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.373 | 6.940 | 5.812 | 3.343 | 0 | 11.283 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.866 | 41.641 | 34.870 | 20.057 | 0 | 45.132 | 141.700 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 |
|----------------------------------|---------|---------|---------|---------|---------|--------|
| COMISIONES AFIL. - TRASP. | 170.946 | 108.648 | 132.038 | 156.862 | 82.164 | 41.062 |
| TOTAL RENTA VARIABLE MENSUALES | 170.946 | 108.648 | 132.038 | 156.862 | 82.164 | 41.062 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|-------|----------------|
| VALOR DIA TRABAJADO REM VARIABLE | 7.770 | 5.432 | 6.602 | 7.130 | 4.833 | 1.866 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 38.851 | 38.027 | 39.611 | 35.650 | 38.665 | 9.332 | 161.286 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 36.846 | 138.804 | 268.071 | 304.241 | 259.591 | 177.933 | |
| PROM. RENTA VARIABLE. VACACIONES | 113.023 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 36.846 | 138.804 | 268.071 | 304.241 | 259.591 | 177.933 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.675 | 6.610 | 12.765 | 14.488 | 12.361 | 8.897 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 11.724 | 26.439 | 76.592 | 72.438 | 74.169 | 35.587 | 285.224 |
| TOTAL A DEMANDAR | | | | | | | 976.581 |

NOMBRE: SALAS SILVA, DAVID EMMANUEL
 RUT: 17.922.295-7
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 05-11-18
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 119.233 | 60.309 | 118.498 | 98.693 | 50.369 | 50.774 | |
| PREMIO AAVV D | | 33.000 | 1.000 | 15.000 | 50.000 | | |
| PREMIO AAVV D | | | | | 10.000 | | |
| PREMIO | | 50.000 | | | | 5.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 75.300 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 194.533 | 143.309 | 119.498 | 113.693 | 110.369 | 55.774 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.842 | 6.824 | 5.975 | 5.168 | 6.132 | 2.656 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 44.212 | 40.945 | 29.875 | 31.007 | 42.921 | 13.280 | 158.028 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|--------|--------|---------|--------|--------|--|
| COMISIONES AFIL. - TRASP. | 16.185 | 36.204 | 11.440 | 0 | 0 | 29.875 | |
| BONO REEMPLAZO INTERNO | | | | 72.870 | | | |
| BONO REEMPLAZO INTERNO | | | | 80.157 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 16.185 | 36.204 | 11.440 | 153.027 | 0 | 29.875 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 736 | 1.810 | 545 | 7.651 | 0 | 1.494 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |

| | | | | | | | |
|------------------------------|-------|--------|-------|--------|---|-------|---------------|
| TOTAL MENSUAL SEMANA CORRIDA | 3.678 | 10.861 | 3.269 | 45.908 | 0 | 5.975 | 66.013 |
|------------------------------|-------|--------|-------|--------|---|-------|---------------|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | | | | |
|----------------------------------|---------|--------|--------|---|---|-------------------------|----------------|
| COMISIONES AFIL. - TRASP. | 173.561 | 0 | 0 | | | | |
| PREMIO AAVV D | 54.600 | | | | | | |
| BONO POR INCENTIVO | | 30.000 | | | | | |
| BONO SPEN | 160.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 388.161 | 30.000 | 0 | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.644 | 1.500 | 0 | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 88.218 | 10.500 | 0 | 0 | 0 | 0 | 10.500 |
| | | | | | | TOTAL A DEMANDAR | 234.541 |

NOMBRE: SALAZAR HERRERA, ALEJANDRA ANDREA
 RUT: 16.422.808-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 03-07-19
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|----------------|
| COMISIONES AFIL. - TRASP. | 127.514 | 286.542 | 144.342 | 162.260 | 50.814 | 0 | |
| PREMIO AAVV D | | 260.000 | 4.000 | 20.000 | 86.400 | | |
| PREMIO | | 50.000 | | | | | |
| PREMIO SPEN | | | | 160.000 | 300.000 | | |
| TOTAL RENTA VARIABLE MENSUALES | 127.514 | 596.542 | 148.342 | 342.260 | 437.214 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 5.796 | 28.407 | 7.417 | 15.557 | 24.290 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 28.980 | 170.441 | 37.086 | 93.344 | 170.028 | 0 | 470.897 |

| DETALLE | JUL-19 | | | | | | |
|----------------------------------|--------|--|--|--|--|--|--|
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| COMISION REGIMEN ADMINTRATIVA | | | | | | | |
| PREMIO AAVV D | | | | | | | |
| PREMIO AAVV D | | | | | | | |
| PREMIO | | | | | | | |
| PREMIO INCENTIVO | | | | | | | |
| BONO SPEN | | | | | | | |
| PREMIO SPEN | | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |

| | | | | | | | |
|----------------------------------|----|---|---|---|---|---|---------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL A DEMANDAR | | | | | | | 470.897 |

NOMBRE: SALINAS PEDREROS ANDREA JOHAMMA
 RUT: 15.091.637-9
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-06-17
 LUGAR DE TRABAJO: LOS ANDES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|--------|--------|--------|---------|---------|--------|---------|
| COMISIONES AFIL. - TRASP. | 0 | 45.517 | 40.109 | 151.187 | 100.528 | 51.446 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 45.517 | 40.109 | 151.187 | 100.528 | 51.446 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 2.167 | 2.005 | 6.872 | 5.585 | 2.450 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 13.005 | 10.027 | 41.233 | 39.094 | 12.249 | 115.608 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|--------|--------|--------|--------|---------|---------|
| COMISIONES AFIL. - TRASP. | 32.925 | 37.557 | 95.233 | 90.579 | 58.532 | 235.255 | |
| TOTAL RENTA VARIABLE MENSUALES | 32.925 | 37.557 | 95.233 | 90.579 | 58.532 | 235.255 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.497 | 1.878 | 4.535 | 4.529 | 2.787 | 11.763 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 7.483 | 11.267 | 27.209 | 27.174 | 13.936 | 47.051 | 126.637 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|--------|--------|--------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 80.863 | 60.525 | 15.638 | 120.629 | 148.287 | 163.063 | |
| PREMIO AAVV D | | | | | | 25.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 80.863 | 60.525 | 15.638 | 120.629 | 148.287 | 188.063 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.676 | 3.026 | 782 | 5.483 | 8.723 | 8.548 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 18.378 | 21.184 | 4.691 | 27.416 | 69.782 | 42.742 | 165.815 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|---------------------------|---------|---------|---------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 131.612 | 271.047 | 259.411 | 185.733 | 176.986 | 255.198 | |
| PREMIO AAVV D | 80.000 | | 81.472 | 82.000 | 158.400 | 13.860 | |
| PREMIO AAVV D | | | | | | 90.090 | |

NOMBRE: SAN MARTIN MUÑOZ, MARCELA PAZ
RUT: 16.677.453-5
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 03-07-19
LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|----------------------------------|--------|---|---|---|------------------|---|---------|
| DETALLE | JUL-19 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| COMISION REGIMEN ADMINTRATIVA | | | | | | | |
| PREMIO AAVV D | | | | | | | |
| PREMIO AAVV D | | | | | | | |
| PREMIO | | | | | | | |
| PREMIO INCENTIVO | | | | | | | |
| BONO SPEN | | | | | | | |
| PREMIO SPEN | | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | TOTAL A DEMANDAR | | 497.708 |

NOMBRE: SANCHEZ CAMPOS ANDREA DEL PILAR
RUT: 14.902.006-3
CARGO: AGENTE DE VENTA (A.D.)
FECHA INGRESO: 10-07-17
LUGAR DE TRABAJO: LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|--------|-------------|---------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 228.613 | 119.489 | 84.171 | 101.09 4 | 46.498 | 57.889 | |
| PREMIO AAVV D | | 35.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 228.613 | 204.489 | 84.171 | 101.09 4 | 46.498 | 57.889 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.392 | 9.738 | 4.209 | 4.595 | 2.583 | 2.757 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.958 | 58.425 | 21.043 | 27.571 | 18.083 | 13.783 | 138.9 05 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|--------|--------|--------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 29783 | 33.247 | 42.891 | 58.965 | 155.424 | 91.139 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 51.820 | |
| TOTAL RENTA VARIABLE MENSUALES | 29.783 | 33.247 | 42.891 | 58.965 | 155.424 | 142.959 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.354 | 1.662 | 2.042 | 2.948 | 7.401 | 7.148 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 6.769 | 9.974 | 12.255 | 17.690 | 37.006 | 28.592 | 105.5 16 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|--------|---------|---------|-------------|---------|--------|---------------------|
| COMISIONES AFIL. - TRASP. | 58.069 | 121.208 | 152.951 | 195.34 1 | 89.702 | 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 58.069 | 121.208 | 152.951 | 195.34 1 | 89.702 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 2.640 | 6.060 | 7.648 | 8.879 | 5.277 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 13.198 | 42.423 | 45.885 | 44.396 | 42.213 | 0 | 174.9 16 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|--------|---------|-------------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 156.643 | 41.160 | 149.814 | 234.31 0 | 210.493 | 216.710 | |
| PROM. RENTA VARIABLE. VACACIONES | 85.057 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 156.643 | 41.160 | 149.814 | 234.31 0 | 210.493 | 216.710 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 7.120 | 1.960 | 7.134 | 11.158 | 10.023 | 10.836 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 49.841 | 7.840 | 42.804 | 55.788 | 60.141 | 43.342 | 209.91 5 |

| | | | | | | | | |
|--|--|--|--|--|--|--|-------------------------|----------------|
| | | | | | | | TOTAL A DEMANDAR | 629.252 |
|--|--|--|--|--|--|--|-------------------------|----------------|

NOMBRE: SHEWARD RIQUELME, RUBEN
RUT: 5.925.307-7
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 16-12-13
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 1.660.681 | 1.494.251 | 1.961.485 | 1.266.062 | 1.361.026 | 1.312.132 | |
| PREMIO AAVV D | 315.000 | 110.000 | | | 168.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 1.268.419 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.975.681 | 2.922.670 | 1.961.485 | 1.266.062 | 1.529.026 | 1.312.132 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 89.804 | 139.175 | 98.074 | 57.548 | 84.946 | 62.482 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 449.018 | 835.049 | 490.371 | 345.290 | 594.621 | 312.412 | 2.577.743 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|---------|------------------|
| COMISIONES AFIL. - TRASP. | 1.384.927 | 1.191.987 | 1.336.257 | 1.273.383 | 882.071 | 655.340 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 359.394 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.384.927 | 1.191.987 | 1.336.257 | 1.632.777 | 882.071 | 655.340 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 62.951 | 59.599 | 63.631 | 81.639 | 42.003 | 32.767 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 314.756 | 357.596 | 381.788 | 489.833 | 210.017 | 131.068 | 1.570.302 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| COMISIONES AFIL. - TRASP. | 1.988.388 | 1.458.352 | 1.640.918 | 1.742.409 | 1.715.475 | 2.176.104 | |
| PREMIO AAVV D | 376.340 | 316.800 | 400.400 | | | | |
| PREMIO AAVV D | | | 92.400 | | | | |
| PREMIO D | | | | 585.200 | 374.400 | 921.600 | |
| PROM. RENTA VARIABLE. VACACIONES | | 1.673.866 | | 621.324 | 1.196.806 | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.364.728 | 3.449.018 | 2.133.718 | 2.948.933 | 3.286.681 | 3.097.704 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 107.488 | 172.451 | 106.686 | 134.042 | 193.334 | 140.805 | |

| | | | | | | | |
|--------------------------------|---------|-----------|---------|---------|-----------|---------|-----------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 537.438 | 1.207.156 | 640.115 | 670.212 | 1.546.673 | 704.024 | 4.768.181 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|
| COMISIONES AFIL. - TRASP. | 1.895.469 | 2.382.713 | 2.719.518 | 1.790.973 | 2.295.343 | 1.653.010 | |
| PREMIO D | 1.040.000 | 60.800 | 1.201.280 | 1.427.760 | 1.088.968 | 656.250 | |
| PREMIO D | | 920.160 | | | | | |
| PREMIO D | | 395.200 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.935.469 | 3.758.873 | 3.920.798 | 3.218.733 | 3.384.311 | 2.309.260 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 133.430 | 178.994 | 186.705 | 153.273 | 161.158 | 115.463 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 934.013 | 715.976 | 1.120.228 | 766.365 | 966.946 | 461.852 | 4.031.367 |
| TOTAL A DEMANDAR | | | | | | ##### ## | |

NOMBRE: SILVA GUTIERREZ, GERMAN ERNESTO
 RUT: 16.594.033-4
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 1.322.742 | 1.016.044 | 659.002 | 497.623 | 320.043 | 230.325 | |
| PREMIO AAVV D | | 455.000 | 6.000 | 208.000 | 25.000 | 25.000 | |
| PREMIO AAVV D | | 396.000 | | 30.000 | 138.240 | 138.240 | |
| PREMIO | | 50.000 | | | | | |
| PREMIO SPEN | | | | | | 160.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 589.808 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.912.550 | 1.917.044 | 665.002 | 735.623 | 483.283 | 553.565 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 86.934 | 91.288 | 33.250 | 33.437 | 26.849 | 26.360 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 434.670 | 547.727 | 166.251 | 200.624 | 187.943 | 131.801 | 1.234.346 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | |
|---------------------------|---------|---------|---------|--------|--------|--|
| COMISIONES AFIL. - TRASP. | 191.644 | 197.900 | 249.592 | 0 | 0 | |
| PREMIO AAVV D | 29.440 | | 160.000 | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|----|----|---|---------------|
| PREMIO AAVV A | 147.200 | 75.000 | | | | | |
| PREMIO | | | 160.00 0 | | | | |
| PREMIO SPEN | | 160.00 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 368.284 | 432.90 0 | 569.59 2 | 0 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 16.740 | 21.645 | 27.123 | 0 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 83.701 | 129.87 0 | 162.74 1 | 0 | 0 | 0 | 292.6 11 |
| TOTAL A DEMANDAR | | | | | | | 1.526.9 57 |

NOMBRE: SILVA MURILLO, SUSANA KATERINA
 RUT: 15.620.676-8
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 10-07-17
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|-------------|
| COMISIONES AFIL. - TRASP. | 178.405 | 368.31 8 | 542.91 0 | 742.84 9 | 799.61 6 | 570.11 0 | |
| PREMIO AAVV D | | 33.000 | | | 20.000 | 5.000 | |
| PREMIO | | 50.000 | | | | | |
| ASIGNACION POR REEMPLAZO | | | 142.13 9 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 178.405 | 451.31 8 | 685.04 9 | 742.84 9 | 819.61 6 | 575.11 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.109 | 21.491 | 34.252 | 33.766 | 45.534 | 27.386 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 40.547 | 128.94 8 | 171.26 2 | 202.59 5 | 318.74 0 | 136.93 1 | 958.4 76 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------------|---------------|---------------|
| COMISIONES AFIL. - TRASP. | 519.933 | 819.06 4 | 835.75 1 | 884.74 7 | 904.10 5 | 1.262.3 49 | |
| PREMIO AAVV D | 5.000 | | 10.000 | | | | |
| PREMIO AAVV A | | 5.000 | | | | | |
| PREMIO D | | | | | 200.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 524.933 | 824.06 4 | 845.75 1 | 884.74 7 | 1.104.1 05 | 1.262.3 49 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 23.861 | 41.203 | 40.274 | 44.237 | 52.576 | 63.117 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 119.303 | 247.21 9 | 241.64 3 | 265.42 4 | 262.88 2 | 252.47 0 | 1.269.6 38 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 |
|---------|--------|--------|--------|--------|---------|--------|
|---------|--------|--------|--------|--------|---------|--------|

| | | | | | | | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 1.520.843 | 1.351.679 | 940.674 | 1.087.247 | 1.510.948 | 1.440.609 | |
| PREMIO AAVV D | 172.800 | 408.000 | | | | | |
| PREMIO D | | | 86.940 | 138.600 | 441.600 | 724.680 | |
| PROM. RENTA VARIABLE. VACACIONES | 758.037 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.451.680 | 1.759.679 | 1.027.614 | 1.225.847 | 1.952.548 | 2.165.289 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 111.440 | 87.984 | 51.381 | 55.720 | 114.856 | 98.422 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 557.200 | 615.888 | 308.284 | 278.602 | 918.846 | 492.111 | 2.613.731 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|---------|------------------|
| COMISIONES AFIL. - TRASP. | 1.289.638 | 978.964 | 921.839 | 875.169 | 1.038.649 | 712.501 | |
| PREMIO D | 890.880 | 94.400 | 145.600 | 257.256 | 757.350 | 158.400 | |
| PREMIO D | | 160.000 | | | | 118.800 | |
| PREMIO D | | 495.600 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | 720.862 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.180.518 | 1.728.964 | 1.788.301 | 1.132.425 | 1.795.999 | 989.701 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 99.114 | 82.332 | 85.157 | 53.925 | 85.524 | 49.485 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 693.801 | 329.326 | 510.943 | 269.625 | 513.143 | 197.940 | 1.820.977 |
| TOTAL A DEMANDAR | | | | | | | 6.662.822 |

NOMBRE: SINZA RAMIREZ, EGLIS COROMOTO
 RUT: 26.505.962-7
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|--------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 219.517 | 74.983 | 121.933 | 7.500 | 26.684 | 151.306 | |
| PREMIO AAVV D | | 39.000 | | 10.000 | 5.000 | 40.800 | |
| PREMIO AAVV D | | | | | 50.000 | 10.000 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 219.517 | 163.983 | 121.933 | 17.500 | 81.684 | 202.106 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 9.978 | 7.809 | 6.097 | 795 | 4.538 | 9.624 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |

| | | | | | | | |
|------------------------------|--------|--------|--------|-------|--------|--------|----------------|
| TOTAL MENSUAL SEMANA CORRIDA | 49.890 | 46.852 | 30.483 | 4.773 | 31.766 | 48.120 | 161.995 |
|------------------------------|--------|--------|--------|-------|--------|--------|----------------|

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
|----------------------------------|--------|---------|--------|--------|--------|-------------------------|----------------|
| COMISIONES AFIL. - TRASP. | 18.997 | 71.586 | 8.343 | 0 | 0 | | |
| BONO SPEN | | | | 50.000 | | | |
| PREMIO SPEN | | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 18.997 | 231.586 | 8.343 | 50.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 864 | 11.579 | 397 | 2.500 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 4.318 | 69.476 | 2.384 | 15.000 | 0 | 0 | 86.860 |
| | | | | | | TOTAL A DEMANDAR | 248.854 |

NOMBRE: SOTO GONZALEZ, JACKELINE MARIA
RUT: 10.107.418-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 21-04-16
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-----------|-----------|---------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 893.948 | 1.183.973 | 1.208.190 | 980.885 | 1.048.532 | 1.091.890 | |
| TOTAL RENTA VARIABLE MENSUALES | 893.948 | 1.183.973 | 1.208.190 | 980.885 | 1.048.532 | 1.091.890 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.634 | 56.380 | 60.410 | 44.586 | 58.252 | 51.995 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 203.170 | 338.278 | 302.048 | 267.514 | 407.762 | 259.974 | 1.575.576 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 958.133 | 937.442 | 814.395 | 988.578 | 664.317 | 1.035.562 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 863.056 | |
| TOTAL RENTA VARIABLE MENSUALES | 958.133 | 937.442 | 814.395 | 988.578 | 664.317 | 1.898.618 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 43.552 | 46.872 | 38.781 | 49.429 | 31.634 | 94.931 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 217.758 | 281.233 | 232.684 | 296.573 | 158.171 | 379.724 | 1.348.385 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|---------------------------|-----------|-----------|-----------|-----------|---------|-----------|--|
| COMISIONES AFIL. - TRASP. | 1.526.728 | 1.309.874 | 1.171.913 | 1.568.482 | 949.362 | 1.318.705 | |
| PREMIO AAVV D | | | | 260.48 | | 970.56 | |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|-------------|---------------|-----------------------|
| | | | | 0 | | 0 | |
| PROM. RENTA VARIABLE. VACACIONES | | | 283.46 3 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.526.728 | 1.309.8 74 | 1.455.3 76 | 1.828.9 62 | 949.36 2 | 2.289.2 65 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 69.397 | 65.494 | 72.769 | 83.135 | 55.845 | 104.05 8 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 346.984 | 458.45 6 | 436.61 3 | 415.67 3 | 446.75 9 | 520.28 8 | 2.277.7 88 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|-------------|-----------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.403.345 | 1.329.2 57 | 1.604.0 17 | 1.004.4 44 | 870.78 0 | 1.312.6 24 | |
| PREMIO AAVV D | 99.000 | 32.000 | 620.00 0 | 211.20 0 | | | |
| PREMIO AAVV D | | 48.000 | | | | | |
| PREMIO | | 168.00 0 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 222.974 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.502.345 | 1.577.2 57 | 2.224.0 17 | 1.215.6 44 | 870.78 0 | 1.312.6 24 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 68.288 | 75.107 | 105.90 6 | 57.888 | 41.466 | 65.631 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 478.019 | 300.43 0 | 635.43 3 | 289.43 9 | 248.79 4 | 262.52 5 | 1.736.6 21 |
| TOTAL A DEMANDAR | | | | | | 6.938.3 70 | |

NOMBRE: STUARDO FLORES VALENTINA FERNANDA
RUT: 17.445.049-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 05-03-18
LUGAR DE TRABAJO: LOS ANDES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|-------------|-------------|---------|---------|---------------------|
| COMISIONES AFIL. - TRASP. | 593.478 | 662.426 | 589.935 | 378.27 1 | 0 | 430.457 | |
| PREMIO AAVV D | 242.000 | 120.000 | | 15.000 | | 35.000 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 835.478 | 832.426 | 589.93 5 | 393.27 1 | 0 | 465.457 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.976 | 39.639 | 29.497 | 17.876 | 0 | 22.165 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 189.881 | 237.836 | 147.484 | 107.25 6 | 0 | 110.823 | 603.3 99 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|---------------------------|---------|---------|---------|-------------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 451.012 | 631.141 | 550.349 | 450.72 4 | 575.119 | 428.708 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| PREMIO AAVV D | 20.000 | | | | | 60.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 471.012 | 631.141 | 550.349 | 450.724 | 575.119 | 488.708 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 21.410 | 31.557 | 26.207 | 22.536 | 27.387 | 24.435 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 107.048 | 189.342 | 157.243 | 135.217 | 136.933 | 97.742 | 716.477 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|---------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 747.341 | 669.150 | 676.763 | 800.828 | 439.207 | 664.658 | |
| PREMIO AAVV D | 474.240 | 397.800 | 551.040 | 510.720 | 384.000 | 937.360 | |
| PREMIO AAVV D | | | | | | 427.200 | |
| PROM. RENTA VARIABLE. VACACIONES | 681.190 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.902.771 | 1.066.950 | 1.227.803 | 1.311.548 | 823.207 | 2.029.218 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 86.490 | 53.348 | 61.390 | 59.616 | 48.424 | 92.237 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 432.448 | 373.433 | 368.341 | 298.079 | 387.392 | 461.186 | 1.888.430 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | | |
|----------------------------------|-----------|-----------|---------|--------|--------|------------------|----------------|
| COMISIONES AFIL. - TRASP. | 482.678 | 567.575 | 182.016 | 30.000 | 0 | | |
| PREMIO AAVV D | 671.000 | 933.800 | | | | | |
| PREMIO AAVV D | | | 632.000 | | | | |
| BONO SPEN | | | 160.000 | | | | |
| BONO INCENTIVO | 160.000 | 160.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.313.678 | 1.661.375 | 974.016 | 30.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 59.713 | 79.113 | 46.382 | 1.429 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 417.988 | 316.452 | 278.290 | 7.143 | 0 | 0 | 601.886 |
| TOTAL A DEMANDAR | | | | | | 3.810.191 | |

NOMBRE: SUBIARE PIZARRO, VALERIA MAGALY
 RUT: 15.547.286-3
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 11-03-19
 LUGAR DE TRABAJO: VALDIVIA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|--------|--|
| COMISIONES AFIL. - TRASP. | 127.484 | 164.767 | 230.321 | 340.953 | 129.109 | 39.265 | |
| PROM. RENTA VARIABLE. VACACIONES | 98.756 | | | | | | |

| | | | | | | | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|-------------|
| TOTAL RENTA VARIABLE MENSUALES | 226.240 | 164.76 7 | 230.32 1 | 340.95 3 | 129.10 9 | 39.265 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.284 | 7.846 | 11.516 | 15.498 | 7.173 | 1.870 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.418 | 47.076 | 57.580 | 92.987 | 50.209 | 9.349 | 257.2 02 |

| | | | | | | | |
|----------------------------------|---------|-------------|--------|--------|--------|---|-------------|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | | |
| COMISIONES AFIL. - TRASP. | 174.645 | 164.01 2 | 83.720 | | 0 | | |
| PREMIO AAVV A | | 30.000 | | | | | |
| BONO SPEN | 160.000 | | | 90.000 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 334.645 | 194.01 2 | 83.720 | 90.000 | 0 | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | | |
| VALOR DIA TRABAJADO REM VARIABLE | 15.211 | 9.701 | 3.987 | 4.500 | 0 | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | | |
| TOTAL MENSUAL SEMANA CORRIDA | 76.056 | 58.204 | 23.920 | 27.000 | 0 | 0 | 109.1 24 |

TOTAL A DEMANDAR 366.325

NOMBRE: TAPIA CASTILLO, EDUARDO ANDRES
RUT: 11.265.031-8
CARGO: AGENTE DE VENTAS
FECHA INGRESO: 18-08-16
LUGAR DE TRABAJO: SANTIAGO

| | | | | | | | |
|----------------------------------|-----------|---------------|-------------|-------------|---------------|---------------|---------------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 1.410.554 | 950.29 6 | 831.65 8 | 530.09 2 | 992.46 8 | 1.011.6 47 | |
| PREMIO AAVV D | 330.000 | 350.00 0 | 8.000 | 40.000 | | 102.90 0 | |
| PREMIO AAVV D | | | | | | 65.000 | |
| PREMIO | | 50.000 | | | | | |
| PREMIO D | | | | | 70.000 | | |
| PREMIO D | | | | | 150.00 0 | | |
| PREMIO D | | | | | 147.00 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.740.554 | 1.350.2 96 | 839.65 8 | 570.09 2 | 1.359.4 68 | 1.179.5 47 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 79.116 | 64.300 | 41.983 | 25.913 | 75.526 | 56.169 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 395.580 | 385.79 9 | 209.91 5 | 155.48 0 | 528.68 2 | 280.84 5 | 1.560.7 20 |

| | | | | | | | |
|---------------------------|-----------|-------------|-------------|-------------|-------------|---------------|--|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 1.143.965 | 509.64 7 | 866.88 0 | 899.84 1 | 967.58 9 | 1.283.4 88 | |

| | | | | | | | |
|----------------------------------|-----------|-------------|-------------|-------------|-------------|---------------|-----------------------|
| PREMIO AAVV D | 35.000 | | | | | | |
| PREMIO AAVV A | | | | 60.000 | | | |
| PROM. RENTA VARIABLE. VACACIONES | 638.167 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.817.132 | 509.64 7 | 866.88 0 | 959.84 1 | 967.58 9 | 1.283.4 88 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 82.597 | 25.482 | 41.280 | 47.992 | 46.076 | 64.174 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 412.985 | 152.89 4 | 247.68 0 | 287.95 2 | 230.37 8 | 256.69 8 | 1.175.6 02 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-------------|---------------|-------------|---------------|---------------|---------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.207.634 | 1.462.5 77 | 809.03 9 | 1.746.9 43 | 1.123.7 10 | 827.55 3 | |
| PREMIO AAVV D | 218.880 | 239.40 0 | | | | | |
| PREMIO D | | | | 502.32 0 | 390.40 0 | | |
| PROM. RENTA VARIABLE. VACACIONES | 740.488 | | | | | 441.71 5 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.167.002 | 1.701.9 77 | 809.03 9 | 2.249.2 63 | 1.514.1 10 | 1.269.2 68 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 98.500 | 85.099 | 40.452 | 102.23 9 | 89.065 | 57.694 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 492.5 00 | 595.6 92 | 242.7 12 | 511.1 96 | 712.5 22 | 288.4 70 | 2.350.5 92 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|-----------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 1.489.592 | 1.737.7 15 | 1.215.6 83 | 1.408.5 80 | 1.056.1 03 | 1.122.9 05 | |
| PREMIO D | 186.400 | 339.90 0 | | | | 140.00 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.675.992 | 2.077.6 15 | 1.215.6 83 | 1.408.5 80 | 1.056.1 03 | 1.262.9 05 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 76.181 | 98.934 | 57.890 | 67.075 | 50.291 | 63.145 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 533.270 | 395.73 6 | 347.33 8 | 335.37 6 | 301.74 4 | 252.58 1 | 1.632. 775 |
| TOTAL A DEMANDAR | | | | | | 6.719. 689 | |

NOMBRE: TORO COLOMA, PAOLA ALEJANDRA
 RUT: 12.130.697-2
 CARGO: AGENTE DE VENTAS
 FECHA INGRESO: 17-08-15
 LUGAR DE TRABAJO: CONCEPCION

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|---------------------------|---------|-------------|-------------|-------------|-------------|--------|--|
| COMISIONES AFIL. - TRASP. | 184.569 | 132.63 2 | 142.68 0 | 333.06 2 | 201.93 4 | 91.452 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|--------|----------------|
| PREMIO AAVV D | | 33.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 184.569 | 215.632 | 142.680 | 333.062 | 201.934 | 91.452 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 8.390 | 10.268 | 7.134 | 15.139 | 11.219 | 4.355 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 41.948 | 61.609 | 35.670 | 90.835 | 78.530 | 21.774 | 288.418 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|--------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 145.382 | 80.022 | 414.185 | 186.541 | 144.592 | 165.234 | |
| TOTAL RENTA VARIABLE MENSUALES | 145.382 | 80.022 | 414.185 | 186.541 | 144.592 | 165.234 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.608 | 4.001 | 19.723 | 9.327 | 6.885 | 8.262 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 33.041 | 24.007 | 118.339 | 55.962 | 34.427 | 33.047 | 265.781 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 171.152 | 442.585 | 309.991 | 255.050 | 292.007 | 172.542 | |
| PREMIO AAVV D | | 44.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 245.379 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 416.531 | 486.585 | 309.991 | 255.050 | 292.007 | 172.542 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.933 | 24.329 | 15.500 | 11.593 | 17.177 | 7.843 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.666 | 170.305 | 92.997 | 57.966 | 137.415 | 39.214 | 497.897 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|-------------------------|------------------|
| COMISIONES AFIL. - TRASP. | 149.219 | 186.920 | 233.785 | 183.273 | 190.076 | 130.160 | |
| TOTAL RENTA VARIABLE MENSUALES | 149.219 | 186.920 | 233.785 | 183.273 | 190.076 | 130.160 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.783 | 8.901 | 11.133 | 8.727 | 9.051 | 6.508 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 47.479 | 35.604 | 66.796 | 43.636 | 54.307 | 26.032 | 226.375 |
| | | | | | | TOTAL A DEMANDAR | 1.278.472 |

NOMBRE: TORRES BERENSTEIN, GOLDE
RUT: 7.422.111-4
CARGO: AGENTE DE VENTAS

FECHA INGRESO: 20-08-09
LUGAR DE TRABAJO: SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 3.586.427 | 4.148.133 | 2.827.826 | 4.256.716 | 3.874.422 | 3.407.153 | |
| PREMIO AAVV D | | | | | 40.000 | 45.000 | |
| PREMIO AAVV D | | | | | | 184.800 | |
| BONO ANTIGÜEDAD | | | | | | 184.800 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 1.280.802 | | |
| TOTAL RENTA VARIABLE MENSUALES | 3.586.427 | 4.148.133 | 2.827.826 | 4.256.716 | 5.195.224 | 3.821.753 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 163.019 | 197.530 | 141.391 | 193.487 | 288.624 | 181.988 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 815.097 | 1.185.181 | 706.957 | 1.160.923 | 2.020.365 | 909.941 | 5.983.366 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 2.757.555 | 3.906.710 | 4.660.130 | 4.416.690 | 1.867.173 | 4.051.224 | |
| COMISION REGIMEN ADMINTRATIVA | 163.311 | | | | | | |
| PREMIO AAVV D | 10.000 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 1.215.999 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.146.865 | 3.906.710 | 4.660.130 | 4.416.690 | 1.867.173 | 4.051.224 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 188.494 | 195.336 | 221.911 | 220.835 | 88.913 | 202.561 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 942.469 | 1.172.013 | 1.331.466 | 1.325.007 | 444.565 | 810.245 | 5.083.296 |
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 4.467.406 | 4.374.164 | 4.295.614 | 2.879.400 | 4.030.031 | 4.549.005 | |
| PREMIO AAVV D | | | | | | 768.240 | |
| PREMIO D | | | | | | 7.500 | |
| PROM. RENTA VARIABLE. VACACIONES | 2.951.581 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 7.418.987 | 4.374.164 | 4.295.614 | 2.879.400 | 4.030.031 | 5.324.745 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 337.227 | 218.708 | 214.781 | 130.882 | 237.061 | 242.034 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.686.133 | 1.530.957 | 1.288.684 | 654.409 | 1.896.485 | 1.210.169 | 6.580.705 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|------------------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 4.246.083 | 3.743.094 | 4.672.922 | 4.209.826 | 4.836.740 | 4.130.090 | |
| PREMIO AAVV A | 988.000 | 129.600 | 1.312.000 | 946.000 | 1.166.620 | 125.400 | |
| PREMIO AAVV A | | 421.200 | | | | | |
| PREMIO AAVV A | | 27.200 | | | | | |
| PREMIO D | 55.000 | | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 860.016 | | | | | 3.229.722 | |
| TOTAL RENTA VARIABLE MENSUALES | 5.289.083 | 4.321.094 | 5.984.922 | 5.155.826 | 6.003.360 | 7.485.212 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 240.413 | 205.766 | 284.996 | 245.516 | 285.874 | 374.261 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 1.682.890 | 823.066 | 1.709.978 | 1.227.578 | 1.715.246 | 1.497.042 | 6.972.909 |
| | | | | | TOTAL A DEMANDAR | ##### | ## |

NOMBRE: VALDERRAMA JERIA DANIEL ARTURO
 RUT: 10.117.803-K
 CARGO: AGENTE DE VENTAS (A.D.)
 FECHA INGRESO: 01-04-08
 LUGAR DE TRABAJO: QUILLOTA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 922.675 | 1.024.477 | 900.572 | 981.299 | 618.285 | 501.032 | |
| PREMIO AAVV D | 360.000 | 455.000 | | | 50.000 | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 833.885 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.116.560 | 1.529.477 | 900.572 | 981.299 | 668.285 | 501.032 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 96.207 | 72.832 | 45.029 | 44.605 | 37.127 | 23.859 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 481.036 | 436.993 | 225.143 | 267.627 | 259.889 | 119.293 | 1.308.945 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 445.798 | 659.369 | 693.771 | 403.749 | 531.300 | 293.480 | |
| TOTAL RENTA VARIABLE MENSUALES | 445.798 | 659.369 | 693.771 | 403.749 | 531.300 | 293.480 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.264 | 32.968 | 33.037 | 20.187 | 25.300 | 14.674 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 101.318 | 197.811 | 198.220 | 121.125 | 126.500 | 58.696 | 702.352 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 |
|----------------------------------|---------|---------|---------|-------------|---------|---------|
| COMISIONES AFIL. - TRASP. | 526.042 | 413.558 | 551.104 | 695.18 9 | 684.647 | 397.597 |
| PROM. RENTA VARIABLE. VACACIONES | 414.734 | | | | | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| TOTAL RENTA VARIABLE MENSUALES | 940.776 | 413.558 | 551.104 | 695.189 | 684.647 | 397.597 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.763 | 20.678 | 27.555 | 31.600 | 40.273 | 18.073 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 213.813 | 144.745 | 165.331 | 157.998 | 322.187 | 90.363 | 880.624 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| COMISIONES AFIL. - TRASP. | 259.256 | 436.326 | 735.458 | 852.254 | 360.555 | 289.950 | |
| PREMIO | 130.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 389.256 | 436.326 | 735.458 | 852.254 | 360.555 | 289.950 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.693 | 20.777 | 35.022 | 40.584 | 17.169 | 14.498 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 123.854 | 83.110 | 210.131 | 202.918 | 103.016 | 57.990 | 657.164 |
| TOTAL A DEMANDAR | | | | | | | 3.549.085 |

NOMBRE: VALDES
 MANRIQUEZ, MARIA JOSE
 RUT: 17.264.641-7
 CARGO: AGENTE
 DE VENTAS
 FECHA INGRESO:
 11-03-19 LUGAR
 DE TRABAJO:
 SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|--------|-----------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 138.683 | 668.487 | 91.301 | 2.488.696 | 0 | 63.857 | |
| PREMIO AAVV D | | 130.000 | 2.000 | | | | |
| PREMIO | | 50.000 | | | | | |
| PREMIO SPEN | | | | | | 160.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 138.683 | 848.487 | 93.301 | 2.488.696 | 0 | 223.857 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.304 | 40.404 | 4.665 | 113.123 | 0 | 10.660 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 31.519 | 242.425 | 23.325 | 678.735 | 0 | 53.299 | 997.785 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | |
|---------|--------|--------|--------|--------|--------|--|
|---------|--------|--------|--------|--------|--------|--|

| | | | | | | |
|----------------------------------|---------|--------|-------------|----|----|-------------|
| COMISIONES AFIL. - TRASP. | 280.663 | 22.534 | 172.83 9 | 0 | 0 | |
| PREMIO AAVV D | 128.000 | | 57.200 | | | |
| PREMIO | | | 160.00 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 408.663 | 22.534 | 390.03 9 | 0 | 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.576 | 1.127 | 18.573 | 0 | 0 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 92.878 | 6.760 | 111.44 0 | 0 | 0 | 0 |
| | | | | | | 118.2 00 |
| TOTAL A DEMANDAR | | | | | | 1.115.985 |

NOMBRE: VALLEJOS AVILA,
 MIREYA ANGELICARUT:
 13.790.970-7
 CARGO:
 AGENTE DE
 VENTAS
 FECHA
 INGRESO: 18-
 08-16 LUGAR
 DE TRABAJO:
 LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|----------------------------------|---------|-------------|-------------|-------------|---------|-------------|
| COMISIONES AFIL. - TRASP. | 254.237 | 215.26 9 | 103.30 6 | 102.29 5 | 0 | 103.85 2 |
| PREMIO AAVV D | | 39.000 | | | | |
| PREMIO | | 50.000 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 254.237 | 304.26 9 | 103.30 6 | 102.29 5 | 0 | 103.85 2 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 |
| VALOR DIA TRABAJADO REM VARIABLE | 11.556 | 14.489 | 5.165 | 4.650 | 0 | 4.945 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 |
| TOTAL MENSUAL SEMANA CORRIDA | 57.781 | 86.934 | 25.827 | 27.899 | 0 | 24.727 |
| | | | | | | 165.3 86 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 |
|----------------------------------|---------|-------------|-------------|--------|--------|-------------|
| COMISIONES AFIL. - TRASP. | 317.357 | 342.99 9 | 301.21 4 | 82.947 | 29.039 | 150.61 5 |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 138.41 5 |
| TOTAL RENTA VARIABLE MENSUALES | 317.357 | 342.99 9 | 301.21 4 | 82.947 | 29.039 | 289.03 0 |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 |
| VALOR DIA TRABAJADO REM VARIABLE | 14.425 | 17.150 | 14.344 | 4.147 | 1.383 | 14.452 |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 |

| | | | | | | | |
|------------------------------|--------|-------------|--------|--------|-------|--------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 72.127 | 102.90 0 | 86.061 | 24.884 | 6.914 | 57.806 | 278.5 65 |
|------------------------------|--------|-------------|--------|--------|-------|--------|---------------------|

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|--------|-------------|-------------|--------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 94515 | 355.98 4 | 218.20 5 | 81.453 | 220.19 3 | 182.79 4 | |
| TOTAL RENTA VARIABLE MENSUALES | 94.515 | 355.98 4 | 218.20 5 | 81.453 | 220.19 3 | 182.79 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.296 | 17.799 | 10.910 | 3.702 | 12.953 | 8.309 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 21.481 | 124.59 4 | 65.462 | 18.512 | 103.62 0 | 41.544 | 353.7 32 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|--------|-------------|-------------|-------------|------------|-----------------------------|---------------------|
| COMISIONES AFIL. - TRASP. | 91.669 | 111.71 7 | 144.64 7 | 200.73 3 | 87.932 | 187.50 3 | |
| PROM. RENTA VARIABLE. VACACIONES | 91619 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 91.669 | 111.71 7 | 144.64 7 | 200.73 3 | 87.932 | 187.50 3 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.167 | 5.320 | 6.888 | 9.559 | 4.187 | 9.375 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 29.167 | 21.2 79 | 41.3 28 | 47.7 94 | 25.1 23 | 37.5 01 | 173.02 5 |
| | | | | | | TOTAL A DEMANDAR | 970.70 8 |

NOMBRE: VARGAS ARENAS,
 MIRENTXU ANDREARUT:
 13.897.408-1
 CARGO:
 AGENTE DE
 VENTAS
 FECHA
 INGRESO: 03-
 07-19
 LUGAR DE TRABAJO: ANTOFAGASTA

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|--------|--|
| COMISIONES AFIL. - TRASP. | 101.450 | 341.86 2 | 323.42 0 | 101.53 2 | 50.305 | 0 | |
| PREMIO AAVV D | | 130.00 0 | | 112.00 0 | 96.000 | | |
| PREMIO | | 50.000 | | | | 50.000 | |
| PREMIO SPEN | | | 160.00 0 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 101.450 | 521.86 2 | 483.42 0 | 213.53 2 | 146.30 5 | 50.000 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |

| | | | | | | | |
|----------------------------------|--------|---------|---------|--------|--------|--------|---------|
| VALOR DIA TRABAJADO REM VARIABLE | 4.611 | 24.851 | 24.171 | 9.706 | 8.128 | 2.381 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 23.057 | 149.103 | 120.855 | 58.236 | 56.896 | 11.905 | 396.996 |

| | | | | | | | |
|----------------------------------|--------|---|---|---|---|------------------|---------|
| DETALLE | JUL-19 | | | | | | |
| COMISIONES AFIL. - TRASP. | 0 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | TOTAL A DEMANDAR | 396.996 |

NOMBRE: VASQUEZ MENDEZ,
INGRID ANDREARUT:
16.871.563-3
CARGO:
AGENTE DE
VENTAS FECHA
INGRESO: 04-
05-15 LUGAR
DE TRABAJO:
IQUIQUE

| | | | | | | | |
|----------------------------------|---------|-----------|---------|---------|---------|---------|-----------|
| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
| COMISIONES AFIL. - TRASP. | 836.801 | 897.358 | 559.994 | 735.853 | 595.360 | 746.800 | |
| PREMIO AAVV D | | 240.000 | 118.560 | | 50.000 | 72.800 | |
| PREMIO AAVV D | | | | | 166.320 | | |
| PREMIO AAVV A | 100.000 | | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | 368.221 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 936.801 | 1.555.579 | 678.554 | 735.853 | 811.680 | 819.600 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 42.582 | 74.075 | 33.928 | 33.448 | 45.093 | 39.029 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 212.909 | 444.451 | 169.639 | 200.687 | 315.653 | 195.143 | 1.325.573 |

| | | | | | | | |
|---------------------------|---------|---------|-----------|---------|---------|---------|--|
| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
| COMISIONES AFIL. - TRASP. | 825.085 | 664.587 | 1.048.100 | 971.533 | 507.142 | 800.100 | |

| | | | | | | | |
|----------------------------------|---------|-------------|---------------|-------------|-------------|-------------|-----------------------|
| PREMIO AAVV D | | | | | | 60.000 | |
| TOTAL RENTA VARIABLE MENSUALES | 825.085 | 664.58 7 | 1.048.1 00 | 971.53 3 | 507.14 2 | 860.10 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 37.504 | 33.229 | 49.910 | 48.577 | 24.150 | 43.005 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 187.519 | 199.37 6 | 299.45 7 | 291.46 0 | 120.74 8 | 172.02 0 | 1.083.0 61 |

| | | | | | | | |
|----------------------------------|---------|---------------|---------------|-------------|---------------|---------------|-----------------------|
| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
| COMISIONES AFIL. - TRASP. | 897.177 | 1.470.3 57 | 1.619.1 98 | 664.98 3 | 1.536.3 08 | 954.83 2 | |
| PREMIO AAVV D | | 274.17 6 | | | | | |
| PREMIO | | | 123.12 0 | 61.200 | 109.20 0 | 546.75 6 | |
| PREMIO | | | | | | 464.64 0 | |
| TOTAL RENTA VARIABLE MENSUALES | 897.177 | 1.744.5 33 | 1.742.3 18 | 726.18 3 | 1.645.5 08 | 1.966.2 28 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 40.781 | 87.227 | 87.116 | 33.008 | 96.795 | 89.374 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 203.904 | 610.58 7 | 522.69 5 | 165.04 2 | 774.35 7 | 446.87 0 | 2.519.5 50 |

| | | | | | | | |
|----------------------------------|-----------|---------------|---------------|---------------|---------------|-----------------------------|-----------------------|
| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
| COMISIONES AFIL. - TRASP. | 1.067.639 | 1.760.4 94 | 846.90 7 | 1.000.6 33 | 1.025.9 88 | 388.82 2 | |
| PREMIO | 132.480 | 516.83 8 | 154.37 5 | 451.67 2 | 820.80 4 | 189.68 8 | |
| PREMIO | | | | | | 67.760 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.200.119 | 2.277.3 32 | 1.001.2 82 | 1.452.3 05 | 1.846.7 92 | 646.27 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 54.551 | 108.44 4 | 47.680 | 69.157 | 87.942 | 32.314 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 381.856 | 433.77 8 | 286.08 1 | 345.78 7 | 527.65 5 | 129.25 4 | 1.722. 554 |
| | | | | | | TOTAL A DEMANDAR | 6.650. 738 |

NOMBRE: VILLAGRAN VELOSO
 MAGALI ANGELICARUT:
 15.194.972-K
 CARGO: AGENTE
 DE VENTAS
 FECHA INGRESO:
 06-03-17 LUGAR

DE TRABAJO:
SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|--------|--------|--------|--------|---------|--------|---------------|
| COMISIONES AFIL. - TRASP. | 0 | 16.548 | 0 | 10.325 | 50.439 | 5.570 | |
| TOTAL RENTA VARIABLE MENSUALES | 0 | 16.548 | 0 | 10.325 | 50.439 | 5.570 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 0 | 788 | 0 | 469 | 2.802 | 265 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 0 | 4.728 | 0 | 2.816 | 19.615 | 1.326 | 28.485 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|---------|--------|--------|-----------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 70.113 | 116.689 | 0 | 35.993 | 258.209 | 141.482 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 795.795 | | |
| TOTAL RENTA VARIABLE MENSUALES | 70.113 | 116.689 | 0 | 35.993 | 1.054.004 | 141.482 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 3.187 | 5.834 | 0 | 1.800 | 50.191 | 7.074 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 15.935 | 35.007 | 0 | 10.798 | 250.953 | 28.296 | 325.054 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|---------|---------|-----------|---------|------------------|
| COMISIONES AFIL. - TRASP. | 591.757 | 412.376 | 515.243 | 518.697 | 159.416 | 900.895 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 1.080.008 | | |
| TOTAL RENTA VARIABLE MENSUALES | 591.757 | 412.376 | 515.243 | 518.697 | 1.239.424 | 900.895 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 26.898 | 20.619 | 25.762 | 23.577 | 72.907 | 40.950 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 134.490 | 144.332 | 154.573 | 117.886 | 583.258 | 204.749 | 1.204.797 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|---------|-----------|-----------|--|
| COMISIONES AFIL. - TRASP. | 839.683 | 1.416.257 | 1.058.998 | 435.850 | 829.428 | 1.191.948 | |
| PREMIO | 632.000 | 1.168.890 | | 557.600 | | 1.041.750 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 798.164 | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.471.683 | 2.585.147 | 1.058.998 | 993.450 | 1.627.592 | 2.233.698 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 66.895 | 123.102 | 50.428 | 47.307 | 77.504 | 111.685 | |

| | | | | | | | |
|--------------------------------|---------|---------|---------|---------|---------|---------|-----------|
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 468.263 | 492.409 | 302.571 | 236.536 | 465.026 | 446.740 | 1.943.281 |
| TOTAL A DEMANDAR | | | | | | | 3.501.618 |

NOMBRE: VILLALOBOS SANCHEZ,
 RICARDO ALFONSORUT: 10.316.937-2
 CARGO:
 AGENTE DE
 VENTAS
 FECHA
 INGRESO: 10-
 07-17 LUGAR
 DE TRABAJO:
 LINARES

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 217.515 | 300.906 | 256.887 | 339.119 | 59.638 | 225.050 | |
| PREMIO AAVV D | | 39.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | 164.319 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 381.834 | 389.906 | 256.887 | 339.119 | 59.638 | 225.050 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.356 | 18.567 | 12.844 | 15.415 | 3.313 | 10.717 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 86.780 | 111.402 | 64.222 | 92.487 | 23.193 | 53.583 | 344.886 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|--------|--------|---------|---------|---------|---------|---------|
| COMISIONES AFIL. - TRASP. | 95074 | 65.383 | 144.684 | 208.723 | 116.235 | 110.806 | |
| TOTAL RENTA VARIABLE MENSUALES | 95.074 | 65.383 | 144.684 | 208.723 | 116.235 | 110.806 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 4.322 | 3.269 | 6.890 | 10.436 | 5.535 | 5.540 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 21.608 | 19.615 | 41.338 | 62.617 | 27.675 | 22.161 | 173.406 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|--|
| COMISIONES AFIL. - TRASP. | 229042 | 277.147 | 59.822 | 147.937 | 122.253 | 193.154 | |
| PREMIO D | | | | | | 28.000 | |
| PROM. RENTA VARIABLE. VACACIONES | 75430 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 304.472 | 277.147 | 59.822 | 147.937 | 122.253 | 221.154 | |

| | | | | | | | |
|----------------------------------|--------|--------|--------|--------|--------|--------|----------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.840 | 13.857 | 2.991 | 6.724 | 7.191 | 10.052 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 69.198 | 97.001 | 17.947 | 33.622 | 57.531 | 50.262 | 256.363 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|--------|--------|---------|---------|---------|----------------|
| COMISIONES AFIL. - TRASP. | 134.516 | 86.629 | 56.337 | 157.417 | 167.945 | 285.530 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | 94.046 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 134.516 | 86.629 | 56.337 | 251.463 | 167.945 | 285.530 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 6.114 | 4.125 | 2.683 | 11.974 | 7.997 | 14.277 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 42.801 | 16.501 | 16.096 | 59.872 | 47.984 | 57.106 | 197.559 |
| TOTAL A DEMANDAR | | | | | | | 972.215 |

NOMBRE: VILLARROEL
CAMPOS FLORRUT:
8.122.244-4
CARGO: AGENTE DE VENTA (A.D.)

FECHA INGRESO:
05-05-14 LUGAR
DE TRABAJO:
SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 2613825 | 1.970.637 | 3.594.141 | 1.352.414 | 1.819.088 | 1.511.101 | |
| PREMIO AAVV D | | 650.000 | 207.360 | 74.088 | 305.520 | 184.800 | |
| PREMIO | | 50.000 | | | | | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | | 891.179 | |
| TOTAL RENTA VARIABLE MENSUALES | 2.613.825 | 2.670.637 | 3.801.501 | 1.426.502 | 2.124.608 | 2.587.080 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 118.810 | 127.173 | 190.075 | 64.841 | 118.034 | 123.194 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 594.051 | 763.039 | 950.375 | 389.046 | 826.236 | 615.971 | 3.544.668 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|--|
| COMISIONES AFIL. - TRASP. | 1674878 | 1.745.242 | 1.916.874 | 1.718.538 | 1.711.661 | 1.978.981 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.674.878 | 1.745.242 | 1.916.874 | 1.718.538 | 1.711.661 | 1.978.981 | |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|---------|------------------|
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 76.131 | 87.262 | 91.280 | 85.927 | 81.508 | 98.949 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 380.654 | 523.573 | 547.678 | 515.561 | 407.538 | 395.796 | 2.390.147 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 2.447.676 | 1.964.197 | 1.842.631 | 2.110.764 | 1.851.348 | 2.085.135 | |
| PREMIO AAVV D | 690.840 | 790.020 | | | | | |
| PREMIO | | | 670.320 | 620.160 | 156.600 | 630.400 | |
| PROM. RENTA VARIABLE. VACACIONES | 1.244.148 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 4.382.664 | 2.754.217 | 2.512.951 | 2.730.924 | 2.007.948 | 2.715.535 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 199.212 | 137.711 | 125.648 | 124.133 | 118.115 | 123.433 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 996.060 | 963.976 | 753.885 | 620.665 | 944.917 | 617.167 | 3.900.610 |

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|
| COMISIONES AFIL. - TRASP. | 2.351.914 | 2.360.006 | 1.676.136 | 2.432.042 | 1.585.257 | 2.428.365 | |
| PREMIO | 619.200 | 864.000 | 232.320 | 303.792 | 94.248 | 232.750 | |
| PROM. RENTA VARIABLE. VACACIONES | 467971 | | 474.114 | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 2.971.114 | 3.224.006 | 2.382.570 | 2.735.834 | 1.679.505 | 2.661.115 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 135.051 | 153.524 | 113.456 | 130.278 | 79.976 | 133.056 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 945.354 | 614.096 | 680.734 | 651.389 | 479.859 | 532.223 | 2.958.301 |
| TOTAL A DEMANDAR | | | | | | ##### | ## |

NOMBRE: WATSON CÁCERES
 FERNANDA MARCELARUT:
 9.368.688-8
 CARGO: AGENTE
 DE VENTAS
 FECHA INGRESO:
 19-06-2018
 LUGAR DE
 TRABAJO:
 SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 |
|---------|--------|--------|--------|--------|---------|--------|
|---------|--------|--------|--------|--------|---------|--------|

| | | | | | | | |
|----------------------------------|--------|-----------|---------|----|----|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 31.044 | 1.500.000 | 938.113 | 0 | 0 | 1.384.833 | |
| PREMIO EPP | | 200.000 | | | | | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 31.044 | 1.750.000 | 938.113 | 0 | 0 | 1.384.833 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 1.411 | 83.333 | 46.906 | 0 | 0 | 65.944 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 7.055 | 500.000 | 234.528 | 0 | 0 | 329.722 | 1.064.250 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|-----------|---------|-----------|-----------|-----------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 1.384.833 | 659.445 | 1.450.778 | 1.384.833 | 1.318.889 | 1.790.000 | |
| PREMIO AAVV D | | | 5.000 | | | | |
| PREMIO EPP | | | | | 90.000 | | |
| PROM. RENTA VARIABLE. VACACIONES | 233.337 | | | | | 805.778 | |
| TOTAL RENTA VARIABLE MENSUALES | 1.618.170 | 659.445 | 1.455.778 | 1.384.833 | 1.408.889 | 2.595.778 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 73.553 | 32.972 | 69.323 | 69.242 | 67.090 | 129.789 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 367.766 | 197.834 | 415.937 | 415.450 | 335.450 | 519.156 | 1.883.825 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| COMISIONES AFIL. - TRASP. | 2.210.000 | 1.850.000 | 1.120.000 | 1.160.000 | 1.280.000 | 1.516.667 | |
| TOTAL RENTA VARIABLE MENSUALES | #¡REF! | 1.850.000 | 1.120.000 | 1.160.000 | 1.280.000 | 1.516.667 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | #¡REF! | 92.500 | 56.000 | 52.727 | 75.294 | 68.939 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | #¡REF! | 647.500 | 336.000 | 263.636 | 602.353 | 344.697 | 2.194.186 |

| DETALLE | JUL-18 | JUN-18 | | | | | |
|----------------------------------|-----------|--------|---|---|---|---|---|
| COMISIONES AFIL. - TRASP. | 1.300.000 | 0 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.300.000 | 0 | | | | | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | | | | | |
| VALOR DIA TRABAJADO REM VARIABLE | 59.091 | 0 | | | | | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | | | | | |
| TOTAL MENSUAL SEMANA CORRIDA | 413.636 | 0 | 0 | 0 | 0 | 0 | 0 |

| | | | | | | |
|--|--|--|--|--|-----------------------------|-----------------------|
| | | | | | TOTAL A DEMANDAR | 5.142.2 62 |
|--|--|--|--|--|-----------------------------|-----------------------|

NOMBRE: YAÑEZ
 DUARTE, ALEX FELIPE
 RUT: 18.322.297-K
 CARGO: AGENTE
 DE VENTAS
 FECHA INGRESO:
 19-12-16 LUGAR
 DE TRABAJO:
 SANTIAGO

| DETALLE | ENE-20 | DIC-19 | NOV-19 | OCT-19 | SEPT-19 | AGO-19 | |
|----------------------------------|---------|-------------|-------------|-------------|-------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 415.709 | 221.05 2 | 630.35 3 | 186.37 3 | 216.66 1 | 353.19 7 | |
| PREMIO | | 50.000 | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 415.709 | 271.05 2 | 630.35 3 | 186.37 3 | 216.66 1 | 353.19 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 20 | 22 | 18 | 21 | |
| VALOR DIA TRABAJADO REM VARIABLE | 18.896 | 12.907 | 31.518 | 8.472 | 12.037 | 16.819 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 5 | 6 | 7 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.479 | 77.443 | 157.58 8 | 50.829 | 84.257 | 84.095 | 454.2 12 |

| DETALLE | JUL-19 | JUN-19 | MAY-19 | ABR-19 | MAR-19 | FEB-19 | |
|----------------------------------|---------|-------------|-------------|-------------|---------------|-------------|---------------------|
| COMISIONES AFIL. - TRASP. | 225.321 | 774.96 4 | 374.76 1 | 489.84 2 | 968.98 5 | 515.48 4 | |
| PREMIO D | | | | | | 80.000 | |
| PROM. RENTA VARIABLE. VACACIONES | | | | | 436.20 0 | | |
| TOTAL RENTA VARIABLE MENSUALES | 225.321 | 774.96 4 | 374.76 1 | 489.84 2 | 1.405.1 85 | 595.48 4 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 21 | 20 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 10.242 | 38.748 | 17.846 | 24.492 | 66.914 | 29.774 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 6 | 6 | 6 | 5 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 51.209 | 232.48 9 | 107.07 5 | 146.95 3 | 334.56 8 | 119.09 7 | 940.1 81 |

| DETALLE | ENE-19 | DIC-18 | NOV-18 | OCT-18 | SEPT-18 | AGO-18 | |
|----------------------------------|-----------|-------------|-------------|---------------|-------------|-------------|--|
| COMISIONES AFIL. - TRASP. | 1.138.557 | 575.25 1 | 576.75 1 | 997.80 3 | 195.32 6 | 646.24 7 | |
| PREMIO D | | | | 58.500 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 1.138.557 | 575.25 1 | 576.75 1 | 1.056.3 03 | 195.32 6 | 646.24 7 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 20 | 20 | 22 | 17 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 51.753 | 28.763 | 28.838 | 48.014 | 11.490 | 29.375 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 5 | 7 | 6 | 5 | 8 | 5 | |

| | | | | | | | |
|------------------------------|---------|-------------|-------------|-------------|--------|-------------|---------------------|
| TOTAL MENSUAL SEMANA CORRIDA | 258.763 | 201.33 8 | 173.02 5 | 240.06 9 | 91.918 | 146.87 4 | 853.2 24 |
|------------------------------|---------|-------------|-------------|-------------|--------|-------------|---------------------|

| DETALLE | JUL-18 | JUN-18 | MAY-18 | ABR-18 | MAR-18 | FEB-18 | |
|----------------------------------|---------|---------------|-------------|---------------|---------------|-----------------------------|-----------------------|
| COMISIONES AFIL. - TRASP. | 731.231 | 1.124.9 89 | 943.49 7 | 769.36 4 | 911.19 5 | 778.69 0 | |
| PREMIO SSVV | | | | 120.00 0 | 120.00 0 | | |
| PROM. RENTA VARIABLE. VACACIONES | | 594.97 2 | | 194.23 0 | | | |
| TOTAL RENTA VARIABLE MENSUALES | 731.231 | 1.719.9 61 | 943.49 7 | 1.083.5 94 | 1.031.1 95 | 778.69 0 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 22 | 21 | 21 | 21 | 21 | 20 | |
| VALOR DIA TRABAJADO REM VARIABLE | 33.238 | 81.903 | 44.928 | 51.600 | 49.105 | 38.935 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 4 | 6 | 5 | 6 | 4 | |
| TOTAL MENSUAL SEMANA CORRIDA | 232.664 | 327.61 2 | 269.57 1 | 257.99 9 | 294.62 7 | 155.73 8 | 1.305.5 46 |
| | | | | | | TOTAL A DEMANDAR | 3.553.1 64 |

Pide, también, se condene a la demandada a pagar cotizaciones de seguridad social sobre los montos requeridos como semana corrida y se declare la obligación de pago de este beneficio en lo sucesivo. Todo con intereses, reajustes y costas de la causa.

La demandada contesta la demanda oponiendo primero excepción de prescripción, indicando que computado el plazo de prescripción de 2 años del artículo 510 del Código del Trabajo, para la interposición de la demanda, desde la notificación de aquella al demandado, la acción resulta estar prescrita.

Se intenta, luego, una excepción de falta de legitimidad pasiva, indicándose en la contestación de la demanda, que

algunos/as de los demandantes ya no tienen relación laboral vigente con la demandada, por lo que habrían dejado de pertenecer al sindicato que acciona, de manera que no gozan de derecho a demandar por medio de ese cuerpo sindical.

Contestando en el fondo, reclama que la demanda no cumple con el requisito del artículo 446 N°4 del Código del Trabajo, pues no efectúa una adecuada relación de los hechos, al no indicar las fechas de inicio de la relación laboral de los demandantes ni los montos específicos de las remuneraciones de cada trabajador por cada mes, pese a que reconoce que se entrega esa información en un documento acompañado con la demanda.

Asegura que la labor de los trabajadores demandantes se realiza en terreno, sin supervisión directa del empleador, a diferencia de lo dicho en la demanda, debiendo los trabajadores solo rendir cuenta del trabajo realizado. Agrega que efectivamente los demandantes perciben una remuneración mixta, pero ese solo antecedente no les otorga derecho a la semana corrida.

Refiriéndose al beneficio de semana corrida demandado, señala que los agentes de ventas de la empresa se encuentran sujetos al inciso 2° del artículo 22 del Código del Trabajo, sin estar afectos, por tanto, a jornada ordinaria de trabajo. Cita el artículo 10 del Código del Trabajo, para afirmar que los demandantes no reciben un "sueldo", conforme a esa norma, ya que no tienen jornada ordinaria de trabajo. Continúa citando el artículo 45 del Código del Trabajo, para señalar que no pueden acceder los demandantes al beneficio, pues la norma indica que se aplica a los trabajadores "remunerados por un sueldo mensual". Cita jurisprudencia.

Sostiene luego que, aun cuando se determine que el derecho a semana corrida puede ser gozado pese a encontrarse adscritos los trabajadores al artículo 22 inciso segundo del Código del Trabajo, la demanda no contempla un requisito del beneficio, que es que la remuneración variable se devengue diariamente, afirmándose en la demanda que el derecho les asiste solo por tener remuneración variable, lo que no es efectivo. Refiere la historia de la ley que introduce el beneficio al Código del Trabajo, sosteniendo que no se buscaba el incremento de remuneraciones.

Indica que, además, no puede considerarse toda la remuneración variable para el cálculo de la semana corrida, sino solo aquella que se devenga diariamente. Cita jurisprudencia administrativa de la Inspección del Trabajo. Cita sentencia judicial de unificación de jurisprudencia.

Asegura que el sistema de remuneración variable pactada con los trabajadores demandantes no es de devengamiento diario. Explica que la venta surge solo cuando la AFP de origen del afiliado acepta el traspaso, además de *"una serie de requisitos legales que no se agotan en un solo día"*. Agrega que no todos los traspasos generan comisión. Respecto de la comisión denominada "participaciones" acciones en un plazo de 12 meses, por lo que su devengo no es diario.

Respecto de lo pretendido por cotizaciones previsionales en la demanda, afirma que las cotizaciones fueron pagadas debidamente a los trabajadores, por lo que nada de adeuda por este concepto, siendo la demanda, además, poco clara en esta solicitud. Agrega que muchos de los demandantes, por no decir la mayoría de ellos (sic), tiene remuneraciones sobre el tope de para cotizaciones previsionales, por lo que no corresponde imponer más.

Pide, en definitiva, el rechazo íntegro de la demanda, con costas.

CONSIDERANDO.

PRIMERO: La única acción ejercida por los demandantes es de declaración de ser acreedores del beneficio legal de semana corrida -artículo 45 del Código del Trabajo-, el cobro de la semana corrida por determinados periodos y, como consecuencia de ello, cotizaciones previsionales asociadas a esa parte de la remuneración no pagada. La demandada resiste la acción, afirmando que el demandante no tiene derecho a tal pago, primero por estar exentos de jornada ordinaria de trabajo -artículo 22 inciso 2° del Código del Trabajo- y, segundo, por la que remuneración variable de los demandantes no se devenga diariamente, lo que sería un requisito para acceder a dicho crédito laboral. Por lo mismo, asegura que tampoco se le deben cotizaciones previsionales. Además de aquello, se pone una excepción de prescripción y de falta de legitimidad activa, según se reseñó en lo expositivo de esta sentencia.

La demanda la ejerce el Sindicato demandante en representación de 420 trabajadores, concentrados en las acciones entabladas en la causal RIT O-772-202 y RIT O-1465-2020, acumuladas por ser idénticas en los términos del artículo 447 del Código del ramo. El listado de trabajadores de accionan representados por el Sindicato, es el que se ha anotado en la parte expositiva de la sentencia, a propósito del cálculo que propone la parte demandante respecto de lo pedido como semana corrida, descontados los 3 trabajadores por lo que operó desistimiento de la demanda. Respecto de los 5 trabajadores que se mencionan en la demanda pero que no se incorporan en las planillas de cálculo, como también se dijo en lo expositivo (Rosana Basualto Jara, Boris Cristian

Delgado Arce, Álvaro Enrique Gutierrez Troncoso, Marjorie Oriett de Lourdes Lobos Flores y Rozana Isabel Muñoz Fernandez), desde ya se anuncia el rechazo de la demanda, pues nada se pide por ellos, incumpliendo la demanda a su respecto lo dispuesto en el artículo 446 N°4 y 5 del Código del Trabajo, lo que impide el pronunciamiento concreto del Tribunal.

SEGUNDO: Respecto de la excepción de prescripción, la demandada la funda en que la que existirían periodos cobrados anteriores al 10 de marzo de 2018 y 12 de febrero de 2018, en circunstancias que las demandas fueron notificadas en esas fechas, pero del año 2020, citando el artículo 510 del Código del Trabajo.

El artículo 510 inciso 1° del Código del Trabajo dispone: *"Los derechos regidos por este Código prescribirán en el plazo de dos años contados desde la fecha en que se hicieron exigibles."*

La discusión se circunscribe a determinar si la interrupción de la prescripción extintiva de la acción tratada en la norma citada, se produce con la notificación de la demanda, como propone el demandado, en cuyo caso existirían periodos prescritos, o con la presentación de la demanda, como se defiende la parte demandante al evacuar el traslado de la excepción.

Se rechazará la excepción intentada, desde que se estima que, al tratarse de un plazo de prescripción de corto tiempo, constituye la presentación de la demanda suficiente requerimiento de pago, todo en los términos del artículo 2.523 N°2 del Código Civil. Suma a lo anterior el antecedente normativo del artículo 436 inciso 2° del Código del Trabajo, que hace pesar sobre el Tribunal que tramita la causa la

obligación de notificar por funcionario estatal, por lo que mal podría hacerse pesar sobre la parte demandante el tiempo que aquella notificación tarde, sancionando a quien no tuvo control sobre aquel trámite con una interpretación que lleve a la extinción de toda o parte de la acción.

De esa forma, computada la prescripción de dos años del artículo 510 inciso primero del Código del Trabajo, siendo interrumpido aquel plazo con la presentación de la demanda, según ya se definió, la acción no se encuentra prescrita, por lo que se rechazará esta excepción.

TERCERO: En relación de la excepción de falta de legitimidad pasiva, esta se intenta respecto de los trabajadores María Lobos, Alejandro Pacheco, Víctor Prado, Alex Yáñez y Aurora Sagredo. Sobre todos ellos opera el mismo fundamento, que es que no serían trabajadores de la empresa, por lo que habrían perdido su derecho a demandar a través del Sindicato, ya que se encontrarían desafiliados a aquel. En las observaciones a la prueba es inquirido por este Juez el abogado de la parte demanda a aclarar, en qué época habrían dejado de ser trabajadores de la empresa cada uno de esos demandantes, y, en concreto, si aquello se produce antes de la presentación de la demanda, indicando que el término de las relaciones laborales se produjo después de presentada la demanda y antes de ser contestada, lo que se ve corroborado probatoriamente con la incorporación de los finiquitos mismos de contrato de trabajo de cada uno de los trabajadores sobre los que se hace pesar esta excepción.

Pues bien, la excepción deberá ser necesariamente rechazada, ya que, tal como reconoce la propia parte demandada, a la época de presentación de la demanda los trabajadores tenían relación laboral vigente y se encontraban afiliados al sindicato demandante, por lo que a la época de

entregarse la representación y ejercerse la acción no existe duda que esos demandante eran trabajadores de la empresa demandada y se encontraban afiliados al Sindicato demandante, al igual que todos los demás demandantes. Así, cuando entregaron la representación y la demanda fue ejercida por ellos, la presentación era plenamente vigente y válida, no siendo procedente exigir que la afiliación se mantenga hasta después de la presentación de la acción judicial, requisito no contemplado en la Ley

Esta excepción será también rechazada.

CUARTO: Ya se ha dicho que la discusión que lleva a las partes a promover la presente causa, guarda exclusiva relación la el denominado beneficio de semana corrida, reclamando los trabajadores ser acreedores de tal derecho legal, lo que es resistido por el empleador demandado. El artículo referido señala: *"El trabajador remunerado exclusivamente por día tendrá derecho a la remuneración en dinero por los días domingo y festivos, la que equivaldrá al promedio de lo devengado en el respectivo período de pago, el que se determinará dividiendo la suma total de las remuneraciones diarias devengadas por el número de días en que legalmente debió laborar en la semana. Igual derecho tendrá el trabajador remunerado por sueldo mensual y remuneraciones variables, tales como comisiones o tratos, pero, en este caso, el promedio se calculará sólo en relación a la parte variable de sus remuneraciones. No se considerarán para los efectos indicados en el inciso anterior las remuneraciones que tengan carácter accesorio o extraordinario, tales como gratificaciones, aguinaldos, bonificaciones u otras."*

QUINTO: De la norma transcrita en el considerando previo, deben aparecer los requisitos para ser acreedor de

este derecho, lo que debe determinarse teniendo a la vista la situación que pretende regular el derecho y el efecto que pretende generar.

Del inciso primero de la norma, se devela que lo que intenta solucionar el legislador es la situación desmejorada de los y las trabajadoras que son remunerados por día y con parte de la remuneración compuesta por variable, y que, por esa forma de remuneración, perjudiquen ya sea su derecho al descanso, al verse obligados a trabajar los días domingos y festivos para no bajar sus ingresos, o su remuneración, al elegir descansar aquellos días y por ello percibir menos remuneraciones. Con aquello, es posible establecer que la remuneración mixta -parte fijo / base, parte variable-, es un requisito de la semana corrida. También es posible establecer que, no toda parte variable de la remuneración generará el derecho a la semana corrida, sino solo aquella que se encuentre dentro de la esfera de lo regulado por el legislador, esto es, aquella que dependa del esfuerzo individual y permanente del trabajador, como son las ventas que generan comisiones, y no lo son los bonos esporádicos o los beneficios como aguinaldos. Sobre esto se volverá luego.

Finalmente, y en la misma línea de lo que viene estableciéndose, será requisito para que la remuneración variable de lugar a este beneficio, que se devengue diariamente, lo que se desprende de la naturaleza del beneficio -ya referida-, y de la letra del inciso primero del artículo 45 del código del Trabajo, cuando indica *"igual derecho tendrá el trabajador remunerando por sueldo mensual..."*, de donde quedan vinculadas ambas partes de ese inciso como un mismo beneficio. Deberá referirse luego, qué debe entenderse por ese devengamiento diario de la remuneración variable.

Se hace conveniente desde ya, despejar la discusión levantada por la demandada, en orden a obstar al otorgamiento de este beneficio, el hecho de encontrarse los trabajadores exentos de jornada de trabajo, en los términos del artículo 22 inciso 2° del Código del Trabajo. Señala la norma: *"Quedarán excluidos de la limitación de jornada de trabajo los trabajadores que presten servicios a distintos empleadores; los gerentes, administradores, apoderados con facultades de administración y todos aquellos que trabajen sin fiscalización superior inmediata; los contratados de acuerdo con este Código para prestar servicios en su domicilio o en un lugar libremente elegido por ellos; los agentes comisionistas y de seguros, vendedores viajantes, cobradores y demás similares que no ejerzan sus funciones en el local del establecimiento."*

La teoría de la demandada se centra en la literalidad de la norma, pues, sostiene, que, al no estar los trabajadores sujetos a jornada ordinaria, *no tendrían sueldo*. Sin embargo, aquella propuesta interpretativa no es aceptable, ya que los trabajadores que se encuentran sujetos al artículo 22 inciso segundo, perciben una remuneración mixta, compuesta de un sueldo fijo o base o una parte variable. El hecho de encontrarse la hipótesis de citado inciso 2° del artículo 22 no permite sostener que, entonces, no perciban la parte fija de la remuneración que el artículo 42 letra a) denomina "sueldo", lo que es asumido, de hecho, en la contestación de la demanda, donde se dice expresamente que la remuneración de los trabajadores demandantes es mixta, y que fluye de las incontables liquidaciones de remuneraciones que se traen a juicio, todas las que contempla una parte fija o sueldo de la remuneraciones de cada uno de los demandantes. Esa interpretación propuesta responde únicamente a la

conveniencia de la parte demandada para intentar desdibujar un requisito de la semana corrida, como si el artículo 45 indicara que no procederá respeto de los trabajadores no sujetos a jornada, cuestión que la norma no señala, y deja sin respuesta una pregunta evidente, si no es sueldo o remuneración parte fija lo que perciben los trabajadores, qué es. Plantea una restricción que de ninguna forma se aviene, tampoco, con la finalidad de la norma, pues dejaría sin el beneficio de semana corrida a todos los vendedores o comisionistas que están sujetos al artículo 22 inciso 2° por vender en terreno, forma común de desarrollarse buena parte de las ventas, pese a depender la parte variable de la venta que realicen y, por tanto, encontrarse en riesgo el derecho al descanso y la protección de la remuneración, que es justamente de lo que trata la norma. Es posible, finalmente, entender la referencia que realizada el artículo 42 a) a jornada a una oposición a la jornada extraordinaria, y no a una exclusión a los trabajadores que, por la naturaleza de sus funciones, no cumplen jornada o, dicho de otra forma, no cumplen una jornada idéntica día a día, lo que no importa que no trabajen día a día. Se descarta este requisito propuesto por la demandada.

Con lo que se ha razonado y establecido, pierde vigor la discusión probatoria entre las partes, tendiente a establecer si los trabajadores que demandan representados por el Sindicato estaban sometidos a una jornada ordinaria pese a pactar en sus contratos de trabajo la liberación de la jornada, en los términos del referido artículo 22 inciso 2° del Código del Trabajo, como sostienen los demandantes, o si no cumplían aquella jornada ordinaria, como afirma la demandada (discusión alimentada por sentencias judiciales de cuya lectura se pretende desprender ese requisito, cuestión

que, por las razones expuestas, no se comparte). Se han agregado a juicio los contratos de trabajo de los demandantes, que dan cuenta de haberse pactado jornada de acuerdo al artículo 22 inciso 2°, así como se trae prueba por la demandante dirigida a acreditar la intensidad del control de la empresa, para intentar demostrar que ese control llevaba, en los hechos, al cumplimiento de una jornada ordinaria. En tal sentido, se trae a juicio carta de amonestación dirigida por la demandada a los demandantes Cristian Zúñiga Barrera y Claudia Montiel Dinter, ambas por no presentarse a una reunión un determinado día las 08:30 horas; 2 correos electrónicos dirigidos al "supervisor" a los demandantes Eugenio Araya y Cristian Parra, en los que se les requiere por el trabajo realizado; varias copias de lo que serían conversaciones por mensajería (*whatsapp*), en grupos de trabajo, en los que se hablan de las labores de los vendedores y se controla por los supervisores; diálogos o comunicaciones por correos electrónicos de los meses de mayo, junio y julio del año 2020, en los que se entregan información e instrucciones a los trabajadores vendedores. Los testigos de la demandante Evelyn Eugenin Castillo, quien indica haber trabajado para la demandada como ejecutiva comercial / vendedora, señala que debían asistir diariamente a la oficina de la empresa, realizar reportes diarios y generar reuniones y ventas. Agrega que al término del día debían realizar un reporte de lo hecho en el día, que debían cumplir metas y que tenían constante supervisión. Señala que cuando no se podían reportar en la oficina realizan reuniones telemáticas o video llamada. Asegura que las reuniones eran de lunes a viernes. La testigo Pamela Sepúlveda Moraga indica trabajar para la demandada como Supervisora de ventas, relatando que los vendedores deben vender todos los días para

ganar la comisión, y si no vende un día se perjudica su comisión. Por lo anterior, señala, debían asistir a reuniones diariamente. Indica que los vendedores van también a "terreno", pero se realiza seguimiento diario, debiendo reportar al final del día la venta diaria. Desde esta prueba se puede confirmar que la naturaleza de las labores de los trabajadores y trabajadoras que accionan les imponían la obligación de desempeñar esas labores también fuera del recinto de la demandada o en terreno, en la hipótesis del inciso 2° del artículo 22, y que, no obstante ello, el control de la empresa era constante, permanente e intenso, tanto al inicio de la jornada de trabajo como al cierre, lo que en no se relaciona con percibir o no -en este caso sí- remuneración mixta, compuesta por parte fija o sueldo y parte variable o comisiones, como ha dicho.

Finalmente, no puede dejar de anotarse la particular confusión del demandado que se expresa solo a la hora de la defensa judicial, pues cada una de las cientos de liquidaciones de remuneraciones de los trabajadores demandantes que esa misma parte trae a juicio, expresa la parte fija de la remuneración de los trabajadores como "Sueldo Base."

SEXTO: De los requisitos para el devengo del beneficio de semana corrida, la existencia de remuneración variable es una cuestión no discutida, como se dijo. Sin embargo, la forma de devengamiento de esa remuneración variable se discute ampliamente por las partes, sosteniendo el demandante que no es necesario que la remuneración se devengue diariamente para ser fuente del derecho a pago de la denominada semana corrida, en tanto el demandado ve en esa forma de devengamiento un requisito de procedencia.

La segunda parte del inciso 1° del artículo 45 del Código del Trabajo, transcrito en el considerando primero, extiende el beneficio de semana corrida concebido para los trabajadores remunerados exclusivamente por día, a aquellos trabajadores que devenguen remuneración mixta, pero solo sobre la parte mixta de la remuneración. De esa forma, el beneficio busca cubrir la parte de remuneración asociada al trabajo diario, que en el caso de los trabajadores con remuneración mixta será la parte variable. Lo anterior implica que esa remuneración variable no solo debe ser distinta en el monto mes a mes (variable), sino que también debe devengarse diariamente para cumplir con el objeto o razón detrás de la norma, que es asegurar el derecho al pago de esa remuneración por los días domingos y feriados no trabajados y, así, no perjudicar la remuneración del trabajador y asegurar igualmente el descanso efectivo aquellos días. Con lo anterior, la forma de devengo de la remuneración variable, en cuanto a ser por el esfuerzo del trabajador, por la ejecución de una tarea determinada que dé derecho a esa remuneración variable, y que esa tarea se realice en un momento dando lugar al devengo de la comisión, se hace un requisito de procedencia de la prestación cobrada. En tal sentido ha resuelto la Excelentísima Corte Suprema en la sentencia de unificación de jurisprudencia en causas Rol O-6213-2018, O-6415-2018 y O-8092-2018, todas de fecha 26 de septiembre de 2018, no obstante existir pronunciamientos enfrentados.

SÉPTIMO: La demanda indica que la remuneración variable de los trabajadores y trabajadoras representadas por el Sindicato demandante, está compuesta de *"incentivos y/o comisiones, asignaciones, bonos y premios"*.

De las liquidaciones de remuneraciones de los demandantes y especialmente de las declaraciones de los testigos de ambas partes, es posible establecer que esa remuneración variable se compone de la comisión sobre las ventas o traspasos de afiliados, por premios por cumplimiento de metas o campañas particulares y por incentivo o retribución por la permanencia de los afiliados que ingresan a la AFP demandada. En ese sentido declaran en juicio por la parte demandante Evelyn Eugenin y Pamela Sepúlveda y por la demandada los testigos Gonzalo Sáez, Cristian Gallardo y Alejandra Sánchez, coincidiendo todos en el carácter variable de la remuneración y en la composición de esa remuneración variable por comisiones, asignación de mantención de cliente y premios.

En las liquidaciones de remuneraciones de los trabajadores que se traen a juicio, se identifica en los haberes las comisiones por traspasos o ventas, bajo la nomenclatura "Comisión Afil. - Trasp.", que es regular, todos los meses, siendo variable y principal o mayor que el "sueldo base".

Desde ya es posible descartar que las asignaciones denominadas *Premios* constituyan parte de la remuneración variable que se devenga por día o esfuerzo diario determinable, pues, como han explicado los testigos referidos, aquellos son esporádicos, dicen relación con campañas particulares e irregulares de la empresa, a veces se entregan en especie, como viajes, y se pagan adicionales a las comisiones.

OCTAVO: Respecto de las comisiones por traspaso de afiliado, que es la retribución por las ventas, las partes discuten si se devenga esa parte de la remuneración diariamente o, como es teoría de la demandada y el principal

argumento para no pagar a los trabajadores la semana corrida, estas se devengan solo cuando la venta se autoriza o prueba por la empresa, luego de varios trámites, y no al momento de la venta o traspaso que realiza el agente.

Los testigos de la demandante explican la venta o afiliación en sus declaraciones. Así, indica Evelyn Eugenin, quien trabajó como vendedora para la empresa demandada por 13 años, hasta el año 2020, que se día llenar para la venta o incorporación de un afiliado a la demandada, una orden de traspaso irrevocable, que era un formulario que se completaba "de puño y letra" junto con el cliente. Detalla que existía mucho trabajo antes de llegar a concretar la venta, consistente en reuniones con el cliente, que se informaban diariamente al supervisor. Indica que con el supervisor se revisaban todos los traspasos que se entregaban, revisaban toda la documentación. La testigo Pamela Sepúlveda Moraga, supervisora de ventas, indica que el vendedor gana comisiones por vender diariamente. Que al final del día debe reportar la venta diaria. Detalla que el cierre de la venta se realiza con la orden de traspaso irrevocable. Indica que una vez ingresada la orden de traspaso, se verifica que aquella se concrete y ya está lista (sic). Refiere que durante la pandemia, los traspasos se realizaron también virtualmente, para evitar el contacto.

Los testigos de la demandada, por su parte, declaran también sobre el punto. Indica el testigo Cristian Gallardo González, supervisor de ventas, señala que la venta se realiza contactando al afiliado, firmando a la Orden de Traspaso, notificando a la otra AFP -de origen del afiliado-, y que luego el traspaso puede (sic) ser rechazado. La testigo Alejandra Sánchez Araya, trabajadora que se dedica al cálculo de las comisiones al interior de la empresa. Señala que para

el pago de la comisión, el traspaso no debe ser rechazado, que a ella le llega cuando ya se encuentra aceptado.

NOVENO: De la prueba que se refiere, es posible establecer que para el pago de la remuneración variable asociada a la comisión por traspaso de afiliados o ventas, se devenga o surge para el trabajador al cumplir la función que la empresa empleadora le encomienda, que es obtener el traspaso de afiliados de otras Administradoras de Fondos de Pensiones a esta empresa. Aquello puede implicar conversaciones previas de los vendedores con el futuro cliente y tramites posteriores internos de la empresa para procesar a ese nuevo cliente, algunos de ellos para cumplir obligaciones legales en el traspaso, como destaca la demandada, pero nada de eso cambia el hecho que el vendedor logra la venta o traspaso en un momento determinado, que es la suscripción del contrato de afiliación. La preparación para lograr aquella venta y la burocracia posterior no guarda relación con la prestación de servicios que el trabajador debe ejecutar para devengar esa remuneración o comisión, que es la venta.

El argumento de la demandada llevado al extremo, importaría que jamás se pagaría semana corrida a un vendedor comisionista, pues el tiempo siempre puede ser dividido, nada ocurre en un solo momento. Lo relevante será determinar si el trabajador ejecuta su prestación de servicio que le entrega el derecho a la semana corrida en un determinado acto o momento, como es la suscripción del contrato de afiliación. La burocracia posterior no incide indefectiblemente en lo dicho, ya que, primero, no se aporta prueba por la demandada que evidencia que en aquellos tramites posteriores algún número de las ventas son rechazada, todo se lleva a hipótesis y ejemplos abstractos, en orden a que "podría ser rechazada",

pero no es posible establecer esa contingencia como parte de la normalidad. Y luego, porque esos trámites posteriores, de cargo del empleador, no varían el trabajo que debe realizar el vendedor y que da sustento a su remuneración variable, que es la afiliación. Como en cualquier proceso humano aquello puede estar sujeto a errores, pero no implica que el proceso normal de venta lleve a la afiliación del nuevo cliente y el pago de la comisión al trabajador.

De esa forma, el trabajador devenga su remuneración variable a partir de cada contrato de afiliación que obtiene y presenta a la empresa, quien paga esa remuneración variable según el número de contratos que presenta el trabajador al cabo de un mes, es decir, paga una comisión por cada venta, de manera que mientras más venda el trabajador, aumentará su comisión, por lo que se encuentra en la hipótesis de perjudicar esa remuneración variable si un determinado día no presenta ventas, por lo que se verá incentivado a no hacer unos del descanso semanal para vender, que es la situación que busca regular y proteger el artículo 45 inciso primero segunda parte, del Código del Trabajo.

No queda más que concluir, entonces, que los trabajadores de mandantes, que accionan a través del Sindicato, sí son acreedores del beneficio de semana corrido, el que no es pagado por el empleador demandado. Esto llevará a acoger la demanda respecto de la declaración de obligación del pago del beneficio para el futuro y de cobro de prestaciones, en la forma que se dirá.

DÉCIMO: Las partes refieren que parte de la remuneración variable está compuesta también por bonos por permanencia, que son asignaciones que cada cierto tiempo se pagan al trabajador vendedor que obtiene una afiliación, al mantenerse aquel afiliado como cotizante de la empresa demandada.

Señalan los testigos de la demandante, Evelyn Eugenin y Pamela Sepúlveda que aquellos se pagan por la empresa por la permanencia del afiliado, lo que implica hacer "mantención". El testigo de la demandada Gonzalo Sáez indica que ese bono por permanencia se paga en distintos montos, cuando el afiliado nuevo llega a la 5°, 10° y 12° cotización, cuestión que también es declarada por el testigo Cristian Gallardo González, supervisor de ventas.

Esta parte de la remuneración variable no se devenga por el esfuerzo diario de los trabajadores o, a lo menos, no fue así acreditado en juicio, pues basta el solo paso del tiempo y la permanencia del afiliado, para ser entregado o pagado a los trabajadores, sin que se pueda sujetar a una actuación particular del vendedor. Podrá realizar el vendedor gestiones tendientes a la permanencia del afiliado, de manera de percibir este pago, pero si nada realiza y el afiliado se mantiene, de todas formas devenga el derecho al pago. Por lo mismo, no puede sostenerse que para obtener estos pagos los trabajadores se vean obligados o incentivados a trabajar los días domingos o feriados, por lo que no pueda dar derecho al pago de la semana corrida.

Sin embargo, de la observación de las liquidaciones de remuneraciones que se traen a juicio, esta parte del variable no se encuentra especialmente tratada en esos documentos. No aparece en las liquidaciones. En las observaciones a la prueba, preguntados los abogados por aquello, indican que se encontraría incorporado en la asignación "Comisión Afil. - Trasp.", junto con la comisión por venta.

Al no indicarse en las liquidaciones de remuneraciones, cuándo y qué parte de la remuneración variable correspondería a esa comisión por permanencia, cuestión que tampoco es referida por la prueba que se trae a juicio, sino por la

abogada y el abogado en las observaciones a la prueba, frente a la pregunta de este juez, es imposible dar por sentado, incluso, que ese concepto se incorpore en el pago del variable correspondiente a las ventas o comisiones. Esto llevará a condenar a la demandada a pagar la semana corrida por el tiempo pretérito considerando íntegramente la comisión por afiliación plasmada en las liquidaciones de remuneraciones, pero declarar para el pago futuro que deberá operar sobre la remuneración variable consistente en las comisiones por afiliación, no sobre el bono por permanencia.

UNDÉCIMO: Respecto de las prestaciones variables denominadas premios, la escasa prueba que refiere a ellos, que no pasa de correos electrónicos genéricos y algunas referencias de los testigos, logra explicar que se trata de campañas particulares y esporádicas que la empresa realiza, entregando estos incentivos en especie, como viajes, o en dinero, como un adicional en las remuneraciones, para quienes obtienen esos premios. Por mucho esta parte de la remuneración variable se aleja de lo regulado en el artículo 45 del Código del Trabajo, que, como ya dijo, regula la participación del trabajador en la venta o comisión, para resguardar el derecho al descanso semanal y la integridad de la remuneración, nada de lo cual tiene lugar en estas campañas particulares, menos aun cuando dependen del total de ventas mensuales en un contexto de incentivos adiciones a la comisión.

Por aquella parte de la remuneración, que se ha tomado por la demandante para realizar el cálculo de lo pedido por semana corrida, según se desprende las planillas o propuestas de calculo que se citaron largamente en esta sentencia y según se aclara en las observaciones a la prueba, se rechazará la demanda, en el sentido de no considerarlas como

parte de la remuneración variable que da derecho al beneficio de la semana corrida.

La demanda pide se condene al pago de las cotizaciones que no se han solucionado por no haberse pagado la semana corrida, incorporándose a juicio por las partes, comprobantes e pago de liquidaciones de los trabajadores demandantes, que permiten asentar que las cotizaciones previsionales fueron pagadas por la remuneración percibida, lo que es una obviedad, sin que aquello considerara pagar cotizaciones por este beneficios, pues no pagaba este beneficios.

No obstante lo anterior, la demanda yerra cuando solicita se paguen cotizaciones previsionales adicionales a lo demandado por semana corrida respecto de cada trabajador, pues la cotizaciones de seguridad social de salud, vejez y cesantía, es una parte de la remuneración del trabajador, que se descuenta para ser enterada en el órgano respectivo. No es una remuneración adicional que asume el empleador, como parece entender la demanda.

Así, en la forma en que se ha pedido el pago de las cotizaciones previsionales, deberá ser rechazada la demanda, sin perjuicio de efectuarse los descuentos debidos en el pago futuro de este beneficio que viene estableciéndose en la sentencia.

DUODÉCIMO: De esta forma, para el pago de la semana corrida por el periodo demandado, deberá calcularse en la forma dispuesta en el artículo 45 del Código del Trabajo, - *"al promedio de lo devengado en el respectivo período de pago, el que se determinará dividiendo la suma total de las remuneraciones diarias devengadas por el número de días en que legalmente debió laborar en la semana"*-, deberá considerarse solo la remuneración variable consistente en el pago de las comisiones que se anotan bajo la denominación

"Comisiones Afil. - Trasp.", la que se deberá dividir por los días de lunes a viernes, que no sean feriados, y el producto que se obtenga, se deberá multiplicar por el número de días domingos y feriados de ese mes, siendo el resultado lo que debe pagar la demandada por semana corrida, aquello por cada mes demandado, respecto de cada trabajador representado por el Sindicato demandante, salvo aquellos 5 por los que ya se anunció el rechazo de la demanda.

Los datos necesarios para realizar el cálculo aritmético que se ordena, pueden ser obtenidos de las planillas de cálculo que se han incorporado en lo expositivo de esta sentencia, corroborado con las liquidaciones de remuneraciones que obran en la causa.

Visto además lo dispuesto en los artículos 1, 3, 5, 41, 42, 45, 177, 420, 446 y siguientes, 453, 454, 456, 459, 510 todos del Código del Trabajo, y demás normas legales pertinentes **SE RESUELVE:**

I.- Se **rechaza** la excepción de prescripción en todas sus partes interpuesta por la demandada;

II.- Se **rechaza** la excepción de falta de legitimidad activa interpuesta por la demandada, en todas sus partes;

III.- Se **acoge** la demanda de declaración de derecho interpuesta por **SINDICATO NACIONAL DE TRABAJADORES DE LA EMPRESA ADMINISTRADORA DE FONDOS DE PENSIONES PROVIDA S.A.**, en contra de **AFP PROVIDA S.A.**, y, por tanto, se declara que los trabajadores representados por el Sindicato demandante que ha sido parte de este juicio, tienen derecho a percibir el beneficio de semana corrida del artículo 45 del Código del Trabajo, en la forma señalada en el considerando Duodécimo de esta sentencia;

IV.- Se **acoge** la demanda de cobro de prestaciones, solo en cuanto se **condena** a la demandada **AFP PROVIDA S.A.**, a pagar

a los trabajadores representados en este juicio por la demandante **SINDICATO NACIONAL DE TRABAJADORES DE LA EMPRESA ADMINISTRADORA DE FONDOS DE PENSIONES PROVIDA S.A.**, el beneficio de semana corrida por el periodo no pagado y demandando, en la forma indicada en el considerando Duodécimo de esta sentencia. Para el cálculo concreto de lo que debe ser pagado, deberá realizarse la liquidación en la forma ordenada en el considerando citado, según lo dispone el N°459 N°6 del Código del Trabajo, teniéndose ese motivo como "las bases necesarias" para la liquidación por el Juzgado de Cobranza Laboral y Previsional de Santiago;

V.- Se **rechaza** la demanda de cobro de cotizaciones previsionales;

VI.- Se **rechaza** la demanda íntegramente respecto de los trabajadores Rosana Basualto Jara, Boris Cristian Delgado Arce, Álvaro Enrique Gutierrez Troncoso, Marjorie Oriett de Lourdes Lobos Flores y Rozana Isabel Muñoz Fernandez;

VII.- Cada parte soportará sus costas;

VIII.- Una vez firme y ejecutoriada esta sentencia, remítase al Juzgado de Cobranza laboral y Previsional de Santiago para su liquidación y ejecución.

Notifíquese, regístrese y archívese en su oportunidad.

RIT O-772-2020 (Acumulada O-1465-2020)

RUC 20- 4-00248157-K

Dirigió la audiencia y dictó sentencia VICTOR MANUEL RIFFO ORELLANA, Juez Titular del 2° Juzgado de Letras del Trabajo de
Santiago.



Víctor Manuel Rifo Orellana

Juez

2 Juzgado de Letras del Trabajo de Santiago

Diez de agosto de dos mil veintitrés

09:39 UTC-4



Santiago, treinta de agosto de dos mil veintitrés.

En relación con el escrito presentado por la parte demandante, ingresado con la referencia “Aclaracion, rectific., enmienda”:

Atendido el mérito de los antecedentes, de lo expuesto por la demandante y advirtiéndose además el Tribunal haber incurrido en una omisión de transcripción o copia en la dictación de la sentencia, se acoge el recurso de rectificación interpuesto, conforme a lo previsto en el artículo 182 del Código de Procedimiento Civil, aplicable en la especie por mandato expreso del artículo 432 del Código del Trabajo, y se rectifica el fallo en lo siguiente:

Agreguese al listado indicado en la sentencia definitiva, correspondiente al acápite titulado **“II.- Causa RIT O-772-2020, plantilla extraída del documento “Calculos 1” acompañado en la presentación de la demanda.”** al trabajador CLAUDIO ARNOLDO CABEZAS ARAYA, con los datos correspondientes a la siguiente plantilla:

NOMBRE: CABEZAS ARAYA, CLAUDIO
ARNOLDO RUT: 11.780.910-2
CARGO: AGENTE DE
VENTAS FECHA
INGRESO: 18-08-15
LUGAR DE TRABAJO: LOS ANGELES

| DETALLE | dic-19 | nov-19 | oct-19 | sept-19 | ago-19 | jul-19 | |
|----------------------------------|---------|---------|-----------|---------|--------|---------|-----------|
| Comisiones Afil. - Trasp. | 267.684 | 348.268 | 4.271.332 | 46.817 | 84.821 | 212.995 | |
| Premio AAVV D | 120.000 | | | | | | |
| Premio | 50.000 | | | | | | |
| TOTAL RENTA VARIABLE MENSUALES | 437.684 | 348.268 | 4.271.332 | 46.817 | 84.821 | 212.995 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 20 | 22 | 18 | 21 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.842 | 17.413 | 194.151 | 2.601 | 4.039 | 9.682 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 5 | 6 | 7 | 5 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 125.053 | 87.067 | 1.164.909 | 18.207 | 20.195 | 48.408 | 1.463.838 |

| DETALLE | jun-19 | may-19 | abr-19 | mar-19 | feb-19 | ene-19 | |
|----------------------------------|---------|---------|--------|---------|---------|---------|---------|
| Comisiones Afil. - Trasp. | 348.658 | 160.756 | 69.745 | 395.871 | 239.769 | 118.539 | |
| Prom. Renta Variable. | | | | | 201.138 | | |
| TOTAL RENTA VARIABLE MENSUALES | 348.658 | 160.756 | 69.745 | 395.871 | 440.907 | 118.539 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 21 | 20 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 17.433 | 7.655 | 3.487 | 18.851 | 22.045 | 5.388 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 6 | 6 | 6 | 5 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | | | 20.924 | 94.255 | 88.181 | 26.941 | 380.828 |



| DETALLE | dic-18 | nov-18 | oct-18 | sept-18 | ago-18 | jul-18 |
|---------------------------|---------|---------|---------|---------|--------|---------|
| Comisiones Afil. - Trasp. | 270.310 | 257.990 | 473.214 | 362.345 | 71.111 | 464.430 |
| Premio D | | | | | | 48.000 |



| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|--------|---------|---------|
| TOTAL RENTA VARIABLE MENSUALES | 270.310 | 257.990 | 473.214 | 362.345 | 71.111 | 512.430 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 20 | 20 | 22 | 17 | 22 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 13.516 | 12.900 | 21.510 | 21.314 | 3.232 | 23.292 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 7 | 6 | 5 | 8 | 5 | 7 | |
| TOTAL MENSUAL SEMANA CORRIDA | 94.609 | 77.397 | 107.549 | 170.515 | 16.162 | 163.046 | 629.277 |

| | | | | | | | |
|----------------------------------|---------|---------|---------|---------|---------|------------------|-----------|
| DETALLE | jun-18 | may-18 | abr-18 | mar-18 | feb-18 | ene-18 | |
| Comisiones Afil. - Trasp. | 434.809 | 560.993 | 478.039 | 127.604 | 360.614 | 357.789 | |
| Comisiones Afil. - Trasp. | | | | | | 31.202 | |
| Prom. Renta Variable. | | | | | 329.788 | | |
| TOTAL RENTA VARIABLE MENSUALES | 434.809 | 560.993 | 478.039 | 127.604 | 690.402 | 388.991 | |
| TOTAL DIAS LEGALMENTE TRABAJADOS | 21 | 21 | 21 | 21 | 20 | 22 | |
| VALOR DIA TRABAJADO REM VARIABLE | 20.705 | 26.714 | 22.764 | 6.076 | 34.520 | 17.681 | |
| TOTAL DIAS DOMINGOS Y FERIADOS | 4 | 6 | 5 | 6 | 4 | 5 | |
| TOTAL MENSUAL SEMANA CORRIDA | 82.821 | 160.284 | 113.819 | 36.458 | 138.080 | 88.407 | 619.869 |
| | | | | | | TOTAL A DEMANDAR | 3.093.813 |

Téngase la presente resolución como parte integrante del fallo que se rectifica, para todos los efectos legales.

En relación con el escrito presentado por la parte demandada, ingresado con la referencia “Recurso nulidad de sentencia ”:

Téngase por interpuesto recurso de nulidad presentado con fecha 24 de agosto de 2023 por la parte demandante, contra la sentencia dictada el 08 de agosto de 2023 y notificada el día 11 de agosto de 2023.

Cumpliendo los requisitos del inciso 1° del artículo 479 del Código del Trabajo, se le declara admisible y se concede para ante la Ilustrísima Corte de Apelaciones de Santiago, debiendo remitirse dentro de tercero día los antecedentes que ordena el artículo 480 del Código del Trabajo.

RIT O-772-2020
RUC 20- 4-0248157-K
N.S.S.U





Víctor Manuel Riffó Orellana

Juez

2 Juzgado de Letras del Trabajo de Santiago

Treinta de agosto de dos mil veintitrés
13:38 UTC-4

